# Financial Results for the Six Months Ended September 30, 2023

November 14, 2023 Dai-ichi Life Holdings, Inc.



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### Currency Exchange Rates(TTM)

As of end	¥/US\$	¥/Euro	¥/AU\$
September 2023	¥149.58	¥158.00	¥96.06
June 2023	¥144.99	¥157.60	¥95.77
March 2023	¥133.53	¥145.72	¥89.69
December 2022	¥132.70	¥141.47	¥89.57
September 2022	¥144.81	¥142.32	¥94.17
June 2022	¥136.68	¥142.67	¥93.90

### Group Company Name Abbreviation, Equity Share and Fiscal Year

Domesti	c Insurance Business	Equity Share	Fiscal Year
DL	Dai-ichi Life	100%	
DFL	Dai-ichi Frontier Life	100%	Apr -Mar
NFL	Neo First Life	100%	Apr -Mar
ipet	ipet Holdings	100%	
Oversea	s Insurance Business		
PLC	[USA] Protective Life Corporation	100%	Jan – Dec
TAL	[Australia] TAL Dai-ichi Life Australia	100%	Apr -Mar
PNZ	[New Zealand] Partners Group Holdings	100%	Apr -Mar
DLVN	[Vietnam] Dai-ichi Life Insurance Company of	Vietnam 100%	
DLKH	[Cambodia] Dai-ichi Life Insurance (Cambodia)	100%	Jan – Dec
DLMM	[Myanmar] Dai-ichi Life Insurance Myanmar	100%	
SUD	[India] Star Union Dai-ichi Life Insurance Com	pany 45.9%	Apr -Mar
PDL	[Indonesia] PT Panin Dai-ichi Life	40%	
OLI	[Thailand] OCEAN LIFE INSURANCE PUBLIC CO	OMPANY 24%	Jan – Dec
DLRe	[Bermuda] Dai-ichi Life Reinsurance Bermuda	100%	
Other B	usiness (Asset Management)		
AMOne	10ne Asset Management One 49%(Voting rights) 30%(Economic interest)		
VTX	Vertex Investment Solutions	100%	, (p) 1.101

### **Key Highlights**



		Holdings				
Profit	Steady progress towards ¥270bn of the full-year forecast, both in Dom Overseas					
Group Adj. Profit	Steady progress to achieve 64% of the full-year forecast(Up +24% YoY)  Plat, lower profits due to interest and dividends at DL and higher expenses at DFL were of gains from core insurance activities. Steady progress to achieve 57% of the full-year forecast  Up, due to factors such as an increase in underlying profit and economic fluctuations, etc.  Steady progress to achieve 69% of the full-year forecast	ecast				
EEV	¥7.9tn  Up +8% YoY  Group EEV increased from the end of the previous fiscal year due to higher interest rate stock prices in Japan and an increase in overseas subsidiaries due to yen depreciation.	s and				
Top Line Growth	DFL sales continued to drive the Group					
New Business	NB ANP  *239.5bn  Domestic *181.9bn  Verseas *57.6bn  **Down (8%) - Decline at DLVN due to lower momentum in Vietnamese bancassurance market					

New Business (NB)

VNB ¥**5.0**bn ▶ Down (92%)

Decreased YoY due to lower sales volume at DL and DLVN, lower YoY sales of management insurance at PLC, and the effect of investment yield assumptions in calculation at DFL and PLC. We have lowered full-year forecast to approx. ¥25.0bn considering the impact of DL's misstatement of VNB (announced in September), etc.

### Highlights: Group Adj. Profit (Progress by Domestic and Overseas)

Group Overseas

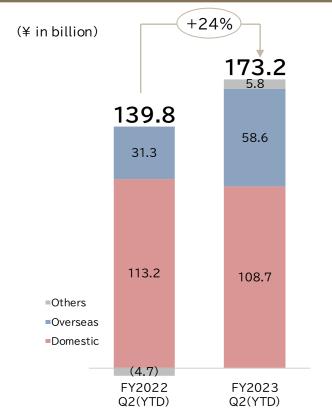
Domestic Others



- Domestic: Steady Progress
  - Steady progress at DL (a recovery from COVID-19 payments in the previous fiscal year partially offset the decrease in investment income), despite slow progress at DFL due to an increase in new policy related expenses and provision of reserves resulting from strong sales.
- Overseas: Steady Progress

Although progress rate remained low at PLC, which recorded a loss from the bankruptcy of FRC<sup>(1)</sup> in Q1, supported by high progress at TAL, progress overseas business as a whole was close to 70%.

### Group Adj. Profit (Domestic / Overseas)



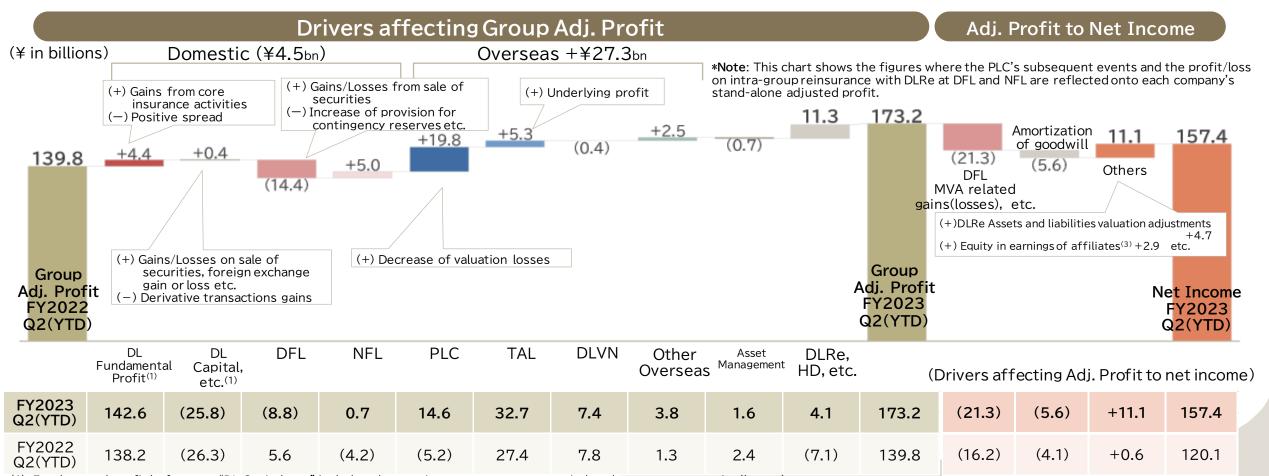
Prog	ress vs. Full-year Forecasts	Group Adj. rofit (¥bn)	Progress	(reference Change Yo
	Group	173.2	64%	+24%
	Domestic	108.7	57%	(4%)
DL	Steady progress toward full-year forecasts, as lower interest and dividend income due to reduction in currency hedged bonds was offset by improvement in insurance-related gains and losses due to the absence of the impact of the COVID-19 payment.	116.8	64%	+4%
DFL	Slow progress toward the full-year forecast continued due to new policy related expenses (agency commissions, etc.) and provision of reserves, in line with strong sales.	(8.8)	-	-
	Overseas	58.6	69%	+86%
PLC	Despite the benefit of yen depreciation, <b>progress rate for the full year remained low</b> due to the loss recorded in Q1 from the bankruptcy of FRC.	14.6	37%	-
TAL	Progress exceeding the full-year forecast due to improvement in underlying profit following Q1 and the impact of rising interest rates and yen depreciation.	32.7	131%	+19%

(1) FRC: First Republic Bank

### Highlights: Profit - Group Adjusted Profit and Net Income

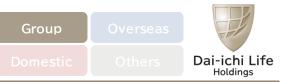


- Group adj. profit increased by 24.0% YoY, to ¥173.2 bn. DL reported a YoY increase as a decrease in interest and dividends income and a deterioration in gains/losses on derivative transactions were offset by recovery on gains from core insurance activities. DFL posted a YoY decline due to a heavy burden of provision of foreign currency standard policy reserves, etc., reflecting strong sales. PLC and TAL reported a YoY increase due to a reduction in valuation losses (due to higher interest rates) and an increase in underlying profit, respectively.
- ▶ Group net income increased 31% YoY to ¥157.4 bn, despite a loss on interest rate fluctuations included in MVA-related gains/losses at DFL

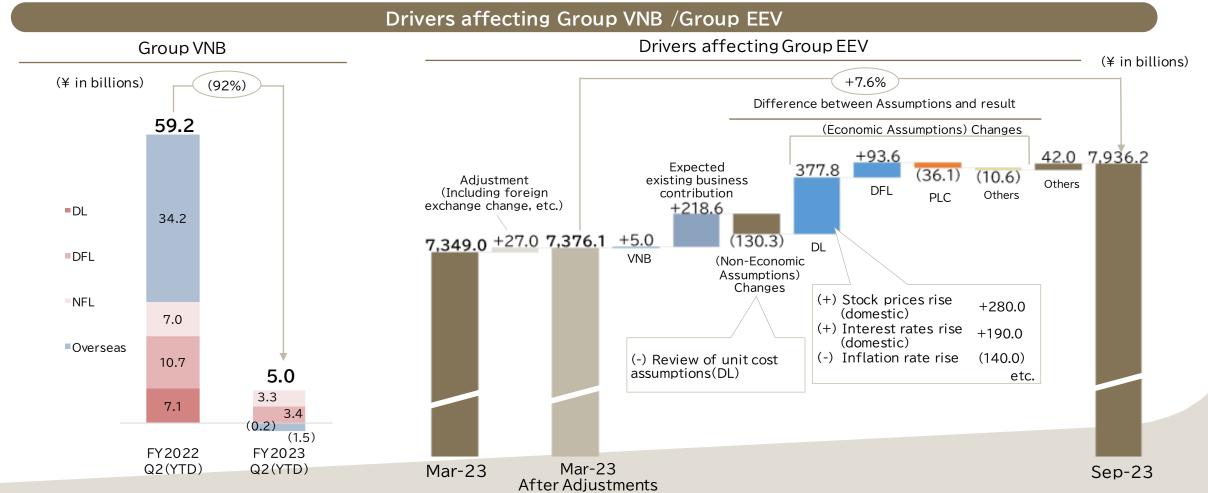


- (1) Fundamental profit before tax. "DL Capital etc." includes changes in corporate tax, net capital and non-recurrent gains (losses).
- (2) As TAL and PNZ have adopted IFRS 17 from FY2023, the prior comparative period (FY2022 Q2(YTD)) figures are restated on IFRS 17 basis in this table.
- (3) Gain (loss) arising from the increase in equity interest in Japan Investor Solutions & Technologies Co..Ltd

### Highlights: Drivers affecting Group VNB / Group EEV



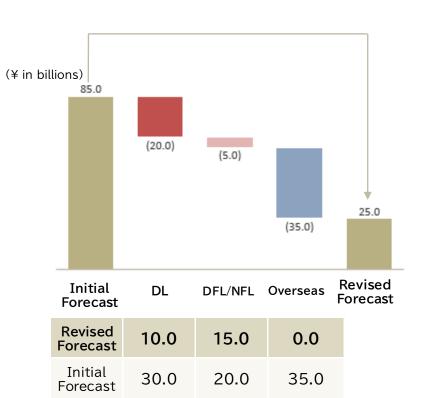
- ▶ VNB decreased 92% YoY to ¥5.0bn, due to lower sales volume at DL and DLVN, lower sales of management insurance at PLC, and the impact of investment spread assumptions at DFL and PLC
- ▶ Group EEV increased by 8% from the FY2023 due to an increase in the value of in-force business in DL, etc. by higher domestic interest rates and stock prices, as well as the realization of expected profits and a significant increase of approx. ¥500bn in the difference between actual results and economic assumptions thanks to the upturn in the financial markets.



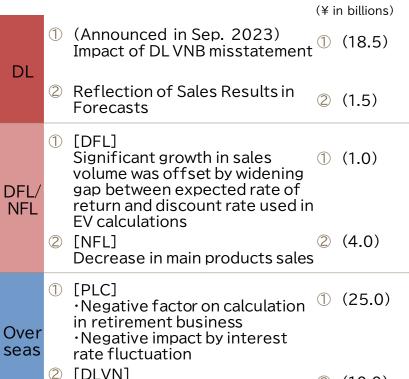


- For Domestic business, in addition to the misstatement (announced in Sep. 2023) and reflection of sales forecasts onwards at DL, other factors included an increase in investment assets which actual investment yields were not reflected in the calculation due to changes in the investment portfolio at DFL and lower VNB margin at NFL. For Overseas business, in addition to the decline in sales volume at DLVN, other factors included the fact that for some of the products in the retirement business at PLC, investment yields that exceeded the discount rates used in EV calculations were not reflected.
- At DL, although there is a recovery trend in the value of sales revenue including our group products, it is expected to take a certain amount of time for its substantial recovery in sales performance of its own products.

### Revised full-year forecast for VNB

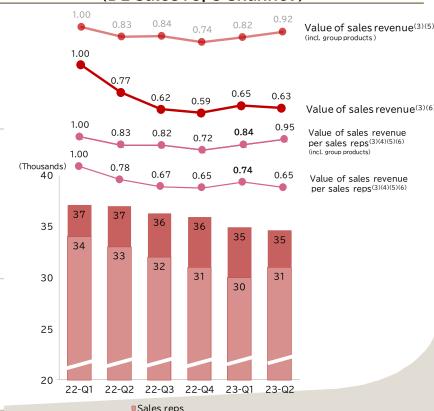


### Drivers affecting for each company



Revised sales volume forecast

### New business factor Decomposition (DL Sales reps Channel)<sup>(2)</sup>

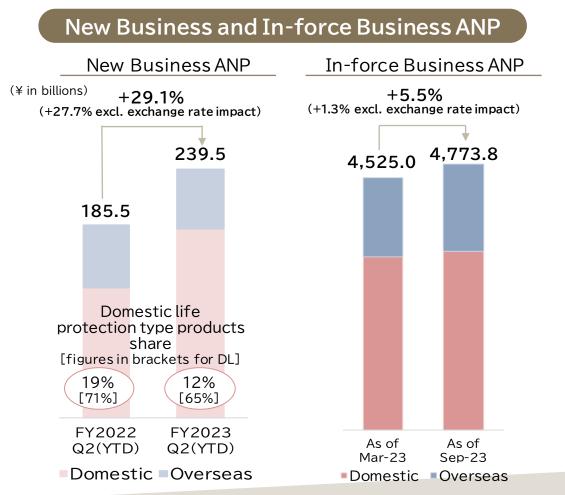


(1)Redefined employees with less than one full year of service at the time of the revision of the staffing system implemented in 22/Q1 as first year under the new system. (2)Includes actual values related to sales of DL products (3) A proprietary indicator of revenue earned by the sales force. Equivalent to the value of new business excluding variable factors in the economic environment. (4) Calculated using the value of operating revenues for each period as the numerator. (5) Denominator is the number of sales excluding the first year (6) Figures indexed with FY2022 Q1 as 1

Sales reps (excl. first-year reps)



- ▶ New business ANP for the Group as a whole increased 29% YoY to ¥239.5 bn (+28% excluding forex impact).
- In domestics, DFL continued to maintain high sales volume, especially for US dollar-denominated products and others, which continue to enjoy high interest rates, and led the entire group. NFL also increased YoY, resulting in a 45% YoY increase in overall domestic sales. On the other hand, sales of DL products continued to decrease YoY.
- ► Overseas sales decreased 8% YoY excluding forex (△4% including forex impact) due to the impact of lower sales in the bank channel at DLVN.
  New Business ANP
  In-force Business ANP



		Mew Dusilless AINF						
(¥	in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change YoY	As of Mar-23	As of Sep-23	Change	
	omestic	125.8	181.9	+44.6%	3,119.6	3,219.4	+3.2% +1.0%	
	DL	25.2	22.3	(11.6%)	1,997.7	1,968.2	(1.5%)	
	o/w Third sector	16.3	13.9	(14.6%)	701.9	697.0	(0.7%)	
	DFL	94.6	149.9	+58.4%	0644	1 107 4	+14.7%	
	o/w DL channel	25.1	35.7	+42.3%	964.4	1,106.4	+7.6%	
	NFL	5.8	6.3	+8.4%	1040	111.0	(10.00()	
	o/w DL channel	3.7	4.0	+6.3%	124.8	111.2	(10.9%)	
	ipet	-	3.2	-	32.5	33.5	+2.9%	
0	verseas	59.7	57.6	(3.5%) (8.0%)	1,405.3	1,554.4	+10.6% +2.1%	
	PLC	35.4	36.7	+3.5% (2.4%)	680.5	772.3	+13.5% +3.9%	
	TAL	4.9	6.5	+32.3% +29.7%	549.6	593.0	+7.9% +0.7%	
	PNZ	-	1.6	+0.0% +0.0%	50.0	54.1	+8.1% +1.5%	
	DLVN	19.0	12.0	(36.5%) (38.5%)	124.2	133.5	+7.5% (1.3%)	
	DLKH/DLMM	0.28	0.56	+95.3% +92.0%	0.90	1.31	+45.7% +33.4%	
D	ai-ichi Life Group	185.5	239.5	+29.1% +27.7%	4,525.0	4,773.8	+5.5% +1.3%	



Steady progress in ordinary revenues mainly due to an increase in premiums and other income of DFL and foreign exchange gains. Group VNB forecast was revised downward based on sales results up to Q2.

	FY2022 Q2(YTD) <sup>(3)</sup>	FY2023 Q2(YTD)	Chan YoY	ge (%)	Actual	FY2022 _ Actual	FY2023 For May. 2023		Change vs Mar.2023
(¥ in billions unless otherwise noted)					vs. Forecast			Revision	V3 14101.2025
Ordinary revenues	5,619.0	5,536.7	(82.3)	(1%)	66%	9,519.4	8,353.0	-	-
Dai-ichi Life	2,068.6	1,933.2	(135.3)	(7%)	54%	4,139.8	3,565.0	-	-
Dai-ichi Frontier Life	2,515.5	2,217.7	(297.7)	(12%)	93%	3,999.2	2,385.0	-	_
Protective (US\$ in millions) (1)	8,861	6,975	(1,886)	(21%)	68%	12,931	10,280	_	_
TAL (AU\$ in millions) (1)	4,280	4,608	+ 327	+ 8%	56%	8,331	8,290	-	_
Ordinary profit	236.1	264.5	+ 28.4	+ 12%	57%	410.9	465.0	-	-
Dai-ichi Life	221.2	212.0	(9.1)	(4%)	61%	353.5	349.0	-	_
Dai-ichi Frontier Life	(11.4)	(38.6)	(27.2)	_	_	13.9	19.0	-	_
Protective (US\$ in millions) (1)	(49)	11	+ 61	_	4%	190	260	_	_
TAL (AU\$ in millions) (1)	380	467	+ 87	+ 23%	120%	567	390	_	_
Net income <sup>(2)</sup>	120.1	157.4	+ 37.3	+ 31%	58%	192.3	273.0	-	-
Dai-ichi Life	111.9	116.8	+ 4.8	+ 4%	64%	165.6	183.0	-	_
Dai-ichi Frontier Life	(10.6)	(31.0)	(20.4)	_	-	6.4	15.0	-	-
Protective (US\$ in millions) (1)	(38)	8	+ 47	-	4%	138	200	-	-
TAL (AU\$ in millions) (1)	285	333	+ 48	+ 17%	123%	409	270	_	_
Group Adjusted Profit	139.8	173.2	+ 33.3	+ 24%	64%	184.4	270.0	-	-
Group VNB <sup>(4)</sup>	59.2	5.0	(54.2)	(92%)	20%	71.2	approx.85.0	approx.25.0	(60.0)
				Dividends	per share (¥)	86	86	-	-
(Reference) Fundamental Profit	207.4	215.8	+ 8.3	+ 4%	50%	364.2	approx.430.0		
Dai-ichi Life	138.2	142.6	+ 4.3	+ 3%	51%	257.1	approx.280.0	-	-

<sup>(1)</sup> Figures for Protective and TAL are disclosed after re-classifying items from Protective and TAL's financial statements under US and Australian accounting standards, respectively to conform to Dai-ichi Life Holdings' disclosure standards. (2) "Net Income" represent "Net income attributable to shareholders of parent company."
(3) As TAL and PNZ have adopted IFRS 17, the figures for TAL and PNZ for FY2022 Q2 (YTD) are restated on IFRS 17 basis. (Group Adjusted Profit is restated as well.)

<sup>(4)</sup> Group VNB (including past figures) are restated reflecting the misstatement we announced on September 29.

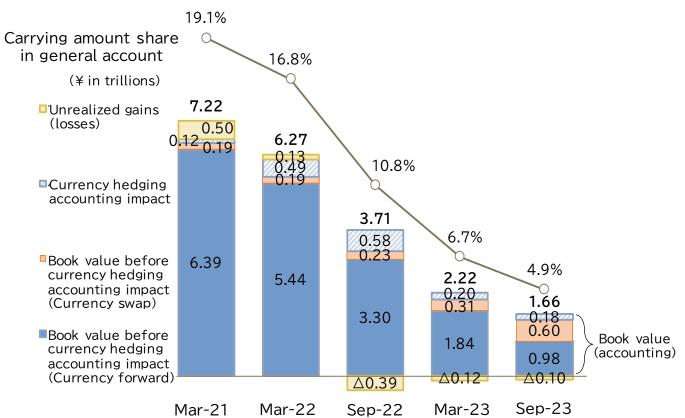
### Dai-ichi Life - Currency Hedged Bond Investment (Balance)



**EV/2022** 

- In response to the high level of currency hedging costs, the plan to sell currency hedged bonds was implemented ahead of schedule. The book value of currency hedged bonds with currency forward contracts fell to less than ¥1tn.
- As a result of the balance reduction, the full-year forecast for hedging costs has been lowered to approx. ¥70bn, the level forecasted at the beginning of the period. Future balance reductions will be implemented flexibly as needed, in consideration with market interest rates trends.

### Breakdown of Currency Hedged Bonds (Carrying amount)



### Gains (losses) on Currency Hedged Bonds

EV/2022

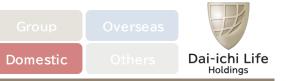
	FY2022 Q2(YTD)	FY2023 Q2(YTD)		
_(¥ in billions)	Currency hedged bonds	Currency hedged bonds	(Ref.) Currency bonds (unhedged) <sup>(1)</sup>	
Interest, dividends and other income	81.5	32.6	25.4	
Currency hedging cost	(23.2)	(37.0)		
Gains (losses) on sale of securities	(150.1)	(48.7)	4.6	
Carrying amount	3,717.3	1,662.4	1,332.1	
Book value	4,114.9	1,766.5	1,281.1	
Unrealized gains(losses)	(397.5)	(104.0)	51.0	
(Ref.) Book value before currency hedging accounting impact	3,532.5	1,586.4		

(1) Including foreign bond investment trusts



### Group Companies Performance Overview

# [Group Companies Performance Overview] Domestic Life Insurance Business: Dai-ichi Life

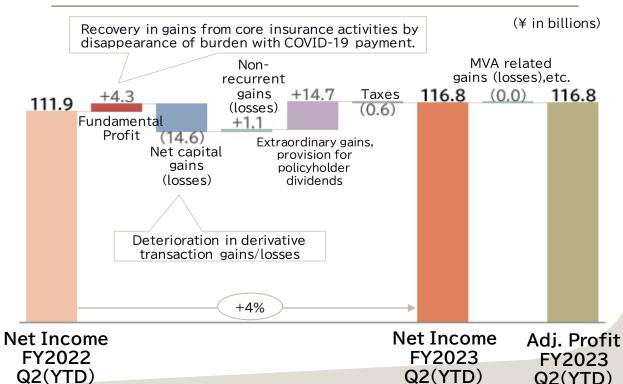


- ► Fundamental profit increased by 3% to ¥142.6 bn YoY mainly due to the recovery in gains from core insurance activities offset the decrease in interest and dividend income due to the sale of currency hedged bonds and the decrease in positive spread due to higher hedging costs.
- Adj. profit increased by 4% to ¥116.8 bn YoY due to the above factors as well as a deterioration in net capital gains/losses, including derivative transaction gains/losses, but these were offset by a recovery in extraordinary gains/losses.

Performance Results					
(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)	
Premium and other income	1,156.0	1,146.9	(9.0)	(1%)	
Fundamental profit	138.2	142.6	+ 4.3	+ 3%	
Positive spread	65.7	7.5	(58.1)	(89%)	
Foreign exchange hedging cost	(26.2)	(39.3)	(13.0)		
Gains from core insurance activities	72.5	135.1	+ 62.5	+ 86%	
Net capital gains (losses)	111.1	96.4	(14.6)	(13%)	
Net gains (losses) on sales of securities	58.4	93.3	+ 34.9		
Gains (losses) from mutual investment funds cancellation	28.4	9.0	(19.3)		
Derivative transaction gains (losses)	9.6	(36.1)	(45.7)		
Foreign exchange gains (losses) exclude hedging cost	14.0	33.0	+ 18.9		
Loss on valuation of securities	(6.1)	(1.7)	+ 4.4		
Non-recurrent gains (losses)	(28.2)	(27.0)	+ 1.1	-	
Provision for additional policy reserve	(34.0)	(29.9)	+ 4.0		
Provision for contingency reserve	-	3.0	+ 3.0		
Reinsurance income (loss)	4.9	-	(4.9)		
Ordinary profit	221.2	212.0	(9.1)	(4%)	
Extraordinary gains (losses)	(21.1)	(7.0)	+ 14.0		
Provision for price fluctuation reserve	(8.5)	(6.0)	+ 2.5		
Provision for reserve for PH dividends	(43.5)	(42.8)	+ 0.6		
Total of corporate income taxes	(44.6)	(45.3)	(0.6)		
Net income (losses)	111.9	116.8	+ 4.8	+ 4%	
(Reference) Reinsurance ceding impact <sup>(1)</sup>	approx.+11.5	approx.+11.5	approx.(0.0)		

(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)
Adj. Profit	111.9	116.8	+4.8	+4%

#### Net Income (loss) YoY change and Adj. Profit

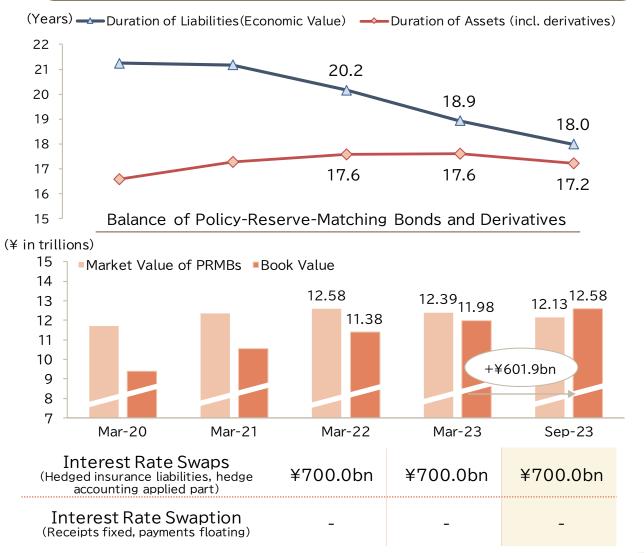


<sup>(1)</sup> Estimated impact of strategic whole life insurance reinsurance transactions (ceding), which has been implemented since FY2018, reduces assumed interest and impacts gains from core insurance activities.

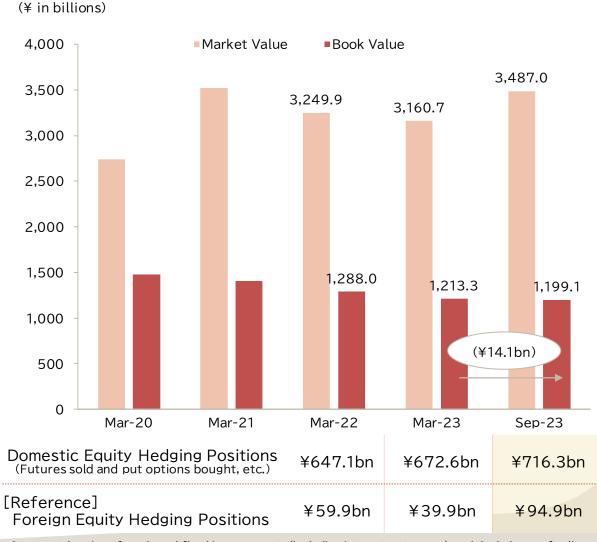
# [Group Companies Performance Overview] Dai-ichi Life – Initiatives for Market Risk Reduction



### Duration and Purchase of Policy-Reserve-Matching Bonds (1)



### Domestic Equity (Market Value/Book Value) (2)



<sup>(1)</sup> Economic value-based duration of insurance liabilities associated with individual insurance and annuities in the general account duration of yen-based fixed income assets (including interest rate swaps), and the balance of policy-reserve-matching bonds(PRMB) and derivatives. PRMB is a unique category for bonds, accepted under Japanese GAAP. PRMB is reported at amortized cost if the bonds meet certain requirements.

(2) Within domestic equity (excluding stocks of subsidiaries, affiliates and not-listed domestic stocks) the book value of equity held for purposes other than pure investment as of end of Sep-23 was ¥74.6 billion.

### [Group Companies Performance Overview]

### Domestic Life Insurance Business: Dai-ichi Frontier Life

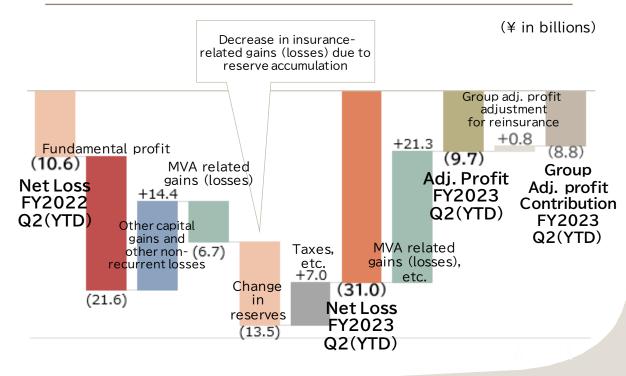


- ► Fundamental profit was minus ¥18.7 bn (previous year:¥2.8 bn) due to a decrease in gains/losses from core insurance activities resulting from a provision to the standard policy reserve in line with increased sales and an increase in sales commissions.
- Net income was minus \(\frac{4}{31.0}\) bn (previous year: net loss of \(\frac{4}{10.6}\) bn) due to the above as well as the absence of reinsurance income in FY2022 and an increase in provision of contingency reserve due to yen depreciation. Adj. profit excluding MVA-related gains and losses was minus \(\frac{4}{9.7}\) bn (previous year: \(\frac{4}{5.6}\) bn).

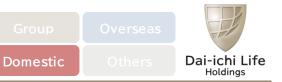
Performance Results(1)					
(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)	
Premium and other income	1,228.8	1,574.2	+ 345.4	+ 28%	
Fundamental profit	2.8	(18.7)	(21.6)	-	
Positive spread	23.3	20.8	(2.5)		
Gains from core insurance activities	(20.5)	(39.6)	(19.1)		
Net capital gains (losses)	(34.6)	(0.6)	+ 34.0		
Gains (losses) related to MVA	(22.2)	(28.9)	(6.7)		
Other capital gains (losses) (sale of securities, etc.)	(12.3)	28.3	+ 40.7		
Non-recurrent gains (losses)	20.4	(19.2)	(39.6)		
Provision/reversal for contingency reserve	(5.9)	(19.2)	(13.2)		
Gains (losses) related to MVA (reinsurance)	-	-	+ 0.0		
Other non-recurrent gains (losses) (reinsurance income(loss), etc.)	26.3	0.0	(26.3)		
Ordinary profit (loss)	(11.4)	(38.6)	(27.2)	-	
Extraordinary gains (losses)	(2.8)	(3.1)	(0.3)		
Provision for price fluctuation reserve	(2.8)	(3.1)	(0.3)		
Total of corporate income taxes	3.6	10.6	+ 7.0		
Net income (loss)	(10.6)	(31.0)	(20.4)	-	
Fundamental profit	2.8	(18.7)	(21.6)		
Other capital and other non-recurrent gain (losses)	13.9	28.3	+ 14.4		
Gains (losses) related to MVA	(22.2)	(28.9)	(6.7)		
Provision for contingency reserves and price fluctuation reserves, and tax	(5.1)	(11.6)	(6.5)		
(Reference) Group adj. profit adjustment due to reinsertion into the group	-	0.8	+ 0.8		

(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)
Adj. Profit	5.6	(9.7)	(15.3)	-

### Net Income (loss) YoY change and Adj. Profit



# [Group Companies Performance Overview] Domestic Life Insurance Business: Neo First Life



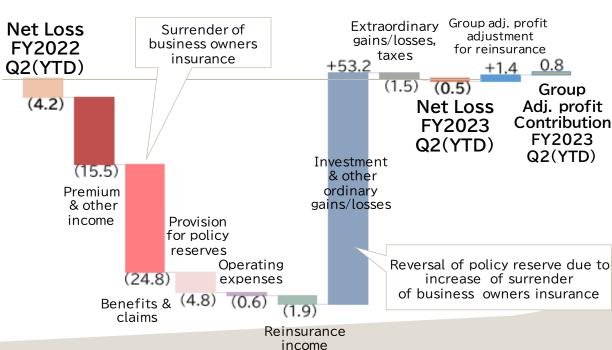
- Premium and other income decreased by 24% YoY due to surrender of business owners insurance while sales performance of cancer insurance was strong.
- Net income was minus ¥0.5 bn (previous year: net loss of ¥4.2 bn), mainly due to an increase in other ordinary gains resulting from an increase in reversal of policy reserve while benefits and claims increased due to surrender of business owners insurance.

Performance Results				
(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)
Premium and other income	63.9	48.4	(15.5)	(24%)
Benefits and claims	(47.2)	(72.1)	(24.8)	
Claims, annuities, benefits	(10.4)	(6.6)	+ 3.7	
Surrender value, other refunds	(36.7)	(65.4)	(28.6)	
Provision for policy reserves, etc.	(6.8)	(11.7)	(4.8)	
Provision/reversal for contingency reserve	(0.0)	(0.0)	(0.0)	
Operating expenses	(16.3)	(17.0)	(0.6)	-
Reinsurance income	1.7	(0.2)	(1.9)	
Investment and other ordinary	(1.0)	52.1	+ 53.2	
Investment gains (losses)	0.2	0.0	(0.2)	
Other ordinary gains (losses)	(1.3)	52.1	+ 53.4	
Ordinary profit (loss)	(5.7)	(0.4)	+ 5.2	-
Extraordinary gains (losses)	(0.0)	(0.0)	(0.0)	
Total of corporate income taxes	1.4	(0.0)	(1.5)	
Net income (loss)	(4.2)	(0.5)	+ 3.7	-
Fundamental profit	(5.7)	(0.0)	+ 5.6	-
(Reference) Consolidated adjustment for inter-group reinsurance		1.4	+ 1.4	

(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)
Adj. Profit	(4.2)	(0.5)	+3.7	

Net Income (loss) YoY change

(¥ in billions)

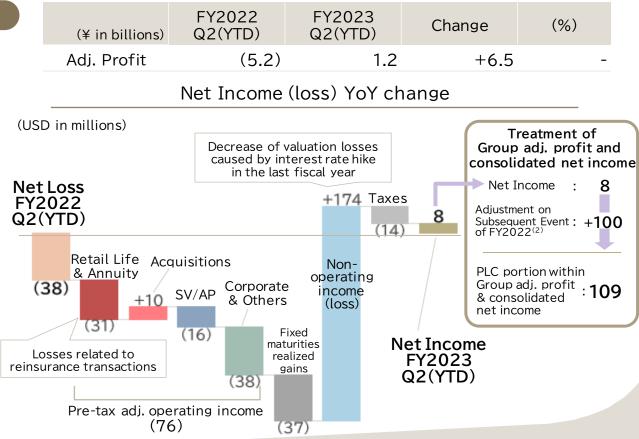


# Dai-ichi Life

### Overseas Insurance Business - Protective, USA

- Operating income decreased by 25% YoY to \$226m due to losses related to reinsurance transactions in Retail Life & Annuity and higher interest expenses in Corporate & Other.
- Net income was \$8m, improved YoY due to a decrease of valuation losses caused by interest rate hike in the last fiscal year.
- In group consolidated basis, losses of (\$100m) related to the bonds of banks which collapsed in March 2023 etc. were not recorded for Q1 of FY2023, since they had been recorded for the last fiscal year as a subsequent event.

Performance Results				
(USD in millions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)
Premiums and policy fees	3,193	3,180	(13)	(0%)
Pre-tax adj. operating income <sup>(1)</sup>	302	226	(76)	(25%)
Retail Life & Annuity	71	40	(31)	(44%)
Acquisitions	162	173	+ 10	+ 6%
Stable Value Products	90	74	(16)	(18%)
Asset Protection	25	25	(0)	(3%)
Corporate & Other	(48)	(86)	(38)	-
Non-operating income (loss)	(352)	(214)	+ 137	
Fixed maturities - realized gains (losses)	0	(37)	(37)	
Credit losses, realized gains(losses) on equity, others	(193)	(170)	+ 23	
Commercial mortgage loans	14	(65)	(80)	
Modco - net realized gains and losses	(177)	(3)	+ 173	
Derivatives related VA, FIA, IUL and STRANN	155	(3)	(159)	
VA/VUL market impacts	(69)	19	+ 88	
Related DAC/VOBA amortization	(82)	47	+ 129	
Income tax expense	11	(2)	(14)	
Net income (loss)	(38)	8	+ 47	-
Net income (loss) (¥ in billions)	(5.2)	1.2	+ 6.5	-
Exchange rate (¥/USD)	136.68	144.99	+ 8.31	+ 6%

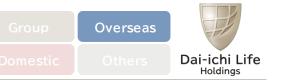


(1) Derived from net income by excluding realized gains and losses on investments and derivatives, etc.

<sup>(2)</sup> Adjusted the amounts of losses recorded in group consolidated basis as a subsequent event in the last fiscal year (In PLC standalone basis, it is recorded in FY2023 Q1). These losses were related to the bond holdings of Silicon Valley Bank and Signature Bank which collapsed and AT1 bonds of Credit Suisse which were written down to zero in March 2023

### [Group Companies Performance Overview]

### Overseas Insurance Business - TAL, Australia



Q2(YTD)

- Underlying profit increased by 47% YoY<sup>(1)</sup> to AU\$257m, due to strong performance across most channels, including profit contribution from TLIS (Westpac Life).
- ▶ Net income increased by 17% YoY<sup>(1)</sup> to AU\$333m, due to higher underlying profit, despite the decrease of a favorable impact of interest rate movements on A&L, etc.
- ▶ TAL adopted IFRS17 from this fiscal year, which increased underlying profit primarily due to absence of amortization cost of DAC.

Performance Results					
(AUD in millions)		FY2022 Q2(YTD) <sup>(1)</sup>	FY2023 Q2(YTD)	Change	(%)
Premium and o		3,720	4,113	+ 393	+ 11%
Underlying pro (after tax, excluding i	Ofit ntragroup reinsurance) <sup>(2)</sup>	175	257	+ 82	+ 47%
Protection bus	iness <sup>(3)</sup>	169	182	+ 13	+ 8%
TLIS (Westpac	Life)	19	78	+ 59	+ 307%
Others		(13)	(3)	+ 9	-
Non-underlying items (after tax)		110	75	(34)	
Interest rate impact on A&L, etc.		166	139	(27)	
TLIS integration	on costs	(18)	(23)	(5)	
RPS, sub notes	costs	(5)	(9)	(4)	
Others		(32)	(30)	+ 2	
Net income (L	oss)	285	333	+ 48	+ 17%
Net income (lo	ss) ¥ in billions	26.8	32.0	+5.1	+ 19%
Exchange rate (	∉/AUD)	94.17	96.06	+1.89	+ 2%
	(Ref: Profit of prior com	parative period	under pre-IFR	S17)	
	FY2022 Q2(YTD)				
	Underlying profit (after tax, excluding intragroup reinsurance) (2) 138 m AUD				
	Net income (loss)	•	58m AUD		
	Adj. profit	1:	5.5bn JPY		

(¥ in billi	ons)	FY2022 Q2(YTD) <sup>(1)</sup>	FY2023 Q2(YTD)	Ch	ange	(%	6)
Adj. P	Profit	27.4	32.	7	+5.3	+	-19%
	Net	Income (loss)	YoY chang	e and A	dj. Prof	fit	
(after to 1885) Impact of 18817 127 Pre-IFRS 158	+13 Protectic Business IFRS	+59 +9 Other Underlying items	Interest rate impact, etc.  (27) (5)  TLIS integration cost  ment due to  +36	(1) Others on	Prefe	(AUD in erred sha dividend +7	millions ares 341
VET Inco	2				Income 2023	Adj. F FY2	Profit 023

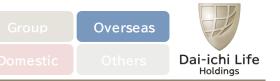
(1) Upon IFRS 17 adoption from FY2023 Q1, prior comparative period (FY2022 Q2(YTD)) figures are also restated on IFRS17 basis.

(3) Underlying profit which had been presented as Individual and Group are integrated to Protection business from FY2023 Q1. Prior comparative period figures are reclassified on the same basis.

Q2(YTD)

<sup>(2)</sup> Previously, the profit and loss associated with reinsurance from TAL to Group company (DL) had been included in Underlying profit, and subtracted from Non-underlying items. From the FY2022 Q4, this profit and loss is not included in Underlying profit to show TAL's standalone profitability. Prior comparative period figures are restated on the same basis.

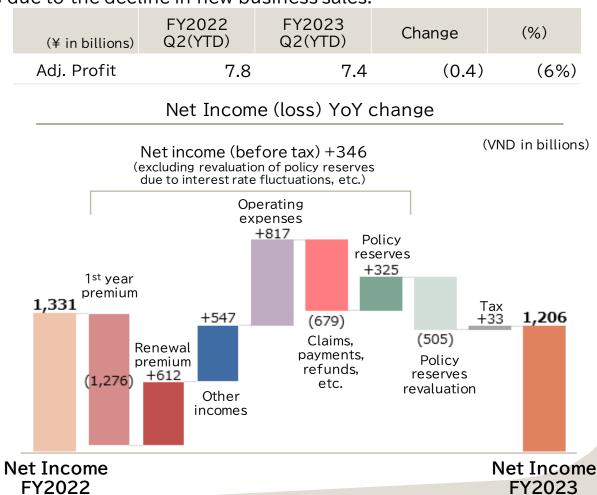
# [Group Companies Performance Overview] Overseas Insurance Business – Dai-ichi Life Vietnam



- Premium and other income decreased by 6% YoY to VND 9,737bn due to the decrease of first year premium resulting from the decline in momentum in bancassurance industry as whole.
- ▶ Net income decreased by 9% to VND 1,206bn due to the increase in policy reserves resulting from the decline in interest rates, despite reduction in the operating expenses and provision for policy reserves due to the decline in new business sales.

Q2(YTD)

Performance Results					
(VND in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)	
Premium and other income	10,401	9,737	(664)	(6%)	
First year premium	3,321	2,045	(1,276)	(38%)	
Renewal premium <sup>(1)</sup>	7,079	7,691	+ 612	+ 9%	
Other incomes	664	1,211	+ 547		
Investment related income, etc.	900	1,510	+ 610		
Reinsurance related income	(236)	(299)	(62)		
Operating expenses	(4,648)	(3,830)	+ 817		
First year commission, distribution expense, etc.	(3,702)	(2,750)	+ 951		
Renewal commission, administration expense	(946)	(1,079)	(133)		
Claims, payments and refunds, etc.	(1,427)	(2,106)	(679)		
Provision for policy reserves, etc.	(3,324)	(3,504)	(180)		
Provision for policy reserves (before revaluation)	(3,434)	(3,109)	+ 325		
Revaluation of policy reserves interest rate, etc.	110	(395)	(505)		
Income tax expense, etc.	(334)	(300)	+ 33		
Net income (loss)	1,331	1,206	(124)	(9%)	
Net income (loss) ¥ in billions	7.8	7.4	(0.4)	(6%)	
Exchange rate (¥/VND)	0.0059	0.0061	0.0002	+ 4%	
Net income excl. revaluation impacts (after tax)	1,243	1,522	+ 279	+ 22%	



Q2 (YTD)

### [Group Companies Performance Overview]

### Overseas Insurance Business and Other Business (Asset Management)







Change

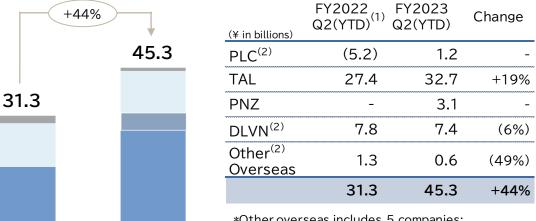
(19%)

(30%)

+3%

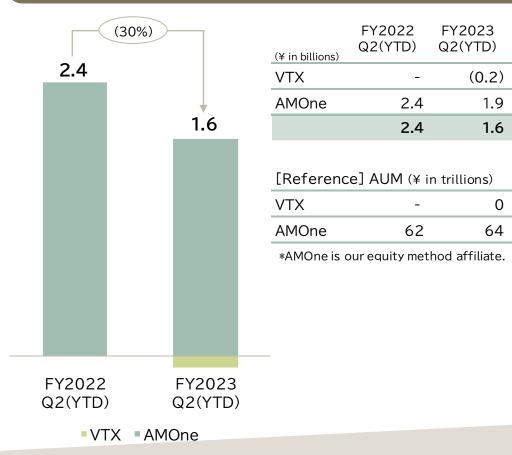
- Adj. profit for the overseas business increased by 44% YoY to ¥45.3bn, due to a reduction in valuation losses at PLC, an increase in profit at TAL resulting from strong performance across most channels including profit contribution from TLIS (Westpac Life), and the start of a profit contribution from PNZ.
- Adi, profit for the asset management business decreased by 30% YoY to ¥1.6bn, due to a decrease in profitability resulting from a decline in the proportion of profitable products at AMOne, and the start of the business at VTX.

### Overseas Insurance Business Adi. Profit



\*Other overseas includes 5 companies: DLKH, DLMM, SUD, PDL, OLI

### Other Business (Asset Management) Adj. Profit



<sup>(1)</sup> As TAL and PNZ have adopted IFRS 17 from FY2023 Q1, the prior comparative period (FY2022 Q2(YTD)) figures are restated on IFRS 17 basis in this table.

(2) Fiscal year ends on December 31, for PLC, DLVN, DLKH, DLMM, PDL, OLI.

FY2023

Q2(YTD)

PN7

Other overseas

FY2022

Q2(YTD)

TAL

PLC

DLVN



# Group EEV (European Embedded Value)

### EEV - European Embedded Value - 1



- ▶ Group EEV increased by 8% (+¥587.1bn) from the end of FY2022 to ¥7,936.2bn, supported by an increase in the value of in-force business at DL due to higher domestic interest rates and stock prices, and an increase in the value of in-force business at DFL due to higher interest rates and yen depreciation.
- Value of new business decreased by 92% YoY to ¥5.0bn, and new business margin declined by 1.95% to 0.16% YoY, due to a significant decrease in PLC's sales volume of management insurance and the impact of the interest rates environment, a decline in DL's own product sales volume, and a widening gap between DFL's assumed rate and discount rates for EV calculation.

Dai-ichi Life Group  (¥ in billions)	As of Mar-23	As of Sep-23	Change
EEV of the Group	7,349.0	7,936.2	+587.1
EEV for Covered Businesses <sup>(1)</sup>	7,512.1	7,918.4	+406.2
Adjusted net worth	4,750.9	3,732.9	(1,017.9)
Value of in-force business	2,761.2	4,185.4	+1,424.2
Adjustments related to non-covered businesses (2)	(163.1)	17.7	+180.9

_(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Value of new business of the Group(A)	59.2	5.0	(54.2)
Present value of premium income (B)	2,809.9	3,129.4	+319.5
New business margin (A/B)	2.11%	0.16%	(1.95%pt)

<sup>(1) &</sup>quot;Covered businesses" are the business areas that are to be covered by the EEV methodology set forth by the EEV principle. Our subsidiaries engaged in the life insurance business (DL, DFL, NFL, PLC, TAL, PNZ, DLVN and their subsidiaries) are categorized as covered businesses. Internal reinsurance transactions with DLRe are included in each ceding group company's EEV.

<sup>(2) &</sup>quot;Adjustments related to non-covered businesses" include net worth (as of Mar-23: ¥1,311.1 billion, Sep-23: ¥1,397.0 billion) of non-consolidated Dai-ichi Life Holdings, adjustments related to interest (as of Mar-23: minus ¥1,580.2 billion, Sep-23: minus ¥1,580.2 billion, Sep-23: minus ¥1,524.2 billion) in seven subsidiaries of Dai-ichi Life Holdings that are engaged in the insurance business, and fair value adjustments to assets and liabilities of Dai-ichi Life Holdings.

Domestic



### Domestic Group Companies

(¥ in billions)

(¥ in billions)

Dai-ichi Life	As of Mar-23	As of Sep-23	Change
EEV	5,160.2	5,313.7	+153.4
Adjusted net worth	3,634.8	3,007.7	(627.0)
Value of in-force business	1,525.4	2,305.9	+ 780.4

	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Value of new business	7.1	(0.2)	(7.4)
Present value of premium income	764.4	736.8	(27.5)
New business margin	0.94%	-0.03%	(0.97%pt)

Dai-ichi Frontier Life	er Life As of Mar-23		ni Frontier Life		Change
EEV	563.7	671.8	+108.0		
Adjusted net worth	109.8	(81.3)	(191.2)		
Value of in-force business	453.8	753.1	+ 299.3		

	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Value of new business	10.7	3.4	(7.3)
Present value of premium income	930.0	1,342.7	+412.6
New business margin	1.16%	0.26%	(0.90%pt)

Neo First Life	As of Mar-23	As of Sep-23	Change
EEV	198.0	199.9	+1.8
Adjusted net worth	1.0	(2.0)	(3.1)
Value of in-force business	197.0	201.9	+4.9

	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Value of new business	7.0	3.3	(3.7)
Present value of premium income	71.5	75.4	+3.9
New business margin	9.85%	4.39%	(5.46%pt)

Exchange rate (¥/US\$)

144.99



(¥ in billions)

### Overseas Group Companies

(¥ in bill	ions)
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144.99

Exchange rate (¥/US\$)

Protective	As of Dec-22	As of Jun-23	Change
EEV	761.1	829.8	+68.6
Adjusted net worth	485.4	505.7	+20.3
Value of in-force business	275.6	324.0	+48.3

132.70

	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Value of new business	22.4	(7.4)	(29.8)
Present value of premium income	876.2	828.2	(48.0)
New business margin	2.56%	(0.90%)	(3.45%pt)

136.68

TAL	As of Mar-23	As of Sep-23	Change
EEV	574.1	601.5	+27.4
Adjusted net worth	403.0	137.6	(265.3)
Value of in-force business	171.1	463.9	+ 292.8
Exchange rate (¥/AU\$)	89.69	96.06	

	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Value of new business	2.9	2.3	(0.5)
Present value of premium income	90.3	85.9	(4.3)
New business margin	3.27%	2.79%	(0.49%pt)
Exchange rate (¥/AU\$)	94.17	96.06	

Dai-ichi Life Vietnam	As of Dec-22	As of Jun-23	Change
EEV	197.9	218.4	+20.5
Adjusted net worth	103.3	120.9	+ 17.5
Value of in-force business	94.5	97.4	+2.9
Exchange rate (¥/VND)	0.0056	0.0061	

	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Value of new business	8.8	3.1	(5.7)
Present value of premium income	77.3	49.3	(28.0)
New business margin	11.47%	6.41%	(5.06%pt)
Exchange rate (¥/VND)	0.0059	0.0061	

Domestic



### Dai-ichi Life Group

(¥ in billions, upper: change in value, lower: percentage to EEV ·VNB)		FFV/for	Adjustments to net	[1	Breakdown for cov	rered business]
Assumptions	Sensitivities	EEV for covered business	worth etc. of non-covered businesses	Value of New Business	Adjusted net worth	Value of in-force business
EOhn unward parallal shift in risk from yield sure	+186.0	+176.6	+9.4	+6.1	(1,258.3)	+1,434.9
50bp upward parallel shift in risk-free yield curve	+2%	+2%	+0%	+123%	(16%)	+18%
FOhn downward namellal shift in view from violations	(211.2)	(201.5)	(9.7)	(6.9)	+1,408.8	(1,610.3)
50bp downward parallel shift in risk-free yield curve	(3%)	(3%)	(0%)	(139%)	+18%	(20%)
100/ dealine in equity and real estate values	(536.3)	(512.0)	(24.3)	(0.4)	(469.6)	(42.3)
10% decline in equity and real estate values	(7%)	(6%)	(0%)	(10%)	(6%)	(1%)
Dai-ichi Life Group EEV	7,936.2	7,918.4	17.7	5.0		

### Dai-ichi Life

(¥ in billions, upper: change in value, lower: percentage to EEV⋅VNB)		[Breakdown of Sensitivities]		
Assumptions	Sensitivities	Value of New Business	Adjusted net worth	Value of in-force business
FOhn unward navallel shift in riek free viold sunse	+213.2	+6.4	(1,059.9)	+1,273.2
50bp upward parallel shift in risk-free yield curve	+4%	-	(20%)	+24%
EOhn downward parallel shift in rick free yield curve	(234.6)	(6.9)	+1,199.7	(1,434.4)
50bp downward parallel shift in risk-free yield curve	(4%)	-	+23%	(27%)
100/ decline in equity and real estate values	(481.3)	_	(481.3)	-
10% decline in equity and real estate values	(9%)	-	(9%)	-
Dai-ichi Life EEV	5,313.7	△ <b>0.2</b>		



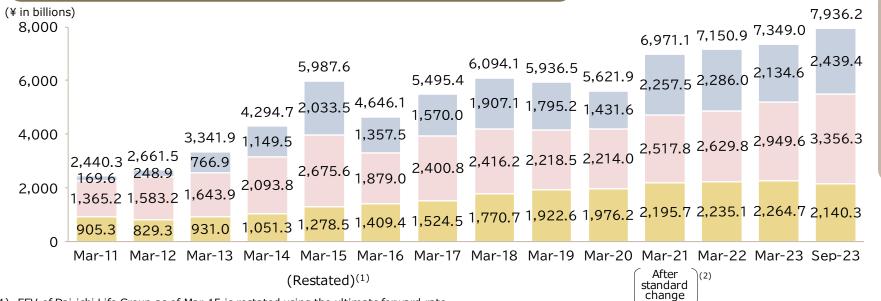
### **EEV of the Group**

Reclassification of EEV from ALM point of view

(¥ in billions)	As of Mar-23	As of Sep-23	Change
Group EEV	7,349.0	7,936.2	+587.1
Covered Businesses	7,512.1	7,918.4	+406.2
Adjusted net worth	4,750.9	3,732.9	(1,017.9)
Value of in-force business	2,761.2	4,185.4	+1,424.2
Adjustment related to non-covered businesses	(163.1)	17.7	+180.9

(¥ in billions)	As of Mar-23	As of Sep-23	Change
Group EEV	7,349.0	7,936.2	+587.1
Unrealized gains on other assets (3)	2,134.6	2,439.4	+304.8
VIF <i>plus</i> unrealized gains on yen-denominated fixed income assets (4)	2,949.6	3,356.3	+406.7
Net worth, etc.  plus retained earnings in liabilities (5)	2,264.7	2,140.3	(124.3)

### EEV of Dai-ichi Life Group after Reclassification



VIF + unrealized gains: <u>Future profit from in-force</u> business

Unrealized gains on other assets<sup>(3)</sup>

VIF *plus* unrealized gains on yendenominated fixed income assets<sup>(4)</sup>

Net worth, etc. plus retained earnings in liabilities (5) Accumulated realized gain

(1) EEV of Dai-ichi Life Group as of Mar-15 is restated using the ultimate forward rate.

<sup>(2)</sup> From EEV calculation as of March 31, 2021, standard changes of UFR(Ultimate Forward Rate) and LLP(Last Liquid Point) were applied, and reflected corporate bond spreads in the discount rate at DFL.

<sup>(3)</sup> DL's unrealized gains excluding those on yen-denominated fixed income assets (i.e. stocks, foreign bonds (excluding hedged bonds) and real estate etc.).

<sup>(4)</sup> VIF of the Group plus unrealized gains on DL's yen-denominated fixed assets as well as DFL's and NFL's assets etc. (after some adjustments).

This item is mainly affected by interest rates thus the amount changes in VIF and unrealized gains on ven-denominated fixed income assets etc. based on changes in interest rate levels offset each other.

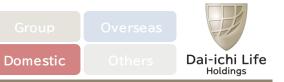
This item is mainly affected by interest rates thus the amount changes in VIF and unrealized gains on yen-denominated fixed income assets etc. based on changes in interest rate levels offset each other.

(5) The sum of adjusted net worth of EEV for covered businesses and adjustments relating to net worth of non-covered businesses excluding unrealized gains.



### Reference Data

### Dai-ichi Life's Results – Quality of In-force Business, Sales Force & Productivity

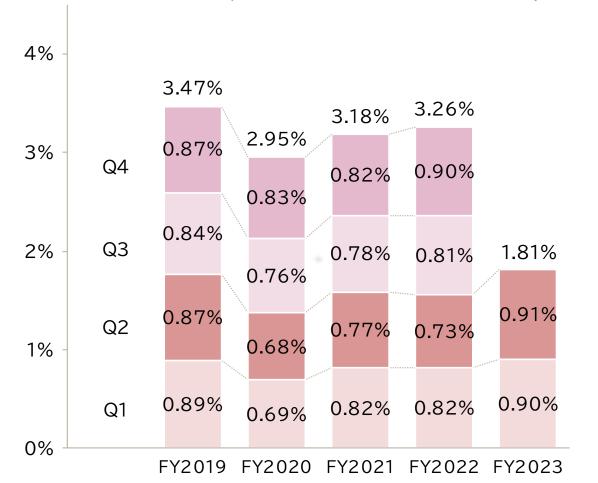


### ANP based Surrender & Lapse

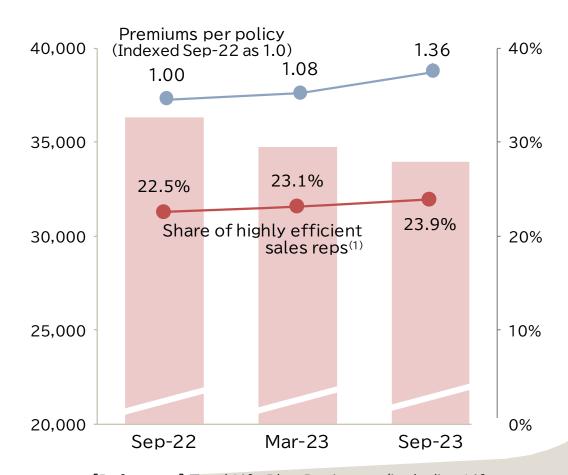
(Individual Insurance & Annuities)

Surrender & Lapse Rate

(ANP based Surrender & Lapse / in-force business ANP at fiscal year start)



### Number of Sales Reps and Productivity



[Reference] Total Life Plan Designers (including Life Professionals)

Domestic



### **Interest and Dividends**

(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)
Interest and dividends	422.7	354.1	(68.6)	(16%)
Domestic bonds	135.1	130.0	(5.1)	(4%)
Domestic stocks	37.0	35.9	(1.0)	(3%)
Foreign securities	179.2	112.8	(66.3)	(37%)
Other securities	12.3	9.3	(2.9)	(24%)
Loans	19.5	25.7	+6.1	+ 32%
Real estate	34.6	34.3	(0.3)	(1%)

#### [Reference] Rates of return during FY2022

(¥ in billions)	Interest and dividends	Average daily balance	Return <sup>(1)</sup>
General account total	804.8	32,813.8	2.45%
Domestic bonds	266.9	17,187.5	1.55%
Domestic stocks	75.2	1,297.5	5.80%
Foreign securities	317.9	7,362.1	4.32%
Other securities	25.3	761.3	3.33%
Loans	41.7	2,621.0	1.59%
Real estate <sup>(2)</sup>	68.9	895.5	7.70%

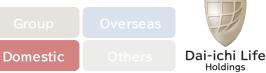
### Gains/Losses on Sale and Valuation of Securities

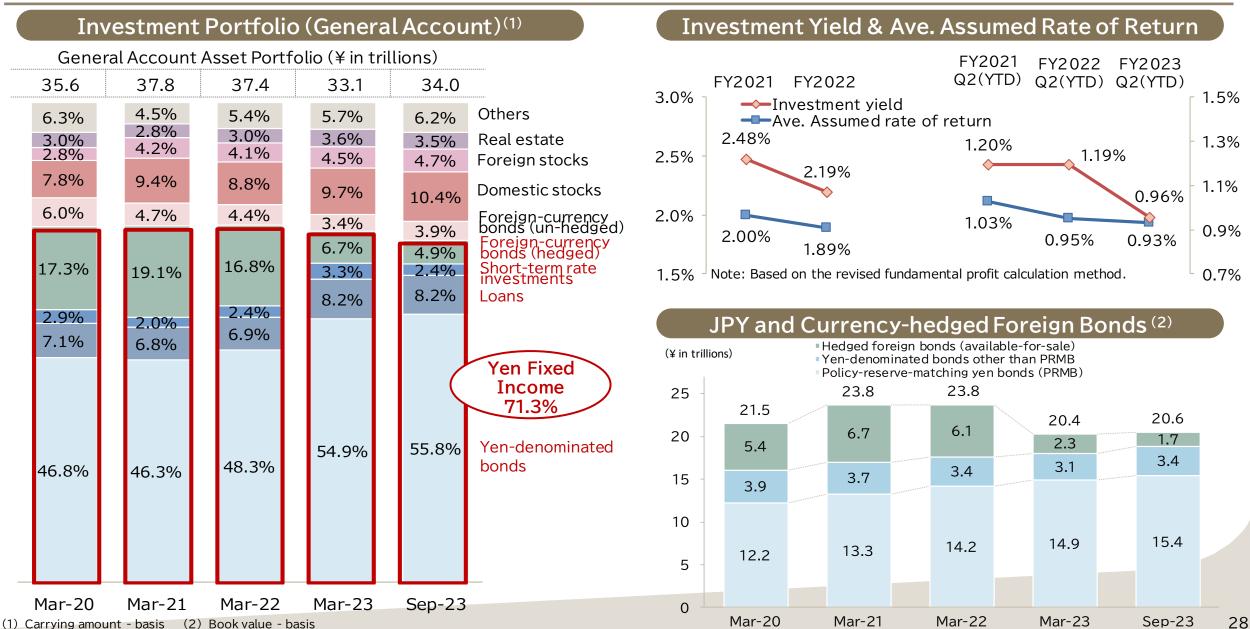
(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	(%)
Gains on sale of securities	271.9	204.8	(67.1)	(25%)
Domestic bonds	38.7	17.8	(20.8)	(54%)
Domestic stocks	91.0	107.0	+15.9	+ 18%
Foreign securities	136.8	77.9	(58.8)	(43%)
Others	5.2	1.9	(3.3)	(63%)
Losses on sale of securities	213.5	111.4	(102.0)	(48%)
Domestic bonds	15.0	6.1	(8.8)	(59%)
Domestic stocks	2.6	0.7	(1.8)	(71%)
Foreign securities	188.0	96.1	(91.9)	(49%)
Others	7.8	8.3	+0.5	+ 7%
Net gains or losses	58.4	93.3	+34.9	+ 60%
Losses on valuation of securities	6.1	1.7	(4.4)	(72%)
Domestic bonds	-	-	_	-
Domestic stocks	2.0	1.0	(0.9)	(48%)
Foreign securities	4.1	0.6	(3.4)	(84%)
Others	_	0.0	+0.0	_

<sup>(1)</sup> Ratio of interest and dividends to the average daily balance.

<sup>(2)</sup> The daily balance of real estate held with investment purpose is used.

## Dai-ichi Life's Results – General Account Assets [2] Investment Portfolio, Return and Average Assumed Rate of Return

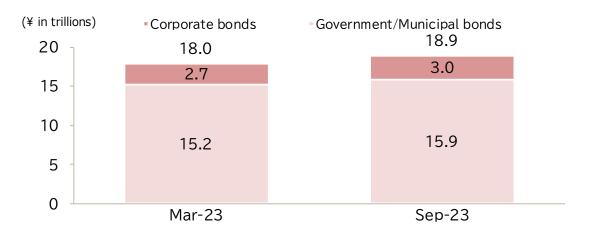




## Dai-ichi Life's Results – General Account Assets [3] Yen-denominated Bonds and Foreign Currency Bonds

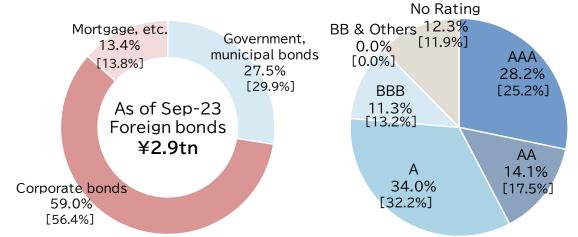


### Yen-denominated Bonds (1)



### Foreign Currency Bond Portfolio (2)(3) (Sep-23)

\*Figures in brackets are as of March 31, 2023.

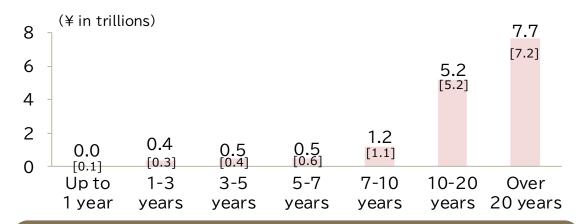


#### (1) Book value - basis

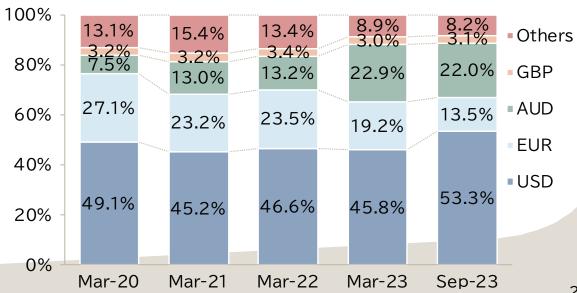
(3) Rating breakdown based on ratings from S&P & Moody's, excluding mortgage etc.

### Domestic Government Bonds (2) by Maturity (Sep-23)

\*Figures in brackets are as of March 31, 2023.



### Foreign Currency Bonds by Currency (2)



<sup>(2)</sup> Carrying amount - basis

### Dai-ichi Life's Results – Measures of Financial Soundness Unrealized Gains/Losses & Solvency Margin Ratio



### Unrealized Gains/Losses (General Account)

(¥ in billions)	As of Mar-23	As of Sep-23	Change	(%)
Securities	2,659.4	2,074.9	(584.4)	(22%)
Domestic bonds	662.6	△ 377.7	(1,040.4)	_
Foreign bonds	(110.1)	(84.8)	+ 25.2	-
o/w Hedged foreign currency bonds	(128.6)	(104.0)	+ 24.5	-
Domestic stocks	1,947.4	2,287.8	+ 340.4	+ 17%
Foreign stocks	148.9	232.6	+ 83.7	+ 56%
Real estate	523.4	526.6	+ 3.1	+ 1%
General Account total	3,141.7	2,490.9	(650.8)	(21%)

#### As of the end of September 2023

#### Sensitivities (1)

### Domestic bonds

10-year JGB Yield 10bp change: September 2023: ± ¥270bn\* (March 2023: ± ¥280bn)

\* Available-for-sale securities: September 2023: ± ¥10bn (March 2023:  $\pm$  ¥10bn)

Domestic stocks

Nikkei 225 1,000 yen change: September 2023: ± ¥100bn (March 2023:  $\pm$  ¥110bn)

Foreign Securities

JPY / USD 1 yen change: September 2023: ± ¥17bn (March 2023: ± ¥16bn)

### Breakeven Points<sup>(2)</sup>

10-year JGB Yield September 2023: 0.6%\* (March 2023: 0.6%)

\* Available-for-sale securities: September 2023: 1.2% (March 2023: 1.1%)

Nikkei 225 September 2023: ¥10,900 (March 2023: ¥10,700)

JPY / USD September 2023: \$1 = \$127(March 2023: ¥119)

### Solvency Margin Ratio & Adjusted Net Assets



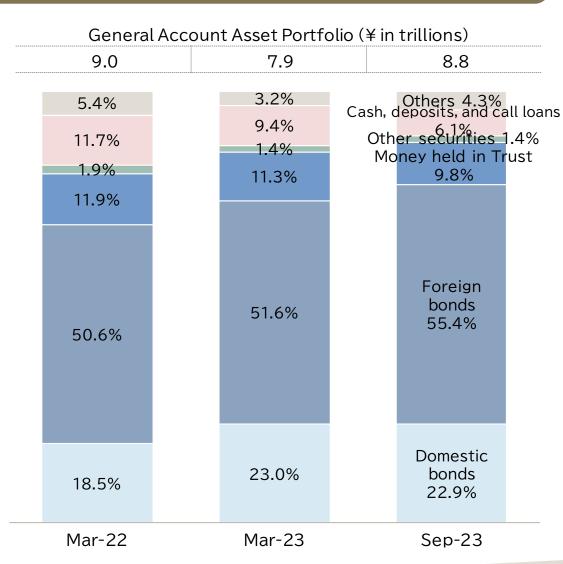
<sup>(1)</sup> Sensitivities indicate the impact of fluctuations in the market value of related assets.

<sup>(2)</sup> Breakeven points indicate assumptions when unrealized gains or losses of the related assets would be zero. Figures for foreign securities are calculated for foreign exchange factors only, based on the 30 JPY/US exchange rate (assuming all are in USD).

### [Dai-ichi Frontier Life] Investment Portfolio



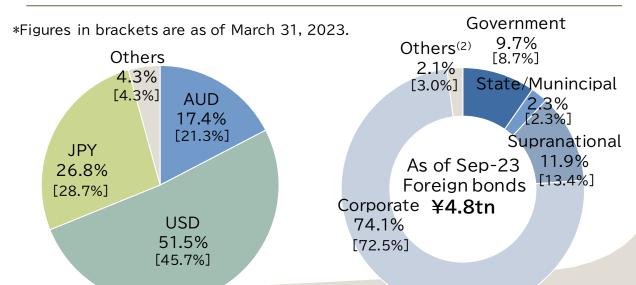
### Investment Portfolio (General Account)(1)



#### Book Value / Market Value Information on Securities (Sep-23)

_(¥ in billion)	Book Value	Market Value	Unrealized Gains/Losse s
Policy-reserve matching bonds	4,988.2	4,509.4	(478.8)
Securities available for sale	2,257.8	2,143.5	(114.3)
Domestic bonds	504.2	493.7	(10.5)
Foreign securities	1,570.0	1,469.5	(100.4)
Other securities	130.3	127.6	(2.6)

### Investment Amounts by Product Fund & Foreign Currency Bonds



<sup>(1)</sup> Carrying amount - basis

<sup>(2)</sup> Includes structured bonds backed by government bonds and corporate bonds.

### Gains and Losses on Market Value Adjustment (MVA)



- For products with MVA option, the J-GAAP liabilities are recognized as the greater of surrender value or the value of policy reserves determined by assumed interest rate. When interest rate decreases, the surrender value will be higher than the value of policy reserves, resulting in an accrual of MVA related policy reserves.
- Gains/losses on MVA are offset on an accounting basis over time, therefore excluded from group adjusted profit calculation.

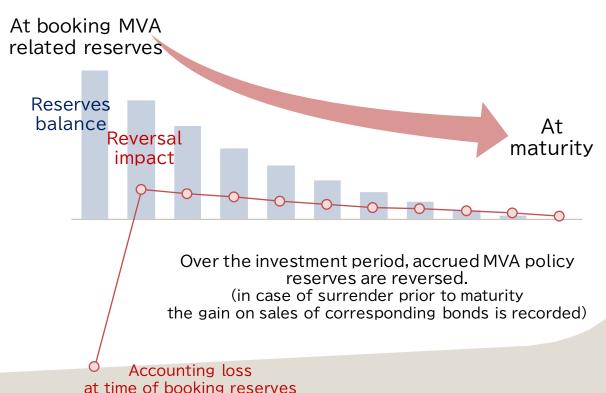
### Policy Reserves Accrual on MVA

### Interest rate decrease **≒** Accrue MVA related reserves 2 Surrender value based on interest rate Interest movements rate increase Single Premium Annuity Fu ① Policy reserves determined by assumed interest rate Start of contract pension Investment period start payment

J-GAAP liabilities at the end of each period are based on the higher of ① or ②. When interest rate decline and ②>①, additional policy reserves are accrued.

### Reversal of Policy Reserves Accrued on MVA

Assuming flat interest rate after booking MVA related policy reserves, the amount of reserves is recalculated according to the market interest rate.





### **PLC Sales Performance**

	FY2022	FY2023	Chang	e
(USD in millions)	Q2(YTD)	Q2(YTD)	YoY	(%)
Retail Life & Annuity	2,261	1,510	(751)	(33%)
Traditional life	109	113	+4	+4%
Universal life	49	54	+5	+10%
BOLI/COLI <sup>(1)</sup>	1,353	289	(1,064)	(79%)
Fixed annuity	406	688	+282	+69%
Variable annuity	344	366	+22	+6%
Stable Value Products	3,417	3,374	(43)	(1%)
Asset Protection	429	516	+87	+20%

### **TAL Sales Performance**

(AUD in millions)	FY2022 Q2(YTD)		Change YoY	e (%)
New Business ANP	52	68	+ 15	+ 30%
(TAL) Individual	29	36	+ 7	+ 26%
Group	22	30	+ 7	+ 34%
TLIS (Westpac Life)	0	1	+ 0	+ 40%
Change in in-force	239	279	+ 39	+ 16%
(TAL) Individual	111	226	+ 115	+ 104%
Group	103	(7)	(110)	-
TLIS (Westpac Life)	25	60	+ 34	+ 136%

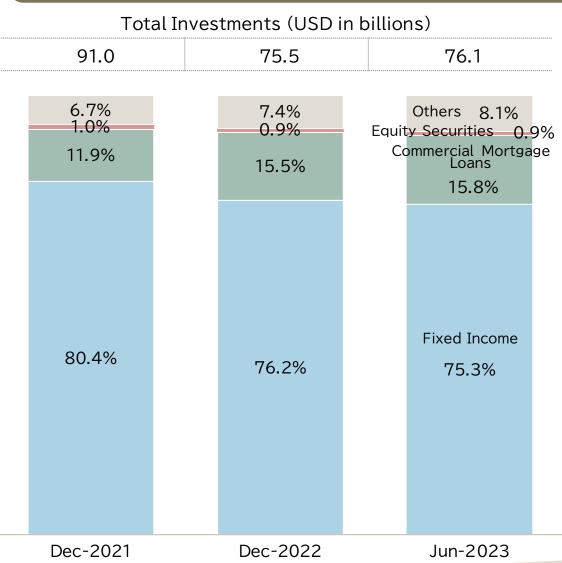
<sup>\*</sup> Change in in-force is due to renewal of insurance contract and premium adjustment etc.

<sup>(1)</sup> Bank Owned Life Insurance (BOLI)/Company Owned Life Insurance (COLI) is a form of life insurance (usually UL or VUL) purchased by banks/companies as funding mechanisms for employee retirement and benefit program liabilities, etc.

### [PLC] Investment Portfolio



### Investment Portfolio (General Account)(1)

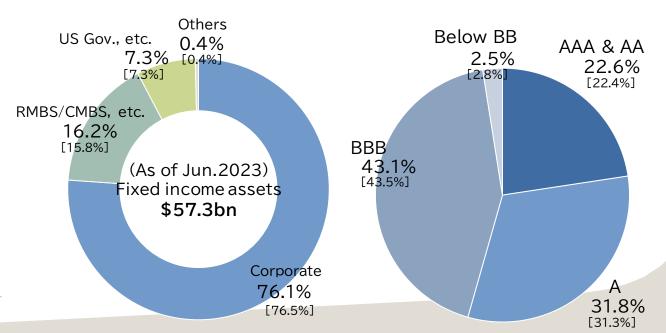


### Commercial Mortgage Loans

(USD in millions)	Dec-202	2 Jun-2023	Change
Mortgage Loans (Gross)	11,79	96 12,165	+369
o/w Non-pe	rforming	- 71	+71
Allowance for credit losses	10	00 167	+67
(% of Mortgag	e loans) 0.8	3% 1.4%	+ 0.53%pt

### Fixed Income Allocation and Credit Quality

\*Figures in brackets are as of Dec 31, 2022.



(1) Carrying amount - basis



### **Group Adjusted Profit**

(¥ in billions)		Items	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022 Q2(YTD) <sup>(1)</sup>	FY2022	FY2023 Q2(YTD)
Domestic Insurance Business														
Dai-ichi Life	Net income	1	85.5	152.1	129.1	117.1	169.9	172.9	128.6	196.0	199.7	111.9	165.6	116
	Adjustment (1) Provision for contingency reserve (in excess of statutory amount, net of tax)	2	24.9	19.2	12.9	12.9	-	-	21.6	(21.6)	-	-	-	
	Adjustment (2) Provision for price fluctuation reserve (in excess of statutory amount, net of tax)	3	9.7	-	-	-	-	-	-	-	-	-	-	
	Adjustment (3) Gains or losses on accounting for market value adjustment, net of tax	4	(0.6)	(0.2)	(0.4)	(0.2)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0
	Adjustment (4) Gains on change in equity	5	-	-	-	-	-	(1.4)	-	-	-	-	-	
	Sub-total Sub-total	6	34.0	18.9	12.5	12.7	(0.0)	(1.4)	21.6	(21.6)	(0.0)	(0.0)	(0.0)	(0
	Adjusted profit	7	119.5	171.1	141.6	129.9	169.8	171.4	150.2	174.4	199.7	111.9	165.6	11
Dai-ichi Frontier Life	Net income	8	(15.2)	(21.9)	24.3	50.2	37.0	19.9	(100.0)	86.3	138.6	(10.6)	6.4	(31
	Adjustment (1) Provision for contingency reserve (in excess of statutory amount, net of tax)	9	-	-	-	-	-	-	(30.0)	48.0	1.5	-	(14.5)	
	Adjustment (2) Provision for price fluctuation reserve (in excess of statutory amount, net of tax)	10	-	-	-	-	-	-	-	-	-	-	-	
	Adjustment (3) Gains or losses on accounting for market value adjustment, net of tax	11	(0.9)	46.9	7.5	(27.0)	(7.9)	0.7	193.5	(77.2)	(81.5)	16.2	(8.7)	2
	Adjustment (4) Group Tax Sharing System Introduction	12	-	-	-	-	-	-	-	-	(39.5)	-	-	
	Sub-total	13	(0.9)	46.9	7.5	(27.0)	(7.9)	0.7	163.5	(29.2)	(119.6)	16.2	(23.2)	2
	Adjusted profit	14	(16.1)	24.9	31.8	23.2	29.1	20.7	63.4	57.1	19.0	5.6	(16.7)	(9
Neo First Life	Net income	15	-	0.4	(7.1)	(5.9)	(8.3)	(8.5)	(16.3)	(14.1)	(6.8)	(4.2)	24.7	(
	Adjustment Group Tax Sharing System Introduction	16	-	-	-	-	-	-	-	-	(1.3)	-	-	
	Adjusted profit	17	-	0.4	(7.1)	(5.9)	(8.3)	(8.5)	(16.3)	(14.1)	(8.1)	(4.2)	24.7	(
ipet Holdings	Net income	18	-	-	-	-	-	-	-	-	-	-	0.3	
	Adjusted profit	19	-	-	-	-	-	-	-	-	-	-	0.3	
Adjusted profits of domesctic insurar	nce business	20	103.4	196.6	166.4	147.1	190.6	183.6	197.4	217.4	210.6	113.2	173.9	10
verseas Insurance Business														
Protective Life Corporation	Adjusted profit	21	-	-	32.3	45.7	34.9	33.5	50.7	37.4	54.9	(5.2)	18.4	
TAL Dai-ichi Life Australia	Adjusted profit	22	8.6	12.1	10.3	12.7	10.5	9.8	11.0	15.2	12.3	15.5	37.8	
Partners Group Holdings	Adjusted profit	23	-	-	-	-	-	-	-	-	-	-	2.8	
Dai-ichi Life Insurance Company of Vietnam	Adjusted profit	24	1.0	1.3	0.5	0.5	(2.0)	0.2	6.0	5.9	14.1	7.8	15.1	
Adjusted profits of overseas insuran	ce business	25	10.8	15.7	45.7	61.5	46.8	46.9	70.3	60.2	83.0	19.4	76.3	4
Dai-ichi Life Reinsurance Bermuda	Net income	26	-	-	-	-	-	-	-	-	0.0	(5.4)	(3.8)	1
	Adjustment Adjustments to asset and liability valuations	27	-	-	-	-	-	-	-	-	-	-	2.0	(4
	Adjusted profit	28	-	-	-	-	-	-	-	-	0.0	-	(1.8)	
ther Business (Asset Management)	Adjusted profit	29	4.4	6.1	5.9	5.8	5.3	10.4	12.0	9.9	5.2	2.4	3.7	
olding company & Intermediate holding	Adjusted profit	30	-	-	_	0.0	0.3	(3.5)	(4.4)	(4.0)	(2.0)	(1.1)	(3.5)	(2
ompany onsolidation adjustment	Adjustment (1) Dividends from subsidiaries and affiliates	31	2.7	3.6	13.5	4.4			-	-	-	-		
-	Adjustment (2) Redeemable preference shares dividend from TAL	32	_	-	-	-	-	1.0	0.8	0.7	0.7	0.5	1.1	
	Adjustment (3) Amortisation in holding and intermediate holding companies of VIFs on acquisitions	33	-	_	-	-	_	-	-	-		-	0.8	
	Adjustment (4) Consolidation adjustments for intra-group reinsurance	34	_	_	_	-	_	_	_	-	_	_	47.6	(
	Adjustment (5) Subsequent events (e.g. Silicon Valley Bank collapse)	35	_	-	_	_	_	_	_	_	-	-	14.5	(1
	Adjustment (6) Amortization of goodwill	36	5.1	8.6	6.3	5.6	7.0	8.2	56.4	5.7	6.9	4.1	9.0	
	Adjustment (7) Gains on change in equity (Dai-ichi Life)	37	-	-	-			1.4	<del>-</del>	-		-	-	
	Adjustment (8) Gains on change in equity (Holding company)	38	-	-	-	(12.4)	(33.5)	-		(34.9)	-		-	
	Adjustment (9) Impact of U.S. Tax change	39	-	_	_	-	(90.1)		-	-		-	_	
	Adjustment (10) Others	40	(0.1)	(2.2)	(0.3)	0.0	3.9	2.3	0.5	(0.8)	0.7	(0.5)	4.3	((
		41	116.0	214.7	204.6	210.1	243.2	236.3	274.5	282.8	296.1	127.9	184.4	17
Froup Adjusted Profits (Items 41 = 20 +	.75 + 78 + 79 + 30 - 31 - 37 - 33 - 34 - 25)													

## [Reference] Adjusted ROE Definition and Past Results







Adjusted ROE = [Numerator] Adjusted profit ÷ [Denominator] Adjusted net assets (Average of year beginning and ending value)

Adjusted net assets = Net assets - Goodwill - Unrealized gains/losses on fixed-income assets\* + MVA balance at Dai-ichi Frontier Life(net of tax)

\* Dai-ichi Life, Neo First Life: Amount classified as net unrealized gains on securities within fixed-income assets, net of tax<sup>(1)</sup>

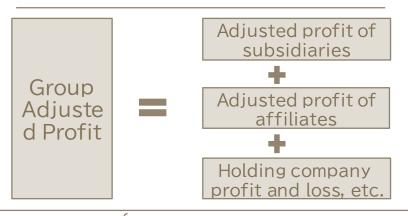
Dai-ichi Frontier Life, Protective Life: Net unrealized gains on securities, net of tax

#### Adjusted ROE historical data

	FY2018	FY2019	FY2020	FY2021	FY2022
(¥ in billions/ %)					
Group Adjusted ROE	7.6%	9.5%	8.9%	8.0%	5.0%
Numerator (Adjusted Profit)	236.3	274.5	282.8	296.1	184.4
Denominator (Average Adjusted net assets)	3,095.8	2,875.3	3,172.3	3,714.6	3,655.3
Denominator (FY end Adjusted net assets)	3,090.7	2,659.9	3,684.7	3,744.4	3,566.2
[Calculation of denominator]					
Net assets	3,712.4	3,775.8	4,806.2	4,407.8	2,872.6
(–) Goodwill	48.9	39.4	42.6	56.2	119.5
(-) Unrealized gains / losses on fixed-income assets	595.6	1,258.8	1,200.5	628.7	△ 812.2
(+) [DFL] MVA balance	22.8	182.4	121.8	21.6	0.8
Net assets for Adjusted ROE	3,090.7	2,659.9	3,684.7	3,744.4	3,566.2
o/w Shareholder's equity	1,708.8	1,641.5	1,893.6	1,996.3	1,970.5

-ichi Life Adjusted ROE	7.6%	7.9%	8.4%	8.2%	7.3%
Numerator (Adjusted Profit)	171.4	150.2	174.4	199.7	165.6
Denominator (Average Adjusted net assets)	2,243.6	1,913.8	2,077.1	2,450.5	2,264.1
Denominator (FY end Adjusted net assets)	2,177.7	1,650.0	2,504.3	2,396.7	2,131.5
,	2,885.2	2,549.9	3,190.2	2,756.9	2,100.0
-	2,885.2 707.5	2,549.9 899.8	3,190.2 685.8	2,756.9 360.2	2,100.0 △ 31.5
[Calculation of denominator]  Net assets  (-) Unrealized gains / losses on fixed-income assets  Net assets for Adjusted ROE	· '	,			

#### Definition of Group Adjusted Profit



[Adjustment 1]

Provision for contingency and price fluctuation reserves, etc.

(in excess of statutory requirement, net of tax)

In addition, if there are similar provisions at overseas subsidiaries and affiliates, adjustments will be made case-by-case basis.

[Adjustment 2] [MVA related gains (losses), net of tax, etc.

Adjusted for technical accounting valuation gains and losses

[Adjustment 3]

Amortization of goodwill, gains/losses on acquisition phase, gains/losses on change in shareholding, etc.

Adjusted for gains/losses on organizational restructuring and amortization of goodwill, etc. in the consolidation procedures of each company.

<sup>(1)</sup> It mainly defines unrealized gains/losses on yen-denominated bonds, purchased monetary claims, hedged foreign currency-denominated bonds, and investment trusts whose main investment targets are 36 fixed-income assets.

# Additional items to "HD expenses, etc." in Group Adjusted Profit

- Through the acquisitions of PNZ and ipet in FY2022, Value of In-Force (VIF) of each acquired companies were recognized as a intangible assets. In order to treat the amortization of these VIF in the consistent manner with the past acquisition executed by subsidiary companies, HD recognized VIF amortization expenses as below.
- In addition, deferral of one-time gains derived from inter-group reinsurance executed in FY2022 were recognized as below, in order to be the same manner with consolidated accounting treatment.

### **Group Adjusted Profit**

Adjusted profit of each subsidiaries + HD expenses, etc.

Additional items to "HD expenses, etc."

- ① Recognize VIF amortization in HD as "HD expenses, etc."
  - [Acquisitions executed by HD] (PNZ and ipet) [Acquisitions executed by subsidiaries in the past]  $\rightarrow$  Amortize VIF in subsidiaries
- → Amortize VIF in HD
- No matter which scheme of acquisition is taken, Group Adjusted Profit is after the amortization of VIF
- 2 Recognize the impact of deferring one-time gain derived from inter-group reinsurance, which is adjusted in consolidated accounting, are recognized in "HD expenses, etc." in Group Adjusted Profit, in the consistent manner with the net income of accounting basis

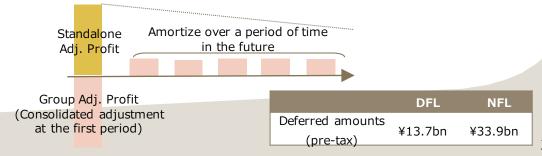
#### Treatment in Group Adjusted Profit

Aline with the treatment of (1) VIF amortization if HD consolidated accounting (= Recognize in "HD expenses, Consolidated Adjustment etc." in Group Adjusted Profit) (Inter-group reinsurance)

(\*) Valuation mismatch between asset and liability (the difference between net income and comprehensive income) is not recognized in Group Adjusted Profit, in the same manner with DFL's MVA-related gains and losses

#### Inter-group reinsurance executed in FY2022 4Q

- ✓ Ceded the parts of in-force block of DFL's single-premium whole life policies and NFL's medical policies to DL Re, which leads to recognize one-time gains in DFL and NFL on the standalone basis due to the reversal of policy reserves
- ✓ Since these one-time gains are the unrealized gains derived from intergroup transaction, those were not recognized but deferred in the consolidated income statement



# Group

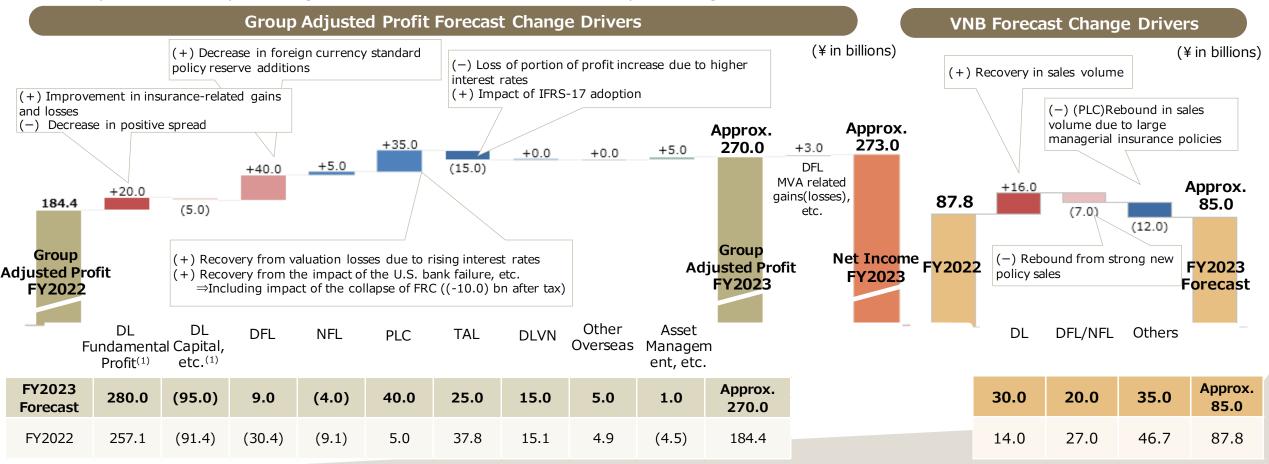
Overseas

omestic O

Dai-ichi Life

## FY2023 Group Adjusted Profit and Value of New Business Forecast

- ▶ Fundamental profit at DL is expected to increase, while the decrease of COVID-19 related payments are partially offset by the decrease of positive spread mainly due to lower interest and dividend income. Adjusted profit at DFL is expected to increase due to the recovery from the burden of regular policy reserves for foreign currency denominated products. PLC is also expected to increase their profit due to the recovery from negative factors of FY2022 such as valuation losses caused by higher interest rates and the impact of the collapse of U.S. banks.
- ▶ Group value of new business (VNB) is expected to be the same level as the FY2022. While the slump in DL product sales volume is expected to bottom out, the level of improvement is considered to be limited. Reactionary decline at DFL and PLC is expected, from the significant increase of the sales of DFL's product driven by the rising overseas interest rate, and from the impact of large-scale business owners insurance sold at PLC in FY2022.



# [Reference] Shareholder Payout Policy



### Shareholder Payout Policy

Consider flexible additional payouts (from FY2020)

Rough guide for Total Payout Ratio considered: Mid-term avg.50%

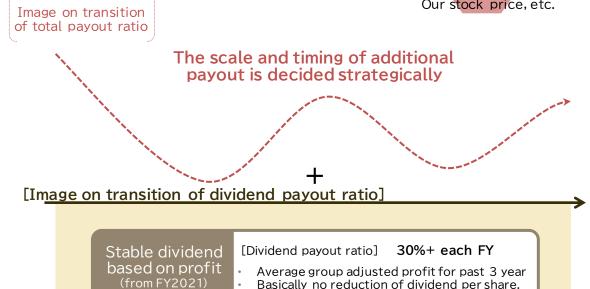
[Policy on cancellation of treasury stock] The treasury stock is expected to be cancelled at an appropriate timing unless it is held for any specific reason.

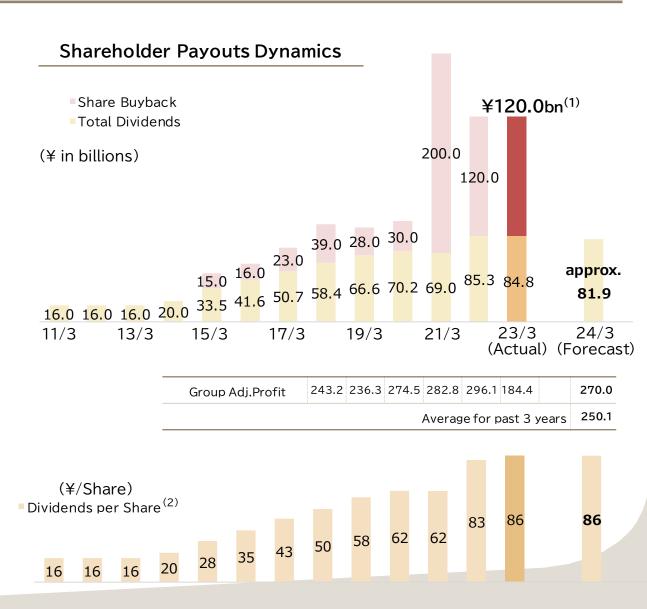
# Considerations for additional payout

ESR Level Status of market risk and sensitivity reduction

Cash position of the holding company
Group Financial Leverage

Existence of strategic investment opportunities Our stock price, etc.





FY2022

Group Adj. Profit

¥184.4bn



- For FY2022 shareholder payouts, we decided to pay a dividend of ¥86 per share (up ¥3 YoY), which exceed the 30% to group adjusted profit average for past 3 years, and share buybacks of up to ¥120 billion as an additional payout (total payout ratio 111% of FY2022 single-year adjusted profit).
- Dividend per share for FY2023 is expected to be ¥86 (± ¥0 YoY), based on dividend payout ratio of 30% or more.

#### **Shareholder Payouts**

[Policy on cancellation of treasury stock] The treasury stock is expected to be cancelled at an appropriate timing unless it is held for any specific reason.

Dividend per

share(plan)

¥86

Total

Dividend(plan)

¥81.9bn

FY2023

Group Adj. Profit

approx.

¥270.0bn

#### **FY2022 Shareholder Payouts**

#### Determined dividend per share of ¥86 (+¥3 YoY)/ share buybacks up to ¥120.0bn

#### Share Buybacks

- Determined share buybacks up to ¥120.0bn based on the following situation.
- ESR: 226%
- Cash position of the holding company: approx.¥120.0bn (As of end Mar. 2023)(1)
- Remittances from subsidiaries:

Increase of Remittance ratio from subsidiaries

(Special dividend from DL, etc.)

 Existence of strategic investment opportunities, our stock price, etc.

#### Dividends

 Although group adjusted profits declined, dividend per share is ¥86 (+¥3 YoY)

#### **FY2023 Shareholder Payouts Forecast**

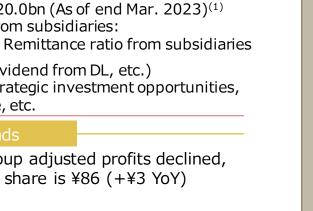
Although group adjusted profit average for past 3 years declined, dividend per share is expected to remain ¥86

#### Additional Payout

Based on ESR level, etc. flexible additional payouts may be considered. (Rough guide for total payout ratio: Medium-term avg.50%)

#### Dividends

Despite of decline of group adjusted profit average for past 3 years which includes FY2023, dividend per share is expected to remain ¥86 based on the policy that basically we don't take any reduction of dividend per share.(v.s FY2022: ± ¥0)



Share

Buybacks

¥120.0bn

Total Dividend

¥84.8bn

Dividend per

share

¥86

#### Others



### **Statement of Earnings**

Group - Summary of Consolidated Financial Statements

(¥ in billions)	FY2022 Q2(YTD) <sup>(1)</sup>	FY2023 Q2(YTD)	Change
Ordinary revenues	5,619.0	5,536.7	(82.3)
Premium and other income	3,291.8	3,682.2	+390.3
Investment income	1,717.1	1,617.4	(99.7)
Interest and dividends	746.3	707.3	(39.0)
Gains on sale of securities	286.0	207.0	(79.0)
Derivative transaction gains	31.1	_	(31.1)
Foreign exchange gains	635.3	491.2	(144.1)
Gains on investments in separate accounts	_	63.1	+63.1
Other ordinary revenues	610.0	236.9	(373.0)
Ordinary expenses	5,382.9	5,272.1	(110.7)
Benefits and claims	3,643.1	3,360.4	(282.7)
Provision for policy reserves and others	20.1	1,075.6	+1,055.5
Investment expenses	906.6	247.7	(658.8)
Losses on sale of securities	276.7	134.2	(142.5)
Losses on valuation of securities	6.1	5.8	(0.3)
Derivative transaction losses	-	29.1	+29.1
Foreign exchange losses	-	-	_
Losses on investments in separate accounts	95.6	_	(95.6)
Operating expenses	401.3	434.7	+33.3
Ordinary profit	236.1	264.5	+28.4
Extraordinary gains	0.5	0.4	(0.0)
Extraordinary losses	24.4	10.6	(13.8)
Provision for reserve for policyholder dividends	43.5	42.8	(0.6)
Income before income taxes, etc.	168.6	211.4	+42.8
Total of corporate income taxes	48.4	54.0	+5.5
Net income attributable to non-controlling interests	-	0.0	+0.0
Net income attributable to shareholders of parent company	120.1	157.4	+37.3

### **Balance Sheet**

(¥ in billions)	As of Mar-23 <sup>(1)</sup>	As of Sep-23	Change
Total assets	61,653.6	65,397.4	+3,743.7
Cash, deposits and call loans	2,585.9	2,118.5	(467.4)
Monetary claims bought	246.1	258.1	+12.0
Securities	46,711.7	50,146.8	+3,435.1
Loans	4,348.4	4,745.0	+396.5
Tangible fixed assets	1,239.9	1,246.3	+6.4
Deferred tax assets	334.5	257.4	(77.0)
Total liabilities	58,991.9	62,393.0	+3,401.1
Policy reserves and others	54,276.1	56,629.4	+2,353.3
Policy reserves	52,498.7	54,806.5	+2,307.7
Bonds payable	949.6	980.2	+30.5
Other liabilities	2,362.5	3,431.2	+1,068.7
Net defined benefit liabilities	367.8	367.1	(0.6)
Reserve for price fluctuations	305.5	314.6	+9.1
Deferred tax liabilities	25.1	24.5	(0.6)
Total net assets	2,661.7	3,004.4	+342.6
Total shareholders' equity	1,753.7	1,827.3	+73.5
Total accumulated other comprehensive income	907.4	1,176.7	+269.2
Net unrealized gains on securities, net of tax	740.2	944.6	+204.4
Reserve for land revaluation	30.3	29.9	(0.4)

Gains(losses) on investments in separate accounts, foreign exchange gains(losses) and derivative transaction gains(losses) include items that are offset by provision for (reversal of) policy reserves and unrealized gains (losses) on investments.

# Dai-ichi Life – Summary Financial Statements

Statement of Earnings				
_(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	
Ordinary revenues	2,068.6	1,933.2	(135.3)	
Premium and other income	1,156.0	1,146.9	(9.0)	
Investment income	718.7	602.4	(116.3)	
Interest and dividends	422.7	354.1	(68.6)	
Gains on sale of securities	271.9	204.8	(67.1)	
Derivative transaction gains	9.6	-	(9.6)	
Gains on investments in separate accounts	-	36.8	+36.8	
Other ordinary revenues	193.8	183.8	(9.9)	
Ordinary expenses	1,847.4	1,721.1	(126.2)	
Benefits and claims	1,156.4	1,207.6	+51.1	
Provision for policy reserves and others	36.3	4.2	(32.1)	
Investment expenses	341.5	204.7	(136.8)	
Losses on sale of securities	213.5	111.4	(102.0)	
Losses on valuation of securities	6.1	1.7	(4.4)	
Derivative transaction losses	-	36.1	+36.1	
Foreign exchange losses	12.2	6.3	(5.8)	
Losses on investments in separate accounts	61.7	-	(61.7)	
Operating expenses	195.5	186.9	(8.6)	
Other ordinary expenses	117.4	117.6	+0.2	
Depreciation expenses	20.3	21.2	+0.9	
Ordinary profit (loss)	221.2	212.0	(9.1)	
Extraordinary gains	0.5	0.3	(0.2)	
Extraordinary losses	21.6	7.3	(14.2)	
Provision for reserve for policyholder dividends	43.5	42.8	(0.6)	
Income before income taxes (losses)	156.5	162.1	+5.5	
Total of corporate income taxes	44.6	45.3	+0.6	
Net income (loss)	111.9	116.8	+4.8	

Balance S	Sheet		
(¥ in billions)	As of Mar-23	As of Sep-23	Change
Total assets	34,264.3	35,252.4	+988.0
Cash, deposits and call loans	1,121.6	834.8	(286.8)
Monetary claims bought	224.5	235.7	+11.2
Securities	27,975.8	29,250.5	+1,274.7
Loans	2,715.4	2,785.6	+70.1
Tangible fixed assets	1,203.8	1,209.3	+5.4
Deferred tax assets	91.0	_	(91.0)
Total liabilities	32,164.3	33,023.1	+858.8
Policy reserves and others	29,877.0	29,764.7	(112.2)
Policy reserves	29,254.3	29,162.5	(91.8)
Contingency reserve	599.8	596.8	(3.0)
Bonds payable	368.7	368.7	_
Other liabilities	1,141.2	2,114.6	+973.4
Reserve for employees' retirement benefits	392.7	387.4	(5.3)
Reserve for price fluctuations	263.4	269.4	+6.0
Deferred tax liabilities	_	9.9	+9.9
Total net assets	2,100.0	2,229.2	+129.2
Total shareholders' equity	583.7	464.8	(118.8)
Total of valuation and translation adjustmer	1,516.3	1,764.4	+248.1
Net unrealized gains(losses) on securities net of tax	1,523.5	1,822.3	+298.8
Reserve for land revaluation	30.3	29.9	(0.4)

Gains(losses) on investments in separate accounts, foreign exchange gains(losses) and derivative transaction gains(losses) include items that are offset by provision for (reversal of) policy reserves and unrealized gains (losses) on investments.

# Dai-ichi Frontier Life – Summary Financial Statements

### Statement of Earnings

(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Ordinary revenues	2,515.5	2,217.7	(297.7)
Premium and other income	1,228.8	1,574.2	+345.4
Investment income	754.5	643.5	(111.0)
Foreign exchange gains	647.7	497.8	(149.8)
Ordinary expenses	2,526.9	2,256.4	(270.5)
Benefits and claims	2,321.2	1,369.2	(951.9)
Provision for policy reserves and others (negative indicates a reversal)	0.6	812.2	+811.5
Contingency reserve	5.9	19.2	+13.2
Investment expenses	159.9	16.8	(143.0)
Foreign exchange losses	-	-	-
Operating expenses	37.7	47.9	+10.1
Ordinary profit (loss)	(11.4)	(38.6)	(27.2)
Extraordinary gains	-	-	-
Extraordinary losses	2.8	3.1	+0.3
Total of corporate income taxes	(3.6)	(10.6)	(7.0)
Net income (loss)	(10.6)	(31.0)	(20.4)

### Balance Sheet

Domestic

(¥ in billions)	As of Mar-23	As of Sep-23	Change
Total assets	8,638.3	9,387.7	+749.3
Cash, deposits and call loans	758.5	549.1	(209.4)
Securities	6,714.3	7,588.8	+874.5
Total liabilities	8,441.8	9,262.2	+820.3
Policy reserves and others	7,650.3	8,462.5	+812.2
Policy reserves	7,620.8	8,430.4	+809.6
(MVA balance)	1.2	0.2	(1.0)
Contingency reserve	99.4	118.7	+19.2
Total net assets	196.5	125.4	(71.0)
Total shareholders' equity	241.5	210.5	(31.0)
Capital stock	117.5	117.5	-
Capital surplus	67.5	67.5	-
Retained earnings	56.5	25.5	(31.0)
Net unrealized gains on securities, net of tax	(45.0)	(85.0)	(40.0)

Gains(losses) on investments in separate accounts, foreign exchange gains(losses) and derivative transaction gains(losses) include items that are offset by provision for (reversal of) policy reserves and unrealized gains (losses) on investments.



## Statement of Earnings

(US\$ in millions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Ordinary revenues	8,861	6,975	(1,886)
Premium and other income	3,193	3,180	(13)
Investment income	2,058	2,653	+595
Other ordinary revenues	3,609	1,141	(2,468)
Ordinary expenses	8,911	6,963	(1,947)
Benefits and claims	3,260	3,198	(61)
Provision for policy reserves and others	-	2,571	+2,571
Investment expenses	2,995	435	(2,560)
Operating expenses	576	609	+33
Other ordinary expenses	2,079	149	(1,929)
Ordinary profit (loss)	(49)	11	+61
Extraordinary profits	-	0	+0
Extraordinary losses	0	0	+0
Total of corporate income taxes	(11)	2	+14
Net income (loss)	(38)	8	+47

## Balance Sheet

(US\$ in millions)	As of Dec-22	As of Jun-23	Change
Total assets	113,151	114,731	+1,579
Cash and deposits	568	559	(8)
Securities	72,834	73,256	+422
Loans	13,286	13,641	+355
Tangible fixed assets	222	211	(11)
Intangible fixed assets	4,066	3,823	(242)
Goodwill	983	982	(0)
Other intangible fixed assets	3,055	2,811	(244)
Reinsurance receivable	11,719	12,139	+419
Total liabilities	110,930	112,389	+1,458
Policy reserves and other	103,105	104,732	+1,627
Reinsurance payables	632	611	(20)
Bonds payable	1,988	2,027	+38
Other liabilities	5,138	4,953	(185)
Total net assets	2,220	2,341	+121
Total shareholders' equity	7,775	7,784	+8
Total accumulated other comprehensive income	(5,554)	(5,442)	+112

# TAL – Summary Financial Statements<sup>(1)</sup>

Statement o	f Earnings		
(AU\$ in millions)	FY2022 Q2(YTD) <sup>(2)</sup>	FY2023 Q2(YTD)	Change
Ordinary revenues	4,280	4,608	+327
Premium and other income	3,720	4,113	+393
Investment income	2	9	+6
Other ordinary revenues	557	484	(72)
Ordinary expenses	3,900	4,140	+240
Benefits and claims	3,064	3,401	+337
Provision for policy reserves and others	-	-	-
Investment expenses	283	43	(240)
Operating expenses	546	688	+142
Other ordinary expenses	6	7	+0
Ordinary profit (loss)	380	467	+87
Extraordinary gains (losses)	-	(0)	(0)
Total of corporate income taxes	95	133	+38
Net income (loss)	285	333	+48
Underlying profit (3)	175	257	+82

(1)	Figures for TAL (excluding underlying profit) are disclosed after re-classifying items from TAL's
	financial statements under Australian accounting standards to conform to Dai-ichi Life Holdings'
	disclosure standards.

<sup>(2)</sup> Upon IFRS 17 adoption, prior comparative period (FY2022 Q2(YTD) and As of Mar-23) figures are also restated on IFRS 17 basis.

	Balan	ce Sheet		
(Δ	NU\$ in millions)	As of Mar-23 <sup>(2)</sup>	As of Sep-23	Change
To	otal assets	17,932	17,263	(668)
	Cash and deposits	738	779	+40
	Securities	9,720	9,445	(275)
	Tangible fixed assets	17	14	(3)
	Intangible fixed assets	786	786	-
	Goodwill	786	786	-
	Other intangible fixed assets	-	-	-
	Reinsurance receivable	-	-	-
	Other assets	5,161	4,864	(296)
	Deferred tax assets	1,507	1,373	(133)
To	otal liabilities	15,733	14,981	(752)
	Policy reserves and others	14,256	13,573	(683)
	Reinsurance payables	-	-	-
	Bonds payable	-	-	-
	Other liabilities	1,477	1,408	(68)
	Deferred tax liabilities	-	-	-
To	otal net assets	2,198	2,281	+83
	Total shareholders' equity	2,198	2,281	+83
	Capital stock	3,055	3,055	-
	Retained earnings	(857)	(774)	+83

<sup>(3)</sup> Previously, the profit and loss associated with reinsurance from TAL to Group company (DL) had been included in Underlying profit and subtracted from Non-underlying items. From FY2022 Q4, this profit and loss is not included in Underlying profit to show TAL's standalone profitability.



## Statement of Earnings

(VND in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Ordinary revenues	11,789	11,506	(283)
Premium and other income	10,701	9,993	(707)
Investment income	1,086	1,511	+424
Other ordinary revenues	1	1	(0)
Ordinary expenses	10,125	10,000	(125)
Benefits and claims	1,858	2,579	+721
Provision for policy reserves and others	3,412	3,571	+158
Investment expenses	190	-	(190)
Operating expenses	4,614	3,795	(819)
Other ordinary expenses	49	53	+3
Ordinary profit (loss)	1,663	1,505	(157)
Extraordinary profits	2	2	(0)
Extraordinary losses	0	0	+0
Total of corporate income taxes	334	300	(33)
Net income (loss)	1,331	1,206	(124)

### Balance Sheet

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206

# **Group Summary Statement of Earnings Matrix**

	Dai-ichi Life Dai-ichi Frontier Life Neo First Life Protective TAL (1)			DLVN			Consolidated <sup>(1)</sup>														
(¥ in billions)	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	FY2022 Q2(YTD)	FY2023 Q2(YTD) Cha	ange (	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change	FY2022 Q2(YTD)	FY2023 Q2(YTD)	Change
Ordinary revenues	2,068.6	1,933.2	(135.3)	2,515.5	2,217.7 (29		110.1	181.5	+71.3	1,211.1	1,011.3	(199.8)	403.1	442.7	+39.5	69.5	70.7	+1.1	5,619.0	5,536.7	(82.3)
Premium and other income	1,156.0	1,146.9	(9.0)	1,228.8	1,574.2 +34	45.4	109.8	127.3	+17.4	436.5	461.0	+24.5	350.3	395.1	+44.8	63.1	61.4	(1.7)	3,291.8	3,682.2	+390.3
Investment income	718.7	602.4	(116.3)	754.5	643.5 (11	11.0)	0.2	0.3	+0.0	281.2	384.7	+103.4	0.2	0.9	+0.6	6.4	9.2	+2.8	1,717.1	1,617.4	(99.7)
Interest and dividends	422.7	354.1	(68.6)	92.9	98.2 +	+5.3	0.2	0.3	+0.1	223.0	247.2	+24.2	0.2	0.9	+0.6	6.4	7.9	+1.5	746.3	707.3	(39.0)
Gains on sale of securities	271.9	204.8	(67.1)	13.4	1.1 (1	12.3)	-	_	_	0.8	1.0	+0.2	_	_	_	_	-	_	286.0	207.0	(79.0)
Derivative transaction gains	9.6	-	(9.6)	-	18.7 +1	18.7	-	-	-	53.9	-	(53.9)	_	-	-	-	-	-	31.1	-	(31.1)
Foreign exchange gains	-	-	-	647.7	497.8 (14	19.8)	-	-	-	-	-	_	-	-	-	0.0	0.0	(0.0)	635.3	491.2	(144.1)
Gains on investments in separate accounts	-	36.8	+36.8	_	26.3 +2	26.3	-	_	_	-	-	_	_	_	_	_	-	-	-	63.1	+63.1
Other ordinary revenues	193.8	183.8	(9.9)	532.1	0.0 (53	32.0)	0.0	53.7	+53.7	493.3	165.5	(327.8)	52.5	46.5	(5.9)	0.0	0.0	(0.0)	610.0	236.9	(373.0)
Ordinary expenses	1,847.4	1,721.1	(126.2)	2,526.9	2,256.4 (27	70.5)	115.9	182.0	+66.0	1,217.9	1,009.6	(208.3)	367.3	397.7	+30.4	59.7	61.4	+1.7	5,382.9	5,272.1	(110.7)
Benefits and claims	1,156.4	1,207.6	+51.1	2,321.2	1,369.2 (95	51.9)	91.4	151.2	+59.8	445.5	463.7	+18.1	288.5	326.7	+38.2	10.9	15.8	+4.8	3,643.1	3,360.4	(282.7)
Provision for policy reserves and others	36.3	4.2	(32.1)	0.6	812.2 +8	11.5	6.8	11.7	+4.8	_	372.8	+372.8	_	_	_	20.1	21.9	+1.8	20.1	1,075.6	+1,055.5
Investment expenses	341.5	204.7	(136.8)	159.9	16.8 (14	13.0)	0.0	0.3	+0.3	409.4	63.1	(346.3)	26.7	4.1	(22.5)	1.1	-	(1.1)	906.6	247.7	(658.8)
Losses on sale of securities	213.5	111.4	(102.0)	90.9	16.3 (7	74.5)	-	-	-	0.8	6.4	+5.6	-	-	-	-	-	-	276.7	134.2	(142.5)
Losses on valuation of securities	6.1	1.7	(4.4)	_	-	_	-	0.3	+0.3	(0.0)	20.6	+20.7	_	_	_	_	-	_	6.1	5.8	(0.3)
Derivative transaction losses	_	36.1	+36.1	32.5	- (3	32.5)	-	-	-		11.7	+11.7	-	-	-	-	-	_	-	29.1	+29.1
Foreign exchange losses	12.2	6.3	(5.8)	-	-	-	-	_	-	0.0	0.0	+0.0	0.0	0.0	(0.0)	-	-	_	-	-	_
Losses on investments in separate accounts	61.7	-	(61.7)	33.8	- (3	33.8)	-	_	-	-	-	_	_	_	_	_	-	_	95.6	-	(95.6)
Operating expenses	195.5	186.9	(8.6)	37.7	47.9 +	10.1	16.3	17.0	+0.6	78.7	88.3	+9.5	51.4	66.1	+14.7	27.2	23.3	(3.9)	401.3	434.7	+33.3
Ordinary profit (loss)	221.2	212.0	(9.1)	(11.4)	(38.6) (2	27.2)	(5.7)	(0.4)	+5.2	(6.8)	1.6	+8.4	35.8	44.9	+9.1	9.8	9.2	(0.5)	236.1	264.5	+28.4
Extraordinary gains	0.5	0.3	(0.2)		-		-	-			0.1	+0.1		-		0.0	0.0	(0.0)	0.5	0.4	(0.0)
Extraordinary losses	21.6	7.3	(14.2)	2.8	3.1 +	+0.3	0.0	0.0	+0.0	0.0	0.0	+0.0	-	0.0	+0.0	0.0	0.0	+0.0	24.4	10.6	(13.8)
Provision for reserve for policyholder dividends	43.5	42.8	(0.6)		-		-	-			-			-			-		43.5	42.8	(0.6)
Income before income taxes, etc.	156.5	162.1	+5.5	(14.2)	(41.7) (2	27.5)	(5.7)	(0.5)	+5.2	(6.8)	1.7	+8.5	35.8	44.8	+9.0	9.8	9.2	(0.5)	168.6	211.4	+42.8
Total of corporate income taxes	44.6	45.3	+0.6	(3.6)	(10.6) (	(7.0)	(1.4)	0.0	+1.5	(1.6)	0.4	+2.0	8.9	12.8	+3.8	1.9	1.8	(0.1)	48.4	54.0	+5.5
Net income attributable to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	+0.0
Net income (loss)	111.9	116.8	+4.8	(10.6)	(31.0) (2	20.4)	(4.2)	(0.5)	+3.7	(5.2)	1.2	+6.5	26.8	32.0	+5.1	7.8	7.4	(0.4)	120.1	157.4	+37.3

Dai-ichi Life Holdings	

# Group Summary Balance Sheet Matrix

	D	ai-ichi Lif	e	Dai-ich	ni Frontie	er Life	Ne	o First L	ife	<b>Protective</b>			TAL <sup>(1)</sup>		DLVN			Consolidated <sup>(1)</sup>			
(¥ in billions)	As of Mar-23	As of Sep-23	Change	As of Mar-23	As of Sep-23	Change	As of Mar-23	As of Sep-23	Change	As of Dec-22	As of Jun-23	Change	As of Mar-23	As of Sep-23	Change	As of Dec-22	As of Jun-23	Change	As of Mar-23	As of Sep-23	Change
Total assets	34,264.3	35,252.4	+988.0	8,638.3	9,387.7	+749.3	410.3	371.7	(38.5)	15,015.2	16,634.9	+1,619.6	1,608.3	1,658.3	+49.9	326.0	383.9	+57.9	61,653.6	65,397.4	+3,743.7
Cash, deposits and call loans	1,121.6	834.8	(286.8)	758.5	549.1	(209.4)	262.6	206.6	(55.9)	75.4	81.1	+5.7	66.2	74.8	+8.6	72.0	63.4	(8.5)	2,585.9	2,118.5	(467.4)
Monetary claims bought	224.5	235.7	+11.2	21.5	22.4	+0.8	-	-	-	-	-	-	-	-	-	-	-	-	246.1	258.1	+12.0
Securities	27,975.8	29,250.5	+1,274.7	6,714.3	7,588.8	+874.5	100.5	111.9	+11.3	9,665.0	10,621.5	+956.4	871.8	907.2	+35.4	198.7	245.1	+46.4	46,711.7	50,146.8	+3,435.1
Loans	2,715.4	2,785.6	+70.1	-	-	-	1.9	1.7	(0.2)	1,763.1	1,977.8	+214.7	-	_	-	7.0	8.8	+1.7	4,348.4	4,745.0	+396.5
Tangible fixed assets	1,203.8	1,209.3	+5.4	1.1	1.0	(0.0)	0.2	0.3	+0.0	29.5	30.7	+1.1	1.6	1.3	(0.2)	0.5	0.8	+0.2	1,239.9	1,246.3	+6.4
Intangible fixed assets	124.6	118.3	(6.3)	16.3	16.3	(0.0)	9.6	9.8	+0.2	539.6	554.4	+14.7	70.5	75.5	+5.0	0.3	0.2	(0.0)	736.7	736.7	+0.0
Deferred tax assets	91.0	-	(91.0)	52.6	71.9	+19.2	1.3	1.3	(0.0)	62.4	74.3	+11.9	135.1	131.9	(3.2)	0.3	0.4	+0.1	334.5	257.4	(77.0)
Total liabilities	32,164.3	33,023.1	+858.8	8,441.8	9,262.2	+820.3	373.4	335.1	(38.2)	14,720.5	16,295.3	+1,574.8	1,391.4	1,418.0	+26.5	223.2	263.7	+40.5	58,991.9	62,393.0	+3,401.1
Policy reserves and others	29,877.0	29,764.7	(112.2)	7,650.3	8,462.5	+812.2	366.3	324.3	(41.9)	13,682.0	15,185.1	+1,503.0	1,278.7	1,303.8	+25.1	207.6	249.8	+42.1	54,276.1	56,629.4	+2,353.3
Policy reserves	29,254.3	29,162.5	(91.8)	7,620.8	8,430.4	+809.6	361.3	307.5	(53.7)	13,547.4	15,049.4	+1,502.0	328.7	296.3	(32.3)	201.3	242.5	+41.1	52,498.7	54,806.5	+2,307.7
Bonds payable	368.7	368.7	-	-	-	-	-	-	-	220.8	241.0	+20.2	-	-	-	-	-	-	906.6	927.3	+20.7
Other liabilities	1,141.2	2,114.6	+973.4	250.5	307.0	+56.4	6.6	6.6	(0.0)	681.9	771.0	+89.1	112.7	114.1	+1.4	15.0	13.3	(1.7)	2,362.5	3,431.2	+1,068.7
Net defined benefit liabilities	392.7	387.4	(5.3)	-	-	-	-	-	-	8.7	9.3	+0.5	-	-	-	0.0	0.0	+0.0	367.8	367.1	(0.6)
Reserve for price fluctuations	263.4	269.4	+6.0	42.0	45.1	+3.1	0.0	0.0	+0.0	-	-	-	-	-	-	-	-	-	305.5	314.6	+9.1
Deferred tax liabilities	_	9.9	+9.9	_	_	_	_	_	_	_	-	_	_	-	-	_	-	_	25.1	24.5	(0.6)
Total net assets	2,100.0	2,229.2	+129.2	196.5	125.4	(71.0)	36.8	36.5	(0.3)	294.6	339.5	+44.8	216.8	240.2	+23.4	102.7	120.1	+17.4	2,661.7	3,004.4	+342.6
Total shareholders' equity	583.7	464.8	(118.8)	241.5	210.5	(31.0)	36.9	36.4	(0.5)	907.2	908.4	+1.2	191.1	200.5	+9.3	94.8	102.2	+7.4	1,753.7	1,827.3	+73.5
Total accumulated other comprehensive income	1,516.3	1,764.4	+248.1	(45.0)	(85.0)	(40.0)	(0.1)	0.1	+0.2	(612.5)	(568.9)	+43.5	25.7	39.7	+14.0	7.9	17.9	+10.0	907.4	1,176.7	+269.2
Net unrealized gains on securities, net of tax	1,523.5	1,822.3	+298.8	(45.0)	(85.0)	(40.0)	(0.1)	0.1	+0.2	(735.6)	(787.5)	(51.9)	-	-	-	-	-	-	740.2	944.6	+204.4
Reserve for land revaluation	30.3	29.9	(0.4)		-	_	_	_	_	-	-	-	_	_	_	_	_	_	30.3	29.9	(0.4)

# Group - Consolidated Solvency Margin Ratio

(¥ in billions)		As of Mar-23	As of Sep-23	Change
Total solvency margin (A)		5,975.1	6,235.5	+ 260.4
Common stock, etc. (1)		1,279.8	1,235.9	(43.9)
Reserve for price fluctuations		305.5	314.6	+ 9.1
Contingency reserve		700.7	717.0	+ 16.3
Catastrophic loss reserve		+ 5.4	5.9	+ 0.5
General reserve for possible loan losses		1.5	2.6	+ 1.1
(Net unrealized gains (losses) on securities (before tax) and defended gains (losses) (before tax) ) $\times$ 90% (2)	rred	994.7	1,226.8	+ 232.0
Net unrealized gains (losses) on real estate $\times$ 85% <sup>(2)</sup>		378.4	378.3	(0.1)
Sum of (before tax) unrecognized actuarial differences and unrecognized past serv	ice cost	32.3	28.1	(4.2)
Policy reserves in excess of surrender values		2,305.9	2,350.4	+ 44.4
Qualifying subordinated debt		923.7	923.7	-
Excluded portion of policy reserves in excess of surrender values qualifying subordinated debt	and	(732.0)	(723.5)	+ 8.4
Total margin related to small amount and short-term insurance		0.0	0.0	+ 0.0
Excluded items		(285.5)	(320.1)	(34.5)
Others		64.4	95.5	+ 31.1
Total risk (B) $\sqrt{[\{\sqrt{(R_1^2+R_5^2)}+R_8+R_9\}^2+(R_2+R_3+R_7)^2]+R_4+R_6}$		1,697.1	1,907.8	+ 210.6
Insurance risk	R <sub>1</sub>	166.1	175.4	+ 9.3
General insurance risk	R <sub>5</sub>	14.8	22.5	+ 7.6
Catastrophe risk	R <sub>6</sub>	1.7	1.8	+ 0.1
3rd sector insurance risk	R <sub>8</sub>	188.2	188.8	+ 0.6
Small amount and short-term insurance risk	Rg	0.0	0.0	+ 0.0
Assumed investment yield risk	R <sub>2</sub>	207.4	224.6	+ 17.1
Guaranteed minimum benefit risk	R7 <sup>(3)</sup>	74.6	79.8	+ 5.2
Investment risk	R <sub>3</sub>	1,335.0	1,520.8	+ 185.8
Business risk	R <sub>4</sub>	39.7	44.2	+ 4.5
Solvency margin ratio $(A)/\{(1/2)\times(B)\}$		704.1%	653.6%	(50.5%pt)

Expected disbursements from capital outside the Company and accumulated other comprehensive income, etc. are excluded.
 Multiplied by 100% if losses.
 Calculated by standard method.



### **Investor Contact**

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