# Financial Results for the Fiscal Year Ended March 31, 2021

The Dai-ichi Frontier Life Insurance Co., Ltd. (the "Company"; President: Masao Taketomi) announces its financial results for the fiscal year ended March 31, 2021

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Please note that this is an unofficial translation of the original disclosure in Japanese.

# 1. Business Highlights

### (1) Annualized Net Premiums

Policies in Force

(millions of yen except percentages)

	As of March 31, 2020	% of March 31, 2019 total	As of March 31, 2021	% of March 31, 2020 total
Individual insurance	357,533	113.1	418,614	117.1
Individual annuities	450,325	88.0	442,393	98.2
Total	807,859	97.6	861,007	106.6
Medical and survival benefits	-	-	1,581	-

### **New Policies**

(millions of yen except percentages)

		Year ended March 31, 2020	% of March 31, 2019 total	Year ended March 31, 2021	% of March 31, 2020 total
Ind	ividual insurance	73,253	74.1	52,912	72.2
Ind	ividual annuities	46,563	43.3	24,643	52.9
To	tal	119,817	58.1	77,556	64.7
	Medical and survival benefits	-	-	1,557	-

- Note: 1. Annualized net premiums are calculated by multiplying the per-premium payments by a multiplier that depends on the premium payment terms. For single-premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
  - 2. "Medical and survival benefits" include annualized net premiums related to medical benefits (e.g. hospitalization and surgery benefits), survival benefits (e.g. specified illness and nursing care benefits), and premiums related to premium waiver benefits (e.g. excluding disability-related causes but including causes related to specified illness and nursing care).

# (2) Policies in Force and New Policies

#### Policies in Force

	As of March 31, 2020				As of March 31, 2021			
	Number of policies		Amount		Number of policies		Amount	
	(thousands)	% of March 31, 2019 total	(millions of yen)	% of March 31, 2019 total	(thousands)	% of March 31, 2020 total	(millions of yen)	% of March 31, 2020 total
Individual insurance	692	120.2	4,377,536	113.0	734	106.0	5,154,172	117.7
Individual annuities	915	96.3	4,215,064	84.4	829	90.6	4,166,339	98.8
Group insurance	-	-	-	-	-	-	-	-
Group annuities	-	-	-	-	-	-	-	-

Note: Policy amount in force for individual annuities is equal to the sum of (a) the amount required to fund annuity payments when they commence for annuities that have not yet commenced paying out and (b) policy reserves for annuities that have commenced paying out.

### New Policies

			Year ended March 31, 20	21		
	Number	of policies		An	nount	
	(thousands)	% of March 31, 2020 total	(millions of yen)	% of March 31, 2020 total	New Business	Net increase from conversions
Individual insurance	69	57.2	519,033	63.1	519,033	-
Individual annuities	57	58.6	218,216	56.0	218,216	-
Group insurance	-	-	-	-	-	-
Group annuities	-	-	-	-	-	-
			Year ended March 31, 20	20		
	Number	of policies		An	nount	
	(thousands)	% of March 31, 2019 total	(millions of yen)	% of March 31, 2019 total	New Business	Net increase from conversions
Individual insurance	121	71.8	822,343	71.4	822,343	-
Individual annuities	98	60.7	389,670	52.1	389,670	-
Group insurance	-	-	-	-	-	-
Group annuities	-	-	-	-	-	

Note: Amount of new policies (new business) for individual annuities is equal to the amount required to fund annuity payments when they commence.

# 2. Policies in Force as of March 31, 2021 by Benefit Type

		Individual Insurance		Individua	Individual annuities		Group Insurance		otal
		Policies (thousands)	Amount (millions of yen)						
De	ath benefits								
	General	734	5,154,172	-	-	-	-	734	5,154,172
	Accidental	-	-	-	-	-	-	-	-
	Other	-	-	-	-	-	-	-	-
Sui	vival benefits	-	-	829	4,166,339	-	-	829	4,166,339
Но	spitalization benefits								
	Accidental	-	-	_	-	-	-	-	-
	Illness	-	-	-	-	-	-	-	-
	Other	-	-	-	-	-	-	-	-
Inj	ury benefits	1	-	-	-	-	1	-	-
Suı	gery benefits	-	-	-	-	-	-	-	-

	Group annuities		Financial insuarance / Financial annuities		Total	
	Policies (thousands)	Amount (millions of yen)	Policies (thousands)	Amount (millions of yen)	Policies (thousands)	Amount (millions of yen)
Survival benefits	-	-	-	-	-	-

	Medical care insuranc			
	Policies (thousands)	Amount (millions of yen)		
Hospitalization benefits	-	-		

	Group disability		
	Policies (thousands)	Amount (millions of yen)	
Disability benefits	-	-	

Note: Survival benefit amounts for individual annuities are the sum of (a) the amount required to fund annuity payments when they commence for annuities that have not yet commenced paying out and (b) policy reserves for annuities that have commenced paying out.

### 3. Investment of General Account Assets

(1) Overview of Investment of General Account Assets for the Fiscal Year ended March 31, 2021

#### A. Investment Environment

In fiscal 2020, the Japanese economy deteriorated significantly, particularly in domestic demand, due to the impact of the spread of the new Corona Virus. The economy fell sharply in the second quarter, and then recovered rapidly from the summer due to policy effects and other factors. However, the economy deteriorated again at the beginning of the year, partly due to the second emergency declaration. Overseas economies have picked up sharply from the sharp decline in the first half of the year against the backdrop of large-scale fiscal support measures and other factors, in addition to China's growth by holding down the new Corona Virus relatively early.

Amid these economic conditions, the operating environment was as follows.

#### [Domestic interest rates]

Yields on 10-year JGBs continued to be controlled at around 0% as the Bank of Japan kept the policy interest rate unchanged while providing support for corporate financing in response to the economic downturn caused by the spread of the new Corona Virus. However, toward the end of the fiscal year, the Bank of Japan revised its policy toward the continuation of monetary easing, and U.S. interest rates rose significantly, resulting in a slight increase.

Yield on ten-year government bonds:	April 1, 2020	0.010%	
	March 31, 2021	0.090%	

#### [U.S. Interest Rates and Foreign Currency]

Reflecting concerns about an economic slowdown caused by the COVID-19 pandemic, the 10-year U.S. Treasury Note yield remained low during the first half of the fiscal year, and the U.S. dollar weakened against the Japanese yen. In the second half of the fiscal year, the 10-year U.S. Treasury Note yield rose while the U.S. dollar also strengthened against the Japanese yen in response to the large financial stimulus package unveiled by the newly inaugurated Biden administration in the United States, and heightened expectations about an economic recovery with the rollout of COVID-19 vaccinations.

Yield on ten-year U.S. government bonds:	April 1, 2020	0.670%	
	March 31, 2021	1.740%	
yen/U.S. dollar:	April 1, 2020	¥108.83	
	March 31, 2021	¥110.71	

#### [Australian Interest Rates and Foreign Currency]

The 10-year Australian government bond yield remained low in the first half of the fiscal year due to the accommodative monetary policy adopted in response to the COVID-19 pandemic. The Australian dollar, however, strengthened against the Japanese yen as China, a major exporter of Australia's natural resources, achieved a rapid economic recovery. The rise in interest rates in the United States in the second half of the fiscal year caused the 10-year Australian government bond yield to also rise. The Australian dollar also further strengthened against the Japanese yen buoyed by expectations about a global economic recovery after vaccination programs are completed.

Yield on ten-year Australian government bonds:	April 1, 2020	0.762%	
	March 31, 2021	1.786%	
yen/Australian dollar:	April 1, 2020	¥66.09	
	March 31, 2021	¥84.36	

#### B. Investment Policies

In view of the liability characteristics of life insurance policies, assets in the general account are invested in accordance with asset-liability management (ALM) principles with the primary objective of steadily paying annuities, insurance proceeds, and benefits over the long term. As to the yen- and foreign currency-denominated fixed products, those assets are primarily invested in yen-denominated bonds and foreign currency-denominated bonds.

Certain instruments are also used to mitigate the guaranteed minimum benefit risk on individual variable annuities.

#### C. Investment Results

⟨ Assets

The Company invested primarily in yen-denominated bonds. Foreign-currency denominated insuarance were invested in foreign-currency denominated bonds. Derivative trades attributable to money held in trust and investments in foreign securities (investment trusts) were also used to mitigate the guaranteed minimum benefit risk on individual variable annuities.

⟨ Investment Income and Expenses ⟩

① Investment income was 899,693 million yen mainly due to foreign exchange gains (478,295 million yen), interest and dividends received (180,169 million yen), and derivative transaction gains (122,761 million yen). Investment expenses were 1,984 million yen, mainly due to losses on sale of securities (1,220 million yen), other investment expenses (617 million yen), and losses on redemption of securities (138 million yen).

# (2) Asset Composition

(millions of yen except percentages)

	(immons of you encope percentage				
	As of March 3	31, 2020	As of March 3	1, 2021	
	Carrying value	%	Carrying value	%	
Cash, deposits, and call loans	264,889	3.4	785,833	9.1	
Securities repurchased under resale agreements	-	-	-	-	
Deposit paid for securities borrowing transactions	-	-	-	-	
Monetary claims bought	-	-	-	-	
Trading account securities	-	-	-	-	
Money held in trust	1,004,788	12.8	1,123,204	13.0	
Securities	6,331,705	80.7	6,481,546	74.8	
Domestic bonds	1,499,055	19.1	1,645,775	19.0	
Domestic stocks	-	-	-	-	
Foreign securities	4,648,420	59.3	4,650,664	53.7	
Foreign bonds	4,648,420	59.3	4,650,664	53.7	
Foreign stocks and other securities	-	-	-	-	
Other securities	184,229	2.3	185,106	2.1	
Loans	-	-	-	-	
Real estate	88	0.0	95	0.0	
Deferred tax assets	-	-	-	-	
Others	240,315	3.1	270,224	3.1	
Reserve for possible loan losses	(11)	(0.0)	(14)	(0.0)	
Total	7,841,776	100.0	8,660,888	100.0	
Foreign currency-denominated assets	5,141,062	65.6	5,213,036	60.2	

# (3) Changes (Increase/Decrease) in Assets

	Year ended March 31, 2020	Year ended March 31, 2021
Cash, deposits, and call loans	65,365	520,943
Securities repurchased under resale agreements	-	-
Deposit paid for securities borrowing transactions	-	-
Monetary claims bought	-	-
Trading account securities	-	-
Money held in trust	470,061	118,415
Securities	249,211	149,840
Domestic bonds	142,884	146,719
Domestic stocks	-	-
Foreign securities	110,417	2,243
Foreign bonds	118,217	2,243
Foreign stocks and other securities	(7,799)	1
Other securities	(4,090)	877
Loans	-	-
Real estate	(8)	6
Deferred tax assets	-	-
Others	89,555	29,908
Reserve for possible loan losses	(6)	(3)
Total	874,179	819,111
Foreign currency-denominated assets	194,879	71,974

# (4) Investment Income

(millions of yen)

	Year ended March 31, 2020	Year ended March 31, 2021
Interest and dividends	176,815	180,169
Interest from bank deposits	896	34
Interest and dividends from securities	175,641	179,756
Interest from loans	-	-
Rental income	-	-
Other interest and dividends	277	378
Gains on trading account securities	-	-
Gains on money held in trust	-	23,330
Gains on investment in trading securities	-	-
Gains on sale of securities	70,758	94,835
Gains on sale of domestic bonds	1,571	2,248
Gains on sale of domestic stocks	-	-
Gains on sale of foreign securities	69,187	92,587
Others	-	-
Gains on redemption of securities	97	292
Derivative transaction gains	-	122,761
Foreign exchange gains	-	478,295
Reversal of reserve for possible loan losses	-	-
Other investment income	1	8
Total	247,673	899,693

# (5) Investment Expenses

	Year ended March 31, 2020	Year ended March 31, 2021
Interest expenses	5	4
Losses on trading account securities	-	-
Losses on money held in trust	19,149	-
Losses on investment in trading securities	4,694	-
Losses on sale of securities	642	1,220
Losses on sale of domestic bonds	23	229
Losses on sale of domestic stocks	-	-
Losses on sale of foreign securities	619	990
Others	-	-
Losses on valuation of securities	-	-
Losses on valuation of domestic bonds	-	-
Losses on valuation of domestic stocks	-	-
Losses on valuation of foreign securities	-	-
Others	-	-
Losses on redemption of securities	2,266	138
Derivative transaction losses	33,515	-
Foreign exchange losses	396,926	-
Provision for reserve for possible loan losses	6	3
Write-down of loans	-	-
Depreciation of rented real estate and others	-	-
Other investment expenses	703	617
Total	457,910	1,984

# (6) Other Information on Investments

### A. Rates of return

(%)

	Year ended March 31, 2020	Year ended March 31, 2021
Cash, deposits, and call loans	(4.42)	3.37
Securities repurchased under resale agreements	-	-
Deposit paid for securities borrowing transactions	-	-
Monetary claims bought	-	-
Trading account securities	-	-
Money held in trust	(2.46)	2.30
Securities	(2.66)	13.47
Domestic bonds	0.67	2.81
Domestic stocks	-	-
Foreign securities	(3.71)	17.69
Loans	-	-
Real Estate	-	-
Total	(2.76)	12.04
Foreign investments	(4.24)	18.23

Notes: 1. Rates of return above were calculated by dividing the net investment income included in net surplus from operations by the average daily balance on a book value basis.

# B. Valuation Gains and Losses on Trading Securities

(millions of yen)

	As of March 31, 2020		20 As of March 31, 2021		
	Carrying value on the balance sheet	Valuation gains (losses) included in the statement of earnings	Carrying value on the balance sheet	Valuation gains (losses) included in the statement of earnings	
Trading securities	1,004,788	18,743	1,123,204	23,330	

Note: Figures in this table include money held in trust and other instruments classified as trading securities.

<sup>2. &</sup>quot;Foreign investments" include yen-denominated assets.

C. Fair Value Information on Securities (securities with fair value except trading securities)

		Gains (losses)			llions of yer	
	Book value	Fair value		Gains	Losses	
of March 31, 2021						
Bonds held to maturity	-	-	-	-		
Policy-reserve-matching bonds	3,402,501	3,609,308	206,807	227,336	20,52	
Stocks of subsidiaries and affiliates	-	-	_	-		
Securities available for sale	2,876,582	3,079,044	202,462	211,777	9,31	
Domestic bonds	460,427	476,511	16,084	16,402	31	
Domestic stocks	-	-	-	-		
Foreign securities	2,245,655	2,417,427	171,771	180,768	8,99	
Foreign bonds	2,245,655	2,417,427	171,771	180,768	8,9	
Foreign stocks and other securities	-	-	-	-		
Other securities	170,500	185,106	14,606	14,606		
Monetary claims bought	_	-	-	-		
Certificates of deposit	_	_	_	_		
Others	_	_	_	_		
Cotal	6,279,083	6,688,353	409,269	439,113	29,8	
Domestic bonds	1,629,691	1,716,011	86,320	89,056	2,7	
Domestic stocks	1,027,071	1,,10,011	50,520	37,030	2,7	
Foreign securities	4,478,892	4,787,235	308,342	335,451	27,1	
Foreign bonds	4,478,892	4,787,235	308,342	335,451	27,10	
Foreign stocks and other securities	4,478,892	4,787,233	300,342	333,431	27,1	
Other securities	170,500	185,106	14,606	14,606		
	170,300	183,100	14,000	14,000		
Monetary claims bought Certificates of deposit	-	-	-	-		
	-	-	-	-		
Others	-	-	-	-		
of March 31, 2020						
Bonds held to maturity	2 170 604	2 277 727	100.042	216.700	17.7	
Policy-reserve-matching bonds	3,178,684	3,377,727	199,043	216,790	17,74	
Stocks of subsidiaries and affiliates	2.071.004	2 152 020	201.026	-	2.0	
Securities available for sale	2,871,084	3,153,020	281,936	285,777	3,84	
Domestic bonds	423,865	438,716	14,850	16,416	1,5	
Domestic stocks	-	-	-	-		
Foreign securities	2,275,694	2,530,075	254,381	256,657	2,2	
Foreign bonds	2,275,694	2,530,075	254,381	256,657	2,2	
Foreign stocks and other securities	-	-	-	-		
Other securities	171,525	184,229	12,703	12,703		
Monetary claims bought	-	-	-	-		
Certificates of deposit	-	-	-	-		
Others	-	-	-	-		
otal	6,049,768	6,530,748	480,980	502,567	21,5	
Domestic bonds	1,484,204	1,569,195	84,990	88,762	3,7	
Domestic stocks	-	-	-	-		
Foreign securities	4,394,038	4,777,324	383,285	401,100	17,8	
Foreign bonds	4,394,038	4,777,324	383,285	401,100	17,8	
Foreign stocks and other securities		-	-	-		
Other securities	171,525	184,229	12,703	12,703		
Monetary claims bought	-	-	-	-		
Certificates of deposit	_	_	_	_		

Note: The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Act.

\*Book values of securities for which it is not practicable to determine fair value are as follows:

Not applicable.

# D. Fair value Information on Money Held in Trust

(millions of yen)

	Carrying value on	Fair value		Gains (losses)	
	the balance sheet	rair value		Gains	Losses
As of March 31, 2021	1,123,204	1,123,204	23,330	25,773	2,443
As of March 31, 2020	1,004,788	1,004,788	(18,271)	580	18,852

Notes: 1. Fair value equivalents appearing in this table are based on prices calculated using a reasonable method by trustees of money held in trust.

2. Gains (losses) are valuation gains (losses) that were included in the statement of earnings.

(millions of yen)

	As of Marc	ch 31, 2020	As of March 31, 2021		
	Carrying value on the balance sheet	Valuation gains (losses) included in the statements of earnings	Carrying value on the balance sheet	Valuation gains (losses) included in the statements of earnings	
Money held in trust for investment purposes	1,004,788	(18,271)	1,123,204	23,330	

<sup>\*</sup>Information on money held in trust classified as held-to-maturity, policy-reserve-matching, or other money held in trust are as follows:

Not applicable.

<sup>\*</sup>Information on money held in trust for investment purposes is as follows:

# 4. Unaudited Balance Sheet

(millions	of yen)
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					(millions of yen)
	As of	As of		As of	As of
	March 31,	March 31,		March 31,	March 31,
	2020	2021		2020	2021
	Amount	Amount		Amount	Amount
(ASSETS)			(LIABILITIES)		
Cash and deposits	272,704	790,120	Policy reserves and others	7,779,920	8,213,333
Cash	0	-	Reserves for outstanding claims	20,037	23,899
Bank deposits	272,704	790,120	Policy reserves	7,759,882	8,189,434
Money held in trust	1,004,788	1,123,204	Reinsurance payable	589,384	719,586
Securities	7,427,849	7,514,371	Other liabilities	220,591	396,180
Government bonds	513,178	516,321	Payable under securities lending transactions	106,792	233,915
Local government bonds	36,725	46,254	Corporate income tax payable	14	8,390
Corporate bonds	949,151	1,083,199	Accounts payable	15,370	6,451
Foreign securities	4,660,588	4,662,647	Accrued expenses	8,436	6,709
Other securities	1,268,205	1,205,948	Deposits received	73	666
Tangible fixed assets	343	591	Guarantee deposits received	8,095	83,631
Buildings	88	95	Derivatives	75,746	15,185
Leased assets	75	37	Cash collateral received for financial instruments	754	38,191
Other tangible fixed assets	178	458	Lease liabilities	78	38
Intangible fixed assets	9,266	12,171	Suspense receipts	5,230	3,000
Software	9,265	12,171	Reserve for price fluctuations	25,337	30,994
Other intangible fixed assets	0	0	Deferred tax liabilities	78,942	56,689
Reinsurance receivables	58,251	94,021	Total liabilities	8,694,175	9,416,783
Other assets	173,970	164,478	(NET ASSETS)		
Accounts receivable	53,568	40,407	Capital stock	117,500	117,500
Prepaid expenses	649	916	Capital surplus	67,500	67,500
Accrued revenue	41,980	42,752	Legal capital surplus	67,500	67,500
Deposits	46,629	1,170	Retained earnings	(135,006)	(48,613)
Margin money for futures trading	4,054	1,418	Other retained earnings	(135,006)	(48,613)
Defferential account for futures trading	690	361	Retained earnings brought forward	(135,006)	(48,613)
Derivatives	20,562	73,839	Total shareholders' equity	49,993	136,386
Cash collateral paid for financial instruments	4,827	2,727	Net unrealized gains on securities, net of tax	202,994	145,772
Suspense payments	627	524	Total of valuation and translation adjustments	202,994	145,772
Other assets	380	362	Total net assets	252,987	282,158
Reserve for possible loan losses	(11)	(14)			
Total assets	8,947,162	9,698,942	Total liabilities and net assets	8,947,162	9,698,942

Notes to the Unaudited Balance Sheet as of March 31.2021

- 1 Securities (including securities managed as trust assets in money held in trust) are valued as follows:
  - (a) Trading securities are valued at fair value (sales cost is calculated with the moving-average method).
  - (b) Policy-reserve-matching bonds (bonds defined by the Japanese Institute of Certified Public Accountants (JICPA) Industry Audit Committee Report No.21 entitled Treatment of Accounting and Auditing Concerning Policy-reserve-matching Bonds in the Insurance Industry) are valued using the moving-average amortized cost (straight line) method.
  - (c) Other securities with fair values are valued at fair value using market prices as of the end of the year (sales cost is calculated with the moving-average method). Securities for which it is not practicable to determine fair value are recorded on the balance sheet at acquisition cost.

Valuation differences on other securities are reported as a component of net assets.

- 2 Risk management policies regarding policy-reserve matching bonds are as follows:
  - The Company categorizes its insurance products into sub-groups by the attributes of each product and, in order to manage risks properly, formulates its policy on investments and resource allocation based on the balance of the sub-groups. Moreover, the Company periodically checks that the duration gap between policy-reserve-matching bonds and policy reserves stays within a certain range. The sub-groups are:
  - (a) Individual insurance and annuities (JP yen-denominated)
  - (b) Individual insurance and annuities (US dollar-denominated)
  - (c) Individual insurance and annuities (NZ dollar-denominated)
  - with the exception of certain types and policies.
- 3 Derivative transactions (including those attributable to money held in trust ) are reported at fair value.
- 4 Depreciation of tangible fixed assets is as follows:
  - (a) Tangible fixed assets (excluding leased assets)
  - Annual amount of depreciation estimated by declining balance method (straight-line method being applied to buildings, with the exception of those buildings and accompanying facilities acquired prior to March 31, 2016), is reported pro rata in accordance with the life. Declining balance method is applied. However, o ther tangible fixed assets that were acquired for 100,000 yen or more but less than 200,000 yen are depreciated in an equal installment over three years.
  - (b) Leased assets
  - Depreciation of leased assets with regard to finance leases whose ownership does not transfer to the lessees is computed under the straight-line method assuming zero residual value and with the lease period being deemed as useful life.
- 5 Amortization of intangible fixed assets is calculated by the straight-line method. Amortization of software for internal use is based on the estimated useful life.
- 6 Foreign currency-denominated assets and liabilities are translated into the yen at market exchange rates as of the book closing date. Changes in market values of bonds included in foreign currency-denominated other securities are divided into two, and the portion attributable to changes in the securities' nominal market prices in their local currencies is included in "valuation difference" on other securities, and the rest in "foreign exchange gains/losses."
- 7 Reserve for possible loan losses is calculated by multiplying the value of loan claims by the historical loan loss rates calculated from actual losses, pursuant rules on the self-assessment of assets as well as rules on the write-offs on and provisioning of reserves for assets. Relevant departments assess all loan claims based on the self-assessment rules, and an independent department responsible for auditing assets audits the assessment results. Provisions to the reserve for possible loan losses are determined based
- 8 Reserve for price fluctuations is calculated pursuant to Article 115 of the Insurance Business Act.
- 9 National and local consumption taxes are recorded with the tax-exclusion method. Non-recoverable consumption tax on certain assets is capitalized as a prepaid expense and amortized equally over five years in accord with corporate taxation law, and such taxes other than deferred consumption tax are recognized as an expense in the year in which they are incurred.

- 10 Policy reserves have been calculated and set aside for those insurance policies for which contractual obligations have commenced as of the end of the fiscal year, so as to prepare for the future performance of obligations under those insurance policies, in accordance with the formula specified in the statement of calculation procedures (as set forth in Article 4, Paragraph 2, Item (iv) of the Insurance Business Act) and pursuant to Article 116, Paragraph 1 of the Insurance Business Act.

  Insurance premium reserves included in the policy reserves are calculated using the following formula:
  - (a) For policies subject to the Standard Policy Reserve Method: Method stipulated by the Financial Services Agency Commissioner (Ministry of Finance Notification No. 48, 1996)
  - (b) For policies not subject to the Standard Policy Reserve Method: Net level premium reserve method Contingency reserves included in the policy reserves have been set aside pursuant to Article 69, Paragraph 1, Item (iii) of the Ordinance for Enforcement of the Insurance Business Act, for covering risks which may accrue in the future, so as to secure performance of future obligations under insurance contracts.
- 11 In view of the liability characteristics of life insurance policies, assets in the general account (i.e., not in separate accounts as defined by Article 118, paragraph 1, of the Insurance Business Act) are invested primarily in fixed-income assets (government and corporate bonds) in accordance with asset-liability management (ALM) principles with the primary objective of steadily paying annuities, insurance proceeds, and benefits over the long term. To mitigate the guaranteed minimum benefit risk on individual variable annuities and for the purpose of hedging against the foreign exchange risk on the bond holdings, the Company engages in derivative transactions (foreign exchange forward contracts, currency futures contracts, stock-index futures contracts, securities futures contract, etc.). The Company's holdings of financial instruments, mainly securities and derivatives, are subject to market

Market Risk Management: Under its internal investment policy and market risk management rules, the Company manages market risk by making medium- to long-term investments in a manner appropriate to its liabilities, constantly confirming the consistency of its portfolio positions and investment policies and measuring VaR (value-at-Risk).

Credit Risk Management: Under its internal investment policy and credit risk management rules, the Company manages credit risk by establishing credit limits designed to avoid excessive concentration of risk toward a specific company or group. Each individual transaction is screened before credit is extended and follow-up checks are conducted regularly. In addition, the Company measures VaR as part of its effort to better grasp and analyze credit risk exposure.

Derivative transactions used by the Company to mitigate the guaranteed minimum benefit risk on individual variable annuities are conducted in accordance with the Company's policy and internal rules on managing guaranteed minimum benefit risk. In addition to verifying the effectiveness of hedge positions and managing gains and losses generated by derivative transactions on a daily basis, the Company regularly monitors reductions in guaranteed minimum benefit risk and gauges its VaR .

The risk management department reports regularly to the Board of Directors on the status of the Company's entire risk position.

Amounts of financial instruments recorded on the balance sheet, their fair values, and differences between the two are as follows:

(millions of ven)

	Carrying amount on balance sheet	Fair value	Difference
(1) Cash and deposits	790,120	790,120	-
(2) Money held in trust	1,123,204	1,123,204	-
(3) Securities	7,514,371	7,721,178	206,807
(a) Trading securities	1,032,824	1,032,824	-
(b) Policy-reserve-matching bonds	3,402,501	3,609,308	206,807
(c) Other securities	3,079,044	3,079,044	-
Assets total	9,427,695	9,634,502	206,807
Derivative transactions (a) Derivative transactions to which hedge accounting	-0.1-		
is not applied	58,653	58,653	-
Derivative transactions total	58,653	58,653	-

Note: Net derivative assets and liabilities arising from derivative transactions are reported as a net value. A negative total indicates a net liability.

Fair values of financial instruments are calculated as follows:

### (a) Cash and deposits

Deposits are recorded at book value as all deposits have no maturities and their book values approximate their fair values.

#### (b) Money held in trust

Information on securities and derivative transactions appear below in "(d) Securities" and "(e) Derivative transactions," respectively.

### (c) Securities

Fair value of bonds is based on the price on stock exchanges. Fair value of mutual funds is based on unit price.

#### (d) Derivative transactions

For foreign exchange forward contracts, futures market prices on the book closing date are used as fair value. For currency swap contracts, interest rate swap contracts and Credit default swap contracts, the amounts discounted to present value are used as fair value. For total return swap contracts, the amounts calculated by using indices on the book closing date are used as fair value. For futures transactions and other market traded instruments, securities exchange market closing prices are used as fair value.

- 12 Accumulated depreciation on tangible fixed assets is 489 million yen.
- 13 Securities lent under lending agreements are included in the non-consolidated balance sheet. Total balance of securities lent as of March 31, 2021 was 397,958 million yen.
- 14 Assets in separate accounts, as defined by Article 118 of the Insurance Business Act, total 1,038,213 million yen. Liabilities in separate accounts total the same amount.
- 15 The total amounts of receivables from and payables to subsidiaries and affiliated companies were 41 million yen.

Deferred tax assets totaled 63,642 million yen, while deferred tax liabilities totaled 56,885 million yen. Of deferred tax assets, 63,446 million yen was deducted as the amount of valuation reserves.

The deferred tax assets were primarily due to policy reserves and others of 31,339 million yen and unused tax loss carryforward of 23,316 million yen.

Of the reversal of valuation reserves against deferred tax assets, the valuation reserves against unused tax loss carryforward were 23,316 million yen, and the valuation reserves related to the total of deductible temporary differences, etc. were 40,130 million yen. The deferred tax liabilities were primarily the result of net unrealized gains on securities, net of tax of 56,689 million yen. The main reason for the change in the amount deducted as valuation reserves from deferred tax assets is the decrease in retained losses due to the recording of net profit.

Unused tax loss carryforward and the related deferred tax asset amounts by carryforward expiration date are as follows:

	1 year or less	Over 1 year to 5 years or less	Over 5 years	Total
Unused tax loss carryforward (*)	-	-	23,316	23,316
Valuation reserves	-	-	(23,316)	(23,316)
Deferred tax as sets	_	-	-	-

(\*) The unused tax loss carryforward amount is obtained by multiplying by the statutory effective tax rate.

- 17 The effective statutory tax rate for the fiscal year ended March 31, 2021, was 28.00%, and the Company's corporate income tax burden (corporate income tax as a percentage of pretax income) was 20.83%. The difference was due mainly to the impact of a valuation allowance (7.18)%.
- 18 The value of assets (marketable securities) pledged as collateral is 251,347 million yen. The amounts of secured liabilities were 233,915 million yen.
- 19 Assets for which rights held can be freely disposed of by means of sale or collateralization are available-for-sale securities that have been accepted as collateral of reinsurance dealingsand and derivative transactions, and in this period ownership was maintained for total market value of 115,377 million yen as of March 31, 2021, and we have no assets pledged as a re-collateral.
- 20 Reserves for outstanding claims attributable to the portion of reinsurance specified in Article 71, paragraph 1, of the Ordinance for Enforcement of the Insurance Business Act, applied under Article 73, paragraph 3 of said Ordinance ("reserves for outstanding ceding insurance claims"), amount to 169 million yen. Policy reserves attributable to the portion of reinsurance specified in Article 71, paragraph 1 of said Ordinance ("ceding reinsurance policy reserves") amount to 832,971 million yen.
- 21 As of fiscal year end (March 31, 2021), the Company estimated that it would be required to contribute 14,662 million yen to the Life Insurance Policyholders Protection Corporation of Japan pursuant to Article 259 of the Insurance Business Act. Contributions are expensed as an operating expense in the fiscal year in which they are incurred.
- 22 Net assets per share is 152,518,327.49 yen.
- As of fiscal year end (March 31, 2021), undepreciated balance of the fee of the reinsurance contract, as stipulated in the Ministry of Finance Notification No. 50, 1996, Article 1, Paragraph 5, is 57,577 million yen.

# **5. Unaudited Statement of Earnings**

		(millions of yen)
	Year ended	Year ended
	March 31, 2020	March 31, 2021
	Amount	Amount
ORDINARY REVENUES	2,065,016	2,217,113
Premium and other income	1,355,434	1,167,555
Premium income	1,166,253	726,691
Reinsurance Income	189,180	440,863
Investment Revenue	247,673	1,049,517
Interest and dividends	176,815	180,169
Interest from bank deposits	896	34
Interest and dividends from securities	175,641	179,756
Other interest and dividends	277	378
Gains on money held in trust	-	23,330
Gains on sale of securities	70,758	94,835
Gains on redemption of securities	97	292
Derivative transaction gains	-	122,761
Foreign exchange gains	-	478,295
Other investment revenue	1	8
Gains on investment in separate accounts	-	149,823
Other ordinary revenues	461,908	41
Reversal of policy reserve	461,890	-
Other ordinary revenues	17	41
ORDINARY EXPENSES	2,159,510	2,102,320
Benefits and claims	1,600,355	1,614,276
Claims	87,429	111,876
Annuities	549,018	236,840
Benefits	93,920	113,421
Surrender values	231,279	644,278
Other refunds	5,901	4,137
Ceding reinsurance commissions	632,806	503,721
Provision for policy reserves and other	338	433,413
Provision for reserves for outstanding claims	338	3,862
Provision for policy reserves	-	429,551
Investment expenses	486,908	1,984
Interest expenses	5	4
Losses on money held in trust	19,149	-
Losses on investment in trading securities	4,694	-
Losses on sale of securities	642	1,220
Losses on redemption of securities	2,266	138
Derivative transaction losses	33,515	-
Foreign exchange losses	396,926	-
Provision for reserves for possible loan losses	6	3
Other investment expenses	703	617
Losses on investment in separate accounts	28,998	-
Operating expenses	61,382	43,903
Other ordinary expenses	10,524	8,741
National and local taxes	8,209	5,679
Depreciation	2,314	3,060
Other ordinary expenses	0	1
ORDINARY GAIN OR LOSS	(94,493)	114,793
EXTRAORDINARY GAINES	-	0
Gains on disposal of fixed assets	-	0
EXTRAORDINARY LOSSES	5,563	5,668
Losses on disposal of fixed assets	28	11
Provision for reserves for price fluctuations	5,535	5,657
Profit before income taxes	(100,057)	109,125
Corporate income taxes - current	14	22,732
Total of corporate income taxes	(100,072)	22,732
Net profit for the year	(100,072)	86,392

Notes to the Unaudited Statement of Earnings for the fiscal year ended March 31, 2021

1 The accounting standards for reporting premium and other income, and for benefits and claims, are as follows:
a) Premium and Other Income (Excluding Reinsurance Income)

Premium and other income (excluding reinsurance income) that has been received and for which contractual obligations have commenced, are recorded in accordance with the amounts received.

Of the premium and other income (excluding reinsurance income) received, however, the portion corresponding to the unexpired period as of the end of the fiscal year, has been transferred to policy reserves, pursuant to Article 69, Paragraph 1, Item (ii) of the Ordinance for Enforcement of the Insurance Business Act.

b) Reinsurance Income

Of the amount paid as insurance benefits and claims related to the primary insurance contract, the amount reinsured is, pursuant to the reinsurance agreement, recorded as reinsurance income at the time of payment of said insurance benefits and claims.

In some modified coinsurance transactions involving no cash transfer, pursuant to the reinsurance agreement, the amount to be received as a portion of the amount equivalent to new contract expenses of the primary insurance contract, is recorded as reinsurance income. In addition, the same amount is recorded under reinsurance receivables as the undepreciated balance of the fee of the reinsurance contract, and is to be amortized over the period of the reinsurance contract.

c) Benefits and Claims (Excluding Ceding Reinsurance Commissions)

Benefits and claims (excluding ceding reinsurance commissions), the amount of which is calculated and paid in accordance with the insurance contract, are recorded in cases when reasons for payment provided for in insurance contracts have arisen.

Pursuant to Article 117 of the Insurance Business Act, the Company has set aside, as reserves for outstanding claims, insurance proceeds that are due and payable as of the end of the fiscal year but payment is yet to have been made, and insurance proceeds in cases where reasons for payment are deemed to have arisen but reports concerning the reasons for payment are yet to be received.

d) Ceding Reinsurance Commissions

Ceding reinsurance commissions are recorded, upon receipt of the insurance premium related to the primary insurance contract as agreed upon pursuant to the reinsurance agreement or at the time of the conclusion of the reinsurance agreement concerned.

For its financial statements for the fiscal year ended March 31, 2021, the Company has newly applied the "Accounting Standard for Accounting Policy Disclosures, Accounting Changes and Error Corrections" (revised ASBJ Statement No. 24, March 31, 2020), and is disclosing the accounting principles and procedures it uses in cases where the stipulations of related accounting standards are not clear.

- 2 The total amounts of expenses from transactions with affiliated companies were 424 million yen, respectively.
- 3 Gains on sale of securities included gains on sales of domestic bonds and foreign securities of 2,248 million yen and 92,587 million yen, respectively.
- 4 Losses on sale of securities included losses on sales of domestic bonds and foreign securities of 229 million yen and 990 million yen, respectively.
- 5 In calculating the provision for reserves for outstanding claims, a provision for reserves for outstanding ceding insurance claims of 10 million was subtracted. In calculating the provision for policy reserves, a provision for ceding reinsurance policy reserves of 174,150 million was subtracted.
- 6 Gains on money held in trust included a valuation gain of 23,330 million yen.
- 7 Derivative transaction gains included a valuation gain of 113,838 million yen.
- 8 Net income per share for the fiscal year ended March 31, 2021 was 46,698,821.22 yen.
- 9 Reinsurance income includes 7,557 million yen increase in the undepreciated balance of the fee of reinsurance contract, as stipulated in the Ministry of Finance Notification No. 50, 1996, Article 1, Paragraph 5.
- 10 Ceding reinsurance commissions includes 15,430 million yen decrease in the undepreciated balance of the fee of reinsurance contract, as stipulated in the Ministry of Finance Notification No. 50, 1996, Article 1, Paragraph 5.

# 6. Breakdown of Ordinary Profit (Fundamental Profit)

(millions of yen)

			(millions of yen)
		Year ended March 31, 2020	Year ended March 31, 2021
Fundamental profit	A	40,565	58,501
Capital gains		561,806	783,915
Gains on money held in trust		-	23,330
Gains on investment in trading securities		-	-
Gains on sale of securities		70,758	94,835
Derivative transaction gains		-	122,761
Foreign exchange gains		-	478,295
Others		491,047	64,692
Capital losses		737,026	660,595
Losses on money held in trust		19,149	-
Losses on investment in trading securities		4,694	-
Losses on sale of securities		642	1,220
Losses on valuation of securities		-	-
Derivative transaction losses		33,515	-
Foreign exchange losses		396,926	-
Others		282,098	659,374
Net capital gains (losses)	В	(175,220)	123,320
Fundamental profit plus net capital gains (losses)	A + B	(134,654)	181,822
Other one-time gains		475,664	190,348
Reinsurance income		-	-
Reversal of contingency reserve		68,233	-
Reversal of specific reserve for possible loan losses		-	-
Others		407,430	190,348
Other one-time losses		435,502	257,377
Ceding reinsurance commissions		-	-
Provision for contingency reserve		-	48,080
Provision for specific reserve for possible loan losses		1	4
Provision for specific reserve for loans to refinancing countries		-	-
Write-down of loans		-	-
Others		435,501	209,292
Other one-time profits (losses)	С	40,161	(67,028)
-	B + C	(94,493)	114,793

Note: The Company invests in derivative financial instruments (including investments in money held in trust, and foreign securities (investment trusts)) for the purpose of mitigating the guaranteed minimum benefit risk on individual variable annuities. These transactions are included in gains (losses) on money held in trust and gains (losses) on investment in trading securities.

Breakdown of Other Fundamental Income		(millions of yen)
	Year ended March 31, 2020	Year ended March 31, 2021
Fundamental Income	(180,878)	613,624
Impact from increase or decrease in surrender values in accordance with Market Value Adjustment (MVA)	270,701	(63,516)
Impact from market rate fluctuations of foreign exchange on foreign- currency denominated insurance policies	(491,047)	645,353
Interest received and/or paid related to currency swap and interest rate swap contracts covering foreign-currency denominated insurance policies	11,094	14,021
Impact from assets held in money trusts and others related to reinsurance dealings	302	(1,175)
Reinsurance income for the reinsurance specified in Article 71, paragraph 1 of the Ordinance for Enforcement of the Insurance Business Act	(6,967)	-
Policy reserves attributable to the portion of reinsurance specified in Article 71, paragraph 1 of the Ordinance for Enforcement of the Insurance Business Act	(400,462)	(190,348)
Ceding reinsurance commissions for the reinsurance specified in Article 71, paragraph 1 of the Ordinance for Enforcement of the Insurance Business Act	435,501	209,292
Other Capital Gains	491,047	64,692
Impact from increase or decrease in surrender values in accordance with Market Value Adjustment (MVA)	-	63,516
Impact from market rate fluctuations of foreign exchange on foreign- currency denominated insurance policies	491,047	-
Impact from assets held in money trusts and others related to reinsurance dealings	-	1,175
Other Capital Losses	282,098	659,374
Impact from increase or decrease in surrender values in accordance with Market Value Adjustment (MVA)	270,701	-
Impact from market rate fluctuations of foreign exchange on foreign- currency denominated insurance policies	-	645,353
Interest received and/or paid related to currency swap and interest rate swap contracts covering foreign-currency denominated insurance policies	11,094	14,021
Impact from assets held in money trusts and others related to reinsurance dealings	302	-
Other One-Time Gains	407,430	190,348
Reinsurance income for the reinsurance specified in Article 71, paragraph 1 of the Ordinance for Enforcement of the Insurance Business Act	6,967	-
Policy reserves attributable to the portion of reinsurance specified in Article 71, paragraph 1 of the Ordinance for Enforcement of the Insurance Business Act	400,462	190,348
Other One-Time Gains	435,501	209,292
Ceding reinsurance commissions for the reinsurance specified in Article 71, paragraph 1 of the Ordinance for Enforcement of the Insurance Business Act	435,501	209,292

# 7. Unaudited Statement of Changes in Net Assets

Year ended March 31, 2021

(millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings		
			Other retained earnings	Total shareholders'	
		Legal capital surplus	Retained earnings brought forward	equity	
Balance at the beginning of the year	117,500	67,500	(135,006)	49,993	
Changes for the year					
Net gain			86,392	86,392	
Net changes of items other than shareholders' equity					
Total changes for the year	-	-	86,392	86,392	
Balance at the end of the year	117,500	67,500	(48,613)	136,386	

	Valuation and tran		
	Net unrealized gains on securities, net of tax	Total valuation and translation adjustments	Total net assets
Balance at the beginning of the year	202,994	202,994	252,987
Changes for the year			
Net gain			86,392
Net changes of items other than shareholders' equity	(57,221)	(57,221)	(57,221)
Total changes for the year	(57,221)	(57,221)	29,171
Balance at the end of the year	145,772	145,772	282,158

Year ended March 31, 2020

(millions of yen)

				(minimons of jun)
	Shareholders' equity			
		Capital surplus	Retained earnings	
	Capital stock		Other retained earnings	Total shareholders'
		Legal capital surplus	<i>8</i>	equity
			brought forward	
Balance at the beginning of the year	117,500	67,500	(34,934)	150,065
Changes for the year				
Net loss			(100,072)	(100,072)
Net changes of items other than shareholders' equity				
Total changes for the year	-	-	(100,072)	(100,072)
Balance at the end of the year	117,500	67,500	(135,006)	49,993

	Valuation and tran	Valuation and translation adjustments			
	Net unrealized gains on securities, net of tax	Total valuation and translation adjustments	Total net assets		
Balance at the beginning of the year	44,645	44,645	194,711		
Changes for the year					
Net loss			(100,072)		
Net changes of items other than shareholders' equity	158,348	158,348	158,348		
Total changes for the year	158,348	158,348	58,276		
Balance at the end of the year	202,994	202,994	252,987		

Notes to Non-Consolidated Statement of Changes in Net assets for the fiscal year ended March 31, 2021

1. Number of outstanding shares by class

(shares)

				( /
	No. shares as of	Increase in number of	Decrease in number	No. shares as of
	April 1, 2020	shares	of shares	March 31, 2021
Outstanding shares				
Common stock	1,850	-	-	1,850

# 8. Disclosed Claims Based on Categories of Obligors

(millions of yen except percentages)

			7 1 1
		As of March 31, 2020	As of March 31, 2021
	Claims against bankrupt and quasi-bankrupt obligors	-	-
	Claims with collection risk	-	-
	Claims for special attention	-	-
Sub	ototal	-	-
[Pe	rcentage]	[ - ]	[ - ]
Cla	ims against normal obligors	233,617	397,999
Tot	al	233,617	397,999

- Notes: 1. Claims against bankrupt and quasi-bankrupt obligors are loans to borrowers who are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.
  - Claims with collection risk are loans to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financial condition and results of operations from which it is unlikely that the principal and interest on the loans will be recovered.
  - 3. Claims for special attention are loans on which principal and/or interest are past due for three months or more and loans with a concessionary interest rate, as well as loans with renegotiated conditions in favor of the borrower, including renegotiated schedule and/or waivers, in each case, other than the loans described in note 1. or 2. above.
  - 4. Claims against normal obligors are all other loans.

### 9. Risk-Monitored Loans

Not applicable.

# 10. Solvency Margin Ratio

		(
	As of March 31, 2020	As of March 31, 2021
Total solvency margin (A)	476,465	570,750
Common stock, etc.	49,993	136,386
Reserve for price fluctuations	25,337	30,994
Contingency reserve	63,246	111,326
General reserve for possible loan losses	9	7
(Net unrealized gains (losses) on securities (before tax) and deferred hedge gains (losses) (before tax)) × 90% *	253,742	182,216
Net unrealized gains (losses) on real estate × 85% *	-	-
Policy reserves in excess of surrender values	84,136	109,819
Qualifying subordinated debt	-	-
Excluded portion of policy reserves in excess of surrender values and qualifying subordinated debt	-	-
Excluded items	-	-
Other	-	-
Total Risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ (B)	197,263	200,614
Insurance risk R <sub>1</sub>	65	135
3rd sector insurance risk R <sub>8</sub>	-	-
Assumed investment yield risk R <sub>2</sub>	54,578	51,027
Guaranteed minimum benefit risk R <sub>7</sub>	3,136	2,794
Investment risk R <sub>3</sub>	133,800	140,946
Business risk R <sub>4</sub>	5,747	5,847
Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$	483.0%	569.0%

<sup>\*:</sup> Multiplied by 100% if losses.

Notes: 1. The above figures are calculated based on Articles 86 and 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No.50, Ministry of Finance, 1996.

<sup>2.</sup> Guaranteed minimum benefit risk is calculated by the standard method.

# 11. Status of Separate Account for the Fiscal Year ended March 31, 2021

### (1) Separate Account Assets by Product

(millions of yen)

	As of March 31, 2020	As of March 31, 2021
	Amount	Amount
Individual variable insurance	35,329	39,537
Individual variable annuities	1,070,172	998,676
Group annuities	-	-
Separate account total	1,105,501	1,038,213

### (2) Individual Variable Insurance (Separate Account)

#### A. Policies in force

	As of March 31, 2020		As of March 31, 2021	
	Number of policies (thousands)	Amount (millions of yen)	Number of policies (thousands)	Amount (millions of yen)
Variable insurance (defined term type)	-	-	-	-
Variable insurance (whole life type)	51	390,654	44	385,040
Total	51	390,654	44	385,040

Note: The outstanding policies in force for individual variable insurance include those managed in general account.

### B. Breakdown of separate account assets for individual variable insurance

(millions of yen except percentages)

		As of March 31, 2020		As of March 31, 2021	
		Amount	%	Amount	%
Cash, deposits, and call loans		155	0.4	310	0.8
Securities		35,168	99.5	39,213	99.2
	Domestic bonds	-	-	-	-
	Domestic stocks	-	-	-	-
	Foreign securities	-	-	-	-
	Foreign bonds	-	-	-	-
	Foreign stocks and other securities	-	-	-	-
	Other securities	35,168	99.5	39,213	99.2
Loa	eans	-	-	-	-
Oth	hers	5	0.0	13	0.0
Res	serve for possible loan losses	-	-	-	-
Tot	rtal	35,329	100.0	39,537	100.0

# C. Investment gains and losses on separate accounts for individual variable insurance

	As of March 31, 2020	As of March 31, 2021
	Amount	Amount
Interest and dividends	1,802	7,362
Gains on sale of securities	-	-
Gains on redemption of securities	-	-
Gains on valuation of securities	(10,012)	15,386
Foreign exchange gains	-	-
Derivative transaction gains	-	-
Other investment income	-	-
Losses on sale of securities	-	-
Losses on redemption of securities	-	-
Losses on valuation of securities	-	-
Foreign exchange losses	-	-
Derivative transaction losses	-	-
Other investment losses	44	59
Net investment income	(8,254)	22,690

### (3) Individual Variable Annuities (Separate Account)

#### A. Policies in force

	As of March 31, 2020		As of March 31, 2021	
	Number of policies	Amount	Number of policies	Amount
	(thousands)	(millions of yen)	(thousands)	(millions of yen)
Individual variable annuities	519	2,624,970	471	2,639,398

Notes: 1. Total policy amount in force for individual annuities is equal to the sum of (a) the amount required to fund annuity payments when they commence for annuities that have not yet commenced paying out and (b) policy reserves for annuities that have commenced paying out.

### B. Breakdown of separate account assets for individual variable annuities

(millions of yen except percentages)

		As of March 31, 2020		As of March 31, 2021	
		Amount	%	Amount	%
Cash, deposits, and call loans		7,659	0.7	3,976	0.4
Securities		1,060,975	99.1	993,611	99.5
D	omestic bonds	=	-	-	-
D	omestic stocks	-	-	-	-
F	oreign securities	12,167	1.1	11,982	1.2
	Foreign bonds	=	-	=	=
	Foreign stocks and other securities	12,167	1.1	11,982	1.2
О	ther securities	1,048,807	98.0	981,628	98.3
Loans	3	-	-	-	-
Others		1,536	0.1	1,087	0.1
Reser	ve for possible loan losses	-	-	-	-
Total		1,070,172	100.0	998,676	100.0

### C. Investment gains and losses on separate accounts for individual variable annuities

(millions of yen)

	As of March 31, 2020	As of March 31, 2021
	Amount	Amount
Interest and dividends	245,479	56,208
Gains on sale of securities	-	-
Gains on redemption of securities	-	-
Gains on valuation of securities	(265,461)	71,914
Foreign exchange gains	-	-
Derivative transaction gains	-	-
Other investment income	-	-
Losses on sale of securities	-	-
Losses on redemption of securities	-	-
Losses on valuation of securities	-	-
Foreign exchange losses	-	-
Derivative transaction losses	-	-
Other investment losses	762	989
Net investment income	(20,744)	127,133

# 12. Consolidated Financial Summary

Not applicable.

<sup>2.</sup> The outstanding policies in force for individual variable annuities include those managed in general account.