

February 14, 2020

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## Financial Results for the Nine Months Ended December 31, 2019

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The Dai-ichi Life Insurance Company, Limited (the "Company"; President: Seiji Inagaki) announces its financial results for the Nine months ended December 31, 2019.

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Please note that this is an unofficial translation of the original disclosure in Japanese.

## **1. Business Highlights**

### (1) Annualized Net Premiums

#### Policies in Force

(billions of yen)

	As of March 31, 2019	As of December 31, 2019	% of March 31, 2019 total
Individual insurance	1,593.2	1,575.9	98.9
Individual annuities	536.4	538.0	100.3
Total	2,129.7	2,113.9	99.3
Medical and survival benefits	675.2	690.0	102.2

#### New Policies

(billions of yen)

	Nine months ended December 31, 2018	Nine months ended December 31, 2019	% of December 31, 2018 total
Individual insurance	57.6	54.8	95.0
Individual annuities	11.8	11.4	96.4
Total	69.5	66.2	95.3
Medical and survival benefits	42.2	40.9	97.0

- Note: 1. Annualized net premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
2. Annualized net premiums for medical and survival benefits include (a) premiums related to medical benefits such as hospitalization and surgery benefits, (b) premiums related to survival benefits such as specific illness and nursing benefits, and (c) premiums related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.
3. "New policies" include net increase by conversion.

(2) Sum Insured of Policies in Force and New Policies

Policies in Force

	As of March 31, 2019		As of December 31, 2019			
	Number of policies (thousands)	Amount (billions of yen)	Number of policies		Amount	
			(thousands)	% of March 31, 2019 total	(billions of yen)	% of March 31, 2019 total
Individual insurance	15,113	95,847.3	17,548	116.1	91,203.2	95.2
Individual annuities	2,036	11,277.7	2,077	102.0	11,233.8	99.6
Individual insurance and annuities	17,150	107,125.0	19,626	114.4	102,437.1	95.6
Group insurance	-	48,385.3	-	-	48,863.0	101.0
Group annuities	-	6,197.7	-	-	6,331.4	102.2

- Note: 1. Policy amount in force of individual annuities is equal to (a) the funds to be held at the time annuity payments are to commence for an annuity for which payment has not yet commenced, and (b) the amount of policy reserve for an annuity for which payments have commenced.  
 2. Policy amount in force of group annuities is equal to the amount of outstanding corresponding policy reserve.  
 3. For products covered by multiple insurance agreements after April 2018, the number of policies for each product is shown as one.

New Policies

	Number of policies		Amount			
	(thousands)	% of December 31, 2018 total	(billions of yen)	New Business	Net increase by conversion	% of December 31, 2018 total
Nine months ended December 31, 2018						
Individual insurance	3,430		918.7	2,223.9	(1,305.1)	
Individual annuities	101		335.2	338.9	(3.7)	
Individual insurance and annuities	3,532		1,253.9	2,562.8	(1,308.8)	
Group insurance	-		402.2	402.2	-	
Group annuities	-		0.0	0.0	-	
Nine months ended December 31, 2019						
Individual insurance	3,348	97.6	690.2	1,922.6	(1,232.4)	75.1
Individual annuities	92	91.9	319.5	323.3	(3.8)	95.3
Individual insurance and annuities	3,441	97.4	1,009.7	2,246.0	(1,236.2)	80.5
Group insurance	-	-	222.5	222.5	-	55.3
Group annuities	-	-	0.0	0.0	-	57.9

- Note: 1. Number of new policies is the sum of new business and policies after conversion.  
 2. Amount of new policies for individual annuities, both new business and net increase by conversion, is equal to the funds to be held at the time annuity payments are to commence.  
 3. Amount of new policies for group annuities is equal to the initial premium payment.  
 4. For products covered by multiple insurance agreements after April 2018, the number of policies for each product is shown as one.

## 2. Investment Results of General Account

### (1) Asset Composition

(millions of yen)

	As of March 31, 2019		As of December 31, 2019	
	Carrying amount	%	Carrying amount	%
Cash, deposits, and call loans	780,445	2.2	906,862	2.5
Securities repurchased under resale agreements	-	-	-	-
Deposit paid for securities borrowing transactions	-	-	-	-
Monetary claims bought	199,193	0.6	219,785	0.6
Trading account securities	-	-	-	-
Money held in trust	24,747	0.1	38,128	0.1
Securities	29,889,730	85.5	30,990,305	85.4
Domestic bonds	15,760,707	45.1	15,918,541	43.9
Domestic stocks	3,395,945	9.7	3,532,146	9.7
Foreign securities	10,122,795	28.9	10,626,255	29.3
Foreign bonds	8,933,476	25.5	9,491,842	26.2
Foreign stocks and other securities	1,189,319	3.4	1,134,412	3.1
Other securities	610,282	1.7	913,361	2.5
Loans	2,348,201	6.7	2,450,838	6.8
Policy loans	340,424	1.0	329,070	0.9
Ordinary loans	2,007,776	5.7	2,121,768	5.8
Real estate	1,117,762	3.2	1,123,496	3.1
Real estate for rent	793,420	2.3	804,406	2.2
Deferred tax assets	-	-	-	-
Others	610,156	1.7	555,226	1.5
Reserve for possible loan losses	(588)	(0.0)	(637)	(0.0)
Total	34,969,648	100.0	36,284,005	100.0
Foreign currency-denominated assets	9,131,204	26.1	9,706,893	26.8

Note: 'Real estate' represents total amount of land, buildings and construction in progress.

(2) Fair Value Information on Securities  
(securities with fair value except for trading securities)

(millions of yen)

	Book value	Fair value	Gains (losses)		
			Gains	Losses	
As of March 31, 2019					
Held-to-maturity bonds	46,617	49,940	3,322	3,322	-
Domestic bonds	46,617	49,940	3,322	3,322	-
Foreign bonds	-	-	-	-	-
Policy-reserve-matching bonds	11,954,527	14,922,259	2,967,732	2,967,765	33
Domestic bonds	11,873,519	14,839,042	2,965,523	2,965,532	9
Foreign bonds	81,008	83,216	2,208	2,232	23
Stocks of subsidiaries and affiliated companies	343	350	7	7	-
Available-for-sale securities	14,726,896	17,797,842	3,070,945	3,177,392	106,446
Domestic bonds	3,331,788	3,840,570	508,781	509,306	524
Domestic stocks	1,558,636	3,350,001	1,791,364	1,842,577	51,212
Foreign securities	9,094,843	9,832,236	737,393	789,490	52,096
Foreign bonds	8,251,994	8,852,468	600,474	634,597	34,123
Foreign stocks and other securities	842,849	979,768	136,919	154,892	17,973
Other securities	480,572	505,845	25,272	27,797	2,524
Monetary claims bought	191,055	199,193	8,138	8,220	82
Certificates of deposit	70,000	69,995	(4)	-	4
Total	26,728,384	32,770,393	6,042,008	6,148,488	106,480
Domestic bonds	15,251,925	18,729,553	3,477,627	3,478,162	534
Domestic stocks	1,558,636	3,350,001	1,791,364	1,842,577	51,212
Foreign securities	9,176,194	9,915,804	739,609	791,730	52,120
Foreign bonds	8,333,002	8,935,685	602,682	636,829	34,147
Foreign stocks and other securities	843,192	980,119	136,927	154,900	17,973
Other securities	480,572	505,845	25,272	27,797	2,524
Monetary claims bought	191,055	199,193	8,138	8,220	82
Certificates of deposit	70,000	69,995	(4)	-	4
As of December 31, 2019					
Held-to-maturity bonds	46,844	49,466	2,622	2,622	-
Domestic bonds	46,844	49,466	2,622	2,622	-
Foreign bonds	-	-	-	-	-
Policy-reserve-matching bonds	12,179,183	15,098,287	2,919,104	2,926,790	7,686
Domestic bonds	12,098,175	15,015,800	2,917,624	2,925,310	7,686
Foreign bonds	81,007	82,487	1,479	1,479	-
Stocks of subsidiaries and affiliated companies	343	344	1	1	-
Available-for-sale securities	15,265,692	18,793,311	3,527,619	3,624,413	96,794
Domestic bonds	3,283,573	3,773,521	489,948	490,917	969
Domestic stocks	1,511,228	3,484,184	1,972,956	2,024,942	51,986
Foreign securities	9,415,454	10,431,135	1,015,681	1,056,853	41,172
Foreign bonds	8,575,173	9,410,835	835,661	862,112	26,451
Foreign stocks and other securities	840,280	1,020,300	180,019	194,741	14,721
Other securities	731,779	773,690	41,911	44,332	2,421
Monetary claims bought	212,657	219,785	7,127	7,366	238
Certificates of deposit	111,000	110,994	(5)	0	5
Total	27,492,063	33,941,409	6,449,346	6,553,827	104,480
Domestic bonds	15,428,593	18,838,788	3,410,194	3,418,850	8,655
Domestic stocks	1,511,228	3,484,184	1,972,956	2,024,942	51,986
Foreign securities	9,496,804	10,513,967	1,017,162	1,058,335	41,172
Foreign bonds	8,656,181	9,493,322	837,141	863,592	26,451
Foreign stocks and other securities	840,623	1,020,644	180,021	194,742	14,721
Other securities	731,779	773,690	41,911	44,332	2,421
Monetary claims bought	212,657	219,785	7,127	7,366	238
Certificates of deposit	111,000	110,994	(5)	0	5

Note: The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Act.

\* Carrying amount of securities whose fair value is deemed extremely difficult to recognize is as follows:

(millions of yen)

	As of March 31, 2019	As of December 31, 2019
Held-to-maturity bonds	-	-
Unlisted foreign bonds	-	-
Others	-	-
Policy-reserve-matching bonds	-	-
Stocks of subsidiaries and affiliated companies	70,321	94,343
Unlisted domestic stocks (except over-the-counter stocks)	4,975	4,995
Unlisted foreign stocks (except over-the-counter stocks)	-	4,348
Others	65,345	84,999
Available-for-sale securities	292,583	210,949
Unlisted domestic stocks (except over-the-counter stocks)	40,968	42,966
Unlisted foreign stocks (except over-the-counter stocks)	212,523	113,288
Unlisted foreign bonds	-	-
Others	39,091	54,695
<b>Total</b>	<b>362,904</b>	<b>305,292</b>

Note: 1. The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Act.

2. The amounts of foreign exchange valuation gains (losses) on foreign securities whose fair value is deemed extremely difficult to recognize and which are listed in the table above are as follows:  
loss of 3,315 million yen as of March 31, 2019 and loss of 3,908 million yen as of December 31, 2019.

(3) Fair Value Information on Money Held in Trust

(millions of yen)

	Carrying amount on the balance sheet	Fair value	Gains (losses)	Gains (losses)	
				Gains	Losses
As of March 31, 2019	24,747	24,747	(5,164)	4,154	9,318
As of December 31, 2019	38,128	38,128	2,020	2,407	387

Note: Fair value in the table above is based on the valuation conducted by the fiduciary on a reasonable basis.  
"Gains (losses)" include gains (losses) from derivative transactions within the trusts.

\* Information on money held in trust for investment purpose is as follows:

(millions of yen)

	As of March 31, 2019		As of December 31, 2019	
	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings
Money held in trust for investment purpose	24,747	(5,590)	38,128	1,647

\* Information on money held in trust classified as held-to-maturity, policy-reserve-matching and available-for-sale is as follows:

The Company had no balance as of March 31, 2019 or December 31, 2019.

### 3. Unaudited Quarterly Balance Sheet

(millions of yen)

	As of March 31, 2019 (summarized)	As of December 31, 2019
<b>(ASSETS)</b>		
Cash and deposits	461,554	400,025
Call loans	335,500	522,100
Monetary claims bought	199,193	219,785
Money held in trust	24,747	38,128
Securities	30,755,525	31,891,958
[ Government bonds ]	[ 13,789,754 ]	[ 13,818,904 ]
[ Local government bonds ]	[ 130,344 ]	[ 127,730 ]
[ Corporate bonds ]	[ 1,999,444 ]	[ 2,125,078 ]
[ Stocks ]	[ 3,560,534 ]	[ 3,681,418 ]
[ Foreign securities ]	[ 10,482,496 ]	[ 11,026,076 ]
Loans	2,348,201	2,450,838
Policy loans	340,424	329,070
Ordinary loans	2,007,776	2,121,768
Tangible fixed assets	1,122,873	1,136,553
Intangible fixed assets	106,939	111,976
Reinsurance receivable	2,762	3,479
Other assets	535,293	477,263
Customers' liabilities for acceptances and guarantees	55,515	47,097
Reserve for possible loan losses	(588)	(637)
Reserve for possible investment losses	(390)	(373)
<b>Total assets</b>	<b>35,947,128</b>	<b>37,298,195</b>
<b>(LIABILITIES)</b>		
Policy reserves and others	30,882,605	31,029,652
Reserves for outstanding claims	130,650	121,856
Policy reserves	30,353,777	30,510,366
Reserve for policyholder dividends	398,178	397,429
Reinsurance payable	129,512	577
Subordinated bonds	476,277	476,277
Other liabilities	639,493	1,586,948
Corporate income tax payable	14,743	11,479
Lease liabilities	2,392	7,318
Asset retirement obligations	2,432	2,155
Other liabilities	619,925	1,565,995
Reserve for employees' retirement benefits	400,632	404,655
Reserve for retirement benefits of directors, executive officers and corporate auditors	1,298	1,191
Reserve for possible reimbursement of prescribed claims	900	692
Reserve for price fluctuations	198,453	211,203
Deferred tax liabilities	201,155	319,577
Deferred tax liabilities for land revaluation	76,023	75,652
Acceptances and guarantees	55,515	47,097
<b>Total liabilities</b>	<b>33,061,866</b>	<b>34,153,525</b>
<b>(NET ASSETS)</b>		
Capital stock	60,000	60,000
Capital surplus	420,000	370,000
Legal capital surplus	60,000	60,000
Other capital surplus	360,000	310,000
Retained earnings	204,144	177,000
Other retained earnings	204,144	177,000
Reserve for tax basis adjustments of real estate	2,228	2,402
Retained earnings brought forward	201,915	174,597
Total shareholders' equity	684,144	607,000
Net unrealized gains (losses) on securities, net of tax	2,211,147	2,539,903
Deferred hedge gains (losses)	3,457	10,759
Reserve for land revaluation	(13,488)	(12,993)
Total of valuation and translation adjustments	2,201,117	2,537,669
<b>Total net assets</b>	<b>2,885,261</b>	<b>3,144,670</b>
<b>Total liabilities and net assets</b>	<b>35,947,128</b>	<b>37,298,195</b>

#### 4. Unaudited Quarterly Statement of Earnings

(millions of yen)

	Nine months ended December 31, 2018	Nine months ended December 31, 2019
<b>ORDINARY REVENUES</b>	<b>2,662,767</b>	<b>2,668,543</b>
Premium and other income	1,690,152	1,731,598
[ Premium income ]	[ 1,689,406 ]	[ 1,727,997 ]
Investment income	793,053	798,291
[ Interest and dividends ]	[ 594,996 ]	[ 571,128 ]
[ Gains on money held in trust ]	[ - ]	[ 1,623 ]
[ Gains on sale of securities ]	[ 184,703 ]	[ 156,452 ]
[ Gains on investments in separate accounts ]	[ - ]	[ 61,449 ]
Other ordinary revenues	179,561	138,652
[ Reversal of reserves for outstanding claims ]	[ 12,796 ]	[ 8,793 ]
[ Transfer from policy reserves ]	[ 25,068 ]	[ - ]
<b>ORDINARY EXPENSES</b>	<b>2,430,197</b>	<b>2,439,258</b>
Benefits and claims	1,605,895	1,564,082
[ Claims ]	[ 485,492 ]	[ 463,459 ]
[ Annuities ]	[ 364,261 ]	[ 374,407 ]
[ Benefits ]	[ 286,807 ]	[ 306,386 ]
[ Surrender values ]	[ 369,218 ]	[ 358,214 ]
[ Other refunds ]	[ 98,570 ]	[ 59,953 ]
Provision for policy reserves and others	6,221	162,783
Provision for policy reserves	-	156,589
Provision for interest on policyholder dividends	6,221	6,194
Investment expenses	305,385	216,481
[ Interest expenses ]	[ 9,743 ]	[ 9,498 ]
[ Losses on money held in trust ]	[ 7,079 ]	[ - ]
[ Losses on sale of securities ]	[ 123,826 ]	[ 34,851 ]
[ Losses on valuation of securities ]	[ 2,958 ]	[ 4,931 ]
[ Derivative transaction losses ]	[ 26,196 ]	[ 51,147 ]
[ Losses on investments in separate accounts ]	[ 27,559 ]	[ - ]
Operating expenses	286,029	290,707
Other ordinary expenses	226,665	205,202
<b>ORDINARY PROFIT</b>	<b>232,569</b>	<b>229,284</b>
<b>EXTRAORDINARY GAINS</b>	<b>2,192</b>	<b>369</b>
Gains on disposal of fixed assets	2,192	369
<b>EXTRAORDINARY LOSSES</b>	<b>17,455</b>	<b>14,973</b>
Losses on disposal of fixed assets	3,441	214
Impairment losses on fixed assets	1,264	2,008
Provision for reserve for price fluctuations	12,750	12,750
Provision for reserve for policyholder dividends	61,169	60,652
Income before income taxes	156,137	154,028
Corporate income taxes-current	56,316	55,650
Corporate income taxes-deferred	(12,464)	(12,120)
Total of corporate income taxes	43,851	43,530
Net income	112,285	110,498



## 5. Breakdown of Ordinary Profit (Fundamental Profit)

(millions of yen)

	Nine months ended December 31, 2018	Nine months ended December 31, 2019
Fundamental revenues	2,539,775	2,510,466
Premium and other income	1,690,152	1,731,598
Investment income	608,352	640,214
[Interest and dividends]	594,996	571,128
Other ordinary revenues	241,271	138,652
Other fundamental revenues (a)	-	-
Fundamental expenses	2,202,008	2,217,115
Benefits and claims	1,605,895	1,564,082
Provision for policy reserves and others	6,221	102,895
Investment expenses	77,070	54,152
Operating expenses	286,029	290,707
Other ordinary expenses	226,665	205,202
Other fundamental expenses (b)	124	74
Fundamental profit	<b>A</b> 337,767	293,351
Capital gains	184,828	158,150
Gains on money held in trust	-	1,623
Gains on investments in trading securities	-	-
Gains on sale of securities	184,703	156,452
Derivative transaction gains	-	-
Foreign exchange gains	-	-
Others (c)	124	74
Capital losses	228,306	162,201
Losses on money held in trust	7,079	-
Losses on investments in trading securities	-	-
Losses on sale of securities	123,826	34,851
Losses on valuation of securities	2,958	4,931
Derivative transaction losses	26,196	51,147
Foreign exchange losses	68,244	71,270
Others (d)	-	-
Net capital gains (losses)	<b>B</b> (43,477)	(4,050)
Fundamental profit plus net capital gains (losses)	<b>A + B</b> 294,289	289,300
Other one-time gains	(3)	-
Reinsurance income	-	-
Reversal of contingency reserve	-	-
Reversal of specific reserve for possible loan losses	(14)	-
Others <sup>(Note 1)</sup>	11	-
Other one-time losses	61,717	60,015
Ceding reinsurance commissions	-	-
Provision for contingency reserve	-	-
Provision for specific reserve for possible loan losses	-	47
Provision for specific reserve for loans to refinancing countries	-	-
Write-down of loans	7	11
Others <sup>(Note 2)</sup>	61,709	59,957
Other one-time profits (losses)	<b>C</b> (61,720)	(60,015)
Ordinary profit	<b>A + B + C</b> 232,569	229,284

Note 1: "Others" in "Other one-time gains" represents the reversal of reserve for possible investment losses (For the nine months ended December 31, 2018: 11 million yen).

Note 2: "Others" in "Other one-time losses" represents the sum of the amount of provision for reserve for possible investment losses (For the nine months ended December 31, 2019: 68 million yen) and the amount of the additional policy reserves provided (For the nine months ended December 31, 2018: 61,709 million yen, For the nine months ended December 31, 2019: 59,888 million yen) in accordance with Article 69, Paragraph 5 of the Enforcement Regulations of the Insurance Business Act.

(Reference) Breakdown of other fundamental revenues, etc.

(millions of yen)

	Nine months ended December 31, 2018	Nine months ended December 31, 2019
Other fundamental revenues (a)	-	-
The effect of provision for (reversal of) policy reserve associated with market value adjustments of fixed life insurance	-	-
The effect of change in the exchange rates related to foreign currency denominated insurance contracts	-	-
Other fundamental expenses (b)	124	74
The effect of provision for (reversal of) policy reserve associated with market value adjustments of fixed life insurance	19	0
The effect of change in the exchange rates related to foreign currency denominated insurance contracts	105	74
The impact on fundamental profit	<b>(a) - (b)</b> (124)	(74)
Other capital gains (c)	124	74
The effect of provision for (reversal of) policy reserve associated with market value adjustments of fixed life insurance	19	0
The effect of change in the exchange rates related to foreign currency denominated insurance contracts	105	74
Other capital losses (d)	-	-
The effect of provision for (reversal of) policy reserve associated with market value adjustments of fixed life insurance	-	-
The effect of change in the exchange rates related to foreign currency denominated insurance contracts	-	-
The impact on net capital gains (losses)	<b>(c) - (d)</b> 124	74

# NOTES TO UNAUDITED QUARTERLY FINANCIAL STATEMENTS AS OF AND FOR THE NINE MONTHS ENDED DECEMBER 31, 2019

## I. NOTES TO UNAUDITED QUARTERLY BALANCE SHEET AND SHAREHOLDERS' EQUITY, ETC. AS OF DECEMBER 31, 2019

### 1. Securities Lending

Securities lent under lending agreements are included in the balance sheet. The total balance of securities lent as of December 31, 2019 was ¥2,306,735 million.

### 2. Contingent Liabilities

Guarantee for debt obligations of a separate company were as follows:

	(Unit: million yen)
Dai-ichi Life Holdings, Inc. ....	250,229

### 3. Changes in Reserve for Policyholder Dividends

Changes in reserve for policyholder dividends were as follows:

	(Unit: million yen)
Balance at the beginning of the fiscal year .....	398,178
Dividend paid.....	(67,595)
Interest accrual.....	6,194
Provision for reserve for policyholder dividends .....	60,652
<u>Balance as of December 31, 2019.....</u>	<u>397,429</u>

### 4. Dividends on Common Stock

#### (1) Cash Dividends

Date of resolution	June 18, 2019 (at the Annual General Meeting of Shareholders)
Type of shares	Common stock
Total dividends	¥137,148 million
Dividends per share	¥22,858,000
Record date	March 31, 2019
Effective date	June 19, 2019
Dividend resource	Retained earnings

Date of resolution	June 18, 2019 (at the Annual General Meeting of Shareholders)
Type of shares	Common stock
Total dividends	¥49,999 million
Dividends per share	¥8,333,300
Record date	March 31, 2019
Effective date	June 19, 2019
Dividend resource	Capital surplus

(2) Dividends in Kind

Date of resolution	August 20, 2019 (at the Extraordinary Meeting of Shareholders) (*)
Type of shares	Common stock
Type of the dividend property	Securities
Book value of the dividend property	¥1
Record date	-
Effective date	September 13, 2019
Dividend resource	Retained earnings

(\*) At the Extraordinary Meeting of Shareholders in August 20, 2019, the Company decided to transfer its securities to Dai-ichi Life Holdings, Inc. as a qualified dividend in kind, and carried out it in September 13, 2019.

**II. NOTES TO THE UNAUDITED STATEMENT OF EARNINGS FOR THE NINE MONTHS ENDED DECEMBER 31, 2019**

**1. Net Income per Share**

Net income per share for the nine months ended December 31, 2019 was ¥18,416,435.19. Diluted net income per share for the same period is not presented because there were no existing diluted shares.

**2. Depreciation**

Depreciation of real estate for rent and others was ¥9,966 million and Depreciation was ¥23,203 million for the nine months ended December 31, 2019.

## 6. Solvency Margin Ratio

(millions of yen)

	As of March 31, 2019	As of December 31, 2019
Total solvency margin <b>(A)</b>	6,397,977	7,141,029
Common stock, etc. <sup>*1</sup>	494,174	599,521
Reserve for price fluctuations	198,453	211,203
Contingency reserve	598,493	598,493
General reserve for possible loan losses	95	97
(Net unrealized gains (losses) on securities (before tax) and deferred hedge gains (losses) (before tax)) × 90% <sup>*2</sup>	2,759,808	3,170,667
Net unrealized gains (losses) on real estate × 85% <sup>*2</sup>	199,850	244,794
Policy reserves in excess of surrender values	2,161,803	2,200,712
Qualifying subordinated debt	759,277	759,277
Excluded portion of policy reserves in excess of surrender values and qualifying subordinated debt	(835,305)	(750,933)
Excluded items	-	-
Others	61,326	107,194
Total risk $\sqrt{(R_1 + R_8)^2} + (R_2 + R_3 + R_7)^2 + R_4$ <b>(B)</b>	1,318,040	1,445,532
Insurance risk $R_1$	63,035	60,682
3rd sector insurance risk $R_8$	178,690	172,667
Assumed investment yield risk $R_2$	202,582	195,418
Guaranteed minimum benefit risk $R_7$ <sup>*3</sup>	3,081	2,998
Investment risk $R_3$	1,059,353	1,195,175
Business risk $R_4$	30,134	32,538
Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$	970.8%	988.0%

\*1: Expected disbursements from capital outside the Company and valuation and translation adjustments are excluded.

\*2: Multiplied by 100% if losses.

\*3: Calculated by standard method.

Note: The figures as of March 31, 2019 are calculated based on Articles 86, 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No. 50, Ministry of Finance, 1996.

The figures as of December 31, 2019 are calculated by using the method which is deemed appropriate taking the regulations and announcement above into account.

## (Reference) Consolidated Solvency Margin Ratio

(millions of yen)

	As of March 31, 2019	As of December 31, 2019
Total solvency margin (A)	6,318,688	7,042,139
Common stock, etc. *1	497,058	602,316
Reserve for price fluctuations	198,453	211,203
Contingency reserve	598,493	598,493
Catastrophe loss reserve	-	-
General reserve for possible loan losses	97	121
(Net unrealized gains (losses) on securities (before tax) and deferred hedge gains (losses) (before tax) ) × 90% *2	2,759,808	3,170,667
Net unrealized gains (losses) on real estate × 85% *2	199,850	244,794
Sum of unrecognized actuarial differences and unrecognized past service cost	(12,929)	(13,572)
Policy reserves in excess of surrender values	2,161,803	2,200,712
Qualifying subordinated debt	759,277	759,277
Excluded portion of policy reserves in excess of surrender values and qualifying subordinated debt	(835,305)	(750,933)
Excluded items	(69,246)	(88,136)
Others	61,326	107,194
Total risk $\sqrt{(\sqrt{R_1^2 + R_5^2 + R_8 + R_9})^2 + (R_2 + R_3 + R_7)^2} + R_4 + R_6$ (B)	1,296,925	1,417,508
Insurance risk R <sub>1</sub>	63,035	60,682
General insurance risk R <sub>5</sub>	-	-
Catastrophe risk R <sub>6</sub>	-	-
3rd sector insurance risk R <sub>8</sub>	178,690	172,667
Small amount and short-term insurance risk R <sub>9</sub>	-	-
Assumed investment yield risk R <sub>2</sub>	202,582	195,418
Guaranteed minimum benefit risk R <sub>7</sub> *3	3,081	2,998
Investment risk R <sub>3</sub>	1,038,279	1,167,318
Business risk R <sub>4</sub>	29,713	31,981
Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$	974.4%	993.5%

\*1: Expected disbursements from capital outside the Company and accumulated other comprehensive income, etc. are excluded.

\*2: Multiplied by 100% if losses.

\*3: Calculated by standard method.

Notes: The figures as of March 31, 2019 are calculated based on Article 86-2 and 88 of the Enforcement Regulations of Insurance Business Act, and Notification of the Financial Services Agency No. 23, 2011.

The figures as of December 31, 2019 are calculated by using the method which is deemed appropriate taking the regulations announcement above into account.

## **7. Status of Separate Account**

### (1) Separate Account Assets by Product

(millions of yen)

	As of March 31, 2019	As of December 31, 2019
Individual variable insurance	55,834	56,983
Individual variable annuities	33,949	33,946
Group annuities	1,166,776	1,304,744
Separate account total	1,256,560	1,395,674

### (2) Sum Insured of Policies in Force of Individual Variable Insurance and Annuities (Separate Account)

#### A. Individual variable insurance

(millions of yen except number of policies)

	As of March 31, 2019		As of December 31, 2019	
	Number of policies	Amount	Number of policies	Amount
Individual variable insurance (term life)	70	336	49	237
Individual variable insurance (whole life)	41,109	253,119	40,545	249,475
Total	41,179	253,455	40,594	249,713

Note: Policies in force include term life riders.

#### B. Individual variable annuities

(millions of yen except number of policies)

	As of March 31, 2019		As of December 31, 2019	
	Number of policies	Amount	Number of policies	Amount
Individual variable annuities	9,589	37,551	7,730	31,150

Note: Sum insured of policies in force includes that of annuities for which payments have commenced.

## **8. Consolidated Financial Summary**

Not applicable