Financial Results for the Fiscal Year Ended March 31, 2020

The Dai-ichi Life Insurance Company, Limited (the "Company"; President: Seiji Inagaki) announces its financial results for the fiscal year ended March 31, 2020.

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Attached: Supplementary Materials for the Fiscal Year Ended March 31, 2020.

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Please note that this is an unofficial translation of the original disclosure in Japanese.

1. Business Highlights

(1) Annualized Net Premium

Policies in Force (billions of yen)

		As of March 31, 2019		As of Mar	rch 31, 2020	
			% of March 31, 2018 total		% of March 31, 2019 total	
Individual insurance		1,593.2	98.8	1,571.3	98.6	
Individual annuities		536.4	100.7	539.1	100.5	
Total		2,129.7	99.2	2,110.4	99.1	
	Medical and survival benefits	675.2	104.2	694.7	102.9	

New Policies (billions of yen)

		As of March 31, 2019		As of Mar	ch 31, 2020
			% of March 31, 2018 total		% of March 31, 2019 total
Individual insurance		80.4	83.7	74.1	92.2
Individual annuities		15.0	99.0	15.5	103.2
Total		95.4	85.8	89.6	94.0
	Medical and survival benefits	61.3	83.7	54.7	89.2

- Note: 1. Annualized net premium is calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
 - 2. Annualized net premium for medical and survival benefits includes (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.

 3. New policies include net increase by conversion.

(2) Sum Insured of Policies in Force and New Policies

Policies in Force

		As of March 31, 2019						
	Number of policies		Amount					
	(thousands)	% of March 31, 2018 total	(billions of yen)	% of March 31, 2018 total				
Individual insurance	15,113	128.4	95,847.3	93.6				
Individual annuities	2,036	102.9	11,277.7	99.2				
Individual insurance and annuities	17,150	124.8	107,125.0	94.1				
Group insurance	-	-	48,385.3	102.1				
Group annuities	-	-	6,197.7	100.4				

		As of March 31, 2020					
	Number of poli	Amount					
	(thousands)	% of March 31, 2019 total	(billions of yen)	% of March 31, 2019 total			
Individual insurance	18,486	122.3	89,604.0	93.5			
Individual annuities	2,091	102.7	11,205.8	99.4			
Individual insurance and annuities	20,577	120.0	100,809.9	94.1			
Group insurance	-	-	49,053.0	101.4			
Group annuities	-	-	6,282.5	101.4			

- Note: 1. Policy amount in force of individual annuities is equal to (a) the funds to be held at the time annuity payments are to commence for an annuity for which payment has not yet
 - commenced, and (b) the amount of policy reserve for an annuity for which payments have commenced.

 2. Policy amount in force of group annuities is equal to the amount of outstanding corresponding policy reserve.
 - 3. For products covered by multiple insurance agreements after April 2018, the number of policies for each product is shown as one.

New Policies

		Year ended March 31, 2019						
	Number of poli	cies	Amount					
	(thousands)	% of March 31, 2018 total	(billions of yen)	New Business	Net increase by conversion	% of March 31, 2018 total		
Individual insurance	4,448	440.0	1,171.1	2,913.8	(1,742.7)	56.0		
Individual annuities	126	169.5	421.8	427.1	(5.2)	115.6		
Individual insurance and annuities	4,574	421.5	1,593.0	3,340.9	(1,747.9)	64.8		
Group insurance	-		502.9	502.9		124.3		
Group annuities	-		0.0	0.0		62.3		

		Year ended March 31, 2020						
	Number of policies		Amount					
	(thousands)	% of March 31, 2019 total	(billions of yen)	New Business	Net increase by conversion	% of March 31, 2019 total		
Individual insurance	4,627	104.0	850.1	2,585.9	(1,735.8)	72.6		
Individual annuities	125	99.7	432.2	437.5	(5.3)	102.5		
Individual insurance and annuities	4,753	103.9	1,282.3	3,023.5	(1,741.1)	80.5		
Group insurance	-	0	316.7	316.7	0	63.0		
Group annuities	-	0	0.0	0.0	0	51.8		

- Note: 1. Number of new policies is the sum of new business and policies after conversion.
 - 2. Amount of new policies for individual annuities, both new business and princes are commence.

 3. Amount of new policies for individual annuities, both new business and net increase by conversion, is equal to the funds to be held at the time annuity payments are to commence.

 3. Amount of new policies for group annuities is equal to the initial premium payment.

 4. For products covered by multiple insurance agreements after April 2018, the number of policies for each product is shown as one.

2. Policies in Force as of March 31, 2020 by Benefit

	Individual insurance (I)		Individual a	Individual annuities (II)		Group insurance (III)		Total (I+II+III)	
		Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)
Dea	th benefits								
	general	17,640	77,092.9	-	0.0	24,957	49,047.6	42,598	126,140.5
	accidental	[2,281]	[9,359.6]	[1,030]	[413.6]	[2,709]	[1,395.5]	[6,020]	[11,168.8]
	others	[0]	[0.0]	-	-	[65]	[58.7]	[65]	[58.7]
Sur	vival benefits	845	12,511.1	2,091	11,205.8	7	5.4	2,944	23,722.4
Hos	spitalization benefits								
	accidental	[8,941]	[47.4]	[45]	[0.2]	[1,356]	[0.7]	[10,343]	[48.4]
	illness	[8,923]	[47.4]	[46]	[0.2]	[0]	[0.0]	[8,969]	[47.6]
	others	[3,398]	[21.2]	[35]	[0.1]	[60]	[0.0]	[3,494]	[21.5]
Injury benefits		[5,648]	-	[59]	-	[2,394]	-	[8,102]	-
Sur	gery benefits	[8,498]	-	[46]	-	-	-	[8,544]	-

	Group annuities (IV)		Financial insurance (V)		Financial annuities (VI)		Total (IV+V+VI)	
	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)
Survival benefits	7,803	6,282.5	64	260.7	35	79.2	7,903	6,622.4

	Medical care insurance		
	Number (thousands)	Amount (billions of yen)	
Hospitalization benefits	416	1.1	

	Group disability		
	Number (thousands)	Amount (billions of yen)	
Disability benefits	20	1.3	

Note:

- 1. Figures in [] show numbers and amounts of additional benefits and of benefits to be paid from riders.
- 2. Numbers of group insurance, group annuities, financial insurance, financial annuities, medical care insurance and group disability show the numbers of insureds
- 3. Amounts in 'Survival benefits' show the sum of (a) the funds to be held at the time annuity payments are to commence for an annuity for which payment has not yet commenced, and (b) the amount of policy reserve for an annuity for which payments have commenced for individual annuities, group insurance (annuity riders) and financial annuities. The amounts in 'Survival benefits' show the amount of outstanding corresponding policy reserve for group annuities, financial insurance and others.
- 4. Amounts in 'Hospitalization benefits' show the amount of hospitalization benefit to be paid per day.
- 5. Amount in 'Hospitalization benefits' for medical care insurance shows the daily amount to be paid for hospitalization from illness.
- 6. Amount in group disability insurance shows the amount of disability benefits paid per month.
- 7. The number of insureds and amount of policies for reinsurance written were 1,495 thousand and 9,516.8 billion yen, respectively.

4. Investment of General Account Assets for the Fiscal Year Ended March 31, 2020

(1) Investment Environment

- During the fiscal year ended March 31, 2020, the Japanese economy suffered a sharp deterioration
 due to the impact of the spread of COVID-19 toward the end of the fiscal year, as well as the impact
 of the slowdown in exports and the consumption tax hike.
- Overseas economic situation remained relatively firm especially in U.S. until the outbreak of the COVID-19, but subsequently worsened significantly due to the implementation of stringent measures, including the contagion of cities to control the spread of infectious diseases, particularly in Europe and the U.S..
- · Given the economic environment described above, the investment environment was as follows:

[Domestic interest rates]

- The Yield on 10-year JGBs temporarily declined to around -0.3%, the first time since July 2016, due to factors such as the interest rate cut in the U.S. against the backdrop of concerns over an economic slowdown. However, the yield turned upward after the U.S.-China trade agreement reached its first stage.
- · In response to the economic downturn caused by the spread of COVID-19, U.S. cut interest rates substantially. However, the decline in JGB was limited, as Bank of Japan left policy interest rate unchanged.

Yield on ten-year government bonds:	April 1, 2019	-0.095%	
	March, 31, 2020	0.005%	

[Domestic Stocks]

- The Nikkei Stock Average rose to over 24,000 yen at a time, due to expectations of the global monetary
 easing policy and improved corporate performance, as well as the fact that the U.S.-China trade
 negotiations reached the first stage of agreement.
- · Subsequently, however, stock prices fell sharply and became unstable because of worldwide economic downturn caused by the spread of COVID-19.

Nikkei 225 Stock Average:	April 1, 2019	21,205
	March 31, 2020	18,917
TOPIX:	April 1, 2019	1,591
	March 31, 2020	1,403

[Foreign currency] Exchange rate

- The U.S. dollar depreciated against yen in the first half of the fiscal year, mainly reflecting the tightening of the interest rate differential between Japan and the United States as a result of the Federal Reserve's proactive interest rate cut. Thereafter, U.S. dollar appreciated in response to the fact that the U.S.-China trade negotiations reached the first stage of agreement. However, U.S. dollar fell sharply again and became unstable toward the end of the fiscal year, affected by the spread of COVID-19.
- The euro depreciated against yen as a background of political risks such as the turmoil surrounding the UK's decision to leave the European Union and concerns over the fiscal deterioration due to spread of COVID-19.

yen /U.S. dollar:	April 1, 2019	¥110.99
	March 31, 2020	¥108.83
yen/euro:	April 1, 2019	¥124.56
	March 31, 2020	¥119.55

(2) Investment Results

[Asset Composition]

- The Company has continued to invest mainly in fixed-income assets, such as government and corporate bonds, in accordance with our medium-to long-term asset management policy. In response to the continued low interest rate environment, the Company increased bonds for policy reserves mainly in super long-term government bonds, and continued to control risks using interest rate swaps and other instruments
- Regarding risk assets such as foreign securities, the Company allocated funds flexibly while keeping
 a close eye on market trends, and promoted investments in infrastructure and alternative assets with a
 focus on improving the profitability and divarication of its portfolio.

The table below summarizes the investment results of the Company's general account by asset class:

	below summarizes the investment results of the Company's general account by asset class:			
Assets	Investment results			
Domestic	<u>Increase</u>			
bonds	The overall balance of domestic bonds increased as a result of increased bonds for policy			
	reserves mainly in super long-term government bonds with the low interest rate			
	environment expected to continue. The Company also increased its investment on credit			
	risk assets such as corporate bonds and securitized products, with strengthening selection			
	based on credit spreads commensurate with risk, and diversification of portfolio.			
Loans	<u>Increase</u>			
	The overall balance of loan increased due to the implementation of new loans.			
	The company provided new loans with the aim of acquiring excess profits commensurate			
	with credit risk, taking into account trends in credit spreads in the corporate bond market.			
Domestic	<u>Decrease</u>			
stocks	The overall balance of domestic stocks on a market value basis decreased due to the stock			
	sale for the purpose of risk control, while the Company also invested in sectors/companies			
	which are expected to grow in the mid-to-long term, taking into account the analyses of			
	in-house analysts.			
Foreign	<u>Increase</u>			
bonds	The overall balance of foreign bonds increased as a result of the accumulation of the			
	balance from the viewpoint of improving the profitability of the portfolio and diversifying			
	investment. The Company also worked to control risk by diversifying bond types and			
	currencies to improve investment efficiency.			
Foreign	Decrease			
stocks	The overall balance of foreign stocks decreased as a result of flexibly allocating funds			
	while paying attention to market trends. The Company also continued to focus on			
	diversification by investment style and geographical composition of its foreign stock			
	portfolio, utilizing both in-house and third-party asset managers.			
Real estate	Decrease			
	The balance of real estate decreased due to deprecation and other factors while the			
	company acquired the new properties. In order to promote diversification for holding			
	properties, the Company pursued investment in new residential and commercial properties			
	and a replacement of holding assets based on operation status, region, elapsed years.			

Note: Underlined changes in assets above are described on a balance sheet amount basis.

[Investment income and expenses]

- · Investment income deceased by ¥28.9 billion to ¥1,074.3 billion due to a decrease in dividend income and gains on sales of securities, despite increase in gain on derivertives.
- · Investment expenses decreased by ¥62.6 billion to ¥298.1 billion due to an decrease in losses on sales of securities and losses on derivatives, despite increased losses on devaluation of securities.
- As a result, net investment income increased by ¥33.6 billion to ¥776.1 billion.

(3) Investment Environment Outlook for the Fiscal Year Ending March 31, 2021

- For the fiscal year ending March 31, 2021, the Company expects that the Japanese economy will see a significant decline in both domestic and external demand due to the spread of COVID-19 in Japan, and strict mesures taken in foreign contries, including lockdown of cities, paticlary in Europe and U.S..
- If spread of COVID-19 will be settled, it is expected that the economy will gradually recover toward the second half of the fiscal year, but it will take time for the economy to fully recover. The company expects highly volatile investment environment, because the impact of the spread of COVID-19 is uncertain.
- · In addition, attention should continue to be paid to the increasing volatility of financial markets due to political events in each contry and geopolitical risks.

[Domestic interest rates]

The Company assumes that domestic interest rates will remain low, as the BOJ is expected to maintain its monetary easing policy among the economic downturn caused by global economic stagnation due to spread of COVID-19.

[Domestic stocks]

The company forecasts that domestic stock market will be volatile due to changes in the situation surrounding the COVID-19. However, the stock price will be supported by the continuation of monetary easing by BOJ, and the economic measures taken by the government. In addition, attention should be paid to the possibility of increased volatility due to political events in each country and geopolitical risk.

[Foreign currency] Exchange rate

- For dollar-yen exchange rates, the Company forecasts that it will remain more or less unchanged, because movements of exchange rates by the interest differential will be limited while policy interest rates in both countries remain at historically low levels. However, attention should be paid to the possibility of increased volatility due to changes in the situation surrounding COVID-19 and geopolitical risks.
- · For euro-yen exchange rates, the Company forecasts that it will remain more or less unchanged as in case of the dollar-yen. However, attention should be paid to the possibility of increased volatility due to speculation about the political situation in Europe and other factors.

(4) Investment Policies for the Fiscal Year Ending March 31, 2021

- The Company will continue to set fixed income investments, including government and corporate bonds, as the core of its asset portfolio, consistent with its mid- to long-term investment policies. In order to secure profitability and strengthen portfolio risk diversification, the Company will expand investment mainly in the fields of credit investment, infrastructure, and alternative assets.
- · In addition, the Company will further promote efforts to reduce market-related risks such as interest rates risk and stock market risk.
- The table below summarizes the expected investments of the Company's general account by asset class:

Assets	Investment policies
Domestic	<u>Increase</u>
bonds	The Company will continue investing in domestic bonds as a core asset under its ALM
	strategy. The company will reduce the interest risk by accumulating bonds for policy
	reserves and adjusting the duration of assets.
	Taking the current low interest rate environment into account, the Company will strive
	to expand its investments in infrastructure to improve investment efficiency within
	fixed-income assets.
Loans	<u>Unchanged</u>
	While the Company will continue to actively respond to demand for funds in growth
	fields, the balance of loans outstanding is expected to remain largely unchanged, due
	to the impact of reimbursements and other factors.
	The Company intends to provide new loans by setting appropriate credit spreads, with
	attention to borrowers' profiles and credit spread levels in the corporate bond market
Domestic	<u>Decrease</u>
stocks	The balance is expected to decline as a result of the sale for the purpose of risk control.
	However, we intend to proactively reallocate stocks and industries in consideration of
	competitiveness, growth potential, and undervalued stock prices, and to flexibly
	control the balance depending on the stock price level.
Foreign bonds	Depending on the interest rate and exchange rate level
	As for foreign currency-denominated bonds without currency hedges, the Company
	will flexibly change the allocation of this asset class based on exchange rate trends,
	while carefully monitoring the effect of diversification among risk assets.
	As for foreign currency-denominated bonds with currency hedges, the Company will
	also adjust the balance flexibly while carefully monitoring domestic and foreign
	interest rate differentials and flexibly change its overall balance.
Foreign stocks	Depending on the level of foreign stock prices
	The Company will increase the alternative assets to diversify the portfolio's risk, while
	we intend to flexibly control the balance of all foreign equities depending on the stock
	price level. We will also seek to improve and stabilize the profitability of our portfolio
	by diversifying investment styles and geographically diversifying.

(2) Investment Income (General account)

	Year ended March 31, 2019		Year ended March 31, 202	
	Amount %		Amount	%
Interest and dividends	805,121	73.0	786,512	73.2
Interest from bank deposits	7,086	0.6	4,979	0.5
Interest and dividends from securities	669,479	60.7	656,639	61.1
Interest from loans	46,172	4.2	40,893	3.8
Rental income	73,175	6.6	75,373	7.0
Other interest and dividends	9,208	0.8	8,626	0.8
Gains on trading account securities	-	-	-	-
Gains on money held in trust	-	-	-	-
Gains on investments in trading securities	-	-	-	-
Gains on sale of securities	274,737	24.9	223,240	20.8
Gains on sale of domestic bonds	129,070	11.7	72,896	6.8
Gains on sale of domestic stocks	69,097	6.3	68,198	6.3
Gains on sale of foreign securities	75,817	6.9	80,868	7.5
Others	751	0.1	1,276	0.1
Gains on redemption of securities	20,397	1.8	11,609	1.1
Derivative transaction gains	-	-	51,944	4.8
Foreign exchange gains	-	-	-	-
Reversal of reserve for possible loan losses	379	0.0	4	0.0
Reversal of reserve for possible investment losses	-	-	-	-
Other investment income	2,646	0.2	1,015	0.1
Total	1,103,282	100.0	1,074,327	100.0

(3) Investment Expense (General account)

(millions of yen)

	Year ended March 31, 2019		Year ended March 3	1, 2020
	Amount	%	Amount	%
Interest expenses	12,852	3.6	12,530	4.2
Losses on trading account securities	-	-	-	-
Losses on money held in trust	4,661	1.3	2,216	0.7
Losses on investments in trading securities	-	-	-	-
Losses on sale of securities	138,415	38.4	72,761	24.4
Losses on sale of domestic bonds	8,658	2.4	419	0.1
Losses on sale of domestic stocks	8,819	2.4	13,969	4.7
Losses on sale of foreign securities	120,326	33.4	56,018	18.8
Others	611	0.2	2,353	0.8
Losses on valuation of securities	7,852	2.2	57,153	19.2
Losses on valuation of domestic bonds	-	-	-	-
Losses on valuation of domestic stocks	7,514	2.1	36,441	12.2
Losses on valuation of foreign securities	338	0.1	20,712	6.9
Others	-	-	-	-
Losses on redemption of securities	3,099	0.9	5,372	1.8
Derivative transaction losses	48,266	13.4	-	-
Foreign exchange losses	95,920	26.6	93,869	31.5
Provision for reserve for possible loan losses	-	-	-	-
Provision for reserve for possible investment losses	37	0.0	504	0.2
Write-down of loans	37	0.0	40	0.0
Depreciation of real estate for rent and others	13,240	3.7	13,059	4.4
Other investment expenses	36,393	10.1	40,641	13.6
Total	360,777	100.0	298,149	100.0

(4) Asset Composition

(millions of yen)

	As of March 31, 2019		As of March 31,	2020
	Carrying amount	%	Carrying amount	%
Cash, deposits, and call loans	780,445	2.2	1,042,316	2.9
Securities repurchased under resale agreements	-	-	-	-
Deposit paid for securities borrowing transactions	-	-	-	-
Monetary claims bought	199,193	0.6	221,147	0.6
Trading account securities	-	-	-	-
Money held in trust	24,747	0.1	34,274	0.1
Securities	29,889,730	85.5	29,628,634	83.1
Domestic bonds	15,760,707	45.1	15,870,841	44.5
Domestic stocks	3,395,945	9.7	2,786,892	7.8
Foreign securities	10,122,795	28.9	10,073,956	28.3
Foreign bonds	8,933,476	25.5	9,088,395	25.5
Foreign stocks and other securities	1,189,319	3.4	985,560	2.8
Other securities	610,282	1.7	896,944	2.5
Loans	2,348,201	6.7	2,542,025	7.1
Policy loans	340,424	1.0	323,486	0.9
Ordinary loans	2,007,776	5.7	2,218,538	6.2
Real estate	1,117,762	3.2	1,085,716	3.0
Real estate for rent	793,420	2.3	767,658	2.2
Deferred tax assets	-	-	-	-
Others	610,156	1.7	1,092,127	3.1
Reserve for possible loan losses	(588)	(0.0)	(560)	(0.0)
Total	34,969,648	100.0	35,645,681	100.0
Foreign currency-denominated assets	9,131,204	26.1	9,571,618	26.9

Note: "Real estate" represents total amount of land, buildings and construction in progress.

(5) Other Information on Investments

A. Rates of return

Year ended March 31, 2019 Year ended March 31, 2020 Cash, deposits, and call loans 0.11 0.00 Securities repurchased under resale agreements Deposit paid for securities borrowing transactions Monetary claims bought 1.51 1.57 Trading account securities Money held in trust (5.66)(6.18)Securities 2.59 2.49 2.60 2.31 Domestic bonds 7.49 Domestic stocks 6.41 Foreign securities 1.32 2.46 0.75 2.28 Foreign bonds 5.54 4.15 Foreign stocks and other securities 1.90 1.71 Loans 1.28 1.48 Ordinary loans Real estate 4.39 4.57 Total 2.26 2.34 Foreign investments 1.22 2.32

B. Average daily balance

(billions of yen)

	Year ended March 31, 2019	Year ended March 31, 2020
Cash, deposits, and call loans	769.4	841.3
Securities repurchased under resale agreements	-	-
Deposit paid for securities borrowing transactions	-	-
Monetary claims bought	189.7	200.7
Trading account securities	-	-
Money held in trust	82.3	35.8
Securities	27,133.7	27,532.7
Domestic bonds	15,387.0	15,423.7
Domestic stocks	1,644.1	1,574.0
Foreign securities	9,597.3	9,758.0
Foreign bonds	8,460.8	8,801.6
Foreign stocks and other securities	1,136.4	956.3
Loans	2,465.2	2,399.6
Ordinary loans	2,115.5	2,068.0
Real estate	780.4	804.9
Total	32,901.1	33,232.5
Foreign investments	10,420.8	10,421.9

Note: "Foreign investments" include yen-denominated assets.

Note: 1. Rates of return above are calculated by dividing the net investment income included in ordinary profit by the average daily balance on a book value basis.

^{2. &}quot;Foreign investments" include yen-denominated assets.

C. Valuation gains and losses on trading securities

(millions of yen)

		As of March 31, 2019 Carrying amount on the balance sheet Valuation gains (losses) included in the statement of earnings		As of March 31, 2020		
				Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings	
Trading securities		24,747	(5,590)	34,274	(2,008)	
	Trading account securities	-	-	-	-	
	Money held in trust	24,747	(5,590)	34,274	(2,008)	

D. Fair value information on securities (securities with fair value except for trading securities)

	Book value	Fair value	Gains (losses)		
				Gains	Losses
March 31, 2019	· ·		·		
Held-to-maturity bonds	46,617	49,940	3,322	3,322	
Domestic bonds	46,617	49,940	3,322	3,322	
Foreign bonds	-	-	-	-	
Policy-reserve-matching bonds	11,954,527	14,922,259	2,967,732	2,967,765	
Domestic bonds	11,873,519	14,839,042	2,965,523	2,965,532	
Foreign bonds	81,008	83,216	2,208	2,232	
Stocks of subsidiaries and affiliates	343	350	7	7	
Available-for-sale securities	14,726,896	17,797,842	3,070,945	3,177,392	100
Domestic bonds	3,331,788	3,840,570	508,781	509,306	
Domestic stocks	1,558,636	3,350,001	1,791,364	1,842,577	5
Foreign securities	9,094,843	9,832,236	737,393	789,490	52
Foreign bonds	8,251,994	8,852,468	600,474	634,597	34
Foreign stocks and other securities	842,849	979,768	136,919	154,892	1'
Other securities	480,572	505,845	25,272	27,797	2
Monetary claims bought	191,055	199,193	8,138	8,220	
Certificates of deposit	70,000	69,995	(4)	-	
Total	26,728,384	32,770,393	6,042,008	6,148,488	100
Domestic bonds	15,251,925	18,729,553	3,477,627	3,478,162	
Domestic stocks	1,558,636	3,350,001	1,791,364	1,842,577	5
Foreign securities	9,176,194	9,915,804	739,609	791,730	5:
Foreign bonds	8,333,002	8,935,685	602,682	636,829	34
Foreign stocks and other securities	843,192	980,119	136,927	154,900	1
Other securities	480,572	505,845	25,272	27,797	
Monetary claims bought	191,055	199,193	8,138	8,220	
Certificates of deposit	70,000	69,995	(4)	0,220	
March 31, 2020	70,000	0,,,,,	(./)		
Held-to-maturity bonds	46,919	49,337	2,417	2,417	
Domestic bonds	46,919	49,337	2,417	2,417	
Foreign bonds	10,717	-	2,117	2,117	
Policy-reserve-matching bonds	12,210,408	14,973,288	2,762,880	2,772,602	
Domestic bonds	12,129,401	14,890,946	2,761,545	2,771,255	
Foreign bonds	81,007	82,341	1,334	1,347	
Stocks of subsidiaries and affiliates	343	241	(101)	1,577	
Available-for-sale securities	14,805,957	17,471,128	2,665,170	2,947,125	28
Domestic bonds	3,236,843	3,694,520	457,677	461,300	20
Domestic stocks	1,476,871	2,737,975	1,261,103	1,372,776	11
Foreign securities	9,044,425	9,966,380	921,954	1,070,877	14
Foreign bonds	8,144,384	9,007,388	863,003	963,364	100
Foreign stocks and other securities	900,041	958,992	58,951	107,512	4
Other securities	723,926	740,109	16,182	33,731	1
Monetary claims bought	212,889	221,147	8,257	8,440	
Certificates of deposit	111,000	110,994	(5)	0	
Total	27,063,628	32,493,995	5,430,367	5,722,145	29
Domestic bonds	15,413,164				1:
Domestic stocks	1,476,871	18,634,804	3,221,640	3,234,973	
Foreign securities	9,125,775	2,737,975 10,048,964	1,261,103 923,188	1,372,776 1,072,224	11 14
Foreign bonds					
Foreign stocks and other securities	8,225,391 900,384	9,089,730	864,338 58,850	964,712	10
Other securities		959,234		107,512	4
Monetary claims bought	723,926	740,109	16,182	33,731	1
nyionetary claims bought	212,889	221,147	8,257	8,440	

Note: The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Act.

* Carrying amount of securities whose fair value is deemed extremely difficult to recognize is as follows:

(millions of yen)

		(minions or yen)
	As of March 31, 2019	As of March 31, 2020
Held-to-maturity bonds	-	-
Unlisted foreign bonds	-	-
Others	-	-
Policy-reserve-matching bonds	-	-
Stocks of subsidiaries and affiliates	70,321	104,738
Unlisted domestic stocks (except over-the-counter stocks)	4,975	5,495
Unlisted foreign stocks (except over-the-counter stocks)	-	4,348
Others	65,345	94,895
Available-for-sale securities	292,583	133,672
Unlisted domestic stocks (except over-the-counter stocks)	40,968	43,422
Unlisted foreign stocks (except over-the-counter stocks)	212,523	28,287
Unlisted foreign bonds	-	-
Others	39,091	61,962
Total	362,904	238,411

Note: 1. The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Act.

(6) Fair Value Information on Money Held in Trust

(millions of yen)

	Carrying amount on	Fair value	Fair value Gains (losses)		
	the balance sheet	ran value	Gallis (losses)	Gains	Losses
As of March 31, 2019	24,747	24,747	(5,164)	4,154	9,318
As of March 31, 2020	34,274	34,274	(1,635)	1,844	3,480

Note: Fair value in the table above is based on the valuation conducted by the fiduciary on a reasonable basis.

"Gains (losses)" include gains (losses) from derivative transactions within the trusts.

The amounts of foreign exchange valuation gains/losses on foreign securities whose fair value is deemed extremely difficult to recognize and which
are listed in the table above are as follows: loss of 3,315 million yen as of March 31, 2019 and loss of 6,480 million yen as of March 31, 2020.

^{*} The Company held no balance for money held in trust classified as held-to-maturity, policy-reserve-matching and available-for-sale as of March 31, 2018 and March 31, 2019.

4. Unaudited Balance Sheet

(millions of yen)

		_		(111)	illions of yen)
	As of March 31, 2019	As of March 31, 2020		As of March 31, 2019	As of March 31, 2020
(ASSETS)			(LIABILITIES)		
Cash and deposits	461,554	543,121	Policy reserves and others	30,882,605	30,823,423
Cash	170	160	Reserves for outstanding claims	130,650	127,391
Bank deposits	461,384	542,960	Policy reserves	30,353,777	30,296,289
Call loans	335,500	513,800	Reserve for policyholder dividends	398,178	399,742
Monetary claims bought	199,193	221,147	Reinsurance payable	129,512	135,490
Money held in trust	24,747	34,274	Subordinated bonds	476,277	476,277
Securities	30,755,525	30,283,786	Other liabilities	639,493	1,693,171
Government bonds	13,789,754	13,809,257	Payables under repurchase agreements	35,018	841,166
Local government bonds	130,344	129,433	Long-term debt and other borrowings	283,000	283,000
Corporate bonds	1,999,444	2,078,289	Corporate income tax payable	14,743	20,306
Stocks	3,560,534	2,900,518	Accounts payable	42,264	128,590
Foreign securities	10,482,496	10,308,387	Accrued expenses	46,073	45,970
Other securities	792,950	1,057,900	Unearned revenue	345	271
Loans	2,348,201	2,542,025	Deposits received	57,879	58,573
Policy loans	340,424	323,486	Guarantee deposits received	52,467	53,059
Ordinary loans	2,007,776	2,218,538	Differential account for futures trading		18
Tangible fixed assets	1,122,873	1,097,493	Derivatives	73,295	139,464
Land	784,424	761,993	Collateral for financial instruments	18,797	82,314
Buildings	333,188	323,539	Lease liabilities	2,392	6,837
Leased assets	2,219	6,740	Asset retirement obligations	2,432	2,096
Construction in progress	149	182	Suspense receipt	2,483	2,801
Other tangible fixed assets	2,892	5,036	Other liabilities	8,299	28,701
Intangible fixed assets	106,939		Reserve for employees' retirement benefits	400,632	398,004
Software	84,892		Reserve for retirement benefits of directors, executive officers and corporate auditors	1,298	1,188
Other intangible fixed assets	22,047	*	Reserve for possible reimbursement of prescribed claims	900	800
Reinsurance receivable	2,762		Reserve for price fluctuations	198,453	215,453
Other assets	535,293	*	Deferred tax liabilities	201,155	-
	1		Deferred tax habilities Deferred tax liabilities for land revaluation		79,585
Accounts receivable	68,384	1		76,023	73,195
Prepaid expenses	12,881		Acceptances and guarantees	55,515	47,065
Accrued revenue	165,820		Total liabilities	33,061,866	33,943,654
Deposits Marsin manuscript for feetures to die a	53,221	53,027	(NET ASSETS)	60,000	60,000
Margin money for futures trading	99,756	196,215	Capital stock	60,000	60,000
Differential account for futures trading	68	200.742	Capital surplus	420,000	370,000
Derivatives	96,872	300,742	Legal capital surplus	60,000	60,000
Suspense payment	4,801	2,799	Other capital surplus	360,000	310,000
Other assets	33,487	*	Retained earnings	204,144	200,155
Customers' liabilities for acceptances and guarantees	1	47,065	Other retained earnings	204,144	200,155
Reserve for possible loan losses	(588)		-	2,228	4,947
Reserve for possible investment losses	(390)	(807)		201,915	195,207
			Total shareholders' equity	684,144	630,155
			Net unrealized gains (losses) on securities, net of tax	2,211,147	1,916,417
			Deferred hedge gains (losses)	3,457	21,312
			Reserve for land revaluation	(13,488)	(17,978)
			Total of valuation and translation adjustments	2,201,117	1,919,752
			Total net assets	2,885,261	2,549,907
Total assets	35,947,128	36,493,562	Total liabilities and net assets	35,947,128	36,493,562

5. Unaudited Statement of Earnings

	Year ended	(millions of yen) Year ended
	March 31, 2019	March 31, 2020
ORDINARY REVENUES	3,739,594	3,680,689
Premium and other income	2,314,938	2,350,198
Premium income	2,313,738	2,345,183
Reinsurance income	1,199	5,015
Investment income	1,140,412	1,074,327
Interest and dividends	805,121 7,086	786,512 4,979
Interest from bank deposits Interest and dividends from securities	669,479	656,639
Interest and dividends from securities Interest from loans	46,172	40,893
Rental income	73,175	75,373
Other interest and dividends	9,208	8,626
Gains on sale of securities	274,737	223,240
Gains on redemption of securities	20,397	11,609
Derivative transaction gains	,	51,944
Reversal of reserve for possible loan losses	379	4
Other investment income	2,646	1,015
Gains on investments in separate accounts	37,130	-
Other ordinary revenues	284,243	256,163
Fund receipt for annuity rider of group insurance	390	487
Fund receipt for claim deposit payment	170,622	156,231
Reversal of reserves for outstanding claims	17,359	3,258
Transfer from policy reserves	53,441	57,487
Reversal of reserve for employees' retirement benefits	-	2,818
Other ordinary revenues	42,431	35,879
DRDINARY EXPENSES	3,392,943	3,389,993
Benefits and claims	2,328,439	2,397,490
Claims Annuities	656,200	623,690
Benefits	514,125	519,868
Surrender values	388,606 509,499	407,707 485,414
Other refunds	128,972	88,335
Ceding reinsurance commissions	131,035	272,474
Provision for policy reserves and others	8,265	8,245
Provision for interest on policyholder dividends	8,265	8,245
Investment expenses	360,777	309,488
Interest expenses	12,852	12,530
Losses on money held in trust	4,661	2,216
Losses on sale of securities	138,415	72,761
Losses on valuation of securities	7,852	57,153
Losses on redemption of securities	3,099	5,372
Derivative transaction losses	48,266	-
Foreign exchange losses	95,920	93,869
Provision for reserve for possible investment losses	37	504
Write-down of loans	37	40
Depreciation of real estate for rent and others	13,240	13,059
Other investment expenses	36,393	40,641
Losses on investments in separate accounts		11,339
Operating expenses	390,287	398,500
Other ordinary expenses	305,173	276,268
Claim deposit payments	222,030	197,776
National and local taxes	27,653	29,349
Depreciation	29,058	32,543
Provision for reserve for employees' retirement benefits Other ordinary expenses	7,403	16,599
ORDINARY PROFIT	19,027 346,651	290,696
XTRAORDINARY GAINS	2,472	4,905
Gains on disposal of fixed assets	2,472	4,905
EXTRAORDINARY LOSSES	23,038	33,888
Losses on disposal of fixed assets	3,993	13,141
Impairment losses on fixed assets	1,766	3,556
Provision for reserve for price fluctuations	17,000	17,000
Other extraordinary losses	279	190
rovision for reserve for policyholder dividends	87,500	82,500
ncome before income taxes	238,584	179,213
Corporate income taxes-current	72,571	67,696
Corporate income taxes-deferred	(6,886)	(17,152)
otal of corporate income taxes	65,684	50,544
let income	172,900	128,669

6. Unaudited Statement of Changes in Net Assets

Year ended March 31, 2019

(millions of yen)

		Shareholders' equity					
		Capital surplus			Retained earnings		
					Other retain	ed earnings	
	Capital stock	Legal capital surplus	Other capital surplus	Total capital surplus	Reserve for tax basis adjustments of real estate	Retained earnings brought forward	
Balance at the beginning of the year	60,000	60,000	410,000	470,000	1,746	164,295	
Changes for the year							
Dividends			(49,999)	(49,999)		(135,862)	
Net income						172,900	
Transfer to reserve for tax basis adjustments of real estate					482	(482)	
Transfer from reserve for land revaluation						1,064	
Net changes of items other than shareholders' equity							
Total changes for the year	-	-	(49,999)	(49,999)	482	37,620	
Balance at the end of the year	60,000	60,000	360,000	420,000	2,228	201,915	

(millions of yen)

						(mons or juit,
	Sharehold	Shareholders' equity Valuation and translate			slation adjusti	ments	
	Retained earnings Total retained earnings	Total shareholders' equity	Net unrealized gains (losses) on securities, net of tax	Deferred hedge gains (losses)	Reserve for land revaluation	Total of valuation and translation adjustments	Total net assets
Balance at the beginning of the year	166,041	696,041	2,213,897	(9,256)	(12,423)	2,192,217	2,888,259
Changes for the year							
Dividends	(135,862)	(185,862)					(185,862)
Net income	172,900	172,900					172,900
Transfer to reserve for tax basis adjustments of real estate	-	-					-
Transfer from reserve for land revaluation	1,064	1,064					1,064
Net changes of items other than shareholders' equity			(2,750)	12,714	(1,064)	8,899	8,899
Total changes for the year	38,102	(11,896)	(2,750)	12,714	(1,064)	8,899	(2,997)
Balance at the end of the year	204,144	684,144	2,211,147	3,457	(13,488)	2,201,117	2,885,261

Year ended March 31, 2020

(millions of yen)

	Shareholders' equity					
		(Capital surplus	3	Retained	earnings
	Capital stock				Other retain	ed earnings
		Legal capital surplus	Other capital surplus	Total capital surplus	Reserve for tax basis adjustments of real estate	Retained earnings brought forward
Balance at the beginning of the year	60,000	60,000	360,000	420,000	2,228	201,915
Changes for the year						
Dividends			(49,999)	(49,999)		(137,148)
Net income						128,669
Transfer to reserve for tax basis adjustments of real estate					2,741	(2,741)
Transfer from reserve for tax basis adjustments of real estate					(22)	22
Transfer from reserve for land revaluation						4,489
Net changes of items other than shareholders' equity						
Total changes for the year	-	-	(49,999)	(49,999)	2,718	(6,707)
Balance at the end of the year	60,000	60,000	310,000	370,000	4,947	195,207

(millions of yen)

						(mons of yen)
	Sharehold	lers' equity	Valua	ation and trans	slation adjusti	ments	
	Retained earnings Total retained earnings	Total shareholders' equity	Net unrealized gains (losses) on securities, net of tax	Deferred hedge gains (losses)	Reserve for land revaluation	Total of valuation and translation adjustments	Total net assets
Balance at the beginning of the year	204,144	684,144	2,211,147	3,457	(13,488)	2,201,117	2,885,261
Changes for the year							
Dividends	(137,148)	(187,147)					(187,147)
Net income	128,669	128,669					128,669
Transfer to reserve for tax basis adjustments of real estate	-	-					-
Transfer from reserve for tax basis adjustments of real estate	-	-					-
Transfer from reserve for land revaluation	4,489	4,489					4,489
Net changes of items other than shareholders' equity			(294,730)	17,854	(4,489)	(281,365)	(281,365)
Total changes for the year	(3,989)	(53,989)	(294,730)	17,854	(4,489)	(281,365)	(335,354)
Balance at the end of the year	200,155	630,155	1,916,417	21,312	(17,978)	1,919,752	2,549,907

I. NOTES TO THE UNAUDITED BALANCE SHEET AS OF MARCH 31, 2020

1. Valuation Methods of Securities

Securities held by the Company including cash and deposits and monetary claims bought which are equivalent to marketable securities, and marketable securities managed as trust assets in money held in trust, are carried as explained below:

The amortization of premiums and accretion of discounts is calculated by the straight-line method.

(1) Trading Securities

Trading securities are carried at fair value with cost determined by the moving average method.

(2) Held-to-maturity Bonds

Held-to-maturity bonds are stated at amortized cost determined by the moving average method.

(3) Policy-reserve-matching Bonds (in accordance with the Industry Audit Committee Report No. 21 "Temporary Treatment of Accounting and Auditing Concerning Policy-reserve-matching Bonds in the Insurance Industry" issued by the Japanese Institute of Certified Public Accountants (JICPA)) Policy-reserve-matching bonds are stated at amortized cost determined by the moving average method.

(4) Stocks of Subsidiaries and Affiliated Companies

Stocks of subsidiaries and affiliated companies are stated at cost determined by the moving average method.

(5) Available-for-sale Securities

a) Available-for-sale Securities with Fair Value

Available-for-sale securities which have market value are valued at fair value at the end of the fiscal year (for domestic stocks, the average value during March), with cost determined by the moving average method.

- b) Available-for-sale Securities Whose Fair Values are Extremely Difficult to Recognize
 - i) Government/Corporate Bonds (including foreign bonds), Whose Premium or Discount Represents the Interest Adjustment

Government/corporate bonds (including foreign bonds), whose premium or discount represents the interest adjustment are valued at the amortized cost determined by the moving average method.

ii) Others

All other securities are valued at cost determined by the moving average method.

Net unrealized gains or losses on these available-for-sale securities are presented as a separate component of net assets and not in the statement of earnings.

2. Risk Management Policy of Policy-reserve-matching Bonds

The Company categorizes its insurance products into sub-groups by the attributes of each product and, in order to manage risks properly, formulates its policy on investments and resource allocation based on the balance of the sub-groups. Moreover, it periodically checks that the duration gap between policy-reserve-matching bonds and policy reserves stays within a certain range.

The sub-groups of insurance products are:

- a) individual life insurance and annuities,
- b) non-participating single premium whole life insurance (without duty of medical disclosure),
- c) financial insurance and annuities, and
- d) group annuities

with the exception of certain types.

3. Valuation Method of Derivative Transactions

Derivative transactions are reported at fair value.

4. Revaluation of Land

Based on the "Act on Revaluation of Land" (Act No.34, March 31, 1998), land for business use was revalued. The difference between the fair value and book value resulting from the revaluation, net of related deferred taxes, is recorded as a reserve for land revaluation as a separate component of net assets and the related deferred tax liability is recorded as deferred tax liabilities for land revaluation.

(1) Date of revaluation: March 31, 2001

(2) Method stipulated in Article 3, Paragraph 3 of the Act on Revaluation of Land;

The fair value was determined based on the appraisal value publicly announced for tax assessment purposes with certain reasonable adjustments in accordance with Articles 2-1 and 2-4 of the Order for Enforcement of the Act on Revaluation of Land (Publicly issue Cabinet Order No.119, March 31, 1998).

5. <u>Depreciation of Depreciable Assets</u>

(1) Depreciation of Tangible Fixed Assets Excluding Leased Assets

Depreciation of tangible fixed assets excluding leased assets is calculated by the declining balance method (the depreciation of buildings (other than facilities attached to buildings and structures that were acquired on or before March 31, 2016) is calculated by the straight-line method).

Estimated useful lives of major assets are as follows:

Buildings two to sixty years
Other tangible fixed assets two to twenty years

Tangible fixed assets other than land, buildings and leased assets that were acquired for \(\frac{\pma}{100,000}\) or more but less than \(\frac{\pma}{200,000}\) are depreciated at equal amounts over three years.

With respect to tangible fixed assets that were acquired on or before March 31, 2007 and that were fully depreciated to their original depreciable limit, effective the fiscal year ended March 31, 2008, the remaining values are depreciated at equal amounts over five years from the following fiscal year of the year in which they reached the original depreciable limit.

(2) Amortization of Intangible Fixed Assets Excluding Leased Assets

The Company uses the straight-line method for amortization of intangible fixed assets excluding leased assets. Software for internal use is amortized by the straight-line method based on the estimated useful lives of five years.

(3) Depreciation of Leased Assets

Depreciation for leased assets with regard to finance leases whose ownership does not transfer to the lessees is computed under the straight-line method assuming zero salvage value and using the lease period as the useful life.

(4) Accumulated Depreciation of Tangible Fixed Assets

The amount of accumulated depreciation of tangible fixed assets as of March 31, 2020 was ¥612,565 million.

6. Translation of Assets and Liabilities Denominated in Foreign Currencies into Yen

The Company translates foreign currency-denominated assets and liabilities (excluding stocks of its subsidiaries and affiliated companies) into yen at the prevailing exchange rates at the end of the year. Stocks of subsidiaries and affiliated companies are translated into yen at the exchange rates on the dates of acquisition.

7. Reserve for Possible Loan Losses

The reserve for possible loan losses is calculated based on the internal rules for self-assessment, write-offs, and reserves on assets.

For loans to and claims on obligors that have already experienced bankruptcy, reorganization, or other formal legal failure (hereinafter, "bankrupt obligors") and loans to and claims on obligors that have suffered substantial business failure (hereinafter, "substantially bankrupt obligors"), the reserve is calculated by deducting the estimated recoverable amount of the collateral or guarantees from the book value of the loans and claims after the direct write-off described below.

For loans to and claims on obligors that have not yet suffered business failure but are considered highly likely to fail, the reserve is calculated taking into account a) the recoverable amount covered by the collateral or guarantees and b) an overall assessment of the obligor's ability to repay.

For other loans and claims, the reserve is calculated by multiplying the actual rate or other appropriate rate of losses from bad debts during a certain period in the past by the amount of the loans and claims.

For all loans and claims, the relevant department in the Company performs an asset quality assessment based on the internal rules for self-assessment, and an independent audit department audits the result of the assessment. The above reserves are established based on the result of this assessment.

For loans and claims to bankrupt and substantially bankrupt obligors, the unrecoverable amount is calculated by deducting the amount deemed recoverable from collateral or guarantees from the amount of the loans and claims and is directly written off from the amount of the loans and claims. The amount written off during the fiscal year ended March 31, 2020 was ¥ 1 million.

8. Reserve for Employees' Retirement Benefits

For the reserve for employees' retirement benefits, the amount is provided based on the projected benefit obligations and pension assets as of March 31, 2020.

Accounting treatment of retirement benefit obligations and retirement benefit expenses are as follows:

(1) Allocation of Estimated Retirement Benefits

In calculating the projected benefit obligations, the benefit formula basis is adopted to allocate estimated retirement benefit for the fiscal year ended March 31, 2020.

(2) Amortization of Actuarial Differences and Past Service Cost

Past Service Cost is amortized under the straight-line method over a certain period (seven years) within the employees' average remaining service period.

Actuarial differences are amortized under the straight-line method over a certain period (seven years) within the employees' average remaining service period, starting from the following year.

9. Reserve for Possible Investment Losses

In order to provide for future investment losses, a reserve for possible investment losses of the Company is established for securities whose fair values are extremely difficult to recognize. It is calculated based on the internal rules for self-assessment, write-offs, and reserves on assets.

10. Reserve for Retirement Benefits of Directors, Executive Officers and Corporate Auditors

For the reserve for retirement benefits of directors, executive officers and corporate auditors, an estimated amount for future payment pursuant to the internal policies is provided.

11. Reserve for Possible Reimbursement of Prescribed Claims

To prepare for the reimbursement of claims for which prescription periods had expired, an estimated amount for reserve for possible reimbursement of prescribed claims based on past reimbursement experience is provided.

12. Reserve for Price Fluctuations

A reserve for price fluctuations is calculated based on the book value of stocks and other securities at the end of the year in accordance with the provisions of Article 115 of the Insurance Business Act.

13. Hedge Accounting

(1) Hedge Accounting

Hedging transactions are accounted for in accordance with the "Accounting Standards for Financial Instruments" (Accounting Standards Board of Japan (ASBJ) Statement No. 10). Primarily, i) special hedge accounting and the deferral hedge method for interest rate swaps are used for cash flow hedges of certain loans, government and corporate bonds, loans payable and bonds payable; ii) the currency allotment method and the deferral hedge method using foreign currency swaps and foreign currency forward contracts are used for cash flow hedges against exchange rate fluctuations in certain foreign currency-denominated bonds, loans, loans payable and bonds payable and certain foreign currency-denominated term deposits and stocks (forecasted transaction); iii) the fair value hedge method using currency options and foreign currency forward contracts is used for hedges against exchange rate fluctuations in the value of certain foreign currencydenominated bonds; iv) the deferral hedge method for bond over-the-counter options is used for hedges against interest rate fluctuations in certain foreign currency-denominated bonds; v) the deferral hedge method and fair value hedge method using equity options and equity forward contracts are used for hedges against price fluctuations in the value of certain domestic stocks and foreign currency-denominated stocks (forecasted transaction), and vi) the deferral hedge method using interest rate swaps is used for hedges against interest rate fluctuations in certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (Industry Audit Committee Report No. 26 issued by the JICPA).

(2) Hedging Instruments and Hedged Items

Hedging instruments	Hedged items
Interest rate swaps	Loans, government and corporate bonds, loans
	payable, bonds payable, insurance liabilities
Foreign currency swaps	Foreign currency-denominated bonds,
	foreign currency-denominated loans,
	foreign currency-denominated loans payable,
	foreign currency-denominated bonds payable
Foreign currency forward contracts	Foreign currency-denominated bonds,
	foreign currency-denominated term deposits,
	foreign currency-denominated stocks
	(forecasted transaction)
Currency options	Foreign currency-denominated bonds
Bond over-the-counter options	Foreign currency-denominated bonds
Equity options	Domestic stocks,
	foreign currency-denominated stocks
	(forecasted transaction)
Equity forward contracts	Domestic stocks

(3) Hedging Policies

The Company conducts hedging transactions with regard to certain market risk and foreign currency risk of underlying assets to be hedged, in accordance with the internal investment policy and procedure guidelines.

(4) Assessment of Hedge Effectiveness

Hedge effectiveness is assessed primarily by a comparison of fluctuations in cash flows or fair value of hedged items to those of the hedging instruments.

14. Calculation of National and Local Consumption Tax

The Company accounts for national and local consumption tax by the tax-exclusion method. Deferred consumption tax included in non-recoverable consumption tax on certain assets is capitalized as a prepaid expense and amortized equally over five years in accordance with the Order for Enforcement of the Corporation Tax Act, and such taxes other than deferred consumption tax are recognized as an expense when incurred.

15. Policy Reserve

Policy reserves of the Company are established in accordance with Article 116 of the Insurance Business Act. Insurance premium reserves are calculated as stated in (1) and (2) below. Policy reserves include additional policy reserves for some whole life insurance policies in accordance with Article 69, Paragraph 5 of the Ordinance for Enforcement of the Insurance Business Act.

- (1) Reserves for policies subject to the standard policy reserve rules are calculated based on the methods stipulated by the Commissioner of Financial Services Agency (Notification of the Minister of Finance No.48, 1996).
- (2) Reserves for other policies are established based on the net level premium method.

16. Financial Instruments and Others

- (1) Financial Instruments
 - a) Policies in Utilizing Financial Instruments

In an effort to manage investment assets in a manner appropriate to liabilities, which arise from the insurance policies underwritten, the company engages in asset liability management, or ALM, which considers the long-term balance between assets and liabilities to ensure stable returns. With this strategy, the Company holds fixed income investments, including bonds and loans, as the core of its asset portfolio. While placing its financial soundness first, the Company also holds stocks and foreign securities within its tolerable risk to enhance its profitability and facilitate diversification of investment risks.

The Company uses derivatives primarily to hedge market risks associated with its existing asset portfolio and supplement its investment objectives, taking into account the exposure of underlying assets.

With respect to financing, the Company has raised capital directly from the capital markets by issuing subordinated bonds as well as indirectly from banks in order to strengthen its capital base. To avoid impact from interest rate fluctuations, the Company utilizes derivative transactions in hedging some of such financial liabilities and adopts hedge accounting.

b) Financial Instruments Used and Their Risks

Securities included in financial assets of the Company, mainly stocks and bonds, are categorized by its investment objectives such as held-to-maturity securities, policy-reserve-matching securities and available-for-sale securities. Those securities are exposed to market fluctuation risk, credit risk and interest rate risk and some of the securities denominated in foreign currency are exposed to foreign currency risk. Also, loans are exposed to credit risk arising from the defaults of obligors.

The Company might be exposed to liquidity risk in certain circumstances in which it cannot make timely payments of principal, interest or other amounts due to unpredictable cash outflows or is forced to raise capital with interest rates substantially higher than usual. Also, some of its loans payable and bonds payable which are floating interest rate based and denominated in foreign currency are exposed to interest rate risk and foreign currency risk.

The Company utilizes i) interest rate swaps to hedge interest rate risk associated with certain of its loans receivable and payable, ii) equity forward contracts to hedge market fluctuation risks associated with domestic stocks, and iii) foreign currency forward contracts, currency options and foreign currency swaps to hedge foreign currency risks associated with certain foreign currency-denominated bonds, foreign currency-denominated short-term deposits and foreign currency-denominated debts, etc. and adopt hedge accounting.

In addition, the company utilizes iv) interest rate swaps to hedge interest rate risk associated with certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (JICPA Industry Audit Committee Report No. 26).

In applying the hedge accounting, in order to fulfill requirements stipulated in the "Accounting standards for financial instruments" (ASBJ Statement No. 10), the Company has established investment policy and procedure guidelines and clarified the transactions to be hedged, the risk of underlying assets to be hedged and derivative instruments to be used, and conducted pre- and post-effectiveness tests of the transactions.

c) Risk Management

The risk management system of the Company is as follows:

i) Market Risk Management

Under the internal investment policy and market risk management policy, the Company manages market risk by conducting mid- to long-term asset allocation in a manner appropriate to its liabilities. Therefore, it categorizes its portfolio into sub-groups, based on their investment purpose, and manages them taking into account each of their risk characteristics.

(a) Interest rate risk

The Company keeps track of interest rates and durations of its assets and liabilities, monitors its internal analyses on duration gap and interest rate sensitivity, and periodically reports its findings to the board of directors, etc.

(b) Currency risk

The Company keeps track of currency composition of its financial assets and liabilities, conducts sensitivity analyses, and periodically reports its findings to the board of directors, etc.

(c) Fluctuation in market values

The Company defines risk management policies and management procedures for each component of its overall portfolio, including securities and specific risk management procedures, based on the risk characteristics of the categories, and set and manages upper limits of each asset balance and asset allocation weight.

Such management conditions are periodically reported by its risk management sections to the board of directors, etc.

(d) Derivative transactions

For derivative transactions, the Company has established internal check system by segregating i) executing department, ii) the department which engages in assessment of hedge effectiveness, and iii) the back-office. Additionally, in order to limit speculative use of derivatives, the Company has put restrictions on utilization purpose, such as hedging, and establishes position limits for each asset class.

ii) Credit Risk Management

In accordance with the internal investment policy and credit risk management procedure guidelines, the Company has established a credit management system related to loans, such as preliminary reviews on individual transactions, credit limit setting, credit information management, internal credit rating, attachment of guarantees and collateral, and follow-ups on problem loans. For corporate bond investment, the credit section sets investment caps on individual issuers taking into account internal credit ratings and other factors. Excessive risk-taking is restricted since front offices make investment within those caps. Policies and framework for large-lot borrowers have been formulated in order to prevent credit concentration by monitoring compliance, etc. That credit management has been conducted by the credit and risk management sections, and has been periodically reported to the board of directors, etc. Additionally, the internal audit section has also checked credit management status.

Credit risk of security issuers and counterparty risk with respect to derivative transactions are managed by the credit section, which sets upper limits for each counterparty and financial instrument and periodically monitors credit information, and by the risk management section, which periodically calculates current exposures.

d) Supplementary Explanation for Fair Value of Financial Instruments

As well as the value based on market prices, fair values of financial instruments include values which are reasonably calculated in case market prices do not exist. As the calculation of those values adopts certain assumptions, those values may vary in case different assumptions are applied.

(2) Fair Value of Financial Instruments

The carrying amount on the balance sheet, fair value and differences between carrying amount and fair value as of March 31, 2020 were as follows. The following tables do not include financial instruments whose fair value is extremely difficult to recognize. (Please refer to (Note 2))

As of March 31, 2020	Carrying amount	Fair value	Gains (Losses)	
		(Unit: million	n yen)	
(1) Cash and deposits	543,121	543,121	-	
(2) Call loans	513,800	513,800	-	
(3) Monetary claims bought	221,147	221,147	-	
(4) Money held in trust	34,274	34,274	-	
(5) Securities				
a. Trading securities	655,151	655,151	-	
b. Held-to-maturity bonds	46,919	49,337	2,417	
c. Policy-reserve-matching bonds	12,210,408	14,973,288	2,762,880	
d. Stock of subsidiaries and affiliate companies	343	241	(101)	
e. Available-for-sale securities	17,138,986	17,138,986	-	
(6) Loans	2,542,025			
Reserve for possible loan losses (*1)	(179)			
	2,541,846	2,596,424	54,578	
Total assets	33,905,998	36,725,772	2,819,774	
(1) Bonds payable	476,277	484,388	8,111	
(2) Payable under repurchase agreements	841,166	841,166	-	
(3) Long-term borrowings	283,000	275,824	(7,175)	
Total liabilities	1,600,443	1,601,379	936	
Derivative transactions (* 2)				
a. Hedge accounting not applied	92,134	92,134	-	
b. Hedge accounting applied	69,143	67,602	(1,540)	

^(*1) Excluding general reserves for possible loan losses and specific reserves for possible loan losses related to loans.

(Note 1) Notes to Methods for Calculating Fair Value of Financial Instruments, Securities and Derivative Transactions

Assets

(1) Cash and deposits

Since deposits are close to maturity or have no maturity and their fair value is close to the carrying amounts, fair value is based on the carrying amount.

(2) Call loans

Since all call loans are close to the due date and their fair value is close to their carrying amounts, fair value of call loans is based on their carrying amount.

(3) Monetary claims bought

The fair value of monetary claims bought is based on the reasonably calculated prices.

(4) Money held in trust

The fair value of stocks is based on the price on stock exchanges and that of bonds is based on the price on bond markets or price presented by counterparty financial institutions. The fair value of mutual funds is based on unit price.

(5) Securities

The fair value of stocks is based on the price on stock exchanges and that of bonds is based on the price on bond markets or price presented by counterparty financial institutions. The fair value of mutual

^(*2) Credits/debts from derivative transactions are presented on a net basis. Figures in [] are net debts.

funds is based on unit price. As for ownership stakes in partnerships, the amount equivalent to partnership interest in fair value of the partnership assets is recorded as fair value of the stake in the partnership.

(6) Loans

The fair value of loans is calculated by discounting future cash flows of the subject loan, using interest rates corresponding to the internal credit rating and remaining period which are assumed to be applied to new loans to the subject borrower.

Additionally, for risk-monitored loans, reserve for possible loan losses is calculated based on the present value of estimated future cash flows or the amount deemed recoverable from collateral and guarantees and the fair value is close to the carrying amount on the balance sheet minus reserve for possible loan losses at the end of the fiscal year. Therefore, that amount (the carrying amount on the balance sheet minus reserve for possible loan losses) is recorded as fair value of risk-monitored loans.

Also, loans without a due date because of their characteristics that their exposure is limited to the amount of their collaterals are deemed to have fair value close to book value, taking into account estimated repayment period and interest rates. Therefore, their book value is recorded as the fair value.

• <u>Liabilities</u>

(1) Bonds payable

The fair value of bonds is based on the price on the bond market.

(2) Payables under repurchase agreement

Since payables under repurchase agreements are close to the due date and their fair value is close to their carrying amounts, fair value of payables under repurchase agreements is based on their carrying amount.

(3) Long-term borrowings

The fair value of long-term borrowing is calculated by discounting future cash flows, using interest rates corresponding to internal credit rating and remaining periods which are assumed to be applied to new borrowings.

• Derivative Transactions

The breakdown of derivative transactions is a) currency-related transactions; b) interest-related transactions; c) stock-related transactions; and d) bond-related transactions, etc. The fair value of the instruments is based on the prices on derivatives markets and the prices quoted from financial institutions, etc.

(Note 2) Financial instruments whose fair value is extremely difficult to recognize were as follows and are not included in the fair value of (5) Securities in (Note 1)

As of March 31, 2020	Carrying amount
	(Unit: million yen)
1. Unlisted domestic stocks (*1)(*2)	48,917
2. Unlisted foreign stocks (*1)(*2)	26,202
3. Other foreign securities (*1)(*2)	23
4. Other securities (*1)(*2)	156,834
Total	231,977

^(*1) These securities cannot be assigned a market value because of the unavailability of tradable markets, and they are excluded from the disclosure of fair value.

17. Real Estate for Rent

The Company owns a number of commercial buildings, including land, for rent in various locations, including Tokyo. Net rental income from such real estate for rent for the fiscal year ended March 31, 2020 was \(\frac{4}{3}6,821\) million. The rental income was included in investment income and the rental expense was included in investment expenses. The Company recorded losses on sale of \(\frac{4}{7},386\) million and impairment loss of \(\frac{4}{2},481\) million on rental real estate as extraordinary losses for the fiscal year ended March 31, 2020.

The carrying amount, net change during the year and the fair value of such rental real estate, were as follows:

(Unit:	million yen)
Carrying amount	
Beginning balance	814,908
Net change for the year	(26,707)
Ending balance	788,201
Fair value	1,040,527

^(*1)The carrying amount of rental real estate on the balance sheet was acquisition costs net of accumulated depreciation and impairments.

18. Securities Lending

Securities lent under lending agreements are included in the balance sheet. The total balance of securities lent as of March 31, 2020 was \(\frac{\text{\frac{4}}}{2},195,099\) million.

19. Problem Loans

As of March 31, 2020, the total amounts of credits to bankrupt borrowers, delinquent loans, loans past due for three months or more, and restructured loans were as follows:

	(Unit: million yen)
Credits to bankrupt borrowers (*1)	79
Delinquent loans (*2)	2,936
Loans past due for three months or more (*3)	-
Restructured loans (*4)	_
Total	3,015

^(*1) Credits to bankrupt borrowers represent non-accrual loans, excluding the balances already written off, which meet the conditions prescribed in Article 96, Paragraph 1, Item 3, (a) to (e) or Item 4 of the Order for Enforcement of the Corporation Tax Act (Cabinet Order 97, 1965). Interest accruals of such loans are suspended since the principal of or interest on such loans is unlikely to be collected.

^(*2) The Company recorded impairment charges of \(\frac{1}{2}\)500 million for the fiscal year ended March 31, 2020

^(*2)Net change in the carrying amount included cost of acquisition of the real estate of ¥29,412 million, sale of the real estate of ¥45,125 million, depreciation expense of ¥13,049 million, and impairment loss of ¥2,481 million.

^(*3)The Company calculates the fair value of the majority of the rental real estate based on real estate appraisal standards and assessment by an independent appraiser, and others based on internal but reasonable estimates.

^(*2) Delinquent loans are credits that are delinquent other than credits to bankrupt borrowers and loans for which interest payments have been suspended to assist and support the borrowers in the restructuring of their businesses.

- (*3) Loans past due for three months or more are loans for which interest or principal payments are delinquent for three months or more under the terms of the loans excluding those classified as credits to bankrupt borrowers or delinquent loans.
- (*4) Restructured loans are loans for which certain concessions favorable to borrowers, such as interest reductions or exemptions, postponement of principal or interest payments, release from repayment or other agreements have been negotiated for the purpose of assisting and supporting the borrowers in the restructuring of their businesses. This category excludes loans classified as credits to bankrupt borrowers, delinquent loans, and loans past due for three months or more.

As a result of the direct write-off of loans described in Note 7, the decreases in credits to bankrupt borrowers and delinquent loans were as follows:

(Unit: million	ı yen)
Credits to bankrupt borrowers	1
Delinquent loans	-

20. Assets and Liabilities Held in Separate Accounts

The total amount of assets held in separate accounts defined in Article 118, Paragraph 1 of the Insurance Business Act as of March, 2020 was ¥1,362,925 million. Separate account liabilities were the same amount as the separate account assets.

21. Receivables from and Payables to Subsidiaries and Affiliated Companies

The total amounts of receivables from and payables to subsidiaries and affiliated companies as of March, 2020 were ¥46,325 million and ¥4,840 million, respectively.

22. Deferred Tax Accounting

(1) Major components of deferred tax assets and liabilities as of March 31, 2020

	(Unit: million yen)
Deferred tax assets:	
Policy reserves and others	467,643
Reserve for employees' retirement benefits	135,169
Reserve for price fluctuations	60,154
Losses on valuation of securities	16,240
Impairment losses	8,186
Others	17,721
Subtotal	705,115
Valuation allowances	(12,513)
Total	692,601
Deferred tax liabilities:	
Net unrealized gains on securities, net of tax	. (735,495)
Reserve for tax basis adjustments of real estate	(10,425)
Accrued dividend receivables	. (8,468)
Others	(17,797)
Total	. (772,186)
Net deferred tax liabilities	(79,585)

(2) The principal reasons for the difference between the statutory effective tax rate and actual effective tax rate after considering deferred taxes as of March 31, 2020

The difference between the statutory effective tax rate and actual effective tax rate after considering deferred taxes was 5% less than actual statutory effective tax rate, therefore the principle reason of the difference is omitted.

23. Contingent Liabilities

24. Changes in Reserve for Policyholder Dividends

Changes in reserve for policyholder dividends were as follows:

	(Unit: million yen)
Balance at the beginning of the fiscal year	398,178
Dividends paid during the fiscal year	89,181
Interest accrual during the fiscal year	8,245
Provision for reserve for policyholder dividends	82,500
Balance at the end of the fiscal year	399,742

25. Stock of Subsidiaries and Affiliated Companies

The amount of stocks of subsidiaries and affiliated companies of the Company held as of March 31, 2020 was \\$105,081 million.

26. Organization Change Surplus

As of March 31, 2020, the amount of organizational change surplus stipulated in Article 91 of the Insurance Business Act was ¥117,776 million.

27. Assets Pledged as Collateral / Secured Liabilities

The amounts of assets pledged as collateral were as follows:

	(Unit: million yen)
Securities	889,370
Cash and deposits	86
Assets pledged as collateral	889,457

The amounts of secured liabilities were as follows:

(Unit: million yen)

Payables under repurchase agreements.....

841,166

28. Reinsurance

The amount of reserves for outstanding claims for reinsured parts defined in Article 71, Paragraph 1 of the Ordinance for Enforcement of the Insurance Business Act, which is referred to in Article 73, Paragraph 3 of the Ordinance (hereinafter "reserves for outstanding claims reinsured"), was ¥34 million. The amount of policy reserves provided for reinsured parts defined in Article 71, Paragraph 1 of the Ordinance (hereinafter "policy reserves reinsured") was ¥296,731 million.

29. Net Assets per Share

The amount of net assets per share of the Company as of March 31, 2020 was \qquad \qquad 424,984,643 \qquad .02.

[&]quot;Securities" mentioned above included ¥779,688 million of Securities which were sold under repurchase agreements, as of March 31, 2020.

30. Employees' Retirement Benefits

(1) Overview of Employees' Retirement Benefit Plan

As a defined benefit plan for its sales representatives, the Company has established and maintained a benefit plan consisting of retirement lump sum grants and company administered pension.

For its administrative personnel, the Company has established and maintained a benefit plan consisting of defined benefit corporate pension and retirement lump sum grants as a defined benefit plan and defined contribution pension as a defined contribution plan.

(2) Defined Benefit Plans

a) Reconciliations of beginning and ending balances of projected benefit obligations

	(Unit:	million yen)
a.	Beginning balance of the projected benefit obligations	691,309
b.	Service cost	27,128
c.	Interest cost	2,071
d.	Accruals of actuarial (gains) and losses	(1,933)
e.	Payment of retirement benefits	(32,286)
f.	Acurruals of past service cost	(958)
g.	Others	(1,073)
h.	Ending balance of the projected benefit obligation $(a + b + c + d + e + f + g)$	684,256

b) Reconciliations of beginning and ending balances of pension assets

	(Unit:	million yen)
a.	Beginning balance of pension assets	278,033
b.	Estimated return on assets	1,822
c.	Accruals of actuarial (gains) and losses	(22,647)
d.	Contribution from the employer	6,621
e.	Payment of retirement benefits	(10,709)
f.	Ending balance of pension assets $(a + b + c + d + e)$.	253,121

c) Reconciliations of year-end balance of projected benefit obligations and pension assets, and net defined benefit liabilities and assets that have been recorded in the balance sheet

	(Unit: r	nillion yen)
a.	Projected benefit obligation for funded pensions	366,827
b.	Pension assets	(253,121)
c.	Subtotal (a + b)	113,705
d.	Projected benefit obligation for unfunded pensions	317,429
e.	Unrecognized actuarial differences	(34,089)
f.	Past Servise cost	958
g.	Net of assets and liabilities recorded in the balance sheet $(c + d + e + f)$	398,004

d) Amount of the components of retirement benefit expenses

	(Unit: 1	million yen)
a.	Service cost	27,128
b.	Interest cost	2,071
c.	Expected return on assets	(1,822)
d.	Amortization of unrecognized actuarial differences	(857)
e.	Others	190
f.	Retirement benefit expenses for defined benefit plans $(a + b + c + d + e)$	26,709

e) The main components of the pension assets

Ratios of the major assets to the total pension assets were as follows:

Life insurance general accounts	4% 8%
Life insurance general accounts	4%
Bonds	9%
Assets under joint management	26%
Stocks	53%

The proportion of retirement benefit trust to total pension assets that has been set for the retirement lump sum grants as of March 31, 2020 was 51%.

f) The method for setting the expected long-term rate of return on pension assets

To determine the expected long-term rate of return on pension assets, the Company has taken into account the allocation of pension assets at present and in future, and long-term rate of return on a variety of assets that make up the pension assets at present and in future.

g) Calculation basis of actuarial gains and losses

Major assumptions of basis of actuarial calculation as of March 31, 2020 were as follows:

Discount rate	0.30%
Expected long-term rate of return	
Defined benefit corporate pension	1.40%
Employee pension trust	0.00%

(3) Defined Contribution Plans

Required amount of contribution to defined contribution plans for the fiscal year ended March 31, 2020 was ¥1,533 million.

31. Securities Borrowing

Of securities borrowed under borrowing agreements, the market value of the securities which can be sold or pledged as collateral but were not sold nor pledged as of March 31, 2020 was \mathbb{\xi}100,034 million, among which none of the securities were pledged as collateral.

32. Commitment Line

As of March 31, 2020, there were unused commitment line agreements under which the Company was the lender of \quad \quad \quad \text{86,356 million}.

33. Subordinated Debt

As of March 31, 2020, other liabilities included subordinated debt of \(\xi\)283,000 million, whose repayment is subordinated to other obligations.

34. Subordinated Bonds

As of March 31, 2020, bonds payable included foreign currency-denominated subordinated bonds of ¥476,277 million; whose repayment is subordinated to other obligations.

35. Obligations to the Life Insurance Policyholders Protection Corporation of Japan

The estimated future obligations to the Life Insurance Policyholders Protection Corporation of Japan under Article 259 of the Insurance Business Act as of March 31, 2020 were \footnote{45,077} million. These obligations will be recognized as operating expenses in the period in which they are paid.

II. NOTES TO THE UNAUDITED STATEMENT OF EARNINGS FOR THE FISCAL YEAR ENDED MARCH 31, 2020

1. Revenues and Expenses from Transactions with Subsidiaries and Affiliated Companies

The total amounts of revenues and expenses from transactions with subsidiaries and affiliated companies were ¥5,828 million and ¥19,035 million, respectively.

2. Gains/Losses on Sale of Securities, Losses on Valuation of Securities

Gains on sale of securities included gains on sale of domestic bonds, domestic stocks, foreign securities and other securities of \pm 72,896 million, \pm 68,198 million, \pm 80,868 million and \pm 1,276 million, respectively.

Losses on sale of securities included losses on sales of domestic bonds, domestic stocks, foreign securities and other securities of ¥419 million, ¥13,969 million, ¥56,018 million and ¥2,353 million, respectively.

Losses on valuation of securities included losses on valuation of domestic stocks and foreign securities of \\$36,441 million and \\$20,712 million, respectively.

3. Reinsurance

In calculating the reversal of reserves for outstanding claims, a provision for reserves for outstanding claims reinsured of ¥7 million was added. In calculating the reversal of policy reserves, a provision for reserves for policy reserves reinsured of ¥198,076 million was added.

4. Gains/Losses on Money Held in Trust

Losses on money held in trust included losses on valuation of securities of ¥2,355 million

5. . Derivative Transaction Gains/Losses

Derivative transaction losses included losses on valuation of ¥68,837 million.

6. Net Income per Share

Net income per share for the fiscal year ended March 31, 2020 was \(\frac{1}{2}\)21,444,849.60. Diluted net income per share for the same period is not presented because there were no existing diluted shares.

7. Impairment Losses on Fixed Assets

Details of impairment losses on fixed assets for the fiscal year ended March 31, 2020 were as follows:

(1) Method of Grouping Assets

Real estate and other assets used for insurance business purposes are recognized as one asset group. Each property for rent and property not in use, which is not used for insurance business purposes, is deemed to be an independent asset group.

(2) Background for Recognition of Impairment Losses

As a result of significant declines in profitability or market value of some asset groups, the Company wrote down the book value of these assets to the recoverable value, and reported such write-off as impairment losses in extraordinary losses.

(3) Breakdown of Impairment Losses

Impairment losses by asset group for the fiscal year ended March 31, 2020 were as follows:

Asset Group	Place	Number	In	npairment Losses	
			Land	Buildings	Total
				(Unit:	million yen)
	Morioka City, Iwate				
Real estate for rent	Prefecture	1	29	35	64
	Nishinomiya city,				
	Hyogo Prefecture and				
Real estate not in use	others	22	2,238	1,253	3,491
Total	-	23	2,267	1,288	3,556

(4) Calculation of Recoverable Value

Value in use or net sale value is used as the recoverable value of real estate for rent, and net sale value is used as the recoverable value of real estate not in use. A discount rate of 2.22% for the fiscal year ended March 31, 2020 was applied for discounting future cash flows in the calculation of value in use. Estimated disposal value, appraisal value based on real estate appraisal standards, or appraisal value based on publicly assessed land value for tax purposes was used as the net sale value.

III. NOTES TO THE UNAUDITED STATEMENT OF CHANGES IN NET ASSETS FOR THE FISCAL YEAR ENDED MARCH 31, 2020

1. Number of Shares Outstanding

(Unit: thousands of shares)

			(01	in thousands of shares,
At the beginning of the Increase during Decrease durin		Decrease during	At the end of the	
	fiscal year	the fiscal year	the fiscal year	fiscal year
Common Stock	6,000	-	-	6,000

2. Dividends on Common Stock

(1) Dividends paid out in the year ended March 31, 2020

Date of resolution June 18, 2019 (at the Annual General Meeting of Shareholders)

Type of shares
Total dividends
Dividends per share
Record date
Effective date
Dividend resource

Common stock
¥137,148 million
¥22,858,000
March 31, 2019
June 19, 2019
Retained earnings

Date of resolution June 18, 2019 (at the Annual General Meeting of Shareholders)

Type of shares

Total dividends

Dividends per share

Record date

Effective date

Dividend resource

Common stock

¥49,999 million

¥8,333,300

March 31, 2019

June 19, 2019

Capital surplus

(2) Dividends in Kind

Date of resolution August 20, 2019 (at the Extraordinary Meeting of Shareholders) (*)

Type of shares Common stock
Type of the dividend Securities

property

Book value of the ¥1

dividend property

Record date -

Effective date September 13, 2019 Dividend resource Retained earnings

(*) At the Extraordinary Meeting of Shareholders in August 20, 2019, the Company decided to transfer its securities to Daiichi life Holdings, Inc. as a qualified dividend in kind, and carried out it in September 13, 2019.

(3) Dividends, the record date of which was March 31, 2020, to be paid out in the year ended March 31, 2021

Date of resolution June 17, 2020 (at the Annual General Meeting of Shareholders)

Type of shares
Total dividends
Dividends per share
Record date
Effective date
Dividend resource

Common stock
¥101,079 million
¥16,846,500
March 31, 2020
June 18, 2020
Retained earnings

Other one-time profits (losses)

Ordinary profit

		Year ended	(millions of yer Year ended
		As of March 31, 2019	As of March 31, 2020
C., d.,,			
Fundamental revenues		3,448,106	3,347,992
Premium and other income		2,314,938	2,350,198
Investment income		865,684	799,117
[Interest and dividends]		805,121	786,512
Other ordinary revenues		267,484	198,676
Other fundamental revenues (a)		2 0 50 020	2.025.050
Fundamental expenses		2,968,939	2,925,860
Benefits and claims		2,199,512	2,127,195
Provision for policy reserves and others		8,265	40,651
Investment expenses		65,585	82,942
Operating expenses		390,287	398,500
Other ordinary expenses		305,173	276,268
Other fundamental expenses (b)		114	302
Fundamental profit	\boldsymbol{A}	479,166	422,132
Capital gains		274,851	275,487
Gains on money held in trust		-	
Gains on investments in trading securities		-	
Gains on sale of securities		274,737	223,240
Derivative transaction gains		-	51,944
Foreign exchange gains		-	
Others (c)		114	302
Capital losses		295,116	226,000
Losses on money held in trust		4,661	2,216
Losses on investments in trading securities		-	,
Losses on sale of securities		138,415	72,761
Losses on valuation of securities		7,852	57,153
Derivative transaction losses		48,266	
Foreign exchange losses		95,920	93,869
Others (d)		-	
Net capital gains (losses)	В	(20,265)	49,486
Fundamental profit plus net capital gains (losses)	A + B	458,901	471,618
Other one-time gains		98,638	199,483
Reinsurance income		-	,
Reversal of contingency reserve		-	
Reversal of specific reserve for possible loan losses		(8)	24
Others (Note 1)		98.646	199,458
Other one-time losses		210,888	380,406
Ceding reinsurance commissions		-	
Provision for contingency reserve		- 1	30.000
Provision for specific reserve for possible loan losses		_ [30,000
Provision for specific reserve for loans to refinancing countries		_1	
Write-down of loans		37	40
Others (Note 2)		210,851	350,365
JOHICIS		210,831	330,30.

(Reference) Breakdown of other fundamental revenues, etc.			(millions of yen)
		Year ended	Year ended
		As of March 31, 2019	As of March 31, 2020
Other fundamental revenues (a)		-	-
The effect of provision for (reversal of) policy reserve associated with			
market value adjustments of fixed life insurance		-	-
The effect of change in the exchange rates related to foreign currency			
denominated insurance contracts		-	-
Other fundamental expenses (b)		114	302
The effect of provision for (reversal of) policy reserve associated with		19	0
market value adjustments of fixed life insurance		19	0
The effect of change in the exchange rates related to foreign currency		94	302
denominated insurance contracts		94	302
The impact on fundamental profit	(a) - (b)	(114)	(302)
Other capital gains (c)		114	302
The effect of provision for (reversal of) policy reserve associated with		10	0
market value adjustments of fixed life insurance		19	0
The effect of change in the exchange rates related to foreign currency		94	302
denominated insurance contracts		94	302
Other capital losses (d)		-	-
The effect of provision for (reversal of) policy reserve associated with			
market value adjustments of fixed life insurance		-	-
The effect of change in the exchange rates related to foreign currency			
denominated insurance contracts		-	-
The impact on net capital gains (losses)	(c) - (d)	114	302

 $\boldsymbol{\mathcal{C}}$

A + B + C

(112,250)

346,651

(180,922

290,696

[&]quot;Others" in "Other one-time gains" represents the amount of policy reserves for individual life insurance and annuities provided for reinsured parts defined in Article 71, Paragraph 1 of the Enforcement Regulations of the Insurance Business Act (For the fiscal year ended March 31, 2019: 98,646 million yen, For the fiscal year ended March 31, 2020: 199,458 million yen). Note 1:

[&]quot;Others" in "Other one-time losses" represents the sum of the amount of ceding reinsurance commissions for individual life insurance and annuities provided for reinsured parts defined in Article 71, Paragraph 1 of the Enforcement Regulations of the Insurance Business Act (For the fiscal year ended March 31, 2019: 128,927 million yen, For the fiscal Note 2: year ended March 31, 2020: 270,294 million yen), the amount of provision for reserve for possible investment losses (For the fiscal year ended March 31, 2019: 37 million yen, For the fiscal year ended March 31, 2020: 504 million yen) and the amount of the additional policy reserves provided (For the fiscal year ended March 31, 2019: 81,886 million yen, For the fiscal year ended March 31, 2020: 79,566 million yen) in accordance with Article 69, Paragraph 5 of the Enforcement Regulations of the Insurance Business Act.

8. Disclosed Claims Based on Categories of Obligors

(millions of yen)

		As of March 31, 2019	As of March 31, 2020
	Claims against bankrupt and quasi-bankrupt obligors	88	79
	Claims with collection risk	3,818	2,936
	Claims for special attention	4	-
Sub	total	3,910	3,015
[Per	centage]	[0.09%]	[0.06%]
Clai	ms against normal obligors	4,563,611	4,777,022
Tota	ıl	4,567,522	4,780,037

Note:

- 1. Claims against bankrupt and quasi-bankrupt obligors are loans to borrowers who are subject to bankruptcy, corporate rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.
- 2. Claims with collection risk are loans to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financi results of operations from which it is unlikely that the principal and interest on the loans will be recovered.
- 3. Claims for special attention are loans on which principal and/or interest are past due for three months or more and loans with interest rate, as well as loans with renegotiated conditions in favor of the borrower, including renegotiated schedule and/or v other than the loans described in note 1. or 2. above.
- 4. Claims against normal obligors are all other loans.

9. Solvency Margin Ratio

(millions of yen)

	As of March 31, 2019	As of March 31, 2020
Total solvency margin (A)	6,397,977	6,251,174
Common stock, etc. *1	494,174	526,676
Reserve for price fluctuations	198,453	215,453
Contingency reserve	598,493	628,493
General reserve for possible loan losses	95	115
(Net unrealized gains (losses) on securities (before tax)		
and deferred hedge gains (losses) (before tax)) \times 90% *2	2,759,808	2,390,159
Net unrealized gains (losses) on real estate \times 85% *2	199,850	243,896
Policy reserves in excess of surrender values	2,161,803	2,164,285
Qualifying subordinated debt	759,277	759,277
Excluded portion of policy reserves in excess of surrender values		
and qualifying subordinated debt	(835,305)	(754,610)
Excluded items		
Others	61,326	77,427
Total risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2 + R_4}$ (B)	1,318,040	1,270,019
Insurance risk R_1	63,035	64,717
3rd sector insurance risk R ₈	178,690	172,223
Assumed investment yield risk R ₂	202,582	191,118
Guaranteed minimum benefit risk R_7^{*3}	3,081	3,039
Investment risk R ₃	1,059,353	1,023,930
Business risk R ₄	30,134	29,100
Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$	970.8%	984.4%

^{*1:} Expected disbursements from capital outside the Company and valuation and translation adjustments are excluded.

Note: The figures are calculated based on Articles 86, 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No. 50, Ministry of Finance, 1996.

^{*2:} Multiplied by 100% if losses.

^{*3:} Calculated by standard method.

(millions of yen)

	As of March 31, 2019	As of March 31, 2020
Total solvency margin (A)	6,318,688	6,121,744
Common stock, etc. *1	497,058	529,037
Reserve for price fluctuations	198,453	215,453
Contingency reserve	598,493	628,493
Catastrophe loss reserve		
General reserve for possible loan losses	97	117
(Net unrealized gains (losses) on securities (before tax)		
and deferred hedge gains (losses) (before tax)) \times 90% *2	2,759,808	2,390,159
Net unrealized gains (losses) on real estate \times 85% *2	199,850	243,896
Sum of unrecognized actuarial differences and unrecognized		
past service cost	(12,929)	(33,294)
Policy reserves in excess of surrender values	2,161,803	2,164,285
Qualifying subordinated debt	759,277	759,277
Excluded portion of policy reserves in excess of surrender values		
and qualifying subordinated debt	(835,305)	(754,610)
Excluded items	(69,246)	(98,497)
Others	61,326	77,427
Total risk $\sqrt{(\sqrt{R_1^2 + R_5^2} + R_8 + R_9)^2 + (R_2 + R_3 + R_7)^2} + R_4 + R_6$ (B)	1,296,925	1,238,988
Insurance risk R ₁	63,035	64,717
General insurance risk R ₅		
Catastrophe risk R ₆		
3rd sector insurance risk R ₈	178,690	172,223
Small amount and short-term R ₉ insurance risk		
Assumed investment yield risk R ₂	202,582	191,118
Guaranteed minimum benefit risk R ₇ *3	3,081	3,039
Investment risk R ₃	1,038,279	992,934
Business risk R ₄	29,713	28,480
Solvency margin ratio		
$\frac{(A)}{(1/2)\times(B)}\times 100$	974.4%	988.1%

^{*1:} Expected disbursements from capital outside the Company and accumulated other comprehensive income, etc. are excluded.

Note: The above figures are calculated based on Article 86-2 and 88 of the Enforcement Regulations of Insurance Business Act, and Notification of the Financial Services Agency No. 23, 2011.

^{*2:} Multiplied by 100% if losses.

^{*3:} Calculated by standard method.

10. Status of Separate Account for the Fiscal Year Ended March 31, 2020

(1) Separate Account Assets by Product

(millions of yen) As of As of March 31, 2019 March 31, 2020 Individual variable insurance 50,532 55,834 Individual variable annuities 33,949 29,859 1,282,533 Group annuities 1,166,776 Separate account total 1,256,560 1,362,925

(2) Individual Variable Insurance (Separate Account)

A. Policies in force

(millions of yen except number of policies) As of March 31, 2019 As of March 31, 2020 Number of Number of Amount Amount policies policies Variable insurance (term life) 70 336 31 160 Variable insurance (whole life) 41,109 253,119 40,331 247,630 Total 41,179 253,455 40,362 247,791

Note: Policies in force include term life riders.

B. Breakdown of separate account assets for individual variable insurance

(millions of yen) As of March 31, 2019 As of March 31, 2020 Amount Amount Cash, deposits, and call loans 0.0 8 0.0 5 Securities 91.5 47,500 94.0 51,065 Domestic bonds 31.3 15,218 27.3 15,796 Domestic stocks 16,371 29.3 14,100 27.9 Foreign securities 19,474 34.9 17,603 34.8 Foreign bonds 4,605 8.2 5,726 11.3 Foreign stocks and other securities 14,869 26.6 11,877 23.5 Other securities Loans 6.0 Others 4,763 8.5 3,023 Reserve for possible loan losses 55,834 50,532 100.0 100.0

C. Investment gains and losses of separate account for individual variable insurance

(millions of yen)

	(IIIIIIOIIS C			
	Year ended	Year ended		
	March 31, 2019	March 31, 2020		
Interest and dividends	903	862		
Gains on sale of securities	5,178	3,786		
Gains on redemption of securities	-	-		
Gains on valuation of securities	5,300	4,351		
Foreign exchange gains	102	93		
Derivative transaction gains	7	38		
Other investment income	1	1		
Losses on sale of securities	2,208	2,351		
Losses on redemption of securities	-	0		
Losses on valuation of securities	8,464	8,117		
Foreign exchange losses	125	112		
Derivative transaction losses	17	12		
Other investment expenses	1	1		
Net investment income	676	(1,462)		

D. Fair value information on securities in separate account for individual variable insurance

(millions of yen)

	As of March 31, 2019		As of March 31, 2020	
	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings
Trading securities	51,065	(3,164)	47,500	(3,765)

^{*} Fair value information on money held in trust

The Company had no balance as of March 31, 2019 or March 31, 2020.

^{*} Valuation gains (losses) of trading securities

(3) Individual Variable Annuities (Separate Account)

A. Sum insured of policies in force

(millions of yen except number of policies)

	As of March 31, 2019		As of March 31, 2020	
	Number Amount		Number	Amount
Individual variable annuities	9,589	37,551	7,158	27,541

Note: Sum insured of policies in force includes that of annuities for which payments have commenced.

B. Breakdown of separate account assets for individual variable annuities

(millions of yen)

		As of March 31, 2019		As of Marc	eh 31, 2020
		Amount	%	Amount	%
Cash, deposits, and call loans		328	1.0	274	0.9
Sec	curities	31,768	93.6	28,005	93.8
	Domestic bonds	7,791	23.0	7,852	26.3
	Domestic stocks	5,919	17.4	5,656	18.9
	Foreign securities	3,059	9.0	3,002	10.1
	Foreign bonds	959	2.8	1,331	4.5
	Foreign stocks and other securities	2,099	6.2	1,670	5.6
	Other securities	14,997	44.2	11,494	38.5
Loa	nns	-	-	-	-
Others		1,852	5.5	1,580	5.3
Reserve for possible loan losses		-	-	-	-
Total		33,949	100.0	29,859	100.0

C. Investment gains and losses of separate account for individual variable annuities

(millions of yen)

Year ended	Year ended
March 31, 2019	March 31, 2020
2,069	1,868
1,149	883
-	-
7,106	4,764
13	16
0	8
0	0
504	606
-	4
9,823	7,928
14	19
1	2
0	0
(5)	(1,019)
	March 31, 2019 2,069 1,149 - 7,106 13 0 0 504 - 9,823 14 1 0

D. Fair value information on securities in separate account for individual variable annuities

(millions of yen)

	As of March 31, 2019		As of Marc	ch 31, 2020
	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings
Trading securities	31,768	(2,717)	28,005	(3,164)

^{*} Fair value information on money held in trust

The Company had no balance as of March 31, 2019 or March 31, 2020.

11. Consolidated Financial Summary

Not applicable

^{*} Valuation gains (losses) of trading securities