



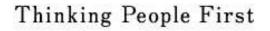
Presentation of Financial Results for the Fiscal Year Ended March 2013

May 15, 2013 The Dai-ichi Life Insurance Company, Limited



Financial Results Highlights

- We increased both our ordinary revenue and net income: Insurance sales, especially in our growth areas, exceeded our original forecast and net investment income improved significantly due to recovery of the financial markets. Dai-ichi Life on a non-consolidated basis and Dai-ichi Frontier Life (DFL) accelerated strengthening their financial soundness by accumulating retained earnings (contingency reserve and reserve for price fluctuations) ahead of our original schedule.
- Although we experienced a harsh business environment in the two year period covered by the prior medium-term management plan due to the Great East Japan Earthquake, European sovereign debt crisis and other factors, we managed to return to the growth track. We have shifted into high gear for more pronounced growth under the new medium-term management plan covering the next three years.
- We forecast to maintain the increasing trend in net income this year. We have steadily progressed our initiatives to strengthen our financial soundness and, therefore, we also raised our dividend forecast for FY2013.



Overview of the Group's Financial Results

<Translated from Japanese>



Consolidated Financial Results Highlights

- We increased both our ordinary revenues and net income.
- We achieved a significant increase in net income even after providing for retained earnings (contingency reserve and reserve for price fluctuations) ahead of our original schedule.

| | | | | | (billions of yen) | | <reference></reference> | |
|---|--------------------------|----------------------|--------------------------|--------|-------------------|--|--|-------------------|
| | | Year ended Mar-12 | Year ended Mar-13 (a) | Cha | nge | | Forecasts as of May 15, 2012 (b) | Progress (a/b) |
| C | onsol. Ordinary revenues | 4,931.7 | 5,283.9 | +352.2 | +7% | | 4,596.0 | 115% |
| | Non-consolidated | 4,398.2 | 4,315.9 | (82.2) | (2%) | | 3,988.0 | 108% |
| C | onsol. Ordinary profit | 225.9 | 157.2 | (68.6) | (30%) | | 138.0 | 114% |
| | Non-consolidated | 243.7 | 173.8 | (69.9) | (29%) | | 156.0 | 111% |
| C | onsol. Net income | 20.3 | 32.4 | +12.0 | +59% | | 25.0 | 130% |
| | Non-consolidated | 17.6 | 51.4 | +33.8 | +192% | | 44.0 | 117% |



Consolidated Financial Information

Led by favorable insurance sales and improvement in net investment income, we increased both ordinary revenues and net income and also accelerated our initiatives to strengthen financial soundness.

Statements of Earnings (summarized)⁽¹⁾

Balance Sheet (summarized)

(billions of yen)

| | | | | is or yen) |
|----------------------------------|---|----------------------|----------------------|------------|
| | | Year ended Mar-12 | Year ended Mar-13 | Change |
| Ord | inary revenues | 4,931.7 | 5,283.9 | +352.2 |
| ſ | Premium and other income | 3,539.5 | 3,646.8 | +107.2 |
| | Investment income | 1,035.6 | 1,335.1 | +299.4 |
| | Interest and dividends | 698.6 | 709.5 | +10.9 |
| | Gains on sale of securities | 259.6 | 226.5 | (33.0) |
| | Gains on investments in separate accounts | 71.1 | 335.2 | +264.1 |
| | Other ordinary revenues | 356.5 | 302.0 | (54.5) |
| Ord | inary expenses | 4,705.8 | 5,126.6 | +420.8 |
| ſ | Benefits and claims | 2,688.4 | 2,795.3 | +106.9 |
| | Provision for policy reserves and others | 718.6 | 1,191.9 | +473.2 |
| | Investment expenses | 380.3 | 221.7 | (158.5) |
| | Losses on sale of securities | 180.7 | 66.2 | (114.5) |
| | Losses on valuation of securities | 44.7 | 3.2 | (41.5) |
| | Derivative transaction losses | 36.5 | 63.3 | +26.8 |
| | Operating expenses | 471.0 | 486.4 | +15.3 |
| Ord | inary profit | 225.9 | 157.2 | (68.6) |
| Ext | raordinary gains | 30.4 | 8.8 | (21.5) |
| Ext | raordinary losses | 36.3 | 24.0 | (12.2) |
| Prov | vision for reserve for policyholder dividends | 69.0 | 86.0 | +17.0 |
| Income before income taxes, etc. | | 151.0 | 56.1 | (94.9) |
| Total of corporate income taxes | | 133.6 | 26.5 | (107.0) |
| Min | ority interests in income (loss) | (2.9) | (2.8) | +0.0 |
| Net | income | 20.3 | 32.4 | +12.0 |

| | | (billio | ns of yen) |
|--|-----------------|-----------------|------------|
| | As of Mar-12 | As of Mar-13 | Change |
| Total assets | 33,468.6 | 35,694.4 | +2,225.7 |
| Cash, deposits and call loans | 564.3 | 848.7 | +284.3 |
| Monetary claims bought | 294.3 | 285.0 | (9.2) |
| Securities | 27,038.7 | 29,390.9 | +2,352.1 |
| Loans | 3,413.6 | 3,140.9 | (272.6) |
| Tangible fixed assets | 1,254.6 | 1,236.2 | (18.4) |
| Deferred tax assets | 284.5 | 67.6 | (216.9) |
| Total liabilities | 32,476.9 | 34,045.3 | +1,568.4 |
| Policy reserves and others | 30,489.9 | 31,703.8 | +1,213.9 |
| Policy reserves | 29,862.7 | 31,012.5 | +1,149.8 |
| Reserve for employees' retirement benefits | 433.7 | 439.7 | +5.9 |
| Reserve for price fluctuations | 74.8 | 89.2 | +14.3 |
| Total net assets | 991.7 | 1,649.0 | +657.2 |
| Total shareholders' equity | 569.2 | 563.3 | (5.9) |
| Total accumulated other comprehensive income | 413.2 | 1,078.7 | +665.5 |
| Net unrealized gains on securities, net of tax | 483.4 | 1,099.3 | +615.9 |
| Reserve for land revaluation | (61.6) | (36.9) | +24.6 |

(1) Gains (tosses) on investments in separate accounts are offset by provision for (reversal of) policy reserves, so that they have no impact on ordinary profit.

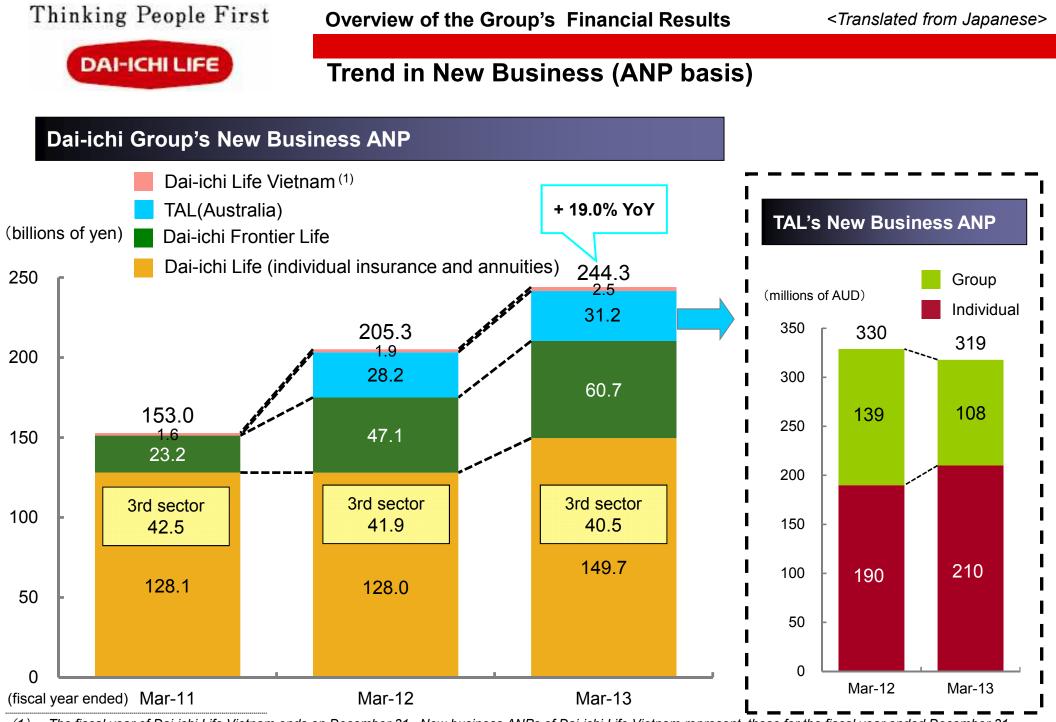
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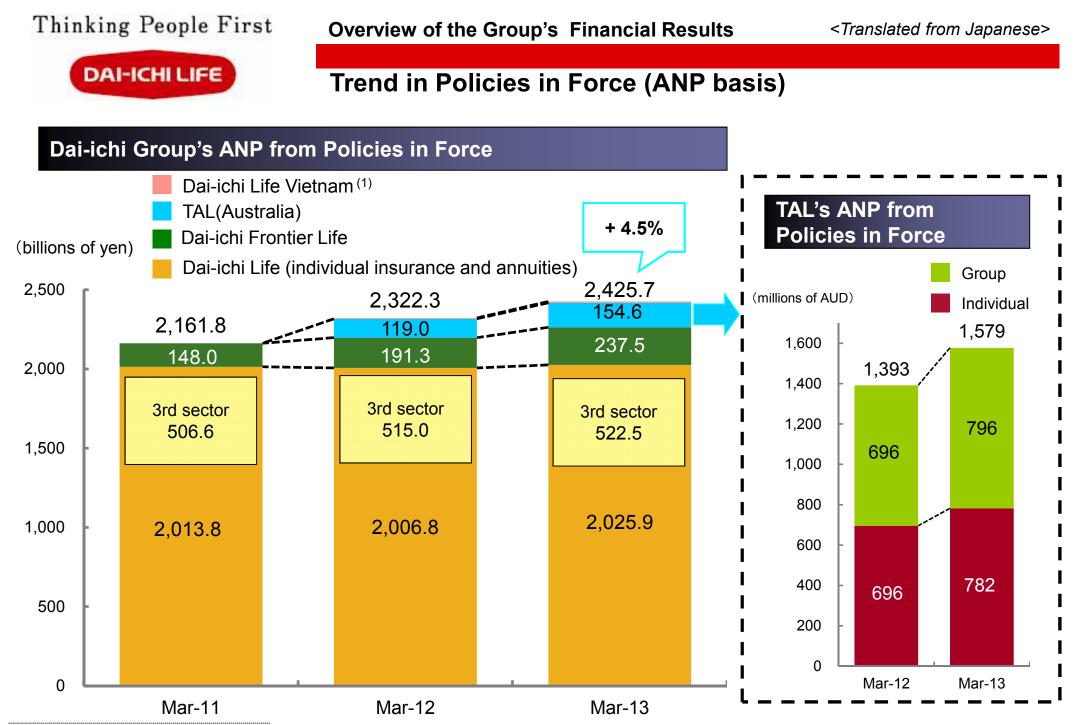
Financial Results of each Group Company

| | [Dai-ichi Life] [Dai-ichi Frontier Life] [TAL(Austral | | AL(Australia |)] ⁽¹⁾ | [C | [Consolidated] | | | | | | |
|--|---|---------|--------------|-------------------|------------|----------------|--------|-----------------|--------|-----------------|---------|--------|
| | | bill | ions of yen | | bill | ions of yen | | millions of AUD | | billions of yen | | |
| | Year | Year | | Year | Year | | Year | Year | | Year | Year | |
| | ended | ended | Change | ended | ended | Change | ended | ended | Change | ended | ended | Change |
| | Mar-12 | Mar-13 | | Mar-12 | Mar-13 | | Mar-12 | Mar-13 | | Mar-12 | Mar-13 | |
| Ordinary revenues | 4,398.2 | 4,315.9 | (2%) | 414.8 | 781.7 | +88% | 2,041 | 2,386 | +17% | 4,931.7 | 5,283.9 | +7% |
| Premium and other income | 3,056.0 | 2,921.8 | (4%) | 348.5 | 551.0 | +58% | 1,640 | 1,864 | +14% | 3,539.5 | 3,646.8 | +3% |
| Investment income | 974.0 | 1,104.4 | +13% | 66.2 | 230.7 | +248% | 106 | 281 | +164% | 1,035.6 | 1,335.1 | +29% |
| Ordinary expenses | 4,154.4 | 4,142.1 | (0%) | 443.1 | 810.3 | +83% | 1,898 | 2,254 | +19% | 4,705.8 | 5,126.6 | +9% |
| Benefits and claims | 2,508.7 | 2,467.7 | (2%) | 94.0 | 225.5 | +140% | 1,096 | 1,177 | +7% | 2,688.4 | 2,795.3 | +4% |
| Provision for policy reserves and others | 431.6 | 642.7 | +49% | 306.8 | 520.1 | +70% | 251 | 459 | +83% | 718.6 | 1,191.9 | +66% |
| Investment expenses | 363.3 | 206.5 | (43%) | 26.7 | 39.3 | +47% | 33 | 32 | (5%) | 380.3 | 221.7 | (42%) |
| Operating expenses | 415.6 | 408.8 | (2%) | 14.5 | 23.4 | +61% | 441 | 505 | +14% | 471.0 | 486.4 | +3% |
| Ordinary profit (loss) | 243.7 | 173.8 | (29%) | (28.2) | (28.6) | | 142 | 131 | (8%) | 225.9 | 157.2 | (30%) |
| Extraordinary gains | 7.5 | 8.8 | +17% | | | | | | | 30.4 | 8.8 | (71%) |
| Extraordinarylosses | 35.9 | 23.5 | (35%) | 0.2 | 0.3 | +55% | 2 | 1 | (43%) | 36.3 | 24.0 | (34%) |
| Minority interests in gain (loss) of subsidiaries | | | | | | | | | | (2.9) | (2.8) | (3%) |
| Net income (loss) | 17.6 | 51.4 | +192% | (28.5) | (29.5) | | 93 | 91 | (2%) | 20.3 | 32.4 | +59% |

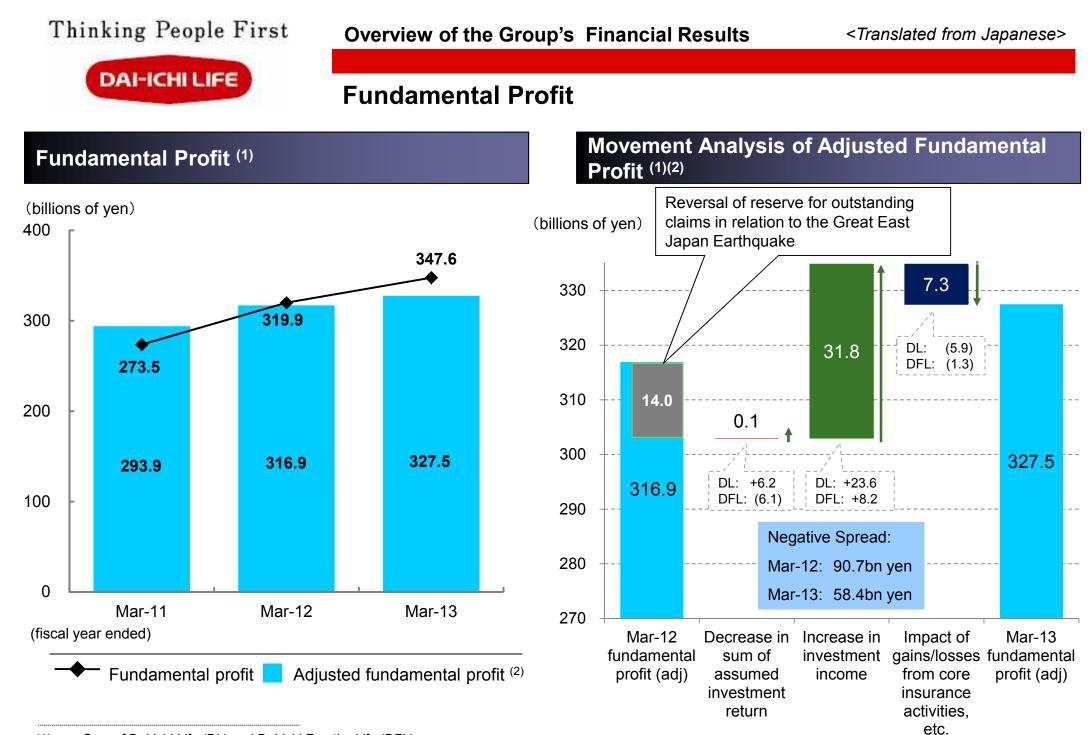
(1) Figures of TAL are disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life's disclosure standards.



(1) The fiscal year of Dai-ichi Life Vietnam ends on December 31. New business ANPs of Dai-ichi Life Vietnam represent those for the fiscal year ended December 31, 2010, 2011 and 2012.



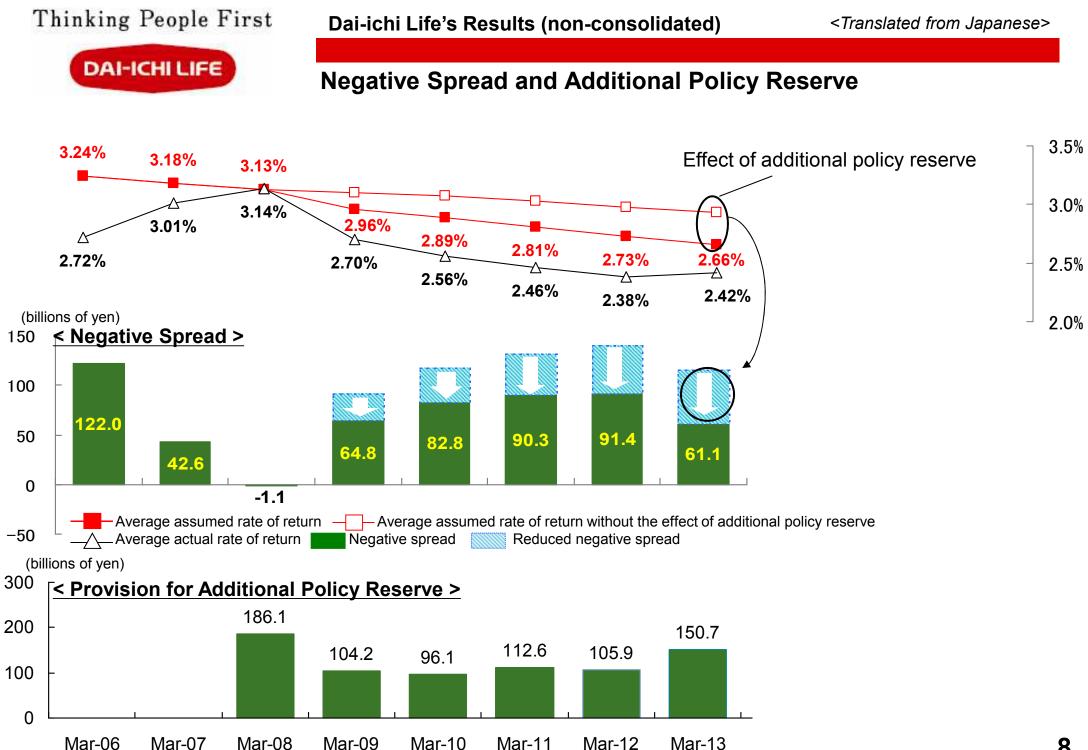
(1) The fiscal year of Dai-ichi Life Vietnam ends on December 31. ANP from policies in force of Dai-ichi Life Vietnam as of Mar-12 and Mar-13 were 5.0 billion yen and 7.5 billion yen, respectively. The figure as of Mar-11 is not calculated.

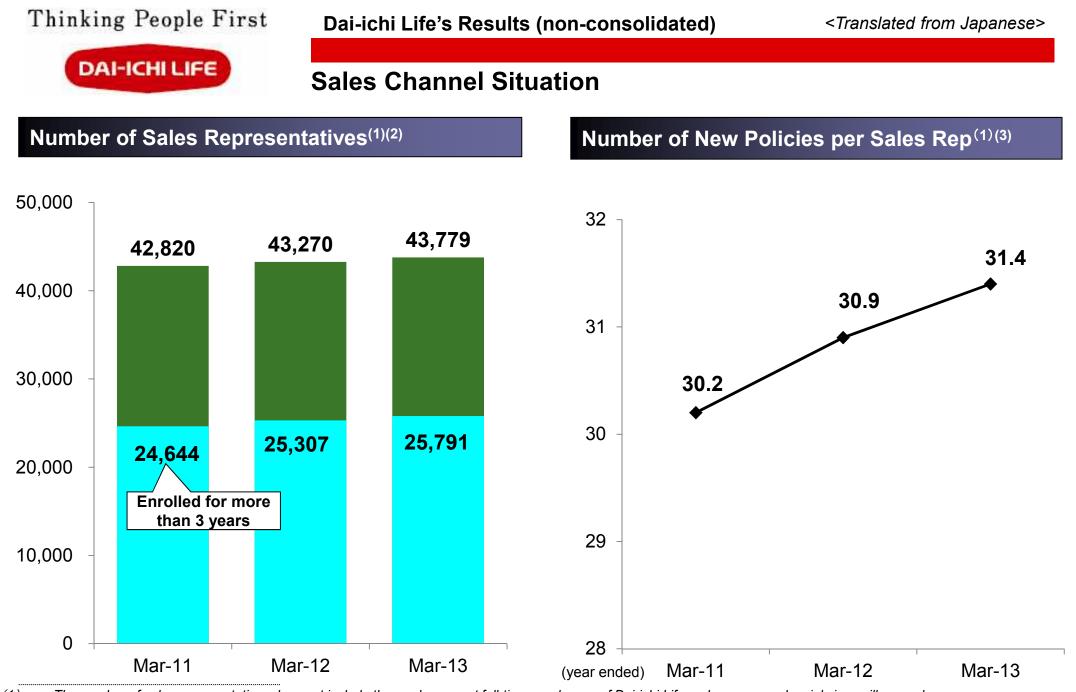


(1) Sum of Dai-ichi Life (DL) and Dai-ichi Frontier Life (DFL)

(2) Adjusted fundamental profit = (fundamental profit) \pm (provision for (reversal of) policy reserve associated with minimum guarantee benefit risk of variable annuities)

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(1) The number of sales representatives does not include those who are not full-time employees of Dai-ichi Life and are engaged mainly in ancillary works.

(2) The number of sales representatives who have been enrolled for more than three years is on the basis of April 1 of each year.

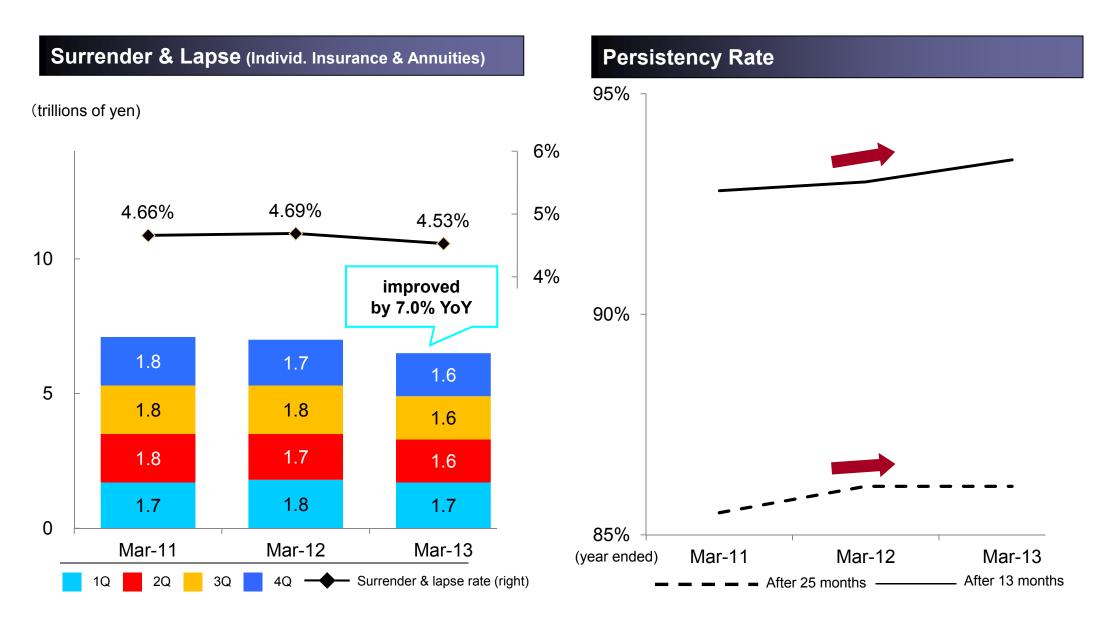
(3) Calculated by dividing the number of new policies (incl. conversions) by the average number of sales representatives in each period (calculated using the number of representatives at the beginning and the end of each period).

Dai-ichi Life's Results (non-consolidated)

<Translated from Japanese>



Surrender and Lapse, Persistency Rate

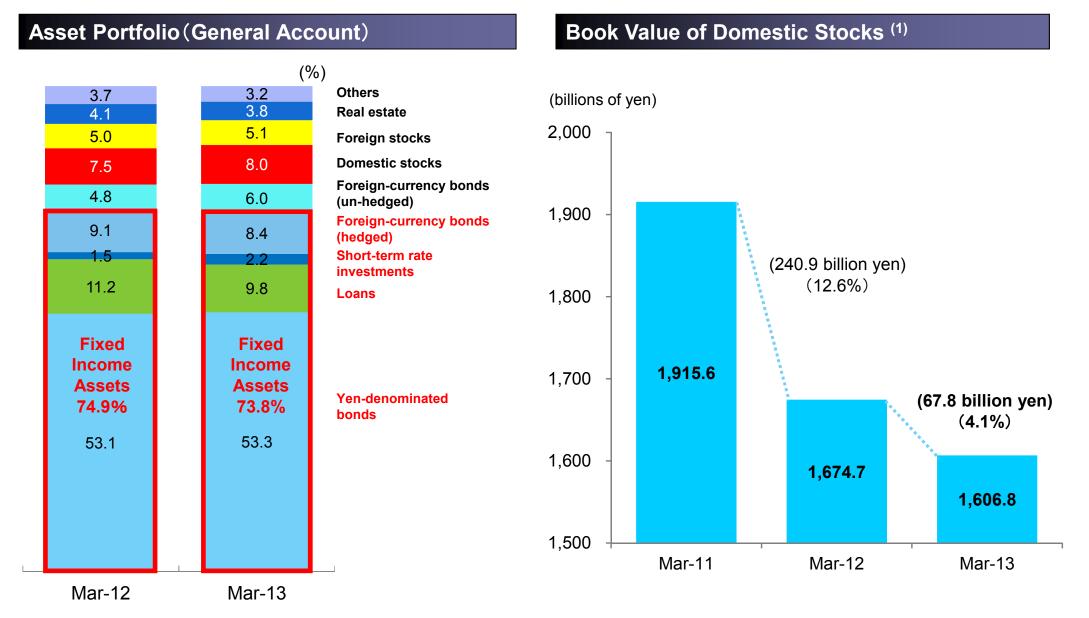


Dai-ichi Life's Results (non-consolidated)

<Translated from Japanese>

DAI-ICHI LIFE

General Account Assets (1)



Dai-ichi Life's Results (non-consolidated)

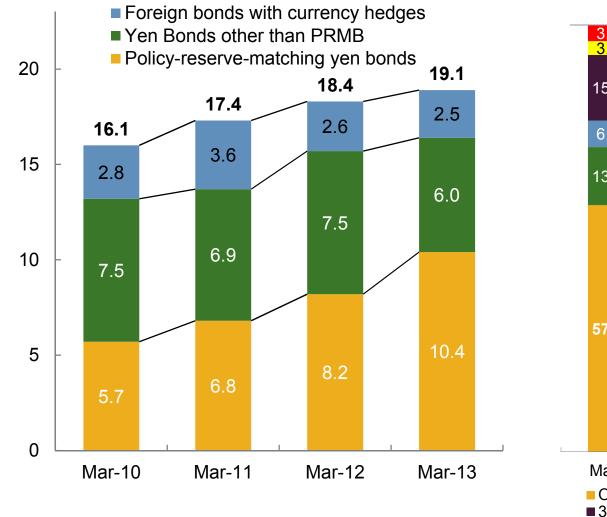
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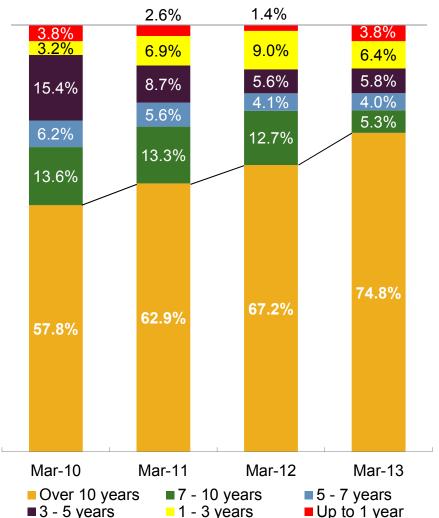
General Account Assets (2)



(trillions of yen)



Remaining Years to Maturity of Domestic Bonds ⁽²⁾



(1) Represents yen-denominated bonds and foreign bonds with currency hedges in the Company's general account. The balance is shown on a book value basis.

(2) Represents domestic bonds in the Company's general account. The composition is shown on a fair value basis.

DAI-ICHI LIFE

Dai-ichi Life's Results (non-consolidated)

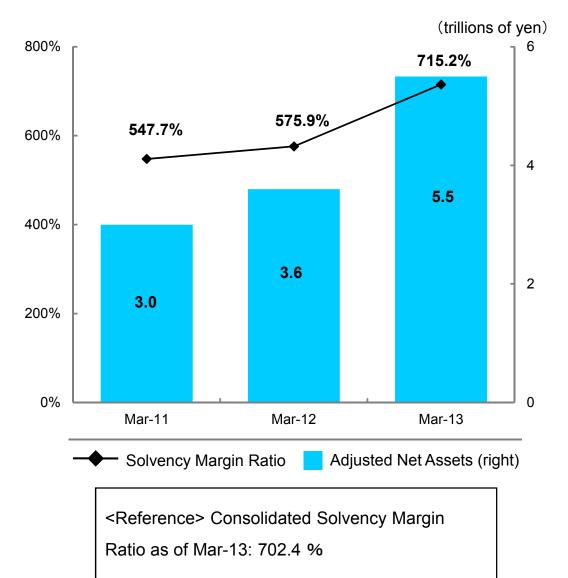
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Status of Financial Soundness

Unrealized Gain/Loss(General Account)

Solvency Margin Ratio & Adjusted Net Assets

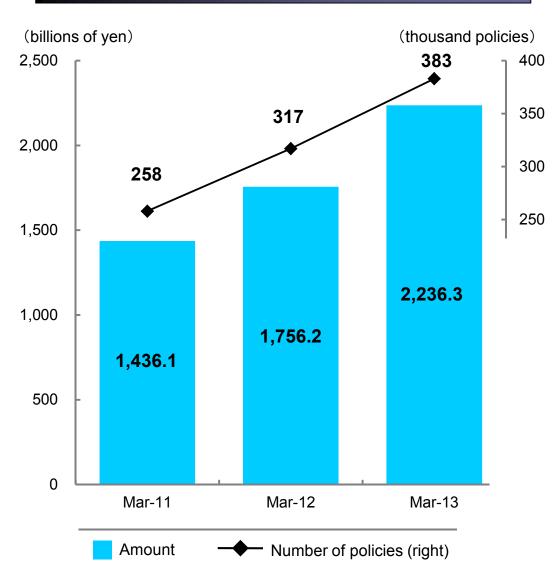
| | | - | (| billions of yen) |
|-----------------------|--------------------|-----------------|-----------------|------------------|
| | | As of Mar-12 | As of Mar-13 | Change |
| Securities | | 1,215.6 | 2,814.4 | +1,598.8 |
| | Domestic bonds | 790.6 | 1,627.5 | +836.9 |
| | Domestic stocks | 297.8 | 643.3 | +345.5 |
| | Foreign securities | 114.4 | 505.0 | +390.6 |
| Re | eal estate | (36.5) | 21.4 | +58.0 |
| General Account total | | 1,179.9 | 2,833.9 | +1,654.0 |





Dai-ichi Frontier Life

Policies in Force



Earnings

| | (bill | ions of yen) |
|--|--------|--------------|
| | Year | Year |
| | ended | ended |
| | Mar-12 | Mar-13 |
| Ordinary revenues | 414.8 | 781.7 |
| Premium and other income | 348.5 | 551.0 |
| Variable products | 60.6 | 157.3 |
| Fixed products | 246.0 | 330.2 |
| Investment income | 66.2 | 230.7 |
| Hedge gain related to GMMB risk (A) | - | - |
| Ordinary expenses | 443.1 | 810.3 |
| Provision for policy reserves and other | 306.8 | 520.1 |
| Related to GMMB risk (negative indicates a reversal) (B) | (2.5) | (17.3) |
| Provision for contingency reserve (C) | 20.7 | 35.2 |
| Investment expenses | 26.7 | 39.3 |
| Hedge losses related to GMMB risk (D) | 25.0 | 31.1 |
| Ordinary profit (loss) | (28.2) | (28.6) |
| Net income (loss) | (28.5) | (29.5) |
| Net income - A + B + C + D | 14.7 | 19.5 |

[Additional reconciliation items for normalized income] Reinsurance balance

| Reinsurance income | 41.8 | 63.3 |
|----------------------------------|--------|--------|
| Ceding reinsurance commissions | 55.8 | 76.4 |
| Net reinsurance income (expense) | (13.9) | (13.0) |

Reserve position related to market value adjustment of term annuities

| (Provision) /reversal for policy reserve (1.5) (0.1 |
|---|
|---|



Earnings of TAL⁽¹⁾

| | Year ended Mar-12 | Year ended Mar-13 | % Change |
|---|-------------------------|-------------------------|----------|
| Ordinary revenues (2) | 2,041 | 2,386 | + 17% |
| Premium and other income ⁽²⁾ | 1,640 | 1,864 | + 14% |
| Ordinary profit ⁽²⁾ | 142 | 131 | (8%) |
| Net income (A) ⁽²⁾ | 93 | 91 | (2%) |
| Adjustments after tax (B) | 15 | 32 | |
| Discount rate changes | (18) | (11) | |
| Amortization charges | 23 | 21 | |
| Others | 10 | 22 | |
| Underlying profit (A + B) | 109 | 123 | + 14% |

<Reference>

| | As of Mar-12 | As of Mar-13 |
|-----------------------|--------------|--------------|
| JPY/AUD exchange rate | 85.45 | 97.93 |

(1) Figures for consolidated holding company (i.e., TAL Dai-ichi Life Australia Pty Ltd).

⁽²⁾ Disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life's disclosure standards (excluding adjustments after tax and underlying profit).



Guidance for the Year Ending March 2014

- We forecast to maintain the increasing trend in net income:
 - Economic assumptions are set to reflect the economic environment as of Mar-13
 - Forecasting net investment income to decrease due the above econ. assumptions
 - DFL is expected to improve its net loss due to lower provision for contingency reserve
 - Consolidating Janus Capital Group under the equity method
- We raised our dividend forecast for the year ending Mar-14, taking into account the steady progress on our initiatives to strengthen financial soundness.

| | | , |
|----------------------|---|---|
| Year ended Mar-13 | Year ending Mar-14 | Change |
| 5,283.9 | 4,663.0 | (620.9) |
| 4,315.9 | 3,854.0 | (461.9) |
| 781.7 | 595.0 | (186.7) |
| 2,386 | 2,520 | +133 |
| 157.2 | 176.0 | +18.7 |
| 173.8 | 175.0 | 1.1 |
| (28.6) | (11.0) | 17.6 |
| 131 | 130 | (1) |
| 32.4 | 37.0 | +4.5 |
| 51.4 | 40.0 | (11.4) |
| (26.5) | (9.9) | 16.6 |
| 91 | 90 | (1) |
| 1,600 | 2,000 | +400 |
| | Mar-13 5,283.9 4,315.9 781.7 2,386 157.2 173.8 (28.6) 131 32.4 51.4 (26.5) 91 | Mar-13Mar-145,283.94,663.04,315.93,854.0781.7595.02,3862,520157.2176.0173.8175.0(28.6)(11.0)13113032.437.051.440.0(26.5)(9.9)9190 |

(billions of yen unless otherwise noted)

| (Reference) | |
|-------------|--|
|-------------|--|

| Fundamental profit (Dai-ichi Life non- | 314.5 | around 280.0 | (34.5) |
|--|-------|--------------|--------|
| consolidated) | 514.5 | arounu 200.0 | (34.3) |

(1) Calculated based on Dai-ichi Life's interest in Dai-ichi Frontier Life.

EEV



European Embedded Value (i)

As a result of recoveries in the financial markets, our group EEV increased by about 680 billion yen compared to March 2012.

| EE\ | EEV of the Group | | | | | | | |
|-----|----------------------------|---------|---------|----------|--|--|--|--|
| | | Mar-12 | Mar-13 | Change | | | | |
| EE/ | / | 2,661.5 | 3,341.9 | +680.4 | | | | |
| | Adjusted net worth | 1,867.0 | 3,128.8 | +1,261.7 | | | | |
| | Value of in-force business | 794.4 | 213.1 | (581.2) | | | | |

| | FY2011 | FY2012 | Change |
|-----------------------|--------|--------|--------|
| Value of new business | 187.7 | 211.2 | +23.4 |

| E | EV of Dai-ichi (stand a | (billions of yen) | | | |
|-----|----------------------------|-------------------|---------|----------|--|
| | | Mar-13 | Change | | |
| EEV | | 2,715.0 | 3,352.9 | +637.8 | |
| | Adjusted net worth | 1,996.2 | 3,223.0 | +1,226.8 | |
| | Value of in-force business | 718.7 | 129.8 | (588.9) | |

| | FY2011 | FY2012 | Change |
|-----------------------|--------|--------|--------|
| Value of new business | 168.1 | 191.1 | +23.0 |

| Ε | EV of Dai-ichi Frontier | (bil | lions of yen) | |
|-----|----------------------------|--------|---------------|--------|
| | | Mar-12 | Mar-13 | Change |
| EEV | | 122.2 | 129.3 | +7.0 |
| | Adjusted net worth | 113.2 | 131.6 | +18.4 |
| | Value of in-force business | 8.9 | (2.3) | (11.3) |

| | FY2011 | FY2012 | Change |
|-----------------------|--------|--------|--------|
| Value of new business | 2.4 | 1.9 | (0.4) |

EEV

DAI-ICHI LIFE

European Embedded Value (ii)

| E | EEV of TAL | | (billions of yen) | | < | <reference> EEV of TAL in AUD</reference> | | (millions of AUD) | | |
|---|----------------------------|--------|-------------------|--------|---|---|--------|-------------------|--------|--|
| | | Mar-12 | Mar-13 | Change | | | Mar-12 | Mar-13 | Change | |
| E | EV | 136.4 | 172.6 | +36.1 | E | EV | 1,596 | 1,762 | +166 | |
| | Adjusted net worth | 68.7 | 87.1 | +18.3 | | Adjusted net worth | 805 | 889 | +84 | |
| | Value of in-force business | 67.6 | 85.4 | +17.8 | | Value of in-force business | 791 | 872 | +81 | |

| | FY2011 | FY2012 | Change | | FY2011 | FY2012 | Change |
|-----------------------|--------|--------|--------|-----------------------|--------|--------|--------|
| Value of new business | 17.4 | 18.3 | +0.8 | Value of new business | 204 | 187 | (16) |

Exchange rate for EEV as of Mar-12 and value of new business for FY2011: JPY 85.45 to AUD 1.00

Exchange rate for EEV as of Mar-13 and value of new business for FY2012: JPY 97.93 to AUD 1.00

⁽¹⁾ During the fiscal year ended March 31, 2013, TAL's principal holding company function was transferred from TAL Limited to TAL Dai-ichi Life Australia Pty Ltd. Consequently, we changed our approach for calculating the Group EEV: starting on September 30, 2012, TAL's EEV is calculated for TAL Dai-ichi Life Australia Pty Ltd, instead of TAL Limited. Please refer to our separate news release to be issued on May 20, 2013, titled "Disclosure of European Embedded Value as of March 31, 2013" for details.

⁽²⁾ Although TAL Limited became a wholly owned subsidiary of Dai-ichi Life on May 11, 2011, the Group's value of new business for FY2011 includes the value of new business of TAL Limited for the period starting on April 1, 2011.



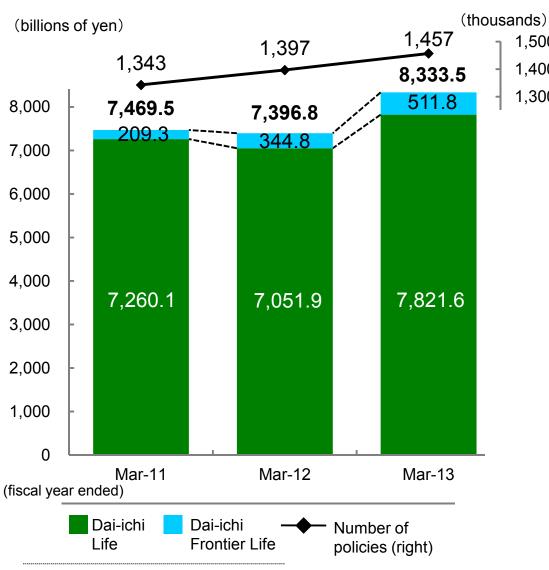
Appendix

Appendix

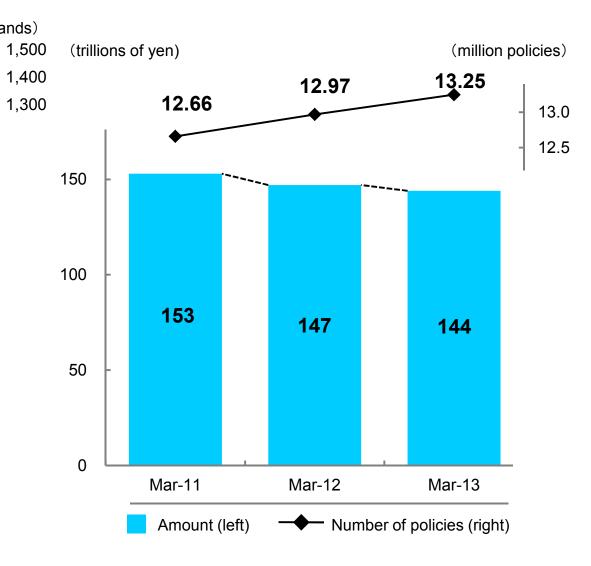
DAI-ICHI LIFE

Policy Trend (Individual Insurance, Individual Annuities)

New Business Amount⁽¹⁾



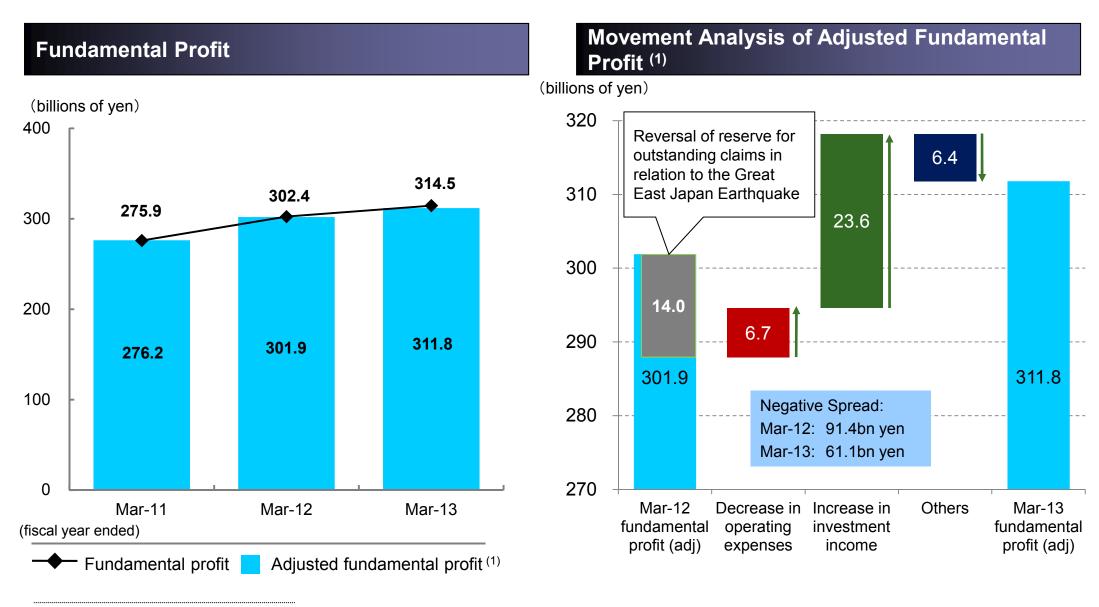
Sum Insured of Policies in Force⁽¹⁾





Appendix

Fundamental Profit – Dai-ichi Life non-consolidated



Appendix



Summary Financial Statements – Dai-ichi Life non-consolidated

Statements of Earnings⁽¹⁾

| | | - | (billic | ons of yen) |
|-----|--|-------------------------|-------------------------|-------------|
| | | Year ended Mar-12 | Year ended Mar-13 | Change |
| Or | rdinary revenues | 4,398.2 | 4,315.9 | (82.2) |
| | Premium and other income | 3,056.0 | 2,921.8 | (134.2) |
| | Investment income | 974.0 | 1,104.4 | +130.4 |
| | Interest and dividends | 691.9 | 695.6 | +3.6 |
| | Gains on sale of securities | 259.4 | 211.8 | (47.6) |
| | Gains on investments in separate accounts | 16.6 | 166.5 | +149.9 |
| | Other ordinary revenues | 368.0 | 289.6 | (78.4) |
| Or | rdinary expenses | 4,154.4 | 4,142.1 | (12.2) |
| | Benefits and claims | 2,508.7 | 2,467.7 | (40.9) |
| | Provision for policy reserves and others | 431.6 | 642.7 | +211.1 |
| | Investment expenses | 363.3 | 206.5 | (156.8) |
| | Losses on sale of securities | 180.7 | 66.1 | (114.5) |
| | Losses on valuation of securities | 44.7 | 3.2 | (41.5) |
| | Operating expenses | 415.6 | 408.8 | (6.7) |
| Or | rdinary profit | 243.7 | 173.8 | (69.9) |
| E۶ | draordinary gains | 7.5 | 8.8 | +1.2 |
| E۶ | draordinary losses | 35.9 | 23.5 | (12.4) |
| Pr | ovision for reserve for policyholder dividends | 69.0 | 86.0 | +17.0 |
| Inc | come before income taxes | 146.3 | 73.1 | (73.2) |
| Тс | tal of corporate income taxes | 128.7 | 21.7 | (107.0) |
| Ne | et income | 17.6 | 51.4 | +33.8 |

Balance Sheet

| | | | (billio | ons of yen) |
|----------------------------|---|-----------------|-----------------|-------------|
| | | As of Mar-12 | As of Mar-13 | Change |
| Total asse | ets | 31,461.9 | 33,072.4 | +1,610.5 |
| Cash, | deposits and call loans | 499.2 | 729.4 | +230.1 |
| Moneta | ary claims bought | 294.3 | 283.1 | (11.2) |
| Securi | ties | 25,333.4 | 27,161.9 | +1,828.5 |
| Loans | | 3,412.5 | 3,139.6 | (272.8) |
| Tangib | ble fixed assets | 1,254.1 | 1,236.0 | (18.1) |
| Deferr | ed tax assets | 282.6 | 65.5 | (217.0) |
| Total liabi | lities | 30,433.5 | 31,394.7 | +961.2 |
| Policy | reserves and others | 28,529.9 | 29,168.3 | +638.4 |
| Poli | icy reserves | 28,011.6 | 28,637.0 | +625.3 |
| | Contingency reserve | 423.0 | 495.0 | +72.0 |
| Reserv | ve for employees' retirement benefits | 432.0 | 437.5 | +5.4 |
| Reserv | ve for price fluctuations | 74.4 | 88.4 | +14.0 |
| Total net a | assets | 1,028.3 | 1,677.6 | +649.3 |
| Total shareholders' equity | | 610.3 | 623.5 | +13.1 |
| Total of | f valuation and translation adjustments | 417.8 | 1,053.7 | +635.9 |
| Netu | unrealized gains (losses) on securities, net of tax | 479.4 | 1,092.5 | +613.0 |
| Res | serve for land revaluation | (61.6) | (36.9) | +24.6 |

(1) Gains (losses) on investments in separate accounts are offset by provision for (reversal of) policy reserves, so that they have no impact on ordinary profit.



Financial Statements of Dai-ichi Frontier Life (summarized)

Statements of Earnings

| - | | | | ions of yen/ |
|-----------------------------------|--|----------------------|----------------------|--------------|
| | | Year ended Mar-12 | Year ended Mar-13 | Change |
| Ordinary revenues | | 414.8 | 781.7 | +366.8 |
| | Premium and other income | 348.5 | 551.0 | +202.4 |
| | Investment income | 66.2 | 230.7 | +164.4 |
| Orc | linary expenses | 443.1 | 810.3 | +367.1 |
| | Benefits and claims | 94.0 | 225.5 | +131.5 |
| | Provision for policy reserves and others | 306.8 | 520.1 | +213.3 |
| | Investment expenses | 26.7 | 39.3 | +12.6 |
| | Operating expenses | 14.5 | 23.4 | +8.8 |
| Ordinary profit (loss) | | (28.2) | (28.6) | (0.3) |
| Extraordinary gains (losses) | | (0.2) | (0.3) | (0.1) |
| Income (loss) before income taxes | | (28.5) | (29.0) | (0.4) |
| Total of corporate income taxes | | 0.0 | 0.5 | +0.4 |
| Net income (loss) | | (28.5) | (29.5) | (0.9) |

(billions of yen)

Appendix

Balance Sheet

Total

Total

Total

| (billions c | | | ons of yen) |
|-------------------------------|-----------------|-----------------|-------------|
| | As of Mar-12 | As of Mar-13 | Change |
| tal assets | 1,860.6 | 2,373.1 | +512.5 |
| Cash, deposits and call loans | 23.2 | 62.5 | +39.3 |
| Securities | 1,766.8 | 2,236.5 | +469.7 |
| al liabilities | 1,769.9 | 2,308.6 | +538.6 |
| Policy reserves and others | 1,749.8 | 2,269.9 | +520.1 |
| Policy reserves | 1,748.5 | 2,268.4 | +519.8 |
| Contingency reserve | 57.1 | 92.4 | +35.2 |
| tal net assets | 90.6 | 64.5 | (26.1) |
| Total shareholders' equity | 86.7 | 57.2 | (29.5) |
| Capital stock | 117.5 | 117.5 | - |
| Capital surplus | 67.5 | 67.5 | - |
| Retained earnings | (98.2) | (127.7) | (29.5) |



Summary of Financial Statements of TAL

(millions of AUD)

Statements of Earnings^{(1) (2)}

| | Year ended Mar-12 | Year ended Mar-13 | Change |
|--|-------------------------|-------------------------|--------|
| Ordinary revenues | 2,041 | 2,386 | +344 |
| Premium and other income | 1,640 | 1,864 | +224 |
| Investment income | 106 | 281 | +174 |
| Other ordinary revenues | 294 | 240 | (54) |
| Ordinary expenses | 1,898 | 2,254 | +356 |
| Benefits and claims | 1,096 | 1,177 | +80 |
| Provision for policy reserves and others | 251 | 459 | +208 |
| Investment expenses | 33 | 32 | (1) |
| Operating expenses | 441 | 505 | +63 |
| Other ordinary expenses | 75 | 80 | +4 |
| Ordinary profit | 142 | 131 | (11) |
| Extraordinary losses | 2 | 1 | (1) |
| Total of corporate income taxes | 46 | 38 | (8) |
| Net income | 93 | 91 | (1) |
| Underlying profit | 109 | 123 | +14 |

Appendix

Balance Sheets^{(1) (2)}

| | | (r | millions of AUD) |
|-------------------------------|-----------------|-----------------|------------------|
| | As of Mar-12 | As of Mar-13 | Change |
| Total assets | 5,067 | 5,499 | +431 |
| Cash and deposits | 378 | 467 | +88 |
| Securities | 2,659 | 2,808 | +148 |
| Tangible fixed assets | 2 | - | (2) |
| Intangible fixed assets | 1,294 | 1,263 | (31) |
| Consolidation goodwill | 783 | 783 | - |
| Other intangible fixed assets | 511 | 480 | (31) |
| Reinsurance receivable | 90 | 48 | (41) |
| Other assets | 641 | 910 | +269 |
| Total liabilities | 3,343 | 3,688 | +344 |
| Policy reserves and others | 2,369 | 2,611 | +241 |
| Reinsurance payables | 215 | 295 | +79 |
| Other liabilities | 670 | 680 | +9 |
| Deferred tax liabilities | 87 | 101 | +14 |
| Total net assets | 1,724 | 1,810 | +86 |
| Total shareholders' equity | 1,724 | 1,810 | +86 |
| Capital stock | 1,630 | 1,630 | - |
| Retained earnings | 93 | 180 | +86 |

Figures for TAL (excluding underlying profit) are disclosed after re-classifying items from TAL's financial statements under Australian accounting standards to conform to Dai-ichi Life's (2) disclosure standards.

⁽¹⁾ Figures for consolidated holding company (i.e., TAL Dai-ichi Life Australia Pty Ltd).

| Thinking | People | First | |
|----------|--------|-------|--|
|----------|--------|-------|--|

DAI-ICHI LIFE

Appendix

Sensitivities to Financial Markets (March 2013: non-consolidated basis)

Sensitivities⁽¹⁾

Breakeven Points⁽²⁾

| Domestic stocks | Nikkei 225 1,000 yen change: ±170 billion yen (March 2012: ±190 billion yen) | Nikkei 225 8,600 yen (March 2012: 8,400 yen) |
|--------------------|---|--|
| Domestic bonds | 10-year JGB Yield 10bp change: ±240 billion yen * (March 2012: ±200 billion yen) * Available-for-sale securities: ±50 billion yen (March 2012: ±60 billion yen) | 10-year JGB Yield 1.2% * (March 2012: 1.4%) * Available-for-sale securities: 1.4% (March 2012: 1.4%) |
| Foreign securities | JPY / USD 1 yen change: ±26 billion yen (March 2012: ±22 billion yen) | JPY / USD \$1 = 84 yen (March 2012: 84 yen) |

⁽¹⁾ Sensitivities indicate the impact of fluctuation in market value of the related assets.

(2) Breakeven points indicate assumptions when unrealized gains or losses of the related assets would be zero. Figures for foreign securities are calculated for foreign exchange factors only, based on JPY/USD rate (assuming all are in USD).



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