#### Notice on partial correction of

"Presentation of Financial Results for the Three Months Ended June 30, 2019"

Hereby, we inform that we updated the "Presentation of Financial Results for the Three Months Ended June 30, 2019" as follows:

#### [Corrected slide]

Page 25 TAL's Results

Upper right table: Reconciliation of Net income to Underlying Profit

#### [Before Correction]

		(n	nillion AUD)
	3 months ended Jun-18	3 months ended Jun-19	% Change
Net income (A) <sup>(2)</sup>	41	60	+ 45%
Adjustments after tax (B)	15	(20)	
Discount rate changes	5	20	
Amortization charges	4	(15)	
Preferred stock dividends	2	4	
Others	2	(30)	
Underlying profit (A + B)	56	39	(29%)

	<reference></reference>	(yen)	
-		As of	As of
-		Jun-18	Jun-19
ſ	JPY/AUD exchange rate	81.16	75.49

#### [After Correction]

		(m	nillion AUD)
	3 months ended Jun-18	3 months ended Jun-19	% Change
Net income (A) <sup>(2)</sup>	41	60	+ 45%
Adjustments after tax (B)	15	(20)	•
Discount rate changes	5	20	
Amortization charges	4	(15)	
Preferred stock dividends	2	2	←
Others	2	(27)	<b>←</b>
Underlying profit (A + B)	56	39	(29%)

(ye		
As of		As of
	Jun-18	Jun-19
JPY/AUD exchange rate	81.16	75.49

## Notice on partial correction of "Presentation of Financial Results for the Three Months Ended June 30, 2019"

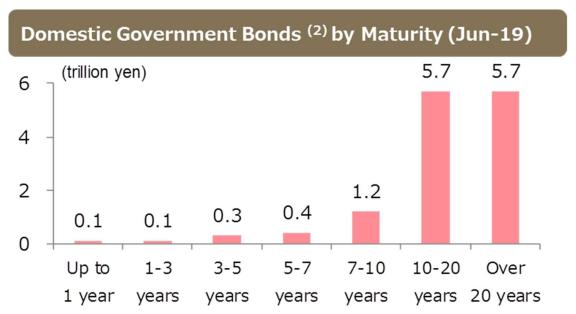
Hereby, we inform that we updated "Presentation of Financial Results for the Three Months Ended June 30, 2019" as following:

#### [Corrected slide]

Page 21 Dai-ichi Life's Results - General Account Assets (2)

Upper right graph: Domestic Government Bonds by Maturity (Jun-19)

#### [After Correction]



# Presentation of Financial Results for the Three Months Ended June 30, 2019

August 9, 2019

Dai-ichi Life Holdings, Inc.



## Overview of Group Financial Results - Financial Results Highlights



#### 1. <Sales Results>

## Despite a decrease in Domestic Life's new business ANP, sales in the third sector grew steadily

- Dai-ichi Life recorded strong sales of JUST including dementia insurance.
- Neo First Life's sales decreased sharply due to suspension of business owners insurance, but sales in the third sector products increased.
- Dai-ichi Frontier Life began the year in line with expectations.

## 2. <Consolidated Earnings Results>

## Group adjusted profit increased significantly on higher capital gains at DL and higher earnings at Overseas Life

- Dai-ichi Life profit increased YoY mainly due to improvements in gains and losses on sale of securities and derivative transactions.
- Even excluding capital gains on securities transactions, adjusted profit progressed steadily against full year results forecast.

## 3. <Growth Strategy>

### Acquisitions by US and Australian subsidiaries contributed to profit increase

- Acquisition of Liberty Life in-force policy blocks by Protective and of Asteron Life by TAL contributed to Overseas Life's profit increase.
- > Great West in-force policy blocks acquisition by Protective was completed on June 3.

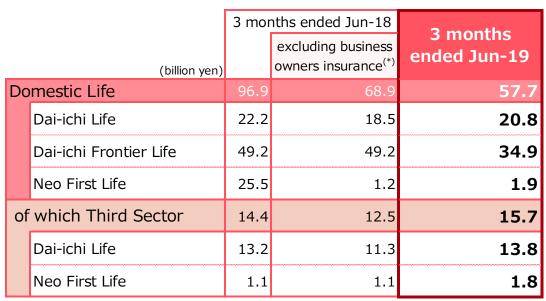


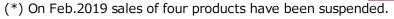
## **Financial Results Highlights**

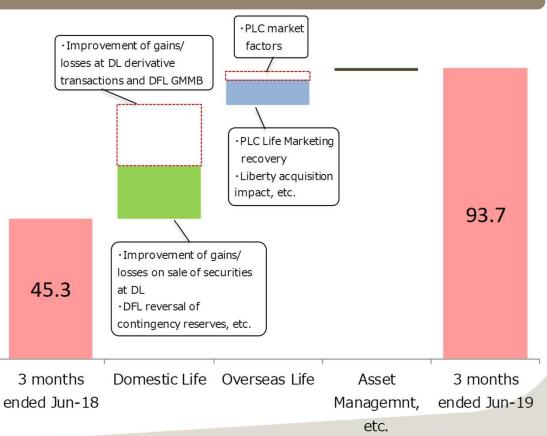
- New business ANP for Domestic Life decreased YoY due to suspension of business owners insurance, etc.
- Excluding market favorable factors, achievement of full year guidance for Group adjusted profit progressed steadily.

#### **Domestic Life New Business ANP**

## **1Q Adjusted Profit YoY Change Factors**







## Overview of Group Financial Results -**Consolidated Financial Results Highlights**



(billion yen unless otherwise noted)

	3 months ended	3 months ended	Change		Forecast for year ending Mar-20 (b)	
	Jun-18	Jun-19 (a)			*Announced on May 15, 2019	(a/b)
Ordinary revenues	1,687.5	1,830.2	+ 142.6	+ 8%	6,931.0	26%
Dai-ichi Life	895.6	908.6	+ 13.0	+ 1%	3,485.0	26%
Dai-ichi Frontier Life	483.4	428.2	(55.2)	(11%)	1,695.0	25%
Protective Life (millions of USD) (1)	2,130	3,308	+ 1,178	+ 55%	10,370	32%
TAL (millions of AUD) (1)	908	1,397	+ 488	+ 54%	4,890	29%
Ordinary profit	81.3	105.0	+ 23.6	+ 29%	417.0	25%
Dai-ichi Life	65.6	105.9	+ 40.3	+ 61%	314.0	34%
Dai-ichi Frontier Life	5.4	(24.0)	(29.4)		41.0	
Protective Life (millions of USD)	92	174	+ 82	+ 90%	430	41%
TAL (millions of AUD)	60	87	+ 26	+ 44%	230	38%
Net income (2)	41.4	51.7	+ 10.3	+ 25%	226.0	23%
Dai-ichi Life	32.5	59.6	+ 27.1	+ 83%	151.0	39%
Dai-ichi Frontier Life	2.2	(25.4)	(27.7)		30.0	
Protective Life (millions of USD)	74	138	+ 64	+ 87%	350	40%
TAL (millions of AUD)	41	60	+ 18	+ 45%	160	38%
Group Adjusted Profit	45.3	93.7	48.4	+ 107%	app. 240.0	39%

<sup>(1)</sup> Figures for Protective Life and TAL are disclosed after re-classifying items from Protective Life and TAL's financial statements under US and Australian accounting standards, respectively, to conform to Dai-ichi Life Holdings' disclosure standards. For consolidation, these financial statements are translated into Japanese yen at rates of 1USD=106.24 yen (Mar-18) and 110.99 yen (Mar-19), 1 AUD=81.16 yen (Jun-18) and 75.49 yen (Jun-19), respectively. (2)

<sup>&</sup>quot;Consol. Net Income" represent those of "Net income attributable to shareholders of parent company".

## Domestic Life Insurance Business: Dai-ichi Life

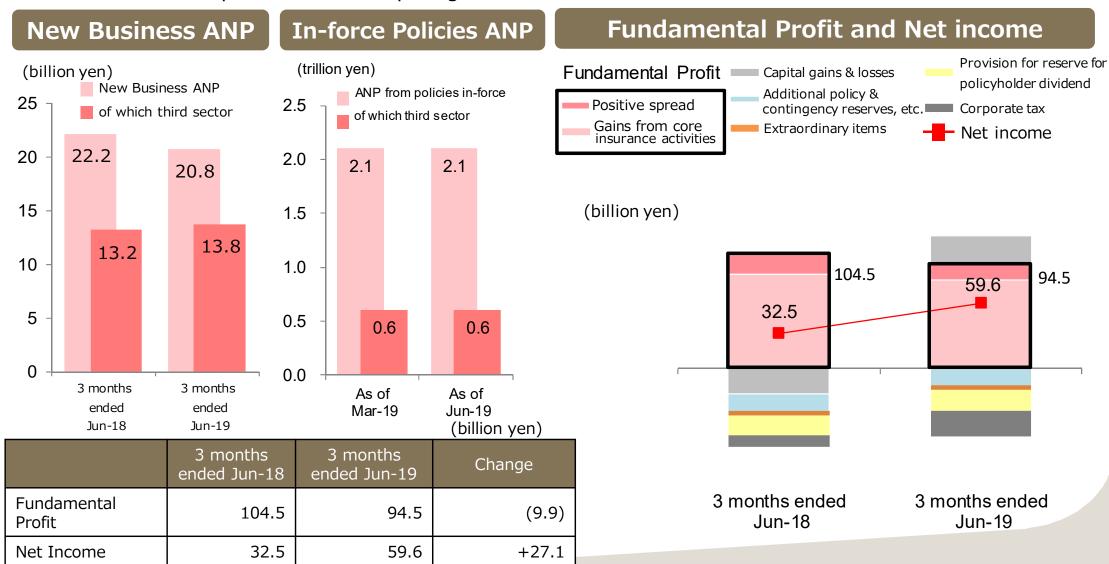
Adjusted Profit

32.5

59.6



- New business ANP in the third sector increased on strong sales of JUST including dementia insurance.
- Fundamental Profit decreased due to lower gains from core insurance activities, while net income increased on improvements in capital gains and losses.

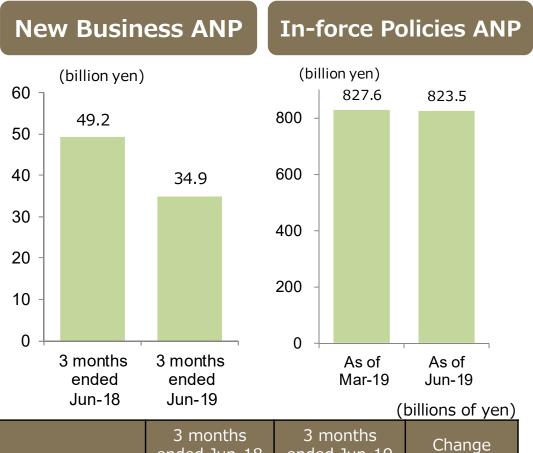


+27.1

## Domestic Life Insurance Business: Dai-ichi Frontier Life

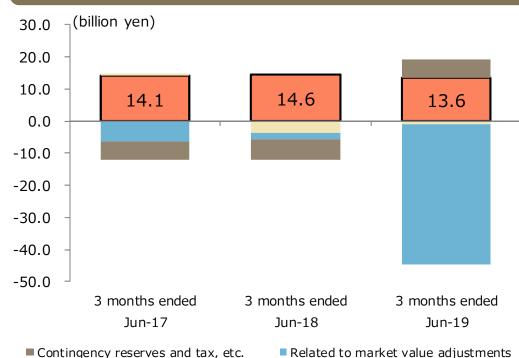


- New business ANP returned to normal levels after strong FY18 and is in line with expectations.
- Although DFL incurred net losses due to market value adjustments (MVA) on the decline of interest rates, adjusted profit excluding MVA impact increased significantly.



(billions of ye				
	3 months ended Jun-18	3 months ended Jun-19	Change	
Operating Income	14.6	13.6	(0.9)	
Net Income	2.2	(25.4)	(27.7)	
Adjusted Profit	3.7	14.6	+10.8	

### Items contributing to Net Income



■ Gains (losses) related to GMMB risk □ Operating income

Note: Operating income is an internal KPI that represents basic profitability by excluding gains (losses) related to guaranteed minimum maturity benefits (GMMB) risk and gains (losses) related to MVA and provision for contingency reserves, etc. from net income.

## **Domestic Life Insurance Business: Neo First Life**



- New business ANP decreased significantly due to suspension of "Neo de Kigyo" sales. However, in the third sector, focusing on medical insurance, a strength of NFL, new business and in-force ANP increased steadily on sales expansion at agency partners.

#### **In-force Policies ANP In-force Policies Third Sector ANP New Business ANP** (billion yen) (billion yen) ANP from policies in-force of which third sector 160 30 New Business ANP (billion yen) 11.8 25.5 12 of which third sector 135.0 140 136.0 10.1 25 10 120 20 100 8 80 15 5.2 6 60 10 4 2.5 40 1.1 5 2 1.9 1.8 11.8 10.1 20 0 0 3 months 3 months As of As of Mar-16 Mar-17 Mar-18 Mar-19 Jun-19 ended ended Jun-19 Mar-19 Jun-18 Jun-19 (billions of yen)

	3 months ended Jun-18	3 months ended Jun-19	Change
Premium & other income	36.9	28.9	(7.9)
Net income	(1.8)	(3.2)	(1.4)
Adjusted Profit	(1.8)	(3.2)	(1.4)

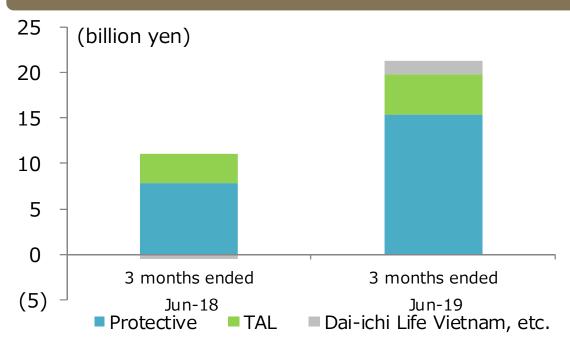
## **Overseas Life Insurance and Asset Management Businesses**



- Overseas Life net income increased on the contribution from acquisitions at Protective and TAL and items influenced by market fluctuations.
- Janus Henderson significantly contributed to net income after becoming an equity-method affiliate from FY18 second quarter.

#### **Net Income from Overseas Life Insurance Business**

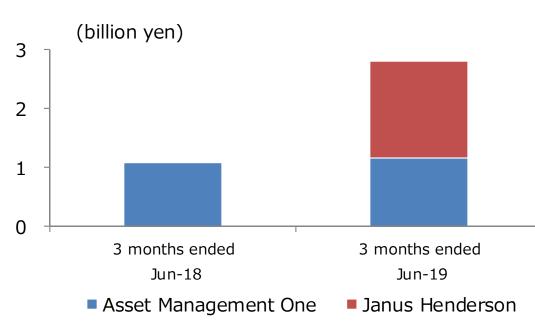
### **Net Income from Asset Management Business**



#### <Net income from Overseas Life Insurance Business>

(billion yen)

	3 months ended	3 months ended
	Jun-18	Jun-19
Protective	7.8	15.3
TAL	3.3	4.5
Dai-ichi Life Vietnam, etc.	(0.4)	1.5
Overseas Life Insurance business	10.7	21.4



#### <Net income from Asset Management Business>

(billion yen)

	3 months ended Jun-18	3 months ended Jun-19
Asset Management One	1.0	1.1
Janus Henderson	-	1.6
Asset Management business	1.0	2.8

## **Overseas Life Insurance Business: Protective Life**(1)



Pre-tax adjusted operating income increased on contributions from Liberty Life acquisition and improvement in the Life Marketing segment.

#### Life Marketing

• The increase was primarily due to lower claims.

#### Acquisitions

• Earnings increased due to Liberty reinsurance transaction completed on May 1, 2018.

#### **Annuities**

• Earnings increased due to favorable financial market environment.

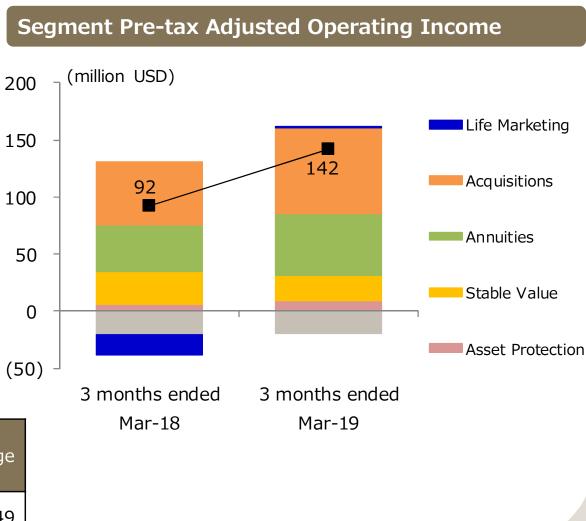
#### Stable Value

• Earnings decreased mainly due to lower participating mortgage income and lower interest spreads.

#### **Asset Protection**

• Earnings increased mainly due to lower loss ratios, higher investment income, etc.

	3 months ended Mar-18	3 months ended Mar-19	Change
Pre-tax Adjusted Operating Income (million USD) (2)	92	142	+49
Net income (billion yen)	7.8	15.3	+7.4
Adjusted Profit (billion yen)	7.8	15.3	+7.4



Protective's fiscal year ends on December 31.
 Pre-tax adjusted operating income is income

Pre-tax adjusted operating income is income before income tax, excluding realized gains and losses on investments and derivatives etc.

## Overseas Life Insurance Business: TAL<sup>(1)</sup>



- New business ANP increased on contribution from newly secured Group insurance contracts and Asteron Life acquisition.
- Underlying profit declined due to increased claims in Group insurance, etc.

#### **New Business ANP Underlying Profits In-force Policies ANP** (million AUD) (million AUD) 3,914 3,799 80 189 4,000 200 25 815 820 56 60 3,000 150 95 112 1,863 1,751 40 100 2,000 29 20 50 1,000 66 1,228 1,235 51 0 0 3 months 3 months Mar-19 Jun-19 ended Jun-18 ended Jun-19 ■ Individual ■ Group ■ Asteron Life (20)■ Individual ■ Group ■ Asteron Life

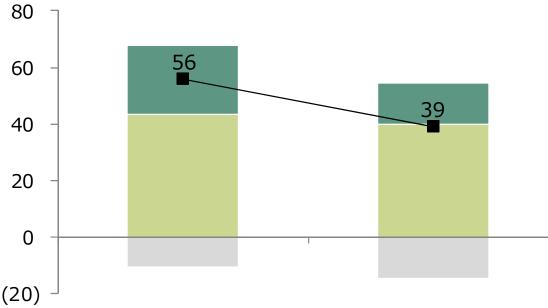
#### 3 months 3 months Change ended Jun-18 ended Jun-19 Underlying Profit 56 39 (17)(million AUD) Net Income (billion yen) 3.3 4.5 +1.1

Adjusted Profit (billion yen)

3.5

4.8

+1.2



3 months ended Jun-18 3 months ended Jun-19 Other 👅 Group 🥌 Individual 🖶 Underlying Profit

<sup>(1)</sup> Figures for the consolidated holding company (i.e., TAL Dai-ichi Life Australia Pty Ltd).



## Earnings Guidance

## **Earnings Guidance - Guidance for the Year Ending March 2020**



■ Group adjusted profit continue to grow due to growth in Overseas Life insurance business.

(billion yen unless otherwise noted)

		(billion yen an	-
	Year ended Mar-19	Year ending Mar-20 *Forecast of May 15, 2019	Change
Ordinary revenues	7,184.0	6,931.0	(253.0)
Dai-ichi Life	3,739.5	3,485.0	(254.5)
Dai-ichi Frontier Life	2,036.9	1,695.0	(341.9)
Protective Life (millions of USD)	8,717	10,370	+1,652
TAL (millions of AUD)	3,917	4,890	+972
Ordinary profit	432.9	417.0	(15.9)
Dai-ichi Life	346.6	314.0	(32.6)
Dai-ichi Frontier Life	39.1	41.0	+1.8
Protective Life (millions of USD)	383	430	+46
TAL (millions of AUD)	153	230	+76
Net income <sup>(1)</sup>	225.0	226.0	+0.9
Dai-ichi Life	172.9	151.0	(21.9)
Dai-ichi Frontier Life	19.9	30.0	+10.0
Protective Life (millions of USD)	302	350	+47
TAL (millions of AUD)	111	160	+48
Dividends per share (yen)	58	62	+4
Group Adjusted Profit	236.3	app. 240.0	+3.6
(Reference) Fundamental Profit			
Dai-ichi Life Group	605.8	арр. 510.0	(95.8)
Dai-ichi Life	479.1	арр. 390.0	(89.1)



## Group European Embedded Value (EEV)

## EEV – European Embedded Value – 1



■ Since end of March, 2019 Group EEV declined by 230 billion yen due to lower interest rates and decrease in unrealized gains on domestic stocks.

#### EEV of the Group

(billion yen)

			Mar-19	Jun-19 <sup>(1)</sup>	Change
EEV	of th	ne Group	5,936.5	5,710	(230)
	EEV	for Covered Businesses <sup>(2)</sup>	6,128.7	5,790	(340)
		Adjusted net worth	7,127.8	7,360	+240
		Value of in-force business	(999.1)	(1,570)	(570)
		stments to net worth etc. of covered businesses (3)	(192.2)	(80)	+110

<sup>(1)</sup> Figures for June 2019 are preliminary calculations and numbers are approximate.

<sup>(2) &</sup>quot;Covered businesses" are the business areas that are to be covered by the EEV methodology set forth by the EEV principle. The EEV principle requires covered businesses to be disclosed. In the past, Dai-ichi Group categorized all of its businesses as covered businesses. However, following the shift to a holding company structure on October 1, 2016, subsidiaries engaged in the life insurance business (Dai-ichi Life, Dai-ichi Frontier Life, Neo First Life, Protective, TAL, Dai-ichi Vietnam and its subsidiaries) are categorized as covered businesses.

<sup>(3) &</sup>quot;Adjustments to net worth etc. of non-covered businesses" include net worth (1,330 billion yen) of non-consolidated Dai-ichi Life Holdings as of June 30, 2019, adjustments related to interest (minus 1,420 billion yen) in six subsidiaries of Dai-ichi Life Holdings that are engaged in the insurance business, and fair value adjustments to assets and liabilities of Dai-ichi Life Holdings.

## EEV – European Embedded Value – 2



**EEV of Group Companies** 

(billion yen)

		Mar-19	Jun-19 <sup>(1)</sup>	Change
Dai-ichi Life		4,550.5	4,200	(350)
	Adjusted net worth	6,059.0	6,140	+80
	Value of in-force business	(1,508.5)	(1,940)	(440)
D	ai-ichi Frontier Life	416.8	420	(0)
	Adjusted net worth	429.4	520	+90
	Value of in-force business	(12.6)	(100)	(90)

<Outstanding in local currency>

Protective: million USD, TAL: million AUD

		Dec-18	<b>Mar-19</b> (1)	Change
Protective Life (2)		662.7	680	+10
	Adjusted net worth	424.1	450	+20
	Value of in-force business	238.6	230	(10)
		Mar-19	Jun-19 (1)	Change
		riai 15	<b>Jan 13</b> (-)	Change
<b>T</b> .	AL	339.9	340	+0
T.	AL Adjusted net worth			

Dec-18	Mar-19(1)	Change
5,971	6,100	+100
3,821	4,000	+200
2,150	2,100	(100)
Mar-19	Jun-19 <sup>(1)</sup>	Change
Mar-19 4,322	Jun-19 <sup>(1)</sup> 4,500	Change +200

<sup>(1)</sup> Figures are preliminary calculations and numbers are approximate.

<sup>(2)</sup> Fiscal year ends on December 31 for Protective.

## **EEV – European Embedded Value – 3 EEV** of Dai-ichi Life Group after reclassification



Reclassification of EEV from ALM point of view

(billion yen)

+110

#### **EEV** of the Group

lAdiustment

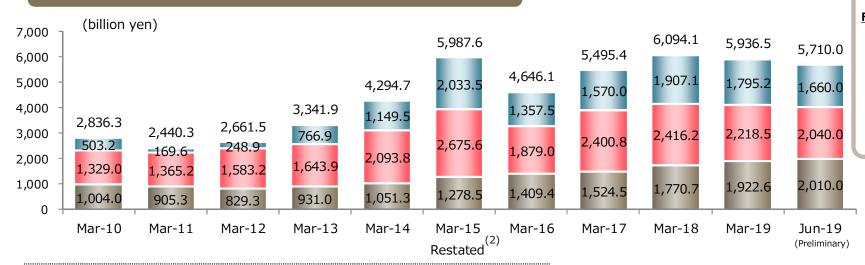
for non-covered businesses

		As of Mar-19	As of Jun-19 <sup>(1)</sup>	Change
G	roup EEV	5,936.5	5,710	(230)
	Covered Businesses	6,128.7	5,790	(340)
	Adjusted net worth	7,127.8	7,360	+240
	Value of in-force business	(999.1)	(1,570)	(570)

(192.2)

	As of Mar-19	As of Jun-19 <sup>(1)</sup>
G roup EEV	5,936.5	5,710
Unrealized gains on other assets <sup>(3)</sup>	1,795.2	1,660
VIF <i>plus</i> unrealized gains on Yen-denominated fixed income assets <sup>(4)</sup>	2,218.5	2,040
Net worth, etc.  plus retained earnings in liabilities <sup>(5)</sup>	1,922.6	2,010

#### **EEV** of Dai-ichi Life Group after reclassification



VIF + unrealized gains: Future profit from in-force business

Unrealized gains on other assets(3)

VIF plus unrealized gains on ven-denominated fixed income assets(4)

Net worth, etc. plus retained earnings in liabilities<sup>(5)</sup> Accumulated realized gain

Figures are preliminary calculations and numbers are approximate.

EEV of Dai-ichi Life Group as of Mar-15 is restated using the ultimate forward rate.

The sum of adjusted net worth of EEV for covered businesses and adjustments relating to net worth of non-covered businesses excluding unrealized gains.

(80)

<sup>(1)</sup> (2) (3) (4) Dai-ichi Life's unrealized gains excluding those on yen-denominated fixed income assets (i.e. stocks, foreign bonds (excluding hedged bonds) and real estate etc.). VIF of the Group plus unrealized gains on Dai-ichi Life's yen-denominated fixed assets as well as Dai-ichi Frontier Life's and Neo First Life's assets etc. (after some adjustments). This item is mainly affected by interests rates thus the amount changes in VIF and unrealized gains on yen-denominated fixed income assets etc. based on changes in interest rate levels offset each other.



## Appendix

## **Group Sales Trends (Annualized Net Premium Basis)**



#### **New Business ANP**

#### **ANP from Policies In-force**

(billion yen)

		3 months ended Jun-18	3 months ended Jun-19	Change
Do	omestic Life	96.9	57.7	(40.4%)
	Dai-ichi Life	22.2	20.8	(6.4%)
	Third sector	13.2	13.8	+4.6%
	Dai-ichi Frontier Life	49.2	34.9	(28.9%)
	Neo First Life	25.5	1.9	(92.3%)
O۱	verseas Life	20.7	27.5	+32.7% +35.6%
	Protective (1)	8.9	8.7	(2.8%) (7.0%)
	TAL	7.7	14.2	+83.7% +97.5%
	Dai-ichi Life Vietnam (1)	4.0	4.5	+13.1% +10.7%
Da	ai-ichi Life Group	117.7	85.3	(27.5%) (27.0%)

As of Mar-19	As of Jun-19	Change
3,092.4	3,083.2	(0.3%)
2,129.7	2,123.6	(0.3%)
675.2	680.6	+0.8%
827.6	823.5	(0.5%)
135.0	136.0	+0.7%
863.4	866.2	+0.3% +1.8%
507.0	511.8	+0.9% +0.9%
298.8	295.4	(1.1%) +3.0%
57.5	58.9	+2.4% +2.4%
3,955.8	3,949.4	(0.2%) +0.2%

<Reference>
Channel based New Business ANP
(billion yen)

		3 months ended Jun-18	3 months ended Jun-19	Change
Da	i-ichi Life	22.2	20.8	(1.4)
	Affiliated agents	1.6	0.4	(1.2)
Da	i-ichi Frontier Life	49.2	34.9	(14.2)
	Sales representatives	8.9	8.4	(0.5)
	Affiliated agents	0.2	0.6	+ 0.3
Ne	o First Life	25.5	1.9	(23.5)
	Sales representatives	-	0.0	+ 0.0
	Affiliated agents	23.8	0.7	(23.1)
Do	mestic Life Insurance	96.9	57.7	(39.1)

(1)

<sup>•</sup> For overseas companies, % change shown in yen(upper) and local currency(lower).

<sup>• %</sup> changes for Overseas Life(lower) and Dai-ichi Life Group(lower) excludes effect from currency fluctuation.

## Dai-ichi Life's Results – Fundamental Profit

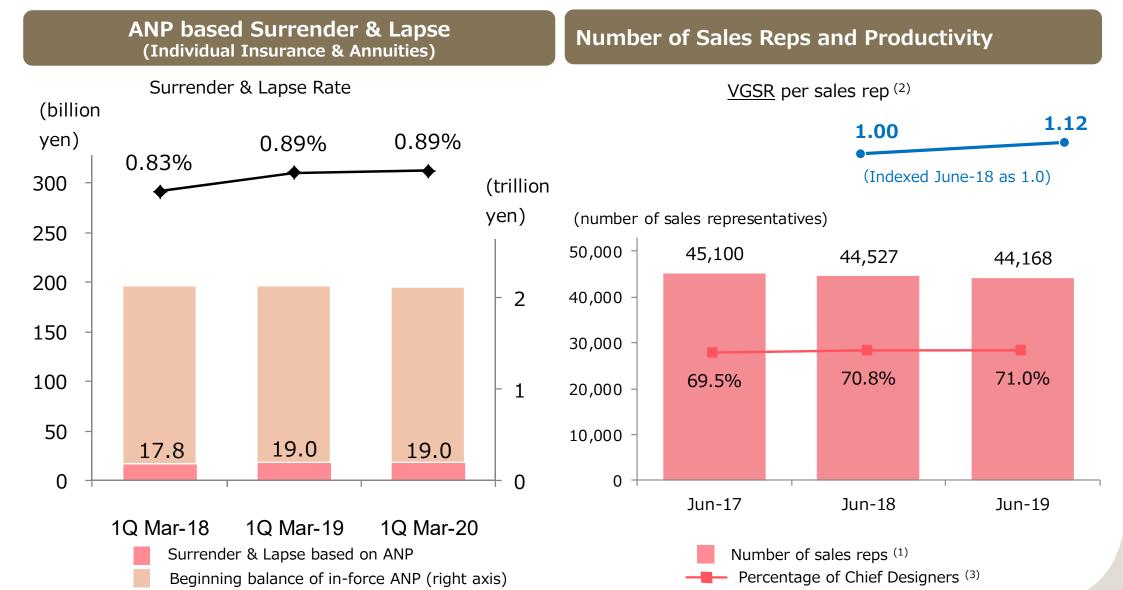


## (billion yen)

	3 months	3 months	
	ended	ended	Change
	Jun-18	Jun-19	
Fundamental profit	104.5	94.5	(9.9)
of which positive spread	18.7	13.6	(5.0)
of which gains from core insurance activities	85.7	80.8	(4.8)
Net capital gains (losses)	(23.0)	26.7	+49.8
of which net gains or losses on sales of securities	14.1	48.6	+34.4
of which derivative transaction gains or losses	(17.2)	7.1	+24.3
of which foreign exchange gains or losses	(19.1)	(22.7)	(3.5)
Non-recurrent gains (losses)	(15.7)	(15.3)	+0.4
of which provision for additional policy reserve	(15.7)	(15.2)	+0.5
of which provision for contgingency reserve	_	-	_
Ordinary income	65.6	105.9	+40.3

## Dai-ichi Life's Results – Quality of In-force Business, Sales Force & Productivity



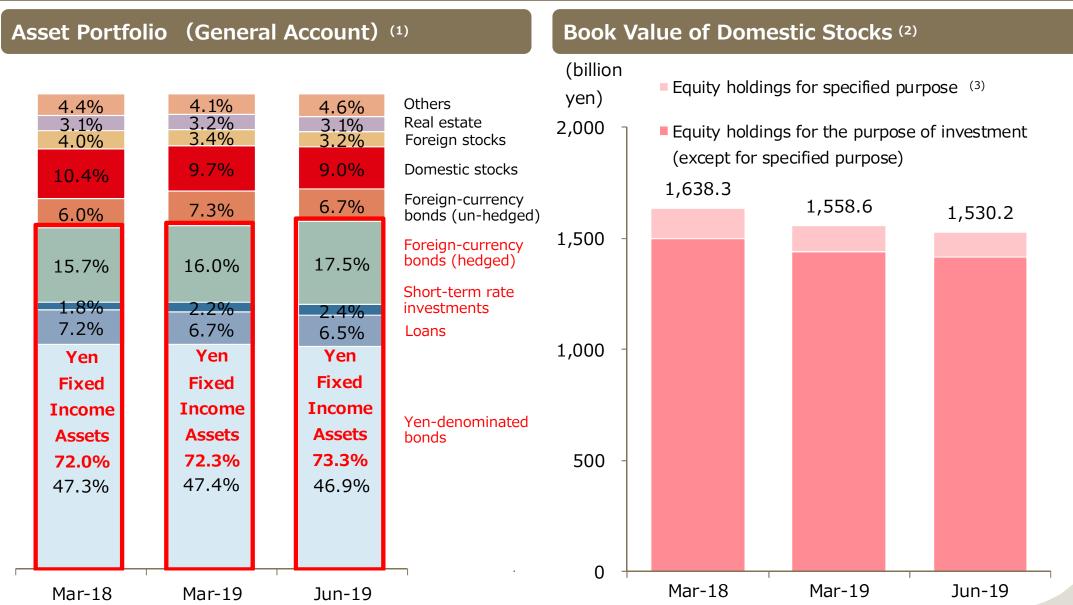


The number of sales representatives does not include employees who have licenses to sell insurance products but are engaged mainly in sales supportive functions. (1)

<sup>(2)</sup> Calculated by dividing the number of new policy and VGSR (value of gross sales revenue) respectively, by the average number of sales representatives in each period. VGSR is an internal index of revenue of the sales force and is the value of new business before deduction of operating expenses etc. excluding the effect associated with environmental changes. 1 Q Chief Designers are the core group of sales force that meet Dai-ichi Life sales performance standards and include Total Life Plan Designers and Life Professionals. (3)

## Dai-ichi Life's Results - General Account Assets (1)





<sup>(1)</sup> Carrying amount - basis

<sup>(2)</sup> Book value of domestic stocks with fair value (excluding stocks of subsidiaries / affiliated companies and unlisted companies)

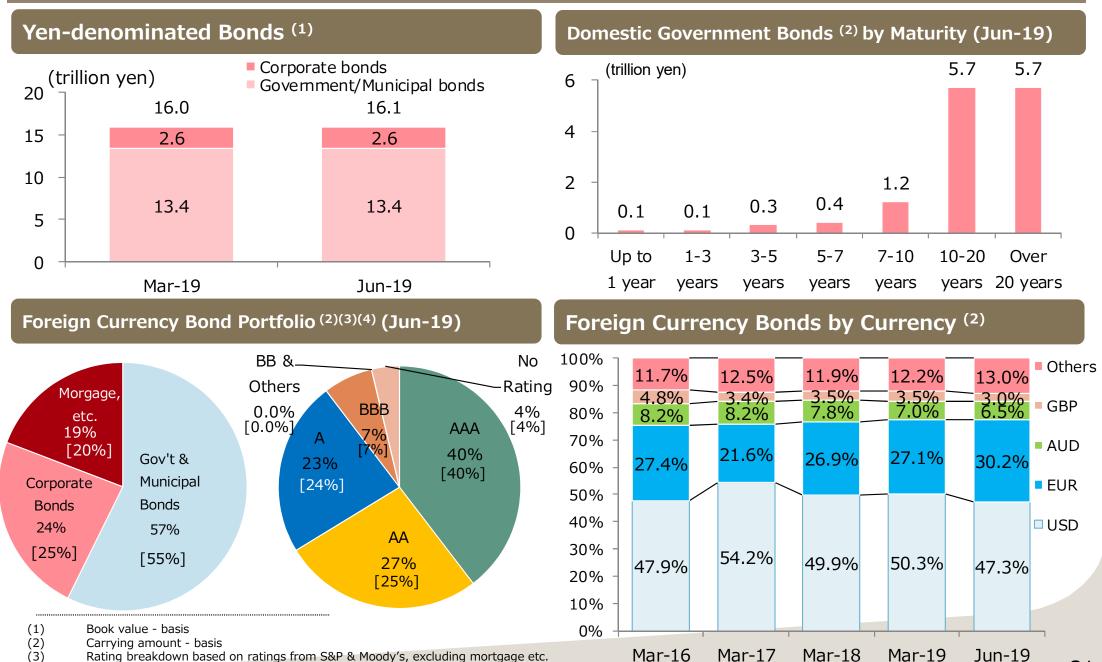
<sup>(3)</sup> Equity holdings other than those held solely for the purpose of investment (excluding stocks of unlisted companies and equity holdings that contributed to the retirement benefit trust)

## Dai-ichi Life's Results - General Account Assets (2)

(4)

Figures in brackets are as of March 31, 2019.





## Dai-ichi Life's Results - Measures of Financial Soundness

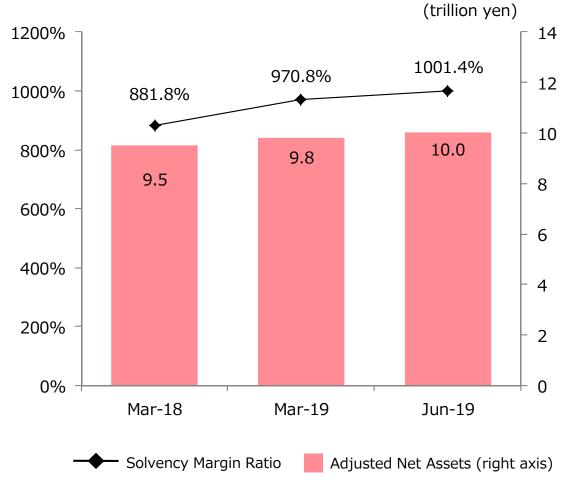


### **Unrealized Gains/Losses (General Account)**

## (hillion ven)

<Reference>

	(union ye				
		As of Mar-19	As of Jun-19	Change	
Securities		6,038.6	6,290.7	+252.0	
	Domestic bonds	3,477.6	3,724.1	+246.5	
	Domestic stocks	1,791.3	1,632.2	(159.1)	
	Foreign bonds	602.6	776.3	+173.6	
	Foreign stocks	133.6	125.9	(7.6)	
Real estate		274.2	280.3	+6.1	
General Account total		6,333.9	6,609.5	+275.6	



Consolidated Solvency Margin Ratio

as of end of June, 2019: 907.6%

of Dai-ichi Life Holdings

**Solvency Margin Ratio & Adjusted Net Assets** 

## Dai-ichi Life's Results - Sensitivities to Financial Markets



#### Sensitivities (1)

Breakeven Points (2)

**Domestic stocks** 

Nikkei 225 1,000 yen change: June 2019: ±150 billion yen (March 2019: ±150 billion yen) Nikkei 225 June 2019: 10,100 yen (March 2019: 9,900 yen)

**Domestic bonds** 

10-year JGB Yield 10bp change: June 2019: ± 270 billion yen\* (March 2019: ± 270 billion yen)

\* Available-for-sale securities: June 2019: ± 30 billion yen (March 2019: ± 30 billion yen) 10-year JGB Yield June 2019: 1.2%\* (March 2019: 1.2%)

\* Available-for-sale securities: June 2019: 1.4% (March 2019: 1.4%)

Foreign securities

JPY / USD 1 yen change: June 2019: ± 28 billion yen (March 2019: ± 29 billion yen) JPY / USD June 2019: \$1 = 107 yen (March 2019: 108 yen)

<sup>(1)</sup> Sensitivities indicate the impact of fluctuations in the market value of related assets.

Breakeven points indicate assumptions when unrealized gains or losses of the related assets would be zero. Figures for foreign securities are calculated for foreign exchange factors only, based on the JPY/USD exchange rate (assuming all are in USD).

## **Protective Life's Results**



## Results Highlights(1)

(million USD)

	3 months ended Mar-18	3 months ended Mar-19	Cha	nge
Life Marketing	(17.8)	1.2	+19.0	
Acquisitions	55.5	74.9	+ 19.3	+34.9%
Annuities	40.5	54.2	+13.6	+33.8%
Stable Value	29.0	22.2	(6.8)	(23.5%)
Asset Protection	6.2	9.7	+3.5	+56.7%
Corporate & other	(20.6)	(19.6)	+1.0	+4.9%
Pre-tax Adjusted Operating Income (2)	92.8	142.6	+49.8	+53.7%
Realized Gain (Loss) on investments	(100.4)	130.8	+231.2	
Realized Gain (Loss) on derivatives	99.3	(98.5)	(197.9)	
Tax	17.6	36.6	+18.9	+107.1%
Net Income	74.1	138.2	+64.1	+86.6%

<Reference> (Yen)

	Mar-18	Mar-19
JPY / USD exchange rate	106.24	110.99

<sup>(1)</sup> (2) Protective's fiscal year ends on December 31.

Pre-tax Adjusted Operating Income is an income before income tax, excluding realized gains and losses on investments and derivatives etc.

## TAL's Results<sup>(1)</sup>



### **New Business ANP**

## **Reconciliation of Net income to Underlying Profit**

(million AUD)

		3 months ended Jun-17	3 months ended Jun-18	3 months ended Jun-19	Change
Individual	New sales	36	35	18	(16)
	Change in in-force <sup>(*)</sup>	29	31	32	+ 1
	Sub-total	65	66	51	(15)
Group	New sales	160	21	67	+ 46
	Change in in-force	(12)	7	44	+ 36
	Sub-total	147	29	112	+ 83
Asteron Life	New sales	_	-	5	+ 5
	Change in in-force <sup>(*)</sup>	-	-	20	+ 20
	Sub-total	-	-	25	+ 25
Total		212	95	189	+ 93

 $<sup>\</sup>ensuremath{^*}$  Change in in-force  $% \ensuremath{^{\circ}}$  is due to renewal of insurance contract and premium adjustment etc.


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	3 months ended Jun-18	3 months ended Jun-19	% Change
Net income (A) <sup>(2)</sup>	41	60	+ 45%
Adjustments after tax (B)	15	(20)	
Discount rate changes	5	20	
Amortization charges	4	(15)	
Preferred stock dividends	2	2	
Others	2	(27)	
Underlying profit (A + B)	56	39	(29%)

<reference></reference>		(yen)
	\c of	Ac of

	As of	As of
	Jun-18	Jun-19
JPY/AUD exchange rate	81.16	75.49

<sup>(1)</sup> Figures for the consolidated holding company (i.e., TAL Dai-ichi Life Australia Pty Ltd).

<sup>(2)</sup> Disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life Holdings' disclosure standards.

## **Group's Results – Summary Financial Statements**



## **Statement of Earnings**

(billion yen)

		`	, ,
	3	3	
	months	months	Change
	ended	ended	Change
	Jun-18	Jun-19	
Ordinary revenues	1,687.5	1,830.2	+142.6
Premium and other income	1,245.8	1,246.2	+0.3
Investment income	377.7	529.9	+152.1
Interest and dividends	279.7	308.0	+28.3
Gains on sale of securities	64.0	63.4	(0.5)
Derivative transaction gains			
Foreign exchange gains			
Gains on investments in separate accounts	26.4	31.9	+5.4
Other ordinary revenues	63.8	54.0	(9.8)
Ordinary expenses	1,606.1	1,725.1	+118.9
Benefits and claims	882.1	988.0	+105.9
Provision for policy reserves and others	354.7	241.4	(113.3)
Investment expenses	116.3	250.8	+134.4
Losses on sale of securities	48.8	14.2	(34.6)
Losses on valuation of securities	1.3	5.9	+4.6
Derivative transaction losses	14.4	8.1	(6.3)
Foreign exchange losses	1.5	194.4	+192.9
Losses on investments in separate accounts			
Operating expenses	165.6	164.2	(1.3)
Ordinary profit	81.3	105.0	+23.6
Extraordinary gains	1.8	0.3	(1.5)
Extraordinary losses	6.6	5.9	(0.6)
Provision for reserve for policyholder dividends	18.7	18.9	+0.1
Income before income taxes, etc.	57.8	80.4	+22.6
Total of corporate income taxes	16.4	28.7	+12.2
Net income attributable to non-controlling interests			
Net income attributable to shareholders of parent comp	a 41.4	51.7	+10.3

## **Balance Sheet**

(billion yen)

		`	
	As of Mar-19	As of Jun-19	Change
Total assets	55,941.2	57,082.3	+1,141.0
Cash, deposits and call loans	1,255.6	1,390.3	+134.7
Monetary claims bought	199.1	199.8	+0.6
Securities	47,065.0	47,965.5	+900.5
Loans	3,353.2	3,316.2	(37.0)
Tangible fixed assets	1,145.2	1,155.8	+10.5
Deferred tax assets	17.1	14.2	(2.8)
Total liabilities	52,227.6	53,224.6	+996.9
Policy reserves and others	48,279.4	48,468.5	+189.1
Policy reserves	47,325.7	47,534.9	+209.1
Bonds payable	1,062.2	1,056.5	(5.7)
Other liabilities	1,420.9	2,315.4	+894.5
Net defined benefit liabilities	422.3	422.9	+0.6
Reserve for price fluctuations	218.2	223.9	+5.6
Deferred tax liabilities	311.0	352.8	+41.7
Total net assets	3,713.5	3,857.6	+144.1
Total shareholders' equity	1,708.8	1,680.4	(28.3)
Total accumulated other comprehensive income	2,003.6	2,176.1	+172.5
Net unrealized gains on securities, net of tax	2,101.5	2,270.0	+168.4
Reserve for land revaluation	(13.4)	(13.0)	+0.4

The following items include items that are offset by provision for (reversal of ) policy reserves and unrealized gains (losses) on investments. There is impact of gains (losses) but they do not have a significant impact on business results:

<sup>-</sup> Gains(losses) on investments in separate accounts, foreign exchange gains(losses), derivative transaction gains(losses).

## Dai-ichi Life's Results – Summary Financial Statements



## **Statement of Earnings**

(billion yen)

## **Balance Sheet**

(billion yen)

		3 months ended Jun-18	3 months ended Jun-19	Change
Or	dinary revenues	895.6	908.6	+13.0
	Premium and other income	564.0	581.9	+17.9
	Investment income	275.5	275.6	+0.1
	Interest and dividends	190.3	186.1	(4.2)
	Gains on sale of securities	62.6	62.1	(0.5)
	Derivative transaction gains	-	7.1	+7.1
	Gains on investments in separate accounts	16.0	17.5	+1.5
	Other ordinary revenues	56.1	51.0	(5.0)
Or	dinary expenses	829.9	802.6	(27.3)
	Benefits and claims	548.5	549.3	+0.7
	Provision for policy reserves and others	9.2	27.9	+18.7
	Investment expenses	103.3	62.0	(41.3)
	Losses on sale of securities	48.5	13.4	(35.0)
	Losses on valuation of securities	0.6	5.5	+4.9
	Derivative transaction losses	17.2	-	(17.2)
	Foreign exchange losses	19.1	22.7	+3.5
	Losses on investments in separate accounts	-	-	-
	Operating expenses	94.2	93.7	(0.5)
Or	dinary profit	65.6	105.9	+40.3
Ex	traordinary gains	1.8	0.3	(1.5)
Extraordinary losses		5.4	4.5	(0.8)
Pr	ovision for reserve for policyholder dividends	18.7	18.9	+0.1
In	come before income taxes	43.2	82.7	+39.4
To	otal of corporate income taxes	10.7	23.1	+12.3
Ne	et income	32.5	59.6	+27.1

			As of Mar-19	As of Jun-19	Change
To	ta	l assets	35,947.1	36,630.8	+683.7
	Cā	ash, deposits and call loans	797.0	859.5	+62.5
	М	onetary claims bought	199.1	199.8	+0.6
	Se	ecurities	30,755.5	31,305.4	+549.9
	Lc	pans	2,348.2	2,314.3	(33.8)
	Τa	angible fixed assets	1,122.8	1,125.2	+2.3
	De	eferred tax assets	-	-	ı
To	ta	l liabilities	33,061.8	33,838.7	+776.8
	Po	olicy reserves and others	30,882.6	30,886.2	+3.6
		Policy reserves	30,353.7	30,379.7	+25.9
		Contingency reserve	598.4	598.4	1
	В	onds payable	476.2	476.2	-
	Ot	ther liabilities	639.4	1,524.7	+885.2
	Re	eserve for employees' retirement benefits	400.6	401.1	+0.5
	Re	eserve for price fluctuations	198.4	202.7	+4.2
	De	eferred tax liabilities	201.1	211.5	+10.4
To	ta	l net assets	2,885.2	2,792.1	(93.1)
	To	otal shareholders' equity	684.1	556.1	(127.9)
	Τc	otal of valuation and translation adjustments	2,201.1	2,235.9	+34.8
		Net unrealized gains(losses) on securities net of tax	2,211.1	2,232.8	+21.7
		Reserve for land revaluation	(13.4)	(13.0)	+0.4

## Dai-ichi Frontier Life's Results – Summary Financial Statements

months

months



#### **Profit and Loss Statement**

(billion yen)

Change

#### **Balance Sheet**

(billion yen)

	As of Mar-19	As of Jun-19	Change
Total assets	8,755.4	8,810.9	+55.5
Cash, deposits and call loans	209.9	158.3	(51.6)
Securities	7,858.0	7,949.6	+91.6
Total liabilities	8,560.7	8,623.9	+63.2
Policy reserves and others	8,241.4	8,290.7	+49.2
Policy reserves	8,221.7	8,268.4	+46.7
Contingency reserve	131.4	124.5	(6.9)
Total net assets	194.7	186.9	(7.7)
Total shareholders' equity	150.0	124.6	(25.4)
Capital stock	117.5	117.5	-
Capital surplus	67.5	67.5	-
Retained earnings	(34.9)	(60.3)	(25.4)

		Jun-18	Jun-19	
Or	dinary revenues	483.4	428.2	(55.2)
	Premium and other income	420.9	367.9	(52.9)
	Investment income	62.4	60.2	(2.2)
	Hedge gains related to GMMB risk	-	-	ı
	Foreign exchange gains	17.4	-	(17.4)
Or	dinary expenses	478.0	452.2	(25.7)
	Benefits and claims	145.1	208.5	+63.3
	Provision for policy reserves and others (negative indicates a reversal)	303.5	49.2	(254.3)
	Related to GMMB risk	(0.1)	(2.1)	(1.9)
	Contingency reserve	3.2	(6.9)	(10.2)
	Investment expenses	8.8	174.8	+166.0
	Hedge losses related to GMMB risk	7.1	0.7	(6.3)
	Foreign exchange losses	-	171.6	+171.6
	Operating expenses	17.8	17.0	(0.7)
Or	dinary profit (losses)	5.4	(24.0)	(29.4)
Extraordinary gains		-	-	ı
Extraordinary losses		1.1	1.3	+0.2
То	tal of corporate income taxes	2.0	0.0	(2.0)
Ne	t income (losses)	2.2	(25.4)	(27.7)

[Additional reconciliation items for net income]

Net income (losses)	2.2	(25.4)	(27.7)
Gains (losses) related to GMMB risk <sup>(1)</sup>	(3.8)	(1.0)	+2.8
Gains (losses) related to market value adjustment <sup>(2)</sup>	(2.0)	(43.6)	(41.5)
Operating Income	14.6	13.6	(0.9)
Provision for contingency reserves and price fluctuation reserves, and tax	(6.4)	5.5	+11.9

(1) Together with provision for policy reserves related to GMMB risk and related hedge gains (losses), risk charge included in premium for variable products, payments related to minimum guarantee and reinsurance account balance are accounted for in "Gains (losses) related to GMMB risk" (For 3 months ended June 2018: 3.1 billion yen. For 3 months ended June 2019: (2.3) billion yen).

(2) Provision or reversal of policy reserve related to market value adjustment excludes those parts that have no impact on ordinary profit.

The following items include items that are offset by provision for (reversal of ) policy reserves and unrealized gains (losses) on investments. There is impact of gains (losses) but they do not have a significant impact on business results. (Gains or losses on investments in separate accounts, foreign exchange gains or losses, derivative transaction gains or losses)

## **Protective Life's Results - Summary Financial Statements**



## **Statement of Earnings** (1)(2)

### Balance Sheet (1)(2)

(million USD)

(million USD)

	3 months 3 months								
	ended Mar-18	ended Mar-19	Change						
Ordinary revenues	2,130	3,308	+1,178						
Premium and other income	1,381	1,454	+73						
Investment income	614	1,729	+1,115						
Other ordinary revenues	134	124	(10)						
Ordinary expenses	2,038	3,134	+1,095						
Benefits and claims	1,311	1,388	+76						
Provision for policy reserves and others	150	1,288	+1,138						
Investment expenses	292	186	(106)						
Operating expenses	211	226	+15						
Other ordinary expenses	71	43	(28)						
Ordinary profit	92	174	+82						
Extraordinary profits	-	0	+0						
Extraordinary losses	0	0	(0)						
Total of corporate income taxes	17	36	+18						
Net income	74	138	+64						

		As of Dec-18	As of Mar-19	Change
To	tal assets	89,928	92,448	+2,519
	Cash and deposits	251	377	+125
	Securities	69,105	71,579	+2,473
	Loans	9,426	9,384	(41)
	Tangible fixed assets	191	213	+21
	Intangible fixed assets	3,117	3,050	(66)
	Goodwill	825	825	-
	Other intangible fixed assets	2,259	2,193	(66)
	Reinsurance receivable	188	189	+1
To	tal liabilities	84,161	85,451	+1,290
	Policy reserves and other	75,919	77,015	+1,096
	Reinsurance payables	279	284	+5
	Bonds payable	4,338	4,293	(45)
	Other liabilities	2,702	2,708	+5
To	tal net assets	5,767	6,997	+1,229
	Total shareholders' equity	7,193	7,280	+87
	Total accumulated other comprehensive income	(1,425)	(283)	+1,141

<sup>(1)</sup> Disclosed after re-classifying items from Protective Life's financial statements under U.S. accounting standards to conform to Dai-ichi Life Holdings' disclosure standards.

<sup>(2)</sup> The fiscal year of Protective Life ends on December 31.

## **TAL's Results – Summary Financial Statements**



## **Statement of Earnings** (1)(2)

### Balance Sheet (1)(2)

(million AUD)

(million AUD)

	3 months ended Jun-18	3 months ended Jun-19	Change
Ordinary revenues	908	1,397	+488
Premium and other income	835	1,235	+399
Investment income	28	132	+103
Other ordinary revenues	44	29	(14)
Ordinary expenses	848	1,309	+461
Benefits and claims	579	913	+334
Provision for policy reserves and others	63	93	+29
Investment expenses	9	17	+7
Operating expenses	168	243	+74
Other ordinary expenses	26	41	+15
Ordinary profit	60	87	+26
Extraordinary gains (losses)	(0)	-	+0
Total of corporate income taxes	18	26	+8
Net income	41	60	+18
Underlying profit	56	39	(17)

		1)	nillion AUD)
	As of Mar-19	As of Jun-19	Change
Total assets	11,341	11,579	+237
Cash and deposits	933	984	+50
Securities	6,543	6,615	+72
Tangible fixed assets	0	74	+73
Intangible fixed assets	1,122	1,115	(6)
Goodwill	786	786	_
Other intangible fixed assets	335	329	(6)
Reinsurance receivable	285	270	(14)
Other assets	2,242	2,333	+91
Deferred tax assets	213	184	(29)
Total liabilities	8,354	8,567	+213
Policy reserves and others	6,736	6,901	+164
Reinsurance payables	363	356	(6)
Bonds payable	246	248	+1
Other liabilities	1,008	1,061	+53
Deferred tax liabilities	_	-	_
Total net assets	2,986	3,011	+24
Total shareholders' equity	2,986	3,011	+24
Capital stock	2,130	2,130	-
Retained earnings	855	880	+24

<sup>(1)</sup> Figures for consolidated holding company (i.e., TAL Dai-ichi Life Australia Pty Ltd).

Figures for TAL (excluding underlying profit) are disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life Holdings' disclosure standards.

## **Group Summary Statement of Earnings Matrix**



(billion yen)

	,																(511	iion yen)
	D	ai-ichi Life	9	Dai-ic	hi Frontier	r Life	N∈	eo First Life	е	Protective			TAL			Consolidated		
	3 months ended Jun-18	3 months ended Jun-19	Change	3 months ended Jun-18	3 months ended Jun-19	Change	3 months ended Jun-18	3 months ended Jun-19	Change	3 months ended Mar-18	3 months ended Mar-19	Change	3 months ended Jun-18	3 months ended Jun-19	Change	3 months ended Jun-18	3 months ended Jun-19	Change
Ordinary revenues	895.6	908.6	+13.0	483.4	428.2	(55.2)	36.9	28.9	(7.9)	226.3	367.2	+140.9	73.7	105.4	+31.7	1,687.5	1,830.2	+142.6
Premium and other income	564.0	581.9	+17.9	420.9	367.9	(52.9)	36.9	28.9	(7.9)	146.7	161.4	+14.6	67.8	93.2	+25.4	1,245.8	1,246.2	+0.3
Investment income	275.5	275.6	+0.1	62.4	60.2	(2.2)	0.0	0.0	+0.0	65.2	192.0	+126.7	2.3	9.9	+7.6	377.7	529.9	+152.1
Interest and dividends	190.3	186.1	(4.2)	33.0	42.8	+9.8	0.0	0.0	+0.0	56.1	76.9	+20.8	0.2	1.5	+1.3	279.7	308.0	+28.3
Gains on sale of securities	62.6	62.1	(0.5)	0.8	0.4	(0.3)	-	-	-	0.4	0.8	+0.3	-	-	-	64.0	63.4	(0.5)
Derivative transaction gains	-	7.1	+7.1	-	-	-	-	-	-	8.2	-	(8.2)	-	-	-	-	-	-
Foreign exchange gains	-	-	-	17.4	-	(17.4)	-	-	-	-	-	-	-	-	-	-	-	-
Gains on investments in separate accounts	16.0	17.5	+1.5	10.4	14.4	+3.9	-	ı	-	ı	-	-	-	-	-	26.4	31.9	+5.4
Other ordinary revenues	56.1	51.0	(5.0)	0.0	0.0	(0.0)	0.0	0.0	+0.0	14.2	13.8	(0.4)	3.5	2.2	(1.3)	63.8	54.0	(9.8)
Ordinary expenses	829.9	802.6	(27.3)	478.0	452.2	(25.7)	38.7	32.2	(6.4)	216.5	347.8	+131.3	68.8	98.8	+30.0	1,606.1	1,725.1	+118.9
Benefits and claims	548.5	549.3	+0.7	145.1	208.5	+63.3	0.7	5.4	+4.6	139.3	154.1	+14.7	46.9	68.9	+21.9	882.1	988.0	+105.9
Provision for policy reserves and others	9.2	27.9	+18.7	303.5	49.2	(254.3)	23.8	20.4	(3.4)	15.9	143.0	+127.0	5.1	7.0	+1.8	354.7	241.4	(113.3)
Investment expenses	103.3	62.0	(41.3)	8.8	174.8	+166.0	0.0	0.0	+0.0	31.1	20.7	(10.3)	0.7	1.3	+0.5	116.3	250.8	+134.4
Losses on sale of securities	48.5	13.4	(35.0)	0.0	0.4	+0.3	-	-	-	0.1	0.3	+0.1	-	-	-	48.8	14.2	(34.6)
Losses on valuation of securities	0.6	5.5	+4.9	-	-	-	-	-	-	0.3	0.3	(0.0)	-	-	-	1.3	5.9	+4.6
Derivative transaction losses	17.2	-	(17.2)	5.5	2.0	(3.5)	-	-	-	-	13.2	+13.2	-	-	-	14.4	8.1	(6.3)
Foreign exchange losses	19.1	22.7	+3.5	-	171.6	+171.6	-	-	-	0.0	0.0	(0.0)	0.0	0.0	+0.0	1.5	194.4	+192.9
Losses on investments in separate accounts	-	-	-	-	ı	-	-	ı	-	İ	-	-	-	-	-	-	-	-
Operating expenses	94.2	93.7	(0.5)	17.8	17.0	(0.7)	13.9	6.2	(7.7)	22.4	25.1	+2.7	13.6	18.3	+4.6	165.6	164.2	(1.3)
Ordinary profit	65.6	105.9	+40.3	5.4	(24.0)	(29.4)	(1.7)	(3.2)	(1.4)	9.7	19.4	+9.6	4.8	6.5	+1.6	81.3	105.0	+23.6
Extraordinary gains	1.8	0.3	(1.5)	-	ı	-	-	ı	-	İ	0.0	+0.0	-	-	-	1.8	0.3	(1.5)
Extraordinary losses	5.4	4.5	(0.8)	1.1	1.3	+0.2	0.0	0.0	(0.0)	0.0	0.0	(0.0)	0.0	-	(0.0)	6.6	5.9	(0.6)
Provision for reserve for policyholder dividends	18.7	18.9	+0.1	-	ı	-	-	1	-	i	-	-	-	-	-	18.7	18.9	+0.1
Income before income taxes, etc.	43.2	82.7	+39.4	4.3	(25.4)	(29.7)	(1.8)	(3.2)	(1.4)	9.7	19.4	+9.6	4.8	6.5	+1.6	57.8	80.4	+22.6
Total of corporate income taxes	10.7	23.1	+12.3	2.0	0.0	(2.0)	0.0	0.0	+0.0	1.8	4.0	+2.1	1.5	2.0	+0.5	16.4	28.7	+12.2
Net income attributable to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-
Net income attributable to shareholders of parent company	32.5	59.6	+27.1	2.2	(25.4)	(27.7)	(1.8)	(3.2)	(1.4)	7.8	15.3	+7.4	3.3	4.5	+1.1	41.4	51.7	+10.3

## **Group Summary Balance Sheet Matrix**



(billion ven)

																		(1	oillion yen)
		D	Dai-ichi Life			Dai-ichi Frontier Life Neo First Life							Protective			TAL			ed
		As of Mar-19	As of Jun-19	Change	As of Mar-19	As of Jun-19	Change	As of Mar-19	As of Jun-19	Change	As of Dec-18	As of Mar-19	Change	As of Mar-19	As of Jun-19	Change	As of Mar-19	As of Jun-19	Change
To	tal assets	35,947.1	36,630.8	+683.7	8,755.4	8,810.9	+55.5	157.4	171.0	+13.6	9,982.0	10,260.8	+278.7	891.8	874.1	(17.7)	55,941.2	57,082.3	+1,141.0
	Cash, deposits and call loans	797.0	859.5	+62.5	209.9	158.3	(51.6)	86.1	99.9	+13.7	27.9	41.8	+13.9	73.3	74.3	+0.9	1,255.6	1,390.3	+134.7
	Monetary claims bought	199.1	199.8	+0.6	-	-	-	-	-	-	-	-	-	-	-	-	199.1	199.8	+0.6
	Securities	30,755.5	31,305.4	+549.9	7,858.0	7,949.6	+91.6	15.2	17.1	+1.9	7,670.7	7,944.6	+273.8	514.5	499.4	(15.1)	47,065.0	47,965.5	+900.5
	Loans	2,348.2	2,314.3	(33.8)	-	-	-	0.0	0.0	+0.0	1,046.3	1,041.6	(4.7)	1.4	1.3	(0.0)	3,353.2	3,316.2	(37.0)
	Tangible fixed assets	1,122.8	1,125.2	+2.3	0.3	0.4	+0.0	0.2	0.2	(0.0)	21.2	23.6	+2.3	0.0	5.6	+5.5	1,145.2	1,155.8	+10.5
	Intangible fixed assets	106.9	109.1	+2.1	7.6	8.0	+0.3	0.3	0.6	+0.2	346.0	338.5	(7.4)	88.2	84.2	(4.0)	444.8	436.3	(8.4)
To	tal liabilities	33,061.8	33,838.7	+776.8	8,560.7	8,623.9	+63.2	137.7	154.6	+16.8	9,341.8	9,484.2	+142.3	638.1	628.6	(9.4)	52,227.6	53,224.6	+996.9
	Policy reserves and others	30,882.6	30,886.2	+3.6	8,241.4	8,290.7	+49.2	130.8	151.2	+20.4	8,427.0	8,547.9	+120.9	529.7	520.9	(8.7)	48,279.4	48,468.5	+189.1
	Policy reserves	30,353.7	30,379.7	+25.9	8,221.7	8,268.4	+46.7	130.3	150.7	+20.3	8,349.1	8,475.0	+125.9	205.0	192.1	(12.9)	47,325.7	47,534.9	+209.1
	Bonds payable	476.2	476.2	-	-	-	-	-	-	-	481.5	476.5	(5.0)	19.4	18.7	(0.6)	1,062.2	1,056.5	(5.7)
	Other liabilities	639.4	1,524.7	+885.2	90.2	96.7	+6.5	6.7	3.2	(3.5)	300.0	300.5	+0.5	60.4	62.0	+1.6	1,420.9	2,315.4	+894.5
	Net defined benefit liabilities	400.6	401.1	+0.5	-	-	-	-	-	-	9.0	8.9	(0.1)	-	-	-	422.3	422.9	+0.6
	Reserve for price fluctuations	198.4	202.7	+4.2	19.8	21.1	+1.3	0.0	0.0	+0.0	-	-	ı	ı	1	-	218.2	223.9	+5.6
	Deferred tax liabilities	201.1	211.5	+10.4	17.3	24.2	+6.9	0.0	0.0	(0.0)	93.1	118.6	+25.5	-	-	-	311.0	352.8	+41.7
To	tal net assets	2,885.2	2,792.1	(93.1)	194.7	186.9	(7.7)	19.6	16.3	(3.2)	640.2	776.6	+136.3	253.7	245.4	(8.3)	3,713.5	3,857.6	+144.1
	Total shareholders' equity	684.1	556.1	(127.9)	150.0	124.6	(25.4)	19.5	16.3	(3.2)	845.7	855.4	+9.7	280.4	282.3	+1.8	1,708.8	1,680.4	(28.3)
	Total accumulated other comprehensive income	2,201.1	2,235.9	+34.8	44.6	62.3	+17.7	0.0	0.0	(0.0)	(205.5)	(78.8)	+126.6	(26.7)	(36.8)	(10.1)	2,003.6	2,176.1	+172.5
	Net unrealized gains on securities, net of tax	2,211.1	2,232.8	+21.7	44.6	62.3	+17.7	0.0	0.0	(0.0)	(156.5)	(29.6)	+126.9	-	-	-	2,101.5	2,270.0	+168.4
	Reserve for land revaluation	(13.4)	(13.0)	+0.4	-	-	-	-	-	-	-	-	-	-	-	-	(13.4)	(13.0)	+0.4

## **Group- Consolidated Solvency Margin Ratio**



				(billion yen)
		As of Mar-19	As of Jun-19	Change
Total solvency margin (A)		7,334.4	7,639.6	+305.1
Common stock, etc. (1)		1,314.7	1,361.0	+46.3
Reserve for price fluctuations		218.2	223.9	+5.6
Contingency reserve		730.9	724.1	(6.8)
General reserve for possible loan I	osses	0.1	0.1	+0.0
(Net unrealized gains (losses) on deferred hedge gains (losses) (be	The second of th	2,639.3	2,837.4	+198.0
Net unrealized gains (losses) on r	eal estate × 85% <sup>(2)</sup>	199.8	205.0	+5.1
Sum of unrecognized actuarial dif service cost	ferences and unrecognized past	(15.1)	(15.3)	(0.2)
Policy reserves in excess of surren	der values	2,334.5	2,324.7	(9.8)
Qualifying subordinated debt		844.2	844.2	-
Excluded portion of policy reserve and qualifying subordinated debt	s in excess of surrender values	(728.7)	(692.1)	+36.5
Excluded items		(265.0)	(258.3)	+6.6
Others		61.3	84.8	+23.5
Total risk (B) $\sqrt{(\sqrt{R_1^2 + R_5^2} + R_8 + R_9)}$	$^{2}+(R_{2}+R_{3}+R_{7})^{2}+R_{4}+R_{6}$	1,686.4	1,683.3	(3.1)
Insurance risk	R <sub>1</sub>	123.2	124.3	+1.1
General insurance risk	R <sub>5</sub>	5.9	5.1	(0.8)
Catastrophe risk	R <sub>6</sub>	1.5	1.5	(0.0)
3rd sector insurance risk	R <sub>8</sub>	194.4	193.7	(0.6)
Small amount and short-term insu	ırance risk R <sub>9</sub>	_	=	Ħ
Assumed investment yield risk	R <sub>2</sub>	261.8	261.5	(0.3)
Guaranteed minimum benefit risk	R <sub>7</sub> <sup>(3)</sup>	72.8	69.6	(3.1)
Investment risk	R <sub>3</sub>	1,280.3	1,280.7	+0.3
Business risk	R <sub>4</sub>	38.8	38.7	(0.0)
Colvenov margin ratio	(A) 2) × (B) × 100	869.7%	907.6%	+ 37.9%

Expected disbursements from capital outside the Company and accumulated other comprehensive income, etc. are excluded. (1)

Multiplied by 100% if losses.

<sup>(2)</sup> (3) Calculated by standard method.



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