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The matters mentioned above are posted on the Company's website (https://www.dai-ichi-life-hd.com/investor/share/meeting/index.html) pursuant to the provisions of laws and regulations, and the provisions under Article 20 of the Articles of Incorporation of the Company.

## Assets and Income of the Corporate Group and Insurance Holding Company (the Company)

## (1) Assets and income of the corporate group

Category	Fiscal 2016	Fiscal 2017	Fiscal 2018	Fiscal 2019 (Current fiscal year)
				millions of yen
Consolidated ordinary revenues	6,456,796	7,037,827	7,184,093	7,114,099
Consolidated ordinary profit	425,320	471,994	432,945	218,380
Net Income attributable to shareholders of parent company	231,286	363,928	225,035	32,433
Consolidated comprehensive income	264,969	684,757	72,613	167,564
Consolidated total net assets	3,137,266	3,749,271	3,713,592	3,776,918
Consolidated total assets	51,985,850	53,603,028	55,941,261	60,011,999

# (2) Assets and income of the Insurance Holding Company

Category	Fiscal 2016 Fiscal 2017 Fiscal 2018		Fiscal 2019 (Current fiscal year)	
Operating revenues				millions of yen
	21,826	58,168	157,816	185,846
Dividend income	17,295	49,456	148,467	175,519
Subsidiaries, etc. engaging in insurance business	16,279	47,906	139,613	167,173
Other subsidiaries, etc.	1,016	1,550	8,853	8,346
Ordinary revenues	2,027,716	-	-	-
Net income for the year	101,910	57,565	144,494	87,126
Net income per share	¥86.63	¥49.15	¥124.84	¥76.65
Total assets				millions of yen
	1,679,530	1,691,175	1,708,202	1,698,789
Shares, etc. of subsidiaries, etc. engaging in insurance business	1,504,669	1,503,017	1,515,267	1,469,122
Shares, etc. of other subsidiaries, etc.	34,936	11,235	123,263	65,774

<sup>(</sup>Note 1) The above figures for fiscal 2016 represent the total amounts for Dai-ichi Life before the shift to a holding company structure (hereinafter the "former Dai-ichi Life") and Dai-ichi Life Holdings (excluding total assets).

<sup>(</sup>Note 2) Effective from the beginning of fiscal 2018, the Company has adopted the Partial Amendments to Accounting Standard for Tax Effect Accounting (ASBJ Statement No. 28; February 16, 2018), etc. Accordingly, the figures for fiscal 2017 are calculated after the said accounting standard, etc. is retrospectively applied.

# (3) Principal Offices of the Corporate Group

[The Company]

Company name	Office name	Location	Date of
, , , , , , ,			establishment
Dai-ichi Life Holdings, Inc.	Head Office	Chiyoda-ku,	September 15,
Dai-ICIII Elle Holdings, IIIC.	Tiead Office	Tokyo	1902

[Subsidiaries, etc.]

[Subsidiaries,	cto.j			
Sector	Company name	Office name	Location	Date of establishment
Domestic life	The Dai-ichi Life Insurance Company, Limited	Head Office	Chiyoda-ku, Tokyo	April 1, 2016
Domestic life insurance business	The Dai-ichi Frontier Life Insurance Co., Ltd.	Head Office	Shinagawa -ku, Tokyo	December 1, 2006
business	The Neo First Life Insurance Company, Limited	Head Office	Shinagawa-ku, Tokyo	April 23, 1999
	Protective Life Corporation	Head Office	Birmingham, U.S.A.	July 24, 1907
Overseas	TAL Dai-ichi Life Australia Pty Ltd	Head Office	Sydney, Australia	March 25, 2011
insurance business	Dai-ichi Life Insurance Company of Vietnam, Limited	Head Office	Ho Chi Minh, Vietnam	January 18, 2007
	Dai-ichi Life Insurance (Cambodia) PLC.	Head Office	Phnom Penh, Cambodia	March 14, 2018
	Dai-ichi Life Insurance Myanmar Ltd.	Head Office	Yangon, Myanmar	May 17, 2019

<sup>(</sup>Note 1) The above table includes the Company and its major consolidated subsidiaries, etc.

# **Employees of the Corporate Group**

Sector	Previous fiscal year-end	Current fiscal year-end	Change
			Number of persons
Domestic life insurance business	55,931	56,006	75
Overseas insurance business	6,373	7,028	655
Other businesses	634	685	51
Total	62,938	63,719	781

(Note) The above table includes the Company and its consolidated subsidiaries, etc.

<sup>(</sup>Note 2) The "Date of establishment" represents the dates on which the companies were founded.

# Stock Acquisition Rights, etc.

(1) Stock Acquisition Rights, etc. of the Insurance Holding Company Held by the Directors and the Audit & Supervisory Committee Members of the Insurance Holding Company at the Current Fiscal Year-End

Liid						
Classification	Series	Number of stock acquisition rights (payment amount per share)	Class and number of shares to be issued upon exercise	Value of assets to be contributed upon exercise	Exercise period	Number of holders
	1st Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2011	332 (¥88,521)	33,200 shares of common stock (100 shares per stock acquisition right)		From August 17, 2011 to August 16, 2041	4 persons
	2nd Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2012	780 (¥76,638)	78,000 shares of common stock (100 shares per stock acquisition right)		From August 17, 2012 to August 16, 2042	6 persons
Directors	3rd Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2013	459 (¥130,030)	45,900 shares of common stock (100 shares per stock acquisition right)		From August 17, 2013 to August 16, 2043	6 persons
(excluding directors serving as Audit & Supervisory Committee members and	4th Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2014	452 (¥136,600)	45,200 shares of common stock (100 shares per stock acquisition right)	¥1 per share	From August 19, 2014 to August 18, 2044	6 persons
Outside Directors)	5th Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2015	322 (¥231,800)	32,200 shares of common stock (100 shares per stock acquisition right)		From August 18, 2015 to August 17, 2045	7 persons
	1st Series of Stock Acquisition Rights of Dai-ichi Life Holdings, Inc. Issued in October 2016	393 (¥134,400)	39,300 shares of common stock (100 shares per stock acquisition right)		From October 19, 2016 to October 18, 2046	7 persons
	2nd Series of Stock Acquisition Rights of Dai-ichi Life Holdings, Inc. Issued in August 2017	292 (¥156,800)	29,200 shares of common stock (100 shares per stock acquisition right)		From August 25, 2017 to August 24, 2047	6 persons

Classification	Series	Number of stock acquisition rights (payment amount per share)	Class and number of shares to be issued upon exercise	Value of assets to be contributed upon exercise	Exercise period	Number of holders
	1st Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2011	48 (¥88,521)	4,800 shares of common stock (100 shares per stock acquisition right)		From August 17, 2011 to August 16, 2041	1 person
	2nd Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2012	88 (¥76,638)	8,800 shares of common stock (100 shares per stock acquisition right)		From August 17, 2012 to August 16, 2042	1 person
Directors serving as Audit & Supervisory Committee members	3rd Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2013	63 (¥130,030)	6,300 shares of common stock (100 shares per stock acquisition right)	¥1 per share	From August 17, 2013 to August 16, 2043	1 person
	4th Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2014	60 (¥136,600)	6,000 shares of common stock (100 shares per stock acquisition right)		From August 19, 2014 to August 18, 2044	1 person
	5th Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2015	34 (¥231,800)	3,400 shares of common stock (100 shares per stock acquisition right)		From August 18, 2015 to August 17, 2045	1 person
Outside Directors (excluding directors serving as Audit & Supervisory Committee members)	-	-	-	-	-	-

(Note 1) A person to whom stock acquisition rights are allotted ("Allottee") may exercise stock acquisition rights only within 10 days from the day immediately following the date on which he/she loses status as both a director (except Audit & Supervisory Committee members) and an executive officer of the Company, as both a director and an executive officer of The Dai-ichi Frontier Life Insurance Company, Limited, as both a director and an executive officer of The Neo First Life Insurance Company, Limited. Upon the death of an Allottee, the heir(s) of such Allottee may succeed to and exercise any stock acquisition rights which have not been exercised as of the date of occurrence of any event constituting grounds for inheritance. However, matters such as conditions for the exercise of stock acquisition rights and the procedure for such exercise will be in accordance with the provisions of the stock acquisition right allotment agreement executed between the Company and each Allottee pursuant to any relevant resolution of the Board of Directors of the Company. Each Allottee must collectively exercise all of the stock acquisition rights allotted to the Allottee (or, if the Allottee has relinquished any stock acquisition right, then the stock acquisition rights remaining after such relinquishment) and may not exercise only a part thereof. An Allottee may not partly exercise any single stock acquisition right. Other

- conditions for the exercise of stock acquisition rights shall be stipulated in a stock acquisition rights allotment agreement to be concluded between the Company and the Allottee, based on resolutions of the Board of Directors of the Company.
- (Note 2) With regard to the number of stock acquisition rights, etc. for directors serving as Audit & Supervisory Committee members, all of the stock acquisition rights were allotted to the directors of the former Dai-ichi Life before the shift to a holding company structure.

# (2) Stock Acquisition Rights, etc. of the Insurance Holding Company Allotted to Employees during the Current Fiscal Year

Not applicable

#### **Independent Auditor**

#### (1) Independent Auditor

Name	Remuneration for the current fiscal year	Other
KPMG AZSA LLC  Yutaka Terasawa, Designated Limited Liability Partner  Takanobu Miwa, Designated Limited Liability Partner  Kenji Seki, Designated Limited Liability Partner	¥88 million	<ul> <li>Based on the "Practical Guidance for Cooperation with Accounting Auditors" published by the Japan Audit and Supervisory Board Members Association, the Audit &amp; Supervisory Committee has duly examined whether or not the contents of the Independent Auditor's auditing plans, the status of the performance of duties regarding accounting audits, the basis for calculating the estimated remuneration, etc. are appropriate, and has given its consent to the amount of remuneration for the Independent Auditor as set forth in Article 399, Paragraph 1 of the Companies Act.</li> <li>Services other than those provided in Article 2, Paragraph 1 of the Certified Public Accountants Act (non-auditing services) include "advisory service relating to accounting standards," etc.</li> </ul>

- (Note 1) Given that the audit engagement agreement between the Company and the Independent Auditor does not clearly differentiate the amount of audit fees payable under the Companies Act from the amount of audit fees payable under the Financial Instruments and Exchange Act, remuneration for the current fiscal year is an aggregate of both amounts.
- (Note 2) The total amount of monetary and other financial benefits payable to the Independent Auditor by the Company and its subsidiaries, etc. was 323 million yen.

#### (2) Liability Limitation Agreement

Not applicable

## (3) Other Matters concerning Independent Auditor

- (i) (Policy for Determining the Dismissal or Non-reappointment of the Independent Auditor) If any of the causes provided in the Items of Article 340, Paragraph 1 of the Companies Act shall occur and all Audit & Supervisory Committee members approve, the Audit & Supervisory Committee may dismiss the Independent Auditor. Further, if the Audit & Supervisory Committee has checked the eligibility of the Independent Auditor, the appropriateness of the auditing plans, and the status of the implementation of audits, etc. in accordance with the policy for determining the election or dismissal of Independent Auditor stipulated by the Audit & Supervisory Committee, and has accordingly deemed that it would be difficult for the Independent Auditor to perform its duties in a fair and appropriate manner, or has otherwise judged there to be appropriate reasons, the Audit & Supervisory Committee will resolve the content of a proposal for the dismissal or non-reappointment of the Independent Auditor to be submitted to the general meeting of shareholders.
- (ii) The following companies (significant subsidiaries of the Company, etc.) are audited by audit corporations other than the Independent Auditor of the Company: Protective Life Corporation and the subsidiaries, etc. affiliated therewith; TAL Dai-ichi Life Australia Pty Ltd and subsidiaries, etc. affiliated therewith; Dai-ichi Life Insurance Company of Vietnam, Limited and subsidiaries, etc. affiliated therewith; Dai-ichi Life Insurance (Cambodia) PLC.; and Dai-ichi Life Insurance Myanmar Ltd.

Basic Policy on the Composition of Persons to Control Decision-Making over the Financial and Business Policies

Not applicable

#### **System for Ensuring Appropriate Operations**

As a step to develop the Group's system for ensuring appropriate operations, the Board of Directors adopted a resolution to institute the Internal Control Policy for the Dai-ichi Life Group as of April 1, 2019, a summary of which is given below along with the implementation status of the internal control system.

#### <Internal Control Policy for the Dai-ichi Life Group>

Dai-ichi Life Holdings, Inc. (hereinafter "the Company") shall establish Internal Control Policy for the Dai-ichi Life Group (comprising the Company and all of its subsidiaries and associated companies; "the Group") to define the general principle for establishment and operation of internal control system and framework of the Group in order to ensure effectiveness and efficiency of operation, and maintain and enhance its Group value.

- System for Ensuring Proper Operations within the Group
   The Company shall implement and manage systems for ensuring proper operations within the Group.
  - (1) The Company shall conduct business supervision of the Group companies in principle, based on the supervision category stipulated in the Business Supervision Regulations, according to individual Group companies' business specifics, size and importance in the Group's management strategy.
  - (2) The Company shall establish basic policies for maintaining and operating the Group internal control system, make these policies known to the Group companies and shall have each Group company establish its own basic policies conforming to its business characteristics.
  - (3) The Company shall establish rules for prior approval by the Company and reporting of the Group companies' important matters which affect the Group as a whole to the Company.
  - (4) The Company shall establish the Group's basic policies for management of intra-group transactions, collaborative operations and the equivalent and implement their management.
- 2. System for Ensuring Execution of Professional Duties in Accordance with Applicable Laws, Regulations and the Articles of Incorporation

The Company shall implement and manage systems for ensuring the execution of professional duties in accordance with applicable laws, regulations and the Articles of Incorporation, etc.

- (1) The Company shall establish a department supervising the Group compliance.
- (2) The Company shall establish the Group's basic policies and implement systems for Group compliance.
- (3) The Company shall have each Group company implement compliance systems and shall establish rules for prior approval by the Company and reporting of important compliance systems and misconducts by the Group companies to the Company.
- (4) The Company shall report the operation status of the Group's compliance systems to the board of directors or equivalent organization to the board of directors.
- (5) The Company shall establish the Group's basic policies for conflict of interest management and implement systems for such transactions.
- (6) The Company shall establish the Group's basic policies and implement systems for the protection of information assets.
- (7) The Company shall establish a department managing Group's actions against anti-social forces.

(8) The Company shall establish the Group's basic policies for actions against anti-social forces and implement systems for such actions, and act as an organization against anti-social forces to break relationships with anti-social forces and take proper action towards unreasonable request from anti-social forces, collaborating with outside specialist bodies.

#### 3. System for Risk Management

The Company shall implement and manage systems to conduct Group's risk management.

- (1) The Company shall establish a department supervising the Group's risk management and comprehensively assess and measure various risks to be controlled.
- (2) The Company shall establish the Group's basic policies and implement systems for risk management.
- (3) The Company shall have each Group company implement risk management systems and shall establish rules for prior approval by the Company and reporting for important risk management systems and risk events by the Group companies to the Company.
- (4) The Company shall report the operation status of the Group's risk management systems to the board of directors or equivalent organization to Board of Directors.
- (5) The Company shall establish the Group's basic policies and implement systems for crisis management.
- 4. System for Ensuring Efficient Execution of Professional Duties

The Company shall implement systems for ensuring efficient execution of professional duties.

- (1) The Company shall formulate a medium-term management plan of the Group and evaluate its progress appropriately.
- (2) The Company shall construct an appropriate organizational structure, regulate division of responsibilities and authorities, and appropriately use and control its IT systems.
- (3) The Company shall establish an Executive Management Board which discusses important management and executive issues.
- System for Ensuring Appropriateness and Reliability of Financial Reporting
   The Company shall implement systems for ensuring the appropriateness and reliability of consolidated financial reporting.
- 6. System for Preserving and Managing Information Concerning Execution of Directors' and Executive Officers' Duties

To preserve and manage information concerning the execution of directors' and executive officers' duties, the Company shall establish systems necessary for preserving information relating the execution of duties by the directors and executive officers, such as minutes of important meetings and written approvals containing material information.

7. Systems for Ensuring Effective Internal Audits

The Company shall establish a department, independent from other business operations, to supervise the Group's internal audits, and establish basic policies and implement systems for the Group's internal audits.

- 8. Systems for the Execution of Duties of the Audit & Supervisory Committee
  - (1) The Company shall establish systems concerning directors and employees with duties to assist the Audit & Supervisory Committee as set out below.
    - a. An office of the Audit & Supervisory Committee shall be set up and employees with duties to assist it shall be appointed.
    - b. With respect to personnel transfer, evaluation and others for these employees, their independence from directors shall be ensured through deliberations with the Audit & Supervisory Committee.
    - c. These employees shall engage in duties that they have been instructed to perform by the Audit & Supervisory Committee and in assist with work that is necessary for audits. They are authorized to collect necessary information.

- (2) The Company shall establish systems for reporting to the Audit & Supervisory Committee as set out below.
  - a. In the event of any act that violates any law, ordinance, the Articles of Incorporation or other rules or any event that causes or may cause severe damage to the Company, any director, executive officer or employee shall deliver a timely and appropriate report to the Audit & Supervisory Committee.
  - b. In the event of any act that violates any law, ordinance, the Articles of Incorporation or other rules at any Group company or any event that causes or may cause severe damage to the Group company, any director, Audit & Supervisory Board member, executive officer or employee of the Group company or anyone notified by any of them shall deliver a timely and appropriate report to the Audit & Supervisory Committee.
  - c. The Company shall establish a system that prevents the delivery of any report to the Audit & Supervisory Committee pursuant to a. or b. from receiving any disadvantageous treatment for reason of the report.
- (3) The Company, upon request from the Audit & Supervisory Committee, shall establish systems for ensuring effectiveness of audits conducted by the Audit & Supervisory Committee, based on Audit & Supervision Policy and Audit & Supervisory Committee Regulation as set out below.
- a. Directors, executive officers and employees shall establish a system for ensuring close cooperation between the Audit & Supervisory Committee and the department in charge of internal audit or the departments in charge of internal control within the Company as well as auditors, internal audit or the departments in charge of internal control of the Group companies.
- b. Directors, executive officers and employees shall establish a system under which a member of the Audit & Supervisory Committee may attend and make comments at any Board of Directors meeting or other important meeting of a Group company.
- c. Directors, executive officers and employees shall establish a system that allows Audit & Supervisory Committee member to have access to the minutes of any important meeting at a Group company or any decision document on which directors and executive officers have made a decision or any equivalent document
- d. Directors, executive officers and employees shall report the matters relating to business execution and establish a system for proper reporting from any director, Audit & Supervisory Board member, executive officer or employee of a Group company to the Audit & Supervisory Committee.
- e. The Company may not reject any claim for predetermined expenses requisite for any member of the Audit & Supervisory Committee to carry out his or her duties except where the expenses associated with the claim are deemed unnecessary to the execution of duties of the member of the Audit & Supervisory Committee.

# 9. Establishment and Revision

This Basic Policy shall be established and revised for each fiscal year by the Board of Directors. It shall be appropriately revised in accordance with environmental changes and other events.

The Internal Control Policy for the Dai-ichi Life Group was revised as of April 1, 2020. The latest policy is available on the Company's website (https://www.dai-ichi-life-hd.com/about/control/in control/index.html).

<Revisions to Internal Control Policy for the Dai-ichi Life Group (as of April 1, 2020)>

The internal control policy for the Group's financial reporting was newly established to stipulate basic matters regarding establishment and operation of system for ensuring appropriateness and reliability of the Group's financial reporting. Along with the internal control policy for the Group's financial reporting, the fact that maintaining systems and others were defined in this policy was added to Internal Control Policy for the Dai-ichi Life Group.

Items	Implementation Status of Internal Control System
Internal Control in	Dai-ichi Life Holdings, Inc. (hereinafter "the Company") has established the Internal
General	Control Policy for the Dai-ichi Life Group and works on the establishment and operation
	of internal control system and framework of the Group in order to ensure effectiveness
	and efficiency of operation, and maintain and enhance its Group value.
System for Ensuring	In order to ensure appropriate operations within the Group, the Company has set the
Proper Operations	supervision category for Group companies according to individual Group companies'
within the Group	business specifics, size and importance in the Group's management strategy. It
	conducts business supervision pursuant to global services agreements, etc. concluded
	with each of the Group companies. The Company has established basic policies for
	the Dai-ichi Life Group for important matters such as compliance and risk management
	in order to maintain and operate the Group internal control system, and makes these
	policies known to the Group companies. In addition, the Company has established and
	operated rules for prior approval by the Company of the Group companies' important
	matters which affect the Group as a whole pursuant to global services agreements, etc.
2 System for Enguring	(1) Compliance Policies and Pogulations
3. System for Ensuring Execution of	(1) Compliance Policies and Regulations Based on Internal Control Policy for the Dai-ichi Life Group, matters such as the basic
Professional Duties	approach to the promotion of group compliance are outlined in Basic Compliance
in Accordance with	Policy for the Dai-ichi Life Group, and specific approval and reporting systems as well
Applicable Laws,	as the management method are outlined in Compliance Regulations for the Dai-ichi
Regulations and the	Life Group.
Articles of	With regard to the protection of information property, the Policy on Group Information
Incorporation	Safekeeping stipulates the philosophies underlying the safekeeping of group
moorporation	information, and the Rules on Group Information Safekeeping stipulates more specific
	approval and reporting systems and other management practices. In order to deal with
	the increasing ingenuity of cyber-attacks, the Company has set out Cybersecurity
	Policy for Dai-ichi Life Group and Group Rules for Handling Cyber Incidents.
	(2) Risk-based Compliance Promotion
	The Company has established a system to ensure that the professional duties of
	directors, executive officers and employees are executed in accordance with applicable
	laws, regulations and the Articles of Incorporation. In order to precisely grasp important
	risks and potential conduct risks related to compliance in response to changes in the
	social environment and other factors, the Company maintains an appropriate risk-
	based management system with a forward-looking perspective.
	The Company has established a system whereby a Legal and Compliance Unit
	supervises matters related to Group compliance. The Legal and Compliance Unit
	establishes the Policy on Group Compliance Promotion Initiatives to provide guidance
	on initiatives for each Group company, monitors the status of compliance promotion,
	primarily regarding focal issues set by each Group company, and informs the Board of
	Directors, President, Executive Management Board, Audit & Supervisory Committee,
	etc., of problems and events that occur according to their significance. In addition, the
	Company has established a Group Compliance Committee as an organ to discuss
	important matters related to the development and promotion of a system for Group
	compliance and has in place a system to enable the management to proactively
	practice the PDCA cycle.
	Furthermore, the Company has established a GITF (Group Initiative Taskforce) as a
	scheme whereby a person in charge of compliance in each Group company
	participates and conducts discussions. The GITF works to enhance the Group's framework through deliberations toward solving issues that the Group faces and
	framework through deliberations toward solving issues that the Group faces and
	shared initiatives at each Group company.

Items	Implementation Status of Internal Control System
	(3) Initiatives Toward More Sophisticated Systems in Each Group Company The Legal and Compliance Unit offers instructions and support to each Group company to ensure more sophisticated compliance systems as well as improved awareness of compliance and enriched education and training.  In addition, considering the risk that the relevant laws and regulations of foreign countries will be applied to areas beyond their jurisdiction as a result of global business development, the Company makes efforts to prevent money laundering and the financing of terrorism, prevent bribery and corruption, and strengthen a system for personal information protection.
	(4) Operation of Whistle-blowing System
	Furthermore, the Company has established a whistleblowing desk whereby the officers, employees, etc. of each Group company can directly report and consult on compliance matters including illegal activity. The Company has also set up an outside contact points (offices of external lawyers) independent from management and has developed a system whereby matters are reported to management members according to their significance. The whistleblowing desk of the Company was registered for the "Certification of Whistleblowing Compliance Management System (Self-declaration of Conformance Registration System)" of the Consumer Affairs Agency in August 2019.
	(5) Handling of Antisocial Forces With regard to the handling of antisocial forces, the Group Basic Policy on Handling of Antisocial Forces stipulates basic approaches and policies to halt the development of any relationships with antisocial forces in order to prevent any damage, and the Group Antisocial Forces Handling Regulations stipulates specific managerial methods, etc. The Company has designated the General Affairs Unit to be in charge of establishing systems to block the development of any relationships with antisocial forces or to prevent damage that may occur, taking into account the attributes of each company. Regular reporting is conducted to the Board of Directors and the Executive Management Board concerning the handling status of efforts to sever ties with antisocial forces.
System for Risk     Management	(1) Risk Management Policies and Regulations Based on the Internal Control Policy for the Dai-ichi Life Group, the Risk Management Policy for the Dai-ichi Life Group stipulates basic matters regarding Group risk management such as the processes undertaken for each type of risk, and the Risk Management Regulations for the Dai-ichi Life Group stipulate specific approval and reporting systems and managerial methods when implementing Group risk
	management, including more detailed managerial methods.  (2) Risk Management Initiatives  The Risk Management Unit coordinates and implements group-wide policies for risk management. The Risk Management Unit also plays a central role in monitoring and controlling the status and integrity of risk management across the group.  There is also a Group ERM Committee that sits regularly to monitor compliance status of risk management policy, and conduct studies aimed at improving how risk management is exercised.
	(3) Promotion of ERM  The Risk Management Unit assesses the suitability of business plans, capital strategy, and similar formulated as part of ERM, and also seeks to improve group risk management through activities such as setting and managing margins for risk.
5. System for Ensuring Efficient Execution of Professional Duties	The Company has formulated internal regulations related to decision-making, organization, and the division of responsibilities and authorities to ensure the efficient execution of professional duties by directors, executive officers and employees. The Company has also established an Executive Management Board which discusses important management and executive issues. The Company has also formulated a medium-term management plan for the Dai-ichi Life Group, and the Executive Management Board, etc. confirms and evaluates the performance of the plan.
6. System for Ensuring Appropriateness and Reliability of Financial Reporting	In accordance with the Financial Instruments and Exchange Act, the Company has developed and implemented an internal control system over financial reporting where the Company assesses the effectiveness of internal control regarding key processes related to financial reporting and financial report preparation system.

Items	Implementation Status of Internal Control System
7. System for Preserving and Managing Information Concerning Execution of Directors' and Executive Officers' Duties	To preserve and manage information concerning the execution of directors' and executive officers' duties, the Company establishes internal regulations necessary for preserving information relating the execution of duties by the directors and executive officers, such as minutes of important meetings such as the Board of Directors and the Executive Management Board, and written approvals containing material information, and preserve and manage information accordingly.
8. System for Ensuring Effective Internal Audits	<ul> <li>(1) Policies and Regulations, etc. Associated with Internal Audits Based on the Internal Control Policy for the Dai-ichi Life Group, the Company stipulates basic matters such as core philosophies for internal audits in the Internal Audit &amp; Supervision Policy for the Dai-ichi Life Group. The Company also stipulates basic matters necessary for the smooth and effective implementation of internal audits for the Group in the Internal Audit Regulations for the Dai-ichi Life Group, Internal Audit Rules, and Internal Audit Work Regulations, respectively.</li> <li>(2) Initiatives for Internal Audits To ensure the financial soundness and appropriate business operations of the Group as a whole, internal audits are conducted to assure that internal control framework and activities of the Group are appropriate and effective. The Company has set up the Internal Audit Unit as an independent organization to ensure its effective checking function to other organizations. The Internal Audit Unit verifies and assesses the appropriateness and effectiveness of internal control framework and activities of the Group, identifies flaws, provides advice for improvement and reports to the President, Board of Directors, Executive Management Board, and Audit &amp; Supervisory Committee on the results of internal audits.</li> </ul>
9. System for the Execution of Duties of the Audit & Supervisory Committee	Based on the Audit & Supervision Policy and the Audit & Supervisory Committee Regulations established by the Audit & Supervisory Committee, the Company has a system in place to ensure the effectiveness of audits by the Audit & Supervisory Committee as follows.  1) The Company has set up an office of the Audit & Supervisory Committee and appoints employees with duties to assist it. With respect to personnel transfer, evaluation and others for these employees, their independence from directors is ensured. These employees are authorized to collect information necessary for audit purpose under the supervision of the Audit & Supervisory Committee.  2) The Company adopts a whistle-blowing system in which the department in charge of internal control acts as the contact point. The operational status of said system is regularly reported to full-time Audit & Supervisory Committee members. The Company has established a system for a timely and appropriate report to the Audit & Supervisory Committee in the event of any act that violates any law, ordinance, the Articles of Incorporation or other rules or any event that causes or may cause severe damage to the Company or Group companies.  3) The Company has established a system whereby full-time Audit & Supervisory Committee members attend important meetings including meetings of the Executive Management Board, and verify the developmental and operational status of the internal control system. In addition, the Company has also established a system whereby matters for discussion from an auditing viewpoint are reported to full-time Audit & Supervisory Committee to ensure the implementation of effective audits.  4) The Company has established a system whereby full-time Audit & Supervisory Committee members or the Audit & Supervisory Committee to exchange opinions. The Company has also established a system whereby full-time Audit & Supervisory Committee members work to ensure the effectiveness and efficiency of audits by close collaboration with departments in charge of internal

# **Specified Wholly Owned Subsidiaries**

Name	Location	Total book value of specified wholly owned subsidiaries at the Company and wholly owned subsidiaries, etc.	Total amount of assets on the non-consolidated balance sheet of the Company
The Dai-ichi Life Insurance Company, Limited	13-1, Yurakucho 1- chome, Chiyoda-ku, Tokyo	¥430,000 million	¥1,698,789 million

# **Transactions with the Parent Company**

Not applicable

# **Accounting Advisor**

Not applicable

# Others

Not applicable

# Consolidated Statement of Changes in Net Assets for the Fiscal Year Ended March 31, 2020

					(Unit: million yen)
	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at the beginning of the year	343,326	329,723	1,134,392	(98,634)	1,708,808
Cumulative effect of changes in accounting policies			(5,639)		(5,639)
Balance at the beginning of the year after reflecting the effect of changes in accounting policies	343,326	329,723	1,128,753	(98,634)	1,703,168
Changes for the year					
Issuance of new shares	190	190			381
Dividends			(66,442)		(66,442)
Net income attributable to shareholders of parent company			32,433		32,433
Purchase of treasury stock				(27,999)	(27,999)
Disposal of treasury stock		(53)		278	225
Change in scope of equity method			(146)		(146)
Transfer from reserve for land revaluation			4,489		4,489
Others			(4,603)		(4,603)
Net changes of items other than shareholders' equity					
Total changes for the year	190	137	(34,269)	(27,721)	(61,662)
Balance at the end of the year	343,517	329,860	1,094,483	(126,356)	1,641,506

(Unit: million yen)

(Unit					(Unit: million yen)	
	Accumulated other comprehensive income					
	Net unrealized gains (losses) on securities, net of tax	Deferred hedge gains (losses)	Reserve for land revaluation	Foreign currency translation adjustments	Accumulated remeasurements of defined benefit plans	Total accumulated other comprehensive income
Balance at the beginning of the year	2,101,587	3,803	(13,488)	(77,457)	(10,824)	2,003,621
Cumulative effect of changes in accounting policies						
Balance at the beginning of the year after reflecting the effect of changes in accounting policies	2,101,587	3,803	(13,488)	(77,457)	(10,824)	2,003,621
Changes for the year						
Issuance of new shares						
Dividends						
Net income attributable to shareholders of parent company						
Purchase of treasury stock						
Disposal of treasury stock						
Change in scope of equity method						
Transfer from reserve for land revaluation						
Others						
Net changes of items other than shareholders' equity	181,610	16,633	(4,489)	(46,393)	(16,633)	130,727
Total changes for the year	181,610	16,633	(4,489)	(46,393)	(16,633)	130,727
Balance at the end of the year	2,283,198	20,437	(17,978)	(123,850)	(27,458)	2,134,348

(Unit: million yen)

	Subscription rights to shares	Total net assets
Balance at the beginning of the year	1,162	3,713,592
Cumulative effect of changes in accounting policies		(5,639)
Balance at the beginning of the year after reflecting the effect of changes in accounting policies	1,162	3,707,952
Changes for the year		
Issuance of new shares		381
Dividends		(66,442)
Net income attributable to shareholders of parent company		32,433
Purchase of treasury stock		(27,999)
Disposal of treasury stock		225
Change in scope of equity method		(146)
Transfer from reserve for land revaluation		4,489
Others		(4,603)
Net changes of items other than shareholders' equity	(99)	130,627
Total changes for the year	(99)	68,965
Balance at the end of the year	1,063	3,776,918

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE FISCAL YEAR ENDED MARCH 31, 2020

#### (GUIDELINES FOR PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS)

## 1. Scope of Consolidation

(1) Number of consolidated subsidiaries as of March 31, 2020: 67

The consolidated financial statements include the accounts of Dai-ichi Life Holdings, Inc. (the "Company") and its consolidated subsidiaries (collectively, "the Group"), including The Dai-ichi Life Insurance Company, Limited ("DL"), The Dai-ichi Frontier Life Insurance Co., Ltd. ("DFLI"), The Neo First Life Insurance Company, Limited ("Neo First Life"), Dai-ichi Life Insurance Company of Vietnam, Limited ("DLVN"), TAL Dai-ichi Life Australia Pty Ltd ("TDLA"), Protective Life Corporation ("Protective Life"), Dai-ichi Life Insurance (Cambodia) PLC. and Dai-ichi Life Insurance Myanmar Ltd.

Effective the fiscal year ended March 31, 2020, Dai-ichi Life Insurance Myanmar Ltd., established in May 2019, was included in the scope of consolidation as it began operations in January 2020.

Effective the fiscal year ended March 31, 2020, two subsidiaries of TDLA were included in the scope of consolidation.

Effective the fiscal year ended March 31, 2020, one subsidiary of Protective Life was included in the scope of consolidation.

Effective the fiscal year ended March 31, 2020, one subsidiary of TDLA was excluded from the scope of consolidation.

(2) Number of non-consolidated subsidiaries as of March 31, 2020: 26

The main subsidiaries that are not consolidated for the purposes of financial reporting are The Dai-ichi Life Information Systems Co., Ltd., THE DAI-ICHI BUILDING CO., LTD. and First U Anonymous Association.

The twenty-six non-consolidated subsidiaries as of March 31, 2020 had, individually and in the aggregate, a minimal impact on the consolidated financial statements in terms of total assets, sales, net income (loss) (amount corresponding to equity interest), retained earnings (amount corresponding to equity interest), cash flows, and others.

#### 2. Application of the Equity Method

- (1) Number of non-consolidated subsidiaries under the equity method as of March 31, 2020: 0
- (2) The number of affiliated companies under the equity method as of March 31, 2020 :125

The affiliated companies included Asset Management One Co., Ltd., Corporate-pension Business Service Co., Ltd., Japan Excellent Asset Management Co., Ltd., OCEAN LIFE INSURANCE PUBLIC COMPANY LIMITED, Star Union Dai-ichi Life Insurance Company Limited, PT Panin Internasional and Janus Henderson Group plc.

Effective the fiscal year ended March 31, 2020, twelve companies of Janus Henderson Group plc were included in the scope of the equity method as it had become an affiliated company of the Company.

Effective the fiscal year ended March 31, 2020, NEOSTELLA CAPITAL CO., LTD. was excluded from the scope of the equity method as it had been liquidated.

Effective the fiscal year ended March 31, 2020, one affiliated company of Protective Life was excluded from the scope of the equity method.

Effective the fiscal year ended March 31, 2020, three affiliated companies of PT Panin Internasional were excluded from the scope of the equity method.

Effective the fiscal year ended March 31, 2020, thirteen affiliated companies of Janus Henderson Group plc were excluded from the scope of the equity method.

(3) The non-consolidated subsidiaries (The Dai-ichi Life Information Systems Co., Ltd., THE DAI-ICHI BUILDING CO., LTD. and First U Anonymous Association and others), as well as affiliated companies (Mizuho-DL Financial Technology Co., Ltd., NIHONBUSSAN Corporation, and others) were not accounted for under the equity method. These companies had, individually and in the aggregate, a minimal impact on the consolidated financial statements, in terms of the net income (loss) (amount corresponding to equity interest), retained earnings (amount corresponding to equity interest) and others.

#### 3. Year-end Dates of Consolidated Subsidiaries

The closing date of domestic consolidated subsidiaries is March 31, whereas that of consolidated overseas subsidiaries is December 31 or March 31. Financial information as of those closing dates is used to prepare the consolidated financial statements, although the necessary adjustments are made when significant transactions take place between the account closing date of an individual subsidiary and that of the consolidated financial statements.

# 4. Amortization of Goodwill

Goodwill is amortized over an effective period up to 20 years under the straight-line method. The entire amount is expensed as incurred if the amount is immaterial.

# (NOTES TO THE CONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2020)

#### 1. Valuation Methods of Securities

Securities held by the Company and its consolidated subsidiaries including cash and deposits and monetary claims bought which are equivalent to marketable securities, and marketable securities managed as trust assets in money held in trust, are carried as explained below:

The amortization of premiums and accretion of discounts is calculated by the straight-line method.

(1) Trading Securities

Trading securities are carried at fair value with cost determined by the moving average method.

(2) Held-to-maturity Bonds

Held-to-maturity bonds are stated at amortized cost determined by the moving average method.

(3) Policy-reserve-matching Bonds (in accordance with the Industry Audit Committee Report No. 21 "Temporary Treatment of Accounting and Auditing Concerning Policy-reserve-matching Bonds in the Insurance Industry" issued by the Japanese Institute of Certified Public Accountants (JICPA)) Policy-reserve-matching bonds are stated at amortized cost determined by the moving average method.

(4) Stocks of Non-consolidated Subsidiaries and Affiliated Companies Not Accounted for under the Equity Method

Stocks of non-consolidated subsidiaries and affiliated companies not accounted for under the equity method are stated at cost determined by the moving average method.

- (5) Available-for-sale Securities
  - a) Available-for-sale Securities with Fair Value

Available-for-sale securities which have market value are valued at fair value at the end of the fiscal year (for domestic stocks, the average market value during March), with cost determined by the moving average method.

- b) Available-for-sale Securities Whose Fair Values Are Extremely Difficult to Recognize
- i) Government/Corporate Bonds (including Foreign Bonds), Whose Premium or Discount Represents the Interest Adjustment

Government/corporate bonds (including foreign bonds), whose premium or discount represents the interest adjustment are valued at the amortized cost determined by the moving average method.

ii) Others

All others are valued at cost determined by the moving average method.

Net unrealized gains or losses on these available-for-sale securities are presented as a separate component of net assets and not in the consolidated statement of earnings.

Securities held by certain consolidated overseas subsidiaries are stated at cost determined by the first-in first-out.

# 2. Risk Management Policy of Policy-Reserve-Matching Bonds

Certain domestic consolidated subsidiaries categorize their insurance products into sub-groups by the attributes of each product and, in order to manage risks properly, formulate their policies on investments and resource allocation based on the balance of the sub-groups. Moreover, they periodically check that the duration gap between policy-reserve-matching bonds and policy reserves stays within a certain range.

The sub-groups of insurance products of DL are:

- a) individual life insurance and annuities,
- b) non-participating single premium whole life insurance (without duty of medical disclosure),
- c) financial insurance and annuities, and
- d) group annuities,
  - with the exception of certain types.

The sub-groups of insurance products of DFLI are:

- a) individual life insurance and annuities (yen-denominated),
- b) individual life insurance and annuities (U.S. dollar-denominated), and
- c) individual life insurance and annuities (New Zealand dollar-denominated), with the exception of certain types and contracts.

Effective the fiscal year ended March 31, 2020, DFLI reclassified policy-reserve-matching bonds held in the sub-group of individual life insurance and annuities (Australian dollar-denominated) into available-for-sale

securities, abolishing said sub-group. This reclassification into available-for-sale securities was conducted in accordance with the risk management policy following a significant change of economic environment assumptions in relation to the holding ratio of policy-reserve-matching bonds in said sub-group resulting from a significant and rapid decline in Australian dollar interest rates.

Due to this change, as of the time of reclassification, securities, net unrealized gains (losses) on securities and deferred tax liabilities increased by ¥204,207 million, ¥147,029 million and ¥57,177 million, respectively. This change had no impact on profit and loss.

#### 3. Valuation Method of Derivative Transactions

Derivative transactions are reported at fair value.

#### 4. Revaluation of Land

Based on the "Act on Revaluation of Land" (Act No. 34, March 31, 1998), land for business use was revalued. The difference between the fair value and book value resulting from the revaluation, net of related deferred taxes, is recorded as a reserve for land revaluation as a separate component of net assets and the related deferred tax liability is recorded as deferred tax liabilities for land revaluation.

- (1) Date of revaluation: March 31, 2001
- (2) Method stipulated in Article 3, Paragraph 3 of the Act on Revaluation of Land:

The fair value was determined based on the appraisal value publicly announced for tax assessment purposes with certain reasonable adjustments in accordance with Articles 2-1 and 2-4 of the Enforcement Ordinance of the Act on Revaluation of Land (Publicly Issue Cabinet Order No. 119, March 31, 1998).

#### 5. Depreciation of Depreciable Assets

(1) Depreciation of Tangible Fixed Assets Excluding Leased Assets

Depreciation of tangible fixed assets excluding leased assets of the Company and its domestic consolidated subsidiaries is calculated by the declining balance method (the depreciation of buildings (other than facilities attached to buildings and structures that were acquired on or before March 31, 2016) is calculated by the straight-line method).

Estimated useful lives of major assets are as follows:

Buildings two to sixty years
Other tangible fixed assets two to twenty years

Tangible fixed assets other than land and buildings that were acquired for ¥100,000 or more but less than ¥200,000 are depreciated at equal amounts over three years.

With respect to tangible fixed assets that were acquired on or before March 31, 2007 and that were fully depreciated to their original depreciable limit, effective the fiscal year ended March 31, 2008, the remaining values are depreciated at equal amounts over five years from the following fiscal year of the year in which they reached the original depreciable limit.

Depreciation of tangible fixed assets owned by consolidated overseas subsidiaries is primarily calculated by the straight-line method.

#### (2) Amortization of Intangible Fixed Assets Excluding Leased Assets

The Company and its consolidated subsidiaries use the straight-line method for amortization of intangible fixed assets excluding leased assets.

Intangible fixed assets acquired through the acquisition, etc. of consolidated overseas subsidiaries are amortized over a period during which their effect is estimated to persist, in proportion to the manner in which their effect is realized.

Software for internal use is amortized by the straight-line method based on the estimated useful lives of two to ten years.

### (3) Depreciation of Leased Assets

Depreciation of leased assets with regard to finance leases whose ownership does not transfer to the lessees is computed under the straight-line method assuming zero salvage value and using the lease period as the useful life.

#### (4) Accumulated Depreciation of Tangible Fixed Assets

The amount of accumulated depreciation of tangible fixed assets as of March 31, 2020 was ¥621,069 million.

#### 6. Translation of Assets and Liabilities Denominated in Foreign Currencies into Yen

The Company and its domestic consolidated subsidiaries translate foreign currency-denominated assets and liabilities (excluding stocks of its non-consolidated subsidiaries and affiliated companies which are not accounted for under the equity method) into yen at the prevailing exchange rates at the end of the year. Stocks of non-consolidated subsidiaries and affiliated companies which are not accounted for under the equity method are translated into yen at the exchange rates on the dates of acquisition. Assets, liabilities, revenues, and expenses of the Company's consolidated overseas subsidiaries are translated into yen at the exchange rates at the end of their fiscal year. Translation adjustments associated with the consolidated overseas subsidiaries are included in foreign currency translation adjustments in the net assets section of the consolidated balance sheet.

For certain consolidated subsidiaries of the Company, changes in fair value of bonds included in foreign currency-denominated available-for-sale securities related to foreign currency-denominated insurance contracts are divided into two: changes in fair value due to changes in market prices in their original currencies are accounted for as "net unrealized gains (losses) on securities", and the remaining changes are reported in "foreign exchange gains (losses)".

#### 7. Reserve for Possible Loan Losses

The reserve for possible loan losses of consolidated subsidiaries that operate a life insurance business in Japan is calculated based on the internal rules for self-assessment, write-offs, and reserves on assets.

For loans to and claims on obligors that have already experienced bankruptcy, reorganization, or other formal legal failure (hereafter, "bankrupt obligors") and loans to and claims on obligors that have suffered substantial business failure (hereafter, "substantially bankrupt obligors"), the reserve is calculated by deducting the estimated recoverable amount of the collateral or guarantees from the book value of the loans and claims after the direct write-off described below.

For loans to and claims on obligors that have not yet suffered business failure but are considered highly likely to fail (hereafter, "obligors at risk of bankruptcy"), the reserve is calculated, taking into account a) the recoverable amount covered by the collateral or guarantees and b) an overall assessment of the obligor's ability to repay.

For other loans and claims, the reserve is calculated by multiplying the actual rate or other appropriate rate of losses during a certain period in the past by the amount of the loans and claims.

For all loans and claims, the relevant department in each subsidiary performs an asset quality assessment based on the internal rules for self-assessment, and an independent audit department audits the result of the assessment. The above reserves are established based on the result of this assessment.

For loans and claims to bankrupt and substantially bankrupt obligors, the unrecoverable amount is calculated by deducting the amount deemed recoverable from collateral and guarantees from the amount of the loans and claims and is directly written off from the amount of the loans and claims. The amount written off during the fiscal year ended March 31, 2020 was ¥1 million.

The reserve for possible loan losses of consolidated subsidiaries that do not operate a life insurance business in Japan is calculated mainly by considering the estimated recoverable amount from the book value of individual loans.

#### 8. Reserve for Possible Investment Losses

In order to provide for future investment losses, a reserve for possible investment losses is established for securities whose fair values are extremely difficult to recognize. It is calculated based on the internal rules for self-assessment, write-offs, and reserves on assets.

#### 9. Reserve for Retirement Benefits of Directors, Executive Officers and Corporate Auditors

For the reserve for retirement benefits of directors, executive officers and corporate auditors, an estimated amount for future payment in accordance with the internal policies of certain consolidated subsidiaries is provided.

#### 10. Reserve for Possible Reimbursement of Prescribed Claims

To prepare for the reimbursement of claims for which prescription periods had expired, an estimated amount for reserve for possible reimbursement of prescribed claims based on past reimbursement experience is provided.

#### 11. Net Defined Benefit Liabilities

For the net defined benefit liabilities, the amount is provided by deducting the pension assets from the projected benefit obligations based on the estimated amounts as of March 31, 2020. The accounting treatment for retirement benefits is as follows.

(1) Allocation of Estimated Retirement Benefits

In calculating the projected benefit obligations, the benefit formula basis is adopted to allocate estimated retirement benefit for the fiscal year ended March 31, 2020.

(2) Amortization of Actuarial Differences and Past Service Cost

Past service cost is amortized under the straight-line method through a certain period (seven years) within the employees' average remaining service period as of the time of its occurrence.

Actuarial differences are amortized under the straight-line method through a certain period (seven years) within the employees' average remaining service period, starting from the following year. Certain consolidated overseas subsidiaries apply corridor approach.

Certain consolidated overseas subsidiaries applied the simplified method in calculating projected benefit obligations.

#### 12. Reserve for Price Fluctuations

A reserve for price fluctuations is calculated based on the book value of stocks and other securities at the end of the year in accordance with the provisions of Article 115 of the Insurance Business Act.

# 13. Hedge Accounting

#### (1) Methods for Hedge Accounting

As for the Company and certain of its domestic consolidated subsidiaries, hedging transactions are accounted for in accordance with the "Accounting Standards for Financial Instruments" (ASBJ Statement No. 10 issued on March 10, 2008). Primarily, i) special hedge accounting and the deferral hedge method for interest rate swaps are used for cash flow hedges of certain loans, government and corporate bonds, loans payable and bonds payable; ii) the currency allotment method and the deferral hedge method using foreign currency swaps, foreign currency forward contracts and foreign currency-denominated monetary claims are used for cash flow hedges against exchange rate fluctuations in certain foreign currencydenominated bonds, loans, loans payable and bonds payable and certain foreign currency-denominated term deposits and stocks (forecasted transaction); iii) the fair value hedge method using currency options and foreign currency forward contracts is used for hedges against exchange rate fluctuations in the value of certain foreign currency-denominated bonds; iv) the deferral hedge method for over-the-counter options on bonds is used for hedges against interest-rate fluctuations in certain foreign currency-denominated bonds; v) the deferral hedge method and fair value hedge method using equity options and equity forward contracts are used for hedges against price fluctuations in the value of certain domestic stocks and foreign currency-denominated stocks (forecasted transaction), and vi) the deferral hedge method using interest rate swaps is used for hedges against interest-rate fluctuations in certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (Industry Audit Committee Report No. 26 issued by JICPA).

(2) Hedging Instruments and Hedged Items Hedging instruments	Hedged items
Interest rate swaps	Loans, government and corporate bonds, loans payable, bonds payable, insurance liabilities
Foreign currency swaps	Foreign currency-denominated bonds, foreign currency-denominated loans, foreign currency-denominated loans payable, foreign currency-denominated bonds payable
Foreign currency forward contracts	Foreign currency-denominated bonds, foreign currency-denominated term deposits, foreign currency-denominated stocks (forecasted transaction)
Foreign currency-denominated monetary claims	Foreign currency-denominated stocks (forecasted transaction)
Currency options	Foreign currency-denominated bonds
Bond over-the-counter options	Foreign currency-denominated bonds
Equity options	Domestic stocks, foreign currency-denominated stocks (forecasted transaction)
Equity forward contracts	Domestic stocks

#### (3) Hedging Policies

The Company and certain of its domestic consolidated subsidiaries conduct hedging transactions with regard to certain market risk and foreign currency risk of underlying assets to be hedged, in accordance with the internal investment policy and procedure guidelines.

## (4) Assessment of Hedge Effectiveness

Hedge effectiveness is assessed primarily by a comparison of fluctuations in cash flows or fair value of hedged items to those of hedging instruments.

#### 14. Calculation of National and Local Consumption Tax

The Company and its domestic consolidated subsidiaries account for national and local consumption tax mainly by the tax-exclusion method. Deferred consumption tax included in non-recoverable consumption tax on certain assets is capitalized as other assets and amortized equally over five years in accordance with the Enforcement Ordinance of the Corporation Tax Act, and such taxes other than deferred consumption tax are recognized as an expense when incurred.

#### 15. Policy Reserves

Policy reserves of the consolidated subsidiaries that operate a life insurance business in Japan are established in accordance with Article 116 of the Insurance Business Act. Insurance premium reserves are calculated as stated in (1) and (2) below. Policy reserves include additional policy reserves for some whole life insurance policies in accordance with Article 69, Paragraph 5 of the Ordinance for Enforcement of the Insurance Business Act.

- (1) Reserves for policies subject to the standard policy reserve rules are calculated based on the methods stipulated by the Commissioner of Financial Services Agency (Notification of the Minister of Finance No. 48, 1996).
- (2) Reserves for other policies are established based on the net level premium method.

Policy reserves of consolidated overseas subsidiaries are calculated based on the each country's accounting standard, such as US GAAP.

## 16. Changes in Accounting Policies - Premium Amortization on Purchased Callable Debt Securities

Effective the fiscal year ended March 31, 2020, certain consolidated overseas subsidiaries adopted Accounting Standards Update ("ASU") No. 2017-08 - Premium Amortization on Purchased Callable Debt Securities issued by the Financial Accounting Standards Board.

The update requires the premiums of callable debt securities to be amortized to the earliest call date. In accordance with the amendments in this update applied on a modified retrospective basis, a cumulative effect adjustment to retained earnings was recorded at the beginning of the fiscal year ended March 31, 2020.

As a result, retained earnings decreased by ¥5,639 million at the beginning of the fiscal year ended March 31, 2020. There was no significant impact on the figures in the consolidated statement of earnings for the fiscal year ended March 31, 2020.

## 17. Accounting Standard and Guidance Not Yet Adopted

Financial Services - Insurance (Topic 944) (US GAAP, ASU No. 2018-12 issued on August 15, 2018, ASU No. 2019-09 issued on November 15, 2019)

#### (1) Outline

The amendments in this Update are mainly designed to make improvements of (i) the accounting treatment of the liability for future policy benefits, (ii) the measurement of benefits with market risks at fair value, and (iii) the amortization methods of deferred acquisition costs of insurance contracts.

Companies that have adopted US GAAP will apply the amendments in this Update from the fiscal year beginning after December 15, 2021 (early adoption is permitted).

## (2) Scheduled date for adoption

Certain consolidated overseas subsidiaries that have adopted US GAAP will apply the amendments in this Update, but the date for application is undetermined.

#### (3) Impact of applying the standard and guidance

The impact of applying the standard and guidance is currently under assessment.

#### 18. Financial Instruments and Others

#### (1) Financial Instruments

#### a) Policies in Utilizing Financial Instruments

The Group mainly operates in life insurance business and, in an effort to manage investment assets in a manner appropriate to liabilities, which arise from the insurance policies underwritten, engages in asset liability management, or ALM, which considers the long-term balance between assets and liabilities to ensure stable returns. With this strategy, the Group holds fixed income investments, including bonds and loans, as the core of its asset portfolio. While placing its financial soundness first, the Group also holds stocks and foreign securities within its tolerable risk to enhance its profitability and facilitate diversification of investment risks.

The Group uses derivatives primarily to hedge market risks associated with its existing asset portfolio and to mitigate the risks associated with guaranteed minimum maturity benefits of individual variable annuity insurance.

With respect to financing, the Group has raised capital directly from the capital markets by issuing subordinated bonds as well as indirectly from banks in order to strengthen its capital base. To avoid impact from interest-rate fluctuations, the Group utilizes derivative transactions in hedging some of such financial liabilities and adopts hedge accounting.

#### b) Financial Instruments Used and Their Risks

Securities included in financial assets of the Group, mainly stocks and bonds, are exposed to market fluctuation risk, credit risk and interest-rate risk and some of the securities denominated in foreign currency are exposed to foreign currency risk. Also, loans are exposed to credit risk arising from the defaults of obligors.

The Group might be exposed to liquidity risk in certain circumstance in which it cannot make timely payments of principal, interest or other amounts due to unpredictable cash outflows or is forced to raise capital with interest rates substantially higher than usual. Also, some of its loans payable and bonds payable which are floating interest rate based and denominated in foreign currency are exposed to interest-rate risk and foreign currency risk.

The Group utilizes (i) interest rate swaps to hedge interest rate risk associated with certain of its loans receivable and payable, (ii) equity forward contracts to hedge market fluctuation risks associated with domestic stocks, and (iii) foreign currency forward contracts, currency options and foreign currency swaps to hedge foreign currency risks associated with certain foreign currency-denominated bonds, foreign currency-denominated short-term deposits and foreign currency-denominated debts, etc. and adopts hedge accounting.

In addition, certain consolidated subsidiaries utilize (i) interest rate swaps to hedge interest rate risk associated with certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (JICPA Industry Audit Committee Report No. 26), and (ii) foreign currency swaps to hedge foreign currency risks associated with funding agreements and adopts hedge accounting.

In applying the hedge accounting, in order to fulfill requirements stipulated in accounting standards such as the "Accounting Standards for Financial Instruments" (ASBJ Statement No. 10 issued on March 10, 2008), the Group has established investment policy and procedure guidelines and clarified the transactions to be hedged, the risk of underlying assets to be hedged and derivative instruments to be used, and conducted pre- and post-effectiveness tests of the transactions.

# c) Risk Management

The Group manages risk in accordance with a basic policy for risk management, rules for management procedures, etc. defined by the board of directors, etc.

#### i) Market Risk Management

Under the internal investment policy and market risk management policy, DL manages market risk by conducting mid- to long-term asset allocation in a manner appropriate to its liabilities. Therefore, it categorizes its portfolio into sub-groups, based on their investment purpose, and manages them taking into account each of their risk characteristics.

#### (a) Interest-rate risk

DL keeps track of interest rates and durations of its assets and liabilities, monitors its internal analyses on duration gap and interest rate sensitivity, and periodically reports its findings to the board of directors, etc.

#### (b) Currency risk

DL keeps track of currency composition of its financial assets and liabilities, conducts sensitivity analyses, and periodically reports its findings to the board of directors, etc.

#### (c) Fluctuation in market values

DL defines risk management policies and management procedures for each component of its overall portfolio, including securities, based on the risk characteristics of the categories, and sets and manages upper limits of each asset balance and asset allocation weight.

Such management conditions are periodically reported by its risk management sections to the board of directors, etc.

#### (d) Derivative transactions

For derivative transactions, DL has established internal check system by segregating (i) the executing department, (ii) the department which engages in assessment of hedge effectiveness, and (iii) the back-office. Additionally, in order to limit speculative use of derivatives, it has put restrictions on utilization purpose, such as hedging, and establishes position limits for each asset class.

The consolidated subsidiaries other than DL have established appropriate risk management systems in accordance with the Group's basic policy for risk management, etc.

DFLI utilizes derivatives in order to reduce the risk associated with guaranteed minimum maturity benefits of individual variable annuities and hedge foreign currency risks associated with bonds. For derivatives used to reduce the risk associated with guaranteed minimum maturity benefits of individual variable annuities, in accordance with its internal regulations to manage the risks associated with its guaranteed minimum maturity benefits, it (i) assesses the hedge effectiveness of derivative transactions, (ii) manages gains and losses from derivative transactions on a daily basis, and (iii) periodically checks its progress on reducing the risk associated with its guaranteed minimum maturity benefits and measures estimated losses based on VaR (value-at-risk). The risk management section is in charge of managing overall risks including risks associated with the guaranteed minimum maturity benefits, and periodically reports the status of such management to the board of directors, etc.

## ii) Credit Risk Management

In accordance with the internal investment policy and credit risk management procedure guidelines, DL has established a credit management system related to loans, such as preliminary reviews on individual transactions, credit limit setting, credit information management, internal credit rating, attachment of guarantees and collateral, and follow-ups on problem loans. For corporate bond investment, the credit section sets investment caps on individual issuers taking into account internal credit ratings and other factors. Excessive risk-taking is restricted since front offices make investment within those caps. Policies and frameworks for large-lot borrowers have been formulated in order to prevent credit concentration by monitoring compliance, etc. That credit management has been conducted by the credit and risk management sections, and has been periodically reported to its board of directors, etc. Additionally, the internal audit section has also checked credit management status.

Credit risk of security issuers and counterparty risk with respect to derivative transactions are managed by the credit section, which sets upper limits for each counterparty and financial instrument and periodically monitors credit information, and by the risk management section, which periodically monitors current exposures.

The consolidated subsidiaries other than DL have established appropriate risk management systems in accordance with the Group's basic policy for risk management, etc.

# d) Supplementary Explanation for Fair Value of Financial Instruments

As well as the values based on market prices, fair value of financial instruments includes values which are reasonably calculated in case market prices do not exist. As the calculation of those values adopts certain assumptions, those values may vary in case different assumptions are applied.

#### (2) Fair Values of Financial Instruments

The carrying amount on the consolidated balance sheet, fair value and differences between carrying amount and fair value as of March 31, 2020 were as follows. The following tables do not include financial instruments whose fair value is extremely difficult to recognize (please refer to Note 2).

As of March 31, 2020	Carrying amount	Fair value	Gains (Losses)
		(Unit: million yen)	-
(1) Cash and deposits	1,205,507	1,205,507	-
(2) Call loans	513,800	513,800	-
(3) Monetary claims bought	221,147	221,147	-
(4) Money held in trust	1,039,062	1,039,062	-
(5) Securities			
a. Trading securities	4,076,103	4,076,103	-
b. Held-to-maturity bonds		415,340	24,286
c. Policy-reserve-matching bonds	15,389,092	18,351,016	2,961,923
d. Stocks of subsidiaries and affiliated companies	54,565	52,133	(2,432)
e. Available-for-sale securities	27,426,443	27,426,443	-
(6) Loans	3,715,750		
Reserve for possible loan losses (*1)			
	3,715,037	3,791,794	76,756
(7) Reinsurance receivable	1,523,297	1,523,297	
Total assets	55,555,110	58,615,645	3,060,535
(4) B	4 405 000	4 474 500	00.057
(1) Bonds payable	, ,	1,174,593	39,257
(2) Payables under repurchase agreements	870,747	870,747	(0.000)
(3) Long-term borrowings	623,400	616,519	(6,880)
Total liabilities	2,629,484	2,661,861	32,376
Derivative transactions (* 2)			
a. Hedge accounting not applied	[52,574]	[52,574]	-
b. Hedge accounting applied	67,897	66,356	(1,540)
Total derivative transactions	15,322	13,782	(1,540)

<sup>(\*1)</sup> Excluding general reserves for possible loan losses and specific reserves for possible loan losses related to loans.

# (Note 1) Notes to Methods for Calculating Fair Value of Financial Instruments, Securities and Derivative Transactions

#### Assets

# a) Cash and deposits

Since deposits are mainly close to maturity or have no maturity and their fair value is close to the carrying amounts, fair value is based on the carrying amount.

## b) Call loans

Since all call loans are close to due date and their fair value is close to the carrying amounts, fair value of call loans is based on their carrying amount.

# c) Monetary claims bought

The fair value of monetary claims bought is based on the reasonably calculated price.

# d) Money held in trust

The fair value of stocks is based on the price on stock exchanges and that of bonds is based on the price on bond markets or price presented by counterparty financial institutions. The fair value of mutual funds is based on unit price.

#### e) Securities

The fair value of stocks is based on the price on stock exchanges and that of bonds is based on the price on bond markets or price presented by counterparty financial institutions. The fair value of mutual funds is based on unit price. As for ownership stakes in partnerships, the amount equivalent to partnership interest in fair value of the partnership assets is recorded as fair value of the stake in the partnership. Additionally, notes for the securities for each investment purpose are described in "(3) Securities".

<sup>(\*2)</sup> Credits/debts from derivative transactions are presented on a net basis. Figures in [] are net debts.

#### f) Loans

The fair value of loans is calculated by discounting future cash flows of the subject loan, using interest rates corresponding to the internal credit rating and remaining period which are assumed to be applied to new loans to the subject borrower.

Additionally, for risk-monitored loans, reserve for possible loan losses is calculated based on the present value of estimated future cash flows or the amount deemed recoverable from collateral and guarantees and the fair value is close to the carrying amount on the consolidated balance sheet minus reserve for possible loan losses at the end of the fiscal year. Therefore, that amount (the carrying amount on the consolidated balance sheet minus reserve for possible loan losses) is recorded as the fair value of risk-monitored loans.

Also, loans without a due date because of their characteristics that their exposure is limited to the amount of their collaterals, are deemed to have fair value close to book value, taking into account estimated repayment period and interest rates. Therefore, their book value is recorded as the fair value.

#### g) Reinsurance receivable

Since the fair value of reinsurance receivable is close to the carrying amounts, fair value is based on the carrying amount.

#### • Liabilities

#### a) Bonds payable

The fair value of bonds is based on the price on the bond market.

#### b) Payables under repurchase agreements

Since the terms of all payables under repurchase agreements are short and their fair value is close to the carrying amounts, fair value is based on the carrying amount.

### c) Long-term borrowings

The fair value of long-term borrowings is calculated by discounting future cash flows, using interest rates corresponding to internal credit rating and remaining periods which are assumed to be applied to new borrowings. Also, certain of long-term borrowings are deemed to have fair value close to book value, taking into account interest rates. Therefore, their book value is recorded as the fair value.

#### Derivative Transactions

The breakdown of derivative transactions is a) currency-related transactions; b) interest-related transactions; c) stock-related transactions; and d) bond-related transactions, etc. The fair value of the instruments is based on the closing exchange-traded prices and the prices quoted from financial institutions, etc.

# (Note 2) Financial instruments whose fair value is extremely difficult to recognize are as follows and are not included in the fair value of e) Securities in (Note 1)

As of March 31, 2020	Carrying amount
	(Unit: million yen)
(1) Unlisted domestic stocks (*1)(*2)	86,447
(2) Unlisted foreign stocks (*1)(*2)	70,369
(3) Other foreign securities (*1)(*2)	83,496
(4) Other securities (*1)(*2)	156,834
Total	397,148

<sup>(\*1)</sup> These securities cannot be assigned a market value because of unavailability of tradable markets, and they are excluded from disclosure of market value information.

<sup>(\*2)</sup> For the fiscal year ended March 31, 2020, impairment charges of ¥501 million were recorded.

(Note 3) Scheduled redemptions of monetary claims and securities with maturities

As of March 31, 2020	Due in 1 year	Due after 1 year	Due after 5 years	Due after
	or less	through 5 years	through 10 years	10 years
		(Unit: m	(Unit: million yen)	
Cash and deposits	1,202,254	3,258	-	-
Call loans	513,800	-	-	-
Monetary claims bought Securities:	-	4,387	36,828	171,542
Held-to-maturity bonds (bonds)	-	54,500	7,900	11,800
Held-to-maturity bonds (foreign securities)	-	8,100	200	301,070
Policy-reserve-matching bonds (bonds)	47,290	290,535	1,863,555	10,937,063
Policy-reserve-matching bonds (foreign securities)	9,704	350,588	1,310,165	473,564
Available-for-sale securities with maturities (bonds)	177,494	701,155	1,110,419	1,158,212
Available-for-sale securities with maturities (foreign securities)	624,258	3,665,348	4,820,959	7,140,072
Available-for-sale securities with maturities (other securities)	13,254	238,372	529,058	19,844
Loans (*)	356,467	1,195,120	863,011	740,346

<sup>(\*)</sup> Loans for which interest or principal payments cannot be forecasted, such as credit to bankrupt obligors, substantially bankrupt obligors and obligors at risk of bankruptcy, amounting to ¥86 million, were not included. Also, ¥546,840 million of loans without maturities were not included.

# (Note 4) Scheduled maturities of bonds, long-term borrowings, and other interest-bearing liabilities

As of March 31, 2020	Due in 1 year or less	Due after 1 year through 2 years	Due after 2 years through 3 years	Due after 3 years through 4 years	Due after 4 years through 5 years	Due after 5 years
			(Unit: mi	llion yen)		
Bonds payable (*1)	-		-	-	119	493,468
Payables under repurchase agreements	870.747	_	_	_	_	_
Long-term borrowings (*2)	-	262,413	5,804	5,804	65,736	-

<sup>(\*1) ¥626,277</sup> million of bonds payable without maturities were not included.

<sup>(\*2) ¥283,000</sup> million of long-term borrowings without maturities were not included.

# (3) Securities

# a) Trading securities

Year ended March 31, 2020

(Unit: million yen) (162,339)

Gains (losses) on valuation of trading securities.....

b) Held-to-maturity Bonds

As of March 31, 2020	Carrying amount	Fair value	Unrealized gains (losses)
		(Unit: million yen)	· · · · · · · · · · · · · · · · · · ·
Held-to-maturity securities with unrealized of	gains:		
(1) Bonds	52,139	54,604	2,465
a. Government bonds		49,337	2,417
b. Local government bonds	-	-	-
c. Corporate bonds	5,219	5,267	48
(2) Foreign securities		334,817	22,134
a. Foreign bonds		334,817	22,134
Subtotal		389,422	24,599
Held-to-maturity securities with unrealized I	osses:		
(1) Bonds		20,932	(276)
a. Government bonds	,	,	(=: 5)
b. Local government bonds		_	_
c. Corporate bonds		20,932	(276)
(2) Foreign securities		4,985	(36)
a. Foreign bonds		4.985	(36)
Subtotal	26,231	25,918	(313)
Total	391,053	415,340	24,286

c)	Policy-reserve-matching	Bonds
σ,	,	

As of March 31, 2020	Carrying amount	Fair value	Unrealized gains (losses)
		(Unit: million yen)	
Policy-reserve-matching bonds with unreal	zed gains:		
(1) Bonds	12,547,115	15,390,717	2,843,601
a. Government bonds		14,277,260	2,755,063
b. Local government bonds	130,220	149,359	19,139
c. Corporate bonds	894,697	964,096	69,398
(2) Foreign securities	1,842,364	1,988,155	145,790
a. Foreign bonds	1,842,364	1,988,155	145,790
Subtotal	14,389,480	17,378,872	2,989,392
Policy-reserve-matching bonds with unreali	zed losses:		
(1) Bonds		630,709	(11,916)
a. Government bonds		407,037	(8,080)
b. Local government bonds	6,877	6,750	(127)
c. Corporate bonds	220,630	216,921	(3,709)
(2) Foreign securities	356,987	341,434	(15,552)
a. Foreign bonds	356,987	341,434	(15,552)
Subtotal	999,612	972,143	(27,468)
Total	15,389,092	18,351,016	2,961,923

#### d) Available-for-sale Securities

s of March 31, 2020 Carrying amount Acquisition cost	Unrealized		
A3 01 Water 31, 2020	Carrying amount	Acquisition cost	gains (losses)
		(Unit: million yen)	
Available-for-sale securities with unrealized	d gains:		
(1) Bonds	3,593,207	3,119,608	473,598
a. Government bonds	2,220,509	1,808,835	411,673
b. Local government bonds	29,060	27,487	1,573
c. Corporate bonds	1,343,637	1,283,285	60,352
(2) Domestic stocks	. 2,322,097	949,288	1,372,809
(3) Foreign securities		13,936,461	1,495,900
a. Foreign bonds	14,961,850	13,573,865	1,387,985
b. Other foreign securities		362,596	107,915
(4) Other securities	. 788,374	733,499	54,875
Subtotal	22,136,042	18,738,858	3,397,184
Available-for-sale securities with unrealized	l losses:		
(1) Bonds	540,029	546,342	(6,313)
a. Government bonds		7,484	(144)
b. Local government bonds		-	` -
c. Corporate bonds		538,858	(6,169)
(2) Domestic stocks		528,593	(111,730)
(3) Foreign securities		4,446,022	(248,477)
a. Foreign bonds		3,748,225	(199,450)
b. Other foreign securities	648,769	697,796	(49,026)
(4) Other securities		485,842	(17,736)
Subtotal		6,006,800	(384,257)
Total		24,745,658	3,012,926

(Note) Other securities include (a) certificates of deposit and (b) trust beneficiary rights, which were recorded as cash and deposits and monetary claims bought on the consolidated balance sheet, respectively. The aggregate acquisition cost and carrying amount of such certificates of deposit were ¥111,000 million and ¥110,994 million, respectively, as of March 31, 2020. The aggregate acquisition cost and carrying amount of trust beneficiary rights were ¥212,889 million and ¥221,147 million, respectively, as of March 31, 2020.

# e) Held-to-maturity Bonds Sold

The Company and its consolidated subsidiaries sold no held-to-maturity bonds during the fiscal year ended March 31, 2020.

# f) Policy-reserve-matching Bonds Sold

Policy-reserve-matching bonds sold during the fiscal year ended March 31, 2020 were as follows:

Year ended March 31, 2020	Amounts sold	Realized gains	Realized losses
Toda oridod Maron o 1, 2020		(Unit: million yen)	
(1) Bonds	507,657	72,346	6
a. Government bonds	495,224	71,648	-
b. Local government bonds	1,258	44	2
c. Corporate bonds	11,174	653	4
(2) Foreign securities	552,914	57,502	501
a. Foreign bonds	552,914	57,502	501
b. Other foreign securities	<u>-</u>	<u> </u>	
Total	1,060,572	129,848	507

## g) Available-for-sale Securities Sold Available-for-sale securities sold during the fiscal year ended March 31, 2020 were as follows:

Year ended March 31, 2020	Amounts sold	Realized gains	Realized losses
Teal chaca March 31, 2020	0014		100000
		(Unit: million yen)	
(1) Bonds	208,431	2,121	437
a. Government bonds	62,972	1,015	-
b. Local government bonds	3,888	55	33
c. Corporate bonds	141,571	1,050	403
(2) Domestic stocks	143,781	67,319	9,299
(3) Foreign securities	2,392,406	99,308	57,661
a. Foreign bonds	2,037,208	67,719	34,687
b. Other foreign securities	355,197	31,588	22,974
(4) Other securities	129,616	2,155	7,022
Total	2,874,236	170,904	74,421

#### h) Securities of which Investment Purpose was Changed

Effective the fiscal year ended March 31, 2020, policy-reserve-matching bonds held in the subgroup of individual life insurance and annuities (Australian dollar-denominated) were reclassified into available-for-sale securities.

(\*) Please refer to the notes in (NOTES TO THE CONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2020) 2. for details.

#### i) Securities Written Down

The Company and its consolidated subsidiaries write down the balance of certain available-for-sale securities with fair values i) when the fair value of such securities declines by 50% or more, of its purchase cost or ii) when the fair value of such securities without a certain level of creditworthiness declines by 30% or more, but less than 50%, of its purchase cost unless it is deemed that there is a possibility that the fair value of the security could recover to equal or exceed the purchase cost.

The aggregate amount written down from the balance of available-for-sale securities with fair value for the fiscal year ended March 31, 2020 was ¥60,427 million.

## (4) Money Held in Trust

Money Held in Trust for Trading As of March 31, 2020

(Unit: million yen)

Carrying amount on the consolidated balance sheet	1,039,062
Gains (losses) on valuation of money held in trust	(20.279)

#### 19. Real Estate for Rent

Certain domestic consolidated subsidiaries own a number of commercial buildings, including land, for rent in various locations including Tokyo. Net rental income from such real estate for rent for the fiscal year ended March 31, 2020 was ¥36,821 million. The rental income was included in investment income and the rental expense was included in investment expenses. Certain domestic consolidated subsidiaries recorded losses on sale of ¥7,386 million on rental real estate as extraordinary losses and impairment loss of ¥2,481 million on rental real estate as extraordinary losses for the fiscal year ended March 31, 2020.

The carrying amount, net change during the year and the market value of such rental real estate were as follows:

Fiscal year ended March 31, 2020	(Unit: million yen)
Carrying amount	
Beginning balance	814,908
Net change during year	(26,707)
Ending balance	788,201
Market value	1,040,527

- (\*1) The carrying amount of rental real estate on the consolidated balance sheet was acquisition costs net of accumulated depreciation and impairments.
- (\*2) Net change in carrying amount includes cost of acquisition of the real estate of ¥29,412 million, sale of the real estate of ¥45,125 million, depreciation expense of ¥13,049 million, and impairment loss of ¥2,481 million during the fiscal year ended March 31, 2020.
- (\*3) Certain domestic consolidated subsidiaries calculate the market value of the majority of the rental real estate based on real estate appraisal standards by an independent appraiser, and others based on the internal but reasonable estimates.

#### 20. Securities Lending

Securities lent under lending agreements are included in the consolidated balance sheet. The total balance of securities lent as of March 31, 2020 was ¥2,428,696 million.

#### 21. Problem Loans

As of March 31, 2020, the amounts of credits to bankrupt borrowers, delinquent loans, loans past due for three months or more, and restructured loans, which were included in loans, were as follows:

(Onit.	million yen)
Credits to bankrupt borrowers	79
Delinquent loans	
Loans past due for three months or more	. <del>-</del>
Restructured loans	. 413
Total	3,506

Credits to bankrupt borrowers represent non-accrual loans, excluding the balances already written off, which meet the conditions prescribed in Article 96, Paragraph 1, Item 3, (a) to (e) or Item 4 of the Enforcement Ordinance of the Corporation Tax Act (Cabinet Order 97, 1965). Interest accruals of such loans are suspended since the principal of or interest on such loans is unlikely to be collected.

Delinquent loans are credits that are delinquent other than credits to bankrupt borrowers and loans for which interest payments have been suspended to assist and support the borrowers in the restructuring of their businesses.

Loans past due for three months or more are loans for which interest or principal payments are delinquent for three months or more under the terms of the loans excluding those classified as credits to bankrupt borrowers or delinquent loans.

Restructured loans are loans for which certain concessions favorable to borrowers, such as interest reductions or exemptions, postponement of principal or interest payments, release from repayment or other agreements have been negotiated for the purpose of assisting and supporting the borrowers in the restructuring of their businesses. This category excludes loans classified as credits to bankrupt borrowers, delinquent loans, and loans past due for three months or more.

As a result of the direct write-off of loans described in Note 7, the decreases in credits to bankrupt borrowers and delinquent loans were as follows:

(Unit: million y	en)
Credits to bankrupt borrowers	1
Delinquent loans	-

## 22. Assets and Liabilities Held in Separate Accounts

The total amount of assets held in separate accounts defined in Article 118, Paragraph 1 of the Insurance Business Act was ¥2,468,426 million. Separate account liabilities were the same amount as the separate account assets.

## 23. Changes in Reserve for Policyholder Dividends

Changes in reserve for policyholder dividends were as follows:

(Unit: n	nillion yen)
Balance at the beginning of the year	398,178
Dividends paid during the year	89,181
Interest accrual during the year	8,245
Provision for reserve for policyholder dividends	82,500
Balance at the end of the year	399,742

#### 24. Stocks of Subsidiaries and Affiliated Companies

The amounts of stocks of and stakes in non-consolidated subsidiaries and affiliated companies of the Company held were as follows:

(Unit: ı	million yen)
Stocks	158,827
Capital	95,995
Total	254,822

# 25. Organizational Change Surplus

As of March 31, 2020, the amount of organizational change surplus stipulated in Article 91 of the Insurance Business Act was ¥117,776 million.

#### 26. Assets Pledged as Collateral / Secured Liabilities

The amounts of securities and cash and deposits pledged as collateral were as follows:

(Unit:	million yen)
Securities	1,136,039
Cash and deposits	4,429
Total	1,140,468

The amounts of secured liabilities were as follows:

(Unit: n	niiion yen)
Payables under repurchase agreements	870,747
Cash collateral for securities lending transactions	113,966
Total	984,714

The amount of "Securities" pledged as collateral under repurchase agreements and for securities lending transactions with cash collateral as of March 31, 2020 was ¥918,475 million.

# 27. Net Assets per Share

The amount of net assets per share of the Company as of March 31, 2020 was ¥3,344.23.

28. Stock Options
(1) Details of the stock options granted for the fiscal year ended March 31, 2020
a) Details of the stock options

a) Details of the stoc	ik options		
	The Dai-ichi Life	The Dai-ichi Life	The Dai-ichi Life
	Insurance Company,	Insurance Company,	Insurance Company,
	Limited	Limited	Limited
	1st Series of Stock	2nd Series of Stock	3rd Series of Stock
	Acquisition Rights	Acquisition Rights	Acquisition Rights
Granted persons	10 directors (except outside directors) and 16 executive officers of the Company	11 directors (except outside directors) and 16 executive officers of the Company	11 directors (except outside directors) and 17 executive officers of the Company
Class and total number (*1)	169,800 shares of common stock	318,700 shares of common stock	183,700 shares of common stock
Grant date	August 16, 2011	August 16, 2012	August 16, 2013
Vesting conditions	The acquisition rights are vested on the above grant date.	The acquisition rights are vested on the above grant date.	The acquisition rights are vested on the above grant date.
Service period covered	N/A	N/A	N/A
Exercise period (*2)	From August 17, 2011 to August 16, 2041	From August 17, 2012 to August 16, 2042	From August 17, 2013 to August 16, 2043

	The Dai-ichi Life Insurance Company, Limited 4th Series of Stock Acquisition Rights	The Dai-ichi Life Insurance Company, Limited 5th Series of Stock Acquisition Rights	Dai-ichi Life Holdings, Inc. 1st Series of Stock Acquisition Rights
Granted persons	11 directors (except outside directors) and 17 executive officers of the Company	11 directors (except outside directors) and 18 executive officers of the Company	10 directors (excluding directors serving as Audit & Supervisory Committee members and outside directors) and 15 executive officers of the Company, and 38 directors, etc. of the Company's subsidiaries
Class and total number (*1)	179,000 shares of common stock	110,600 shares of common stock	269,600 shares of common stock
Grant date	August 18, 2014	August 17, 2015	October 18, 2016
Vesting conditions	The acquisition rights are vested on the above grant date.	The acquisition rights are vested on the above grant date.	The acquisition rights are vested on the above grant date.
Service period covered	N/A	N/A	N/A
Exercise period (*2)	From August 19, 2014 to August 18, 2044	From August 18, 2015 to August 17, 2045	From October 19, 2016 to October 18, 2046

	Dai-ichi Life Holdings, Inc. 2nd Series of Stock Acquisition Rights
Granted persons	6 directors (excluding directors serving as Audit & Supervisory Committee members and outside directors) and 15 executive officers of the Company, and 37 directors, etc. of the Company's subsidiaries
Class and total number (*1)	215,800 shares of common stock
Grant date	August 24, 2017
Vesting conditions	The acquisition rights are vested on the above grant date.
Service period covered	N/A
Exercise period (*2)	From August 25, 2017 to August 24, 2047

- (\*1) It has been described in terms of the number of shares. The Company conducted a 1:100 share split on October 1, 2013. It is translated into the number of shares that takes into account the share split.
- (\*2) A granted person can exercise stock acquisition rights only within 10 days from the day on which she/he loses status as any of a director (excluding director serving as Audit & Supervisory Committee member) or an executive officer of the Company, DL, DFLI and Neo First Life. For stock options granted before the shift to a holding company structure, the terms and conditions for the exercise period have been changed due to the shift to a holding company structure effective on October 1, 2016.

#### b) Figures relating to the stock options

The following table covers stock options which existed during the fiscal year ended March 31, 2020 and the total number of stock options is translated to the number of shares of common stock.

i) Number of the stock options (shares)

ij italiiboi oi tilo ot	The Deitiehill ite Incurrence Commons, Limited				
		The Dai-ichi Life Insurance Company, Limited			
	1st Series of	2nd Series of	3rd Series of	4th Series of	5th Series of
	Stock Acquisition	Stock Acquisition	Stock Acquisition	Stock Acquisition	Stock Acquisition
	Rights	Rights	Rights	Rights	Rights
Before vesting					
Outstanding at the end of prior fiscal year	-	1	-	-	-
Granted	-	1	-	-	-
Forfeited	-	•	-	-	-
Vested	-	-	-	-	-
Outstanding at the end of the fiscal year	-	-	-	-	-
After vesting					
Outstanding at the end of prior fiscal year	54,600	126,000	92,100	99,200	77,100
Vested	-	-	-	-	-
Exercised	4,800	8,800	10,400	11,000	6,800
Forfeited	-	-	-	-	-
Outstanding at the end of the fiscal year	49,800	117,200	81,700	88,200	70,300

	Dai-ichi Life I	Holdings, Inc.
	1st Series of Stock Acquisition Rights	2nd Series of Stock Acquisition Rights
Before vesting		
Outstanding at the end of prior fiscal year	-	-
Granted	-	-
Forfeited	-	-
Vested	-	-
Outstanding at the end of the fiscal year		-
After vesting		
Outstanding at the end of prior fiscal year	207,100	194,800
Vested	-	-
Exercised	16,200	14,100
Forfeited	1	-
Outstanding at the end of the fiscal year	190,900	180,700

(Note) The Company conducted a 1:100 share split on October 1, 2013. It is translated into the number of shares that takes into account the share split.

#### ii) Price information

II) I HEC IIIIOIIIIaliOII					
		The Dai-ichi Life Insurance Company, Limited			
1st Series of 2nd Series of 3rd Series of 4th Series of					5th Series of
	Stock Acquisition	Stock Acquisition	Stock Acquisition	Stock Acquisition	Stock Acquisition
	Rights	Rights	Rights	Rights	Rights
Exercise price	¥1 per stock	¥1 per stock	¥1 per stock	¥1 per stock	¥1 per stock
	option	option	option	option	option
Average stock price at the time of exercise	¥1,562	¥1,562	¥1,581	¥1,579	¥1,581
Fair value at the grant date	¥885	¥766	¥1,300	¥1,366	¥2,318

	Dai-ichi Life Holdings, Inc.	
	1st Series of	2nd Series of
	Stock Acquisition Rights	Stock Acquisition Rights
Exercise price	¥1 per stock option	¥1 per stock option
Average stock price at the time of exercise	¥1,578	¥1,575
Fair value at the grant date	¥1,344	¥1,568

(Note) The Company conducted a 1:100 share split on October 1, 2013. It is translated into the number of shares that takes into account the share split.

(2) Method to estimate the number of stock options vested

Only the actual number of forfeited stock options is considered, because it is difficult to rationally estimate the number of stock options to be forfeited in the future.

#### 29. Business Combination as a Result of Acquisition

Protective Life, a consolidated subsidiary of the Company, acquired in-force blocks of individual insurance and annuities from Great-West Life & Annuity Insurance Company under a reinsurance agreement started from June 3, 2019.

Protective Life recognized this transaction as the acquisition of business in accordance with Business Combinations, an Accounting Standards Codification (ASC) Topic 805 issued by the US Financial Accounting Standards Board.

- a) Overview of the business combination
- i) Name and business of the counterparty

Company name: Great-West Life & Annuity Insurance Company Business: Individual insurance and annuities business

ii) Purpose of the business combination

Further enhancing the profitability of Protective Life, the Group aims for further growth and profit enhancement within North America.

b) Acquisition costs

Consideration for the acquisition of in-force blocks USD815 million

Acquisition costs USD815 million

(Note) Consideration for the acquisition includes conditional consideration for the acquisition of USD49 million, which has not been finalized at this point in time.

c) Major acquisition-related expenses

Advisory fees, etc. USD12 million

d) Assets received and liabilities assumed on the date of the business combination

Total assets
USD21,912 million
[Reinsurance receivable
USD11,103 million]
[Securities
USD8,697 million]
Total liabilities
USD21,099 million
[Policy reserves and others
USD20,806 million]

e) Details of the conditional consideration for the acquisition provided for in the business combination agreement and policies for accounting treatment in and after the fiscal year ended March 31, 2020

The agreement provides for a payment of conditional consideration for the acquisition according to the business results, etc., after the date of business combination. The variable portion of the conditional consideration for the acquisition is recognized in accordance with US GAAP.

#### 30. Employees' Retirement Benefits

(1) Overview of Employees' Retirement Benefit Plan of the Group

As a defined benefit plan for its sales representatives, DL has established and maintained a benefit plan consisting of retirement lump sum grants and company administered pension. For its administrative personnel, DL has established and maintained a benefit plan consisting of defined benefit corporate pension and retirement lump sum grants as a defined benefit plan and defined contribution pension as a defined contribution plan.

Certain consolidated overseas subsidiaries have maintained their defined benefit plans and defined contribution plans.

#### (2) Defined Benefit Plans

a) Reconciliations of beginning and ending balances of projected benefit obligations

	(Unit: r	nillion yen)
a.	Beginning balance of the projected benefit obligations	728,569
b.	Service cost	28,709
C.	Interest cost	3,490
d.	Accruals of actuarial (gains) and losses	3,816
e.	Payment of retirement benefits	(34,678)
f.	Accruals of past service cost	(958)
g.	Others	(1,556)
	Ending balance of the projected benefit obligation (a + b + c + d + e + f + g )	727,391

(Note) Retirement benefit expenses for consolidated subsidiaries adopting the simplified method are included in "Service cost."

b) Reconciliations of beginning and ending balances of pension assets

	(Unit: r	nillion yen)
a.	Beginning balance of pension assets	306,222
b.	Estimated return on assets	3,806
c.	Accruals of actuarial (gains) and losses	(19,009)
d.	Contribution from the employer	8,962
e.	Payment of retirement benefits	(13,098)
f.	Others	(365)
g.	Ending balance of pension assets (a + b + c + d + e+ f)	286,517

c) Reconciliations of year-end balance of projected benefit obligations and pension assets, and net defined benefit liabilities and assets that have been recorded in the consolidated balance sheet

(Unit: million ven)

	(Onit. i	illillori yeri)
a.	Projected benefit obligation for funded pensions	404,390
b.	Pension assets	(286,517)
c.	Subtotal (a + b)	117,873
d.	Projected benefit obligation for unfunded pensions	
e.	Net of assets and liabilities recorded in the consolidated balance sheet (c + d)	440,874
f.	Net defined benefit liabilities	- , -
g.	Net defined benefit assets	
h.	Net of assets and liabilities recorded in the consolidated balance sheet (f + q)	440.874

d) Amount of the components of retirement benefit expenses

	and or the compensation of romanical persons expenses	
	(Unit: m	nillion yen)
a.	Service cost	28,709
b.	Interest cost	3,490
c.	Expected return on assets	(3,806)
d.	Expense of actuarial (gains) and losses	(797)
e.	Others	190
f.	Retirement benefit expenses for defined benefit plans (a + b + c + d + e)	27,787

(Note) Retirement benefit expenses for consolidated subsidiaries adopting the simplified method are included in "Service cost."

e) Remeasurements of defined benefit plans

Breakdown of items recorded in remeasurements of defined benefit plans (before applicable tax effect) was as follows:

	(Unit: m	illion yen)
a.	Past service cost	958
b.	Actuarial gains (losses)	(23,728)
c.	Total	(22,770)

f) Accumulated remeasurements of defined benefit plans

Breakdown of items recorded in accumulated remeasurements of defined benefit plans (before applicable tax effect) was as follows:

(Linit: million ven)

	(Offic. II)	illion yon
a.	Unrecognized past service cost	(958)
b.	Unrecognized actuarial gains (losses)	38,540
C.	Total	37,582

#### g) Pension assets

i) The main components of the pension assets

Ratios of the major assets to the total pension assets are as follows:

Stocks	54%
Asset under joint management	
Bonds	12%
Life insurance general account	4%
Others	7%
Total	100%

The proportion of retirement benefit trust to total pension assets that has been set for the unfunded retirement benefit plans as of March 31, 2020 was 45%.

ii) The method of setting the expected long-term rate of return on pension assets

To determine the expected long-term rate of return on pension assets, the consolidated subsidiaries have taken into account the allocation of pension assets at present and in future, and long-term rate of return on a variety of assets that make up the pension assets at present and in future.

h) Calculation basis of actuarial gains and losses

Major assumptions of basis of actuarial calculation as of March 31, 2020 were as follows:

Discount rate	0.30% to 3.12%
Expected long-term rate of return	
Defined benefit corporate pension	1.40% to 7.00%
Employee pension trust	0.00%

#### (3) Defined Contribution Plans

Required amount of contribution to defined contribution plans of consolidated subsidiaries for the fiscal year ended March 31, 2020 was ¥2,552 million.

#### 31. Securities Borrowing

Securities borrowed under borrowing agreements and securities received as collateral of reinsurance transactions can be sold or pledged as collateral. As of March 31, 2020, the market value of the securities which were not sold or pledged as collateral was ¥196,122 million. None of the securities were pledged as collateral as of March 31, 2020.

#### 32. Commitment Line

As of March 31, 2020, there were unused commitment line agreements, under which the Company and its consolidated subsidiaries were the lenders, of ¥169,338 million.

#### 33. Subordinated Debt and Other Liabilities

As of March 31, 2020, other liabilities included subordinated debt of ¥283,000 million, whose repayment is subordinated to other obligations.

#### 34. Bonds Payable

As of March 31, 2020, bonds payable included foreign currency-denominated subordinated bonds of ¥709,077 million, whose repayment is subordinated to other obligations.

#### 35. Obligations to the Life Insurance Policyholders Protection Corporation of Japan

The estimated future obligations of consolidated companies that operate a life insurance business in Japan to the Life Insurance Policyholders Protection Corporation of Japan under Article 259 of the Insurance Business Act as of March 31, 2020 were ¥56,575 million. These obligations will be recognized as operating expenses for the years in which they are paid.

#### 36. Incentive Programs for Employees

The Company conducts transactions by granting its stocks to its employees using trust scheme ("the Stock Granting Trust (J-ESOP)") to incentivize its employees to improve stock prices and financial results.

#### (1) Overview of the transactions

J-ESOP is a program to grant stocks of the Company to the employees who fulfill requirements under the Stock Granting Regulations of the Company and its Group companies.

The Company vests points to each employee based on her/his contribution, and vests stocks based on total points at retirement. Such stocks, including stocks to be granted in the future, are purchased by money held in the J-ESOP trust, managed separately from book of the Company.

- (2) While adopting "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts." (ASBJ PITF No. 30), the Company applies the same accounting treatment as before.
- (3) Information related to the stocks of the Company which the trusts hold
  - i) Book value of the stocks of the Company within the trust as of March 31, 2020 was ¥6,149 million. These stocks were recorded as the treasury stock in the total shareholders' equity.
  - ii) The number of stocks within the trust as of March 31, 2020 was 4,068 thousand shares, and the average number of stocks within the trust for the fiscal year ended March 31, 2020 was 4,097 thousand shares. The number of shares at the year-end and the average number of stocks were included in the treasury stock, which is deducted when calculating per-share information.

## (NOTES TO THE CONSOLIDATED STATEMENT OF EARNINGS FOR THE FISCAL YEAR ENDED MARCH 31, 2020)

#### 1. Net Income per Share

Net income per share for the fiscal year ended March 31, 2020 was ¥28.53. Diluted net income per share for the same period was ¥28.51.

#### 2. Impairment Losses on Fixed Assets

Details of impairment losses on fixed assets of the consolidated subsidiaries that operate a life insurance business in Japan for the fiscal year ended March 31, 2020 were as follows:

#### (1) Method of Grouping Assets

Real estate and other assets used for insurance business purposes are recognized as one asset group for each consolidated company. Each property for rent and property not in use, which is not used for insurance business purposes, is deemed to be an independent asset group.

#### (2) Background for Recognition of Impairment Losses

As a result of significant declines in profitability or market value of some asset groups, the consolidated subsidiaries wrote down the book value of these assets to the recoverable value, and reported such write-off as impairment losses in extraordinary losses.

#### (3) Breakdown of Impairment Losses

Impairment losses by asset group for the fiscal year ended March 31, 2020 were as follows:

Asset Group	Place	Number	Impairment Losses		es
			Land	Buildings	Total
			(U	nit: million yen	)
Real estate for rent	Morioka city, Iwate prefecture	1	29	35	64
Real estate not in use	Nishinomiya city, Hyogo Prefecture and others	22	2,238	1,253	3,491
Total	-	23	2,267	1,288	3,556

#### (4) Calculation of Recoverable Value

Value in use or net sale value is used as the recoverable value of real estate for rent, and net sale value is used as the recoverable value of real estate not in use. A discount rate of 2.22% for the fiscal year ended March 31, 2020 was applied for discounting future cash flows in the calculation of value in use. Estimated disposal value, appraisal value based on real estate appraisal standards, or appraisal value based on publicly assessed land value for tax purposes is used as the net sale value.

## (NOTES TO THE CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS FOR THE FISCAL YEAR ENDED MARCH 31, 2020)

#### 1. Type and Number of Shares Outstanding

	At the beginning of the year	Increase during the year	Decrease during the year	At the end of the year	
		(Unit: thousa	nd shares)		
Common stock	1,198,208	234	-	1,198,443	
Treasury stock (*1)(*2)(*3)(*4)	52,650	16,894	165	69,378	

- (\*1) Treasury stock at the beginning and the end of the fiscal year ended March 31, 2020, includes 4,161 thousand shares and 4,068 thousand shares held by the trust fund through the J-ESOP, respectively.
- (\*2) The increase of 234 thousand shares of outstanding common stock was due to the issuance of new shares under stock remuneration scheme.
- (\*3) The increase of 16,894 thousand shares of treasury stock was due to the repurchase of outstanding common stock.
- (\*4) The decrease of 165 thousand shares of treasury stock represents the sum of (1) 72 thousand shares due to the exercise of stock acquisition rights (stock options) and (2) 93 thousand shares granted to eligible employees at retirement by the J-ESOP.

2. Stock Acquisition Rights

Issuer	Details	Balance as of March 31, 2020 (Unit: million yen)
The Company	Stock acquisition rights in the form of stock options	1,063

#### 3. Dividends on Common Stock

(1) Dividends paid during the fiscal year ended March 31, 2020

Date of resolution June 21, 2019 (at the Annual General Meeting of Shareholders)

Type of shares Common stock Total dividends (\*) ¥66,442 million

Dividends per share ¥58

Record date March 31, 2019
Effective date June 24, 2019
Dividend resource Retained earnings

- (\*) Total dividends did not include ¥241 million of dividends to the J-ESOP trust, as the Company recognized the shares held by the trust as treasury shares.
- (2) Dividends, the record date of which was March 31, 2020, to be paid out in the year ending March 31, 2021

Date of resolution June 22, 2020 (at the Annual General Meeting of Shareholders to be held)

Type of shares Common stock Total dividends (\*) ¥70,001 million

Dividends per share ¥62

Record date March 31, 2020 Effective date June 23, 2020 Dividend resource Retained earnings

(\*) Total dividends did not include ¥252 million of dividends to the J-ESOP trust, as the Company recognized the shares held by the trust as treasury shares.

# Non-Consolidated Statement of Changes in Net Assets for the Fiscal Year Ended March 31, 2020 (Unit: million yen)

	Shareholders' equity										
	Capital surplus					Retained	earnings				
	Capital stock	Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retain Fund for price fluctuation allowance	Retained earnings brought forward	Total retained earnings	Treasury stock	Total shareholders' equity	
Balance at the beginning of the year	343,326	343,326	63	343,390	5,600	65,000	597,257	667,857	(98,634)	1,255,940	
Changes for the year											
Issuance of new shares	190	190		190						381	
Dividends							(66,442)	(66,442)		(66,442)	
Net income							87,126	87,126		87,126	
Purchase of treasury stock									(27,999)	(27,999)	
Disposal of treasury stock			(53)	(53)					278	225	
Net changes of items other than shareholders' equity											
Total changes for the year	190	190	(53)	137	-	-	20,684	20,684	(27,721)	(6,709)	
Balance at the end of the year	343,517	343,517	10	343,527	5,600	65,000	617,942	688,542	(126,356)	1,249,231	

(Unit: million yen)

					(OTIIL TIIIIIOI
	Valuation	and translation adj			
	Net unrealized gains (losses) on securities, net of tax	Deferred hedge gains (losses)	Total valuation and translation adjustments	Subscription rights to shares	Total net assets
Balance at the beginning of the year	(124)	346	221	1,162	1,257,325
Changes for the year					
Issuance of new shares					381
Dividends					(66,442)
Net income					87,126
Purchase of treasury stock					(27,999)
Disposal of treasury stock					225
Net changes of items other than shareholders' equity	(211)	(346)	(557)	(99)	(656)
Total changes for the year	(211)	(346)	(557)	(99)	(7,365)
Balance at the end of the year	(335)	-	(335)	1,063	1,249,959

## NOTES TO THE NON-CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE FISCAL YEAR ENDED MARCH 31, 2020

#### (NOTES TO SIGNIFICANT ACCOUNTING POLICIES)

#### 1. Valuation Methods of Assets

(1) Valuation Methods of Securities

Stocks of subsidiaries and affiliated companies are stated at cost determined by the moving average method.

Available-for-sale securities whose fair values are extremely difficult to recognize are stated at cost determined by the moving average method.

(2) Valuation Methods of Derivative Transactions
Derivative transactions are reported at fair value.

#### 2. Depreciation of Depreciable Assets

(1) Depreciation of Tangible Fixed Assets Excluding Leased Assets

Depreciation of tangible fixed assets excluding leased assets of the Company is calculated by the declining balance method (the depreciation of buildings (other than facilities attached to buildings and structures that were acquired on or before March 31, 2016) is calculated by the straight-line method).

- (2) Amortization of Intangible Fixed Assets Excluding Leased Assets The Company uses the straight-line method for amortization of intangible fixed assets.
- (3) Depreciation of Leased Assets

Depreciation of leased assets with regard to finance leases whose ownership does not transfer to the lessees is computed under the straight-line method assuming zero salvage value and using the lease period as the useful life.

#### 3. Other Basic Accounting Policies for Preparing Financial Statements

(1) Accounting Treatment of Deferred Assets

Bond issuance expenses are amortized at equal amounts in accordance with a lapse of time over a period up to the first date when the Company may redeem the bond at its discretion.

(2) Methods for Hedge Accounting

The deferred hedge accounting method is applied to forward exchange contract for foreign currency-denominated forecasted transaction.

(3) Calculation of National and Local Consumption Tax

The Company accounts for national and local consumption tax by the tax-exclusion method. Deferred consumption tax included in non-recoverable consumption tax on certain assets is capitalized as a prepaid expense and amortized equally over five years in accordance with the Enforcement Ordinance of the Corporation Tax Act, and such taxes other than deferred consumption tax are recognized as an expense when incurred.

#### (ADDITIONAL INFORMATION)

With respect to transactions grating the Company's stocks to its employees using trust schemes, notes are omitted because the same contents are stated in the consolidated financial statements.

#### (NOTES TO NON-CONSOLIDATED BALANCE SHEET)

1. Accumulated Depreciation of Tangible Fixed Assets

The accumulated depreciation of tangible fixed assets was ¥136 million.

2. Receivables from and Payables to Subsidiaries and Affiliated Companies (except for those presented separately)

Short-term receivables	(Unit: million yen) 92
Short-term payables	861

#### (NOTES TO THE NON-CONSOLIDATED STATEMENT OF EARNINGS)

Revenues and Expenses from Transactions with Subsidiaries and Affiliated Companies

(Unit: million yen)

Sales revenues Sales expenses Non-operating revenues Non-operating expenses	
(NOTES TO THE NON-CONSOLIDATED STATEMENT OF CHANGES IN  Class and number of treasury stock as of March 31, 2020  Shares of common stock	69,378,825 ated above includes 4,068,000
(NOTES TO DEFERRED TAX ACCOUNTING)  1. Major components of deferred tax assets and deferred tax liabilities	
	(Unit: million yen)
Deferred tax assets: Stocks of subsidiaries and affiliated companies Losses on valuation of securities Tax losses carried forward Others Deferred tax assets (subtotal) Valuation allowances pertaining to tax losses carried forward Valuation allowances pertaining to total deductible temporary difference Valuation allowances (subtotal) Total deferred tax assets Deferred tax liabilities: Losses on valuation of securities Others Total deferred tax liabilities.	505,538 44,346 5,414 444 555,744 (4,709) (550,282) (554,992) 751 (102) (0) (102)
Deferred tax liabilities  Deferred tax assets, net	(102 <u>)</u> 648
2. The principal reasons for the difference between the statutory effective tax rate after considering deferred taxes  Statutory effective tax rate	e tax rate and the actual effective  30.62%  (59.99)%  30.10%  0.32%  1.05%

(NOTES TO TRANSACTIONS WITH RELATED PARTIES)

Туре	Company name	Ownership (owned) percentage	Relationship	Description of transaction	Transaction amount (million yen)	Items	Balance at the end of fiscal year (million yen)
	The Dai-ichi Life	Direct	Interlocking directors;	Payment of contribution for secondment * 1	2,916	-	-
Subsidiary	Insurance Company, Limited	ownership 100%	business administration, etc.	Borrowing of funds * 2	78,600	Long-term loans payable to subsidiaries	43,600
				Repayment of borrowing	80,000	and affiliated companies	
Subsidiary	Protective Life Corporation	Direct ownership 100%	Interlocking directors; business administration, etc.	Underwriting of capital increase * 3	27,126	-	-
Subsidiary	DLI ASIA PACIFIC PTE. LTD.	Direct ownership 100%	Interlocking directors, etc.	Payment of business entrustment fees * 4	1,435	-	-
Subsidiary	DLI NORTH AMERICA INC.	Direct ownership 100%	Interlocking directors, etc.	Payment of business entrustment fees * 4	1,367	-	-

- Transaction condition and policy for determining transaction condition

  \* 1 Determined in consideration of personnel expenses of employees seconded to the Company.

  \* 2 Determined in consideration of market interest rates, with no collateral provided.

  \* 3 Underwriting of the entire amount of capital increase conducted by Protective Life Corporation.

  \* 4 Determined in accordance with business entrustment agreements.

### (NOTES TO PER SHARE INFORMATION)

20 10 1 2K OHAKE KKI OKMAKHON,	
	(Unit: yen)
Net assets per share	1,106.13
Net income per share	76.65