Presentation of Financial Results for the Nine Months Ended December 2013

February 13, 2014

The Dai-ichi Life Insurance Company, Limited

By your side, for life



DAI-ICHI LIFE

- Favorable sales momentum in growth areas (medical, savings-type and overseas businesses) continued, contributing to a significant growth in ordinary revenues.
- A favorable economic environment improved Dai-ichi Life's investment income, resulting in significant growth in consolidated ordinary profit and net income. In addition, the Group recognized a recovery in growth areas during the December quarter: Dai-ichi Frontier Life improved its bottom line; and TAL had positive growth in its underlying profit.
- The Group's embedded value (preliminary calculation) increased to more than 4 trillion yen with each Group company increasing its embedded value.

Overview of the Group's Financial Results -Consolidated Financial Results Highlights

Achieved growth in topline, led mainly by favorable bancassurance sales.
Achieved growth in bottomline, led mainly by improved investment income.

		9 months ended Dec-12	9 months ended Dec-13 (a)	Cha	nge		Forecasts as of Nov. 14, 2013 (b)	Progress (a/b)
С	onsol. Ordinary revenues	3,583.7	4,477.0	+893.3	+25%		5,589.0	80%
	Non-consolidated	3,037.6	3,268.4	+230.8	+8%		4,197.0	78%
С	onsol. Ordinary profit	112.6	227.7	+115.0	+102%		249.0	91%
	Non-consolidated	119.2	233.8	+114.5	+96%		260.0	90%
С	onsol. Net income	24.6	73.8	+49.2	+199%		57.0	130%
	Non-consolidated	34.3	82.8	+48.5	+141%		70.0	118%

(billions of yen)



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Overview of the Group's Financial Results -Consolidated Financial Information

Favorable insurance sales of our subsidiaries and improved investment gains continued, contributing to our 9 months results.

Statement of Earnings (summarized)⁽¹⁾

Balance Sheet (summarized)

(billions of yen					
	9 months ended Dec-12	9 months ended Dec-13	Change		
Ordinary revenues	3,583.7	4,477.0	+893.3		
Premium and other income	2,551.9	3,153.4	+601.5		
Investment income	837.6	1,075.9	+238.2		
Interest and dividends	510.4	569.0	+58.6		
Gains on sale of securities	171.0	181.9	+10.8		
Gains on investments in separate accounts	118.0	290.1	+172.1		
Other ordinary revenues	194.1	247.6	+53.5		
Ordinary expenses	3,471.0	4,249.3	+778.2		
Benefits and claims	1,968.2	2,128.5	+160.3		
Provision for policy reserves and others	647.0	1,231.1	+584.		
Investment expenses	201.6	181.7	(19.8		
Losses on sale of securities	50.0	49.1	(0.9		
Losses on valuation of securities	53.4	0.8	(52.6		
Derivative transaction losses	30.2	54.5	+24.3		
Operating expenses	345.0	378.2	+33.		
Ordinary profit	112.6	227.7	+115.0		
Extraordinary gains	4.9	2.3	(2.5		
Extraordinary losses	21.6	29.4	+7.		
Provision for reserve for policyholder dividends	59.7	70.2	+10.4		
Income before income taxes, etc.	36.1	130.3	+94.		
Total of corporate income taxes	+13.1	57.7	+44.6		
Minority interests in income (loss)	(1.6)	(1.2)	+0.3		
Net income	24.6	73.8	+49.2		

(billions of ye					
		As of Mar-13	As of Dec-13	Change	
Total assets		35,694.4	37,444.6	+1,750.2	
Cash, deposits and ca	III Ioans	848.7	947.6	+98.8	
Monetary claims boug	ht	285.0	283.6	(1.3)	
Securities		29,390.9	31,094.5	+1,703.6	
Loans		3,140.9	3,037.7	(103.2)	
Tangible fixed assets		1,236.2	1,225.6	(10.6)	
Deferred tax assets		67.6	1.7	(65.8)	
Total liabilities		34,045.3	35,473.8	+1,428.5	
Policy reserves and ot	hers	31,703.8	32,916.2	+1,212.4	
Policy reserves		31,012.5	32,199.3	+1,186.8	
Reserve for employees	' retirement benefits	439.7	416.4	(23.2)	
Reserve for price fluctu	ations	89.2	103.7	+14.5	
Total net assets		1,649.0	1,970.7	+321.7	
Total shareholders' eq	uity	563.3	620.8	+57.5	
Total accumulated oth	er comprehensive income	1,078.7	1,344.4	+265.6	
Net unrealized gains	on securities, net of tax	1,099.3	1,370.5	+271.1	
Reserve for land reval	uation	(36.9)	(34.8)	+2.1	

(1) Gains (losses) on investments in separate accounts are offset by provision for (reversal of) policy reserves and accordingly they have no impact on ordinary profit.

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Overview of the Group's Financial Results -Financial Results of each Group Company

	DAI-ICHI LIFE
【TAL(Australia)】 ⁽¹⁾	[Consolidated]
millions of AUD	billions of yen

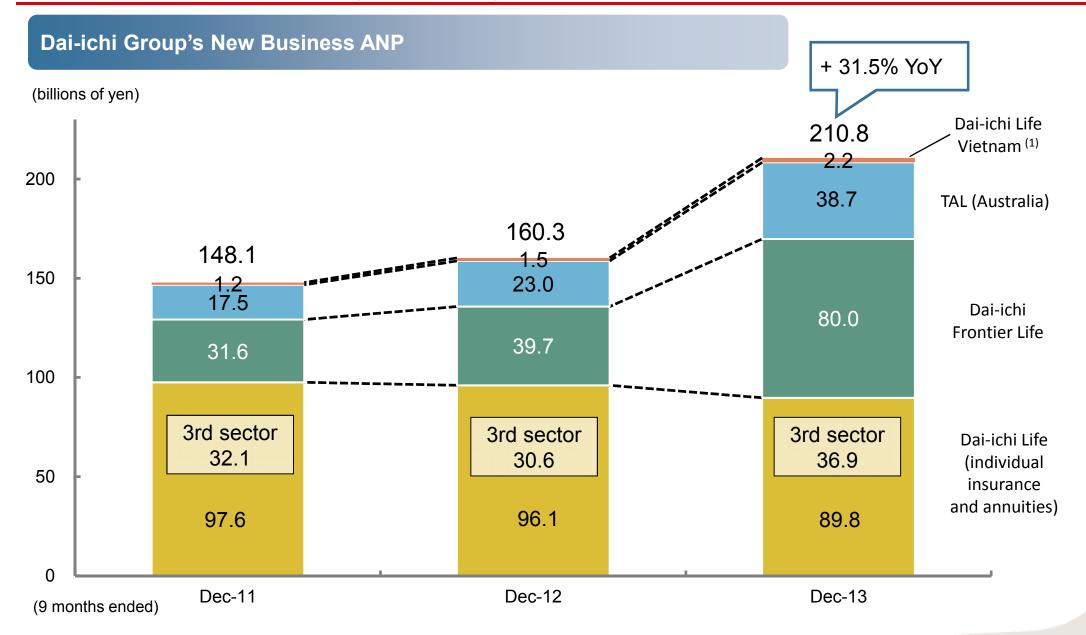
	[Dai-ichi Life]	[Dai-	ichi Frontier	Life]	(ד)	AL(Australia)] ⁽¹⁾	[(Consolidate	d]
		bill	ions of yen		bil	lions of yen		milli	ons of AUD		bil	lions of yen
	9 months	9 months		9 months	9 months		9 months	9 months		9 months	9 months	
	ended	ended	Change YoY	ended	ended	Change YoY	ended	ended	Change YoY	ended	ended	Change YoY
	Dec-12	Dec-13		Dec-12	Dec-13		Dec-12	Dec-13		Dec-12	Dec-13	
Ordinary revenues	3,037.6	3,268.4	+8%	425.8	1,036.4	+143%	1,793	2,062	+15%	3,583.7	4,477.0	+25%
Premium and other income	2,114.2	2,100.9	(1%)	321.4	899.0	+180%	1,370	1,688	+23%	2,551.9	3,153.4	+24%
Investment income	738.1	929.5	+26%	104.3	137.4	+32%	184	244	+33%	837.6	1,075.9	+28%
Ordinary expenses	2,918.3	3,034.6	+4%	438.9	1,048.9	+139%	1,665	1,976	+19%	3,471.0	4,249.3	+22%
Benefits and claims	1,792.3	1,779.2	(1%)	108.5	249.9	+130%	855	1,153	+35%	1,968.2	2,128.5	+8%
Provision for policy reserves and others	341.2	482.2	+41%	290.0	725.4	+150%	357	333	(7%)	647.0	1,231.1	+90%
Investment expenses	190.5	154.6	(19%)	25.6	36.0	+41%	24	24	(3%)	201.6	181.7	(10%)
Operating expenses	295.9	302.5	+2%	13.7	33.9	+148%	364	401	+10%	345.0	378.2	+10%
Ordinary profit (loss)	119.2	233.8	+96%	(13.0)	(12.4)		128	85	(33%)	112.6	227.7	+102%
Extraordinary gains	4.9	2.3	(53%)							4.9	2.3	(52%)
Extraordinary losses	21.3	28.9	+35%	0.2	0.5	+84%				21.6	29.4	+36%
Minority interests in gain (loss) of subsidiaries										(1.6)	(1.2)	
Net income (loss)	34.3	82.8	+141%	(13.4)	(13.0)		86	52	(39%)	24.6	73.8	+199%

(1) Figures of TAL are disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life's disclosure standards.

Overview of the Group's Financial Results -Trends in New Business (ANP basis)

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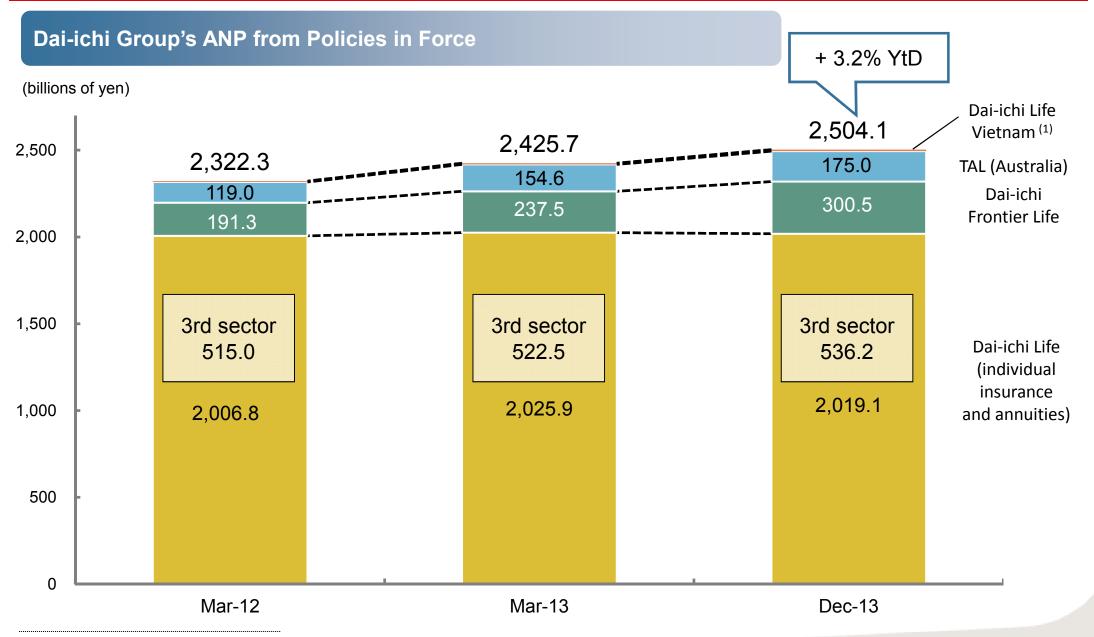


⁽¹⁾ The fiscal year of Dai-ichi Life Vietnam ends on December 31. New business ANPs of Dai-ichi Life Vietnam represent those for the nine months ended September 30, 2011, 2012 and 2013.

Overview of the Group's Financial Results -Trends in Policies in Force (ANP basis)

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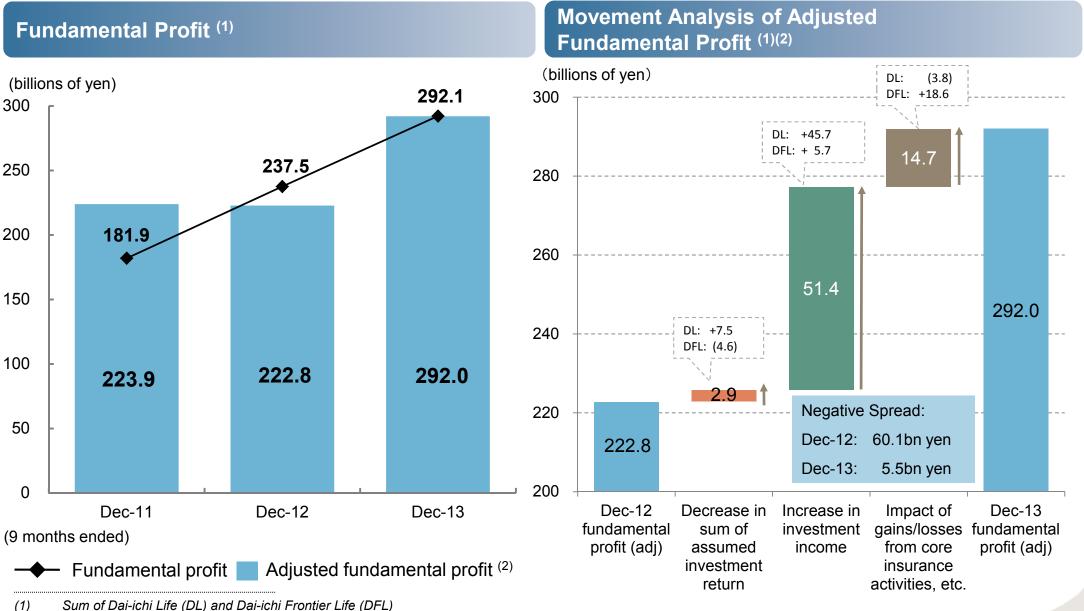


⁽¹⁾ The fiscal year of Dai-ichi Life Vietnam ends on December 31. ANP from policies in force of Dai-ichi Life Vietnam as of Mar-12, Mar-13 and Dec-13 were 5.0 billion yen, 7.5 billion yen and 9.3 billion yen, respectively.

Overview of the Group's Financial Results -Fundamental Profit

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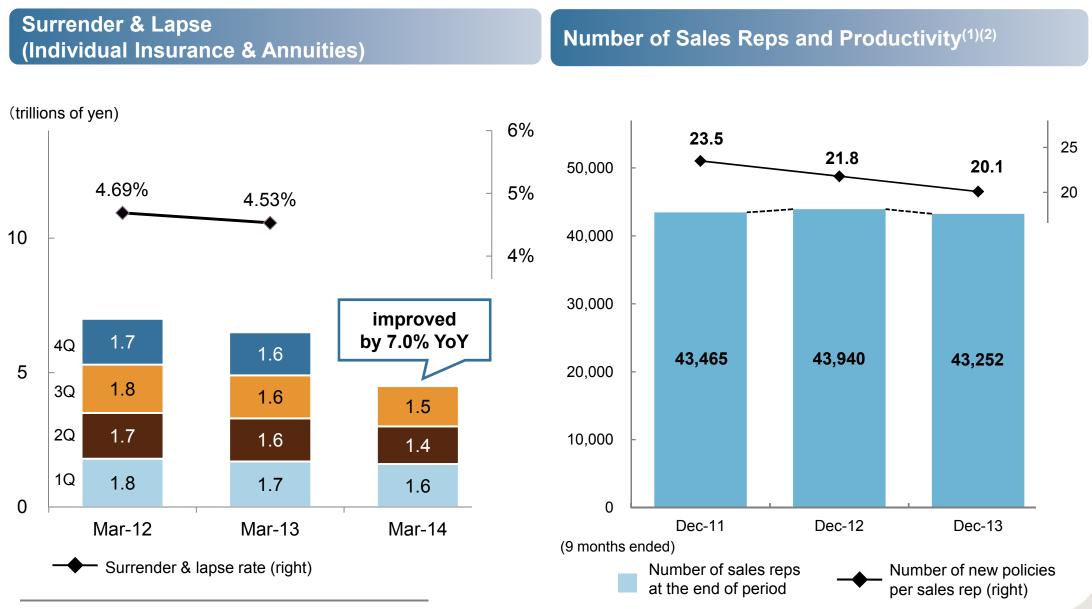


(2) Adjusted fundamental profit = (fundamental profit) \pm (provision for (reversal of) policy reserve associated with minimum guarantee benefit risk of variable annuities)

Dai-ichi Life's Results (Non-Consolidated) -Surrender and Lapse, Number of Sales Representatives and Productivity

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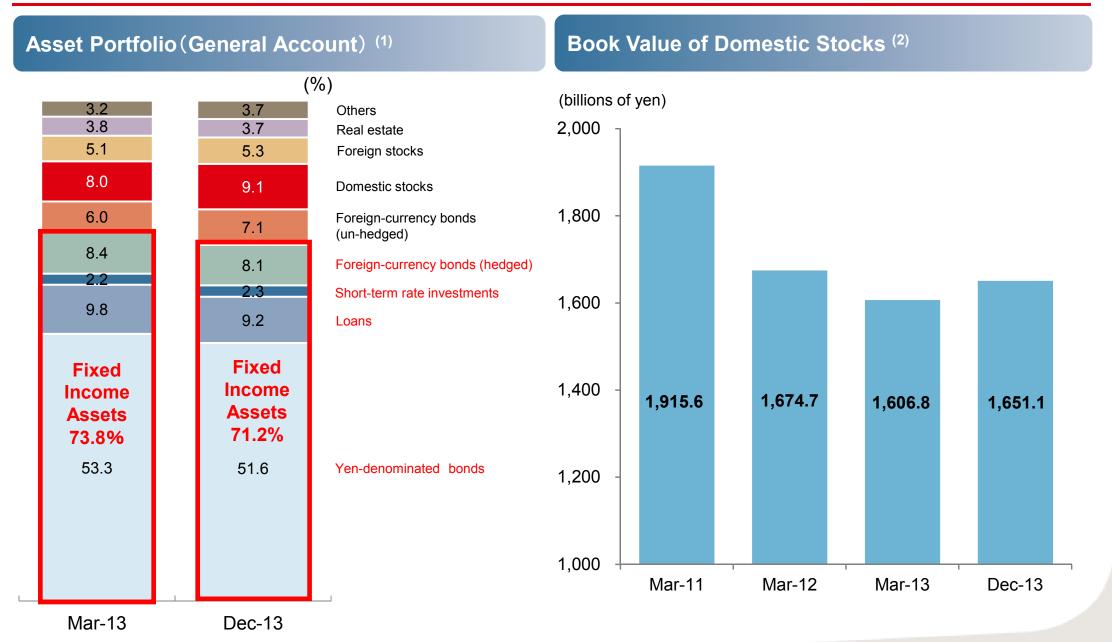


The number of sales representatives does not include those who are not full-time employees of Dai-ichi Life and are engaged mainly in ancillary work.
Calculated by dividing the number of new policies (incl. conversions) by the average number of sales representatives in each period (calculated using the number of representatives at the beginning and the end of each period).

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Dai-ichi Life's Results (Non-Consolidated) -General Account Assets

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(1) Carrying amount - basis

(2) Book value of domestic stocks with fair value (excluding stocks of subsidiaries / affiliated companies and unlisted companies)

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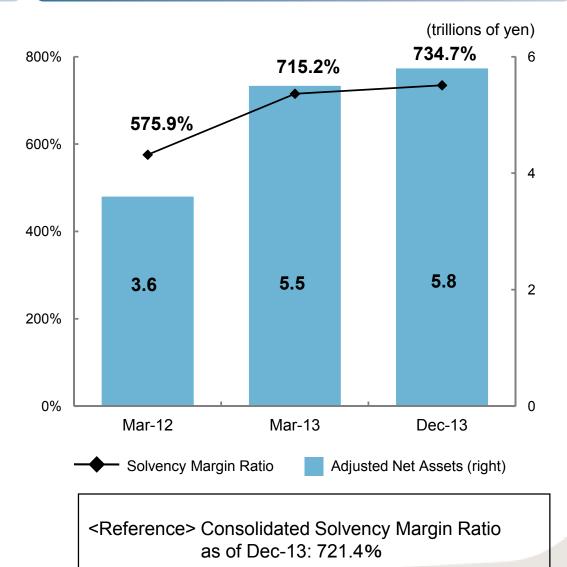
Dai-ichi Life's Results (Non-Consolidated) -Status of Financial Soundness

DAI-ICHI LIFE

Unrealized Gain/Loss(General Account)

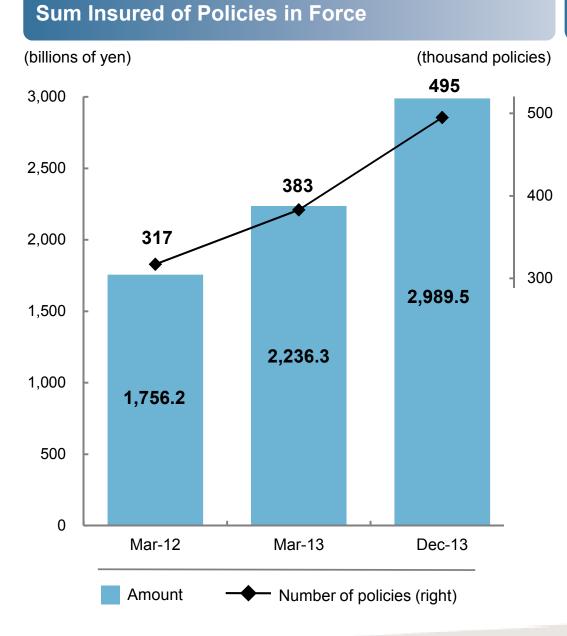
		As of Mar-13	As of Dec-13	Change
Se	ecurities	2,814.4	2,958.6	+144.1
	Domestic bonds	1,627.5	1,238.3	(389.1)
	Domestic stocks	643.3	1,023.6	+380.2
	Foreign securities	505.0	640.5	+135.5
Re	eal estate	21.4	45.2	+23.7
General Account total		2,833.9	2,998.8	+164.9

Solvency Margin Ratio & Adjusted Net Assets



Consolidated Subsidiaries' Results - Dai-ichi Frontier Life

DAI-ICHI LIFE



Earnings

	(bil	lions of yen)
	9 months	9 months
	ended	ended
	Dec-12	Dec-13
Ordinary revenues	425.8	1,036.4
Premium and other income	321.4	899.0
Variable products	57.4	236.3
Fixed products (yen-denominated)	104.2	281.5
Fixed products (foreign currency-denominated)	124.6	293.0
Investment income	104.3	137.4
Hedge gains related to GMMB risk (A)	-	-
Ordinary expenses	438.9	1,048.9
Provision for policy reserves and other	290.0	725.4
Related to GMMB risk (negative indicates a reversal) (B)	(13.6)	1.4
Provision for contingency reserve (C)	13.9	12.9
Investment expenses	25.6	36.0
Hedge losses related to GMMB risk (D)	21.6	26.0
Ordinary profit (loss)	(13.0)	(12.4)
Net income (loss)	(13.4)	(13.0)
Net income - (A) + (B) + (C) + (D)	8.4	27.5

[Additional reconciliation items for normalized income] Reinsurance balance

Reinsurance claims recoveries	35.0	88.1
Reinsurance premiums ceded	46.7	96.0
Net reinsurance income (expense)	(11.6)	(7.9)

Reserve position related to market value adjustment of fixed annuities

(Provision for) /reversal of policy reserve	(3.8)	1.3
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Consolidated Subsidiaries' Results - Business Results of TAL⁽¹⁾

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Earnings

		(mill	ions of AUD)
	9 months ended Dec-12	9 months ended Dec-13	% Change
Ordinary revenues ⁽²⁾	1,793	2,062	+ 15%
Premium and other income ⁽²⁾	1,370	1,688	+ 23%
Ordinary profit ⁽²⁾	128	85	(33%)
Net income (A) ⁽²⁾	86	52	(39%)
Adjustments after tax (B)	12	31	
Discount rate changes	(17)	8	
Amortization charges	16	15	
Others	13	7	
Underlying profit (A + B)	99	84	(15%)
<reference></reference>			- ·
	As of Dec-12	As of Dec-13	

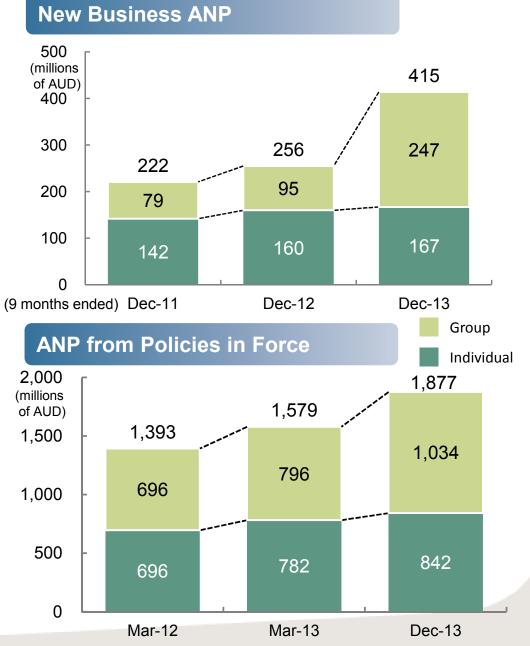
Figures for the consolidated holding company (i.e., TAL Dai-ichi Life Australia Pty Ltd).
Disclosed after re-classifying items from TAL's financial statements under Australian acco

JPY/AUD exchange rate

 Disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life's disclosure standards (excluding adjustments after tax and underlying profit).

89.80

93.24



Earnings Guidance - Guidance for the Year Ending March 2014

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- Our consolidated results for the nine months exceeded the revised annual guidance we announced on November 14, 2013.
- Currently, uncertainty is mounting regarding emerging economies and other factors and could impact our accounting profit for the full year. From that perspective, we decided to maintain this annual guidance.

	Year ended Mar-13	Year ending Mar-14 *Forecast revised on Nov 14, 2013	Change
Ordinary revenues	5,283.9	5,589.0	+305.0
Dai-ichi Life non-consolidated	4,315.9	4,197.0	(118.9)
Dai-ichi Frontier	781.7	1,184.0	+402.2
TAL (millions of AUD)	2,386	2,650	+263
Ordinary profit	157.2	249.0	+91.7
Dai-ichi Life non-consolidated	173.8	260.0	+86.1
Dai-ichi Frontier	(28.6)	(20.0)	+8.6
TAL (millions of AUD)	131	110	(21)
Net income	32.4	57.0	+24.5
Dai-ichi Life non-consolidated	51.4	70.0	+18.5
Dai-ichi Frontier ⁽¹⁾	(26.5)	(18.9)	+7.6
TAL (millions of AUD)	91	70	(21)
Dividends per share (yen) ⁽²⁾	16	20	+4

(billions of yen unless otherwise noted)

(Reference) Fundamental profit

Sum of Dai-ichi Life and Dai-ichi Frontier	347.6	around 340.0	(7.6)
Dai-ichi Life non-consolidated	314.5	around 330.0	+15.4

(1) Calculated based on Dai-ichi Life's interest in Dai-ichi Frontier Life.

(2) Dividends per share for both the year ended March 2013 and the year ending March 2014 (forecast) reflected our 1:100 share split on October 1, 2013.

■ Group EEV increased due to the rise in stock prices, weaker yen, and acquisition of new business.

<u>EEV</u>	<u>of the Group (preliminary ca</u>	alculation)			(billi	ons of yen)
		Sep-13	De	ec-13	Ch	ange
EEV		3,776.9	ca.	4,230	ca.	+460
	Adjusted net worth	3,066.5	ca.	3,380	ca.	+320
	Value of in-force business	710.3	ca.	850	ca.	+140

EEV of Dai-ichi (non-consolidated, preliminary calculation)

				(billions of yen)
		Sep-13	Dec-13	Change
E	EV	3,786.8	ca. 4,230	ca. +440
	Adjusted net worth	3,173.6	ca. 3,480	ca. +310
	Value of in-force business	613.1	ca. 750	ca. +130

EEV of TAL (preliminary calculation)

					(billions of yen)
		Sep-13	Dee	c-13	Change
Е	EV	172.1	ca.	180	ca. +10
	Adjusted net worth	87.2	ca.	90	ca. +10
	Value of in-force business	84.9	ca.	90	ca. +0

Exchange rates used for EEV as of Sep-13: JPY 90.87 to AUD 1.00 Exchange rates used for EEV as of Dec-13: JPY 93.24 to AUD 1.00

EEV of Dai-ichi Frontier Life (preliminary calculation)

				1)	Dillions	or yen)
		Sep-13	De	c-13	Cha	inge
EI	ΞV	134.0	ca.	150	ca.	+10
	Adjusted net worth	120.3	ca.	130	ca.	+10
	Value of in-force business	13.6	ca.	20	ca.	+0

<Reference>EEV of TAL in AUD

(oreliminary calculation))		(m	<u>illions o</u>	f AUD)
		Sep-13	De	ec-13	Cha	nge
Е	EV	1,894	ca.	1,900	ca.	+0
	Adjusted net worth	960	ca.	1,000	ca.	+0
	Value of in-force business	934	ca.	900	ca.	(0)



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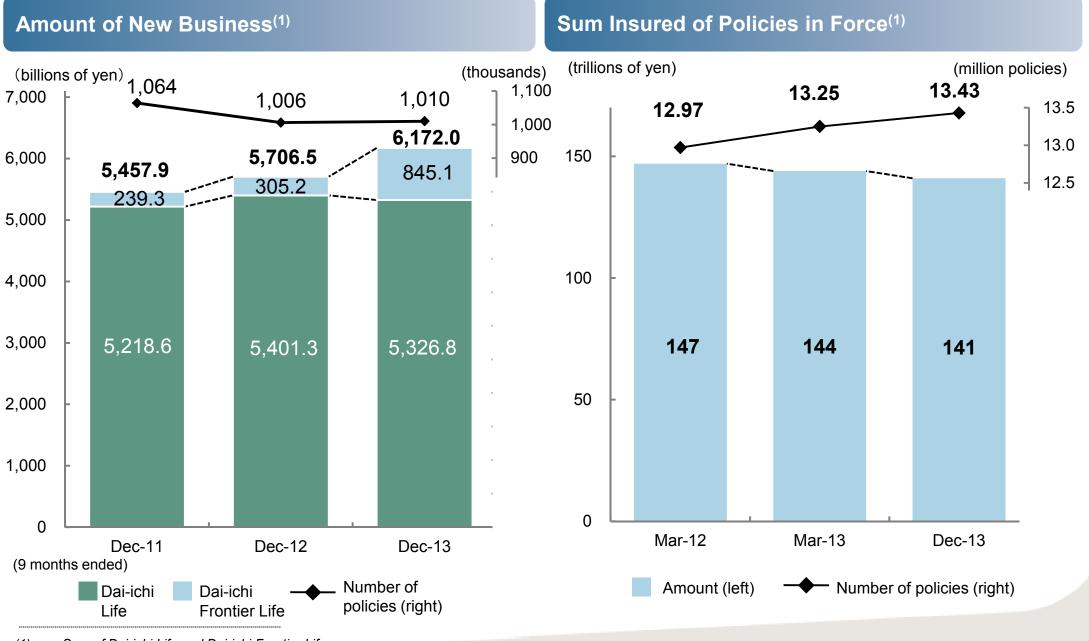


Appendix

Appendix - Policy Trend (Individual Insurance, Individual Annuities)

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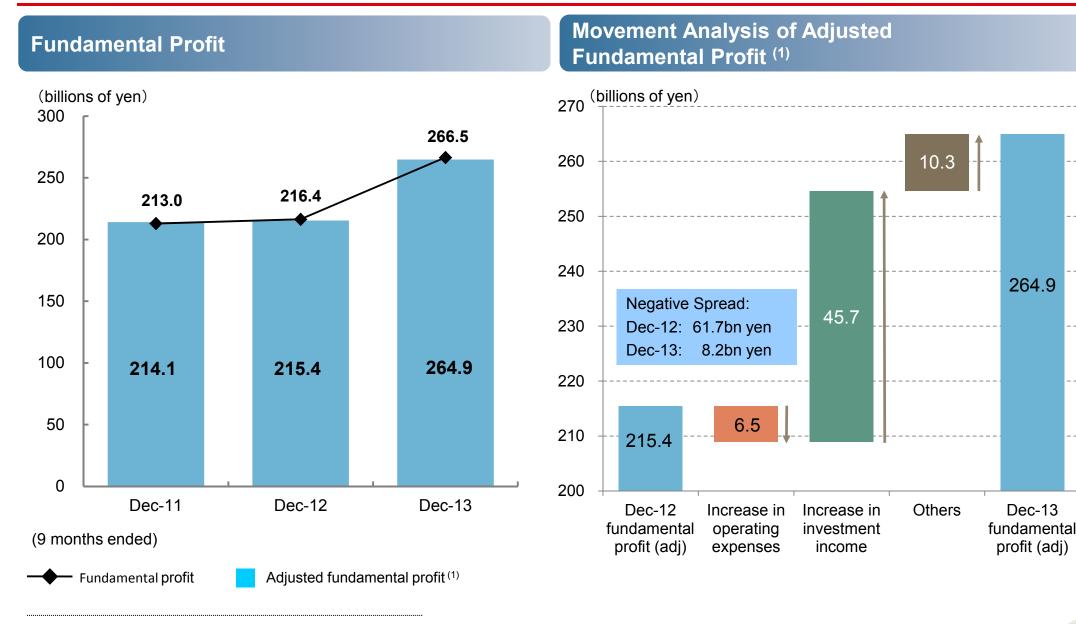


⁽¹⁾ Sum of Dai-ichi Life and Dai-ichi Frontier Life

Appendix - Fundamental Profit (Dai-ichi Life Non-Consolidated)

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(1) Adjusted fundamental profit = (fundamental profit) \pm (provision for (reversal of) policy reserve associated with minimum guarantee benefit risk of variable annuities)

Appendix -Summary Financial Statements (Dai-ichi Life Non-Consolidated)

DAI-ICHI LIFE

Statement of Earnings⁽¹⁾

			(bill	ions of yen)
		9 months ended Dec-12	9 months ended Dec-13	Change
0	rdinary revenues	3,037.6	3,268.4	+230.8
	Premium and other income	2,114.2	2,100.9	(13.2)
	Investment income	738.1	929.5	+191.4
	Interest and dividends	501.8	556.0	+54.2
	Gains on sale of securities	168.0	173.8	+5.8
	Gains on investments in separate accounts	43.6	175.9	+132.2
	Other ordinary revenues	185.3	237.9	+52.6
O	rdinary expenses	2,918.3	3,034.6	+116.2
	Benefits and claims	1,792.3	1,779.2	(13.1)
	Provision for policy reserves and others	341.2	482.2	+141.0
	Investment expenses	190.5	154.6	(35.9)
	Losses on sale of securities	50.0	49.0	(1.0)
	Losses on valuation of securities	53.4	0.8	(52.6)
	Derivative transaction losses	22.3	40.0	+17.7
	Operating expenses	295.9	302.5	+6.5
O	rdinary profit	119.2	233.8	+114.5
E>	ktraordinary gains	4.9	2.3	(2.5)
E>	ktraordinary losses	21.3	28.9	+7.5
Pr	ovision for reserve for policyholder dividends	59.7	70.2	+10.4
Inc	come before income taxes	43.0	137.0	+93.9
Тс	otal of corporate income taxes	8.7	54.1	+45.4
Ne	et income	34.3	82.8	+48.5

Balance Sheet

(billions of yen)

			liiu)	ions of yen)
		As of Mar-13	As of Dec-13	Change
Tota	al assets	33,072.4	34,078.6	+1,006.2
C	Cash, deposits and call loans	729.4	799.1	+69.7
Ν	/lonetary claims bought	283.1	277.6	(5.4)
S	Securities	27,161.9	28,169.9	+1,007.9
L	oans	3,139.6	3,036.3	(103.3)
ר	angible fixed assets	1,236.0	1,225.3	(10.6)
	Deferred tax assets	65.5	-	(65.5)
Tota	al liabilities	31,394.7	32,059.3	+664.5
F	Policy reserves and others	29,168.3	29,641.2	+472.8
	Policy reserves	28,637.0	29,112.5	+475.4
	Contingency reserve	495.0	513.0	+18.0
F	Reserve for employees' retirement benefits	437.5	413.9	(23.5)
F	Reserve for price fluctuations	88.4	102.4	+14.0
	Deferred tax liabilities	-	24.0	+24.0
Tota	al net assets	1,677.6	2,019.3	+341.6
Г	otal shareholders' equity	623.5	689.8	+66.3
Г	otal of valuation and translation adjustments	1,053.7	1,328.9	+275.1
	Net unrealized gains (losses) on securities, net of tax	1,092.5	1,367.3	+274.8
	Reserve for land revaluation	(36.9)	(34.8)	+2.1

(1) Gains (losses) on investments in separate accounts are offset by provision for (reversal of) policy reserves and accordingly they have no impact on ordinary profit.

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Statement of Earnings

(billions of yen)				
		9 months ended Dec-12	9 months ended Dec-13	Change
Orc	linary revenues	425.8	1,036.4	+610.6
	Premium and other income	321.4	899.0	+577.5
	Investment income	104.3	137.4	+33.0
Orc	linary expenses	438.9	1,048.9	+609.9
	Benefits and claims	108.5	249.9	+141.4
	Provision for policy reserves and others	290.0	725.4	+435.4
	Investment expenses	25.6	36.0	+10.4
	Operating expenses	13.7	33.9	+20.2
Orc	linary profit (loss)	(13.0)	(12.4)	+0.6
Ext	raordinary gains (losses)	(0.2)	(0.5)	(0.2)
Inco	ome (loss) before income taxes	(13.3)	(12.9)	+0.4
Tot	al of corporate income taxes	0.0	0.1	+0.0
Net	tincome (loss)	(13.4)	(13.0)	+0.3

(billions of yen)

Balance Sheet

				(billic	ons of yen)
			As of Mar-13	As of Dec-13	Change
Tota	al as	sets	2,373.1	3,102.6	+729.4
	Cas	h, deposits and call loans	62.5	88.2	+25.6
	Sec	curities	2,236.5	2,937.4	+700.9
Tota	al lia	bilities	2,308.6	3,054.6	+745.9
	Pol	icy reserves and others	2,269.9	2,995.4	+725.4
		Policy reserves	2,268.4	2,993.3	+724.9
		Contingency reserve	92.4	105.3	+12.9
Tota	al ne	t assets	64.5	47.9	(16.5)
	Tot	al shareholders' equity	57.2	44.2	(13.0)
		Capital stock	117.5	117.5	-
		Capital surplus	67.5	67.5	-
		Retained earnings	(127.7)	(140.7)	(13.0)



Statement of Earnings⁽¹⁾⁽²⁾

		(mil	lions of AUD)
	9 months ended Dec-12	9 months ended Dec-13	Change
Ordinary revenues	1,793	2,062	+268
Premium and other income	1,370	1,688	+317
Investment income	184	244	+60
Other ordinary revenues	239	129	(109)
Ordinary expenses	1,665	1,976	+310
Benefits and claims	855	1,153	+297
Provision for policy reserves and others	357	333	(24)
Investment expenses	24	24	(0)
Operating expenses	364	401	+36
Other ordinary expenses	62	64	+1
Ordinary profit	128	85	(42)
Total of corporate income taxes	41	33	(8)
Net income	86	52	(34)
Underlying profit	99	84	(14)

Balance Sheet⁽¹⁾⁽²⁾

(millions of AUD)

			(
		As of Mar-13	As of Dec-13	Change
То	tal assets	5,499	5,930	+431
	Cash, deposits and call loans	467	551	+83
	Securities	2,808	2,876	+68
	Tangible fixed assets	-	0	+0
	Intangible fixed assets	1,263	1,279	+15
	Consolidation goodwill	783	789	+5
	Other intangible fixed assets	480	490	+10
	Reinsurance receivable	48	99	+50
	Other assets	910	1,123	+212
То	tal liabilities	3,688	4,067	+378
	Policy reserves and others	2,611	2,875	+263
	Reinsurance payables	295	362	+66
	Other liabilities	680	710	+29
	Deferred tax liabilities	101	120	+18
То	tal net assets	1,810	1,862	+52
	Total shareholders' equity	1,810	1,862	+52
	Capital stock	1,630	1,630	-
	Retained earnings	180	232	+52

⁽¹⁾ Figures for consolidated holding company (i.e., TAL Dai-ichi Life Australia Pty Ltd).

⁽²⁾ Figures for TAL (excluding underlying profit) are disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life's disclosure standards.

DAI-ICHI LIFE

Appendix -Sensitivities to Financial Markets (Non-Consolidated Basis)

	Sensitivities ⁽¹⁾	Breakeven Points ⁽²⁾
	Nikkei 225 1,000 yen change:	Nikkei 225
Domestic stocks	December 2013: \pm 160 billion yen (March 2013: \pm 170 billion yen)	December 2013: 9,500 yen (March 2013: 8,600 yen)
	10-year JGB Yield 10bp change:	10-year JGB Yield
Domestic bonds	December 2013: \pm 240 billion yen * (March 2013: \pm 240 billion yen)	December 2013: 1.2% * (March 2013: 1.2%)
	* Available-for-sale securities: December 2013: \pm 30 billion yen (March 2013: \pm 50 billion yen)	* Available-for-sale securities: December 2013: 1.5% (March 2013: 1.4%)
	JPY / USD 1 yen change:	JPY / USD
Foreign securities	December 2013: ±28 billion yen (March 2013: ±26 billion yen)	December 2013: \$1 = 89 yen (March 2013: 84 yen)

(1) Sensitivities indicate the impact of fluctuations in the market value of related assets.

(2) Breakeven points indicate assumptions when unrealized gains or losses of the related assets would be zero. Figures for foreign securities are calculated for foreign exchange factors only, based on the JPY/USD exchange rate (assuming all are in USD).



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