

(Unofficial Translation) Summary of Financial Results for the Six Months Ended September 30, 2019

1. Sales Results

(millions of yen except percentages)					
	Six months ended / as of September 30, 2019			Year ended / as of March 31, 2019	Six months ended / as of September 30, 2018
		Increase (decrease) as % of March 31, 2019	Increase (decrease) as % of September 30, 2018		
Annualized net premium of new policies (sum of group companies)	152,553	-	(40.2%)	508,743	254,912
DL	42,709	-	(7.3%)	95,438	46,087
Medical and survival benefits	26,579	-	(4.5%)	61,352	27,841
DFL	65,763	-	(37.8%)	206,385	105,654
Protective Life	18,394	-	(10.0%)	41,331	20,436
TAL	11,745	-	(13.4%)	23,681	13,559
Annualized net premium of policies in force (sum of group companies)	3,948,982	(0.2%)	+ 4.0%	3,955,854	3,796,836
DL	2,117,137	(0.6%)	(0.9%)	2,129,708	2,136,055
Medical and survival benefits	684,357	+ 1.3%	+ 3.8%	675,298	659,227
DFL	822,661	(0.6%)	+ 4.7%	827,656	785,485
Protective Life	537,093	+ 5.9%	+ 5.6%	507,052	508,542
TAL	276,788	(7.4%)	+ 15.0%	298,801	240,745
Premium and other income (consolidated basis)	2,458,834	-	(5.1%)	5,344,016	2,591,702
DL	1,161,510	-	+ 3.7%	2,314,938	1,120,169
Individual insurance and annuities	761,266	-	(0.4%)	1,606,335	764,268
Group insurance and annuities	381,669	-	+ 12.5%	674,393	339,138
DFL	708,168	-	(22.5%)	1,876,001	914,117
Protective Life	311,232	-	+ 1.5%	627,633	306,603
TAL	183,196	-	+ 28.3%	287,585	142,837
Sum insured of policies in force (sum of group domestic insurance companies)	113,962,340	(2.5%)	(4.7%)	116,898,687	119,635,843
DL	104,116,572	(2.8%)	(5.8%)	107,125,044	110,496,151
Surrender and lapse based on annualized net premium (DL)	37,454	-	+ 1.6%	73,973	36,850

Note: 1. "group companies" represents The Dai-ichi Life Insurance Company, Limited ("DL"), The Dai-ichi Frontier Life Insurance Co., Ltd. ("DFL"), The Neo First Life Insurance Company, Limited ("Neo First Life"), Protective Life Corporation ("Protective Life"), TAL Dai-ichi Life Australia Pty Ltd ("TAL"), Dai-ichi Life Insurance Company of Vietnam, Limited ("Dai-ichi Life Vietnam") Dai-ichi Life Insurance (Cambodia) PLC. (Dai-ichi Life Cambodia). "group domestic insurance companies" represents DL, DFL and Neo First Life.

2. The fiscal year of Protective Life, Dai-ichi Life Vietnam and Dai-ichi Life Cambodia ends on December 31.

3. Figures of ANP of new policies and ANP of policies in force include Protective Life's non-life insurance premium and TAL's group insurance premium.

The details are as follows:

(millions of yen)		
[Protective Life's non-life insurance premium]		
	ANP of new policies	ANP of policies in force
Six months ended / as of June 30, 2018	4,369	33,322
Year ended / as of December 31, 2018	8,764	33,310
Six months ended / as of June 30, 2019	4,475	32,523
[TAL's group insurance premium]		
	ANP of new policies	ANP of policies in force
Six months ended / as of September 30, 2018	3,319	140,547
Year ended / as of March 31, 2019	6,247	137,719
Six months ended / as of September 30, 2019	290	127,875

* TAL's ANP of new policies includes the impact of premium revision related to policies in force.

4. "Individual insurance and annuities" and "Group insurance and annuities" as a breakdown of "Premium and other income" do not include reinsurance premium.

5. Figures of "Sum insured of policies in force" and "Surrender and lapse based on annualized net premium" represent those for sums of individual insurance and annuities.

6. The amounts of "Surrender and lapse" are not offset by the amounts of lapses which are reinstated. The table above excludes cases where the sum insured is decreased.

2. Assets (Consolidated Basis)

		As of September 30, 2019		As of March 31, 2019	As of September 30, 2018
		Increase (decrease) as % of March 31, 2019	Increase (decrease) as % of September 30, 2018		
Total assets	(billions of yen)	60,174.5	+ 7.6%	55,941.2	55,802.4
Adjusted net assets	(billions of yen)	12,289.5	+ 8.9%	11,281.3	10,336.3
Solvency margin ratio		936.5%	+ 66.8 pts	869.7%	832.5%

3. Fundamental Profit

(millions of yen except percentages)					
	Six months ended September 30, 2019			Year ended March 31, 2019	Six months ended September 30, 2018
		Increase (decrease) as of September 30, 2018	Increase (decrease) as % of September 30, 2018		
Group fundamental profit	259,175	(49,045)	(15.9%)	605,802	308,221
Group domestic insurance companies	215,037	(57,462)	(21.1%)	519,956	272,500
DL	203,743	(33,137)	(14.0%)	479,166	236,880
DFL	17,856	(21,321)	(54.4%)	48,978	39,178
Neo First Life	(6,561)	(3,002)	-	(8,188)	(3,558)
Group overseas insurance companies	39,560	+ 6,836	+20.9%	76,096	32,724
Protective Life	29,551	+ 6,402	+27.7%	53,117	23,148
TAL	5,135	(5,403)	(51.3%)	19,113	10,539
Other group companies (asset management business etc.)	4,577	+ 1,580	+52.8%	9,749	2,996

Note: "Group fundamental profit" represents the figure of DL, DFL and Neo First Life's fundamental profit plus Protective Life's adjusted operating income before tax plus TAL's underlying profit before tax plus Dai-ichi Life Vietnam's and Dai-ichi Life Cambodia net income before tax plus equity in net income of affiliated companies before tax (after partial elimination of intra-group transactions).

(billions of yen)		
	Year ended March 31, 2020 (forecast)	Year ended March 31, 2019
Investment spread (sum of group domestic insurance companies)	Expected to decrease	134.4

4. Breakdown of Fundamental Profit

(Sum of group domestic insurance companies)

(millions of yen except percentages)

	Six months ended September 30, 2019			Year ended March 31, 2019	Six months ended September 30, 2018
		Increase (decrease) as of September 30, 2018	Increase (decrease) as % of September 30, 2018		
Fundamental profit	215,037	(57,462)	(21.1%)	519,956	272,500
Investment spread	50,789	(19,859)	(28.1%)	134,499	70,649
Provision for / reversal of policy reserve associated with guaranteed minimum maturity benefits	13,485	+ 5,983	+79.8%	5,212	7,501
Gains from core insurance activities	150,763	(43,586)	(22.4%)	380,244	194,350

Note: An increase (decrease) in policy reserve associated with guaranteed minimum maturity benefits reduces (increases) fundamental profit.

(DL)

(millions of yen except percentages)

	Six months ended September 30, 2019			Year ended March 31, 2019	Six months ended September 30, 2018
		Increase (decrease) as of September 30, 2018	Increase (decrease) as % of September 30, 2018		
Fundamental profit	203,743	(33,137)	(14.0%)	479,166	236,880
Investment spread	46,991	(18,812)	(28.6%)	126,354	65,804
Provision for / reversal of policy reserve associated with guaranteed minimum maturity benefits	11	+ 11	-	(11)	-
Gains from core insurance activities	156,740	(14,336)	(8.4%)	352,823	171,076
Mortality and morbidity gains	140,520	(17,620)	(11.1%)	308,611	158,140

5. Policy Reserves and Other Reserves

(Sum of group domestic insurance companies)

(millions of yen)

	As of September 30, 2019			As of March 31, 2019	As of September 30, 2018
		Increase (decrease) as of March 31, 2019	Increase (decrease) as of September 30, 2018		
Policy reserve (excluding contingency reserve)	37,799,387	(175,598)	219,663	37,974,985	37,579,723
General account (excluding contingency reserve)	35,066,216	+ 98,072	650,666	34,968,144	34,415,549
Separate account (excluding contingency reserve)	2,733,171	(273,670)	(431,003)	3,006,841	3,164,174
Reserve for price fluctuations	229,588	+ 11,328	22,828	218,259	206,759
Contingency reserve	707,796	(23,165)	(19,000)	730,962	726,797
Fund for risk allowance	0	-	-	0	0
Fund for price fluctuation allowance	0	-	-	0	0

Note: Fund for risk allowance and fund for price fluctuation allowance represent those after the dispositions of net surplus.

6. Unrealized Gains/Losses (DL)

(millions of yen)

	As of September 30, 2019			As of March 31, 2019	As of September 30, 2018
		Increase (decrease) as of March 31, 2019	Increase (decrease) as of September 30, 2018		
Securities	6,561,683	+ 522,990	1,125,106	6,038,692	5,436,576
Domestic stocks	1,707,752	(83,612)	(353,500)	1,791,364	2,061,252
Domestic bonds	3,720,119	+ 242,491	958,495	3,477,627	2,761,623
Foreign securities	1,088,662	+ 352,368	505,880	736,293	582,782
Real estate	297,637	+ 23,398	51,108	274,239	246,528
Total unrealized gains (losses)	6,905,017	+ 571,094	+ 1,242,708	6,333,922	5,662,308

Note: 1. Unrealized gains on real estate shown above represent pre-revaluation value of real estate, including land leasing rights, located in Japan.

2. Dai-ichi Life actual results are shown.

7. Level of Indices where Unrealized Gains/Losses on Assets are Break-even (DL)

(millions of yen)

	Six months ended September 30, 2019	Six months ending March 31, 2020 (plan)
Domestic stocks	(112,904)	Decrease
Domestic bonds	+259,916	Flat
Foreign stocks	(137,749)	Depends on stock prices
Foreign bonds	+569,376	Depends on interest rates and FX rates
Real estate	+1,866	Increase

Note: 1. Dai-ichi Life actual results are shown.

8. Level of Indices where Unrealized Gains/Losses on Assets are Break-even (DL)

	As of September 30, 2019
Nikkei 225	Approx. 10,100 yen
TOPIX	Approx. 740 pts
Domestic bonds	Approx. 1.1 %
Foreign securities	Approx. 108 yen per USD

Note: 1. For domestic stocks, calculated based on valuation method of stocks, fully linked with Nikkei 225 and TOPIX.

2. For domestic bonds, rounded to one decimal place, calculated based on newly-issued 10-year government bond yields.

3. For foreign securities, calculated based on dollar-yen rate (assuming all are in dollars).

4. Dai-ichi Life actual results are shown.

9. Forecasts for the Year Ending March 31, 2020

	Year ended March 31, 2020 (forecast)
Premium and other income (consolidated basis)	Decrease
Group fundamental profit	Approx. 510 billion yen
Annualized net premium of policies in force (sum of group companies)	Increase
Sum insured of policies in force (sum of group domestic insurance companies)	Decrease

10. Number of Employees (DL)

		As of September 30, 2019		As of March 31, 2019	As of September 30, 2018
		Increase (decrease) as % of March 31, 2019	Increase (decrease) as % of September 30, 2018		
Sales Representatives	44,444	+0.4%	(0.6%)	44,265	44,724
Administrative personnel	11,281	+2.4%	(1.4%)	11,019	11,437

Note: The number of sales representatives includes those who engage in ancillary work.

11. Bancassurance Sales (Sum of DL and DFL)

		Six months ended September 30, 2019		Year ended March 31, 2019	Six months ended September 30, 2018
			Increase (decrease) as % of September 30, 2018		
Variable annuities	Number of new policies	2,504	(70.6%)	13,100	8,520
	Premium from new policies (millions of yen)	12,714	(69.8%)	65,294	42,160
Fixed annuities	Number of new policies	27,246	(45.2%)	95,381	49,690
	Premium from new policies (millions of yen)	133,844	(45.1%)	463,135	243,951

Note: Bancassurance sales include sales through banks, securities companies, trust banks, credit unions.

		Six months ended September 30, 2019		Year ended March 31, 2019	Six months ended September 30, 2018
			Increase (decrease) as % of September 30, 2018		
Single premium variable whole life insurance	Number of new policies	352	(75.8%)	2,116	1,457
	Premium from new policies (millions of yen)	4,198	(74.4%)	25,019	16,371
Single premium fixed whole life insurance	Number of new policies	31,627	(38.5%)	98,487	51,401
	Premium from new policies (millions of yen)	244,464	(36.4%)	753,307	384,661

Note: Bancassurance sales include sales through banks, securities companies, trust banks, credit unions.

		Six months ended September 30, 2019		Year ended March 31, 2019	Six months ended September 30, 2018
			Increase (decrease) as % of September 30, 2018		
Single premium fixed endowment insurance	Number of new policies	3,241	+ 175.4%	6,647	1,177
	Premium from new policies (millions of yen)	50,259	+ 240.4%	93,741	14,763

Note: Bancassurance sales include sales through banks, securities companies, trust banks, credit unions.

Other Topics

Provision for / (Reversal of) Policy Reserve Associated with Minimum Guarantee for Individual Variable Annuities and Others (General Account)

	(billions of yen)		
	Six months ended September 30, 2019	Year ended March 31, 2019	Six months ended September 30, 2018
DL	(0.0)	-	-
DFL	(13.4)	(5.2)	(7.5)
Sum of DL and DFL	(13.4)	(5.2)	(7.5)

* Negative value in the table represents an amount of reversal.