Financial Results for the Six Months Ended September 30, 2021

November 12, 2021 Dai-ichi Life Holdings, Inc.



- This is Taisuke Nishimura, Chief of Corporate Planning Unit, Dai-ichi Life Holdings, Inc.
- Thank you for joining our conference call to discuss the Dai-ichi Life Group's financial results for the six months ended September 30, 2021.
- Today, I will make a general overview of our financial results, followed by a question and answer session.
- Please turn to page 2.

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Currency Exchange Rates(TTM)

As of end	¥/US\$	¥/Euro	¥/AU\$
September 2021	¥111.92	¥129.86	¥80.46
June 2021	¥110.58	¥131.58	¥83.12
March 2021	¥110.71	¥129.80	¥84.36
December 2020	¥103.50	¥126.95	¥78.84
September 2020	¥105.80	¥124.17	¥75.49
June 2020	¥107.74	¥121.08	¥73.88

Group Company Name	e Abbreviation, Equit	y Share and Fiscal Year
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Domest	ic Life	Equity Share	Fiscal Year
DL	Dai-ichi Life	100%	
DFL	Dai-ichi Frontier Life	100%	Apr -Mar
NFL	Neo First Life	100%	
Oversea	s Life		
PLC	[USA] Protective Life Corporation	100%	Jan - Dec
TAL	[Australia] TAL Dai-ichi Life Australia	100%	Apr -Mar
DLVN	[Vietnam] Dai-ichi Life Insurance Company of Vietnam	100%	
DLKH	[Cambodia] Dai-ichi Life Insurance (Cambodia)	100%	Jan - Dec
DLMM	[Myanmar] Dai-ichi Life Insurance Myanmar	100%	
SUD	[India] Star Union Dai-ichi Life Insurance Company	45.9%	Apr -Mar
PDL	[Indonesia] PT Panin Dai-ichi Life	40%	
OLI	[Thailand] OCEAN LIFE INSURANCE PUBLIC COMPANY	24%	Jan - Dec
DLRe	[Bermuda] Dai-ichi Life Reinsurance Bermuda	100%	
Other B	Business (Asset Management)		

49%(Voting rights) 30%(Economic interest) Apr -Mar AMOne Asset Management One

Key Highlights



1. [Results]

- Domestic Life New Business ANP

Group sales remained almost flat (Domestic: slightly below vs pre-Covid, Overseas: grew significantly)

- · DL and DFL achieved significant recovery from sales activities restraints implemented in the previous year. NFL continued steady growth.
- · Domestic as a whole reached about 90% level of pre-Covid period, DL and DFL decreased by 8% and 12% respectively, NFL increased by 64%.
- Overseas Life New Business ANP

as sales were steady, mainly driven by PLC and DLVN (Vietnam), and increased by 41% YoY and by 27% compared to pre-Covid period. (excluding exchange rate impact)

- 2. [Profit/dividend] Upward revision of forecast for consolidated profit and dividend thanks to favorable profit progress
 - Group Adjusted Profit
 Steady progress with ¥156.3 billion, even after reinsurance transaction at DL, thanks to investment income at DL and reversal of allowances at PLC.
 Full-year forecast has been revised upward to approx. ¥270 billion, taking into account additional reinsurance ceding based on the improvement of investment income at DL and one-time expense at DFL in 2HY (described later).
 - Dividend Forecast
- · Dividend per share forecast for the FY2021 has been revised upward to ¥80 (previous forecast: ¥77, FY2020 actual: ¥62).
- Consolidated Net Income
- An upward revision to ¥349 billion, reflecting the expected increase in deferred tax assets at the end of current fiscal year due to the introduction of Group Tax Sharing System which is under consideration for application from the next fiscal year. In addition, on the premise of the introduction, from the viewpoint of capital efficiency DFL will cancel a part of coinsurance type reinsurance contracts (surplus relief) incurring one-time expense.

3. [Economic Value] Group EEV increased by 7% YoY to ¥7,460.6 billion, and Group VNB was ¥70.9 billion.

- ▶ Group EEV
- Increased by 7% to ¥7,460.6 billion YoY mainly due to an increase at DL amid stable financial markets.
- ▶ Group VNB
- VNB for domestic life and overseas life was ¥51.3 billion and ¥19.5 billion respectively. Although overseas life VNB were steady progress, domestic (Value of New Business) life mainly for DL and DFL was lower than our initial expectations. Based on the 1HY results, full-year forecast was revised downward to approx. ¥119 billion (decreased by ¥40 billion from the initial forecast).

COVID-19 related Insurance Claims (1) Identified as of Sept. 30, 2021. Exchange rates as of end of Sept. 2021 applied to foreign currencies, after accounting for reinsurance.
 (2) Cumulative total since the start of measurement (March 2020).

		Death Benefit (Payment)		Hospitaliza	tion Benefit
		Cases	Amount	Cases	Amount
D	July-Sept. 2021	486	¥2.7 billion	17,777	¥1.9 billion
Domestic	Cumulative ⁽²⁾	1,756	¥10.1 billion	39,795	¥4.1 billion
0(1)	July-Sept. 2021	2,829	¥10.1 billion	11,375	¥0.6 billion
Overseas ⁽¹⁾	Cumulative ⁽²⁾	11,957	¥47.9 billion	14,955	¥1.1 billion

Here are today's three key highlights.

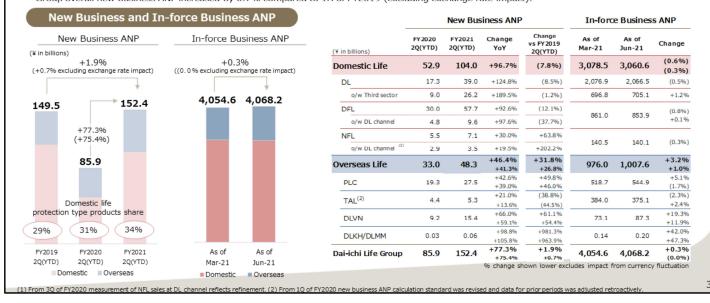
- Let me start with sales performance. Although domestic life new business ANP increased significantly, reflecting a recovery from sales activities constraints amid the spread of Covid-19 in the previous fiscal year, ANP fell slightly when compared to the pre-Covid-19 period performance. Meanwhile, overseas life sales were steady and for the group the new business ANP was almost flat when compared to the pre-Covid-19 period.
- Next highlight is about profit and dividends. Amid generally stable financial conditions, investment income at DL and improvements at PLC were greater-than-expected and contributed to significant profit progress. Group adjusted profit amounted to ¥156.3 billion, despite a non-recurrent loss of approximately ¥80 billion on reinsurance ceding of ¥300 billion policy reserves at DL, which was incorporated in the full-year forecast.
- Taking into account improvement in investment income that exceed initial expectations, DL is considering additional reinsurance ceding. The full-year forecast has been revised upward to around ¥270 billion, including also the one-time expense to be incurred at DFL, which will be explained later.
 - Dividend per share is expected to increase by ¥3 from the initial forecast to ¥80.
- In addition to higher group adjusted profit, net income forecast incorporates the impact of introducing Group Tax Sharing System, which is being considered for introduction from the next fiscal year. With such system introduction, the full-year forecast has been revised upward to ¥349 billion, reflecting the expected increase in deferred tax assets at the end of the current fiscal year.
- Subject to the introduction of tax sharing system, DFL, based on the expected increase in net assets and other factors, plans to surrender a portion of its surplus relief contracts. As a result, one-time expense of approximately ¥20 billion will be recorded, but profits are expected to improve to a certain extent from the next fiscal year onward.
- Third highlight is about an economic value indicators. Group EEV increased by 7% to ¥7,460.6 billion from the end of previous fiscal year.
- While the VNB was generally steady at overseas life, domestic life, particularly in 1Q, was affected by higher number of policy conversion at DL with relatively lower additional profitability. In addition, at DFL, the ICS announced values for corporate bond spreads, used in the VNB calculation, were lower than expected at the time of the initial forecast. As a result, the progress rate for VNB was behind the initial full-year forecast. Therefore, we have revised downward the full-year forecast for group VNB to around ¥119 billion.
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2Q Highlights: Sales Performance

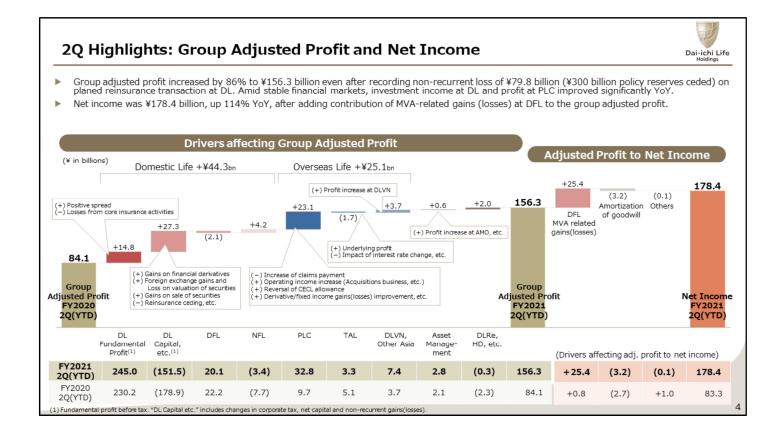


- Domestic new business recovered significantly compared to previous year when sales activities constraints were implemented, thanks to the contribution of new medical insurance products at DL, foreign currency-denominated saving products at DFL and product revisions for medical insurance at NFL. Compared to pre-Covid (1HY of FY2019), decreased by 7.8% as a whole, DL and DFL decreased by 8.5% and 12.1%, NFL increased by 63.8%.
- In overseas, new business ANP at PLC increased by 39% thanks to an increase in variable annuity sales, TAL and DLVN also increased YoY, resulting in an increase of 41.3% YoY and increase of 26.8% compared to 1H of FY2019.

 Group overall new business ANP increased by 0.7% compared to 1H of FY2019 (excluding exchange rate impact).



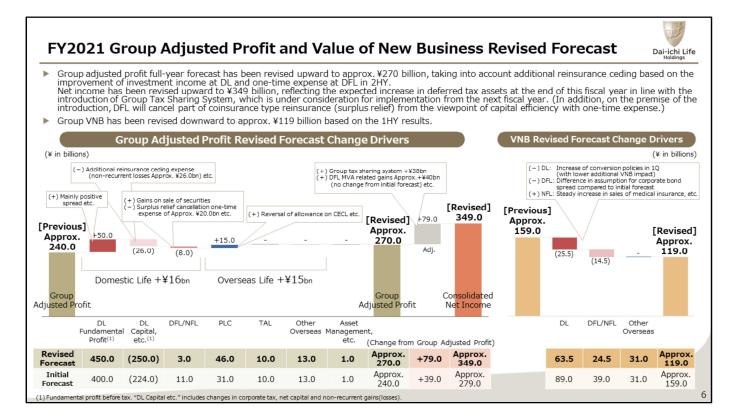
- Here I will explain sales performance.
- At DL, in addition comprehensive medical insurance with lump-sum benefit, launched in January, mainly sold to existing policyholders, the hospitalization insurance with lump-sum benefit (simplified application type), launched in June, attracted a wide range of new customers, including the younger generation, and contributed to sales performance. Nevertheless, sales fell approximately 8% compared to the pre-Covid period 1H of FY2019.
- At DFL, although sales of asset formation (saving-type) foreign currency denominated products grew in light of rising foreign interest rates, new business ANP fell approximately by 12% compared to the pre-Covid period 1H of FY2019. On the other hand, at NFL, product revisions including the expansion of coverage for 3 major critical illnesses from April and lump-sum hospitalization benefit insurance, for which insurance premiums determined based on the health age of customers, have contributed to the increase in sales.
- Overseas life sales performance was generally solid even in previous year despite the spread of Covid-19 and it continued to grow in the current period. At PLC, sales of bank and company owned products insuring their employees and sales of variable annuities expanded. TAL and DLVN also recorded double-digit YoY sales growth.
- Please go to the following page.



- Here, I will explain the details of profit indicators.
- Group adjusted profit improved significantly YoY to ¥156.3 billion. It was mainly due to an YoY improvement in losses derived from sharp fluctuations in the financial markets in the previous year. DL was able to secure an increase in profits even after recording non-recurrent loss on conducted reinsurance ceding, which was incorporated in the full-year forecast. It was mainly due to improvement in capital gains from significant recovery of derivative transactions losses and increase in positive spread.
- In addition, PLC recovered from non-operating valuation losses recorded in the previous year. On the other hand, at TAL, despite a significant improvement of underlying profit in individual and group insurance business segments, significant interest rates change (flattening of the yield curve) impacted unfavorably the market valuation of expected future premium and claims cash flows in the distant future. DLVN, which expects high profit growth in this fiscal year, is steadily expanding its profits.
- Net income increased to ¥178.4 billion, reflecting these positive factors as well as the contribution of MVA related gains at DFL.
- Please go to the next page.

2Q Highlights: Group VNB and Group EEV Dai-ichi Life Although Group VNB increased to ¥70.9 billion YoY and overseas subsidiaries achieved steady progress, DL and DFL were below our initial expectations. In domestic, NFL made steady progress by expansion of medical insurance sales, while DL was affected by increase in conversion policies with relatively lower additional profitability especially in 1Q. And at DFL, the corporate bond investment spread (announced by ICS) to be added to the value of new business calculation were lower than expected at the time of initial forecast, resulting in a significantly lower VNB level. Group EEV increased by 7% (adjusted 8.8%) to ¥7,460.6 billion YTD mainly due to an increase at DL amid stable financial markets. Group VNB / Group EEV Change Drivers Group VNB (FY2020 2Q(YTD) is estimate reflected EEV standard change) Group EEV Change Drivers (¥ in billions) (¥ in billions) Progress rate vs. forecast and variance analysis +8.8% Group progress rate: 45% ■ Overseas Life ■ NFL ■ DFL ■ DL (o/w domestic 40% / overseas 63%) Expected existing business contribution +110.4% Overseas +14.4 7,460.6 Domestic: +61.2% Overseas: +965.4% Progress rate 63% Progress in line with each company's plan. Others Before Standard +188.5 Higher sales volume exceeding initial plan and lower per unit cost. 6.971.1 **6,859.3** +70.9 Difference (72%)65.0 70.9 (111.8)9.0 Sales volume in line with the initial plan. and re Adjustment nolder payout etc.) After Change (Estimated) Impact of difference between actual yield and rate for calculation of VNB. 7.8 Total approx. +259.5 billion for calculation of VNB. Corporate bond spreads (based on ICS) to be added to calculation were significantly lower texpected at the time of initial forecast. - Spread used for VNB calculation 12.7 (11%)33.7 Mainly difference between economic assumptions and DL: +265.8 billion PLC: +48.7 billion, etc. 2.3 ions and result 1.8 6.7 3.9 57.3 approx. 30bp lower vs actual investment spread Even without sales targets, number of policies sold exceeded the pre-Covid 1H of FY2019. 21.1 soid exceeded rue pre-Covid IH of FY2019. Affected by increase in conversion policies with relatively lower additional profitability. - Share of conversion policies number approx. 70% of all new polices sold in 1H (vs. 50% in 1H of FY2019) (9.2)(41%) After Sep.-21 FY2020 FY2021 FY2019 2Q(YTD) 2Q(YTD) 2Q(YTD)

- Group VNB and group EEV are explained here.
- Although Group VNB increased YoY, for domestic life, mainly for DL and DFL, the progress rate was behind the initial full-year forecast.
- At DL, while the number of policies increased compared to 1H of FY2019, the progress rate against the initial forecast was approximately 40% due to the significant increase in the number of conversion medical insurance policies especially in 1Q that had lower additional VNB.
- Regarding EEV, from the end of the previous fiscal year, DFL started taking into account corporate bond spreads for VNB calculation, based on the spreads published by International Insurance Capital Standards (ICS), which are being considered as international insurance regulations.
- However, the published spreads were significantly lower than assumed at the time of the initial forecast. As a result, although the sales volume of new business was in line with the initial plan, the calculated VNB was significantly lower than forecast. Although the assumed interest rate promising to customers is determined based on the actual investment yield of purchased investment assets, the investment yield used for calculation of VNB only reflects the ICS based spreads, which is lower than the actual spreads, negatively impacting on the result.
- Meanwhile, NFL and overseas life made steady progress compared to the forecast.
- Group EEV increased slightly from the end of the previous fiscal year amid generally stable financial market.
- The economic solvency ratio (ESR) will be announced at the financial analyst meeting next week November 18th.
- Turn to the next page.



- Here are the details of revisions to profits and VNB are explained.
- Group adjusted profit forecast revised to approximately ¥270 billion, reflecting the upside in both domestic and overseas life, and net income forecast revised to ¥349 billion, additionally including expected impact of Group Tax Sharing System, which is under consideration.
- Group adjusted profit forecast incorporates additional reinsurance ceding of approximately ¥100 billion in policy reserves and ¥26 billion in non-recurrent losses and based on the outlook for improved investment income and positive spread at DL. In addition, it is assumed that DFL will incur one-time expense of ¥20 billion due to the partial cancellation of surplus relief contracts upon introduction of Group Tax Sharing System.
- Based on the actual first half results explained in previous page, group VNB forecast was revised downward to ¥119 billion reflecting approximately ¥40 billion reduction for domestic life.
- Please refer to the following page.

Overview of Group Financial Results/Group Earnings Forecast Dai-ichi Life Based on the upward revision of group adjusted profit full-year forecast, the dividend per share forecast has been raised to ¥80. (previous forecast: ¥77, FY2020 actual: ¥62) (Ref.)FY2020 2020 2021 Change Actual FY2021 Forecast Revision (%) 2Q(YTD) YoY May 2021 (¥ in billions unless otherwise noted) 20(YTD) vs. Forecast Revision Change Actual Ordinary revenues 3,363.1 3,765.7 + 402.6 + 12% 52% 6,643.0 7,232.0 7,827.8 + 589.0 1,782.1 + 361.3 Dai-ichi Life 2,143.5 + 20% 53% 4,055.0 3,811.7 3,667.0 Dai-ichi Frontier Life 858.9 871.0 +12.0+ 1% 55% 1.310.0 1.589.0 +279.02.217.1 Protective (US\$ in millions) (1) 4,938 7,253 + 2,314 + 47% 58% 9,620 12,400 + 2,780 12,107 TAL (AU\$ in millions)⁽¹⁾ 3.326 3,279 (46) (1%) 6,520 6.520 6,267 **Ordinary profit** 162.8 + 76% 55% 552.8 286.2 +123.4479.0 520.0 +41.0179.9 Dai-ichi Life 119.3 + 60.5 + 51% 48% 343.0 378.0 + 35.0 373.7 Dai-ichi Frontier Life 30.0 56.5 + 26.4 + 88% 83% 78. 68.0 (10.0) 114.7 Protective (US\$ in millions)(1) 112 362 + 249 + 223% 72% 350 500 461 +150TAL (AU\$ in millions)⁽¹⁾ 98 63 (35) (36%) 42% 150 150 253 Net income⁽²⁾ 83.3 178.4 + 95.1 51% 279.0 349.0 363.7 + 114% +70.0Dai-ichi Life 51.2 93.4 + 42.1 + 82% 47% 176.0 200.0 + 24.0 196.0 Dai-ichi Frontier Life 45.6 + 97% 50% 23.1 + 22.4 61.0 92.0 +31.0 86.3 90 297 + 207 + 229% 73% 27 410 362 Protective (US\$ in millions)(1) + 140 63 37 (25)(40%)38% 100 100 171 **Group Adjusted Profit** 84.1 156.3 + 72.1 + 86% 58% approx.240.0 + 30.0 282.8 **Group VNB** 60% 33.7 70.9 +37.2 +110% approx.159.0 approx.119.0 (40.0)127.1 80 62 Dividends per share (¥) (Reference) Fundamental Profit 286.5 322.5 58% approx.500.0 approx.560.0 + 60.0 623.2 +35.9+ 13% Dai-ichi Life 230.2 245.0 + 14.8 + 6% 54% approx.400.0 480.5 approx.450.0

■ The first half performance progress against forecast for FY2021 is as shown on this slide.

: Revisions to earnings forecast (November 12, 2021)

- Ordinary revenues is expected exceed the initial forecast due to an increase in investment income at DL and PLC in line with the favorable financial market.
- Based on the upward revision of group adjusted profit forecast and rough guidance of approximately 30% of dividend payout ratio (against past three year average of group adjusted profit), dividend per share forecast was raised to ¥80, up ¥3 from the initial forecast, also assuming a decrease in the number of shares after completing share buyback.
- Please turn to the next page.

(1) Figures for Protective and TAL are disclosed after re-dassifying items from Protective and TAL's financial statements under US and Australian accounting standards, respectively to conform to Dai-ichi Life Holdings' disclosure standards.

[Reference] Impact of Group Tax Sharing System Introduction



- Plan to introduce Group Tax Sharing System in Japan from the next fiscal year (FY2022) in order to optimize group tax expenses and improve tax governance of our domestic group companies. (subject to approval by tax authorities)
- This system allows recoverability assessment of deferred tax assets of domestic subsidiaries on a group basis. Upon introduction at the end of FY2021, additional deferred tax assets are expected to be recorded, which will increase net assets and net income by approx. ¥38 billion (excluded from group adjusted profit). From the next fiscal year onward, since the taxable income and tax losses within the group can be aggregated, overall tax expense is expected to decrease compared to the current non-consolidated tax payment through each subsidiaries (included in group adjusted profit).
- On the premise of the introduction, DFL will cancel a part of coinsurance type reinsurance contracts (surplus relief) due to an improvement in financial soundness through an increase in net assets by additional deferred tax assets. Although cancellation will result in one-time expense of approx. ¥20 billion in current fiscal year, a certain improvement in profit will be expected from the next fiscal year onward (included in group adjusted profit).

Group Tax Sharing System Introduction Partial Cancellation of Surplus Relief Reinsurance at DFL FY2022 (the next fiscal year) [Implementation] Surplus relief and new business acquisition cost [Surplus Relief Reinsurance Overview] *Subject to approval by tax authorities Reinsurance contracts to reduce the risk Scheduled partial cancellation (one-time depreciation of unamortized balance) of uncollected new business acquisition [Scope of application] Dai-ichi Life Holdings, inc. and 100%-owned domestic cost (effect of leveling the burden of subsidiaries (16 companies in total) acquisition cost) ecover acquisition cost Amortized over the term of the policy from the first year onward [Impact] through insurance income Recoverability of deferred tax assets which has been unrecognized can be assessed [Impact] on a group basis, resulting in an increase in deferred tax assets and net assets. Included in group adjusted profit business acquisition [Consolidated net income/net assets] First year commission amortised In FY2021 Approx. ¥38 billion increase expected (mainly at DFL) FY2021 Consolidated Impact Improvement in financial soundness through an increase in net assets on the premise of the introduction of Group Tax (First Year) * Excluded from group adjusted profit From FY2022 Assets Liabilities Sharing System DFL will cancel a part of surplus relief reinsurance contracts by the end of this fiscal year. *Subject to agreement by reinsurance company Since the taxable income and tax losses within the Unamortized balances will be written-off as a one-time expense. group can be aggregated, overall tax expenses is expected to decrease compared to the current non-consolidated tax payment through each subsidiaries Net assets [Group adjusted profit/Net Income/Net Assets] Decrease of approx. ¥20 billion Deferred Retained Included in group adjusted profit tax assets earnings of F12022 A certain improvement in profit is expected from the next fiscal year onward due to decrease of amortization (≒ reinsurance premium payment including risk charge).

- Here is the reference page explaining the impact of the Group Tax Sharing System introduction.
- Group Tax Sharing System covers Dai-ichi Life Holdings, Inc. and wholly owned domestic subsidiaries, and preparations are underway for system introduction from the next fiscal year to optimize tax expenses at each company and improve tax governance.
- With the system introduction, it will be possible to recognize deferred tax assets on a group basis that previously could not be recognized by individual companies. As a result, at the end of current fiscal year, additional deferred tax assets are expected to be recorded, mainly at DFL, and net assets and net income are expected to increase by approximately ¥38 billion. This increase in deferred tax assets due to a change in the tax calculation method and is not included in the group adjusted profit. However, the reduction of tax expenses after system introduction at each group company from the next fiscal year onward will be included in the group adjusted profit.
- On the other hand, DFL has been utilizing surplus relief as part of its financial soundness management measure, which has effect of normalizing the burden of new business acquisition cost. Given the increase in net assets due to the recording of deferred tax assets after introduction, DFL plans to cancel part of such reinsurance contracts. As a consequence, the unamortized balance of the previous new business acquisition cost will be written-off as one-time expense, resulting in an impact of approximately ¥20 billion in the current fiscal year. However, since the amortization expense will no longer be required from the next fiscal year onward, profit is expected to improve. These impaicts will be included in group adjusted profit.
- This is the end of my presentation.



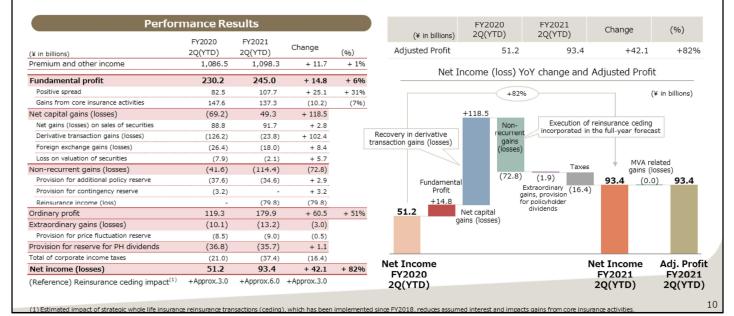
Group Companies Performance Overview

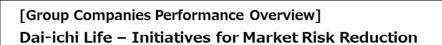
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[Group Companies Performance Overview] Domestic Life Insurance Business: Dai-ichi Life

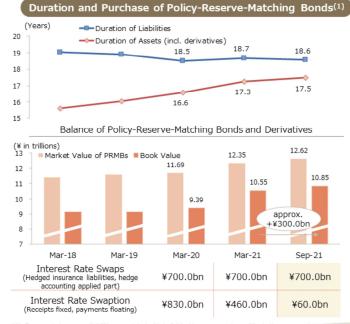


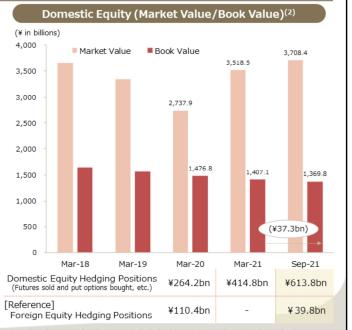
- ▶ Fundamental profit increased by 6% to ¥245.0 billion mainly due to increase in positive spread.
- Adjusted profit increased by 82% to ¥93.4 billion, due to significant improvement from derivative transactions losses in the previous year.











⁽¹⁾ Represents insurance liabilities associated with individual insurance and annuities in the company's general account and duration of yen-based fixed income assets (including interest rate swaps) and the balance of policy-reservements in a matching bornotic (RPMB) and derivatives. PRMB is a unique category for bonds, accepted under Japanese GAAP. PRMB is reported at amendized cost if the bonds meet certain requirements.

(2) Within domestic equity (excluding stocks of subsidaries, affiliates and not-listed domestic socios) the book value of equity held for purposes other than pure investment as of end of Sep-21 was ¥74.6 billion.

[Group Companies Performance Overview]

Domestic Life Insurance Business: Dai-ichi Frontier Life

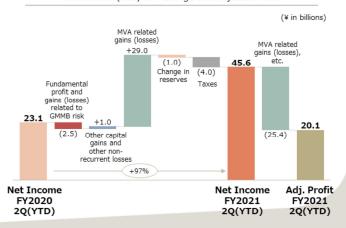


- Fundamental profit decreased by 25% to ¥21.3 billion due to losses related to GMMB risk
- Net income increased by 97% to ¥45.6 billion due to mainly gains related to MVA by +24.4 billion. Although capital gains related to the policies that reached investment target were recorded, adjusted profit excluding gains (losses) related MVA decreased by 10% to ¥20.1 billion.

Perforn	nance Res	ults ⁽¹⁾		
(¥ in billions)	FY2020 2Q(YTD)	FY2021 2Q(YTD)	Change	(%)
Premium and other income	396.8	627.9	+ 231.0	+ 58%
Fundamental profit ⁽²⁾	28.3	21.3	(7.0)	(25%)
Positive spread and gains from core insurance activities	25.2	23.3	(1.9)	
Gains (losses) related to GMMB risk	3.1	(1.9)	(5.1)	
Net capital gains (losses)	20.2	35.9	+ 15.6	
Gains (losses) related to GMMB risk	(5.2)	(0.7)	+ 4.4	
Gains (losses) related to MVA	(16.7)	24.4	+ 41.1	
Other capital gains(losses)(sale of securities, etc.)	42.2	12.2	(29.9)	
Non-recurrent gains (losses)	(18.5)	(0.7)	+ 17.8	
Reversal of contingency reserve	0.3	(0.7)	(1.1)	
Gains (losses) related to MVA (reinsurance)	12.0	-	(12.0)	
Other non-recurrent gains (losses) (reinsurance income(loss))	(31.0)	0.0	+ 31.0	
Ordinary profit (loss)	30.0	56.5	+ 26.4	+ 88%
Extraordinary gains (losses)	(2.8)	(2.7)	+ 0.0	
Provision for price fluctuation reserve	(2.8)	(2.7)	+ 0.0	
Total of corporate income taxes	(4.1)	(8.1)	(4.0)	
Net income (loss)	23.1	45.6	+ 22.4	+ 97%
Fundamental profit and gains (losses) related to GMMB risk	23.1	20.5	(2.5)	
Other capital and other non-recurrent gain (losses)	11.2	12.2	+ 1.0	
Gains (losses) related to MVA	(4.6)	24.4	+ 29.0	
Provision for contingency reserves and price fluctuation reserves, and tax	(6.5)	(11.6)	(5.1)	

(¥ in billions)	FY2020 2Q(YTD)	FY2021 2Q(YTD)	Change	(%)
Adjusted Profit	22.2	20.1	(2.1)	(10%)

Net Income (loss) YoY change and Adjusted Profit



(1) Effective from the 1Q FY2021, performance results items have been revised by rearranging previous operating profit to disclosing items other capital gains (sale of securities, etc.), other non-recurrent gains (losses) on sale of securities and reinsurance income (loss) etc. (2) Interest received(paid) related to currency swap and interest rate swap contrads covering foreign-currency denominated insurance policies, along with impact from assets held in money trusts and others related to reinsurance dealines, are reclassified from capital gains (sosse).

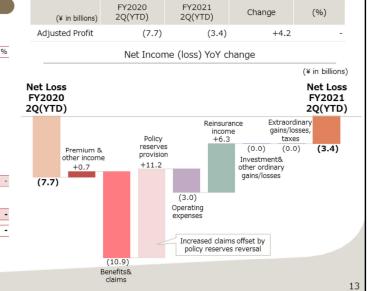
[Group Companies Performance Overview]

Domestic Life Insurance Business: Neo First Life



- Premium and other income increased by 1% due to expansion of new business partially offset by surrender of business owners insurance.
- Raise in insurance payments due to surrender of business owners insurance is offset by the reversal of policy reserves. Net loss improved to ¥3.4 billion from loss of ¥7.7 billion in previous year due to mitigation of burden from new business acquisition cost through implementation of coinsurance type reinsurance contracts (surplus relief).

Performance Results				
(¥ in billions)	FY2020 2Q(YTD)	FY2021 2Q(YTD)	Change	(%)
Premium and other income	66.3	67.1	+ 0.7	+ 1%
Benefits and claims	(9.3)	(20.3)	(10.9)	
Claims, annuities, benefits	(2.5)	(4.2)	(1.6)	
Surrender value, other refunds	(6.8)	(16.0)	(9.2)	
Provision for policy reserves, etc.	(43.4)	(32.2)	+ 11.2	
Provision/reversal for contingency reserve	(0.1)	(0.0)	+ 0.1	
Operating expenses	(12.9)	(16.0)	(3.0)	
Reinsurance income	(7.8)	(1.4)	+ 6.3	
Investment and other ordinary	(0.4)	(0.5)	(0.0)	
Investment gains (losses)	0.1	0.2	+ 0.1	
Other ordinary gains (losses)	(0.5)	(0.7)	(0.1)	
Ordinary profit (loss)	(7.7)	(3.4)	+ 4.3	
Extraordinary gains (losses)	(0.0)	(0.0)	(0.0)	
Total of corporate income taxes	(0.0)	(0.0)	-	
Net income (loss)	(7.7)	(3.4)	+ 4.2	
Fundamental profit	(7.5)	(3.3)	+ 4.1	



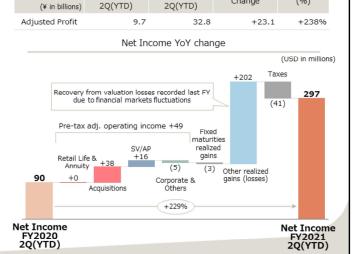
[Group Companies Performance Overview] Overseas Life Business – Protective, USA



(%)

- Pre-tax adjusted operating income increased by 22% YoY to \$271 million primarily due to higher contribution from Acquisitions business, despite the downward pressure from higher claims in the Retail Life business.
- Net income increased significantly to \$297 million, due to improvement in valuation losses in the fixed income portfolio and reversal of allowance for CECL in the commercial mortgage loan portfolio associated with financial market fluctuations. (Note: PLC's financial results for 3Q(July-September) of FY2021 are scheduled for release around November 12, local time.)

	FY 2020	FY2021		
(USD in millions)	2Q(YTD)	2Q(YTD)	Change	(%)
Premiums and policy fees	2,911	3,110	+ 198	+ 7%
Pre-tax adj. operating income ⁽¹⁾	222	271	+ 49	+ 22%
Retail Life & Annuity	20	20	+ 0	+ 1%
Acquisitions	173	211	+ 38	+ 22%
Stable Value Products	41	65	+ 23	+ 56%
Asset Protection	25	18	(7)	(28%)
Corporate & Other	(38)	(44)	(5)	-
Realized gains (losses) and adj.	(110)	89	+ 199	
Fixed maturities - realized gains (losses)	41	38	(3)	
Credit losses, realized gains(losses) on equity, others	(70)	7	+ 77	
Commercial mortgage loans	(99)	92	+ 191	
Modco - net realized gains and losses	68	(9)	(77)	
Derivatives related VA, FIA, IUL and STRANN	(164)	2	+ 167	
VA/VUL market impacts ⁽²⁾	-	17	-	
Related DAC/VOBA amortization	114	(60)	(175)	
Income tax expense	(21)	(63)	(41)	
Net income	90	297	+ 207	+ 229%
Net Income (¥ in billions)	9.7	32.8	+ 23.1	+ 238%
Exchange rate (¥/USD)	107.74	110.58	+ 2.84	+ 3%



FY2021

Change

(1) Derived from net income by excluding realized gains and losses on investments and derivatives, etc. (2) The immediate impacts on DAC, VOBA, reserves and other non-cash items in current period results due to changes in current market conditions on estimates of profitability, which are excluded from pre-tax adjusted operating income (loss) from Q1 of 2021. Data for prior periods was not adjusted.

[Group Companies Performance Overview] Overseas Life Business – TAL, Australia



- Underlying profit increased by 130%, YoY to AU\$152 million mainly due to improvement at Individual and Group segments in addition to one-time contribution at Asteron Life after insurance liabilities valuation model change.
 A YoY reduction in Net income of AU\$37 million was due to significant interest rates change (flattening of the yield curve) impacting the market valuation of expected future premium and claims cash flows in the distant future.
- Following completion of Asteron Life's integration process, its assets and liabilities have been transferred to TAL as of October 2021.

Perf	ormance Res	sults			6	FY2020		2021	Change	(%)
	FY2020	FY2021			(¥ in billions)	,	-	(YTD)		
(AUD in millions)	2Q(YTD)	2Q(YTD)	Change	(%)	Adjusted Profit	5	5.1	3.3	(1.7)) (34%
Premium and other income	2,899	3,112	+ 213	+ 7%	Not	Income (los	e) VoV ch	ando and	l Adjusted Pro	fit
					11000	. Income (103	5) 101 (11	arige ariu	Aujusteu FTC	110
Underlying profit (after tax)	66	152	+ 86	+ 130%						(AUD in million
Individual	62	79	+ 16	+ 27%	Underlyi	ing profit +86				(AOD III IIIIIIOII
Group	(22)	35	+ 58	-	_	+24	Interest rate			
Asteron Life	41	65	+ 24	+ 60%		(4.5)	impact			
Other underlying items	(14)	(28)	(13)	-	+75	(13)		Impact from	m significant intere	st rates change
Non-underlying items (after tax)	(3)	(115)	(111)			teron Other Life underlying			of the yield curve) of assets and liabi	
Interest rate impact on A&L	33	(53)	(87)			items			or assets and habi	illes
VOBA/VIF amortization	12	(9)	(22)							
RPS, sub notes costs	(8)	(7)	+ 0					BA/VIF		
Intragroup reinsurance ⁽¹⁾	(15)	(19)	(3)		63		am	ortization		
Others	(25)	(24)	+ 1		(TAL)		(87)		agroup surance,	
Net income (Loss)	63	37	(25)	(40%)	Individual				3/	+4 41
Net income (loss) ¥ in billions	4.7	3.0	(1.7)	(36%)	Group		(22) (2	2) Pre	ferred
Exchange rate (¥/AUD)	75.49	80.46	+4.97	+ 7%		(40	%)			nares ridend
				N	let Income				Net Income	
					FY2020 2Q(YTD)				FY2021 2Q(YTD)	FÝ202 2Q(YT
From the perspective of Group capital efficienc										-

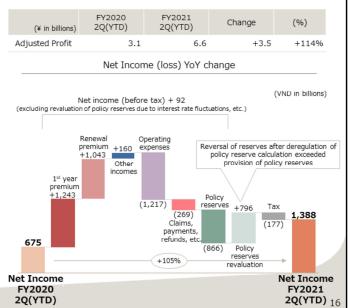
[Group Companies Performance Overview] Overseas Life Business – Dai-ichi Life Vietnam



- ▶ Premium and other income increased by 35% YoY due to steady expansion of both new and in-force business.
- ▶ Net income increased by 105% YoY to VND1,388bn due to expansion of renewal premium and one-time reversal of reserves after deregulation of policy reserve calculation for some products.

Performance Results					
(VND in billions)	FY2020 2Q(YTD)	FY2021 2Q(YTD)	Change	(%)	
Premium and other income	6,480	8,767	+ 2,287	+ 359	
First year premium	2,063	3,306	+ 1,243	+ 609	
Renewal premium ⁽¹⁾	4,417	5,460	+ 1,043	+ 249	
Other incomes	594	754	+ 160		
Investment related income, etc.	850	1,092	+ 241		
Reinsurance related income	(256)	(337)	(81)		
Operating expenses	(3,249)	(4,467)	(1,217)		
First year commission, distribution expense, etc.	(2,487)	(3,565)	(1,078)		
Renewal commission, administration expense	(762)	(902)	(139)		
Claims, payments and refunds, etc.	(668)	(938)	(269)		
Provision for policy reserves, etc.	(2,308)	(2,379)	(70)		
Provision for policy reserves (before revaluation)	(1,840)	(2,707)	(866)		
Revaluation of policy reserves interest rate, etc.	(468)	328	+ 796		
Income tax expense, etc.	(171)	(348)	(177)		
Net income (loss)	675	1,388	+ 712	+ 1059	
Net income (loss) ¥ in billions	3.1	6.6	3.5	+ 1149	
Exchange rate (¥/VND)	0.0046	0.0048	0.0002	+ 49	
Net income excl. revaluation impacts (after tax)	1,050	1,125	+ 75	+ 79	

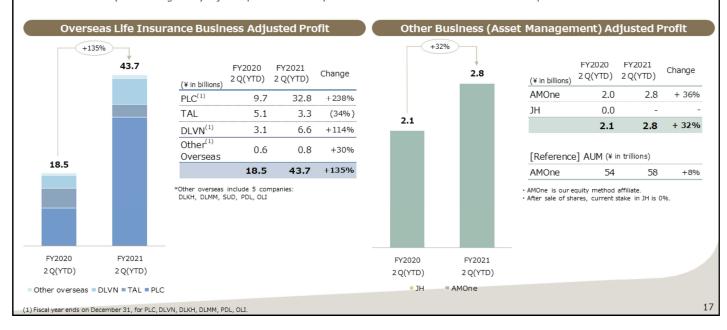
 $(1) \, \hbox{Insurance premium received from second year forward}.$



[Group Companies Performance Overview] Overseas Life Insurance and Other Business (Asset Management)



- ▶ Overseas Life adjusted profit increased by 135% to ¥43.7 billion due to significant profit improvement at PLC and profit expansion at DLVN.
- ▶ Other Business (Asset Management) adjusted profit increased by 32% to ¥2.8 billion due to increase in AUM and profit at AMOne.





Group EEV (European Embedded Value)

EEV - European Embedded Value - 1



- Group EEV increased by 7% to \pm 7,460.6 billion YTD mainly due to an increase at DL amid stable financial markets.
- Group VNB increased to ¥70.9 billion due to recovery at DL from sales activities restraints implemented in the previous year and steady sales in overseas. New business margin improved to 3.26% thanks to YoY sale expansion of individual products at DL and improvement in overseas subsidiaries which offset an impact from an increase in conversion policies with relatively lower additional profitability at DL.

(¥ in billion	ni Life Group	As of Mar-21	As of Sep-21	Change
EEV of t	he Group	6,971.1	7,460.6	+489.4
	EEV for Covered Businesses(1)	6,997.1	7,410.2	+413.0
	Adjusted net worth	6,962.2	7,129.6	+167.4
	Value of in-force business	34.9	280.5	+245.5
	Adjustments related to non-covered businesses ⁽²⁾	(25.9)	50.4	+76.4

(¥ in billion	(¥ in billions)		[2] FY2020 2Q[YTD] [After/preliminary estimate]	[3] FY2021 2Q[YTD]	Change ([3]-[2])	
Value of	new business of the Group (A)	25.6	33.7	70.9	+37.2	
	Present value of premium income (B)	1,390.0	1,403.0	2,172.4	+769.3	
	New business margin (A/B)	1.84%	2.40%	3.26%	+ 0.86pts	

^{(1) &}quot;Covered businesses" are the business areas that are to be covered by the EEV methodology set forth by the EEV principle. Our subsidiaries engaged in the life insurance business (Dai-ichi Life, Dai-ichi Frontier Life, Neo First Life, Protective, TAL, Dai-ichi Vietnam and its subsidiaries) are categorized as covered businesses.

(2) "Adjustments related to non-convered businesses" include net worth (as of Mar-21: ¥1,367.4 billion, Sep-21: ¥1,353.9 billion) of non-consolidated Dai-ichi Life Holdings, adjustments related to interest (as of Mar-21: minus ¥1,477.3 billion, Sep-21: minus ¥1,399.0 billion) in is xis subsidiaries of Dai-ichi Life Holdings that are engaged in the insurance business, and fair value adjustments to assets and liabilities of Dai-ichi Life Holdings that are engaged in the insurance business, and fair value adjustments to assets and liabilities of Dai-ichi Life Holdings that are engaged in the insurance business, and fair value adjustments to assets and liabilities of Dai-ichi Life Holdings.

(3) From EEV calculation as of March 31, 2021, standard changes of UFR(Utimate Forward Rate) and LLP(Last Liquid Point) were applied, and reflected corporate bond spreads in the discount rate at DFL.

EEV – European Embedded Value – 2



Domestic Group Companies

Doll	nestic Group	Companies						
			(¥ in billions)					(¥ in billions)
Dai-ichi Life	As of Mar-21	As of Sep-21	Change		[1] FY2020 2Q[YTD] [Before standard change]	[2] FY2020 2Q[YTD] [After/preliminary estimate]	[3] FY2021 2Q[YTD]	Change ([3]-[2])
EEV	5,127.4	5,409.4	+282.0	Value of new business	23.8	21.1	36.2	+15.1
Adjusted net worth	5,837.8	5,890.0	+52.2	Present value of premium income	584.1	596.6	844.7	+248.0
Value of in-force business	(710.3)	(480.5)	+229.8	New business margin	4.09%	3.54%	4.30%	+ 0.76pts
Dai-ichi Frontier Life	As of Mar-21	As of Sep-21	Change		[1] FY2020 2Q[YTD] [Before standard change]	[2] FY2020 2Q[YTD] [After/preliminary estimate]	[3] FY2021 2Q[YTD]	Change ([3]-[2])
EEV	587.5	584.3	(3.2)	Value of new business	(7.4)	3.9	2.3	(1.6)
Adjusted net worth	485.5	569.7	+84.2	Present value of premium income	287.3	287.3	480.6	+193.2
Value of in-force business	102.0	14.6	(87.4)	New business margin	(2.60%)	1.39%	0.48%	(0.90)pts
Neo First Life	As of Mar-21	As of Sep-21	Change		[1] FY2020 2Q[YTD] [Before standard change]	[2] FY2020 2Q[YTD] [After/preliminary estimate]	[3] FY2021 2Q[YTD]	Change ([3]-[2])
EEV	167.2	182.5	+15.3	Value of new business	7.3	6.7	12.7	+6.0
Adjusted net worth	20.8	17.5	(3.3)	Present value of premium income	70.5	71.0	100.4	+29.4
Value of in-force business	146.3	164.9	+18.6	New business margin	10.46%	9.54%	12.72%	+ 3.18pts
					9.7		111	
				VNB (ultimate unit cost base)	9.7		14.1	

EEV - European Embedded Value - 3



(¥ in billions)

Overseas Group Companies

			(# III DIIIIONS)
Protective	As of Dec-20	As of Jun-21	Change
EEV	624.0	733.7	+109.7
Adjusted net worth	374.6	409.0	+34.3
Value of in-force business	249.3	324.7	+75.3
Exchange rate (¥/US\$)	103.50	110.58	

TAL	As of Mar-21	As of Sep-21	Change
EEV	412.7	398.5	(14.2)
Adjusted net worth	216.1	202.8	(13.3)
Value of in-force business	196.6	195.7	(0.8)
Exchange rate (¥/AU\$)	84.36	80.46	

Dai-ichi Life Vietnam	As of Dec-20	As of Jun-21	Change
EEV	99.4	119.4	+20.0
Adjusted net worth	48.4	58.4	+ 9.9
Value of in-force business	50.9	61.0	+10.0
Exchange rate (¥/VND)	0.0045	0.0048	

	FY2020 2Q[YTD]	FY2021 2Q[YTD]	Change
Value of new business	(6.3)	4.1	+10.5
Present value of premium income	321.1	582.4	+ 261.2
New business margin	(1.98%)	0.72%	+ 2.70pts
Exchange rate (¥/US\$)	107.74	110.58	

	2Q[YTD]	2Q[YTD]	Change
Value of new business	3.9	6.1	+2.2
Present value of premium income	84.6	93.0	+8.3
New business margin	4.62%	6.66%	+ 2.04pts
Exchange rate (¥/AU\$)	75.49	80.46	

	2Q[YTD]	2Q[YTD]	Change
Value of new business	4.2	9.1	+4.8
Present value of premium income	42.1	71.1	+28.9
New business margin	10.16%	12.86%	+ 2.70pts
Exchange rate (¥/VND)	0.0046	0.0048	

EEV Sensitivity Analysis (as of Sep-2021)



Dai-ichi Life Group

(¥ in billions, upper: change in value, lower: percentage to EEV)			Adjustments to		[Breakdown for covered business]		
Assumptions	Sensitivities	EEV for covered business	net worth etc. of non- covered businesses	Value of New Business	Adjusted net worth	Value of in-force business	
EObs conversed assembled shift in visit for a visit of a varie	+226.3	+215.3	+10.9	+4.6	(1,592.2)	+1,807.6	
50bp upward parallel shift in risk-free yield curve	+3%	+3%	+0%	+7%	(21%)	+24%	
50bp downward parallel shift in risk-free yield curve	(352.2)	(340.8)	(11.3)	(6.6)	+1,747.0	(2,087.9)	
Soop downward parallel shift in risk-iree yield curve	(5%)	(5%)	(0%)	(9%)	+23%	(28%)	
10% decline in equity and real estate values	(489.9)	(473.2)	(16.7)	(0.5)	(445.8)	(27.4)	
10% dealine in equity and real estate values	(7%)	(6%)	(0%)	(1%)	(6%)	(0%)	
Dai-ichi Life Group EEV	7,460.6	7,410.2	50.4	70.9			

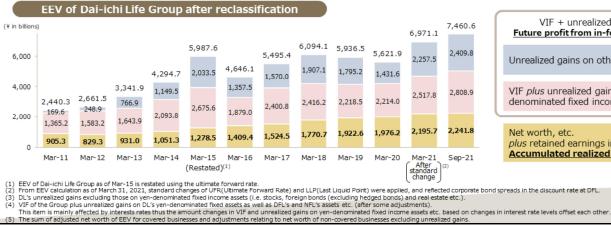
Dai-ichi Life

(¥ in billions, upper: change in value, lower: percentage to EEV)		[Breakdown of	Sensitivities]	
Assumptions	Sensitivities	Value of New Business	Adjusted net worth	Value of in-force business
50bp upward parallel shift in risk-free yield curve	+202.6	+3.7	(1,416.9)	+1,619.6
Sobb upward parallel stillt III risk-free yield curve	+4%	+10%	(26%)	+30%
50bp downward parallel shift in risk-free yield curve	(323.4)	(5.1)	+1,560.4	(1,883.8)
SODD downward parallel shill in risk-free yield curve	(6%)	(14%)	+29%	(35%)
100/ dedice in a site and and extension	(458.3)	-	(458.3)	-
10% decline in equity and real estate values	(8%)	-	(8%)	-
Dai-ichi Life EEV	5,409.4	36.2		

EEV of Dai-ichi Life Group after reclassification



EEV of the Group	of the Group Reclassification of EEV from ALM point of view						
(¥ in billions)	As of Mar-21	As of Sep-21	Change	(¥ in billions)	As of Mar-21	As of Sep-21	Change
Group EEV	6,971.1	7,460.6	+489.4	Group EEV	6,971.1	7,460.6	+489.4
Covered Businesses	6,997.1	7,410.2	+413.0	Unrealized gains on other assets ⁽³⁾	2,257.5	2,409.8	+152.2
Adjusted net worth	6,962.2	7,129.6	+167.4	VIF <i>plus</i> unrealized gains on	2,517.8	2,808.9	+291.0
Value of in-force business	34.9	280.5	+245.5	yen-denominated fixed income assets ⁽⁴⁾	2,517.8	2,808.9	+291.0
Adjustment related to non-covered businesses	(25.9)	50.4	+76.4	Net worth, etc. plus retained earnings in liabilities ⁽⁵⁾	2,195.7	2,241.8	+46.0



VIF + unrealized gains: Future profit from in-force business

Unrealized gains on other assets(3)

VIF plus unrealized gains on yendenominated fixed income assets(4)

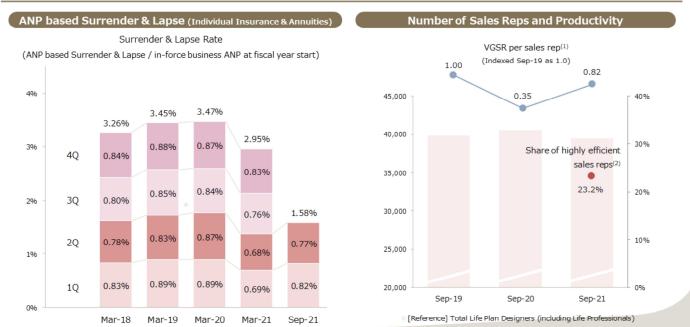
Net worth, etc. plus retained earnings in liabilities(5) Accumulated realized gain



Reference Data

Dai-ichi Life's Results -Quality of In-force Business, Sales Force & Productivity





⁽¹⁾ Calculated by dividing the value of gross sales revenue (an internal index of revenue of the sales force and is the value of new business excluding the effect associated with environmental changes) by the average number of sales representatives in each period (excluding sales reps less than 1 year in service).

(2) The share of sales representatives with high customer consulting ability who meet prescribed qualification level.

Dai-ichi Life's Results - General Account Assets [1] Breakdown of Investment Income and Expenses



Interest and Dividends

(¥ in billions)	FY2020 2Q(YTD)	FY2021 2Q(YTD)	Change	(%)
Interest and dividends	412.0	425.2	+13.2	+ 3%
Domestic bonds	136.4	133.9	(2.5)	(296)
Domestic stocks	28.4	36.9	+8.4	+ 30%
Foreign securities	152.9	160.0	+7.0	+ 5%
Other securities	35.2	36.0	+0.7	+ 2%
Loans	19.1	19.6	+0.4	+ 2%
Real estate	36.8	35.9	(0.8)	(2%)

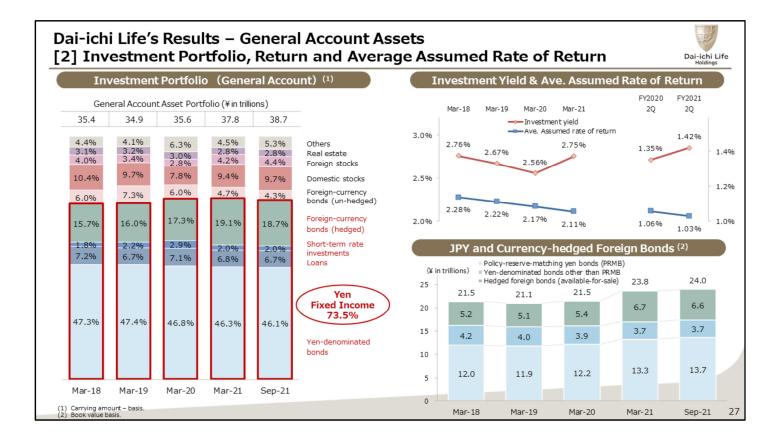
[Reference] Rates of return as of FY2020

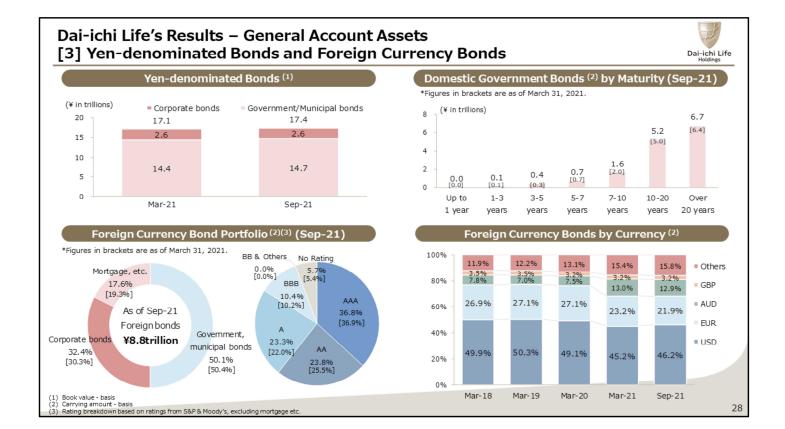
(¥ in billions)	Interest and dividends	Average daily balance	Return ⁽¹⁾
General account total	836.5	34,753.2	2.41%
Domestic bonds	272.9	15,934.8	1.71%
Domestic stocks	60.0	1,510.1	3.98%
Foreign securities	332.2	10,596.6	3.13%
Other securities	53.0	677.1	7.83%
Loans	39.1	2,572.3	1.52%
Real estate ⁽²⁾	73.7	779.5	9.45%

Gains/Losses on Sale and Valuation of Securities

(¥ in billions)	FY2020 2Q(YTD)	FY2021 2Q(YTD)	Change	(%)
Gains on sale of securities	131.9	167.4	+35.5	+ 27%
Domestic bonds	42.6	62.2	+19.6	+ 46%
Domestic stocks	23.6	42.5	+18.8	+ 80%
Foreign securities	64.7	59.7	(5.0)	(8%)
Other securities	0.8	2.9	+2.0	+ 229%
Losses on sale of securities	43.0	75.7	+32.6	+ 76%
Domestic bonds	0.3	4.5	+4.1	+ 1,288%
Domestic stocks	1.0	4.8	+3.8	+ 385%
Foreign securities	27.9	48.5	+20.5	+ 74%
Other securities	13.7	17.7	+4.0	+ 29%
Net gains or losses	88.8	91.7	+2.8	+ 3%
Losses on valuation of securities	7.9	2.1	(5.7)	(73%)
Domestic bonds	-	-	-	-
Domestic stocks	4.6	2.0	(2.6)	(56%)
Foreign securities	3.2	0.1	(3.1)	(96%)
Other securities	-	-	-	-

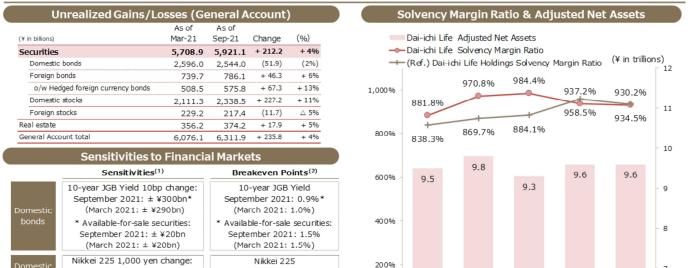
Ratio of interest and dividends to the average daily balance.
 The daily balance of real estate held with investment purpose is used.





Dai-ichi Life's Results - Measures of Financial Soundness Unrealized Gains/Losses & Solvency Margin Ratio





Mar-18

Mar-19

Mar-20

Mar-21

Sep-21

29

Sensitivities indicate the impact of fluctuations in the market value of related assets.
 Breakeven points indicate assumptions when unrealized gains or losses of the related assets would be zero. Figures for foreign securities are calculated for foreign exchange factors only, based on the JPY/US exchange rate (assuming all are in USD).

September 2021: ± ¥120bn (March 2021: ± ¥120bn)

JPY / USD 1 yen change:

September 2021: ± ¥22bn

(March 2021: ± ¥24bn)

September 2021: ¥10,800

(March 2021: ¥11,700)

JPY / USD

September 2021: \$1 = \$106

(March 2021: ¥105)

[Dai-ichi Frontier Life] Investment Portfolio Dai-ichi Life Investment Portfolio (General Account) (1) Book Value / Market Value Information on Securities (Sep-21) General Account Asset Portfolio (¥in trillions) (¥ in billion) Value Gains/Losses 7.8 8.5 Value 8.6 3,435.7 Policy-reserve matching bonds 3,683.5 +247.8 8.8% Others +182.6 Securities available for sale 2,846.2 3,028.9 14.3% 13.6% Domestic bonds 459.9 475.4 +15.4 12.8% 2,208.2 2,364.2 loney held in Trust Foreign securities +155.9 13.0% 12.8% Other securities 170.4 181.6 +11.2 Investment Amounts by Product Fund & Foreign Currency Bonds Government *Figures in brackets are as of March 31, 2021. Others(2) 11.2% Others 59.3% Foreign bonds [10.3%] 53.7% 3.5% 54.3% [3.9%] [9.7%] State/Munincipal JPY w/MVA 3.9% [4.3%] 15.9% AUD W/MVA [14.2%] As of Sep-21 34.9% Corporate Foreign bonds [38.4%] 56.7% ¥4.8tn Domestic bonds [55.5%] USD w/MVA 19.1% 19.0% Supranational 19.3%

Sep-21

Mar-20

Mar-21

Carrying amount – basis.
 Includes structured bonds backed by government bonds and corporate bonds.

39.6% [37.7%]

24.7% [26.0%]

Gains and Losses on Market Value Adjustment (MVA)



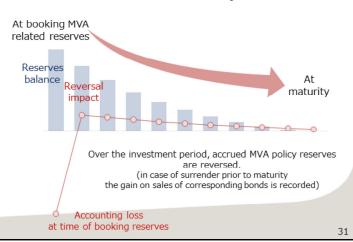
- ► For products with MVA option, the J-GAAP liabilities are recognized as the greater of surrender value or the value of policy reserves determined by assumed interest rate. When interest rate decreases, the surrender value will be higher than the value of policy reserves, resulting in an accrual of MVA related policy reserves.
- ▶ Gains/losses on MVA are offset on an accounting basis over time, therefore excluded from group adjusted profit calculation.

Policy Reserves Accrual on MVA

J-GAAP liabilities at the end of each period are based on the higher of 1 or 2. When interest rate decline and 2>1, additional policy reserves are accrued.

Reversal of Policy Reserves Accrued on MVA

Assuming flat interest rate after booking MVA related policy reserves, the amount of reserves is recalculated according to the market interest rate.



[PLC & TAL] Sales - Segment Sales Performance



PLC Sales Performance

TAL Sales Performance⁽²⁾

Asset Protection	228	376	+148	+65%
Stable Value Products	1,003	2,710	+1,707	+170%
Variable annuity	93	495	+402	+432%
Fixed annuity (1)	1,011	809	(202)	(20%)
BOLI/COLI ⁽¹⁾	-	519	+519	-
Universal life	22	38	+16	+73%
Traditional life	118	132	+14	+12%
Retail Life & Annuity	1,244	1,993	+749	+60%
(USD in millions)	2Q(YTD)	2Q(YTD)	YoY	(%)
	FY2020	FY2021	Chang	e

	FY2020	FY2021	Change	
(AUD in millions)	2Q(YTD)	2Q(YTD)	YoY	(%)
New Business ANP	58	66	+ 7	+ 14%
(TAL) Individual	38	43	+ 4	+ 13%
Group	18	22	+ 4	+ 27%
Asteron Life	2	0	(1)	(83%)
Change in in-force	(54)	186	+ 240	
(TAL) Individual	56	94	+ 37	+ 67%
Group	(178)	49	+ 228	-
Asteron Life	67	42	(25)	(37%)

^{*} Change in in-force is due to renewal of insurance contract and premium adjustment etc.

⁽¹⁾ Bank Owned Life Insurance (BOLI)/Company Owned Life Insurance (COLI) is a form of life insurance (usually UL or VUL) purchased by banks/companies as funding mechanisms for employee retirement and benefit program liabilities, etc. From 1Q FY2021, BOLI/COLI sales recorded in the Retail Life & Annuity is disclosed separately.

(2) From 1Q FY2020 the new business ANP calculation standard was changed, excluding changes in in-force policies that have been included in the past.

[PLC] Investment Portfolio Dai-ichi Life Holdings Investment Portfolio (General Account)(1) Commercial Mortgage Loans Total Investments (USD in billions) (USD in millions) Dec-2020 Jun-2021 Change +196 84.6 Mortgage Loans (Gross) 10,227 10,424 88.7 90.0 o/w Non-performing 0 (1) Others Equity Securities 0.8% 5.9% 0.8% 136 6.7% 0.7% Allowance for credit losses 222 (85) 6.3% (% of Mortgage loans) (0.86)pts 2.2% 1.3% Commercial Mortgag Loans 11.4% 11.3% 11.1% Fixed Income Allocation and Credit Quality *Figures in brackets are as of Dec 31, 2020. US Gov., etc. 0.4% 8.6% [0.3%] [9.7%] Below BB AAA & AA 22.5% [23.2%] 3.8% [3.8%] Fixed Maturities 81.6% 82.0% RMBS/CMBS, etc 15.6% [15.6%] (A 81.5% BBB (As of Jun.2021) Fixed income assets \$73.4bn Corporate A 31.5% [33.6%] 75.4% [74.4%] Dec-2019 Dec-2020 Jun-2021

Group Adjusted Profit



(¥ in billion)		Items	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018		FY2020 2Q(YTD)	FY2020	FY20: 2Q(Y)
Domestic Life Insurance Bus	iness												
Dai-ichi Life	Net income	1	51.4	85.5	152.1	129.1	117.1	169.9	172.9	128.6	51.2	196.0	1
	Adjustment (1) Provision for contingency reserve (in excess of statutory amount, net of tax)	2	49.9	24.9	19.2	12.9	12.9			21.6	-	(21.6)	
	Adjustment (2) Provision for price fluctuation reserve (in excess of statutory amount, net of tax	3		9.7									
	Adjustment (3) Gans or losses on accounting for market value adjustment, net of tax	4	0.0	(0.6)	(0.2)	(0.4)	(0.2)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	
	Adjustment (4) Gans on change in equity	5			*				(1.4)	-		-	
	Sub-total	6	49.9	34.0	18.9	12.5	12.7	(0.0)	(1.4)	21.6	(0.0)	(21.6)	
	Adjusted net profit	7	101.3	119.5	171.1	141.6	129.9	169.8	171.4	150.2	51.2	174.4	
Dai-ichi Frontier Life	Net income	8	(26.5)	(15.2)	(21.9)	24.3	50.2	37.0	19.9	(100.0)	23.1	86.3	
	Adjustment (1) Provision for contingency reserve (in excess of statutory amount, net of tax)	9	15.3							(30.0)		48.0	
	Adjustment (2) Provision for price fluctuation reserve (in excess of statutory amount, net of tax	10					-		-	-	-	-	
	Adjustment (3) Gains or losses on accounting for market value adjustment, net of tax	11	0.1	(0.9)	46.9	7.5	(27.0)	(7.9)	0.7	193.5	(0.8)	(77.2)	(
	Sub-total	12	15.4	(0.9)	46.9	7.5	(27.0)	(7.9)	0.7	163.5	(0.8)	(29.2)	(
	Adjusted net profit	13	(11.1)	(16.1)	24.9	31.8	23.2	29.1	20.7	63.4	22.2	57.1	
Neo First Life	Net income	14	-	-	0.4	(7.1)	(5.9)	(8.3)	(8.5)	(16.3)	(7.7)	(14.1)	
	Adjusted net profit	15			0.4	(7.1)	(5.9)	(8.3)	(8.5)	(16.3)	(7.7)	(14.1)	
Adjusted profits of domes	ctic life insurance business	16	90.2	103.4	196.6	166.4	147.1	190.6	183.6	197.4	65.8	217.4	1
Overseas Life Insurance Busi	ness												
Protective Life	Adjusted net profit	17				32.3	45.7	34.9	33.5	50.7	9.7	37.4	
TAL	Adjusted net profit	18	8.9	8.6	12.1	10.3	12.7	10.5	9.8	11.0	5.1	15.2	
Dai-ichi Life Vietnam	Adjusted net profit	19	0.5	1.0	1.3	0.5	0.5	(2.0)	0.2	6.0	3.1	5.9	
Adjusted profits of overse	eas life insurance business	20	9.8	10.8	15.7	45.7	61.5	46.8	46.9	70.3	18.5	60.2	
Dai-ichi Re	Adjusted net profit	21	-			-	-	-	-	-	-	-	_
Other Business (Asset Manag	gemei Adjusted net profit	22	1.8	4.4	6.1	5.9	5.8	5.3	10.4	12.0	2.1	9.9	
Holding company & Intermedia holding company	ste Adjusted net profit	23					0.0	0.3	(3.5)	(4.4)	(2.0)	(4.0)	
Consolidation adjustment	Adjustment (1) Dividends from subsidiaries and affiliates	24	1.7	2.7	3.6	13.5	4.4						
	Adjustment (2) Redeemable preference shares dividend from TAL	25			-				1.0	0.8	0.3	0.7	
	Adjustment (3) Amortization of goodwill	26	3.8	5.1	8.6	6.3	5.6	7.0	8.2	56.4	2.7	5.7	
	Adjustment (4) Gains on change in equity (Dai-ichi Life)	27				4	4		1.4		-		
	Adjustment (5) Gains on change in equity (Holding company)	28			-		(12.4)	(33.5)				(34.9)	
	Adjustment (6) Impact of U.S. Tax change	29						(90.1)				4	
	Adjustment (7) Others	30	(1.4)	(0.1)	(2.2)	(0.3)	0.0	3.9	2.3	0.5	(1.0)	(0.8)	
Group Adjusted Profits (Item	ns 31 = 16 + 20 + 21 + 22 + 23 - 24 - 25)	31	100.0	116.0	214.7	204.6	210.1	243.2	236.3	274.5	84.1	282.8	1
Consolidated net income (Ite													

Adjusted ROE historical data

Adjusted ROE Definition and Past Results



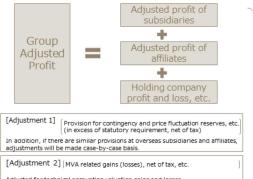
= [Numerator] Adjusted profit ÷ [Denominator] Adjusted net assets (Average of year beginnning and ending value) Adjusted ROE Adjusted net assets = Net assets - Goodwill - Unrealized gains/losses on fixed-income assets* + MVA balance at Dai-ichi Frontier Life(net of tax)

* Dai-ichi Life, Neo First Life: Amount classified as net unrealized gains on securities within fixed-income assets, net of tax⁽¹⁾ Dai-ichi Frontier Life, Protective Life: Net unrealized gains on securities, net of tax

FY2016 FY2017 FY2018 FY2019 FY2020
(Y in billions/ %)

oup Adjusted ROE	8.6%	8.5%	7.6%	9.5%	8.9%
Numerator (Adjusted Profit)	210.1	243.2	236.3	274.5	282.8
Denominator (Average Adjusted net assets)	2,448.5	2,856.5	3,095.8	2,875.3	3,172.3
Denominator (FY end Adjusted net assets)	2,612.3	3,100.8	3,090.7	2,659.9	3,684.
[Calculation of denominator]					
Net assets	3,136.0	3,747.9	3,712.4	3,775.8	4,806.2
(-) Goodwill	57.9	51.4	48.9	39.4	42.0
(-) Unrealized gains / losses on fixed-income assets	477.1	603.5	595.6	1,258.8	1,200.
(+) [DFL] MVA balance	11.3	7.9	22.8	182.4	121.
Net assets for Adjusted ROE	2,612.3	3,100.8	3,090.7	2,659.9	3,684.
o/w Shareholder's equity	1,300.7	1,589.6	1,708.8	1,641.5	1,893.
i⊣ichi Life Adiusted ROE	5.8%	8.0%	7.6%	7.9%	8.4%
i-ichi Life Adjusted ROE Numerator (Adjusted Profit)	5.8% 125.4	8.0% 169.8	7.6% 171.4	7.9% 150.2	8.49
Numerator (Adjusted Profit)	125.4	169.8	171.4	150.2	174.
Numerator (Adjusted Profit) Denominator (Average Adjusted net assets)	125.4 2,154.8	169.8 2,127.4	171.4 2,243.6	150.2 1,913.8	174. 2,077.
Numerator (Adjusted Profit) Denominator (Average Adjusted net assets) Denominator (FY end Adjusted net assets)	125.4 2,154.8	169.8 2,127.4	171.4 2,243.6	150.2 1,913.8	174. 2,077.
Numerator (Adjusted Profit) Denominator (Average Adjusted net assets) Denominator (FY end Adjusted net assets) [Calculation of denominator]	125.4 2,154.8 1,945.3	169.8 2,127.4 2,309.6	171.4 2,243.6 2,177.7	150.2 1,913.8 1,650.0	174. 2,077. 2,504.
Numerator (Adjusted Proft) Denominator (Average Adjusted net assets) Denominator (FY end Adjusted net assets) [Calculation of denominator] Net assets	125.4 2,154.8 1,945.3	169.8 2,127.4 2,309.6 2,888.2	171.4 2,243.6 2,177.7	150.2 1,913.8 1,650.0	2,077. 2,504. 3,190.

Definition of Group Adjusted Profit

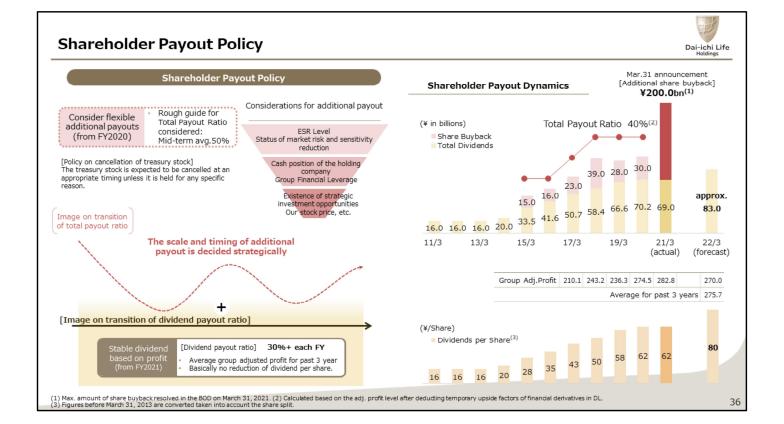


Adjusted for technical accounting valuation gains and losses

[Adjustment 3] Amortization of goodwill, gains/losses on acquisition phase, gains/losses on change in shareholding, etc.

Adjusted for gains/losses on organizational restructuring and amortization of goodwill, etc. in the consolidation procedures of each company.

(1) It mainly defines unrealized gains/losses on ven-denominated bonds, purchased monetary claims, hedged foreign currency-denominated bonds, and investment trusts whose main investment targets are fixed-income assets.



Group - Summary of Consolidated Financial Statements



Statement of Earnings FY2020 FY2021 Change 2Q(YTD) 2Q(YTD) (¥ in billions) Ordinary revenues 3,363.1 3,765.7 +402.6 2,422.8 Premium and other income 2,101.2 +321.5 Investment income (34.5) Interest and dividends Gains on sale of securities 190.0 192.7 +2.7 Derivative transaction gains 127.6 (127.6) Foreign exchange gains Gains on investments in separate accounts 127.5 109.2 63.2 224.8 (64.3) +115.6 Other ordinary revenues Ordinary expenses 3,200.3 3,479.5 +279.2 Benefits and claims 2,187.9 2,742.0 +554.1 Provision for policy reserves and others 301.8 (297.7) 218.5 Investment expenses 247.9 (29.3) Losses on sale of securities 43.7 76.4 +32.7 Losses on valuation of securities 16.7 1.6 (15.1)Derivative transaction losses (17.4) Foreign exchange losses 47.4 +47.4 Losses on investments in separate accounts +36.5 327.1 363.6 Operating expenses Ordinary profit +123.4 162.8 286.2 Extraordinary gains 0.4 0.1 (0.2) Extraordinary losses 13.4 16.3 +2.9 Provision for reserve for policyholder dividends 36.8 35.7 (1.1) 113.0 234.3 +121.3 55.8 Total of corporate income taxes 29.6 +26.1 Net income attributable to non-controlling interests

Net income attributable to shareholders of parent company

83.3

178.4

+95.1

Balance Sheet					
(¥ in billions)	As of Mar-21	As of Sep-21	Change		
Total assets	63,593.7	65,788.8	+2,195.1		
Cash, deposits and call loans	2,287.8	2,260.1	(27.6)		
Monetary claims bought	252.1	263.8	+11.7		
Securities	50,879.9	52,409.6	+1,529.7		
Loans	3,762.6	3,888.0	+125.4		
Tangible fixed assets	1,113.2	1,117.9	+4.6		
Deferred tax assets	12.0	8.7	(3.2)		
Total liabilities	58,786.5	60,802.0	+2,015.4		
Policy reserves and others	51,051.4	51,844.0	+792.6		
Policy reserves	49,897.2	50,652.2	+754.9		
Bonds payable	899.7	802.7	(96.9)		
Other liabilities	4,671.2	5,984.0	+1,312.7		
Net defined benefit liabilities	418.5	420.1	+1.6		
Reserve for price fluctuations	264.4	276.2	+11.7		
Deferred tax liabilities	558.3	626.8	+68.4		
Total net assets	4,807.1	4,986.7	+179.6		
Total shareholders' equity	1,893.6	1,916.5	+22.9		
Total accumulated other comprehensive income	2,912.5	3,069.5	+156.9		
Net unrealized gains on securities, net of tax	3,056.3	3,168.2	+111.8		
Reserve for land revaluation	(22.0)	(24.0)	(2.0)		

Gains(losses) on investments in separate accounts, foreign exchange gains(losses) and derivative transaction gains(losses) include items that are offset by provision for (reversal of) policy reserves and unrealized gains (losses) on investments.

Dai-ichi Life - Summary Financial Statements



Statement o	f Earning	S	
(¥ in billions)	FY2020 2Q(YTD)	FY2021 2Q(YTD)	Change
Ordinary revenues	1,782.1	2,143.5	+361.3
Premium and other income	1,086.5	1,098.3	+11.7
Investment income	623.1	651.5	+28.3
Interest and dividends	412.0	425.2	+13.2
Gains on sale of securities	131.9	167.4	+35.5
Derivative transaction gains	-	-	
Gains on investments in separate accounts	67.5	46.6	(20.8
Other ordinary revenues	72.4	393.6	+321.2
Ordinary expenses	1,662.8	1,963.6	+300.7
Benefits and claims	918.7	1,465.3	+546.6
Provision for policy reserves and others	195.3	16.5	(178.7
Investment expenses	241.4	160.4	(81.0
Losses on sale of securities	43.0	75.7	+32.6
Losses on valuation of securities	7.9	2.1	(5.7
Derivative transaction losses	126.2	23.8	(102.4
Foreign exchange losses	26.4	18.0	(8.4
Losses on investments in separate accounts	-	-	
Operating expenses	196.4	203.2	+6.7
Ordinary profit (losses)	119.3	179.9	+60.5
Extraordinary gains	0.4	0.1	(0.2
Extraordinary losses	10.6	13.4	+2.8
Provision for reserve for policyholder dividends	36.8	35.7	(1.1
Income before income taxes (losses)	72.3	130.9	+58.5
Total of corporate income taxes	21.0	37.4	+16.4
Net income (losses)	51.2	93.4	+42.1

Balance Sheet					
(¥ in billions)	As of Mar-21	As of Sep-21	Change		
Total assets	38,924.3	39,888.5	+964.2		
Cash, deposits and call loans	783.8	789.8	+6.0		
Monetary claims bought	252.1	256.2	+4.0		
Securities	33,467.0	34,177.1	+710.1		
Loans	2,576.0	2,600.1	+24.1		
Tangible fixed assets	1,086.1	1,089.7	+3.5		
Deferred tax assets	-	-	-		
otal liabilities	35,734.1	36,624.9	+890.8		
Policy reserves and others	30,844.4	30,530.3	(314.1)		
Policy reserves	30,295.3	29,975.4	(319.9)		
Contingency reserve	599.8	599.8			
Bonds payable	476.2	368.7	(107.5)		
Other liabilities	3,340.2	4,563.0	+1,222.8		
Reserve for employees' retirement benefits	400.1	403.8	+3.6		
Reserve for price fluctuations	233.4	242.4	+9.0		
Deferred tax liabilities	312.2	392.2	+79.9		
otal net assets	3,190.2	3,263.6	+73.3		
Total shareholders' equity	679.1	565.9	(113.2)		
Total of valuation and translation adjustment	2,511.0	2,697.6	+186.5		
Net unrealized gains(losses) on securities net of tax	2,536.6	2,721.3	+184.7		
Reserve for land revaluation	(22.0)	(24.0)	(2.0)		

Gains(losses) on investments in separate accounts, foreign exchange gains(losses) and derivative transaction gains(losses) include items that are offset by provision for (reversal of) policy reserves and unrealized gains (losses) on investments.

Dai-ichi Frontier Life - Summary Financial Statements



Statement of Earnings						
(¥ in billions)	FY2020 2Q(YTD)	FY2021 2Q(YTD)	Change			
Ordinary revenues	858.9	871.0	+12.0			
Premium and other income	396.8	627.9	+231.0			
Investment income	462.0	121.8	(340.1			
Hedge gains related to GMMB risk	-	-				
Foreign exchange gains	154.0	-	(154.0			
Ordinary expenses	828.9	814.4	(14.4)			
Benefits and claims	755.5	737.5	(18.0			
Provision for policy reserves and others (negative indicates a reversal)	49.3	-	(49.3			
Related to GMMB risk	(3.6)	1.7	+5.3			
Contingency reserve	(0.3)	0.7	+1.1			
Investment expenses	0.6	48.5	+47.8			
Hedge losses related to GMMB risk	5.2	0.7	(4.4			
Foreign exchange losses	-	29.6	+29.6			
Operating expenses	19.7	23.6	+3.9			
Ordinary profit	30.0	56.5	+26.4			
Extraordinary gains	-	-				
Extraordinary losses	2.8	2.7	(0.0)			
Total of corporate income taxes	4.1	8.1	+4.0			
Net income (losses)	23.1	45.6	+22.4			
[Additional reconciliation items for net income]						
Net income (losses)	23.1	45.6	+22.4			
Fundamental profit and gains (losses) related to GMMB risk ⁽¹⁾	23.1	20.5	(2.5			
Other capital gains and other non-recurrent losses	11.2	12.2	+1.0			
Gains (losses) related to MVA ⁽²⁾	(4.6)	24.4	+29.0			
Provision for contingency reserves and price fluctuation reserves, and tax	(6.5)	(11.6)	(5.1			

Balance Sheet					
(¥ in billions)	As of Mar-21	As of Sep-21	Change		
Total assets	9,698.9	9,499.3	(199.5)		
Cash, deposits and call loans	790.1	749.5	(40.5)		
Securities	7,514.3	7,423.2	(91.0)		
Total liabilities	9,416.7	9,185.8	(230.9)		
Policy reserves and others	8,213.3	8,092.1	(121.2)		
Policy reserves	8,189.4	8,069.6	(119.8)		
(MVA balance)	169.2	148.5	(20.7)		
Contingency reserve	111.3	112.0	+0.7		
Total net assets	282.1	313.5	+31.4		
Total shareholders' equity	136.3	182.0	+45.6		
Capital stock	117.5	117.5	-		
Capital surplus	67.5	67.5	-		
Retained earnings	(48.6)	(2.9)	+45.6		
Net unrealized gains on securities, net of tax	145.7	131.5	(14.2)		

- Together with provision for policy reserves related to GMMB risk and related hedge gains (losses), risk charge included in premium for variable products, payments related to minimum guarantee and reinsurance account balance are accounted for in "Gains (losses) related to GMMB risk" (For year ended Sep.2020 : ¥(0.2) billion. For year ended Sep.2021 : ¥(0.2 billion).

 Provision or reversal of policy reserve related to market value adjustment excludes those parts that have no impact on ordinary profit.

Gains(losses) on investments in separate accounts, foreign exchange gains(losses) and derivative transaction gains(losses) include items that are offset by provision for (reversal of) policy reserves and unrealized gains (losses) on investments.

Protective – Summary Financial Statements(1)



Statement of Earnings FY2020 FY2021 Change 2Q(YTD) 2Q(YTD) (US\$ in millions) Ordinary revenues 7,253 +2,314 4,938 Premium and other income 2,911 3,110 +198 2,963 +1,318 Other ordinary revenues 382 1,179 +796 Ordinary expenses 4,826 6,891 +2,064 Benefits and claims 2,937 3,159 +221 Provision for policy reserves and others 73 2,930 +2,856 Investment expenses 1,232 64 (1,168)Operating expenses 566 +103 462 +51 Other ordinary expenses 119 170 Ordinary profit (loss) +249 112 362 Extraordinary profits +0 Extraordinary losses 0 0 63 +41 Total of corporate income taxes 21 90 297 +207

Net income (loss)

(US\$ in millions)	As of Dec-20	As of Jun-21	Change
Total assets	126,908	130,427	+3,519
Cash and deposits	814	639	(174)
Securities	87,534	89,864	+2,330
Loans	11,825	11,980	+154
Tangible fixed assets	218	216	(1)
Intangible fixed assets	3,167	3,364	+197
Goodwill	825	956	+131
Other intangible fixed assets	2,309	2,374	+65
Reinsurance receivable	14,784	15,605	+820
Total liabilities	115,552	119,692	+4,140
Policy reserves and other	105,121	108,665	+3,543
Reinsuranœ payables	486	478	(7)
Bonds payable	1,670	1,669	(1)
Other liabilities	6,329	7,110	+780
Total net assets	11,355	10,735	(620)
Total shareholders' equity	7,848	7,964	+116
Total accumulated other comprehensive income	3,507	2,770	(736)

Balance Sheet

(1) Disclosed after re-classifying items from Protective Life's financial statements under U.S. accounting standards to conform to Dai-ichi Life Holdings' disclosure standards.

TAL – Summary Financial Statements⁽¹⁾



Statement o	f Earnings	5	
(AU\$ in millions)	FY2020 2Q(YTD)	FY2021 2Q(YTD)	Change
Ordinary revenues	3,326	3,279	(46)
Premium and other income	2,899	3,112	+213
Investment income	210	116	(93)
Other ordinary revenues	217	50	(166)
Ordinary expenses	3,227	3,216	(10)
Benefits and claims	2,474	2,481	+6
Provision for policy reserves and others	203	141	(62)
Investment expenses	18	20	+2
Operating expenses	438	475	+36
Other ordinary expenses	92	98	+5
Ordinary profit (losses)	98	63	(35)
Extraordinary gains (losses)	-	-	-
Total of corporate income taxes	35	25	(10)
Net income	63	37	(25)
Underlying profit	66	152	+86

Balance	e Sheet		
(AU\$ in millions)	As of Mar-21	As of Sep-21	Change
Total assets	13,269	13,794	+525
Cash and deposits	1,000	1,101	+101
Securities	6,902	6,837	(65)
Tangible fixed assets	33	31	(2)
Intangible fixed assets	1,066	1,053	(13)
Goodwill	786	786	-
Other intangible fixed assets	280	266	(13)
Reinsurance receivable	179	198	+18
Other assets	3,946	4,469	+523
Deferred tax assets	140	104	(36)
Total liabilities	9,992	10,549	+557
Policy reserves and others	7,919	8,421	+501
Reinsurance payables	684	811	+127
Bonds payable	243	241	(2)
Other liabilities	1,144	1,074	(69)
Deferred tax liabilities	-	-	-
Total net assets	3,276	3,244	(32)
Total shareholders' equity	3,276	3,244	(32)
Capital stock	2,130	2,130	-
Retained earnings	1,146	1,114	(32)

1) Figures for TAL (excluding underlying profit) are disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life Holdings' disclosure standards.

Dai-ichi Life Vietnam - Summary Financial Statements(1)



Statement of Earnings FY2020 FY2021 Change (VND in billions) 2Q(YTD) 2Q(YTD) +2,656 Ordinary revenues 7,652 10,309 6,798 9,224 +2,425 Premium and other income 852 1,083 +230 Investment income Other ordinary revenues 0 1 +0 Ordinary expenses 6,805 8,573 +1,767 Benefits and claims 1,204 1,707 +502 Provision for policy reserves and others 2,324 2.384 +59 Investment expenses 0 (7) Operating expenses 3,223 4,438 +1,214 Other ordinary expenses 42 (1)Ordinary profit (loss) 846 1,735 +889 +0 Extraordinary profits 2 0 0 +0 Extraordinary losses 348 +177 Total of corporate income taxes 171 675 1,388 +712 Net income (loss)

Balance	Sheet		
(VND in billions)	As of Dec-20	As of Jun-21	Change
Total assets	37,400	40,923	+3,522
Cash and deposits	8,782	10,247	+1,465
Securities	22,705	25,024	+2,318
Loans	800	875	+74
Tangible fixed assets	100	84	(15)
Intangible fixed assets	51	45	(6)
Reinsurance receivable	-	-	-
Total liabilities	26,683	28,817	+2,134
Policy reserves and other	24,130	26,515	+2,384
Reinsurance payables	37	114	+76
Other liabilities	2,511	2,184	(327)
Total net assets	10,717	12,105	+1,388
Total shareholders' equity	10,717	12,105	+1,388

(1) Disclosed after re-classifying items from DLVN's financial statements under local accounting standards to conform to Dai-ichi Life Holdings' disclosure standards.

Group Summary Statement of Earnings Matrix



(¥ in billions)	FY 2 0 2 0	FY2021 2Q(YTD)	Change	Dai-ich FY2020 2Q(YTD)	FY2021 2Q(YTD)	<u>r Life</u> Change	Ne. FY 20 20 2Q(YTD)	FY2021 2Q(YTD)	Change	PY 2 0 2 0 2 Q(YTD)	FY2021 2Q(YTD)	Change	FY2020 2Q(YTD)	TAL FY2021 2Q(YTD)	Change	FY2020 2Q(YTD)	DLVN FY2021 2Q(YTD)	Change	FY2020	ry 2021 2Q(YTD)	Change
Ordinary revenues	1,782.1	2,143.5	+361.3	858.9	871.0	+12.0	73.0	89.5	+16.4	532.0	802.0	+269.9	251.0	263.8	+12.7	35.1	49.4	+14.2	3,363.1	3,765.7	+402.6
Premium and other income	1,086.5	1,098.3	+11.7	396.8	627.9	+231.0	72.9	89.3	+16.3	313.6	343.9	+30.2	218.8	250.4	+31.6	31.2	44.2	+13.0	2,101.2	2,422.8	+321.5
Investment income	623.1	651.5	+28.3	462.0	121.8	(340.1)	0.1	0.2	+0.1	177.1	327.6	+150.5	15.8	9.3	(6.4)	3.9	5.1	+1.2	1,152.6	1,118.0	(34.5)
Interest and dividends	412.0	425.2	+13.2	90.0	83.5	(6.5)	0.1	0.1	+0.0	171.9	174.3	+2.4	0.7	(0.1)	(0.8)	3.9	4.6	+0.7	678.8	689.8	+10.9
Gains on sale of securities	131.9	167.4	+35.5	53.0	20.8	(32.2)		0.0	+0.0	5.0	4.4	(0.6)	-	-	-	-		-	190.0	192.7	+2.7
Derivative transaction gains	-	-	-	88.2	-	(88.2)	-	-	-	-	-	-	-	-	12	-	-	-	-	-	-
Foreign exchange gains	-	-	-	151.0	-	(154.0)	-	-	-	-	-		0.4	0.0	(0.4)	-		-	127.6	-	(127.6)
Gains on investments in separate accounts	67.5	46.6	(20.8)	60.0	16.5	(43.5)	-	-	-	-	-	-	-	-	-	-	-	-	127.5	63.2	(64.3)
Other ordinary revenues	72.4	393.6	+321.2	0.0	121.2	+121.2	0.0	0.0	+0.0	41.1	130.4	+89.2	16.3	4.0	(12.3)	0.0	0.0	+0.0	109.2	224.8	+115.6
Ordinary expenses	1,662.8	1,963.6	+300.7	828.9	814.4	(14.4)	80.8	92.9	+12.1	519.9	762.0	+242.0	243.6	258.8	+15.1	31.3	41.1	+9.8	3,200.3	3,479.5	+279.2
Benefits and claims	918.7	1,465.3	+546.6	755.5	737.5	(18.0)	23.8	43.9	+20.1	316.5	349.3	+32.8	186.7	199.6	+12.8	5.5	8.1	+2.6	2,187.9	2,742.0	+554.1
Provision for policy reserves and others	195.3	16.5	(178.7)	49.3	-	(49.3)	43.4	32.2	(11.2)	7.9	324.0	+316.0	15.3	11.3	(3.9)	10.6	11.4	+0.7	301.8	4.1	(297.7)
Investment expenses	241.4	160.4	(81.0)	0.6	48.5	+47.8	0.0	0.0	(0.0)	132.8	7.1	(125.6)	1.3	1.6	+0.2	0.0	0.0	(0.0)	247.9	218.5	(29.3)
Losses on sale of securities	43.0	75.7	+32.6	0.1	0.6	+0.4	-	-	-	0.5	0.1	(0.3)	-	-	-	-	-	-	43.7	76.4	+32.7
Losses on valuation of securities	7.9	2.1	(5.7)	-	-	-		-	-	8.8	(0.5)	(9.3)	-	-	-	-		-	16.7	1.6	(15.1)
Derivative transaction losses	126.2	23.8	(102.4)	-	17.8	+17.8	-	-	-	22.2	1.0	(21.1)	-	-	-	-	-	-	60.2	42.8	(17.4)
Foreign exchange losses	26.4	18.0	(8.4)	-	29.6	+29.6	-	-	-	0.0	0.0	+0.0	-	-	-	0.0	0.0	+0.0	-	47.4	+47.4
Losses on investments in separate accounts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating expenses	196.4	203.2	+6.7	19.7	23.6	+3.9	12.9	16.0	+3.0	49.8	62.6	+12.7	33.0	38.2	+5.1	14.8	21.3	+6.4	327.1	363.6	+36.5
Ordinary profit (Losses)	119.3	179.9	+60.5	30.0	56.5	+26.4	(7.7)	(3.4)	+4.3	12.0	40.0	+27.9	7.4	5.0	(2.3)	3.8	8.3	+4.4	162.8	286.2	+123.4
Extraordinary gains	0.4	0.1	(0.2)	-	-	-	-	-	-	-	-		-	-	-	0.0	0.0	+0.0	0.4	0.1	(0.2)
Extraordinary losses	10.6	13.4	+2.8	2.8	2.7	(0.0)	0.0	0.0	+0.0	0.0	0.0	+0.0	-	-	-	0.0	0.0	+0.0	13.4	16.3	+2.9
Provision for reserve for policyholder dividends	36.8	35.7	(1.1)	-	-	-	_	-	-	1-	-	-	-	-	•	-		-	36.8	35.7	(1.1)
Income before income taxes, etc.	72.3	130.9	+58.5	27.2	53.7	+26.5	(7.7)	(3.4)	+4.2	12.0	39.9	+27.8	7.4	5.0	(2.3)	3.8	8.3	+4.4	113.0	234.3	+121.3
Total of corporate income taxes	21.0	37.4	+16.4	4.1	8.1	+4.0	0.0	0.0	-	2.3	7.0	+4.6	2.6	2.0	(0.6)	0.7	1.6	+0.8	29.6	55.8	+26.1
Net income attributable to non-controlling interests		-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net income (Losses)	51.2	93.4	+42.1	23.1	45.6	+22.4	(7.7)	(3.4)	+4.2	9.7	32.8	+23.1	4.7	3.0	(1.7)	3.1	6.6	+3.5	83.3	178.4	+95.1
																					4

Group Summary Balance Sheet Matrix



		Dai-ichi Lif	e e	Dai-ict	ni Frontie	r Life	Nec	First Lif	<u>e</u>	E	rotective			TAL			DLVN		2	onsolidat	ed
(¥ in billions)	As of Mar-21	As of Sep-21	Change	As of Mar-21	As of Sep-21	Change	As of Mar-21	As of Sep-21	Change	As of Dec-20	As of Jun-21	Change	As of Mar-21	As of Sep-21	Change	As of Dec-20	As of Jun-21	Change	As of Mar-21	As of Sep-21	Change
Total assets	38,924.3	39,888.5	+964.2	9,698.9	9,499.3	(199.5)	352.8	381.3	+28.5	13,134.9	14,422.7	+1,287.7	1,119.4	1,109.9	(9.4)	168.3	196.4	+28.1	63,593.7	65,788.8	+2,195.1
Cash, deposits and call loans	783.8	789.8	+6.0	790.1	749.5	(40.5)	248.9	240.8	(8.0)	84.2	70.7	(13.5)	84.4	88.6	+4.2	39.5	49.1	+9.6	2,287.8	2,260.1	(27.6)
Monetary claims bought	252.1	256.2	+4.0	-	7.6	+7.6	-	-	-	-	-	-	-	-	-	-	-	-	252.1	263.8	+11.7
Securities	33,467.0	34,177.1	+710.1	7,514.3	7,423.2	(91.0)	62.8	78.0	+15.1	9,059.7	9,937.2	+877.4	582.3	550.1	(32.2)	102.1	120.1	+17.9	50,879.9	52,409.6	+1,529.7
Loans	2,576.0	2,600.1	+24.1	-	-	-	1.3	1.3	+0.0	1,223.9	1,324.7	+100.8	1.3	1.1	(0.2)	3.6	4.2	+0.5	3,762.6	3,888.0	+125.4
Tangible fixed assets	1,086.1	1,089.7	+3.5	0.5	0.6	+0.0	0.2	0.1	(0.0)	22.6	23.9	+1.3	2.8	2.5	(0.3)	0.4	0.4	(0.0)	1,113.2	1,117.9	+4.6
Intangible fixed assets	119.4	121.7	+2.2	12.1	13.7	+1.6	4.3	5.2	+0.9	327.8	372.0	+11.2	90.0	84.7	(5.2)	0.2	0.2	(0.0)	445.1	482.9	+37.7
Deferred tax assets	-	-	-		-	-	-	-	-	-	-	-	11.8	8.3	(3.4)	0.3	0.3	(0.0)	12.0	8.7	(3.2)
Total liabilities	35,734.1	36,624.9	+890.8	9,416.7	9,185.8	(230.9)	333.5	365.7	+32.1	11,959.6	13,235.5	+1,275.9	822.7	831.1	+8.4	120.0	138.3	+18.2	58,786.5	60,802.0	+2,015.4
Policy reserves and others	30,844.4	30,530.3	(314.1)	8,213.3	8,092.1	(121.2)	327.6	359.9	+32.2	10,880.0	12,016.1	+1,136.1	668.1	677.6	+9.4	108.5	127.2	+18.6	51,051.4	51,844.0	+792.6
Policy reserves	30,295.3	29,975.4	(319.9)	8,189.4	8,069.6	(119.8)	325.7	357.4	+31.7	10,782.6	11,909.5	+1,126.9	189.9	176.1	(13.7)	105.0	123.4	+18.4	49,897.2	50,652.2	+754.9
Bonds payable	476.2	368.7	(107.5)	•	-	-	•	-	-	172.9	184.6	+11.7	20.5	19.4	(1.1)	-	-	-	899.7	802.7	(96.9)
Other liabilities	3,340.2	4,563.0	+1,222.8	396.1	360.8	(35.3)	5.3	5.4	+0.0	655.0	786.2	+131.1	76.2	68.7	(7.5)	11.3	10.4	(0.8)	4,671.2	5,984.0	+1,312.7
Net defined benefit liabilities	400.1	403.8	+3.6	-	-	-	-	-	-	11.6	11.7	+0.1	-	-	-	0.0	0.0	+0.0	418.5	420.1	+1.6
Reserve for price fluctuations	233.4	242.4	+9.0	30.9	33.7	+2.7	0.0	0.0	+0.0	-	-	-	-	-	-	-	-	-	264.4	276.2	+11.7
Deferred tax liabilities	312.2	392.2	+79.9	56.6	51.1	(5.5)	0.0	-	(0.0)	189.6	183.8	(5.7)	-	-	-	-	-	-	558.3	626.8	+68.4
Total net assets	3,190.2	3,263.6	+73.3	282.1	313.5	+31.4	19.2	15.6	(3.6)	1,175.3	1,187.1	+11.7	296.6	278.7	(17.9)	48.2	58.1	+9.8	4,807.1	4,986.7	+179.6
Total shareholders' equity	679.1	565.9	(113.2)	136.3	182.0	+45.6	19.1	15.6	(3.4)	914.6	927.5	+12.8	302.4	297.6	(4.7)	53.7	60.4	+6.6	1,893.6	1,916.5	+22.9
Total accumulated other comprehensive income	2,511.0	2,697.6	+186.5	145.7	131.5	(14.2)	0.1	(0.0)	(0.1)	260.6	259.5	(1.0)	(5.7)	(18.9)	(13.1)	(5.5)	(2.3)	+3.2	2,912.5	3,069.5	+156.9
Net unrealized gains on securities, net of tax	2,536.6	2,721.3	+181.7	145.7	131.5	(14.2)	0.1	(0.0)	(0.1)	368.9	312.1	(56.7)	-	-	-	-	-	-	3,056.3	3,168.2	+111.8
Reserve for land revaluation	(22.0)	(24.0)	(2.0)		-	-	-	-		-	-	-	-		-			-	(22.0)	(24.0)	(2.0)

Group- Consolidated Solvency Margin Ratio



≨ in billions)		As of Mar-21	As of Sep-21	Change
Total solvency margin (A)		8,937.2	9,236.9	+ 299.6
Common stock, etc. (1)		1,519.1	1,575.2	+ 56.0
Reserve for price fluctuations		264.4	276.2	+ 11.
Contingency reserve		712.9	713.8	+ 0.
General reserve for possible loan losses		0.3	0.3	(0.0)
(Net unrealized gains (losses) on securities (before tax) and deferred hedge gains (losses) (before tax)) \times 90% $^{(2)}$		3,757.9	3,906.3	+ 148.
Net unrealized gains (losses) on real estate × 85% (2)		255.6	268.3	+ 12.
Sum of (before tax) unrecognized actuarial differences and unrecognized past serv	ice cost	(12.8)	(10.8)	+ 2.
Policy reserves in excess of surrender values		2,323.3	2,232.5	(90.7
Qualifying subordinated debt		1,031.2	923.7	(107.5
Excluded portion of policy reserves in excess of surrender values and qualifying subordinated debt		(731.4)	(497.0)	+ 234.
Excluded items		(255.7)	(260.1)	(4.3
Others		72.2	108.3	+ 36.
Total risk (B) $\sqrt{[\{\sqrt{(R_1^2+R_5^2)}+R_8+R_9\}^2+(R_2+R_3+R_7)^2]+R_4+R_6}$		1,864.8	1,976.8	+ 112.
Insurance risk	₹1	140.0	144.8	+ 4.
General insurance risk	₹5	3.9	4.2	+ 0.
Catastrophe risk	₹6	1.3	1.5	+ 0.
3rd sector insurance risk	₹8	189.9	186.3	(3.6
Small amount and short-term insurance risk	₹9	-	-	
Assumed investment yield risk	₹2	230.3	220.2	(10.0
Guaranteed minimum benefit risk	37 ⁽³⁾	67.1	72.5	+ 5.
Investment risk	₹3	1,493.2	1,609.0	+ 115.
Business risk	₹4	42.5	44.7	+ 2.
Solvency margin ratio (A) / { (1/2) × (B) }		958.5%	934.5%	(24.0%pt

⁽¹⁾ Expected disbursements from capital outside the Company and accumulated other comprehensive income, etc. are excluded.
(2) Multiplied by 100% if losses.
(3) Calculated by standard method.



Investor Contact

Dai-ichi Life Holdings, Inc. Investor Relations Group Corporate Planning Unit +81 50 3780 6930

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