### Notice on partial correction of

"Presentation of Financial Results for the Three Months Ended June 30, 2019"

Hereby, we inform that we updated the "Presentation of Financial Results for the Three Months Ended June 30, 2019" as follows:

### [Corrected slide]

Page 25 TAL's Results

Upper right table: Reconciliation of Net income to Underlying Profit

### [Before Correction]

		(n	nillion AUD)
	3 months ended Jun-18	3 months ended Jun-19	% Change
Net income (A) <sup>(2)</sup>	41	60	+ 45%
Adjustments after tax (B)	15	(20)	
Discount rate changes	5	20	
Amortization charges	4	(15)	
Preferred stock dividends	2	4	
Others	2	(30)	
Underlying profit (A + B)	56	39	(29%)

	<reference></reference>		(yen)
-		As of	As of
١		Jun-18	Jun-19
ſ	JPY/AUD exchange rate	81.16	75.49

### [After Correction]

(million AUD						
	3 months ended Jun-18	3 months ended Jun-19	% Change			
Net income (A) <sup>(2)</sup>	41	60	+ 45%			
Adjustments after tax (B)	15	(20)	•			
Discount rate changes	5	20				
Amortization charges	4	(15)				
Preferred stock dividends	2	2	←			
Others	2	(27)	<b>←</b>			
Underlying profit (A + B)	56	39	(29%)			

\Kelefice>	(yell)	
	As of	As of
	Jun-18	Jun-19
JPY/AUD exchange rate	81.16	75.49

## Notice on partial correction of "Presentation of Financial Results for the Three Months Ended June 30, 2019"

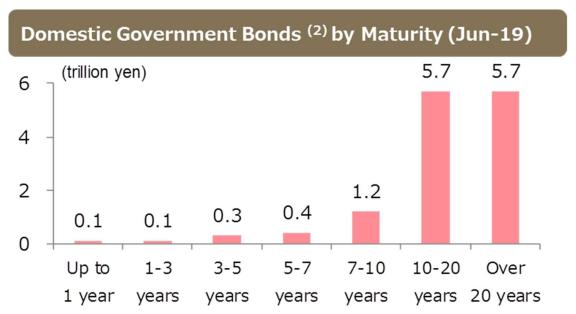
Hereby, we inform that we updated "Presentation of Financial Results for the Three Months Ended June 30, 2019" as following:

### [Corrected slide]

Page 21 Dai-ichi Life's Results - General Account Assets (2)

Upper right graph: Domestic Government Bonds by Maturity (Jun-19)

## [After Correction]



# Presentation of Financial Results for the Three Months Ended June 30, 2019



August 9, 2019

Dai-ichi Life Holdings, Inc.

- I am Taisuke Nishimura, Chief of Corporate Planning Unit, Dai-ichi Life Holdings, Inc.
- Thank you for joining our conference call to discuss the Dai-ichi Life Group's financial results for the three months ended June 30, 2019.
- As we have shorter than usual call meeting time, during first 5 minutes I will share the general overview of first quarter financial results, followed by a question and answer session.
- Please turn to page 1.

-----

Company name abbreviations

DL: Dai-ichi Life

DFL: Dai-ichi Frontier Life

NFL: Neo First Life

PLC: Protective Life, USA

TAL: TAL, Australia

## Overview of Group Financial Results - Financial Results Highlights



### 1. <Sales Results>

## Despite a decrease in Domestic Life's new business ANP, sales in the third sector grew steadily

- Dai-ichi Life recorded strong sales of JUST including dementia insurance.
- ➤ Neo First Life's sales decreased sharply due to suspension of business owners insurance, but sales in the third sector products increased.
- Dai-ichi Frontier Life began the year in line with expectations.

### 2. <Consolidated Earnings Results>

Group adjusted profit increased significantly on higher capital gains at DL and higher earnings at Overseas Life

- Dai-ichi Life profit increased YoY mainly due to improvements in gains and losses on sale of securities and derivative transactions.
- > Even excluding capital gains on securities transactions, adjusted profit progressed steadily against full year results forecast.

## 3. <Growth Strategy>

### Acquisitions by US and Australian subsidiaries contributed to profit increase

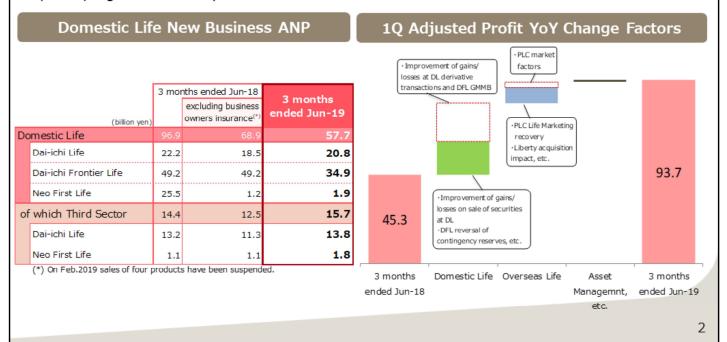
- > Acquisition of Liberty Life in-force policy blocks by Protective and of Asteron Life by TAL contributed to Overseas Life's profit increase.
- > Great West in-force policy blocks acquisition by Protective was completed on June 3.

- I would like to highlight three points with respect to the Group financial results.
- First, in terms of sales performance, the New business ANP for our three domestic life insurance companies decreased substantially due to the business owners insurance sales suspension, but sales of JUST including dementia insurance as well as sales of the third sector insurance products have expanded steadily.
- Second, Group adjusted profit increased significantly YoY due to capital gains increase at DL and contribution from Overseas Life earnings. Excluding items influenced by market fluctuations, adjusted profit progress was steady compared to the full year guidance.
- Last but not least, our growth has been supported by contributions from acquisitions at the US and Australian subsidiaries carried out during last fiscal year. Meanwhile, Protective completed acquisition of Great West in-force policy blocks on June 3, the largest ever, we expect it will also contribute to earnings.
- Please see the next page.

### **Financial Results Highlights**



- New business ANP for Domestic Life decreased YoY due to suspension of business owners insurance, etc.
- Excluding market favorable factors, achievement of full year guidance for Group adjusted profit progressed steadily.



- Here I will explain the details of the financial results highlights.
- The table on the left is the new business ANP YoY comparison for our three Domestic Life insurance companies. Overall new business ANP decreased significantly YoY, but when compared with results excluding business owners insurance, Dai-ichi Life and Neo First Life increased new business ANP YoY in the third sector, medical insurance products.
- The graph on the right shows the factors affecting Group adjusted profit YoY changes in the first quarter. Group adjusted profit increased significantly to 93.7 billion yen. Favorable market factors include improvements in gains and losses on derivative transactions at Dai-ichi Life and changes in gains and losses related to guaranteed minimum maturity benefits at DFL.
- We expect that full year Group adjusted profit, excluding favorable market factors, will still increase due to improvement of gains and losses on sale of securities at Dai-ichi Life and impact from acquisitions at Overseas Life.
- Please see the next page.

## Overview of Group Financial Results -Consolidated Financial Results Highlights



		(Dillion yen unless otherwise noted)				
	3 months ended Jun-18	3 months ended Jun-19 (a)	Change		Forecast for year ending Mar-20 (b) *Announced on	(a/b)
					May 15, 2019	
Ordinary revenues	1,687.5	1,830.2	+ 142.6	+ 8%	6,931.0	26%
Dai-ichi Life	895.6	908.6	+ 13.0	+ 1%	3,485.0	26%
Dai-ichi Frontier Life	483.4	428.2	(55.2)	(11%)	1,695.0	25%
Protective Life (millions of USD) (1)	2,130	3,308	+ 1,178	+ 55%	10,370	32%
TAL (millions of AUD) (1)	908	1,397	+ 488	+ 54%	4,890	29%
Ordinary profit	81.3	105.0	+ 23.6	+ 29%	417.0	25%
Dai-ichi Life	65.6	105.9	+ 40.3	+ 61%	314.0	34%
Dai-ichi Frontier Life	5.4	(24.0)	(29.4)		41.0	
Protective Life (millions of USD)	92	174	+ 82	+ 90%	430	41%
TAL (millions of AUD)	60	87	+ 26	+ 44%	230	38%
Net income (2)	41.4	51.7	+ 10.3	+ 25%	226.0	23%
Dai-ichi Life	32.5	59.6	+ 27.1	+ 83%	151.0	39%
Dai-ichi Frontier Life	2.2	(25.4)	(27.7)		30.0	
Protective Life (millions of USD)	74	138	+ 64	+ 87%	350	40%
TAL (millions of AUD)	41	60	+ 18	+ 45%	160	38%
Group Adjusted Profit	45.3	93.7	48.4	+ 107%	арр. 240.0	39%

(hillion ven unless otherwise noted)

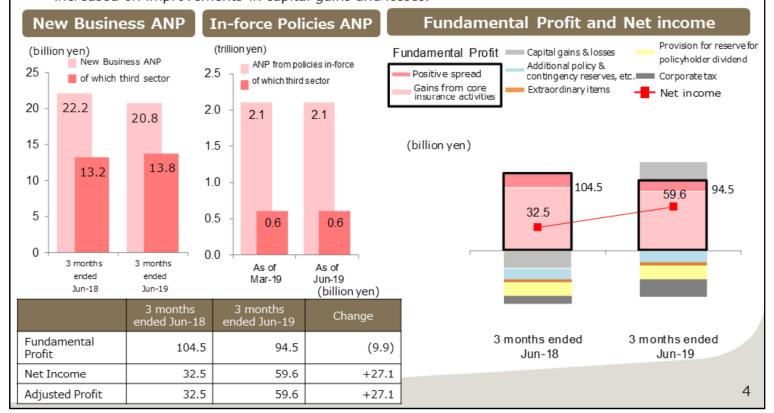
- This slide presents an overview of the financial results of the Group and its major subsidiaries.
- Consolidated ordinary revenues increased by 142.6 billion yen YoY. Revenues increase at Protective explained by the impact of favorable market conditions from January to March end resulting in the increase of investment income at separate accounts.
- Consolidated ordinary profit increased by 23.6 billion YoY. And for Dai-ichi Life, as I explained on the previous page, improvements of gains and losses on sales of securities and derivative transactions gains and losses were strong. At Dai-ichi Frontier Life, on the other hand, profit decreased due to the unfavorable market value adjustments (MVA).
- As a result, net income attributable to the shareholders of parent company (consolidated net income) reached 51.7 billion yen, up 10.3 billion yen, or 25% increase YoY. In addition, the Group adjusted profit was 93.7 billion yen, up 48.4 billion yen or 107% increase YoY. As MVAs are not included in the Group adjusted profit, towards achievement of annual forecast, it progressed higher than consolidated net income.
- Please turn to the next page.

<sup>(1)</sup> Figures for Protective Life and TAL are disclosed after re-dassifying items from Protective Life and TAL's financial statements under US and Australian accounting standards. respectively, to conform to Dai-ichi Life Holdings' disdosure standards. For consolidation, these financial statements are translated into Japanese yen at rates of 1USD=106.24 yen (Mar-18) and 110.99 yen (Mar-19), 1 AUD=81.16 yen (Jun-18) and 75.49 yen (Jun-19), respectively. "Consol. Net Income" represent those of "Net income attributable to shareholders of parent company".

## Domestic Life Insurance Business: Dai-ichi Life



- New business ANP in the third sector increased on strong sales of JUST including dementia insurance.
- Fundamental Profit decreased due to lower gains from core insurance activities, while net income increased on improvements in capital gains and losses.

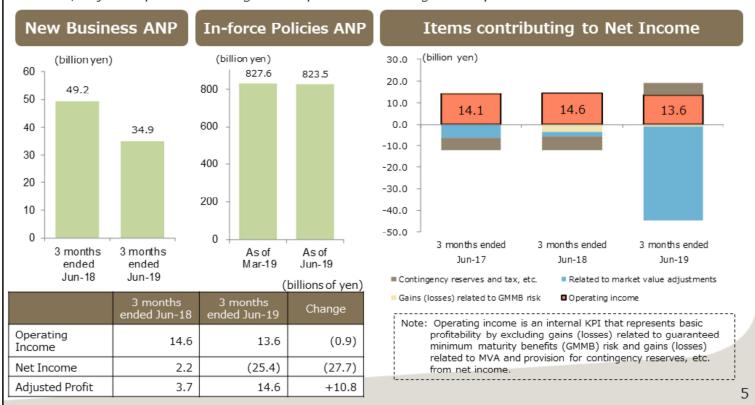


- This slide shows the results of Dai-ichi Life.
- New business ANP in the third sector increased as sales of JUST including dementia insurance remained strong.
- Although fundamental profit decreased due to lower positive spread on the back of stronger yen and a decrease in gains from core insurance activities after revision of group insurance products premiums. However, net income increased due to improvement in capital gains and losses.
- Please see the next page.

## Domestic Life Insurance Business: Dai-ichi Frontier Life



- New business ANP returned to normal levels after strong FY18 and is in line with expectations.
- Although DFL incurred net losses due to market value adjustments (MVA) on the decline of interest rates, adjusted profit excluding MVA impact increased significantly.



- This slide shows the performance of Dai-ichi Frontier Life.
- New business ANP has progressed in line with our guidance, though it decreased YoY after a strong FY18.
- Although DFL incurred net losses on market value adjustments (MVA) due to lower interest rates, adjusted profit that excludes MVA increased significantly.
- Please turn to the next page.

#### Domestic Life Insurance Business: Neo First Life Dai-ichi Life Holdings New business ANP decreased significantly due to suspension of "Neo de Kigyo" sales. However, in the third sector, focusing on medical insurance, a strength of NFL, new business and in-force ANP increased steadily on sales expansion at agency partners. New Business ANP In-force Policies Third Sector ANP In-force Policies ANP (billion yen) ANP from policies in-force 160 30 of which third sector New Business ANP (billion yen) 11.8 25.5 of which third sector 12 136.0 140 10.1 25 120 10 20 100 8 15 80 5.2 6 60 10 4 2.5 40 1.1 5 2 1.9 1.8 11.8 10.1 20 0 3 months 3 months As of Asof Mar-16 Mar-17 Mar-18 Mar-19 Jun-19 ended ended Mar-19 Jun-19 Jun-18 Jun-19 (billions of yen) Change ended Jun-18 ended Jun-19

This slide shows business results of Neo First Life.

28.9

(3.2)

(3.2)

■ Although new business ANP decreased substantially due to sales suspension of business owners insurance "Neo de Kigyo", in the third sector, focusing on medical insurance, a strength of NFL, new business and in-force ANP increased steadily.

(7.9)

(1.4)

(1.4)

6

Please turn to the next page.

36.9

(1.8)

(1.8)

Premium &

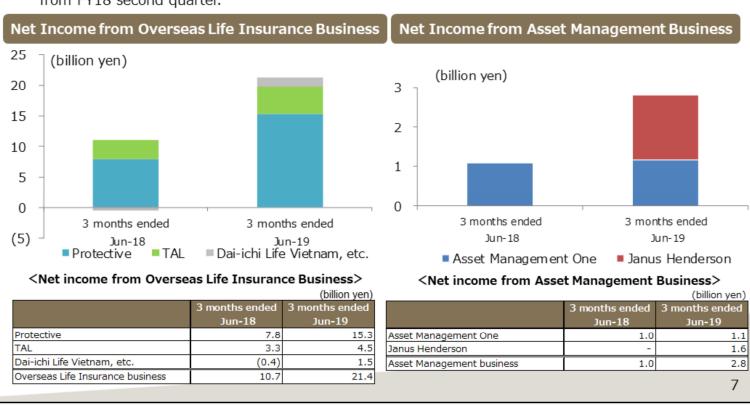
other income

Adjusted Profit

## Overseas Life Insurance and Asset Management Businesses



- Overseas Life net income increased on the contribution from acquisitions at Protective and TAL and items influenced by market fluctuations.
- Janus Henderson significantly contributed to net income after becoming an equity-method affiliate from FY18 second quarter.



- Overseas Life net income increased on contributions from acquisitions at Protective and TAL and items influenced by market fluctuations.
- Janus Henderson significantly contributed to net income after becoming an equity-method affiliate from FY18 second quarter.
- Please turn to the next page.

## Overseas Life Insurance Business: Protective Life(1)



 Pre-tax adjusted operating income increased on contributions from Liberty Life acquisition and improvement in the Life Marketing segment.

### Life Marketing

The increase was primarily due to lower claims.

#### Acquisitions

 Earnings increased due to Liberty reinsurance transaction completed on May 1, 2018.

#### Annuities

 Earnings increased due to favorable financial market environment.

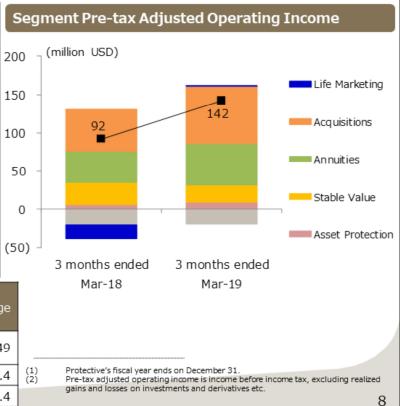
#### Stable Value

 Earnings decreased mainly due to lower participating mortgage income and lower interest spreads.

### Asset Protection

 Earnings increased mainly due to lower loss ratios, higher investment income, etc.

	3 months ended Mar-18	3 months ended Mar-19	Change
Pre-tax Adjusted Operating Income (million USD) (2)	92	142	+49
Net income (billion yen)	7.8	15.3	+7.4
Adjusted Profit (billion yen)	7.8	15.3	+7.4



- This slide shows the performance of Protective for the three months ended in March 2019.
- YoY pre-tax adjusted operating income increased mainly due to higher earnings in the Life Marketing, Annuities, Acquisitions and Asset Protection segments. Especially, the impact of Liberty Life acquisition and earnings improvement in the Life Marketing contributed considerably.
- Please see the next page.

#### Overseas Life Insurance Business: TAL(1) Dai-ichi Life New business ANP increased on contribution from newly secured Group insurance contracts and Asteron Life acquisition. Underlying profit declined due to increased claims in Group insurance, etc. New Business ANP **In-force Policies ANP Underlying Profits** (million AUD) (million AUD) 3,914 189 3,799 80 4,000 200 815 60 3,000 150 95 1,863 112 1,751 40 100 2,000 29 20 50 1,000 66 1,228 1,235 51 0 0 3 months 3 months Mar-19 Jun-19 ended Jun-18 ended Jun-19 Individual Group Asteron Life (20)■ Individual ■ Group ■ Asteron Life 3 months ended Jun-18 3 months ended Jun-19 Other ■ Group ■ Individual ■ Underlying Profit 3 months 3 months Change

This slide shows the performance of TAL.

56

3.3

3.5

39

4.5

4.8

(17)

+1.1

+1.2

(1) Figures for the consolidated holding company (i.e., TAL Dai-ichi Life Australia Pty Ltd).

9

- New business ANP increased on contributions from newly secured contracts in the Group insurance and Asteron Life acquisition.
- Underlying profit declined due to an increase in claims in the Group insurance, etc.
- Please turn to page 11.

Underlying Profit

Net Income (billion yen)

Adjusted Profit (billion yen)

(million AUD)



## Earnings Guidance

## Earnings Guidance - Guidance for the Year Ending March 2020



■ Group adjusted profit continue to grow due to growth in Overseas Life insurance business.

(billion yen unless otherwise noted)

	Year ended Mar-19	Year ending Mar-20 *Forecast of May 15, 2019	Change
Ordinary revenues	7,184.0	6,931.0	(253.0)
Dai-ichi Life	3,739.5	3,485.0	(254.5)
Dai-ichi Frontier Life	2,036.9	1,695.0	(341.9)
Protective Life (millions of USD)	8,717	10,370	+1,652
TAL (millions of AUD)	3,917	4,890	+972
Ordinary profit	432.9	417.0	(15.9)
Dai-ichi Life	346.6	314.0	(32.6)
Dai-ichi Frontier Life	39.1	41.0	+1.8
Protective Life (millions of USD)	383	430	+46
TAL (millions of AUD)	153	230	+76
Net income <sup>(1)</sup>	225.0	226.0	+0.9
Dai-ichi Life	172.9	151.0	(21.9)
Dai-ichi Frontier Life	19.9	30.0	+10.0
Protective Life (millions of USD)	302	350	+47
TAL (millions of AUD)	111	160	+48
Dividends per share (yen)	58	62	+4
Group Adjusted Profit	236.3	арр. 240.0	+3.6
(Reference) Fundamental Profit			
Dai-ichi Life Group	605.8	арр. 510.0	(95.8)
Dai-ichi Life	479.1	арр. 390.0	(89.1)

<sup>(1) &</sup>quot;Consol. Net Income" represent those of "Net income attributable to shareholders of parent company

- We have not revised our earnings guidance for the year ending March 2020. Both net income and Group adjusted profit are progressing as planned.
- Please turn to the page 13.



## Group European Embedded Value (EEV)

## EEV - European Embedded Value - 1



■ Since end of March, 2019 Group EEV declined by 230 billion yen due to lower interest rates and decrease in unrealized gains on domestic stocks.

EEV of the Group (billion yen)

			Mar-19	Jun-19 <sup>(1)</sup>	Change
EEV of the Group		ne Group	5,936.5	5,710	(230)
	EEV	for Covered Businesses <sup>(2)</sup>	6,128.7	5,790	(340)
		Adjusted net worth	7,127.8	7,360	+240
		Value of in-force business	(999.1)	(1,570)	(570)
		stments to net worth etc. of covered businesses <sup>(3)</sup>	(192.2)	(80)	+110

- Let me explain our Group EEV.
- The Group EEV at the end of June 2019 declined to 5.7 trillion yen due to lower interest rates and decrease in unrealized gains on domestic stocks.
- Please see the next page.

<sup>(1)</sup> Figures for June 2019 are preliminary calculations and numbers are approximate.

<sup>(2) &</sup>quot;Covered businesses" are the business areas that are to be covered by the EEV methodology set forth by the EEV principle. The EEV principle requires covered businesses to be disclosed. In the past, Dai-ichi Group categorized all of its businesses as covered businesses. However, following the shift to a holding company structure on October 1, 2016, subsidiaries engaged in the life insurance business (Dai-ichi Life, Dai-ichi Frontier Life, Neo First Life, Protective, TAL, Dai-ichi Vietnam and its subsidiaries) are categorized as covered businesses.

<sup>(3) &</sup>quot;Adjustments to net worth etc. of non-covered businesses" include net worth (1,330 billion yen) of non-consolidated Dai-ichi Life Holdings as of June 30, 2019, adjustments related to interest (minus 1,420 billion yen) in six subsidiaries of Dai-ichi Life Holdings that are engaged in the insurance business, and fair value adjustments to assets and liabilities of Dai-ichi Life Holdings.

## EEV - European Embedded Value - 2



E	EV of Group Companies	(billion yen)		
		Mar-19	Jun-19 <sup>(1)</sup>	Change
Dai-ichi Life		4,550.5	4,200	(350)
	Adjusted net worth	6,059.0	6,140	+80
	Value of in-force business	(1,508.5)	(1,940)	(440)
Dai-ichi Frontier Life		416.8	420	(0)
	Adjusted net worth	429.4	520	+90
	Value of in-force business	(12.6)	(100)	(90)

<Outstanding in local currency> Protective: million USD, TAL: million AUD

		Dec-18	Mar-19 (1)	Change	Dec-18	Mar-19 (1)	Change
P	rotective Life (2)	662.7	680	+10	5,971	6,100	+100
	Adjusted net worth	424.1	450	+20	3,821	4,000	+200
	Value of in-force business	238.6	230	(10)	2,150	2,100	(100)
		Mar-19	Jun-19 (1)	Change	Mar-19	Jun-19 <sup>(1)</sup>	Change
TAL		339.9	340	+0	4,322	4,500	+200
	Adjusted net worth	175.9	220	+40	2,237	2,900	+700
	Value of in-force business	164.0	120	(40)	2,085	1,600	(500)

<sup>(1)</sup> Figures are preliminary calculations and numbers are approximate. (2) Fiscal year ends on December 31 for Protective.

- This page shows the EEV of each Group company.
- In Domestic Life Dai-ichi Life's EV declined due to dividends to the holding company, falling interest rates and decrease in unrealized gains on domestic stocks. As for the Overseas Life companies, Protective and TAL increased EV (denominated in local currencies).
- This concludes my presentation.

## EEV - European Embedded Value - 3 EEV of Dai-ichi Life Group after reclassification



#### EEV of the Group

Covered Businesses Adjusted net worth

Adjustment

Value of in-force business

for non-covered businesses

Group EEV

Reclassification of EEV from ALM point of view

As of Mar-19	As of Jun-19(1)	Change
5,936.5	5,710	(230)
6,128.7	5,790	(340)
7,127.8	7,360	+240
(999.1)	(1,570)	(570)
(192.2)	(80)	±110

	As of Mar-19	As of Jun-19 (1)
G roup E EV	5,936.5	5,710
Unrealized gains on other assets <sup>(3)</sup>	1,795.2	1,660
VIF plus unrealized gains on Yen-denominated fixed income assets <sup>(4)</sup>	2,218.5	2,040
Net worth, etc. plus retained earnings in liabilities <sup>(5)</sup>	1,922.6	2,010

### EEV of Dai-ichi Life Group after reclassification



VIF + unrealized gains: Future profit from in-force business Unrealized gains on other assets(3)

VIF plus unrealized gains on yen-denominated fixed income assets(4)

Net worth, etc. plus retained earnings in liabilities(5) Accumulated realized gain

Figures are preliminary calculations and numbers are approximate.

EEV of Dai-ichi Life Group as of Mar-15 is restated using the ultimate forward rate.

Dai-ichi Life's unrealized gains excluding those on yen-denominated fixed income assets (i.e. stocks, foreign bonds (excluding hedged bonds) and real estate etc.).

VIF of the Group plus unrealized gains on Dai-ichi Life's yen-denominated fixed assets as well as Dai-ichi Frontier Life's and Neo First Life's assets etc. (after some adjustments). This item is mainly affected by interests rates thus the amount changes in VIF and unrealized gains on yen-denominated fixed income assets etc. based on changes in interest rate levels offset each other.

The sum of adjusted net worth of EEV for covered businesses and adjustments relating to net worth of non-covered businesses excluding unrealized gains.



## **Appendix**

## **Group Sales Trends (Annualized Net Premium Basis)**



## New Business ANP

## ANP from Policies In-force

(billion yen)

	3 months ended Jun-18	3 months ended Jun-19	Change
Domestic Life	96.9	57.7	(40.4%)
Dai-ichi Life	22.2	20.8	(6.4%)
Third sector	13.2	13.8	+4.6%
Dai-ichi Frontier Life	49.2	34.9	(28.9%)
Neo First Life	25.5	1.9	(92.3%)
Overseas Life	20.7	27.5	+32.7% +35.6%
Protective <sup>(1)</sup>	8.9	8.7	(2.8%) (7.0%)
TAL	7.7	14.2	+83.7% +97.5%
Dai-ichi Life Vietnam	4.0	4.5	+13.1% +10.7%
Dai-ichi Life Group	117.7	85.3	(27.5%) (27.0%)

As of Mar-19	As of Jun-19	Change
3,092.4	3,083.2	(0.3%)
2,129.7	2,123.6	(0.3%)
675.2	680.6	+0.8%
827.6	823.5	(0.5%)
135.0	136.0	+0.7%
863.4	866.2	+0.3% +1.8%
507.0	511.8	+0.9% +0.9%
298.8	295.4	(1.1%)
57.5	58.9	+3.0% +2.4%
3,955.8	3,949.4	+2.4% (0.2%) +0.2%

<Reference> Channel based New Business ANP (billion yen)

	3 months	3 months	
	ended	ended	Change
	Jun-18	Jun-19	
Dai-ichi Life	22.2	20.8	(1.4)
Affiliated agents	1.6	0.4	(1.2)
Dai-ichi Frontier Life	49.2	34.9	(14.2)
Sales representatives	8.9	8.4	(0.5)
Affiliated agents	0.2	0.6	+ 0.3
Neo First Life	25.5	1.9	(23.5)
Sales representatives	-	0.0	+ 0.0
Affiliated agents	23.8	0.7	(23.1)
Domestic Life Insurance	96.9	57.7	(39.1)

The fiscal year of Protective Life and Dai-ichi Life Vietnam ends on December 31.

(1)

For overseas companies, % change shown in yen(upper) and local currency(lower). % changes for Overseas Life(lower) and Dai-ichi Life Group(lower) excludes effect from currency fluctuation.

## Dai-ichi Life's Results - Fundamental Profit

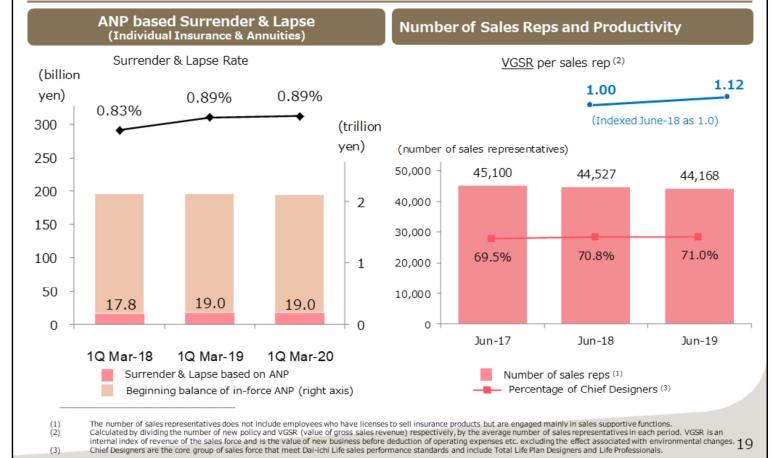


(billion yen)

		3 months	3 months	
		ended	ended	Change
		Jun-18	Jun-19	
Fu	ndamental profit	104.5	94.5	(9.9)
	of which positive spread	18.7	13.6	(5.0)
	of which gains from core insurance activities	85.7	80.8	(4.8)
Ne	t capital gains (losses)	(23.0)	26.7	+49.8
	of which net gains or losses on sales of securities	14.1	48.6	+34.4
	of which derivative transaction gains or losses	(17.2)	7.1	+24.3
	of which foreign exchange gains or losses	(19.1)	(22.7)	(3.5)
No	n-recurrent gains (losses)	(15.7)	(15.3)	+0.4
	of which provision for additional policy reserve	(15.7)	(15.2)	+0.5
	of which provision for contgingency reserve	-	-	-
Or	dinary income	65.6	105.9	+40.3

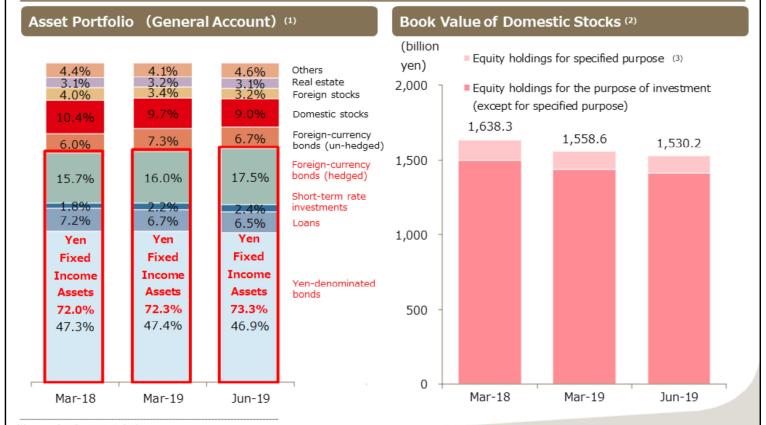
## Dai-ichi Life's Results – Quality of In-force Business, Sales Force & Productivity





## Dai-ichi Life's Results - General Account Assets (1)

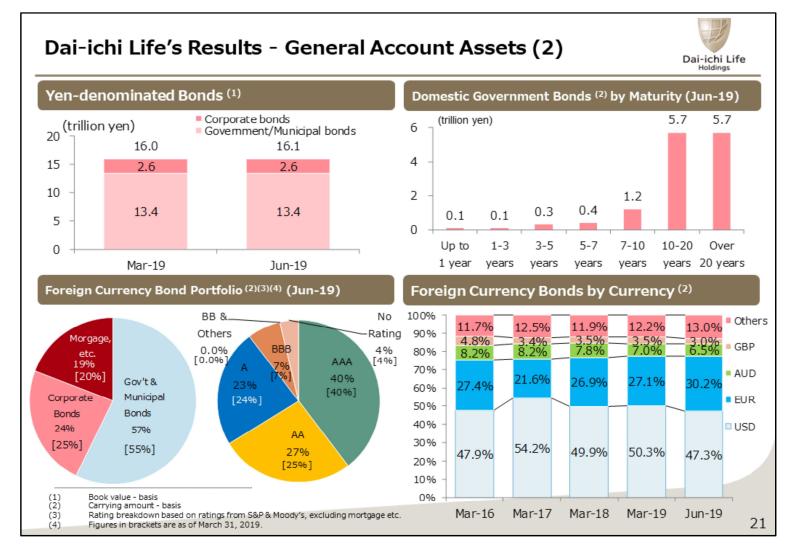




(1) (2) (3) Carrying amount - basis

Book value of domestic stocks with fair value (excluding stocks of subsidiaries / affiliated companies and unlisted companies)

Equity holdings other than those held solely for the purpose of investment (excluding stocks of unlisted companies and equity holdings that contributed to the retirement benefit trust)



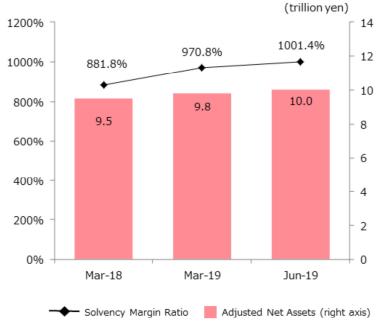
## Dai-ichi Life's Results - Measures of Financial Soundness



### Unrealized Gains/Losses (General Account)

## Solvency Margin Ratio & Adjusted Net Assets

				(billion yen)
		As of Mar-19	As of Jun-19	Change
Se	ecurities	6,038.6	6,290.7	+252.0
	Domestic bonds	3,477.6	3,724.1	+246.5
	Domestic stocks	1,791.3	1,632.2	(159.1)
	Foreign bonds	602.6	776.3	+173.6
	Foreign stocks	133.6	125.9	(7.6)
Re	eal estate	274.2	280.3	+6.1
Ge	eneral Account total	6,333.9	6,609.5	+275.6



<Reference> Consolidated Solvency Margin Ratio of Dai-ichi Life Holdings as of end of June, 2019: 907.6%

## Dai-ichi Life's Results - Sensitivities to Financial Markets



### Sensitivities (1)

### Breakeven Points (2)

**Domestic stocks** 

Nikkei 225 1,000 yen change: June 2019: ±150 billion yen (March 2019: ±150 billion yen) Nikkei 225 June 2019: 10,100 yen (March 2019: 9,900 yen)

**Domestic bonds** 

10-year JGB Yield 10bp change: June 2019: ± 270 billion yen\* (March 2019: ± 270 billion yen)

\* Available-for-sale securities: June 2019: ± 30 billion yen (March 2019: ± 30 billion yen) 10-year JGB Yield June 2019: 1.2%\* (March 2019: 1.2%)

\* Available-for-sale securities: June 2019: 1.4% (March 2019: 1.4%)

Foreign securities

(1) (2) JPY / USD 1 yen change: June 2019: ± 28 billion yen (March 2019: ± 29 billion yen)

JPY / USD June 2019: \$1 = 107 yen (March 2019: 108 yen)

Sensitivities indicate the impact of fluctuations in the market value of related assets.

Breakeven points indicate assumptions when unrealized gains or losses of the related assets would be zero. Figures for foreign securities are calculated for foreign exchange factors only, based on the JPY/USD exchange rate (assuming all are in USD).

## **Protective Life's Results**



## Results Highlights(1)

(million USD)

	3 months ended Mar-18	3 months ended Mar-19	Cha	nge
Life Marketing	(17.8)	1.2	+ 19.0	
Acquisitions	55.5	74.9	+ 19.3	+34.9%
Annuities	40.5	54.2	+ 13.6	+33.8%
Stable Value	29.0	22.2	(6.8)	(23.5%)
Asset Protection	6.2	9.7	+3.5	+56.7%
Corporate & other	(20.6)	(19.6)	+1.0	+4.9%
Pre-tax Adjusted Operating Income (2)	92.8	142.6	+49.8	+53.7%
Realized Gain (Loss) on investments	(100.4)	130.8	+231.2	
Realized Gain (Loss) on derivatives	99.3	(98.5)	(197.9)	
Tax	17.6	36.6	+ 18.9	+107.1%
Net Income	74.1	138.2	+64.1	+86.6%

<Reference>

(Yen)

	Mar-18	Mar-19
JPY / USD exchange rate	106.24	110.99

Protective's fiscal year ends on December 31.

Pre-tax Adjusted Operating Income is an income before income tax, excluding realized gains and losses on investments and derivatives etc.

## TAL's Results(1)



### **New Business ANP**

## Reconciliation of Net income to Underlying Profit

(million AU				nillion AUD)	
		3 months ended Jun-17	3 months ended Jun-18	3 months ended Jun-19	Change
Individual	New sales	36	35	18	(16)
	Change in in-force <sup>(*)</sup>	29	31	32	+ 1
	Sub-total	65	66	51	(15)
Group	New sales	160	21	67	+ 46
	Change in in-force	(12)	7	44	+ 36
	Sub-total	147	29	112	+ 83
Asteron Life	New sales	-	-	5	+ 5
	Change in in-force <sup>(*)</sup>	-	-	20	+ 20
	Sub-total	-	-	25	+ 25
Total		212	95	189	+ 93

<sup>\*</sup> Change in in-force is due to renewal of insurance contract and premium adjustment etc.

		(m	nillion AUD)
	3 months ended Jun-18	3 months ended Jun-19	% Change
Net income (A) <sup>(2)</sup>	41	60	+ 45%
Adjustments after tax (B)	15	(20)	
Discount rate changes  Amortization charges	5 4	(15)	
Preferred stock dividends	2	2	
Others	2	(27)	
Underlying profit (A + B)	56	39	(29%)

<reference></reference>	(yen)		
	As of	As of	
	Jun-18	Jun-19	
JPY/AUD exchange rate	81.16	75.49	

Figures for the consolidated holding company (i.e., TAL Dai-ichi Life Australia Pty Ltd).
Disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life Holdings' disclosure standards.

## **Group's Results – Summary Financial Statements**



## Statement of Earnings

## **Balance Sheet**

(billion yen)

	3 months ended Jun-18	3 months ended Jun-19	Change
Ordinary revenues	1,687.5	1,830.2	+142.6
Premium and other income	1,245.8	1,246.2	+0.3
Investment income	377.7	529.9	+152.1
Interest and dividends	279.7	308.0	+28.3
Gains on sale of securities	64.0	63.4	(0.5)
Derivative transaction gains			`
Foreign exchange gains			
Gains on investments in separate accounts	26.4	31.9	+5.4
Other ordinary revenues	63.8	54.0	(9.8)
Ordinary expenses	1,606.1	1,725.1	+118.9
Benefits and claims	882.1	988.0	+105.9
Provision for policy reserves and others	354.7	241.4	(113.3)
Investment expenses	116.3	250.8	+134.4
Losses on sale of securities	48.8	14.2	(34.6)
Losses on valuation of securities	1.3	5.9	+4.6
Derivative transaction losses	14.4	8.1	(6.3)
Foreign exchange losses	1.5	194.4	+192.9
Losses on investments in separate accounts			
Operating expenses	165.6	164.2	(1.3)
Ordinary profit	81.3	105.0	+23.6
Extraordinary gains	1.8	0.3	(1.5)
Extraordinary losses	6.6	5.9	(0.6)
Provision for reserve for policyholder dividends	18.7	18.9	+0.1
Income before income taxes, etc.	57.8	80.4	+22.6
Total of corporate income taxes	16.4	28.7	+12.2
Net income attributable to non-controlling interests			
Net income attributable to shareholders of parent compa	41.4	51.7	+10.3

(billion yen)

		As of Mar-19	As of Jun-19	Change
Total assets		55,941.2	57,082.3	+1,141.0
Cash, deposits	and call loans	1,255.6	1,390.3	+134.7
Monetary claim	s bought	199.1	199.8	+0.6
Securities		47,065.0	47,965.5	+900.5
Loans		3,353.2	3,316.2	(37.0)
Tangible fixed a	essets	1,145.2	1,155.8	+10.5
Deferred tax as	sets	17.1	14.2	(2.8)
Total liabilities		52,227.6	53,224.6	+996.9
Policy reserves	and others	48,279.4	48,468.5	+189.1
Policy reserv	es	47,325.7	47,534.9	+209.1
Bonds payable		1,062.2	1,056.5	(5.7)
Other liabilities		1,420.9	2,315.4	+894.5
Net defined ber	nefit liabilities	422.3	422.9	+0.6
Reserve for price	ce fluctuations	218.2	223.9	+5.6
Deferred tax lia	bilities	311.0	352.8	+41.7
Total net assets		3,713.5	3,857.6	+144.1
Total sharehold	ers' equity	1,708.8	1,680.4	(28.3)
Total accumula	ted other comprehensive income	2,003.6	2,176.1	+172.5
Net unrealize	ed gains on securities, net of tax	2,101.5	2,270.0	+168.4
Reserve for I	and revaluation	(13.4)	(13.0)	+0.4

The following items include items that are offset by provision for (reversal of ) policy reserves and unrealized gains (losses) on investments. There is impact of gains (losses) but they do not have a significant impact on business results:

- Gains(losses) on investments in separate accounts, foreign exchange gains(losses), derivative transaction gains(losses).

## Dai-ichi Life's Results - Summary Financial Statements



## Statement of Earnings

### **Balance Sheet**

			(1	oillion yen)
		3 months ended Jun-18	3 months ended Jun-19	Change
Or	dinary revenues	895.6	908.6	+13.0
	Premium and other income	564.0	581.9	+17.9
	Investment income	275.5	275.6	+0.1
	Interest and dividends	190.3	186.1	(4.2)
	Gains on sale of securities	62.6	62.1	(0.5)
	Derivative transaction gains	-	7.1	+7.1
	Gains on investments in separate accounts	16.0	17.5	+1.5
	Other ordinary revenues	56.1	51.0	(5.0)
Or	dinary expenses	829.9	802.6	(27.3)
	Benefits and claims	548.5	549.3	+0.7
	Provision for policy reserves and others	9.2	27.9	+18.7
	Investment expenses	103.3	62.0	(41.3)
	Losses on sale of securities	48.5	13.4	(35.0)
	Losses on valuation of securities	0.6	5.5	+4.9
	Derivative transaction losses	17.2	-	(17.2)
	Foreign exchange losses	19.1	22.7	+3.5
	Losses on investments in separate accounts	-	-	-
	Operating expenses	94.2	93.7	(0.5)
Or	dinary profit	65.6	105.9	+40.3
Ex	traordinary gains	1.8	0.3	(1.5)
	traordinary losses	5.4	4.5	(0.8)
Pr	ovision for reserve for policyholder dividends	18.7	18.9	+0.1
In	come before income taxes	43.2	82.7	+39.4
To	otal of corporate income taxes	10.7	23.1	+12.3
Ne	et income	32.5	59.6	+27.1

			(1	billion yen)
		As of Mar-19	As of Jun-19	Change
Total assets		35,947.1	36,630.8	+683.7
Cash, deposits ar	nd call loans	797.0	859.5	+62.5
Monetary claims	bought	199.1	199.8	+0.6
Securities		30,755.5	31,305.4	+549.9
Loans		2,348.2	2,314.3	(33.8)
Tangible fixed as	sets	1,122.8	1,125.2	+2.3
Deferred tax asse	ets	-	-	-
Total liabilities		33,061.8	33,838.7	+776.8
Policy reserves a	nd others	30,882.6	30,886.2	+3.6
Policy reserves	3	30,353.7	30,379.7	+25.9
Contingenc	y reserve	598.4	598.4	-
Bonds payable		476.2	476.2	-
Other liabilities		639.4	1,524.7	+885.2
Reserve for emplo	yees' retirement benefits	400.6	401.1	+0.5
Reserve for price	fluctuations	198.4	202.7	+4.2
Deferred tax liab	ilities	201.1	211.5	+10.4
Total net assets		2,885.2	2,792.1	(93.1)
Total shareholde	rs' equity	684.1	556.1	(127.9)
Total of valuation	and translation adjustments	2,201.1	2,235.9	+34.8
Net unrealized gai	ns(losses) on securities net of tax	2,211.1	2,232.8	+21.7
Reserve for lar	nd revaluation	(13.4)	(13.0)	+0.4

## Dai-ichi Frontier Life's Results – Summary Financial Statements



### **Profit and Loss Statement**

(billion yen)

	3 months ended Jun-18	3 months ended Jun-19	Change
Ordinary revenues	483.4	428.2	(55.2)
Premium and other income	420.9	367.9	(52.9)
Investment income	62.4	60.2	(2.2)
Hedge gains related to GMMB risk	-	-	-
Foreign exchange gains	17.4	-	(17.4)
Ordinary expenses	478.0	452.2	(25.7)
Benefits and claims	145.1	208.5	+63.3
Provision for policy reserves and others (negative indicates a reversal)	303.5	49.2	(254.3)
Related to GMMB risk	(0.1)	(2.1)	(1.9)
Contingency reserve	3.2	(6.9)	(10.2)
Investment expenses	8.8	174.8	+166.0
Hedge losses related to GMMB risk	7.1	0.7	(6.3)
Foreign exchange losses	-	171.6	+171.6
Operating expenses	17.8	17.0	(0.7)
Ordinary profit (losses)	5.4	(24.0)	(29.4)
Extraordinary gains	-	-	-
Extra ordinary losses	1.1	1.3	+0.2
Total of corporate income taxes	2.0	0.0	(2.0)
Net income (losses)	2.2	(25.4)	(27.7)
[Additional reconciliation items for net income]			
Net income (losses)	2.2	(25.4)	(27.7)
Gains (losses) related to GMMB risk <sup>(1)</sup>	(3.8)	(1.0)	+2.8
Gains (losses) related to market value adjustment <sup>(2)</sup>	(2.0)	(43.6)	(41.5)
Operating Income	14.6	13.6	(0.9)
Provision for contingency reserves and price fluctuation reserves, and tax	(6.4)	5.5	+11.9

### **Balance Sheet**

(billion yen)

As of Mar-19	As of Jun-19	Change	
8,755.4	8,810.9	+55.5	
209.9	158.3	(51.6)	
7,858.0	7,949.6	+91.6	
8,560.7	8,623.9	+63.2	
8,241.4	8,290.7	+49.2	
8,221.7	8,268.4	+46.7	
131.4	124.5	(6.9)	
194.7	186.9	(7.7)	
150.0	124.6	(25.4)	
117.5	117.5	-	
67.5	67.5	-	
(34.9)	(60.3)	(25.4)	
	8,755.4 209.9 7,858.0 8,560.7 8,241.4 8,221.7 131.4 194.7 150.0 117.5 67.5	Mar-19         Jun-19           8,755.4         8,810.9           209.9         158.3           7,858.0         7,949.6           8,560.7         8,623.9           8,241.4         8,290.7           8,221.7         8,268.4           131.4         124.5           194.7         186.9           150.0         124.6           117.5         117.5           67.5         67.5	

Together with provision for policy reserves related to GMMB risk and related hedge gains (losses), risk charge included in premium for variable products, payments related to minimum guarantee and reinsurance account balance are accounted for in "Gains (losses) related to GMMB risk" (For 3 months ended June 2018: 3.1 billion yen. For 3 months ended June 2019: (2.3) billion yen). Provision or reversal of policy reserve related to market value adjustment excludes those parts that have no impact on ordinary

(2)

The following items include items that are offset by provision for (reversal of ) policy reserves and unrealized gains (losses) on investments. There is impact of gains (losses) but they do not have a significant impact on business results. (Gains or losses on investments in separate accounts, foreign exchange gains or losses, derivative transaction gains or losses)

## **Protective Life's Results - Summary Financial Statements**



## Statement of Earnings (1)(2)

## Balance Sheet (1)(2)

(million USD)

	(-	111111011 000)	
	3 months ended Mar-18	3 months ended Mar-19	Change
Ordinary revenues	2,130	3,308	+1,178
Premium and other income	1,381	1,454	+73
Investment income	614	1,729	+1,115
Other ordinary revenues	134	124	(10)
Ordinary expenses	2,038	3,134	+1,095
Benefits and claims	1,311	1,388	+76
Provision for policy reserves and others	150	1,288	+1,138
Investment expenses	292	186	(106)
Operating expenses	211	226	+15
Other ordinary expenses	71	43	(28)
Ordinary profit	92	174	+82
Extraordinary profits	-	0	+0
Extraordinary losses	0	0	(0)
Total of corporate income taxes	17	36	+18
Net income	74	138	+64

				(r	million USD)
			As of Dec-18	As of Mar-19	Change
То	tal	assets	89,928	92,448	+2,519
	Ca	sh and deposits	251	377	+125
	Cash and deposits Securities Loans Tangible fixed assets Intangible fixed assets Goodwill Other intangible fixed assets Reinsurance receivable stal liabilities Policy reserves and other Reinsurance payables Bonds payable Other liabilities		69,105	71,579	+2,473
	Lo	ans	9,426	9,384	(41)
	Ta	ngible fixed assets	191	213	+21
	Int	tangible fixed assets	3,117	3,050	(66)
		Goodwill	825	825	-
	L	Other intangible fixed assets	2,259	2,193	(66)
	Re	insurance receivable	188	189	+1
То	tal	liabilities	84,161	85,451	+1,290
	Ро	licy reserves and other	75,919	77,015	+1,096
	Re	insurance payables	279	284	+5
	Во	nds payable	4,338	4,293	(45)
	Ot	her liabilities	2,702	2,708	+5
То	tal	net assets	5,767	6,997	+1,229
	То	tal shareholders' equity	7,193	7,280	+87
	Tot	al accumulated other comprehensive income	(1,425)	(283)	+1,141

Disclosed after re-classifying items from Protective Life's financial statements under U.S. accounting standards to conform to Dai-ichi Life Holdings' disclosure standards. The fiscal year of Protective Life ends on December 31.

## TAL's Results - Summary Financial Statements



## Statement of Earnings (1)(2)

## Balance Sheet (1)(2)

(million AUD)

(million AUD)

		ended Jun-18	ended Jun-19	Change			As of Mar-19	As of Jun-19	Change
Or	dinary revenues	908	1,397	+488	Т	Total assets	11,341	11,579	+237
	Premium and other income	835	1,235	+399		Cash and deposits	933	984	+50
	Investment income	28	132	+103		Securities	6,543	6,615	+72
	Other ordinary revenues	44	29	(14)		Tangible fixed assets	0	74	+73
Or	dinary expenses	848	1,309	+461		Intangible fixed assets	1,122	1,115	(6)
	Benefits and claims	579	913	+334		Goodwill	786	786	-
	Provision for policy reserves and others	63	93	+29		Other intangible fixed assets	335	329	(6)
	Investment expenses	9	17	+7		Reinsurance receivable	285	270	(14)
	Operating expenses	168	243	+74		Other assets	2,242	2,333	+91
	Other ordinary expenses	26	41	+15	lL	Deferred tax assets	213	184	(29)
Or	dinary profit	60	87	+26	Т	Total liabilities	8,354	8,567	+213
Ex	traordinary gains (losses)	(0)	-	+0		Policy reserves and others	6,736	6,901	+164
Тс	otal of corporate income taxes	18	26	+8		Reinsurance payables	363	356	(6)
Ne	et income	41	60	+18		Bonds payable	246	248	+1
Ur	nderlying profit	56	39	(17)		Other liabilities	1,008	1,061	+53
						Deferred tax liabilities	-	-	-
					Т	Fotal net assets	2,986	3,011	+24
						Total shareholders' equity	2,986	3,011	+24

(1) Figures for consolidated holding company (i.e., TAL Dai-Ichi Life Australia Pty Ltd).
(2) Figures for TAL (excluding underlying profit) are disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life Holdings' disclosure standards.

Capital stock

Retained earnings

30

+24

2,130

855

2,130

## **Group Summary Statement of Earnings Matrix**



(billion yen

	D	ai-ichi Life	2	Dai-ic	hi Frontie	r Life	Ne	o First Life	2		Protective			TAL		Co	onsolidate	d
	3 months ended Jun-18	3 months ended Jun-19	Change	3 months ended Jun-18	3 months ended Jun-19	Change	3 months ended Jun-18	3 months ended Jun-19	Change	3 months ended Mar-18	3 months ended Mar-19	Change	3 months ended Jun-18	3 months ended Jun-19	Change	3 months ended Jun-18	3 months ended Jun-19	Change
Ordinary revenues	895.6	908.6	+13.0	483.4	428.2	(55.2)	36.9	28.9	(7.9)	226.3	367.2	+140.9	73.7	105.4	+31.7	1,687.5	1,830.2	+142.6
Premium and other income	564.0	581.9	+17.9	420.9	367.9	(52.9)	36.9	28.9	(7.9)	146.7	161.4	+14.6	67.8	93.2	+25.4	1,245.8	1,246.2	+0.3
Investment income	275.5	275.6	+0.1	62.4	60.2	(2.2)	0.0	0.0	+0.0	65.2	192.0	+126.7	2.3	9.9	+7.6	377.7	529.9	+152.1
Interest and dividends	190.3	186.1	(4.2)	33.0	42.8	+9.8	0.0	0.0	+0.0	56.1	76.9	+20.8	0.2	1.5	+1.3	279.7	308.0	+28.3
Gains on sale of securities	62.6	62.1	(0.5)	0.8	0.4	(0.3)	-	-	-	0.4	0.8	+0.3	-	-	-	64.0	63.4	(0.5)
Derivative transaction gains	-	7.1	+7.1	-	-	-	-	-	-	8.2	-	(8.2)	-	-	-	-	-	-
Foreign exchange gains	-	-	-	17.4	-	(17.4)	-	-	-	-	-	-	-	-	-	-	-	-
Gains on investments in separate accounts	16.0	17.5	+1.5	10.4	14.4	+3.9	-	-	-	-	-	-	-	-	-	26.4	31.9	+5.4
Other ordinary revenues	56.1	51.0	(5.0)	0.0	0.0	(0.0)	0.0	0.0	+0.0	14.2	13.8	(0.4)	3.5	2.2	(1.3)	63.8	54.0	(9.8)
Ordinary expenses	829.9	802.6	(27.3)	478.0	452.2	(25.7)	38.7	32.2	(6.4)	216.5	347.8	+131.3	68.8	98.8	+30.0	1,606.1	1,725.1	+118.9
Benefits and claims	548.5	549.3	+0.7	145.1	208.5	+63.3	0.7	5.4	+4.6	139.3	154.1	+14.7	46.9	68.9	+21.9	882.1	988.0	+105.9
Provision for policy reserves and others	9.2	27.9	+18.7	303.5	49.2	(254.3)	23.8	20.4	(3.4)	15.9	143.0	+127.0	5.1	7.0	+1.8	354.7	241.4	(113.3)
Investment expenses	103.3	62.0	(41.3)	8.8	174.8	+166.0	0.0	0.0	+0.0	31.1	20.7	(10.3)	0.7	1.3	+0.5	116.3	250.8	+134.4
Losses on sale of securities	48.5	13.4	(35.0)	0.0	0.4	+0.3	-	-	-	0.1	0.3	+0.1	-	-	-	48.8	14.2	(34.6)
Losses on valuation of securities	0.6	5.5	+4.9	-		-	-	-	-	0.3	0.3	(0.0)	-	-	-	1.3	5.9	+4.6
Derivative transaction losses	17.2	-	(17.2)	5.5	2.0	(3.5)	-	-	-	-	13.2	+13.2	-	-	-	14.4	8.1	(6.3)
Foreign exchange losses	19.1	22.7	+3.5	-	171.6	+171.6	-	-	-	0.0	0.0	(0.0)	0.0	0.0	+0.0	1.5	194.4	+192.9
Losses on investments in separate accounts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating expenses	94.2	93.7	(0.5)	17.8	17.0	(0.7)	13.9	6.2	(7.7)	22.4	25.1	+2.7	13.6	18.3	+4.6	165.6	164.2	(1.3)
Ordinary profit	65.6	105.9	+40.3	5.4	(24.0)	(29.4)	(1.7)	(3.2)	(1.4)	9.7	19.4	+9.6	4.8	6.5	+1.6	81.3	105.0	+23.6
Extraordinary gains	1.8	0.3	(1.5)	-	-	-	-	-	-	4	0.0	+0.0	-	-	-	1.8	0.3	(1.5)
Extra ordinary losses	5.4	4.5	(0.8)	1.1	1.3	+0.2	0.0	0.0	(0.0)	0.0	0.0	(0.0)	0.0	-	(0.0)	6.6	5.9	(0.6)
Provision for reserve for policyholder dividends	18.7	18.9	+0.1	-	-	-	-	-	-	-	-	-	-	-	-	18.7	18.9	+0.1
Income before income taxes, etc.	43.2	82.7	+39.4	4.3	(25.4)	(29.7)	(1.8)	(3.2)	(1.4)	9.7	19.4	+9.6	4.8	6.5	+1.6	57.8	80.4	+22.6
Total of corporate income taxes	10.7	23.1	+12.3	2.0	0.0	(2.0)	0.0	0.0	+0.0	1.8	4.0	+2.1	1.5	2.0	+0.5	16.4	28.7	+12.2
Net income attributable to non-controlling interests	-	-	-			-		4	-		-	-				-		-
Net income attributable to shareholders of parent company	32.5	59.6	+27.1	2.2	(25.4)	(27.7)	(1.8)	(3.2)	(1.4)	7.8	15.3	+7.4	3.3	4.5	+1.1	41.4	51.7	+10.3

## Group Summary Balance Sheet Matrix



(billion ye

		D	ai-ichi Life	E	Dai-ic	:hi Frontie	rontier Life Neo First Life			fe	Protective			TAL			Consolidated		
		As of Mar-19	As of Jun-19	Change	As of Mar-19	As of Jun-19	Change	As of Mar-19	As of Jun-19	Change	As of Dec-18	As of Mar-19	Change	As of Mar-19	As of Jun-19	Change	As of Mar-19	As of Jun-19	Change
Tot	al assets	35,947.1	36,630.8	+683.7	8,755.4	8,810.9	+55.5	157.4	171.0	+13.6	9,982.0	10,260.8	+278.7	891.8	874.1	(17.7)	55,941.2	57,082.3	+1,141.0
	ash, deposits and call loans	797.0	859.5	+62.5	209.9	158.3	(51.6)	86.1	99.9	+13.7	27.9	41.8	+13.9	73.3	74.3	+0.9	1,255.6	1,390.3	+134.7
1	Nonetary claims bought	199.1	199.8	+0.6	-	-	-	-	-		-	-	-	-	-		199.1	199.8	+0.6
9	ecurities	30,755.5	31,305.4	+549.9	7,858.0	7,949.6	+91.6	15.2	17.1	+1.9	7,670.7	7,944.6	+273.8	514.5	499.4	(15.1)	47,065.0	47,965.5	+900.5
l	oans	2,348.2	2,314.3	(33.8)	-	-	-	0.0	0.0	+0.0	1,046.3	1,041.6	(4.7)	1.4	1.3	(0.0)	3,353.2	3,316.2	(37.0)
[	angible fixed assets	1,122.8	1,125.2	+2.3	0.3	0.4	+0.0	0.2	0.2	(0.0)	21.2	23.6	+2.3	0.0	5.6	+5.5	1,145.2	1,155.8	+10.5
1	ntangible fixed assets	106.9	109.1	+2.1	7.6	8.0	+0.3	0.3	0.6	+0.2	346.0	338.5	(7.4)	88.2	84.2	(4.0)	444.8	436.3	(8.4)
Tot	al liabilities	33,061.8	33,838.7	+776.8	8,560.7	8,623.9	+63.2	137.7	154.6	+16.8	9,341.8	9,484.2	+142.3	638.1	628.6	(9.4)	52,227.6	53,224.6	+996.9
E	olicy reserves and others	30,882.6	30,886.2	+3.6	8,241.4	8,290.7	+49.2	130.8	151.2	+20.4	8,427.0	8,547.9	+120.9	529.7	520.9	(8.7)	48,279.4	48,468.5	+189.1
	Policy reserves	30,353.7	30,379.7	+25.9	8,221.7	8, 268. 4	+46.7	130.3	150.7	+20.3	8,349.1	8,475.0	+125.9	205.0	192.1	(12.9)	47,325.7	47,534.9	+209.1
E	onds payable	476.2	476.2	-	-	-	-	-	-	-	481.5	476.5	(5.0)	19.4	18.7	(0.6)	1,062.2	1,056.5	(5.7)
(	ther liabilities	639.4	1,524.7	+885.2	90.2	96.7	+6.5	6.7	3.2	(3.5)	300.0	300.5	+0.5	60.4	62.0	+1.6	1,420.9	2,315.4	+894.5
1	let defined benefit liabilities	400.6	401.1	+0.5	-	-	-	-	-	-	9.0	8.9	(0.1)	-	-	-	422.3	422.9	+0.6
F	eserve for price fluctuations	198.4	202.7	+4.2	19.8	21.1	+1.3	0.0	0.0	+0.0	-	-	-	-	-	-	218.2	223.9	+5.6
1	eferred tax liabilities	201.1	211.5	+10.4	17.3	24.2	+6.9	0.0	0.0	(0.0)	93.1	118.6	+25.5	-	-	-	311.0	352.8	+41.7
Tot	al net assets	2,885.2	2,792.1	(93.1)	194.7	186.9	(7.7)	19.6	16.3	(3.2)	640.2	776.6	+136.3	253.7	245.4	(8.3)	3,713.5	3,857.6	+144.1
	otal shareholders' equity	684.1	556.1	(127.9)	150.0	124.6	(25.4)	19.5	16.3	(3.2)	845.7	855.4	+9.7	280.4	282.3	+1.8	1,708.8	1,680.4	(28.3)
	otal accumulated other comprehensive income	2,201.1	2,235.9	+34.8	44.6	62.3	+17.7	0.0	0.0	(0.0)	(205.5)	(78.8)	+126.6	(26.7)	(36.8)	(10.1)	2,003.6	2,176.1	+172.5
	Net unrealized gains on securities, net of tax	2,211.1	2,232.8	+21.7	44.6	62.3	+17.7	0.0	0.0	(0.0)	(156.5)	(29.6)	+126.9	-	-	-	2,101.5	2,270.0	+168.4
Ц	Reserve for land revaluation	(13.4)	(13.0)	+0.4	-	-	-	-	-	-	-	-		-	-	-	(13.4)	(13.0)	+0.4

## **Group- Consolidated Solvency Margin Ratio**



			(billion yen)
	As of Mar-19	As of Jun-19	Change
Total solvency margin (A)	7,334.4	7,639.6	+305.1
Common stock, etc. (1)	1,314.7	1,361.0	+46.3
Reserve for price fluctuations	218.2	223.9	+5.6
Contingency reserve	730.9	724.1	(6.8)
General reserve for possible loan losses	0.1	0.1	+0.0
(Net unrealized gains (losses) on securities (before tax) and deferred hedge gains (losses) (before tax) ) × 90% (2)	2,639.3	2,837.4	+198.0
Net unrealized gains (losses) on real estate × 85% (2)	199.8	205.0	+5.1
Sum of unrecognized actuarial differences and unrecognized past service cost	(15.1)	(15.3)	(0.2)
Policy reserves in excess of surrender values	2,334.5	2,324.7	(9.8)
Qualifying subordinated debt	844.2	844.2	-
Excluded portion of policy reserves in excess of surrender values and qualifying subordinated debt	(728.7)	(692.1)	+36.5
Excluded items	(265.0)	(258.3)	+6.6
Others	61.3	84.8	+23.5
Total risk (B) $\sqrt{(\sqrt{R_1^2+R_5^2}+R_8+R_9)^2+(R_2+R_3+R_7)^2}+R_4+R_6$	1,686.4	1,683.3	(3.1)
Insurance risk R <sub>1</sub>	123.2	124.3	+1.1
General insurance risk R <sub>5</sub>	5.9	5.1	(0.8)
Catastrophe risk R <sub>6</sub>	1.5	1.5	(0.0)
3rd sector insurance risk R <sub>8</sub>	194.4	193.7	(0.6)
Small amount and short-term insurance risk R <sub>9</sub>	-	-	-
Assumed investment yield risk R <sub>2</sub>	261.8	261.5	(0.3)
Guaranteed minimum benefit risk R <sub>7</sub> <sup>(3)</sup>	72.8	69.6	(3.1)
Investment risk R <sub>3</sub>	1,280.3	1,280.7	+0.3
Business risk R <sub>1</sub>	38.8	38.7	(0.0)
Solvency margin ratio (A) (1/2) × (B) × 100	869.7%	907.6%	+ 37.9%

Expected disbursements from capital outside the Company and accumulated other comprehensive income, etc. are excluded. Multiplied by 100% if losses. Calculated by standard method.

(1) (2) (3)



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