

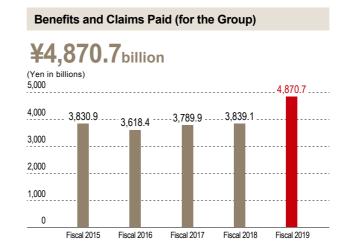
Data Section

- **98** Sustainability Indicator Highlights
- **101** SASB Information Index
- 105 Financial and Non-Financial Historical Data
- **107** Financial Analysis
- 111 Corporate and Financial Data
 - 111 Overview and Organization of the Insurance Holding Company
 - 111 Corporate Profile
 - 111 Management Organization
 - 112 Capital Stock and Number of Shares
 - 112 1. Capital Stock
 - 112 2. Number of Shares and Shareholders
 - 112 3. Type of Issued Shares
 - 113 4. Major Shareholders (Top 10)
 - 113 5. Independent Auditor
 - 114 Overview of the Insurance Holding Company and Its Subsidiaries and Affiliated Companies 114 Main Businesses and Organization 115 List of Group Companies

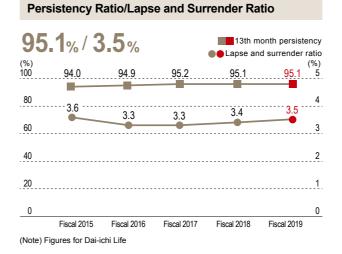
- 116 Main Businesses of the Insurance Holding Company and Its Subsidiaries and Affiliated Companies 116 Key Management Indicators
 - 116 Outline of business
 - **117** Consolidated Financial Statements
 - 186 Financial Statements of The Dai-ichi Life Insurance Company, Limited
 - 211 Solvency Margin Ratio

Sustainability Indicator Highlights

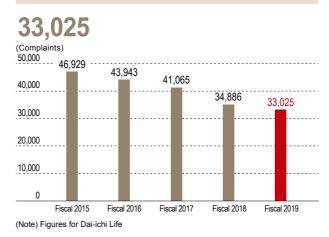
As an Insurer

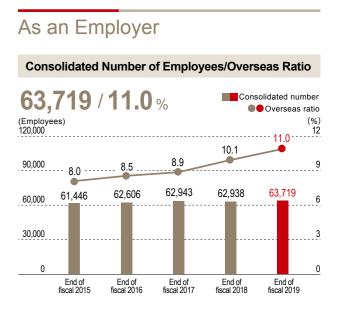


(Note) Payment increased in fiscal 2019 due to an increase in variable individual annuity insurance reaching maturity at Dai-ichi Frontier Life.



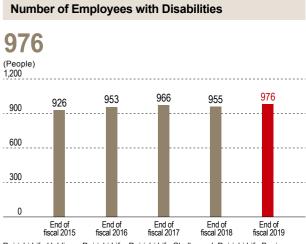
Number of Complaints





Number of Female Managers/Percentage of Female Managers 936/26.5% Number of female managers Percentage of female managers (People) (%) 1.200 30 25.6 25.2 24.2 1,000 25 23.3 908 873 800 836 20 600 15 400 10 200 0 End of fiscal 2015 End of fiscal 2016 End of fiscal 2017 End of fiscal 2018 End of fiscal 2019

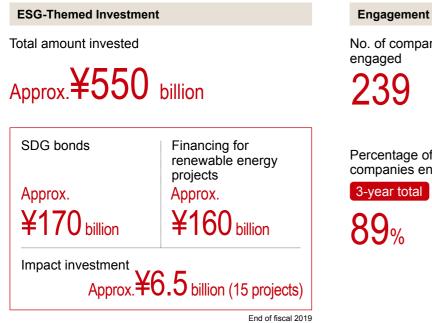
Dai-ichi Life Holdings, Dai-ichi Life, Dai-ichi Frontier Life and Neo-First Life, combined. Figures as of April 1 are represented as figures from end of previous fiscal year

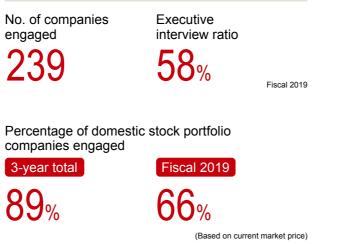


Dai-ichi Life Holdings, Dai-ichi Life, Dai-ichi Life Challenged, Dai-ichi Life Business Services and Dai-ichi Life Information Systems, combined. Figures as of April 1 are represented as figures from end of previous fiscal year



As an Institutional Investor





Participation in External Initiatives United Nations Global WE SUPPORT Women's Empowerment Compact (UNGC) Principles (WEPs) Dai-ichi Life Holdings Dai-ichi Life Holdings

Principles for Financial Action Towards a Sustainable Society (Principles for Financial

Action for the 21st Century)



 Dai-ichi Life Asset Management One

RE100

 Dai-ichi Life Neo First Life

Climate Action 100+ Climate **Action 100+** Dai-ichi Life Dai-ichi Frontier Life
 Asset Management One
 Janus Henderson

Access to Medicine Foundation Dai-ichi Life Janus Henderson

Sustainability Accounting Standards Board (SASB) Dai-ichi Life Asset Management One



Group initiatives for establishing SASB standards As well as joining the Sustainability Accounting Standards Board (SASB) as an alliance member, Dai-ichi Life has, on the recommendation of the SASB, been nominated as a member of the Investor Advisory Group, which advises the SASB, and the Asia-Pacific Working Group, which works to advance ESG information disclosure in the Asian region¹. Furthermore, Asset Management One has joined the SASB Standard Advisory Group (Food and Beverage Sector), helping to revise SASB standards in the industry². Through participation in these groups, Dai-ichi Life Holdings supports SASB's efforts to promote the disclosure of ESG information. 1. https://www.dai-ichi-life.co.jp/english/news_release/2020/pdf/index_009.pdf

2. http://www.am-one.co.jp/company/ss-global/

Result of United Nations Principles for Responsible Investment (PRI) 2020 Assessment

In the PRI annual assessment, Dai-ichi Life's score in each module has been above the median score of the global PRI signatories1 since 2018, and it acquired the highest assessment grade, A+, for Strategy and Governance, Listed Equity -Incorporation, Listed Equity - Active Ownership and Property.

Modu Strategy and Listed Equity -Listed Equity - Ac Fixed Inc

Prope

1. There are 3,232 global signatories, of which 85 are in Japan (as of July 31, 2020). 2. Fixed income score is the average of four modules (SSA, corporate financial, corporate non-financial, and securitized)

Recognition from Society

| Recipient | Organizer | Assessment/Award | Summary | |
|-----------------------------|---|---|--|----------|
| Dai-ichi Life | Ministry of the Environment | Gold Award (Minister of the Environment Award) in the ESG Finance Awards Japan | Awarded in the Investor Category for proactive initiatives in ESG investment with a focus on climate change, building a systematic integrated assessment method for climate- related information, and activities that have contributed to the widespread adoption of ESG finance. | INCES AN |
| Dai-ichi Life Vietnam | Ministry of Finance | Certificate of Merit | Awarded the Certificate of Merit by the Vietnamese Ministry of Finance for its contribution to the development of the insurance market in Vietnam. | |
| Star Union Dai-ichi Life | The Institute of Company Secretaries of India | The 19th edition of the ICSI National Awards for Excellence in Corporate Governance, the Award for Best Governed Companies | Received the Award for Best Governed Companies, the first domestic life insurance company in India to receive the award, for its corporate governance system and approach. | |

99 Dai-ichi Life Holdings, Inc.



| | | 2020 Assessment (Assessment period: January-December 2019) | | | | |
|-------------------|---------------------|---|--|--|--|--|
| ule | Dai-ichi Life Score | Median Score | | | | |
| Governace | A+ | А | | | | |
| Incorporation | A+ | А | | | | |
| tive Ownership | A+ | В | | | | |
| come ² | А | В | | | | |
| erty | A+ | В | | | | |

Ω

Story

SASB Information Index

In order to deepen understanding of the sustainability of the Dai-ichi Life Group's business, we publish sustainability indicators specific to the insurance industry based on the insurance standards of the Sustainability Accounting Standards Board (SASB).

Note: Unless otherwise specified, disclosed data refers to Dai-ichi Life, the biggest operating company in the Dai-ichi Life Group. The base date for data is March 31, 2020 Information is disclosed based on the business environment in Japan and other factors referencing the current SASB standards

1. Initiatives for Customers

(referenced SASB standards: FN-IN-270a.1 - 270a.4)

The Dai-ichi Life Group aims to provide high-guality products and services pursuing customer satisfaction while providing support for customers as we stay true to our mission, "By your side, for life." To respond flexibly to diversifying customer needs, the Group will work together while taking advantage of the

characteristics of each Group company going forward. The policy retention and lapse and surrender rates are also covered in this report.

p. 98 Sustainability Indicators and Highlights

A Customer First Business Operation Policy

In accordance with the Customer First business operation policy established by the Dai-ichi Life Group, we disclose the status of initiatives at each Group company.

Reference websites

- · Dai-ichi Life (Japanese Only) https://www.dai-ichi-life.co.jp/dsr/customer_first/
- · Dai-ichi Frontier Life (Japanese Only) https://www.d-frontier-life.co.jp/corporate/customer-first/index.html
- Neo First Life (Japanese Only) http://neofirst.co.jp/customer-first.html

Listening to Customer Feedback

The Dai-ichi Life Group takes the results of customer satisfaction surveys and feedback from customers seriously and uses them to help with initiatives to increase customer satisfaction

Reference websites

- · Dai-ichi Life https://www.dai-ichi-life.co.jp/english/dsr/stakeholder/satisfied.html
- Dai-ichi Frontier Life (Japanese Only) https://www.d-frontier-life.co.jp/corporate/voice/index.html
- Neo First Life (Japanese Only) http://neofirst.co.jp/voc/complaint.html

Utilizing Customer Feedback in Management

We collect a wide range of feedback from customers and have introduced mechanisms to incorporate it into management and operations.

Reference websites

· Dai-ichi Life https://www.dai-ichi-life.co.jp/english/dsr/stakeholder/customer.html 2020 Report on Initiatives to Leverage Customer Feedback (Japanese Only) https://www.dai-ichi-life.co.jp/dsr/hakusho/index.html

Initiatives Related to Payment of Insurance Claims and Benefits

The Dai-ichi Life Group makes various efforts to contact customers at each stage of the claims process-when receiving a claim. assessing propriety of payment, and after payment-in in order to fully provide information on insurance claims that can be paid and other potential payable claims. We also continually strive to strengthen our payment management systems based on the results of customer surveys and the opinions of outside experts.

Reference websites

- Dai-ichi Life https://www.dai-ichi-life.co.jp/english/dsr/customer/example.html Dai-ichi Frontier Life (Japanese Only) https://www.d-frontier-life.co.jp/corporate/payment/index.html
- Neo First Life (Japanese Only) https://download.neofirst.co.jp/voc/resultofpayment.html

2. Asset Management based on an ESG Perspective

(referenced SASB standards: FN-IN-410a.1 - 410a.2)

Our Group Mission has been "By your side, for life" ever since our establishment in 1902. We recognize that as a lifelong partner, it is our obligation to approach customer needs and social issues with sincerity and provide support for our customers throughout their lives through our products and services, as well as contribute to improving quality of life for our

ESG Investment at Dai-ichi Life

As a universal owner managing approximately 36 trillion yen in funds entrusted by roughly 10 million policy holders throughout Japan across a wide range of assets, Dai-ichi Life recognizes the need to manage assets while considering the interest of a variety of stakeholders. Based on our social role as a life insurance company, we believe that it is our obligation to not only to gain returns on our investments, but also to contribute to solving community issues. In November 2015, Dai-ichi Life became a signatory to the United Nations Principles for Responsible Investment (PRI), which advocates incorporating ESG factors into the asset management process. We aim to strike a balance between obtaining medium- to long-term investment returns and solving social issues by promoting ESG investment initiatives based on the PRI. Moreover, in April 2020, we formulated and published our Basic Policy on ESG Investment as a commitment to strongly promoting ESG investment initiatives and set targets for the incorporation of ESG into all our asset management policies and investment processes. Our specific initiatives are described in this report.

p. 45 Feature: Promoting ESG Investment

Reference websites

 Dai-ichi Life https://www.dai-ichi-life.co.jp/english/dsr/investment/esg.html https://www.dai-ichi-life.co.jp/english/dsr/investment/pdf/ri-report_001.pdf

Assets under Management

We disclose assets under management by sector at Dai-chi Life.

Reference websites

 Notice of Dai-ichi Life Insurance financial results for the year ended March 31, 2020, and supplementary materials https://www.dai-ichi-life.co.jp/english/investor/financial/results/2019/pdf/index_005.pdf (Refer to p. 3 and thereafter.) https://www.dai-ichi-life.co.jp/english/investor/financial/results/2019/pdf/index_006.pdf (Refer primarily to pp. 3 and 5.)

https://www.d-frontier-life.co.jp/corporate/leakage/index.html

customers in our management of the insurance premiums they entrust to us. Thus, we believe it is important for us to meet customer needs and contribute to solving social issues in both insurance underwriting and asset management operations that are unique to life insurance. Based on this belief, we proactively promote ESG investment.

ESG Information Index

We organize information related to the Group's sustainability from an ESG perspective to help with ESG research, etc.

Reference website

Dai-ichi Life Holdings https://www.dai-ichi-life-hd.com/en/sustainability/library/esg.html

3. Initiatives for Responsible Business Conduct

(referenced SASB standards: FN-IN-410b.2)

Delivering peace of mind and supporting health promotion are the core values that the Dai-ichi Life Group can provide. This report specifies the value creation process and then describes the four values that we provide, namely, protection, asset formation, health promotion, and connections, with the aim of solving new social issues through improving people's quality of life. p.19- Improving Quality of Life 1-4

We also recognize that our response to environmental problems, and climate change in particular, is a key management issue which could have a major impact on the lives and health of our customers, our corporate activities, and the possibility of sustaining society. This report describes the climate change initiatives at the Dai-ichi Life Group as a whole and at Dai-ichi Life.

▶ p. 69 Climate Change Initiatives

4. Exposure to Environmental Risks

(referenced SASB standards: FN-IN-450a.1 - 450a.3)

We manage risk appropriately from the prediction stage by identifying the predictable risks that could have a material impact on the Dai-ichi Life Group's management as material risks and formulating business plans based on these risks. The material risks include risk related to climate change and risk related to large-scale disasters

Reference website

* Dai-ichi Life Holdings https://www.dai-ichi-life-hd.com/en/investor/share/business risk.html

Risks and Opportunities Related to Climate Change and Impact on the Group's Business

As stated above in 3. Initiatives for Responsible Business Conduct, this report describes climate change initiatives at the Dai-ichi Life Group as a whole and at Dai-ichi Life. > p. 69 Climate Change Initiatives

Risk of Loss Related to Natural Disaster

In calculating the solvency margin ratio*, which is one indicator of financial soundness, we calculate an amount for catastrophe risk as one of the risks in accordance with the relevant laws and regulations, including the Insurance Business Act.

p. 211 Solvency Margin Ratio

* Solvency margin ratio: one of the regulatory supervision indicators for determining the level of claims payment capacity (solvency margin) in preparation for risks that arise above and beyond normal expectations, such as disasters and stock market crashes.

Reference

- The Group's response and payments, including insurance claims, associated with COVID-19 are described in this report.
- p. 20 Improvement of Quality of Life 1: Protection > p. 25 Improvement of Quality of Life 4: Connecting and Bonding
 - p. 50 Business Overview: Domestic Life Insurance Business
- p. 46 Feature: Promoting ESG Investment
- p. 56 Business Overview: Overseas Life Insurance Business

5. Systemic Risk Management

(referenced SASB standards: FN-IN-550a.1 - 550a.3)

To secure sound and appropriate business operations and to ensure that we fulfil our obligations as an insurer, the Dai-ichi Life Group identifies and assesses various risks within the Group and responds appropriately based on the characteristics of each risk as well as managing risks in an integrated manner. We also strive for

Reference website

Dai-ichi Life Holdings https://www.dai-ichi-life-hd.com/en/about/control/in control/administer.html

Derivative Transactions

Derivative transaction gains and losses (listed and over-the-counter) at Dai-ichi Life (general account) are as below. Listed derivative transactions: 8,190 million ven Over-the-counter derivative transactions: 105,616 million yen In addition, pursuant to Article 156-62 of the Financial Instruments and Exchange Act, Dai-ichi Life pledged the following cash and securities to Japan Securities Clearing Corporation as its liabilities related to some over-the-counter derivative transactions subject to mandatory central counterparty (CCP) clearing. Cash: 41,822 million yen Securities: 54,212 million yen

Reference website

· Dai-ichi Life Holdings https://www.dai-ichi-life-hd.com/en/investor/library/press/2019/pdf/index 016.pdf

Total of Collateral Assets Related to Securities Lending

The total of collateral assets related to securities lending by Dai-ichi Life (general account) is as follows. Cash: 841.166 million ven Securities: 2,098,413 million yen The above collateral assets related to securities lending are not reinvested.

Non-Insurance Business Activities

The Dai-ichi Life Group does business with three growth engines, namely, the domestic life insurance business, the overseas life insurance business, and the asset management business. Each of the Group companies engaged in the asset management business mainly invest in securities with high market liquidity, and liquidity problems are limited. At present, the asset management business accounts for less than 1% of the Group's consolidated ordinary profit and 4% of adjusted profit.

6. Activity Metrics

(referenced SASB standards: FN-IN-000.A)

This report includes information on the Dai-ichi Life Group's in-force policies. The report also discloses the status of the Group's insurance policies (annualized net premium from policies in force, total amount of policies in force, etc.) > p. 14 Three Strengths Supporting Value Creation

Reference website

Dai-ichi Life Holdings https://www.dai-ichi-life-hd.com/en/investor/library/press/2019/pdf/index 014.pdf

Group-wide management of our financial base, which includes these risks and shareholders' equity, to improve financial soundness. Furthermore, we have been developing management systems for crises and large-scale disasters that cannot be dealt with using conventional risk management alone.

Financial and Non-Financial Historical Data

| | Fiscal 2010 | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 | Fiscal 2014 | Fiscal 2015 | Fiscal 2016 | Fiscal 2017 | Fiscal 2018 | Fiscal 2019 |
|--|-------------|-------------|-------------|-------------|-------------------|-------------|-------------|-------------|-------------|-------------|
| Results of Operations | | | | | | | | | | |
| Ordinary revenues | 4,571,556 | 4,931,781 | 5,283,989 | 6,044,955 | 7,252,242 | 7,333,947 | 6,456,796 | 7,037,827 | 7,184,093 | 7,114,099 |
| Premium and other income | 3,312,456 | 3,539,579 | 3,646,831 | 4,353,229 | 5,432,717 | 5,586,000 | 4,468,736 | 4,884,579 | 5,344,016 | 4,885,407 |
| Investment income | 922,787 | 1,035,662 | 1,335,120 | 1,320,066 | 1,444,012 | 1,344,852 | 1,626,177 | 1,802,626 | 1,583,228 | 1,876,634 |
| Ordinary expenses | 4,490,356 | 4,705,860 | 5,126,695 | 5,740,205 | 6,845,400 | 6,915,780 | 6,031,476 | 6,565,833 | 6,751,148 | 6,895,718 |
| Benefits and claims | 2,711,314 | 2,688,419 | 2,795,355 | 2,903,587 | 3,380,827 | 3,830,941 | 3,618,385 | 3,789,907 | 3,839,105 | 4,870,794 |
| Provision for policy reserves and others | 466,486 | 718,673 | 1,191,953 | 1,634,864 | 2,271,268 | 1,496,360 | 1,016,744 | 1,223,870 | 1,309,287 | 164,491 |
| Investment expenses | 444,681 | 380,315 | 221,738 | 234,950 | 168,935 | 524,041 | 342,102 | 548,957 | 541,541 | 821,971 |
| Operating expenses | 434,859 | 471,061 | 486,419 | 517,566 | 559,344 | 661,384 | 650,985 | 661,110 | 703,573 | 680,154 |
| Ordinary profit | 81,199 | 225,920 | 157,294 | 304,750 | 406,842 | 418,166 | 425,320 | 471,994 | 432,945 | 218,380 |
| Provision for reserve for policyholder dividends | 78,500 | 69,000 | 86,000 | 94,000 | 112,200 | 97,500 | 85,000 | 95,000 | 87,500 | 82,500 |
| Net income attributable to shareholders of parent company | 19,139 | 20,357 | 32,427 | 77,931 | 142,476 | 178,515 | 231,286 | 363,928 | 225,035 | 32,433 |
| Financial Condition | , | | , | , | · · · · · · · · · | | | | , | , |
| Total assets | 32,297,862 | 33,468,670 | 35,694,411 | 37,705,176 | 49,837,202 | 49,924,922 | 51,985,850 | 53,603,028 | 55,941,261 | 60,011,999 |
| Total liabilities | 31,566,027 | 32,476,924 | 34,045,391 | 35,757,563 | 46,247,274 | 46,991,963 | 48,848,583 | 49,853,756 | 52,227,668 | 56,235,081 |
| Policy reserves | 29,039,453 | 29,862,729 | 31,012,539 | 32,574,923 | 41,634,712 | 42,922,534 | 43,740,238 | 44,597,717 | 47,325,761 | 49,520,817 |
| Total net assets | 731,835 | 991,745 | 1,649,020 | 1,947,613 | 3,589,927 | 2,932,959 | 3,137,266 | 3,749,271 | 3,713,592 | 3,776,918 |
| Total shareholders' equity | 548,928 | 569,253 | 563,340 | 628,538 | 1,029,622 | 1,129,262 | 1,300,756 | 1,589,623 | 1,708,808 | 1,641,506 |
| Net unrealized gains (losses) on securities, net of tax | 238,886 | 483,446 | 1,099,351 | 1,322,731 | 2,528,262 | 1,840,084 | 1,906,091 | 2,238,159 | 2,101,587 | 2,283,198 |
| Sales Results ¹ | 200,000 | 100,110 | 1,000,001 | 1,022,101 | 2,020,202 | 1,010,001 | 1,000,001 | 2,200,100 | 2,101,001 | 2,200,100 |
| Annualized net premium of new business (billions of yen) | 153.0 | 205.3 | 244.3 | 303.4 | 339.1 | 387.2 | 440.7 | 406.4 | 508.7 | 351.6 |
| Domestic Group companies (billions of yen) | 151.4 | 175.2 | 210.4 | 230.5 | 309.6 | 294.8 | 371.9 | 319.4 | 418.9 | 220.4 |
| Overseas Group companies (billions of yen) | 1.6 | 30.1 | 33.8 | 72.8 | 29.5 | 92.4 | 68.8 | 87.0 | 89.8 | 131.2 |
| Annualized net premium from policies in force (billions of yen) | 2,161.8 | 2,322.3 | 2,425.7 | 2,560.3 | 3,217.0 | 3,396.2 | 3,633.4 | 3,671.1 | 3,955.8 | 3,969.7 |
| Domestic Group companies (billions of yen) | 2,161.8 | 2,198.1 | 2,263.5 | 2,344.6 | 2,493.2 | 2,634.8 | 2,865.3 | 2,895.5 | 3,092.4 | 3,057.8 |
| Overseas Group companies (billions of yen) ² | 2,101.0 | 124.1 | 162.2 | 215.6 | 723.8 | 761.3 | 768.1 | 775.6 | 863.4 | 911.9 |
| Corporate Value | | 121.1 | 102.2 | 210.0 | 120.0 | 101.0 | 700.1 | 110.0 | 000.4 | 011.0 |
| Group European embedded value (EEV) (billions of yen) ³ | 2,440.3 | 2,661.5 | 3,341.9 | 4,294.7 | 5,987.6 | 4,646.1 | 5,495.4 | 6,094.1 | 5,936.5 | 5,621.9 |
| Value of new business (billions of yen) ³ | 158.1 | 187.7 | 211.2 | 255.4 | 286.1 | 216.1 | 145.5 | 190.2 | 197.4 | 150.3 |
| New business margin (%) | 5.42 | 5.89 | 5.86 | 6.25 | 5.53 | 3.92 | 2.94 | 4.30 | 3.78 | 3.32 |
| Key Financial Indicators | 0.12 | 0.00 | 0.00 | 0.20 | 0.00 | 0.02 | 2.01 | 1.00 | 0.70 | 0.02 |
| Return on equity (ROE) (%) | 2.3 | 2.4 | 2.5 | 4.3 | 5.1 | 5.5 | 7.6 | 10.6 | 6.0 | 0.9 |
| Return on embedded value (ROEV) (%) | (13.7) | 10.6 | 25.5 | 29.4 | 28.8 | (21.9) | 20.3 | 13.1 | (0.6) | (2.8) |
| Consolidated solvency margin ratio (%) | 547.7 | 563.2 | 702.4 | 756.9 | 818.2 | 763.8 | 749.2 | 838.3 | 869.7 | 884.1 |
| Economic solvency ratio (%) ⁴ | - | - | - | - | 147 | 98 | 151 | 170 | 169 | 195 |
| Group adjusted profit (billions of yen) | | - | 100.0 | 116.0 | 214.7 | 204.6 | 210.1 | 243.2 | 236.3 | 274.5 |
| Per Share Indicators ⁵ | | | 100.0 | 110.0 | 2 | 201.0 | 210.1 | 210.2 | 200.0 | 21110 |
| Earnings per share (EPS) (yen) | 19.17 | 20.61 | 32.75 | 78.58 | 124.94 | 150.53 | 196.62 | 310.69 | 194.43 | 28.53 |
| Book value per share (BPS) (yen) | 730.27 | 993.76 | 1,657.14 | 1,962.05 | 3,012.46 | 2,472.86 | 2,668.61 | 3,217.68 | 3,240.72 | 3,344.23 |
| Dividends per share (DPS) (yen) | 16 | 16 | 16 | 20 | 28 | 35 | 43 | 50 | 58 | 62 |
| Key Non-financial Indicators | | 10 | 10 | 20 | | | 10 | | | |
| Number of Group employees | 59,356 | 60,305 | 60,771 | 59,512 | 60,647 | 61,446 | 62,606 | 62,943 | 62,938 | 63,719 |
| Domestic Group company employees | 58,893 | 58,825 | 58,875 | 57,462 | 55,982 | 56,503 | 57,262 | 57,339 | 56,565 | 56,691 |
| Overseas Group company employees | 463 | 1,480 | 1,896 | 2,050 | 4,665 | 4,943 | 5,344 | 5,604 | 6,373 | 7,028 |
| Percentage of women in managerial posts (%) ⁶ | | - | - | 21.9 | 22.5 | 23.3 | 24.2 | 25.2 | 25.6 | 26.5 |
| Number of employees with disabilities (people) ⁷ | 848 | 846 | 865 | 891 | 913 | 926 | 953 | 966 | 955 | 976 |
| CO_2 emissions (t- CO_2) ⁸ | 148,000 | 129,000 | 153,500 | 175,000 | 168,000 | 178,100 | 171,900 | 166,000 | 155,300 | 138,900 |
| Total paper usage (t) ⁸ | 9,954 | 9,922 | 9,849 | 8,116 | 6,509 | 6,559 | 6,967 | 6,475 | 6,474 | 6,092 |

1. The values for fiscal 2010 are the total of Dai-ichi Life and Dai-ichi Frontier Life. The values for fiscal 2011 to fiscal 2013 are the totals of Dai-ichi Life, Dai-ichi Frontier Life, TAL, and Dai-ichi Life Vietnam. The values for fiscal 2014 are the total of Dai-ichi Life, Dai-ichi Frontier Life, Neo First Life, TAL, and Dai-ichi Life Vietnam. The values for fiscal 2015 to fiscal 2018 are the totals of Dai-ichi Life, Dai-ichi Frontier Life, Neo First Life, Protective, TAL, and Dai-ichi Life Vietnam. The values for fiscal 2019 are the total of Dai-ichi Life, Dai-ichi Frontier Life, Neo First Life, Protective, TAL, Dai-ichi Life Vietnam, and Dai-ichi Life Cambodia.

Calculated from fiscal 2011.
 From fiscal 2014, the extrapolation method beyond the last liquid data point of Japanese interest rate is changed from a method taking into account the yield curve of Japanese swap rate to a method using an ultimate forward rate.

4. From fiscal 2016, figures reflect expected rate of return on investments when evaluating insurance liabilities. For figures from fiscal 2019, measurement standards have been upgraded based on the development of Insurance Capital Standard (ICS) and economic value regulations in Japan.

5. Dai-ichi Life Holdings conducted a 1:100 share split on October 1, 2013. Adjustments are made to per share indicators prior to the share split. 6. Total of Dai-ichi Life Holdings, Dai-ichi Life, Dai-ichi Frontier Life, and Neo First Life. Figures as of April 1 of the next fiscal year, which represent the percentage at the end of previous

fiscal year. 7. Total of Dai-ichi Life Holdings, Dai-ichi Life, Dai-ichi Life Challenged, Dai-ichi Life Business Services and Dai-ichi Life Information Systems. Figures as of April 1 of the next fiscal year, which represent the number at the end of previous fiscal year.

8. Figures for fiscal 2010 to fiscal 2014 are for Dai-ichi Life only.

| (Yen in | millions) | 1 |
|---------|-----------|---|
|---------|-----------|---|

Financial Analysis (Financial Results for the Fiscal Year Ended March 31, 2020)

Dai-ichi Life Group's **Operating Results**

The Dai-ichi Life Group's annualized net premium of new business decreased 30.9% year-on-year (28.0% excluding the impact of foreign exchange fluctuations) to 351.6 billion yen, and annualized net premium from policies in force increased 0.4% compared to the end of the previous fiscal year (2.0% excluding the impact of foreign exchange fluctuations) to 3,969.7 billion yen.

In Japan, although sales of third sector products at Dai-ichi Life and Neo First Life remained robust, annualized net premium of new business for the three domestic life insurance Group companies decreased 47.4% year-on-year to 220.4

billion yen. This was mainly due to suspension of business owner insurance sales and a slowdown in sales of foreign currency-denominated products at Dai-ichi Frontier Life due to because of a decline in overseas interest rates. As a result, annualized net premium from policies in force decreased 1.1% year-on-year to 3,057.8 billion yen.

In overseas markets, annualized net premium of new business for the four overseas life insurance Group companies increased 46.1% year-on-year (62.1% excluding the impact of foreign exchange fluctuations) to 131.2 billion yen, largely because TAL in Australia acquired a large-scale group insurance deal, and annualized net premium from policies in force increased 5.6% compared to the end of the previous fiscal year (13.3% excluding the impact of foreign exchange fluctuations) to 911.9 billion yen.

| Annualized Net Premium of New Business/ | |
|---|--|
| Annualized Net Premium from Policies in Force for Dai-ichi Life Group Companies | |

(Yen in billions)

| | Annualized Net Premium of New Business | | | Annualized Ne | Annualized Net Premium from Policies in Force | | | |
|---|--|--|--------------------|--|---|------------------|--|--|
| | Fiscal year ended March 31, 2019 | Fiscal year ended March 31, 2020 | Change (%) | Fiscal year ended March 31, 2019 | Fiscal year ended March 31, 2020 | YOY change | | |
| Three domestic life insurance Group companies | 418.9 | 220.4 | (47.4%) | 3,092.4 | 3,057.8 | (1.1%) | | |
| Dai-ichi Life | 95.4 | 89.6 | (6.0%) | 2129.7 | 2,110.4 | (0.9%) | | |
| Third sector | 61.3 | 54.7 | (10.8%) | 675.2 | 694.7 | +2.9% | | |
| Dai-ichi Frontier Life | 206.3 | 119.8 | (41.9%) | 827.6 | 807.8 | (2.4%) | | |
| Neo First Life | 117.0 | 10.9 | (90.6%) | 135.0 | 139.5 | +3.3% | | |
| Four overseas life insurance Group companies | 89.8 | 131.2 | +46.1% +62.1% | 863.4 | 911.9 | +5.6% +13.3% | | |
| Protective* | 41.3 | 39.0 | (5.5%) (4.3%) | 507.0 | 545.7 | +7.6% +9.1% | | |
| TAL | 23.6 | 70.5 | +197.7% +254.2% | 298.8 | 302.4 | +1.2% +20.5% | | |
| Dai-ichi Life Vietnam* | 24.8 | 21.6 | (12.8%) (10.9%) | 57.5 | 63.6 | +10.6% +12.9% | | |
| Dai-ichi Life Cambodia* | - | 0.03 | - | - | 0.03 | - | | |
| Dai-ichi Life Group total | 508.7 | 351.6 | (30.9%) (28.0%) | 3,955.8 | 3,969.7 | +0.4% +2.0% | | |

* The fiscal year-end for Protective, Dai-ichi Life Vietnam, and Dai-ichi Life Cambodia is December 31.

Change (%) for overseas life insurance Group companies and totals show the rate of increase in yen on the top row and the rate of increase excluding the impact of currency fluctuations on the bottom row.

The value of new business, which is the present value of future anticipated profit at the time of acquisition of the policy, given the long-term profit structure of the life insurance business, decreased 23.9% year-on-year to 150.3 billion yen for the Group.

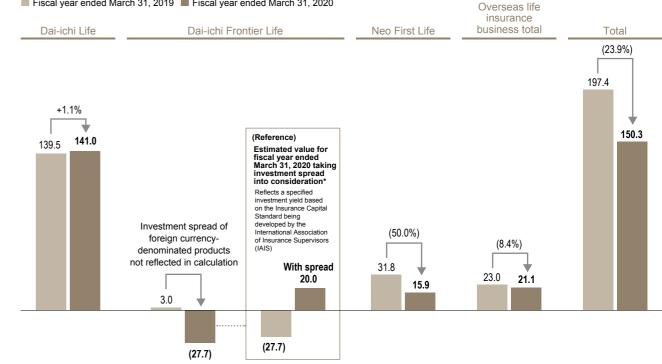
Value of new business for Dai-ichi Life increased 1.1% to 141.0 billion yen, despite the impact of lower interest rates and suspension of sales. This was attributable to the contribution from sales of third sector products as well as the effect of reinsurance accepted within the Group for a portion of the group insurance acquired by TAL. Value of new business for Dai-ichi Frontier Life was -27.7 billion yen. However, this is because in calculating the value of new business, the expected excess return is not included at the time of acquisition of new business for insurance products for which investment spreads, such as

on corporate bonds, are a source of excess return. This reduces the value of new business. The value of new business taking into consideration the investment spread estimated as a supplemental index is approximately 20.0 billion yen (reference value). The value of new business for Neo First Life decreased by nearly half due to the impact of suspension of business owner insurance sales, but increased steadily when business owner insurance is excluded.

The value of new business for the overseas life insurance business decreased by 8.4% year-on-year overall to 21.1 billion yen. This was because the value of new business at Protective was negative due to the impact of a decline in interest rates even though TAL acquired a large-scale policy and the value of new business increased at Dai-ichi Life Vietnam.

Value of New Business for Dai-ichi Life Group Companies (Yen in billions)

Fiscal year ended March 31, 2019 Fiscal year ended March 31, 2020



Dai-ichi Life Group's **Consolidated Financial Results**

The Dai-ichi Life Group has set Group adjusted profit as the indicator that represents real profit on a cash basis and forms the source for shareholder returns. Group adjusted profit increased 16.2% year-on-year to 274.5 billion yen.

In Japan, Dai-ichi Life's adjusted profit decreased 21.1 billion yen, or 12.3%, year-on-year to 150.2 billion yen. This was due to a decline in fundamental profit and an increase in extraordinary loss from strategic risk reduction through reinsurance ceding of closed blocks of business, which was approximately double the scale of the reduction conducted in the fiscal year ended March 31, 2019 in addition to an increase in unrealized losses on securities as a result of financial market fluctuations. These factors were partially offset by an increase in net gains on sales of securities and one-time derivative

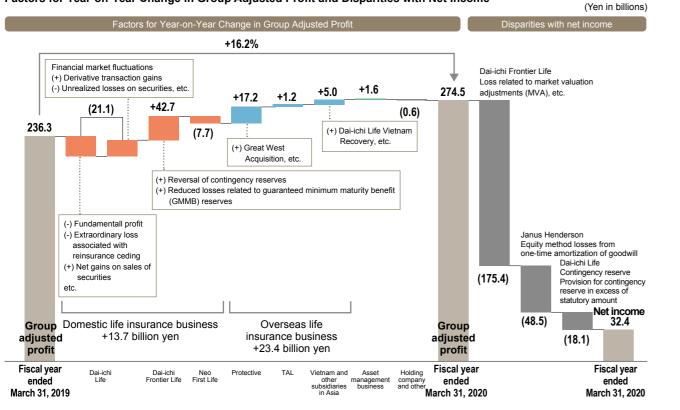
* Reference value not verified by third party institution (actuary firm)

transaction gains. Dai-ichi Frontier Life's adjusted profit increased 42.7 billion yen, or 206.0%, year-on-year to 63.4 billion yen due to the reversal of contingency reserves on matured variable annuities. Total adjusted profit for the domestic life insurance business, which includes Neo First Life, increased 13.7 billion yen, year-on-year, or 7.5%, to 197.4 billion yen.

Adjusted profit in the overseas life insurance business increased 23.4 billion yen, or 50.1%, year-on-year to 70.3 billion yen, mainly reflecting the effect of acquisitions at Protective in the U.S. and profit improvement at Dai-ichi Life Vietnam.

As a result of the above factors, Group adjusted profit increased. However, consolidated net income decreased 85.6% year-on-year to 32.4 billion yen. This was due to reflecting valuation losses such as the accrued policy reserves for market value adjustments (MVA) at Dai-ichi Frontier Life affected by lower interest rates and the one-time amortization of goodwill under the equity method on Janus Henderson due to the decline of its stock price

Factors for Year-on-Year Change in Group Adjusted Profit and Disparities with Net Income



Performance Trends at Major Group Companies

(1) Dai-ichi Life

Fundamental profit, which represents profit from an insurance company's core business for a given fiscal year, decreased 11.9% year-on-year to 422.1 billion yen. The main factors for the decrease were the decline in positive spread due to the yen's persistent appreciation and the low interest rate environment, and a decline in insurance-related profit. Net income and adjusted profit were down 25.6% year-on-year to 128.6 billion yen and 12.3% year-on-year to 150.2 billion yen respectively. The main factor in addition to the decline in fundamental profit was the recording of approximately 70.0 billion yen as a one-off expense due to the ceding of closed blocks of business (policy reserve approximately 200.0 billion yen).

(2) Dai-ichi Frontier Life

Net loss of 100.0 billion yen due to large valuation losses related to market value adjustments (MVA) resulting from lower interest rates, primarily overseas, in the U.S. and Australia. Operating income, which represents fundamental profitability, decreased 18.3% year-on-year to 49.9 billion yen, and adjusted profit, excluding the impact of MVA-related losses, was up 206.0% year-on-year to 63.4 billion yen due to reversal of contingency reserves for matured variable annuities.

(3) Protective

Pre-tax adjusted operating income, the main financial results indicator at Protective, increased 14.3% year-on-year to USD546 million, primarily reflecting the large-scale acquisition of in-force blocks of insurance. Net income converted into yen increased 51.3% to 50.7 billion yen.

(4) TAL

Underlying profit, the main performance indicator for TAL, increased 10.9% year-on-year to AUD188 million, mainly due to the contribution from Suncorp Life (currently Asteron Life), which was acquired. Net income converted into yen increased 16.9% year-on-year to 10.2 billion yen.

Performance Trends at Major Group Companies

| | | March 31, 2019 | March 31, 2020 | Change (%) |
|------------------------|---|----------------|----------------|------------|
| | Fundamental profit | 479.1 | 422.1 | (11.9%) |
| Dai-ichi Life | Net income | 172.9 | 128.6 | (25.6%) |
| | Adjusted profit | 171.4 | 150.2 | (12.3%) |
| | Operating income | 61.1 | 49.9 | (18.3%) |
| Dai-ichi Frontier Life | Net income | 19.9 | (100.0) | - |
| | Adjusted profit | 20.7 | 63.4 | +206.0% |
| Protective* | Pre-tax adjusted operating income (USD in millions) | 47.8 | 54.6 | +14.3% |
| | Net income | 33.5 | 50.7 | +51.3% |
| T A1 | Underlying profit (AUD in millions) | 17.0 | 18.8 | +10.9% |
| TAL | Net income | 8.7 | 10.2 | +16.9% |

* The fiscal year-end for Protective is December 31.

Group EEV and Economic Solvency Ratio (Economic Value)

The Group's EEV as of March 31, 2020 decreased to 5.6 trillion yen compared to 5.9 trillion yen as of March 31, 2019. This was due to the decline in unrealized gains on securities at Dai-ichi Life and the impact of an expansion of corporate bond spread

EEV and Economic Solvency Ratio (Economic Value) at Dai-ichi Life Group Companies

| (Yen in billions | | | | |
|---|----------------|----------------|------------|--|
| | March 31, 2019 | March 31, 2020 | YOY change | |
| ichi Life Group EEV | 5,936.5 | 5,621.9 | (5.3%) | |
| Dai-ichi Life | 4,550.5 | 4,296.4 | (5.6%) | |
| Dai-ichi Frontier Life | 416.8 | 191.2 | (54.1%) | |
| (Reference) Preliminary value reflecting a specified investment yield in EEV ¹ | Approx. 520.0 | Approx. 470.0 | (9.6%) | |
| Neo First Life | 93.7 | 114.7 | +22.3% | |
| Protective ² | 662.7 | 765.3 | +15.5% | |
| (Reference) In U.S. dollars (USD) (USD in millions) | 5,971 | 6,986 | +17.0% | |
| TAL | 339.9 | 317.2 | (6.7%) | |
| (Reference) In Australian dollars (AUD) (AUD in millions) | 4,322 | 4,801 | +11.1% | |
| Dai-ichi Life Vietnam ² | 85.3 | 94.4 | +10.6% | |
| (Reference) In Vietnamese dong (VND) (VND in billions) | 17,781 | 20,088 | +13.0% | |

 States preliminary values reflecting a specified investment yield referring to the Insurance Capital Standard (ICS) under development by the International Association of Insurance Supervisors (IAIS).
 As the preliminary values have not been verified by a third-party organization (actuary firm), the levels are subject to change depending on the results of future verification.

As the preliminary values have not been verified by a third-party organization (actuary firm 2. The fiscal year-end for Protective and Dai-ichi Life Vietnam is December 31.

| | March 31, 2019 | March 31, 2020 | YOY change |
|--|----------------|----------------|------------|
| Economic solvency ratio on economic value basis (Dai-ichi Life Group) ¹ | 170% | 195% | +25% |
| (Reference) previous standard | 169% | 178% | +9% |

 Measurement standards for values from March 31, 2020 have been upgraded based on development of the Insurance Capital Standard (ICS) and economic value regulations in Japan.
 Value for March 31, 2019 (170%) is a preliminary value.

(Van in hilliana)

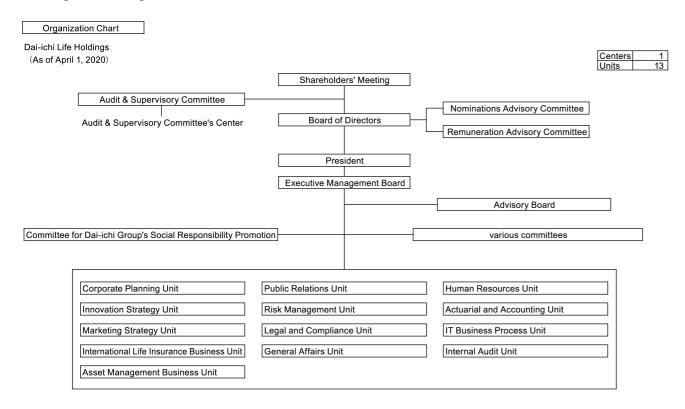
on valuation of in-force policies at Dai-ichi Frontier Life. The economic solvency ratio was 195% under the new standard which was modified based on the calculation standards for the Insurance Capital Standard (ICS), an improvement from 170% (preliminary value) as of March 31, 2019. This is the result of controlling the impact of financial market fluctuations through such means as a diversified asset management portfolio and risk hedging positions at Dai-ichi Life in addition to the regional and business diversification already implemented through overseas business expansion.

Overview and Organization of the Insurance Holding Company

Corporate Profile

| Trade name | Dai-ichi Life Holdings, Inc. |
|-----------------------|--|
| Date of Establishment | September 15, 1902 |
| Head Office | 13-1, Yurakucho 1-chome, Chiyoda-ku, Tokyo 100-8411, Japan |
| Phone number | 81-(0)3-3216-1222 |
| Official website | https://www.dai-ichi-life-hd.com/en/ |
| Main Business | The purpose of the Company shall be to engage in the following businesses: (1) Business administration of life insurance companies, non-life insurance companies, and other companies operating as the Company's subsidiaries pursuant to the provisions of the Insurance Business Act, and (2) Other business activities incidental to the business listed in the preceding item. |
| Capital stock | 343.5 billion yen |
| Number of employees | 685 persons |

Management Organization



Capital Stock and Number of Shares

1. Capital stock

| Date | Increase in capital | Capital stock after increase | Details |
|-----------------|---------------------|---------------------------------|--|
| April 1, 2010 | 210,200 million yen | 210,200 million yen | Reconciliation of net assets associated with the change in corporate structure to a public company from a mutual company |
| April 2, 2012 | 7 million yen | 210,207 million yen | Exercise of stock options |
| April 1, 2013 | 8 million yen | 210,215 million yen | Exercise of stock options |
| June 21, 2013 | 9 million yen | 210,224 million yen | Exercise of stock options |
| June 25, 2014 | 37 million yen | 210,262 million yen | Exercise of stock options |
| July 23, 2014 | 124,178 million yen | 334,440 million yen | Issuance of new shares by way of public offering |
| August 19, 2014 | 8,663 million yen | 343,104 million yen | Third-party allotment associated with the secondary offering through over-allotment |
| April 1, 2015 | 42 million yen | 343,146 million yen | Exercise of stock options |
| July 24, 2018 | 180 million yen | 343,326 million yen | Third-party allotment associated with the stock remuneration scheme using restricted stocks |
| July 19, 2019 | 190 million yen | 343,517 million yen | Third-party allotment associated with the stock remuneration scheme using restricted stocks |

2. Number of shares and shareholders

(As of March 31, 2020)

| Number of shares authorized to be issued | 4,000,000 thousand shares |
|--|---------------------------|
| Number of issued shares | 1,198,443 thousand shares |
| Number of shareholders | 755,064 persons |

(Note) Numbers of shares less than one thousand are truncated.

3. Type of issued shares

| Туре | Number of issued shares | Details |
|--------------|---------------------------|---------|
| Common stock | 1,198,443 thousand shares | _ |

(Note) Numbers of shares less than one thousand are truncated.

(As of March 31, 2020)

4. Major Shareholders (Top 10)

| | | (As of March 31, 2020) |
|---|---------------------|------------------------|
| Name of shareholders | Ownership in | the Company |
| Name of shareholders | Shares held | Percentage |
| | thousands of shares | % |
| The Master Trust Bank of Japan, Ltd. (Trust Account) | 77,722 | 6.85 |
| Japan Trustee Services Bank, Ltd. (Trust Account) | 66,636 | 5.88 |
| SMP PARTNERS (CAYMAN) LIMITED | 42,000 | 3.70 |
| Japan Trustee Services Bank, Ltd. (Trust Account 7) | 30,483 | 2.69 |
| Mizuho Bank, Ltd. | 28,000 | 2.47 |
| GOLDMAN SACHS INTERNATIONAL | 24,175 | 2.13 |
| SMBC Nikko Securities Inc. | 23,663 | 2.08 |
| Japan Trustee Services Bank, Ltd. (Trust Account 5) | 22,736 | 2.00 |
| JP MORGAN CHASE BANK 385151 | 18,944 | 1.67 |
| STATE STREET BANK WEST CLIENT – TREATY 505234 | 16,402 | 1.44 |

(Notes) 1. The treasury stock held by the Company (65,310 thousands of shares) is excluded from the above Major Shareholders.

Numbers of shares less than one thousand are truncated.
 Percentage figures of ownership are calculated after deducting the number of treasury stock from the number of issued shares, and figures less than the second decimal place are truncated.

5. Independent Auditor

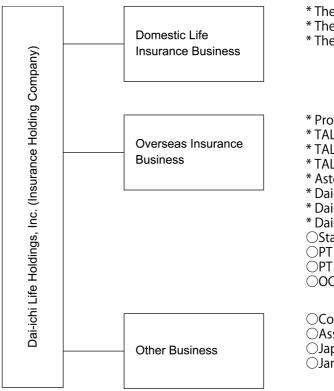
KPMG AZSA LLC

Overview of the Insurance Holding Company and its Subsidiaries and Affiliated Companies

Main Businesses and Organization

Main businesses operated by the Company and its 93 subsidiaries and 133 affiliated companies, and the positioning of the group companies with respect to each of these businesses, are described as follows.

(Diagram of the Company and its Subsidiaries and Affiliated Companies)



(Notes) 1. Company names of principal subsidiaries and affiliated companies are shown.
2. Company names with "*" are consolidated subsidiaries and "o" are affiliated companies under the equity method as of March 31, 2020.

- * The Dai-ichi Life Insurance Company, Limited
- * The Dai-ichi Frontier Life Insurance Co., Ltd.
- * The Neo First Life Insurance Company, Limited

* Protective Life Corporation * TAL Dai-ichi Life Australia Pty Ltd * TAL Dai-ichi Life Group Pty Ltd * TAL Life Limited * Asteron Life & Superannuation Limited * Dai-ichi Life Insurance Company of Vietnam, Limited * Dai-ichi Life Insurance (Cambodia) PLC. * Dai-ichi Life Insurance Myanmar Ltd. OStar Union Dai-ichi Life Ínsurance Company Limited OPT Panin Internasional ○PT Panin Dai-ichi Life

OCEAN LIFE INSURANCE PUBLIC COMPANY LIMITED

OCorporate-pension Business Service Co., Ltd. OAsset Management One Co., Ltd. ○Japan Excellent Asset Management Co., Ltd. OJanus Henderson Group plc

List of Group Companies

| Company Name | Date of Establishment | Location | Capital | Principal Business (Note 1) | Percentage of voting rights of subsidiaries, etc. held by the Company (%) | Percentage of voting rights of subsidiaries, etc. held by Group companies (%) (Note 2) |
|--|--------------------------|------------------------------|---------------------------|-------------------------------------|---|--|
| (Consolidated Subsidiary) The Dai-ichi Life Insurance Company, Limited | April 1, 2016 | Chiyoda-ku, Tokyo | 60.0 billion JPY | Life insurance business in Japan | 100.0% | 0.0% |
| The Dai-ichi Frontier Life Insurance Co., Ltd. | December 1, 2006 | Shinagawa-ku, Tokyo | 117.5 billion JPY | Life insurance business in Japan | 100.0% | 0.0% |
| The Neo First Life Insurance Company, Limited | April 23, 1999 | Shinagawa-ku, Tokyo | 32.5 billion JPY | Life insurance business in Japan | 100.0% | 0.0% |
| Protective Life Corporation | July 24, 1907 | Birmingham, U.S.A. | 10 USD | Overseas insurance business | 100.0% | 0.0% |
| TAL Dai-ichi Life Australia Pty Ltd | March 25, 2011 | Sydney, Australia | 2.130 billion AUD | Overseas insurance business | 100.0% | 0.0% |
| TAL Dai-ichi Life Group Pty Ltd | March 25, 2011 | Sydney, Australia | 2.267 billion AUD | Overseas insurance business | 0.0% | 100.0% |
| TAL Life Limited | October 11, 1990 | Sydney, Australia | 0.654 billion AUD | Overseas insurance business | 0.0% | 100.0% |
| Asteron Life & Superannuation Limited | June 14, 1996 | Sydney, Australia | 0.804 billion AUD | Overseas insurance business | 0.0% | 100.0% |
| Dai-ichi Life Insurance Company of Vietnam, Limited | January 18, 2007 | Ho Chi Minh City, Vietnam | 7,697.5 billion VND | Overseas insurance business | 100.0% | 0.0% |
| Dai-ichi Life Insurance (Cambodia) PLC. | March 14, 2018 | Phnom Penh, Cambodia | 16 million USD | Overseas insurance business | 100.0% | 0.0% |
| Dai-ichi Life Insurance Myanmar Ltd. | May 17, 2019 | Yangon, Myanmar | 59.9 billion MMK | Overseas insurance business | 0.0% | 100.0% |
| (Affiliated Company Under the Equity Method) Star Union Dai-ichi Life Insurance Company Limited | September 25, 2007 | Navi Mumbai, India | 2.589 billion INR | Overseas insurance business | 45.9% | 0.0% |
| PT Panin Internasional | July 24, 1998 | Jakarta, Indonesia | 1,022.5 billion IDR | Overseas insurance business | 36.8% | 0.0% |
| PT Panin Dai-ichi Life | July 19, 1974 | Jakarta, Indonesia | 1,067.3 billion IDR | Overseas insurance business | 5.0% | 95.0% |
| OCEAN LIFE INSURANCE PUBLIC COMPANY LIMITED | January 11, 1949 | Bangkok, Thailand | 2.360 billion THB | Overseas insurance business | 24.0% | 0.0% |
| Corporate-Pension Business Service Co., Ltd. | October 1, 2001 | Shinagawa-ku, Tokyo | 6.0 billion JPY | Other business | 0.0% | 50.0% |
| Asset Management One Co., Ltd. | July 1, 1985 | Chiyoda-ku, Tokyo | 2.0 billion JPY | Other business | 49.0% | 0.0% |
| Japan Excellent Asset Management Co., Ltd. | April 14, 2005 | Minato-ku, Tokyo | 400 million JPY | Other business | 0.0% | 36.0% |
| Janus Henderson Group plc | May 30, 2017 | London, United Kingdom | 277 million USD | Other business | 16.5% | 0.0% |

(Notes) 1. "Principal Business" is categorized with the three reportable segments of the Company.

2. "Percentage of voting rights of subsidiaries, etc. held by Group companies" represent percentages including the those of indirect voting rights, which in turn include the percentages of "voting rights held by any persons who are found to exercise their voting rights in the same manner as the intent of the subject person due to their close ties with the subject person in terms of contribution, personnel affairs, funds, technology, transactions, etc. and those held by any persons who have given their consent to exercising their voting rights in the same manner as the intent of the subject person."

Main Businesses of the Insurance Holding Company and its Subsidiaries and Affiliated Companies

Key Management Indicators

| | Fiscal Year Ended March 31, | | | | | | |
|---|-----------------------------|-----------|-----------|-----------|-----------|--|--|
| Γ | 2016 | 2017 | 2018 | 2019 | 2020 | | |
| Ordinary revenues (million yen) | 7,333,947 | 6,456,796 | 7,037,827 | 7,184,093 | 7,114,099 | | |
| Ordinary profit (million yen) | 418,166 | 425,320 | 471,994 | 432,945 | 218,380 | | |
| Net income attributable to shareholders of parent company (million yen) | 178,515 | 231,286 | 363,928 | 225,035 | 32,433 | | |
| Comprehensive income (million yen) | (592,867) | 264,969 | 684,757 | 72,613 | 167,564 | | |

| | As of March 31, | | | | | |
|--|-----------------|------------|------------|------------|------------|--|
| | 2016 | 2017 | 2018 | 2019 | 2020 | |
| Total net assets (million yen) | 2,932,959 | 3,137,266 | 3,749,271 | 3,713,592 | 3,776,918 | |
| Total assets (million yen) | 49,924,922 | 51,985,850 | 53,603,028 | 55,941,261 | 60,011,999 | |
| Consolidated solvency margin ratio (%) | 763.8 | 749.2 | 838.3 | 869.7 | 884.1 | |

Outline of business

Ordinary revenues for the fiscal year ended March 31, 2020 decreased by 1.0% compared to the previous fiscal year to 7,114.0 billion yen, consisting of 4,885.4 billion yen (8.6% decrease) in premium and other income, 1,876.6 billion yen (18.5% increase) in investment income, and 352.0 billion yen (37.1% increase) in other ordinary revenues.

Meanwhile, the Group's ordinary expenses for the fiscal year ended March 31, 2020 increased by 2.1% compared to the previous fiscal year to 6,895.7 billion yen, consisting of 4,870.7 billion yen (26.9% increase) in benefits and claims, 164.4 billion yen (87.4% decrease) in provision for policy reserves and others, 821.9 billion yen (51.8% increase) in investment expenses, 680.1 billion yen (3.3% decrease) in operating expenses, and 358.3 billion yen (0.2% increase) in other ordinary expenses.

As a result, the Group's ordinary profit for the fiscal year ended March 31, 2020 decreased by 49.6% compared to the previous fiscal year to 218.3 billion yen. Net income attributable to shareholders of parent company, which is ordinary profit after extraordinary gains and losses, provision for reserve for policyholder dividends and total of corporate income taxes, decreased by 85.6% compared to the previous fiscal year to 32.4 billion yen. This was due mainly to the impact of accrued policy reserves for market value adjustments (MVA) at Dai-ichi Frontier Life Insurance Co., Ltd. affected by lower interest rates and losses from one-time amortization of goodwill on Janus Henderson Group plc due to its stock price decline.

Segment results were as follows:

(1) Domestic Life Insurance Business

Ordinary revenues for the domestic life insurance business decreased compared to the previous fiscal year by 59.9 billion yen, or 1.0%, to 5,873.3 billion yen due mainly to a decrease in gains on sales of securities at The Dai-ichi Life Insurance Company, Limited. Segment profit decreased compared to the previous fiscal year by 195.8 billion yen, or 52.1%, to 179.9 billion yen due mainly to an increase accrued policy reserves for market value adjustments (MVA) at Daiichi Frontier Life Insurance Co., Ltd. affected by lower interest rates.

(2) Overseas Insurance Business

Ordinary revenues for the overseas insurance business increased compared to the previous fiscal year by 512.5 billion yen, or 38.2%, to 1,854.4 billion yen due mainly to an increase in investment income at Protective Life Corporation. Segment profit increased compared to the previous fiscal year by 29.4 billion yen, or 55.8%, to 82.2 billion yen.

(3) Other Business

Ordinary revenues for other business increased compared to the previous fiscal year by 29.8 billion yen, or 18.6%, to 189.8 billion yen mainly because of an increase in dividends income. Segment profit decreased compared to the previous fiscal year by 21.0 billion yen, or 14.6%, to 123.4 billion yen mainly due to the impact of one-time amortization of goodwill on Janus Henderson Group plc due to its stock price decline.

Consolidated Balance Sheet

Consolidated Statement of Earnings

| | (Unit: milli | on yen) | (Unit: million US dollars) |
|---|----------------------------------|----------------------------------|-------------------------------|
| | | As of March 31, | |
| | 2019 | 2020 | 2020 |
| (ASSETS) | | | |
| Cash and deposits | 920,177 | 1,205,507 | 11,076 |
| Call loans | 335,500 | 513,800 | 4,721 |
| Monetary claims bought | 199,193 | 221,147 | 2,032 |
| Money held in trust | 559,474 | 1,039,062 | 9,547 |
| Securities | 47,065,031 | 47,734,406 | 438,614 |
| Loans | 3,353,268 | 3,715,750 | 34,142 |
| Tangible fixed assets | 1,145,267 | 1,126,269 | 10,348 |
| Land | 787,421 | 765,160 | 7,030 |
| Buildings | 348,900 | 339,716 | 3,121 |
| Leased assets | 2,440 149 | 6,821 197 | 62 1 |
| Construction in progress | 6,355 | 14,374 | 132 |
| Other tangible fixed assets Intangible fixed assets | 444,869 | 472,990 | 4,346 |
| Software | 96,631 | 106,696 | 4,340 |
| Goodwill | 48,926 | 39,497 | 362 |
| Other intangible fixed assets | 299,311 | 326,797 | 3,002 |
| Reinsurance receivable | 155,320 | 1,523,297 | 13,997 |
| Other assets | 1,692,127 | 2,403,292 | 22,082 |
| Deferred tax assets | 17,154 | 11,859 | 108 |
| Customers' liabilities for acceptances and guarantees | 55,515 | 47,065 | 432 |
| Reserve for possible loan losses | (1,248) | (1,641) | (15) |
| Reserve for possible investment losses | (390) | (1,041) | (10) |
| Total assets | 55,941,261 | 60,011,999 | 551,428 |
| | | 00,011,000 | 001,120 |
| (LIABILITIES) | | | |
| Policy reserves and others | 48,279,458 | 50,494,544 | 463,976 |
| Reserves for outstanding claims | 555,517 | 573,984 | 5,274 |
| Policy reserves | 47,325,761 | 49,520,817 | 455,029 |
| Reserve for policyholder dividends | 398,178 | 399,742 | 3,673 |
| Reinsurance payable | 379,568 | 781,980 | 7,185 |
| Bonds payable | 1,062,252 | 1,135,336 | 10,432 |
| Other liabilities | 1,420,986 | 2,723,157 | 25,022 |
| Net defined benefit liabilities | 422,346 | 440,874 | 4,051 |
| Reserve for retirement benefits of directors, | 1,298 | 1,188 | 10 |
| executive officers and corporate auditors | 000 | 800 | 7 |
| Reserve for possible reimbursement of prescribed claims | 900 | 800 | 7 |
| Reserves under the special laws | 218,259 | 240,796 | 2,212 |
| Reserve for price fluctuations Deferred tax liabilities | 218,259 | 240,796 | 2,212 |
| Deferred tax liabilities for land revaluation | 311,059 | 296,142 | 2,721 |
| | 76,023 55,515 | 73,195 47,065 | 672 432 |
| Acceptances and guarantees Total liabilities | 52,227,668 | 56,235,081 | 516,724 |
| | 02,221,000 | 00,200,001 | 010,121 |
| (NET ASSETS) | | | |
| Capital stock | 343,326 | 343,517 | 3,156 |
| Capital surplus | 329,723 | 329,860 | 3,030 |
| Retained earnings | 1,134,392 | 1,094,483 | 10,056 |
| Treasury stock | (98,634) | (126,356) | (1,161) |
| Total shareholders' equity | 1,708,808 | 1,641,506 | 15,083 |
| Net unrealized gains (losses) on securities, net of tax | 2,101,587 | 2,283,198 | 20,979 |
| Deferred hedge gains (losses) | 3,803 | 20,437 | 187 |
| Reserve for land revaluation | (13,488) | (17,978) | (165) |
| Foreign currency translation adjustments | (77,457) | (123,850) | (1,138) |
| Accumulated remeasurements of defined benefit plans | (10,824) | (27,458) | (252) |
| Total accumulated other comprehensive income | 2,003,621 | 2,134,348 | 19,611 |
| Cube eviation visible to above - | 1 100 | | |
| | 1,162 | 1,063 | 9 |
| Subscription rights to shares Total net assets Total liabilities and net assets | 1,162 3,713,592 55,941,261 | 1,063 3,776,918 60,011,999 | 9 34,704 551,428 |

| | DINARY REVENUES |
|-----|---|
| | Premium and other income |
| | Investment income Interest and dividends |
| | Gains on investments in trading securities |
| | Gains on sale of securities |
| | Gains on redemption of securities |
| | Reversal of reserve for possible loan losses |
| | Other investment income |
| | Gains on investments in separate accounts |
| | Other ordinary revenues |
| OF | DINARY EXPENSES |
| | Benefits and claims |
| | Claims |
| | Annuities |
| | Benefits |
| | Surrender values |
| | Other refunds |
| | Provision for policy reserves and others |
| | Provision for reserves for outstanding claims |
| | Provision for policy reserves |
| | Provision for interest on policyholder dividends |
| | Investment expenses |
| | Interest expenses |
| | Losses on money held in trust |
| | Losses on investments in trading securities Losses on sale of securities |
| | Losses on valuation of securities |
| | Losses on redemption of securities |
| | Derivative transaction losses |
| | Foreign exchange losses |
| | Provision for reserve for possible loan losses |
| | Provision for reserve for possible investment losses |
| | Write-down of loans |
| | Depreciation of real estate for rent and others |
| | Other investment expenses |
| | Losses on investments in separate accounts |
| | Operating expenses |
| | Other ordinary expenses |
| Ore | linary profit |
| EX | TRAORDINARY GAINS |
| | Gains on disposal of fixed assets |
| | Other extraordinary gains |
| | TRAORDINARY LOSSES |
| | Losses on disposal of fixed assets |
| | Impairment losses on fixed assets |
| | Provision for reserve for price fluctuations |
| | Other extraordinary losses |
| | vision for reserve for policyholder dividends |
| | ome before income taxes |
| | rporate income taxes-current |
| | rporate income taxes-deferred |
| | al of corporate income taxes |
| | Income |
| N۵ | t income attributable to shareholders of parent company |

(Unit: million US dollars)

| | | (Unit: million | |
|---|-----------|----------------------|-------------|
| | (Unit: m | illion yen) | US dollars) |
| | | Year ended March 31, | |
| | 2019 | 2020 | 2020 |
| | | | |
| | 7,184,093 | 7,114,099 | 65,368 |
| | 5,344,016 | 4,885,407 | 44,890 |
| | 1,583,228 | 1,876,634 | 17,243 |
| | 1,244,255 | 1,302,807 | 11,971 |
| | - | 259,620 | 2,385 |
| | 279,220 | 300,753 | 2,763 |
| | 21,146 | 11,707 | 107 |
| | 237 | | |
| | 1,692 | 1,746 | 16 |
| | 36,676 | _ | |
| | 256,848 | 352,057 | 3,234 |
| | | | |
| | 6,751,148 | 6,895,718 | 63,362 |
| | 3,839,105 | 4,870,794 | 44,755 |
| | 1,164,756 | 1,158,590 | 10,645 |
| | 818,785 | 1,128,768 | 10,371 |
| | 502,606 | 561,102 | 5,155 |
| | 672,578 | 751,919 | 6,909 |
| | 680,379 | 1,270,412 | 11,673 |
| | 1,309,287 | 164,491 | 1,511 |
| | 12,553 | 58,255 | 535 |
| | 1,288,468 | 97,989 | 900 |
| | 8,265 | 8,245 | 75 |
| | 541,541 | 821,971 | 7,552 |
| | 43,306 | 44,335 | 407 |
| | 448 | 21,365 | 196 |
| | 85,306 | _ | _ |
| | 141,762 | 74,928 | 688 |
| | 11,151 | 60,928 | 559 |
| | 3,569 | 7,638 | 70 |
| | 41,586 | 24,835 | 228 |
| | 162,354 | 491,107 | 4,512 |
| | | 398 | 3 |
| | 37 | 504 | 4 |
| | 120 | 128 | 1 |
| | 13,254 | 13,074 | 120 |
| | 38,642 | 42,386 | 389 |
| | | 40,338 | 370 |
| | 703,573 | 680,154 | 6,249 |
| | 357,641 | 358,306 | 3,292 |
| | 557,041 | 550,500 | 5,292 |
| | 432,945 | 218,380 | 2,006 |
| | 432,943 | 210,000 | 2,000 |
| _ | 0 540 | 1 0 1 1 | AE |
| | 2,512 | 4,941 | 45 |
| | 2,476 | 4,929 | 45 |
| | 36 | 11 | 0 |
| | 00.007 | 00 EE7 | 000 |
| _ | 28,607 | 39,557 | 363 |
| | 4,064 | 13,271 | 121 |
| | 1,801 | 3,556 | 32 |
| | 22,462 | 22,536 | 207 |
| | 279 | 192 | 1 |
| | | <i></i> | |
| | 87,500 | 82,500 | 758 |
| | 319,349 | 101,264 | 930 |
| | 99,814 | 112,292 | 1,031 |
| | (5,501) | (43,460) | (399) |
| | 94,313 | 68,831 | 632 |
| _ | 225,035 | 32,433 | 298 |
| | 225,035 | 32,433 | 298 |
| - | 220,000 | 52,100 | 200 |

Consolidated Statement of Comprehensive Income

| | (Unit: millic | n yen) | (Unit: million US dollars) |
|---|---------------|-------------------|-------------------------------|
| - | Yea | ar ended March 31 | , |
| - | 2019 | 2020 | 2020 |
| Net income | 225,035 | 32,433 | 298 |
| Other comprehensive income | | | |
| Net unrealized gains (losses) on securities, net of tax | (134,626) | 178,039 | 1,635 |
| Deferred hedge gains (losses) | 13,452 | 16,633 | 152 |
| Foreign currency translation adjustments | (21,674) | (46,006) | (422) |
| Remeasurements of defined benefit plans, net of tax | (2,350) | (16,566) | (152) |
| Share of other comprehensive income of subsidiaries and | | | |
| affiliates accounted for under the equity method | (7,223) | 3,030 | 27 |
| Total other comprehensive income | (152,421) | 135,130 | 1,241 |
| Comprehensive income | 72,613 | 167,564 | 1,539 |
| (Details) | | | |
| Attributable to shareholders of parent company | 72,613 | 167,564 | 1,539 |

Consolidated Statement of Changes in Net Assets

| | | | Shareholders' equity | | |
|--|---|----------------------------------|---------------------------------|--|----------------------|
| | Capital | Capital | Retained | Treasury | Total shareholder |
| | stock | surplus | earnings | stock | equity |
| Balance at the beginning of the year Cumulative effect of changes in accounting policies | 343,146 | 329,653 | 976,899 (9,420) | (60,076) | 1,589,623 (9,420) |
| Balance at the beginning of the year after reflecting the effect of changes in accounting policies Changes for the year | 343,146 | 329,653 | 967,479 | (60,076) | 1,580,202 |
| Issuance of new shares | 180 | 180 | | | 360 |
| Dividends | | | (58,239) | | (58,239) |
| Net income attributable to shareholders of parent company | | | 225,035 | (00.000) | 225,035 |
| Purchase of treasury stock Disposal of treasury stock | | (109) | | (39,000) 441 | (39,000 33 |
| Change in scope of equity method | | (103) | | | |
| Transfer from reserve for land revaluation Others | | | 1,064 (947) | | 1,064 (947 |
| Net changes of items other than shareholders' equity | | | | | |
| otal changes for the year | 180 | 70 | 166,913 | (38,558) | 128,60 |
| salance at the end of the year | 343,326 | 329,723 | 1,134,392 | (98,634) | 1,708,808 |
| | | | | (Unit: million yen) | |
| | | Accumulated other co | mprehensive income | | |
| | Net unrealized | Defermed hadre | December for land | Foreign currency | |
| | gains (losses) on securities, net | Deferred hedge gains (losses) | Reserve for land revaluation | translation | |
| | of tax | gains (iosses) | Tevaluation | adjustments | |
| alance at the beginning of the year | 2,238,159 | (9,649) | (12,423) | (49,201) | |
| Cumulative effect of changes in accounting policies | (1,192) | | | | |
| alance at the beginning of the year after reflecting the effect of changes in accounting policies hanges for the year | 2,236,967 | (9,649) | (12,423) | (49,201) | |
| Issuance of new shares Dividends Net income attributable to shareholders of parent company Purchase of treasury stock Disposal of treasury stock Change in scope of equity method Transfer from reserve for land revaluation | | | | | |
| Others | | | | | |
| Net changes of items other than shareholders' equity | (135,379) | 13,452 | (1,064) | (28,255) | |
| otal changes for the year | (135,379) 2,101,587 | 13,452 3,803 | (1,064) (13,488) | (28,255) (77,457) | |
| alance at the end of the year | 2,101,307 | 3,803 | (13,400) | (11,451) | |
| | | | | (Unit: million yen) | |
| | | ated other sive income | | | |
| | Accumulated | Total accumulated | Subscription | Total net | |
| | remeasurements of defined benefit plans | other comprehensive income | rights to shares | assets | |
| Balance at the beginning of the year Cumulative effect of changes in accounting policies | (8,584) | 2,158,300 (1,192) | 1,348 | 3,749,271 (10,612) | |
| alance at the beginning of the year after reflecting the effect of changes in accounting policies | (8,584) | 2,157,108 | 1,348 | 3,738,659 | |
| hanges for the year Issuance of new shares Dividends Net income attributable to shareholders of parent company Purchase of treasury stock | | | | 360 (58,239) 225,035 (39,000) | |
| Disposal of treasury stock Change in scope of equity method Transfer from reserve for land revaluation | | | | 331 - 1,064 | |
| Others | | | | (947) | |
| Net changes of items other than shareholders' equity | (2,239) | (153,486) | (185) | (153,672) | |
| otal changes for the year | (2,239) | (153,486) | (185) | (25,066) | |
| | (10,824) | 2,003,621 | 1,162 | | |

Consolidated Statement of Changes in Net Assets (Continued)

Year ended March 31, 2020

| | Shareholders' equity | | | | | | |
|---|----------------------|-----------------|----------------------|-------------------|-------------------------------|--|--|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | | |
| Balance at the beginning of the year | 343,326 | 329,723 | 1,134,392 | (98,634) | 1,708,808 | | |
| Cumulative effect of changes in accounting policies | | | (5,639) | | (5,639) | | |
| Balance at the beginning of the year after reflecting the effect of changes in accounting policies | 343,326 | 329,723 | 1,128,753 | (98,634) | (1,703,168) | | |
| Changes for the year | | | | | | | |
| Issuance of new shares | 190 | 190 | | | 381 | | |
| Dividends | | | (66,442) | | (66,442) | | |
| Net income attributable to shareholders of parent company | | | 32,433 | | 32,433 | | |
| Purchase of treasury stock | | | | (27,999) | (27,999) | | |
| Disposal of treasury stock | | (53) | | 278 | 225 | | |
| Change in scope of equity method | | | (146) | | (146) | | |
| Transfer from reserve for land revaluation | | | 4,489 | | 4,489 | | |
| Others | | | (4,603) | | (4,603) | | |
| Net changes of items other than shareholders' equity | | | | | | | |
| Total changes for the year | 190 | 137 | (34,269) | (27,721) | (61,662) | | |
| Balance at the end of the year | 343,517 | 329,860 | 1,094,483 | (126,356) | 1,641,506 | | |

| | | | | (Unit: million yen) |
|---|--|-------------------------------|------------------------------|--|
| | | | | |
| | Net unrealized gains (losses) on securities, net of tax | Deferred hedge gains (losses) | Reserve for land revaluation | Foreign currency translation adjustments |
| Balance at the beginning of the year | 2,101,587 | 3,803 | (13,488) | (77,457) |
| Cumulative effect of changes in accounting policies | | | | |
| Balance at the beginning of the year after reflecting the effect of changes in accounting policies | 2,101,587 | 3,803 | (13,488) | (77,457) |
| Changes for the year | | | | |
| Issuance of new shares | | | | |
| Dividends | | | | |
| Net income attributable to shareholders of parent company | | | | |
| Purchase of treasury stock | | | | |
| Disposal of treasury stock | | | | |
| Change in scope of equity method | | | | |
| Transfer from reserve for land revaluation | | | | |
| Others | | | | |
| Net changes of items other than shareholders' equity | 181,610 | 16,633 | (4,489) | (46,393) |
| Total changes for the year | 181,610 | 16,633 | (4,489) | (46,393) |
| Balance at the end of the year | 2,283,198 | 20,437 | (17,978) | (123,850) |

| | | | | (Unit: million yen) |
|---|--|---|----------------------------------|----------------------|
| | | ated other sive income | | |
| | Accumulated remeasurements of defined benefit plans | Total accumulated other comprehensive income | Subscription rights to shares | Total net assets |
| Balance at the beginning of the year Cumulative effect of changes in accounting policies | (10,824) | 2,003,621 | 1,162 | 3,713,592 (5,639) |
| Balance at the beginning of the year after reflecting the effect of changes in accounting policies | (10,824) | 2,003,621 | 1,162 | 3,707,952 |
| Changes for the year Issuance of new shares Dividends | | | | 381 (66,442) |
| Net income attributable to shareholders of parent company Purchase of treasury stock | | | | 32,433 (27,999) |
| Disposal of treasury stock Change in scope of equity method | | | | 225 (146) |
| Transfer from reserve for land revaluation Others | | | | 4,489 (4,603) |
| Net changes of items other than shareholders' equity Total changes for the year | (16,633) (16,633) | 130,727 130,727 | (99) | 130,627 68,965 |
| Balance at the end of the year | (10,033) (27,458) | 2,134,348 | 1,063 | 3,776,918 |

Consolidated Statement of Changes in Net Assets (Continued)

Year ended March 31, 2020

(Unit: million yen)

| | | | | (Un | hit: million US dollar |
|---|-------------------------------------|---------------------------|----------------------------------|------------------------|------------------------|
| | Capital | Capital | Shareholders' equity Retained | Treasury | Total shareholde |
| | stock | surplus | earnings | stock | equity |
| Balance at the beginning of the year Cumulative effect of changes in accounting policies | 3,154 | 3,029 | 10,423 (51) | (906) | 15,70 (51 |
| Balance at the beginning of the year after reflecting the effect of changes in accounting policies | 3,154 | 3,029 | 10,371 | (906) | (15,649 |
| Changes for the year | | | | | |
| Issuance of new shares Dividends | 1 | 1 | (610) | | (64 |
| Net income attributable to shareholders of parent company | | | (610) 298 | | (610 29 |
| Purchase of treasury stock | | | 230 | (257) | (257 |
| Disposal of treasury stock | | (0) | | () | (20) |
| Change in scope of equity method | | (-) | (1) | | (1 |
| Transfer from reserve for land revaluation | | | 41 | | 4 |
| Others | | | (42) | | (42 |
| Net changes of items other than shareholders' equity | <u> </u> | | (* (1) | (| |
| Total changes for the year | 1 | 1 | (314) | (254) | (566 |
| Balance at the end of the year | 3,156 | 3,030 | 10,056 | (1,161) | 15,08 |
| | | | (Uni | t: million US dollars) | |
| | Not over all and | Accumulated other co | mprehensive income | | |
| | Net unrealized gains (losses) on | Deferred hedge | Reserve for land | Foreign currency | |
| | securities, net | gains (losses) | revaluation | translation | |
| | of tax | 5 () | | adjustments | |
| Balance at the beginning of the year Cumulative effect of changes in accounting policies | 19,310 | 34 | (123) | (711) | |
| Balance at the beginning of the year after reflecting the effect of changes in accounting policies | 19,310 | 34 | (123) | (711) | |
| Changes for the year Issuance of new shares Dividends | | | | | |
| Net income attributable to shareholders of parent company Purchase of treasury stock | | | | | |
| Disposal of treasury stock | | | | | |
| Change in scope of equity method | | | | | |
| Transfer from reserve for land revaluation | | | | | |
| Others | 4.000 | 450 | (44) | (400) | |
| Net changes of items other than shareholders' equity | 1,668 | 152 152 | (41) | (426) | |
| Total changes for the year | 1,668 20,979 | 152 | (41) (165) | (426) (1,138) | |
| Balance at the end of the year | 20,979 | 167 | (105) | (1,130) | |
| | | | (Uni | t: million US dollars) | |
| | | ated other sive income | | | • |
| | Accumulated | Total accumulated | Subscription | Total net | |
| | remeasurements | other | rights to shares | assets | |
| | of defined benefit plans | comprehensive income | | | |
| Balance at the beginning of the year Cumulative effect of changes in accounting policies | (99) | 18,410 | 10 | 34,122 (51) | - |
| Balance at the beginning of the year after reflecting the effect of changes in accounting policies Changes for the year | (99) | 18,410 | 10 | 34,071 | |
| Issuance of new shares Dividends | | | | 3 (610) | |
| Net income attributable to shareholders of parent company | | | | 298 | |
| Purchase of treasury stock | | | | (257) | |
| Disposal of treasury stock | | | | 2 | |
| Change in scope of equity method | | | | (1) | |
| Transfer from reserve for land revaluation | | | | 41 | |
| Others | (450) | 4 004 | (0) | (42) | |
| Net changes of items other than shareholders' equity | (152) | 1,201 | (0) | 1,200 | • |
| Total changes for the year Balance at the end of the year | (152) | 1,201 | (0) | 633 | • |
| Balance at the end of the year | (252) | 19,611 | 9 | 34,704 | |

(Unit: million US dollars)

Consolidated Statement of Cash Flows

| | | | (Unit: million | |
|---|---------------------------|--------------------------|---------------------|--|
| | (Unit: million yen) | | US dollars) | |
| | Year ended March 31 | | | |
| | 2019 | 2020 | 2020 | |
| CASH FLOWS FROM OPERATING ACTIVITIES | 240.240 | 101.004 | 020 | |
| Income before income taxes | 319,349 13,254 | 101,264 13,074 | 930 120 | |
| Depreciation of real estate for rent and others Depreciation | 50,914 | 47,753 | 438 | |
| Impairment losses on fixed assets | 1,801 | 3,556 | 430 | |
| Amortization of goodwill | 4,390 | 3,459 | 31 | |
| Increase (decrease) in reserves for outstanding claims | 35,993 | 60,945 | 560 | |
| Increase (decrease) in policy reserves | 1,155,292 | (97,358) | (894) | |
| Provision for interest on policyholder dividends | 8,265 | 8,245 | 75 | |
| Provision for (reversal of) reserve for policyholder dividends | 87,500 | 82,500 | 758 | |
| Increase (decrease) in reserve for possible loan losses | (239) | 401 | 3 | |
| Increase (decrease) in reserve for possible investment losses | (46) | 417 | 3 | |
| Write-down of loans | 120 | 128 | 1 | |
| Increase (decrease) in net defined benefit liabilities | 6,112 | (3,662) | (33) | |
| Increase (decrease) in reserve for retirement benefits of directors, | (0.5) | ((20)) | | |
| executive officers and corporate auditors | (85) | (109) | (1) | |
| Increase (decrease) in reserve for possible reimbursement of | | (100) | (0) | |
| prescribed claims | - | (100) | (0) | |
| Increase (decrease) in reserve for price fluctuations Interest and dividends | 22,462 | 22,536 | 207 | |
| Securities related losses (gains) | (1,244,255) (95,253) | (1,302,807) (388,245) | (11,971) (3,567) | |
| Interest expenses | 43,306 | 44,335 | (3,307) | |
| Foreign exchange losses (gains) | 162,354 | 491,107 | 4,512 | |
| Losses (gains) on disposal of fixed assets | 527 | 8,110 | 74 | |
| Equity in losses (income) of affiliates | (10,067) | 37,880 | 348 | |
| Decrease (increase) in reinsurance receivable | (50,501) | (158,655) | (1,457) | |
| Decrease (increase) in other assets unrelated to investing and | | | | |
| financing activities | (87,727) | (220,309) | (2,024) | |
| Increase (decrease) in reinsurance payable | 158,963 | 433,398 | 3,982 | |
| Increase (decrease) in other liabilities unrelated to investing and | | | | |
| financing activities | (85,831) | 89,323 | 820 | |
| Others, net | 83,869 | 95,031 | 873 | |
| Subtotal | 580,470 | (627,778) | (5,768) | |
| Interest and dividends received | 1,424,532 | 1,516,727 | 13,936 | |
| Interest paid | (50,442) | (51,120) | (469) | |
| Policyholder dividends paid | (96,237) | (89,181) | (819) | |
| Others, net | 8,247 | (14,750) | (135) | |
| Corporate income taxes paid | (169,576) | (143,811) | (1,321) | |
| Net cash flows provided by (used in) operating activities | 1,696,993 | 590,084 | 5,422 | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Net decrease (increase) in cash and deposits | 3,708 | (3,136) | (28) | |
| Purchases of monetary claims bought | (34,317) | (44,550) | (409) | |
| Proceeds from sale and redemption of monetary claims bought | 32,131 | 22,702 | 208 | |
| Purchases of money held in trust | (117,960) | (554,729) | (5,097) | |
| Proceeds from decrease in money held in trust | 81,781 | 53,676 | 493 | |
| Purchases of securities | (10,790,799) 9,677,088 | (9,121,274) | (83,812) | |
| Proceeds from sale and redemption of securities | , , | 9,006,260 | 82,755 | |
| Origination of loans Proceeds from collection of loans | (738,590) 914,523 | (936,951) 713,194 | (8,609) 6,553 | |
| Others, net | (279,306) | 94,604 | 869 | |
| Total of net cash provided by (used in) investment transactions | (1,251,739) | (770,203) | (7,077) | |
| Total of net cash provided by (used in) investment transactions | (1,201,700) | (110,200) | (1,011) | |
| investment transactions | 445,253 | (180,118) | (1,655) | |
| Acquisition of tangible fixed assets | (58,163) | (43,485) | (399) | |
| Proceeds from sale of tangible fixed assets | 22,833 | 37,973 | 348 | |
| Acquisition of intangible fixed assets | (34,757) | (35,974) | (330) | |
| Proceeds from sale of intangible fixed assets | 295 | 33 | 0 | |
| Acquisition of stock of subsidiaries resulting in change in scope | | | 5 | |
| of consolidation | (30,334) | (4,348) | (39) | |
| Acquisition of stock of subsidiaries | (881) | (640) | (5) | |
| Proceeds from transfer of business | 1,343 | <u> </u> | _ | |
| Payments for acquisition of business | _ | (79,793) | (733) | |
| Proceeds from acquisition of business | 4,268 | _ | _ | |
| Net cash flows provided by (used in) investing activities | (1,347,136) | (896,437) | (8,237) | |
| | (1,011,100) | (300, 101) | (0,201) | |

Consolidated Statement of Cash Flows (Continued)

| C | ASH FLOWS FROM FINANCING ACTIVITIES |
|----|--|
| | Proceeds from borrowings |
| | Repayment of borrowings |
| | Proceeds from issuing bonds |
| | Redemption of bonds |
| | Repayment of financial lease obligations |
| | Net increase (decrease) in short-term financing |
| | Purchase of treasury stock |
| | Cash dividends paid |
| | Acquisitions of stock of subsidiaries that do not result in change in scope of consolidation Others, net |
| | Net cash flows provided by (used in) financing activities |
| Ef | fect of exchange rate changes on cash and cash equivalents |
| Ne | et increase (decrease) in cash and cash equivalents |
| Са | ash and cash equivalents at the beginning of the year |
| In | crease (decrease) in cash and cash equivalents due to changes in e subsidiaries included in the scope of consolidation |
| Са | ash and cash equivalents at the end of the year |
| | |

| (Unit: milli | on ven) | (Unit: million US dollars) |
|--------------|--------------------|-------------------------------|
| | ear ended March 31 | , |
| 2019 | 2020 | 2020 |
| 65,860 | 72,345 | 664 |
| (197,715) | (65,000) | (597) |
| 146,055 | 147,321 | 1,353 |
| (40,169) | (62,703) | (576) |
| (1,331) | (2,633) | (24) |
| (16,808) | 789,923 | 7,258 |
| (39,000) | (27,999) | (257) |
| (58,100) | (66,287) | (609) |
| (2,219) | (95) | (0) |
| 0 | 0 | 0 |
| (143,428) | 784,869 | 7,211 |
| (2,373) | (19,127) | (175) |
| 204,054 | 459,389 | 4,221 |
| 1,033,022 | 1,237,077 | 11,367 |
| | 1,115 | 10 |
| 1,237,077 | 1,697,582 | 15,598 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED MARCH 31, 2020

I. BASIS FOR PRESENTATION

The accompanying consolidated financial statements have been prepared from the accounts maintained by Dai-ichi Life Holdings, Inc. (the "Company") and its consolidated subsidiaries in accordance with the provisions set forth in the Financial Instruments and Exchange Act, and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP") which are different in certain respects from the application and disclosure requirements of International Financial Reporting Standards

Certain items presented in the consolidated financial statements are reclassified for the convenience of readers outside Japan. The notes to the consolidated financial statements include information which is not required under Japanese GAAP but is presented herein as additional information.

The amounts indicated in millions of yen are rounded down by truncating the figures below one million. Totals may not add up exactly because of such truncation. Amounts in U.S. dollars are included solely for the convenience of readers outside Japan. The rate of ¥108.83=US\$1.00, the foreign exchange rate on March 31, 2020, has been used for translation of the truncated figures in Japanese yen. The inclusion of such amounts is not intended to imply that Japanese yen has been or could be readily converted, realized or settled into U.S. dollars at that rate or any other rate.

II. PRINCIPLES OF CONSOLIDATION

1. Scope of Consolidation

The Number of consolidated subsidiaries as of March 31, 2020 was sixty-seven. The consolidated financial statements include the accounts of the Company and its consolidated subsidiaries (collectively, "the Group"), including The Dai-ichi Life Insurance Company, Limited ("DL"), The Dai-ichi Frontier Life Insurance Co., Ltd. ("DFLI"), The Neo First Life Insurance Company, Limited ("Neo First Life"), Dai-ichi Life Insurance Company of Vietnam, Limited ("DLVN"), TAL Dai-ichi Life Australia Pty Ltd ("TDLA"), Protective Life Corporation ("PLC"), Dai-ichi Life Insurance (Cambodia) PLC. and Dai-ichi Life Insurance Myanmar Ltd.

Effective the fiscal year ended March 31, 2020, Dai-ichi Life Insurance Myanmar Ltd., established in May 2019, was included in the scope of consolidation as it began operations in January 2020.

Effective the fiscal year ended March 31, 2020, two subsidiaries of TDLA were included in the scope of consolidation. Effective the fiscal year ended March 31, 2020, one subsidiary of PLC was included in the scope of consolidation. Effective the fiscal year ended March 31, 2020, one subsidiary of TDLA was excluded from the scope of consolidation.

The number of non-consolidated subsidiaries as of March 31, 2020 was twenty-six. The main subsidiaries that are not consolidated for the purposes of financial reporting are The Dai-ichi Life Information Systems Co., Ltd., THE DAI-ICHI BUILDING CO., LTD. and First U Anonymous Association.

The twenty-six non-consolidated subsidiaries as of March 31, 2020 had, individually and in the aggregate, a minimal impact on the consolidated financial statements in terms of total assets, sales, net income (loss) (amount corresponding to equity interest), retained earnings (amount corresponding to equity interest), cash flows, and others.

2. Application of the Equity Method

The number of non-consolidated subsidiaries under the equity method as of March 31, 2020 was zero.

The number of affiliated companies under the equity method as of March 31, 2020 was one hundred and twenty-five. The affiliated companies included Asset Management One Co., Ltd., Corporate-pension Business Service Co., Ltd., Japan Excellent Asset Management Co., Ltd., OCEAN LIFE INSURANCE PUBLIC COMPANY LIMITED, Star Union Dai-ichi Life Insurance Company Limited, PT Panin Internasional and Janus Henderson Group plc.

Effective the fiscal year ended March 31, 2020, twelve companies of Janus Henderson Group plc were included in the scope of the equity method as it had become an affiliated company of the Company.

Effective the fiscal year ended March 31, 2020, NEOSTELLA CAPITAL CO., LTD. was excluded from the scope of the equity method as it had been liquidated.

Effective the fiscal year ended March 31, 2020, one affiliated company of PLC was excluded from the scope of the equity method

Effective the fiscal year ended March 31, 2020, three affiliated companies of PT Panin Internasional were excluded from the scope of the equity method.

Effective the fiscal year ended March 31, 2020, thirteen affiliated companies of Janus Henderson Group plc were excluded from the scope of the equity method.

The non-consolidated subsidiaries (The Dai-ichi Life Information Systems Co., Ltd., THE DAI-ICHI BUILDING CO., LTD. and First U Anonymous Association and others), as well as affiliated companies (Mizuho-DL Financial Technology Co., Ltd., NIHONBUSSAN Corporation and others) were not accounted for under the equity method. These companies had, individually and in the aggregate, a minimal impact on the consolidated financial statements, in terms of the net income (loss) (amount corresponding to equity interest), retained earnings (amount corresponding to equity interest) and others.

3. Year-end Dates of Consolidated Subsidiaries

The closing date of domestic consolidated subsidiaries is March 31, whereas that of consolidated overseas subsidiaries is December 31 or March 31. Financial information as of those closing dates is used to prepare the consolidated financial statements, although the necessary adjustments are made when significant transactions take place between the account closing date of an individual subsidiary and that of the consolidated financial statements.

4. Summary of Significant Accounting Policies (1) Valuation Methods of Securities

Securities held by the Company and its consolidated subsidiaries including cash and deposits and monetary claims bought which are equivalent to marketable securities, and marketable securities managed as trust assets in money held in trust, are carried as explained below:

The amortization of premiums and accretion of discounts is calculated by the straight-line method.

a) Trading Securities

Trading securities are carried at fair value with cost determined by the moving average method.

b) Held-to-maturity Bonds

Held-to-maturity bonds are stated at amortized cost determined by the moving average method.

- Institute of Certified Public Accountants (JICPA)) Policy-reserve-matching bonds are stated at amortized cost determined by the moving average method.
- d) Stocks of Non-consolidated Subsidiaries and Affiliated Companies Not Accounted for under the Equity Method cost determined by the moving average method.

e) Available-for-sale Securities

i) Available-for-sale Securities with Fair Values Available-for-sale securities which have market value are valued at fair value at the end of the fiscal year (for domestic stocks, the average market value during March), with cost determined by the moving average method. ii) Available-for-sale Securities Whose Fair Values Are Extremely Difficult to Recognize a. Government/Corporate Bonds (including Foreign Bonds), Whose Premium or Discount Represents the Interest

- Adjustment adjustment are valued at the amortized cost determined by the moving average method.
- b. Others

All others are valued at cost determined by the moving average method. Net unrealized gains or losses on these available-for-sale securities are presented as a separate component of net assets and not in the consolidated statement of earnings.

Securities held by certain consolidated overseas subsidiaries are stated at cost determined by the first-in first-out.

(2) Valuation Method of Derivative Transactions

Derivative transactions are reported at fair value.

(3) Depreciation of Depreciable Assets

a) Depreciation of Tangible Fixed Assets Excluding Leased Assets Depreciation of tangible fixed assets excluding leased assets of the Company and its domestic consolidated subsidiaries is calculated by the declining balance method (the depreciation of buildings (other than facilities attached to buildings and structures that were acquired on or before March 31, 2016) is calculated by the straight-line method). Estimated useful lives of major assets are as follows:

Buildinas two to sixty years Other tangible fixed assets two to twenty years

Tangible fixed assets other than land and buildings that were acquired for ¥100,000 or more but less than ¥200,000 are depreciated at equal amounts over three years.

With respect to tangible fixed assets that were acquired on or before March 31, 2007 and that were fully depreciated to their original depreciable limit, effective the fiscal year ended March 31, 2008, the remaining values are depreciated at equal amounts over five years from the following fiscal year of the year in which they reached the original depreciable limit.

Depreciation of tangible fixed assets owned by consolidated overseas subsidiaries is primarily calculated by the straight-line method.

c) Policy-reserve-matching Bonds (in accordance with the Industry Audit Committee Report No.21 "Temporary Treatment of Accounting and Auditing Concerning Policy-reserve-matching Bonds in the Insurance Industry" issued by the Japanese

Stocks of non-consolidated subsidiaries and affiliated companies not accounted for under the equity method are stated at

Government/corporate bonds (including foreign bonds), whose premium or discount represents the interest

b) Amortization of Intangible Fixed Assets Excluding Leased Assets

The Company and its consolidated subsidiaries use the straight-line method for amortization of intangible fixed assets excluding leased assets.

Intangible fixed assets acquired through the business combination of consolidated overseas subsidiaries are amortized over a period during which their effect is estimated, in proportion to the manner in which their effect is realized.

Software for internal use is amortized by the straight-line method based on the estimated useful lives of two to ten years.

c) Depreciation of Leased Assets

Depreciation of leased assets with regard to finance leases whose ownership does not transfer to the lessees is computed under the straight-line method assuming zero salvage value and using the lease period as the useful life.

(4) Reserve for Possible Loan Losses

The reserve for possible loan losses of consolidated subsidiaries that operate a life insurance business in Japan is calculated based on the internal rules for self-assessment, write-offs, and reserves on assets.

For loans to and claims on obligors that have already experienced bankruptcy, reorganization, or other formal legal failure (hereafter, "bankrupt obligors") and loans to and claims on obligors that have suffered substantial business failure (hereafter, "substantially bankrupt obligors"), the reserve is calculated by deducting the estimated recoverable amount of the collateral or guarantees from the book value of the loans and claims after the direct write-off described below.

For loans to and claims on obligors that have not yet suffered business failure but are considered highly likely to fail (hereafter, "obligors at risk of bankruptcy"), the reserve is calculated, taking into account a) the recoverable amount covered by the collateral or guarantees and b) an overall assessment of the obligor's ability to repay.

For other loans and claims, the reserve is calculated by multiplying the actual rate or other appropriate rate of losses from bad debts during a certain period in the past by the amount of the loans and claims.

For all loans and claims, the relevant department in each subsidiary performs an asset quality assessment based on the internal rules for self-assessment, and an independent audit department audits the result of the assessment. The above reserves are established based on the result of this assessment.

For loans and claims to bankrupt and substantially bankrupt obligors, the unrecoverable amount is calculated by deducting the amount deemed recoverable from collateral and guarantees from the amount of the loans and claims and is directly written off from the amount of the loans and claims. The amounts written off during the fiscal years ended March 31, 2019 and 2020 were ¥2 million and ¥1 million (US\$0 million), respectivery.

The reserve for possible loan losses of consolidated subsidiaries that do not operate a life insurance business in Japan is calculated mainly by considering the estimated recoverable amount from the book value of individual loans.

(5) Reserve for Possible Investment Losses

In order to provide for future investment losses, a reserve for possible investment losses is established for securities whose fair values are extremely difficult to recognize. It is calculated based on the internal rules for self-assessment, writeoffs, and reserves on assets.

(6) Reserve for Retirement Benefits of Directors, Executive Officers and Corporate Auditors

For the reserve for retirement benefits of directors, executive officers and corporate auditors, an estimated amount for future payment in accordance with the internal policies of certain consolidated subsidiaries is provided.

(7) Reserve for Possible Reimbursement of Prescribed Claims

To prepare for the reimbursement of claims for which prescription periods had expired, an estimated amount for reserve for possible reimbursement of prescribed claims based on past reimbursement experience is provided.

(8) Net Defined Benefit Liabilities

For the net defined benefit liabilities, the amount is provided by deducting the pension assets from the projected benefit obligations based on the estimated amounts as of March 31, 2020. The accounting treatment for retirement benefits is as follows.

a) Allocation of Estimated Retirement Benefits

In calculating the projected benefit obligations, the benefit formula basis is adopted to allocate estimated retirement benefit for the fiscal year ended March 31, 2020.

b) Amortization of Actuarial Differences and Past Service Cost

Past service cost is amortized under the straight-line method over a certain period (seven years) within the enployees' average remaining service period as of the time of its occurrence.

Actuarial differences are amortized under the straight-line method over a certain period (seven years) within the employees' average remaining service period, starting from the following year. Certain consolidated overseas subsidiaries apply corridor approach.

Certain consolidated overseas subsidiaries applied the simplified method in calculating their projected benefit obligations

(9) Reserve for Price Fluctuations

A reserve for price fluctuations is calculated based on the book value of stocks and other securities at the end of the year in accordance with the provisions of Article 115 of the Insurance Business Act.

(10) Translation of Assets and Liabilities Denominated in Foreign Currencies into Yen

The Company and its domestic consolidated subsidiaries translate foreign currency-denominated assets and liabilities (excluding stocks of its non-consolidated subsidiaries and affiliated companies which are not accounted for under the equity method) into yen at the prevailing exchange rates at the end of the year. Stocks of non-consolidated subsidiaries and affiliated companies which are not accounted for under the equity method are translated into yen at the exchange rates on the dates of acquisition. Assets, liabilities, revenues, and expenses of the Company's consolidated overseas subsidiaries are translated into yen at the exchange rates at the end of their fiscal year.

Translation adjustments associated with the consolidated overseas subsidiaries are included in foreign currency translation adjustments in the net assets section of the consolidated balance sheet. For certain consolidated subsidiaries of the Company, changes in fair value of bonds included in foreign currencydenominated available-for-sale securities related to foreign currency-denominated insurance contracts are divided into two: changes in fair value due to changes in market prices in their original currencies are accounted for as "net unrealized gains (losses) on securities", and the remaining changes are reported in "foreign exchange gains (losses)".

(11) Hedge Accounting

a) Methods for Hedge Accounting

As for the Company and certain of its domestic consolidated subsidiaries, hedging transactions are accounted for in accordance with the "Accounting Standards for Financial Instruments" (ASBJ Statement No.10 issued on March 10, 2008). Primarily, i) special hedge accounting and the deferral hedge method for interest rate swaps are used for cash flow hedges of certain loans, government and corporate bonds, loans payable and bonds payable; ii) the currency allotment method and the deferral hedge method using foreign currency swaps, foreign currency forward contracts and foreign currency-denominated monetary claims are used for cash flow hedges against exchange rate fluctuations in certain foreign currency-denominated bonds, loans, loans payable and bonds payable and certain foreign currencydenominated term deposits and stocks (forecasted transaction); iii) the fair value hedge method using currency options and foreign currency forward contracts is used for hedges against exchange rate fluctuations in the value of certain foreign currency-denominated bonds; iv) the deferral hedge method for bond over-the-counter options is used for hedges against interest-rate fluctuations in certain foreign currency-denominated bonds; v) the deferral hedge method and fair value hedge method using equity options and equity forward contracts are used for hedges against price fluctuations in the value of certain domestic stocks and foreign currency-denominated stocks (forecasted transaction), and vi) the deferral hedge method using interest rate swaps is used for hedges against interest rate fluctuations in certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (Industry Audit Committee Report No. 26 issued by JICPA).

b) Hedging Instruments and Hedged Items

| Hedging instruments | Hedged items |
|--|--|
| Interest rate swaps | Loans, government and corporate bonds, loans payable, bonds payable, insurance liabilities |
| Foreign currency swaps | Foreign currency-denominated bonds, foreign currency-denominated loans, foreign currency-denominated loans payable, foreign currency-denominated bonds payable |
| Foreign currency forward contracts | Foreign currency-denominated bonds, foreign currency-denominated term deposits, foreign currency-denominated stocks (forecasted transaction) |
| Foreign currency-denominated monetary claims | Foreign currency-denominated stocks (forecasted transaction) |
| Currency options | Foreign currency-denominated bonds |
| Bond over-the-counter options | Foreign currency-denominated bonds |
| Equity options | Domestic stocks, foreign currency-denominated stocks (forecasted transaction) |
| Equity forward contracts | Domestic stocks |
| | |

c) Hedging Policies

The Company and certain of its domestic consolidated subsidiaries conduct hedging transactions with regard to certain market risk and foreign currency risk of underlying assets to be hedged, in accordance with the internal investment policy and procedure guidelines.

nated

nated

d) Assessment of Hedge Effectiveness

Hedge effectiveness is assessed primarily by a comparison of fluctuations in cash flows or fair value of hedged items to those of hedging instruments.

(12) Amortization of Goodwill

Goodwill is amortized over an effective period up to 20 years under the straight-line method. The entire amount is expensed as incurred if the amount is immaterial.

(13) Scope of Cash and Cash Equivalents

Cash and cash equivalents in the consolidated statement of cash flows consist of cash on hand, demand deposits and short-term investments with a maturity of three months or less from the date of acquisition, which are readily convertible into cash and have an insignificant risk of changes in value.

(14) Calculation of National and Local Consumption Tax

The Company and its domestic consolidated subsidiaries account for national and local consumption tax mainly by the tax-exclusion method. Deferred consumption tax included in non-recoverable consumption tax on certain assets is capitalized as other assets and amortized equally over five years in accordance with the Order for Enforcement of the Corporation Tax Act, and such taxes other than deferred consumption tax are recognized as an expense when incurred.

(15) Policy Reserve

Policy reserves of the consolidated subsidiaries that operate a life insurance business in Japan are established in accordance with Article 116 of the Insurance Business Act. Insurance premium reserves are calculated as stated in a) and b) below. Policy reserves include additional policy reserves for some whole life insurance policies in accordance with Article 69, Paragraph 5 of the Ordinance for Enforcement of the Insurance Business Act.

a) Reserves for policies subject to the standard policy reserve rules are calculated based on the methods stipulated by the Commissioner of Financial Services Agency (Notification of the Minister of Finance No. 48, 1996). b) Reserves for other policies are established based on the net level premium method.

Policy reserves of consolidated overseas subsidiaries are calculated based on the each country's accounting standard, such as US GAAP.

(16) Policy Acquisition Costs

The costs of acquiring and renewing policies, which include agent commissions and certain other costs directly related to the acquisition of policies, are expensed when incurred as the Insurance Business Act in Japan does not permit insurance companies to defer and amortize these costs.

(17) Changes in Accounting Policies - Premium Amortization on Purchased Callable Debt Securities

Effective the fiscal year ended March 31, 2020, certain consolidated overseas subsidiaries adopted Accounting Standards Update ("ASU") No. 2017-08 - Premium Amortization on Purchased Callable Debt Securities issued by the Financial Accounting Standards Board.

The update requires the premiums of callable debt securities to be amortized to the earliest call date.

In accordance with the amendments in this update applied on a modified retrospective basis, a cumulative effect adjustment to retained earnings was recorded at the beginning of the fiscal year ended March 31, 2020.

As a result, retained earnings decreased by ¥5,639 million (US\$51 million) at the beginning of the fiscal year ended March 31, 2020. There was no significant impact on the figures in the consolidated statement of earnings for the fiscal year ended March 31 2020

The impact on the figures in per share information is described XX. PER SHARE INFORMATION.

(18) Accounting Standard and Guidance Not Yet Adopted

Financial Services - Insurance (Topic 944) (US GAAP, ASU No. 2018-12 issued on August 15, 2018, ASU No. 2019-09 issued on November 15, 2019)

a) Outline

The amendments in this Update are mainly designed to make improvements of (i) the accounting treatment of the liability for future policy benefits, (ii) the measurement of benefits with market risks at fair value, and (iii) the amortization methods of deferred acquisition costs of insurance contracts.

Companies that have adopted US GAAP will apply the amendments in this Update from the fiscal year beginning after December 15, 2021 (early adoption is permitted).

b) Scheduled date for adoption

Certain consolidated overseas subsidiaries that have adopted US GAAP will apply the amendments in this Update, but the date for application is undetermined.

c) Impact of applying the standard and guidance

The impact of applying the standard and guidance is currently under assessment.

(Additional information)

Incentive Programs for Employees

The Company conducts transactions by granting its stocks to its employees using trust scheme ("the Stock Granting Trust (J-ESOP)") to incentivize its employees to improve stock prices and financial results. a) Overview of the transactions

- the Company.
- Trusts." (ASBJ PITF No. 30), the Company applies the same accounting treatment as before.
- c) Information related to the stocks of the Company which the trusts hold shareholders' equity.
- information

J-ESOP is a program to grant stocks of the Company to the employees who fulfill requirements under the Stock Granting Regulations of the Company and its group companies. The Company vests points to each managerial level employee based on her/his contribution, and vests stocks based on total points at retirement. Such stocks, including stocks to be granted in the future, are purchased by money held in the J-ESOP trust, managed separately from book of

b) While adopting "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through

i) Book value of the stocks of the Company within the trust as of March 31, 2019 and 2020 were ¥6,291 million and ¥6,149 million (US\$56 million), respectively. These stocks were recorded as the treasury stock in the total

ii) The number of stocks within the trust as of March 31, 2019 and 2020 were 4,161 thousand shares and 4,068 thousand shares, and the average number of stocks within the trust for the fiscal years ended March 31, 2019 and 2020 were 4,203 thousand shares and 4,097 thousand shares, respectively. The number of shares at the year-end and the average number of stocks were included in the treasury stock, which is deducted when calculating per-share

II. NOTES TO THE CONSOLIDATED BALANCE SHEET

1. Assets Pledged as Collateral / Secured Liabilities

The amounts of securities and deposits pledged as collateral were as follows:

| | As of March 31, | | |
|------------|---------------------|-----------|-------------------------------|
| | 2019 | 2020 | 2020 |
| | (Unit: million yen) | | (Unit: million US dollars) |
| Securities | 207,081 | 1,136,039 | 10,438 |
| Deposits | 14,947 | 4,429 | 40 |
| Others | 299 | _ | _ |
| Total | 222,328 | 1,140,468 | 10,479 |

The amounts of secured liabilities were as follows:

| | | As of March 31, | |
|---|------------|-----------------|-------------------------------|
| | 2019 | 2020 | 2020 |
| | (Unit: mil | llion yen) | (Unit: million US dollars) |
| Payables under repurchase agreements | 81,426 | 870,747 | 8,000 |
| Cash collateral for securities lending transactions | 19,473 | 113,966 | 1,047 |
| Others | 21 | - | - |
| Total | 100,920 | 984,714 | 9,048 |

The amount of "Securities" pledged as collateral under repurchase agreements and for securities lending transactions with cash collateral as of March 31, 2019 and 2020 were ¥99,252 million and ¥918,475 million (US\$8,439 million), respectively.

.

2. Securities Lending

Securities lent under lending agreements are included in the consolidated balance sheet. The total balance of securities lent as of March 31, 2019 and 2020 were ¥2,307,472 million and ¥2,428,696 million (US\$22,316 million), respectively.

3. Risk Management Policy of Policy-reserve-matching Bonds

Certain domestic consolidated subsidiaries categorize their insurance products into sub-groups by the attributes of each product and, in order to manage risks properly, formulate their policies on investments and resource allocation based on the balance of the sub-groups. Moreover, they periodically check that the duration gap between policy-reserve-matching bonds and policy reserves stays within a certain range.

The sub-groups of insurance products of DL are:

Years ended March 31, 2019 and 2020

i) individual life insurance and annuities,

ii) non-participating single premium whole life insurance (without duty of medical disclosure),

iii) financial insurance and annuities, and

iv) group annuities,

with the exception of certain types.

The sub-groups of insurance products of DFLI are:

Years ended March 31, 2019 and 2020

i) individual life insurance and annuities(ven-denominated).

ii) individual life insurance and annuities(U.S. dollar-denominated), and

iii) individual life insurance and annuities(New Zealand dollar-denominated)

with the exception of certain types and contracts.

(Additional information)

Effective the fiscal year ended March 31, 2020, DFLI reclassified policy-reserve-matching bonds held in the sub-group of individual life insurance and annuities (Australian dollar-denominated) into available-for-sale securities, abolishing said subgroup. This reclassification into available-for-sale securities was conducted in accordance with the risk management policy following a significant change of economic environment assumptions in relation to the holding ratio of policy-reserve-matching bonds in said sub-group resulting from a significant and rapid decline in Australian dollar interest rates.

Due to this change, as of the time of reclassification, securities, net unrealized gains (losses) on securities and deferred tax liabilities increased by ¥204,207 million (US\$1,876 million), ¥147,029 million (US\$1,350 million), and ¥57,177 million (US\$525 million), respectively. This change had no impact on profit and loss.

4. Stocks of Subsidiaries and Affiliated Companies The amounts of stocks of and stakes in non-consolidated s as follows

| | | As of March 31, | |
|---------|-----------|---------------------|-------|
| | 2019 | 2020 | 2020 |
| | (Unit: mi | (Unit: million yen) | |
| Stocks | 202,679 | 158,827 | 1,459 |
| Capital | 66,475 | 95,995 | 882 |
| Total | 269,155 | 254,822 | 2,341 |

5. Problem Loans

The amounts of credits to bankrupt borrowers, delinquent loans, loans past due for three months or more, and restructured loans, which were included in loans, were as follows:

| Credits to bankrupt borrowers (*1) |
|--|
| Delinquent loans (*2) |
| Loans past due for three months or more (*3) |
| Restructured loans (*4) |
| Total |

(*1) Credits to bankrupt borrowers represent non-accrual loans, excluding the balances already written off, which meet the conditions prescribed in Article 96, Paragraph 1, Item 3, (a) to (e) or 4 of the Order for Enforcement of the Corporation Tax Act. Interest accruals of such loans are suspended since the principal of or interest on such loans is unlikely to be collected.

(*2) Delinguent loans are credits that are delinguent other than credits to bankrupt borrowers and loans for which interest payments have been suspended to assist and support the borrowers in the restructuring of their businesses.

(*3) Loans past due for three months or more are loans for which interest or principal payments are delinguent for three months or more under the terms of the loans excluding those classified as credits to bankrupt borrowers or delinguent loans.

(*4) Restructured loans are loans for which certain concessions favorable to borrowers, such as interest reductions or exemptions, postponement of principal or interest payments, release from repayment or other agreements have been negotiated for the purpose of assisting and supporting the borrowers in the restructuring of their businesses. This category excludes loans classified as credits to bankrupt borrowers, delinquent loans, and loans past due for three months or more. As a result of the direct write-off of loans, decreases in credits to bankrupt borrowers and delinquent loans were as follows: As of March 31

Credits to bankrupt borrowers Delinguent loans

6. Commitment Line

As of March 31, 2019 and 2020, there were unused commitment line agreements under which the Company and its consolidated subsidiaries were the lenders of ¥139,433 million and ¥169,338 million (US\$1,555 million), respectively.

7. Accumulated Depreciation of Tangible Fixed Assets The amounts of accumulated depreciation of tangible fixed assets as of March 31, 2019 and 2020 were ¥614,786 million and ¥621,069 million (US\$5,706 million), respectively.

8. Assets and Liabilities Held in Separate Accounts

The total amounts of assets held in separate accounts defined in Article 118, Paragraph 1 of the Insurance Business Act as of March 31, 2019 and 2020 were ¥3,044,451 million and ¥2,468,426 million (US\$22,681 million), respectively. Separate account liabilities were the same amount as the separate account assets.

| subsidiaries a | and affiliated | companies of the | Company held were |
|----------------|----------------|------------------|-------------------|
| | | | |

| As of March 31, | | | | |
|-----------------|---------|-------------------------------|--|--|
| 2019 | 2020 | 2020 | | |
| (Unit: milli | on yen) | (Unit: million US dollars) | | |
| 88 | 79 | 0 | | |
| 3,953 | 3,013 | 27 | | |
| - | - | _ | | |
| 193 | 413 | 3 | | |
| 4,235 | 3,506 | 32 | | |

| | AS OF MARCH 31, | |
|------------|-----------------|-------------------------------|
| 2019 | 2020 | 2020 |
| (Unit: mil | lion yen) | (Unit: million US dollars) |
| 2 | 1 | 0 |
| _ | _ | - |

9. Changes in Reserve for Policyholder Dividends

Changes in reserve for policyholder dividends were as follows:

| | Year ended March 31, | | | |
|--|----------------------|---------------------|-------|--|
| | 2019 | 2020 | 2020 | |
| | (Unit: mil | (Unit: million yen) | | |
| Balance at the beginning of the year | 398,650 | 398,178 | 3,658 | |
| Dividends paid during the year | (96,237) | (89,181) | (819) | |
| Interest accrual during the year | 8,265 | 8,245 | 75 | |
| Provision for reserve for policyholder dividends | 87,500 | 82,500 | 758 | |
| Balance at the end of the year | 398,178 | 399,742 | 3,673 | |

10. Obligations to the Life Insurance Policyholders Protection Corporation of Japan

The estimated future obligations of consolidated companies that operate a life insurance business in Japan to the Life Insurance Policyholders Protection Corporation of Japan under Article 259 of the Insurance Business Act as of March 31, 2019 and 2020 were ¥56,111 million and ¥56,575 million (US\$519 million), respectively. These obligations will be recognized as operating expenses for the years in which they are paid.

11. Revaluation of Land

Based on the "Act on Revaluation of Land" (Act No. 34, March 31, 1998), land for business use was revalued. The difference between the fair value and book value resulting from the revaluation, net of related deferred taxes, is recorded as a reserve for land revaluation as a separate component of net assets and the related deferred tax liability is recorded as deferred tax liabilities for land revaluation.

• Date of revaluation: March 31, 2001

• Method stipulated in Article 3, Paragraph 3 of the Act on Revaluation of Land:

The fair value was determined based on the appraisal value publicly announced for tax assessment purposes with certain reasonable adjustments in accordance with Article 2-1 and 2-4 of the Order for Enforcement of the Act on Revaluation of Land (Publicly Issue Cabinet Order No. 119, March 31, 1998).

12. Bonds Payable

As of March 31, 2019 and 2020, bonds payable included foreign currency-denominated subordinated bonds of ¥647,888 million and ¥709,077 million (US\$6,515 million), respectively, whose repayment is subordinated to other obligations. Details of bonds payable were as follows:

| Deta | ails of bonds payable | were as follows: | | | | | |
|----------------------------|--|---|--|--|--------------------------------------|-----------------------------------|---|
| | | Issuance | Balance as of | Balance as of | Interest | | Maturity |
| Issuer | Description | date | April 1, 2019 | March 31, 2020 | rate (%) | Collateral | date |
| | | | (Unit: million yer | 1) | | | |
| The Company | 1st series perpetual subordinated bond | March 19, 2019 | 85,000 | 85,000 | 1.22 | None | Perpetual |
| The Company | 2nd series perpetual subordinated bond | September 11,2019 | - | 65,000 | 1.00 | None | Perpetual |
| DL | Foreign currency (US dollar) denominated perpetual subordinated bonds | From March 15, 2011 To July 20, 2016 | 476,277 [4,800 mil US\$] | 476,277 [4,800 mil US\$] | From 4.00 to 7.25 | None | Perpetual |
| (*1) | Foreign currency (US dollar) denominated bonds | From August 15, 1994 to September 20, 2019 | 414,363 [3,733 mil US\$] | 426,259 [3,890 mil US\$] | From 3.40 to 8.45 | None | From August 15, 2024 to July 15, 2052 |
| (*2) | Foreign currency (US dollar) denominated subordinated bonds | From August 10, 2017 to May 1, 2018 | 67,202 [605 mil US\$] | 66,345 [605 mil US\$] | From 3.55 to 5.35 | None | From May 1, 2038 to August 10, 2052 |
| TDLA | Foreign currency (Australian dollar) denominated subordinated bonds | March 31, 2017 | 19,409 [246 mil AUD] | 16,454 [248 mil AUD] | 6.00 | None | March 31, 2027 |
| Total | - | - | 1,062,252 | 1,135,336 | - | _ | - |
| Gate The a 2. Figure | bove (*1) represents the tota V Vermont Captive Insurance above (*2) represents the tota es in [] are the amounts deno ollowing table shows the mat Due in oi year or le | e Company, MONY Life In I of bonds issued by the for ominated in foreign current urities of long-term subord ne Due after one | surance Company and ollowing consolidated o cy. inated bonds for the 5 year Due after th | Golden Gate Captive verseas subsidiaries: F years subsequent to M wo years Due afte | Insurance Compa PLC and Protectiv | ny. e Life Insuran Due afte | |
| | | | (Unit: million ye | en) | | | |
| Bonds | payable - | | | - | - | | 119 |
| | Due in or | | | | er three years | | er four years |
| | year or le | , s | - | , | h four years | through | n five years |
| Pand- | novabla | | (Unit: million US d | ulais) | | | 1 |
| DOUDS | payable - | | | - | _ | | 1 |

13. Subordinated Debt and Other Liabilities

As of March 31, 2019 and 2020, other liabilities included subordinated debt of ¥283,000 million and ¥283,000 million (US\$2,600 million), respectively, whose repayment is subordinated to other obligations.

Details of borrowings and lease obligations were as follows:

| Category | Balance as of April 1, 2019 | Balance as of March 31, 2020 | Average interest rate (%) | Maturity | Balance as of April 1, 2019 | Balance as of March 31, 2020 |
|---|--------------------------------|------------------------------------|---------------------------------|---------------------------------|--------------------------------|------------------------------------|
| | (L | Init: million yen |) | | (Unit: million | US dollars) |
| Current portions of lease obligations | 988 | 2,674 | - | _ | 8 | 24 |
| Long-term borrowings (excluding current portion) | 618,721 | 623,400 | 1.1 | September 2021~ perpetual | 5,574 | 5,728 |
| Lease obligations (excluding current portion) | 1,629 | 8,068 | _ | January 2021 ~ August 2025 | 14 | 74 |
| Other interest-bearing liabilities Payables under repurchase agreements (current portion) | 81,426 | 870,747 | (0.2) | _ | 733 | 8,000 |
| Total | 702,766 | 1,504,891 | - | _ | 6,331 | 13,827 |

Note: 1. Those borrowings, lease obligations and payables under repurchase agreements above are included in the "other liabilities" on the consolidated balance sheet. 2. The average interest rate represents the weighted-average rate applicable to the balance as of March 31, 2020. As for lease obligations, the average interest rate of is

not presented above because interests of certain lease obligations are included in the total amount of lease payments. 3. The following table shows the maturities of long-term borrowings (excluding the current portion or those without maturities) and lease obligations (excluding the current portion) for the 5 years subsequent to March 31, 2020:

| | Due after one year through two years | Due after two years through three years | Due after three years through four years | Due after four years through five years |
|----------------------|---|--|---|--|
| | | (Unit: mi | illion yen) | |
| Long-term borrowings | 262,413 | 5,804 | 5,804 | 65,736 |
| Lease obligations | 2,504 | 2,052 | 1,766 | 1,411 |
| | Due after one year | Due after two years | Due after three years | Due after four years |
| | through two years | through three years | through four years | through five years |
| | through two years | 3 , | through four years n US dollars) | through five years |
| Long-term borrowings | through two years 2,411 | 3 , | ° , | through five years 604 |

14. Securities Borrowing

Securities borrowed under borrowing agreements and securities received as collateral of reinsurance transactions can be sold or pledged as collateral. As of March 31, 2019 and 2020, the market value of the securities which were not sold or pledged as collateral was ¥143,197 million and ¥196,122 million (US\$1,802 million), respectively. None of the securities were pledged as collateral as of March 31, 2019 and 2020, respectively.

15. Organizational Change Surplus

As of March 31, 2019 and 2020, the amounts of organizational change surplus stipulated in Article 91 of the Insurance Business Act were ¥117,776 million and ¥117,776 million (US\$1,082 million), respectively.

IV. NOTES TO THE CONSOLIDATED STATEMENT OF EARNINGS

1. Operating Expenses

Details of operating expenses for the fiscal years ended March 31, 2019 and 2020 were as follows:

| Sales activity expenses |
|-----------------------------|
| Sales management expenses |
| General management expenses |

2. Gains on Disposal of Fixed Assets

Details of gains on disposal of fixed assets for the fiscal years ended March 31, 2019 and 2020 were as follows:

| Land | |
|-------------------------------|--|
| Buildings | |
| Other tangible fixed assets | |
| Other intangible fixed assets | |
| Total | |

3. Losses on Disposal of Fixed Assets

| Land |
|-------------------------------|
| Buildings |
| Leased assets |
| Other tangible fixed assets |
| Software |
| Other intangible fixed assets |
| Other assets |
| Total |

| Y | Year ended March 31, | | | | | |
|---------------------|----------------------|-------------------------------|--|--|--|--|
| 2019 | 2019 2020 | | | | | |
| (Unit: million yen) | | (Unit: million US dollars) | | | | |
| 311,924 | 276,472 | 2,540 | | | | |
| 96,739 | 93,756 | 861 | | | | |
| 294,909 | 309,925 | 2,847 | | | | |

Year ended March 31

| 2019 | 2020 | 2020 | | | |
|----------|---------------------|------|--|--|--|
| (Unit: n | (Unit: million yen) | | | | |
| 2,065 | 4,359 | 40 | | | |
| 406 | 545 | 5 | | | |
| 3 | 8 | 0 | | | |
| - | 15 | 0 | | | |
| 2,476 | 4,929 | 45 | | | |

Details of losses on disposal of fixed assets for the fiscal years ended March 31, 2019 and 2020 were as follows: Year ended March 31

| 2020 | 2020 | | | |
|----------|---|--|--|--|
| ion yen) | (Unit: million US dollars) | | | |
| 10,478 | 96 | | | |
| 2,356 | 21 | | | |
| 2 | 0 | | | |
| 187 | 1 | | | |
| 210 | 1 | | | |
| 0 | 0 | | | |
| 36 | 0 | | | |
| 13,271 | 121 | | | |
| | 2020 ion yen) 10,478 2,356 2 187 210 0 36 | | | |

4. Impairment Losses on Fixed Assets

Details of impairment losses on fixed assets of the consolidated subsidiaries that operate a life insurance business in Japan for the years ended March 31, 2019 and 2020 were as follows:

a) Method of Grouping Assets

Real estate and other assets used for insurance business purposes are recognized as one asset group for each consolidated company. Each property for rent and property not in use, which is not used for insurance business purposes, is deemed to be an independent asset group.

b) Background for Recognition of Impairment Losses

As a result of significant declines in profitability or market value of some asset groups, the consolidated subsidiaries wrote down the book value of these assets to the recoverable value, and reported such write-off as impairment losses in extraordinary losses.

c) Breakdown of Impairment Losses

Impairment losses by asset group for the fiscal year ended March 31, 2019 were as follows:

| Asset Group | Place | Place Numbe | | Imp | airment Los | ses |
|---------------------------|--|-------------|-------|----------------|-------------|-----|
| | T labe | Number | Land | Buildings | Total | |
| | | | (Uı | nit: million y | en) | |
| Real estate not in use | Niigata city, Niigata Prefecture and others | 20 | 1,052 | 714 | 1,766 | |

Impairment losses by asset group for the fiscal year ended March 31, 2020 were as follows:

| Asset Group | Place | Number | | | Impairme | nt Losses | ; | |
|-------------------------|--|--------|-------|----------------|----------|-----------|--------------|---------|
| | | | Land | Buildings | Total | Land | Buildings | Total |
| | | | (U | nit: million y | ven) | (Unit: | million US d | ollars) |
| Real estate for rent | Morioka city,Iwate Prefecture | 1 | 29 | 35 | 64 | 0 | 0 | 0 |
| Real estate not in use | Nishinomiya city,Hyogo Prefecture and others | 22 | 2,238 | 1,253 | 3,491 | 20 | 11 | 32 |
| Total | _ | 23 | 2,267 | 1,288 | 3,556 | 20 | 11 | 32 |

d) Calculation of Recoverable Value

Value in use or net sale value is used as the recoverable value of real estate for rent, and net sale value is used as the recoverable value of real estate not in use. Discount rates of 2.28% and 2.22% for the years ended March 31, 2019 and 2020, respetively, were applied for discounting future cash flows in the calculation of value in use. Estimated disposal value, appraisal value based on real estate appraisal standards, or appraisal value based on publicly assessed land value for tax purposes is used as the net sale value.

V. NOTES TO THE CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

The amount reclassified and tax effect amounts related to other comprehensive income were as follows:

| | Year ended March 31, | | | |
|--|----------------------|-------------|----------------|--|
| | 2019 | 2020 | 2020 | |
| | (Unit: millio | | (Unit: million | |
| | (Onit: minit | ni yen) | US dollars) | |
| Net unrealized gains (losses) on securities, net of tax | | | | |
| Amount incurred during the year | (150,463) | 251,482 | 2,310 | |
| Amount reclassified | (18,255) | (42,665) | (392) | |
| Before tax adjustment | (168,719) | 208,817 | 1,918 | |
| Tax effect | 34,092 | (30,778) | (282) | |
| Net unrealized gains (losses) on securities, net of tax | (134,626) | 178,039 | 1,635 | |
| Deferred hedge gains (losses) | | | | |
| Amount incurred during the year | 14,987 | 22,949 | 210 | |
| Amount reclassified | 3,495 | 481 | 4 | |
| Amount adjusted for asset acquisition cost | 235 | (266) | (2) | |
| Before tax adjustment | 18,718 | 23,164 | 212 | |
| Tax effect | (5,266) | (6,530) | (60) | |
| Deferred hedge gains (losses) | 13,452 | 16,633 | 152 | |
| Foreign currency translation adjustments | | | | |
| Amount incurred during the year | (21,674) | (46,006) | (422) | |
| Amount reclassified | _ | _ | - | |
| Before tax adjustment | (21,674) | (46,006) | (422) | |
| Tax effect | _ | _ | - | |
| Foreign currency translation adjustments | (21,674) | (46,006) | (422) | |
| Remeasurements of defined benefit plans, net of tax | | · · · · · · | | |
| Amount incurred during the year | (2,152) | (22,070) | (202) | |
| Amount reclassified | (1,098) | (699) | (6) | |
| Before tax adjustment | (3,250) | (22,770) | (209) | |
| Tax effect | 900 | 6,204 | 57 | |
| Remeasurements of defined benefit plans, net of tax | (2,350) | (16,566) | (152) | |
| Share of other comprehensive income of subsidiaries and affiliates | . , | | . , | |
| accounted for under the equity method | | | | |
| Amount incurred during the year | (7,135) | 3,412 | 31 | |
| Amount reclassified | (87) | (381) | (3) | |
| Share of other comprehensive income of subsidiaries and | (7.000) | 2.020 | 07 | |
| affiliates accounted for under the equity method | (7,223) | 3,030 | 27 | |
| Total other comprehensive income | (152,421) | 135,130 | 1,241 | |

Veer ended March 21

VI. NOTES TO THE CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS

1. For the Year Ended March 31, 2019

(1) Type and Number of Shares Outstanding

| | Year ended March 31, 2019 | | | |
|--|---------------------------------|-----------------------------|-----------------------------|---------------------------|
| | At the beginning of the year | Increase during the year | Decrease during the year | At the end of the year |
| | | (Unit: thousands of shares) | | |
| Common stock ^(*1) | 1,198,023 | 185 | - | 1,198,208 |
| Treasury stock ^{(*2)(*3)(*4)} | 33,230 | 19,678 | 258 | 52,650 |

(*1) The increase of 185 thousand shares of outstanding common stock was due to the issuance of new shares under stock remuneration scheme. (*2) Treasury stock at the beginning and the end of the fiscal year ended March 31, 2019, includes 4,270 thousand shares and 4,161 thousand shares held by the trust fund

(*2) Inductry sector the SOP, respectively.
(*3) The increase of 19,678 thousand shares of treasury stock was due to the repurchase of outstanding common stock.

(*4) The decrease of 258 thousand shares of treasury stock represents the sum of (1) 150 thousand shares due to the exercise of stock acquisition rights (stock options) and (2) 108 thousand shares granted to eligible employees at retirement by the J-ESOP.

(2) Stock Acquisition Rights

Т

| Issuer | Details | Balance as of March 31, 2019 (Unit: million yen) |
|-------------|---|---|
| The Company | Stock acquisition rights in the form of stock options | 1,162 |

(3) Dividends on Common Stock

a) Dividends paid during the fiscal year ended March 31, 2019

| Date of resolution | June 25, 2018 (at the Annual General Meeting of Shareholders) |
|--|---|
| Type of shares | Common stock |
| Total dividends(*) | ¥58,239 million |
| Dividends per share | ¥50 |
| Record date | March 31, 2018 |
| Effective date | June 26, 2018 |
| Dividend resource | Retained earnings |
| (*) Total dividends did not include ¥2 | 13 million of dividends to the J-ESOP trust, as the Company recognized the shares held by the trust as treasury shares. |

b) Dividends, the record date of which was March 31, 2019, to be paid out in the year ending March 31, 2020

| Date of resolution | June 21, 2019 (at the Annual General Meeting of Shareholders) |
|---------------------|---|
| Type of shares | Common stock |
| Total dividends(*) | ¥66,442 million |
| Dividends per share | ¥58 |
| Record date | March 31, 2019 |
| Effective date | June 24, 2019 |
| Dividend resource | Retained earnings |

(*) Total dividends did not include ¥241 million of dividends to the J-ESOP trust, as the Company recognized the shares held by the trust as treasury shares.

2. For the Year Ended March 31, 2020

(1) Type and Number of Shares Outstanding

| | At the beginning | Increase during | Decrease during | At the end | | |
|--|-----------------------------|-----------------|-----------------|-------------|--|--|
| | of the year | the year | the year | of the year | | |
| | (Unit: thousands of shares) | | | | | |
| Common stock ^(*1) | 1,198,208 | 234 | - | 1,198,443 | | |
| Treasury stock ^{(*2)(*3)(*4)} | 52,650 | 16,894 | 165 | 69,378 | | |

(*3) The increase of 16,894 thousand shares of treasury stock was due to the repurchase of outstanding common stock.
 (*4) The decrease of 165 thousand shares of treasury stock represents the sum of (1) 72 thousand shares due to the exercise of stock acquisition rights (stock options) and (2) 93 thousand shares granted to eligible employees at retirement by the J-ESOP.

| (2) Stock Acquisition Rights | | | |
|------------------------------|---|---|--|
| Issuer | Details | Balance as of March 31, 2020 (Unit: million yen) | |
| The Company | Stock acquisition rights in the form of stock options | 1,063(US\$9 million) | |

(3) Dividends on Common Stock

a) Dividends paid during the fiscal year ended March 31, 2020

| Date of resolution | June 21, 2019 (at the A |
|--|---|
| Type of shares | Common stock |
| Total dividends(*) | ¥66,442 million (US\$61 |
| Dividends per share | ¥58 (US\$0.53) |
| Record date | March 31, 2019 |
| Effective date | June 24, 2019 |
| Dividend resource | Retained earnings |
| (*) Total dividends did not include ¥241 r treasury shares. | nillion (US\$2 million) of dividends |
| | Type of shares Total dividends(*) Dividends per share Record date Effective date Dividend resource (*) Total dividends did not include ¥241 r |

| Date of resolution | June 22, 2020 (at the Ar |
|--|--------------------------------------|
| Type of shares | Common stock |
| Total dividends(*) | ¥70,001 million (US\$643 |
| Dividends per share | ¥62 (US\$0.56) |
| Record date | March 31, 2020 |
| Effective date | June 23, 2020 |
| Dividend resource | Retained earnings |
| (*) Total dividends did not include ¥252 n | nillion (US\$2 million) of dividends |
| | |

(*) Total d treasury shares.

| Year | ended | March | 31. | 2020 |
|------|-------|-------|-----|------|
| | | | | |

t fund

Annual General Meeting of Shareholders)

10 million)

s to the J-ESOP trust, as the Company recognized the shares held by the trust as

- b) Dividends, the record date of which was March 31, 2020, to be paid out in the year ending March 31, 2021
 - Annual General Meeting of Shareholders)
 - 43 million)

s to the J-ESOP trust, as the Company recognized the shares held by the trust as

VII. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

1. Reconciliations of Cash and Cash Equivalents to Consolidated Balance Sheet Accounts

Details of reconciliations of cash and cash equivalents to consolidated balance sheet accounts were as follows:

| | As of March 31, | | |
|---|---------------------|-----------|-------------------------------|
| | 2019 | 2020 | 2020 |
| | (Unit: million yen) | | (Unit: million US dollars) |
| Cash and deposits | 920,177 | 1,205,507 | 11,076 |
| Call loans | 335,500 | 513,800 | 4,721 |
| Term deposits exceeding three months and others | (18,600) | (21,725) | (199) |
| Cash and cash equivalents | 1,237,077 | 1,697,582 | 15,598 |

2. Breakdown of Increased Assets and Liabilities as a Result of the Acquisition of business

Associated with the acquired in-force blocks of individual insurance and annuities under a reinsurance agreement from Great-West Life & Annuity Insurance Company to Protective Life Corporation, a consolidated subsidiary of the Company, the breakdown of the increased assets and liabilities and the reconciliation of the acquisition costs with net cash flow for the acquisition of business were as follows:

| | (Unit: million yen) | (Unit: million US dollars) |
|--|---------------------|----------------------------|
| Assets | 2,400,713 | 22,059 |
| Cash and cash deposits included in the above assets | 3,816 | 35 |
| Liabilities | (2,311,680) | (21,241) |
| Policy reserves and others included in the above liabilities | (2,279,508) | (20,945) |
| Acquisition costs | 89,033 | 818 |
| Contingent consideration | (5,423) | (49) |
| Cash and cash equivalents included in acquired assets | (3,816) | (35) |
| Net cash flow for the acquisition | 79,793 | 733 |

WILLEASE TRANSACTIONS

1. Finance Leases (As Lessee)

For the fiscal years ended March 31, 2019 and 2020, information regarding finance leases (as lessee) is omitted due to the importance on the consolidated financial statements.

2. Operating Leases

Future minimum lease payments under non-cancellable operating leases as of March 31, 2019 and 2020 were as follows:

(As Lessee)

| | | As of March 31, | |
|---------------------|---------------------|-----------------|-------------------------------|
| | 2019 | 2020 | 2020 |
| | (Unit: million yen) | | (Unit: million US dollars) |
| Due within one year | 2,534 | 1,395 | 12 |
| Due after one year | 12,844 | 7,277 | 66 |
| Total | 15,378 | 8,673 | 79 |

(As Lessor)

| | | As of March 31, | |
|---------------------|---------------------|-----------------|-------------------------------|
| | 2019 | 2020 | 2020 |
| | (Unit: million yen) | | (Unit: million US dollars) |
| Due within one year | 312 | 336 | 3 |
| Due after one year | 3,767 | 3,431 | 31 |
| Total | 4,079 | 3,767 | 34 |

IX. FINANCIAL INSTRUMENTS AND OTHERS

1. Financial Instruments

(1) Policies in Utilizing Financial Instrument

The Group mainly operates in life insurance business and, in an effort to manage investment assets in a manner appropriate to liabilities, which arise from the insurance policies underwritten, engages in asset liability management, or ALM, which considers the long-term balance between assets and liabilities to ensure stable returns. With this strategy, the Group holds fixed income investments, including bonds and loans, as the core of its asset portfolio. While placing its financial soundness first, the Group also holds stocks and foreign securities within its tolerable risk to enhance its profitability and facilitate diversification of investment risks.

The Group uses derivatives primarily to hedge market risks associated with its existing asset portfolio and to mitigate the risks associated with guaranteed minimum maturity benefits of individual variable annuity insurance. With respect to financing, the Group has raised capital directly from the capital markets by issuing subordinated bonds as well as indirectly from banks in order to strengthen its capital base. To avoid impact from interest-rate fluctuations, the Group utilizes derivative transactions in hedging some of such financial liabilities and adopts hedge accounting.

(2) Financial Instruments Used and Their Risks

Securities included in financial assets of the Group, mainly stocks and bonds, are exposed to market fluctuation risk, credit risk and interest-rate risk and some of the securities denominated in foreign currency are exposed to foreign currency risk. Also, loans are exposed to credit risk arising from the defaults of obligors. The Group might be exposed to liquidity risk in certain circumstance in which it cannot make timely payments of principal, interest or other amounts due to unpredictable cash outflows or is forced to raise capital with interest rates substantially higher than usual. Also, some of its loans payable and bonds payable which are floating interest rate based and denominated in foreign currency are exposed to interest-rate risk and foreign currency risk.

The Group utilizes a) interest rate swaps to hedge interest rate risk associated with certain of its loans receivable and

payable, b) equity forward contracts to hedge market fluctuation risks associated with domestic stocks, and c) foreign currency forward contracts, currency options and foreign currency swaps to hedge foreign currency risks associated with certain foreign currency-denominated bonds, foreign currency-denominated short-term deposits and foreign currencydenominated debts, etc. and adopts hedge accounting.

In addition, certain consolidated subsidiaries utilize a) interest rate swaps to hedge interest rate risk associated with certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (JICPA Industry Audit Committee Report No. 26), and b) foreign currency swaps to hedge foreign currency risks associated with funding agreements and adopts hedge accounting.

In applying the hedge accounting, in order to fulfill requirements stipulated in accounting standards such as the "Accounting Standards for Financial Instruments" (ASBJ Statement No. 10 issued on March 10, 2008), the Group has established investment policy and procedure guidelines and clarified the transactions to be hedged, the risk of underlying assets to be hedged and derivative instruments to be used, and conducted pre- and post-effectiveness tests of the transactions

(3) Risk Management

The Group manages risk in accordance with a basic policy for risk management, rules for management procedures, etc. defined by the board of directors, etc.

a) Market risk management

Under the internal investment policy and market risk management policy, DL manages market risk by conducting midto long-term asset allocation in a manner appropriate to its liabilities. Therefore, it categorizes its portfolio into subgroups, based on their investment purpose, and manages them taking into account each of their risk characteristics. i) Interest rate risk

DL keeps track of interest rates and durations of its assets and liabilities, monitors its internal analyses on duration gap and interest rate sensitivity, and periodically reports its findings to the board of directors, etc. ii) Currency risk

DL keeps track of currency composition of its financial assets and liabilities, conducts sensitivity analyses, and periodically reports its findings to the board of directors, etc.

iii) Fluctuation in market values DL defines risk management policies and management procedures for each component of its overall portfolio, including securities, based on the risk characteristics of the categories, and sets and manages upper limits of each

asset balance and asset allocation weight

etc. iv) Derivative transactions

For derivative transactions, DL has established internal check system by segregating (i) the executing department, (ii) the department which engages in assessment of hedge effectiveness, and (iii) the back-office. Additionally, in order to limit speculative use of derivatives, it has put restrictions on utilization purpose, such as hedging, and establishes position limits for each asset class.

Such management conditions are periodically reported by its risk management sections to the board of directors,

The consolidated subsidiaries other than DL have established appropriate risk management systems in accordance with the Group's basic policy for risk management, etc.

DFLI utilizes derivatives in order to reduce the risk associated with guaranteed minimum maturity benefits of individual variable annuities and hedge foreign currency risks associated with bonds. For derivatives used to reduce the risk associated with guaranteed minimum maturity benefits of individual variable annuities, in accordance with its internal regulations to manage the risks associated with its guaranteed minimum maturity benefits, it (i) assesses the hedge effectiveness of derivative transactions, (ii) manages gains and losses from derivative transactions on a daily basis, and (iii) periodically checks its progress on reducing the risk associated with its guaranteed minimum maturity benefits and measures estimated losses based on VaR (value-at-risk). The risk management section is in charge of managing overall risks including risks associated with the guaranteed minimum maturity benefits, and periodically reports the status of such management to the board of directors, etc.

b) Credit Risk Management

In accordance with the internal investment policy and credit risk management procedure guidelines, DL has established a credit management system related to loans, such as preliminary reviews on individual transactions, credit limit setting, credit information management, internal credit rating, attachment of guarantees and collateral, and followups on problem loans. For corporate bond investment, the credit section sets investment caps on individual issuers taking into account internal credit ratings and other factors. Excessive risk-taking is restricted since front offices make investment within those caps. Policies and frameworks for large-lot borrowers have been formulated in order to prevent credit concentration by monitoring compliance, etc. That credit management has been conducted by the credit and risk management sections, and has been periodically reported to its board of directors, etc. Additionally, the internal audit section has also checked credit management status.

Credit risk of security issuers and counterparty risk with respect to derivative transactions are managed by the credit section, which sets upper limits for each counterparty and financial instrument and periodically monitors credit information, and by the risk management section, which periodically monitors current exposures.

The consolidated subsidiaries other than DL have established appropriate risk management systems in accordance with the Group's basic policy for risk management, etc.

(4) Supplementary Explanation for Fair Value of Financial Instruments

As well as the values based on market prices, fair value of financial instruments includes values which are reasonably calculated in case market prices do not exist. As the calculation of those values adopts certain assumptions, those values may vary in case different assumptions are applied. Also, for the contract value regarding derivative transactions described in "2. Fair Value of Financial Instruments", the "Notional amount/contract value" itself does not indicate market risk related to derivative transactions.

2. Fair Values of Financial Instruments

The carrying amount on the consolidated balance sheet, fair value and differences between carrying amount and fair value as of March 31, 2019 and 2020 were as follows. The following tables do not include financial instruments whose fair value is extremely difficult to recognize (please refer to

Note 2).

| (1) (| Cash | and | dep | osits |
|-------|------|-----|-----|-------|
|-------|------|-----|-----|-------|

- (2) Call loans
- (3) Monetary claims bought (4) Money held in trust
- (5) Securities
- a. Trading securities
- b. Held-to-maturity bonds
- c. Policy-reserve-matching bonds
- d. Stocks of subsidiaries and affiliated companies
- e. Available-for-sale securities
- (6) Loans

Reserves for possible loan losses (*1)

(7) Reinsurance receivable

Total assets

(1) Bonds payable

(2) Payables under repurchase agreements

(3) Long-term borrowings

Total liabilities

Derivative transactions (*2)

a. Hedge accounting not applied

b. Hedge accounting applied

Total derivative transactions

(*1) Excluding general reserves for possible loan losses and specific reserves for possi (*2) Credits/debts from derivative transactions are presented on a net basis. Figures in

| | | | As of Marc | h 31, 2020 | | |
|--|------------|------------------|------------|------------|---------------|----------|
| | Carrying | | Gains | Carrying | | Gains |
| | amount | Fair value | (losses) | amount | Fair value | (losses) |
| | (| Unit: million ye | en) | (Unit: | million US do | llars) |
| (1) Cash and deposits | 1,205,507 | 1,205,507 | _ | 11,076 | 11,076 | - |
| (2) Call loans | 513,800 | 513,800 | - | 4,721 | 4,721 | _ |
| (3) Monetary claims bought | 221,147 | 221,147 | - | 2,032 | 2,032 | _ |
| (4) Money held in trust | 1,039,062 | 1,039,062 | - | 9,547 | 9,547 | _ |
| (5) Securities | | | | | | |
| a. Trading securities | 4,076,103 | 4,076,103 | - | 37,453 | 37,453 | _ |
| b. Held-to-maturity bonds | 391,053 | 415,340 | 24,286 | 3,593 | 3,816 | 223 |
| c. Policy-reserve-matching bonds | 15,389,092 | 18,351,016 | 2,961,923 | 141,404 | 168,620 | 27,216 |
| d. Stocks of subsidiaries and affiliated companies | 54,565 | 52,133 | (2,432) | 501 | 479 | (22) |
| e. Available-for-sale securities | 27,426,443 | 27,426,443 | _ | 252,011 | 252,011 | _ |
| (6) Loans | 3,715,750 | | | 34,142 | | |
| Reserves for possible loan losses (*1) | (712) | | | (6) | | |
| · | 3,715,037 | 3,791,794 | 76,756 | 34,136 | 34,841 | 705 |
| (7) Reinsurance receivable | 1,523,297 | 1,523,297 | _ | 13,997 | 13,997 | _ |
| Total assets | 55,555,110 | 58,615,645 | 3,060,535 | 510,476 | 538,598 | 28,122 |
| (1) Bonds payable | 1,135,336 | 1,174,593 | 39,257 | 10,432 | 10,792 | 360 |
| (2) Payables under repurchase agreements | 870,747 | 870,747 | - | 8,000 | 8,000 | _ |
| (3) Long-term borrowings | 623,400 | 616,519 | (6,880) | 5,728 | 5,664 | (63) |
| Total liabilities | 2,629,484 | 2,661,861 | 32,376 | 24,161 | 24,458 | 297 |
| Derivative transactions (*2) | | | | | | |
| a. Hedge accounting not applied | [52,574] | [52,574] | _ | [483] | [483] | _ |
| b. Hedge accounting applied | 67,897 | 66,356 | (1,540) | 623 | 609 | (14) |
| Total derivative transactions | 15,322 | 13,782 | (1,540) | 140 | 126 | (14) |

(*1) Excluding general reserves for possible loan losses and specific reserves for possible loan losses related to loans. (*2) Credits/debts from derivative transactions are presented on a net basis. Figures in [] are net debts.

| As c | of March 31, 201 | 9 |
|---|-----------------------|----------------------|
| Carrying amount | Fair value | Gains (losses) |
| (L | Jnit: million yen) | |
| 920,177 | 920,177 | _ |
| 335,500 | 335,500 | - |
| 199,193 | 199,193 | - |
| 559,474 | 559,474 | - |
| 4 064 104 | 4 064 104 | |
| 4,964,194 | 4,964,194 | - (6 100) |
| 353,977 16,826,256 | 347,854 20,082,306 | (6,122) 3,256,049 |
| 10,020,230 | 20,082,300 86,168 | (20,864) |
| 24,309,464 | 24,309,464 | (20,004) |
| 3,353,268 | 24,303,404 | |
| (309) | | |
| 3,352,958 | 3,435,204 | 82,246 |
| 155,320 | 155,320 | - 02,240 |
| 52,083,550 | 55,394,859 | 3,311,308 |
| | | |
| 1,062,252 | 1,052,499 | (9,753) |
| 81,426 | 81,426 | - |
| 618,721 | 620,130 | 1,408 |
| 1,762,400 | 1,754,055 | (8,344) |
| | | |
| [42 720] | [42 720] | |
| [43,729] 11,119 | [43,729] 8,619 | (2,500) |
| [32,609] | [35,110] | (2,500) |
| | [00,110] | (2,000) |
| ible loan losses related to loans.are net debts. | | |
| | | |

Note 1: Notes to Methods for Calculating Fair Value of Financial Instruments, Securities and Derivative Transactions Assets

(1) Cash and deposits

Since deposits are mainly close to maturity or have no maturity and their fair value is close to the carrying amounts, fair value is based on the carrying amount.

(2) Call loans

Since all call loans are close to due date and their fair value is close to carrying amounts, fair value of call loans is based on their carrying amount.

(3) Monetary claims bought

The fair value of monetary claims bought is based on the reasonably calculated price.

(4) Money held in trust

The fair value of stocks is based on the price on stock exchanges and that of bonds is based on the price on bond markets or price presented by counterparty financial institutions. The fair value of mutual funds is based on unit price. For details on derivative transactions of money held in trust, please refer to XII. DERIVATIVE TRANSACTIONS.

(5) Securities

The fair value of stocks is based on the price on stock exchanges and that of bonds is based on the price on bond markets or price presented by counterparty financial institutions. The fair value of mutual funds is based on unit price. As for ownership stakes in partnerships, the amount equivalent to partnership interest in fair value of the partnership assets is recorded as fair value of the stake in the partnership. Additionally, notes for the securities for each investment purpose are described in X. SECURITIES.

(6) Loans

The fair value of loans is calculated by discounting future cash flows of the subject loan, using interest rates corresponding to the internal credit rating and remaining period which are assumed to be applied to new loans to the subject borrower

Additionally, for risk-monitored loans, reserve for possible loan losses is calculated based on the present value of estimated future cash flows or the amount deemed recoverable from collateral and guarantees and the fair value is close to the carrying amount on the consolidated balance sheet minus reserve for possible loan losses at the end of the fiscal year. Therefore, that amount (the carrying amount on the consolidated balance sheet minus reserve for possible loan losses) is recorded as the fair value of risk-monitored loans.

Also, loans without a due date because of their characteristics that their exposure is limited to the amount of their collaterals, are deemed to have fair value close to book value, taking into account estimated repayment period and interest rates. Therefore, their book value is recorded as the fair value.

(7) Reinsurance receivable

Since the fair value of reinsurance receivable is close to the carrying amounts, fair value is based on the carrying amount.

Lia<u>bilities</u>

(1) Bonds payable

The fair value of bonds is based on the price on the bond market.

(2) Pavables under repurchase agreements

Since the terms of all payables under repurchase agreements are short and their fair value is close to the carrying amounts, fair value is based on the carrying amount.

(3) Long-term borrowings

The fair value of long-term borrowings is calculated by discounting future cash flows, using interest rates corresponding to internal credit rating and remaining periods which are assumed to be applied to new borrowing. Also, certain of long-term borrowings are deemed to have fair value close to book value, taking into account interest rates. Therefore, their book value is recorded as the fair value.

Derivative Instruments

For details on derivative transactions, please refer to XII. DERIVATIVE TRANSACTIONS.

Note 2: Financial instruments whose fair value is extremely difficult to recognize are as follows and are not included in the fair value of (5) Securities in Note 1

| | | As of March 31, | |
|---|------------|-----------------|-------------------------------|
| | 2019 | 2020 | 2020 |
| | | Carrying amount | |
| | (Unit: mil | lion yen) | (Unit: million US dollars) |
| 1. Unlisted domestic stocks ^{(*1)(*2)} | 80,840 | 86,447 | 794 |
| 2. Unlisted foreign stocks ^{(*1)(*2)} | 64,622 | 70,369 | 646 |
| 3. Other foreign securities ^{(*1)(*2)} | 254,205 | 83,496 | 767 |
| 4. Other securities ^{(*1)(*2)} | 104,437 | 156,834 | 1,441 |
| Total | 504,105 | 397,148 | 3,649 |

(*1) These securities cannot be assigned a market value because of unavailability of tradable markets, and they are excluded from disclosure of fair value (*2) For the fiscal years ended March 31, 2019 and 2020, impairment charges of ¥836 million and ¥501 million (US\$4 million), respectively, were recorded Note 3: Scheduled redemptions of monetary claims and secu

| | As of March 31, 2019 | | | |
|---|----------------------|------------------|-------------------|-----------------------|
| | Due in 1 year | Due after 1 year | Due after 5 years | Due after |
| | or less | through 5 years | through 10 years | 10 years |
| | | (Unit: mi | illion yen) | |
| Cash and deposits | 919,685 | 497 | - | - |
| Call loans | 335,500 | - | - | - |
| Monetary claims bought | - | 4,646 | 10,020 | 176,314 |
| Securities: | | | | |
| Held-to-maturity bonds (bonds) | - | 50,600 | 500 | 5,200 |
| Held-to-maturity bonds(foreign securities) | - | 5,200 | 1,400 | 283,383 |
| Policy-reserve-matching bonds (bonds) | 44,900 | 374,228 | 1,334,269 | 11,124,24 |
| Policy-reserve-matching bonds (foreign securities) | 12,563 | 571,407 | 2,738,456 | 502,666 |
| Available-for-sale securities with maturities (bonds) | 247,665 | 598,341 | 1,067,472 | 1,218,50 ⁻ |
| Available-for-sale securities with maturities (foreign securities) | 426,419 | 2,986,546 | 3,673,241 | 6,979,386 |
| Available-for-sale securities with maturities (other securities) | 21,565 | 194,339 | 290,248 | 44,109 |
| _oans ^(*) | 333,083 | 1,014,910 | 860,609 | 572,827 |

Dι

| Cash and deposits |
|---|
| Call loans |
| Monetary claims bought |
| Securities: |
| Held-to-maturity bonds (bonds) |
| Held-to-maturity bonds(foreign securities) |
| Policy-reserve-matching bonds (bonds) |
| Policy-reserve-matching bonds (foreign securities) |
| Available-for-sale securities with maturities (bonds) |
| Available-for-sale securities with maturities |
| (foreign securities) |
| Available-for-sale securities with maturities |
| (other securities) |
| Loans |

| | Due in 1 year | Due after 1 year | Due after 5 years | Due after |
|---|---------------|------------------|-------------------|-----------|
| | or less | through 5 years | through 10 years | 10 years |
| | | (Unit: millio | n US dollars) | |
| Cash and deposits | 11,047 | 29 | _ | _ |
| Call loans | 4,721 | - | _ | _ |
| Monetary claims bought | _ | 40 | 338 | 1,576 |
| Securities: | | | | |
| Held-to-maturity bonds (bonds) | _ | 500 | 72 | 108 |
| Held-to-maturity bonds(foreign securities) | - | 74 | 1 | 2,766 |
| Policy-reserve-matching bonds (bonds) | 434 | 2,669 | 17,123 | 100,496 |
| Policy-reserve-matching bonds (foreign securities) | 89 | 3,221 | 12,038 | 4,351 |
| Available-for-sale securities with maturities (bonds) | 1,630 | 6,442 | 10,203 | 10,642 |
| Available-for-sale securities with maturities (foreign securities) | 5,736 | 33,679 | 44,298 | 65,607 |
| Available-for-sale securities with maturities (other securities) | 121 | 2,190 | 4,861 | 182 |
| Loans ^(*) | 3,275 | 10,981 | 7,929 | 6,802 |

Loa

(*) Loans for which interest or principal payments cannot be forecasted, such as credit to bankrupt obligors, substantially bankrupt obligors and obligors at risk of bankruptcy, amounted to ¥86 million (US\$ 0 million) were not included. Also. ¥546.840 million (US\$5.024 million) of loans without maturities were not include

| rities wit | th ma | aturiti | es |
|------------|-------|---------|----|
|------------|-------|---------|----|

| As of March 31, 2020 | | | | | |
|----------------------|------------------|-------------------|------------|--|--|
| ue in 1 year | Due after 1 year | Due after 5 years | Due after | | |
| or less | through 5 years | through 10 years | 10 years | | |
| | (Unit: mi | llion yen) | | | |
| 1,202,254 | 3,258 | - | _ | | |
| 513,800 | - | - | - | | |
| - | 4,387 | 36,828 | 171,542 | | |
| | | | | | |
| - | 54,500 | 7,900 | 11,800 | | |
| - | 8,100 | 200 | 301,070 | | |
| 47,290 | 290,535 | 1,863,555 | 10,937,063 | | |
| 9,704 | 350,588 | 1,310,165 | 473,564 | | |
| 177,494 | 701,155 | 1,110,419 | 1,158,212 | | |
| 624,258 | 3,665,348 | 4,820,959 | 7,140,072 | | |
| 13,254 | 238,372 | 529,058 | 19,844 | | |
| 356,467 | 1,195,120 | 863,011 | 740,346 | | |

As of March 31, 2020

Note 4: Scheduled maturities of bonds, long term borrowings, and other interest-bearing liabilities

As of March 31, 2019

| | Due in 1 year | Due after 1 year | Due after 2 years | Due after 3 years | Due after 4 years | Due after | | |
|--------------------------------------|---------------|---------------------|-------------------|-------------------|-------------------|-----------|--|--|
| | or less | through 2 years | through 3 years | through 4 years | through 5 years | 5 years | | |
| | | (Unit: million yen) | | | | | | |
| Bonds payable ^(*1) | 44,400 | - | - | - | - | 437,869 | | |
| Payables under repurchase agreements | 81,426 | - | - | - | - | - | | |
| Long term borrowings (*2) | - | - | 321,907 | 6,907 | 6,907 | - | | |

(*1) ¥561,277 million of bonds payable without maturities were not included. (*2) ¥283,000 million of long term borrowings without maturities were not included.

| | As of March 31, 2020 | | | | | | | | |
|---|--------------------------|----------------------------------|-------|--------------------------------------|-----------------------------------|----------------------|--|--|--|
| | Due in 1 year or less | Due after 1 year through 2 years | | Due after 3 years through 4 years | Due after 4 years through 5 years | Due after 5 years | | | |
| | | (Unit: million yen) | | | | | | | |
| Bonds payable (*1) | - | - | - | - | 119 | 493,468 | | | |
| Payables under repurchase agreements | 870,747 | - | - | - | - | - | | | |
| Long term borrowings (*2) | - | 262,413 | 5,804 | 5,804 | 65,736 | - | | | |

| | | As of March 31, 2020 | | | | | | | |
|---|--------------------------|-------------------------------------|---|----|-----|----------------------|--|--|--|
| | Due in 1 year or less | Due after 1 year through 2 years | Due after 2 years | , | , | Due after 5 years | | | |
| | 011033 | through 2 years | rough 2 years through 3 years through 4 years through 5 years 5 y (Unit: million US dollars) | | | | | | |
| Bonds payable ^(*1) | - | - | - | - | 1 | 4,534 | | | |
| Payables under repurchase agreements | 8,000 | - | - | - | - | - | | | |
| Long term borrowings (*2) | - | 2,411 | 53 | 53 | 604 | - | | | |

(*1) ¥626,277 million (US\$5,754 million) of bonds payable without maturities were not included. (*2) ¥283,000 million (US\$2,600 million) of long term borrowings without maturities were not included.

X. SECURITIES

1. Trading Securities

Gains (losses) on valuation of trading securities

2. Held-to-maturity Bonds

| | As | of March 31, 20 | 19 |
|--|-------------|-------------------|----------------|
| | Carrying | Fair | Unrealized |
| | amount | value | gains (losses) |
| | (L | Jnit: million yen |) |
| Held-to-maturity securities with unreali | zed gains: | | |
| (1) Bonds | 54,447 | 57,899 | 3,451 |
| a. Government bonds | 46,617 | 49,940 | 3,322 |
| b. Local government bonds | - | - | - |
| c. Corporate bonds | 7,829 | 7,958 | 128 |
| (2) Foreign securities | 4,711 | 4,733 | 21 |
| a. Foreign bonds | 4,711 | 4,733 | 21 |
| Subtotal | 59,159 | 62,632 | 3,472 |
| Held-to-maturity securities with unreali | zed losses: | | |
| (1) Bonds | 600 | 599 | (0) |
| a. Government bonds | - | _ | - |
| b. Local government bonds | - | _ | - |
| c. Corporate bonds | 600 | 599 | (0) |
| (2) Foreign securities | 294,217 | 284,623 | (9,594) |
| a. Foreign bonds | 294,217 | 284,623 | (9,594) |
| Subtotal | 294,817 | 285,222 | (9,595) |
| Total | 353,977 | 347,854 | (6,122) |

| Year ended March 31, | | | | | | |
|----------------------|-------------------------------|---------|--|--|--|--|
| 2019 | 2020 | 2020 | | | | |
| (Unit: mil | (Unit: million US dollars) | | | | | |
| (345,897) | (162,339) | (1,491) | | | | |

| | As of March 31, 2020 | | | | | | |
|---|----------------------|-----------------|---------------------------------|--------------------|---------------|---------------------------------|--|
| | Carrying amount | Fair value | Unrealized gains (losses) | Carrying amount | Fair value | Unrealized gains (losses) | |
| | (U | Init: million y | en) | (Unit: | million US o | dollars) | |
| Held-to-maturity securities with unrealiz | ed gains: | | | | | | |
| (1) Bonds | 52,139 | 54,604 | 2,465 | 479 | 501 | 22 | |
| a. Government bonds | 46,919 | 49,337 | 2,417 | 431 | 453 | 22 | |
| b. Local government bonds | - | - | _ | _ | - | - | |
| c. Corporate bonds | 5,219 | 5,267 | 48 | 47 | 48 | 0 | |
| (2) Foreign securities | 312,683 | 334,817 | 22,134 | 2,873 | 3,076 | 203 | |
| a. Foreign bonds | 312,683 | 334,817 | 22,134 | 2,873 | 3,076 | 203 | |
| Subtotal | 364,822 | 389,422 | 24,599 | 3,352 | 3,578 | 226 | |
| Held-to-maturity securities with unrealiz | ed losses: | | | | | | |
| (1) Bonds | 21,209 | 20,932 | (276) | 194 | 192 | (2) | |
| a. Government bonds | _ | - | _ | _ | - | - | |
| b. Local government bonds | _ | - | _ | _ | - | - | |
| c. Corporate bonds | 21,209 | 20,932 | (276) | 194 | 192 | (2) | |
| (2) Foreign securities | 5,021 | 4,985 | (36) | 46 | 45 | (0) | |
| a. Foreign bonds | 5,021 | 4,985 | (36) | 46 | 45 | (0) | |
| Subtotal | 26,231 | 25,918 | (313) | 241 | 238 | (2) | |
| Total | 391,053 | 415,340 | 24,286 | 3,593 | 3,816 | 223 | |

3. Policy-reserve-matching Bonds

| | As of March 31, 2019 | | | | |
|---|----------------------|-------------------|----------------|--|--|
| | Carrying | Unrealized | | | |
| | amount | value | gains (losses) | | |
| | (| Unit: million yen |) | | |
| Policy-reserve-matching bonds with unreal | ized gains: | | | | |
| (1) Bonds | 12,868,843 | 15,915,549 | 3,046,706 | | |
| a. Government bonds | 11,748,006 | 14,704,261 | 2,956,255 | | |
| b. Local government bonds | 124,631 | 142,896 | 18,265 | | |
| c. Corporate bonds | 996,205 | 1,068,391 | 72,185 | | |
| (2) Foreign Securities | 3,634,988 | 3,852,476 | 217,487 | | |
| a. Foreign bonds | 3,634,988 | 3,852,476 | 217,487 | | |
| Subtotal | 16,503,832 | 19,768,026 | 3,264,193 | | |
| Policy-reserve-matching bonds with unreal | ized losses: | | | | |
| (1) Bonds | 47,379 | 46,983 | (396) | | |
| a. Government bonds | _ | _ | _ | | |
| b. Local government bonds | _ | _ | _ | | |
| c. Corporate bonds | 47,379 | 46,983 | (396) | | |
| (2) Foreign Securities | 275,044 | 267,296 | (7,748) | | |
| a. Foreign bonds | 275,044 | 267,296 | (7,748) | | |
| Subtotal | 322,424 | 314,279 | (8,144) | | |
| Total | 16,826,256 | 20,082,306 | 3,256,049 | | |

| | | As of March 31, 2020 | | | | | | |
|---------------------------------------|--------------------|----------------------|---------------------------------|--------------------|---------------|---------------------------------|--|--|
| | Carrying amount | Fair value | Unrealized gains (losses) | Carrying amount | Fair value | Unrealized gains (losses) | | |
| | | (Unit: million ye | en) | (Unit: | million US d | ollars) | | |
| Policy-reserve-matching bonds with un | realized gains: | | | | | | | |
| (1) Bonds | 12,547,115 | 15,390,717 | 2,843,601 | 115,290 | 141,419 | 26,128 | | |
| a. Government bonds | 11,522,196 | 14,277,260 | 2,755,063 | 105,873 | 131,188 | 25,315 | | |
| b. Local government bonds | 130,220 | 149,359 | 19,139 | 1,196 | 1,372 | 175 | | |
| c. Corporate bonds | 894,697 | 964,096 | 69,398 | 8,221 | 8,858 | 637 | | |
| (2) Foreign securities | 1,842,364 | 1,988,155 | 145,790 | 16,928 | 18,268 | 1,339 | | |
| a. Foreign bonds | 1,842,364 | 1,988,155 | 145,790 | 16,928 | 18,268 | 1,339 | | |
| Subtotal | 14,389,480 | 17,378,872 | 2,989,392 | 132,219 | 159,688 | 27,468 | | |
| Policy-reserve-matching bonds with un | realized losses: | | | | | | | |
| (1) Bonds | 642,625 | 630,709 | (11,916) | 5,904 | 5,795 | (109) | | |
| a. Government bonds | 415,117 | 407,037 | (8,080) | 3,814 | 3,740 | (74) | | |
| b. Local government bonds | 6,877 | 6,750 | (127) | 63 | 62 | (1) | | |
| c. Corporate bonds | 220,630 | 216,921 | (3,709) | 2,027 | 1,993 | (34) | | |
| (2) Foreign securities | 356,987 | 341,434 | (15,552) | 3,280 | 3,137 | (142) | | |
| a. Foreign bonds | 356,987 | 341,434 | (15,552) | 3,280 | 3,137 | (142) | | |
| Subtotal | 999,612 | 972,143 | (27,468) | 9,185 | 8,932 | (252) | | |
| Total | 15,389,092 | 18,351,016 | 2,961,923 | 141,404 | 168,620 | 27,216 | | |

4. Available-for-sale Securities

| | As | As of March 31, 2019 | | | | |
|--|----------------|----------------------|----------------|--|--|--|
| | Carrying | | | | | |
| | amount | cost | gains (losses) | | | |
| | | (Unit: million yen |) | | | |
| Available-for-sale securities with unrea | alized gains: | | | | | |
| (1) Bonds | 4,061,211 | 3,538,516 | 522,695 | | | |
| a. Government bonds | 2,403,662 | 1,952,069 | 451,593 | | | |
| b. Local government bonds | 26,872 | 25,372 | 1,499 | | | |
| c. Corporate bonds | 1,630,676 | 1,561,074 | 69,602 | | | |
| (2) Domestic stocks | 3,054,170 | 1,211,519 | 1,842,650 | | | |
| (3) Foreign securities | 9,691,820 | 8,868,839 | 822,981 | | | |
| a. Foreign bonds | 9,013,318 | 8,345,230 | 668,088 | | | |
| b. Other foreign securities | 678,502 | 523,609 | 154,892 | | | |
| (4) Other securities | 784,223 | 734,314 | 49,909 | | | |
| Subtotal | 17,591,426 | 14,353,190 | 3,238,236 | | | |
| Available-for-sale securities with unrea | alized losses: | | | | | |
| (1) Bonds | 92,825 | 94,165 | (1,340) | | | |
| a. Government bonds | 2,330 | 2,362 | (31) | | | |
| b. Local government bonds | 1,864 | 1,898 | (34) | | | |
| c. Corporate bonds | 88,629 | 89,904 | (1,275) | | | |
| (2) Domestic stocks | 295,933 | 347,146 | (51,212) | | | |
| (3) Foreign securities | 6,419,337 | 6,799,705 | (380,368) | | | |
| a. Foreign bonds | 6,024,457 | 6,385,569 | (361,111) | | | |
| b. Other foreign securities | 394,879 | 414,136 | (19,256) | | | |
| (4) Other securities | 179,130 | 181,742 | (2,612) | | | |
| Subtotal | 6,987,226 | 7,422,759 | (435,533) | | | |
| Total | 24,578,652 | 21,775,949 | 2,802,703 | | | |

Note: Other securities include (1) certificates of deposit and (2) trust beneficiary rights, which were recorded as cash and deposits and monetary claims bought on the consolidated balance sheet, respectively. The aggregate acquisition cost and carrying amount of such certificates of deposit were ¥70,000 million and ¥69,995 million, respectively, as of March 31, 2019. The aggregate acquisition cost and carrying amount of trust beneficiary rights were ¥191,055 million and ¥199,193 million, respectively, as of March 31, 2019.

| | | | As of March | 31, 2020 | | |
|--|--------------------|---------------------|---------------------------------|-----------------|---------------------|---------------------------------|
| | Carrying amount | Acquisition cost | Unrealized gains (losses) | Carrying amount | Acquisition cost | Unrealized gains (losses) |
| | (| Unit: million ye | n) | (Unit | : million US d | ollars) |
| Available-for-sale securities with unrea | lized gains: | | | | | |
| (1) Bonds | 3,593,207 | 3,119,608 | 473,598 | 33,016 | 28,664 | 4,351 |
| a. Government bonds | 2,220,509 | 1,808,835 | 411,673 | 20,403 | 16,620 | 3,782 |
| b. Local government bonds | 29,060 | 27,487 | 1,573 | 267 | 252 | 14 |
| c. Corporate bonds | 1,343,637 | 1,283,285 | 60,352 | 12,346 | 11,791 | 554 |
| (2) Domestic stocks | 2,322,097 | 949,288 | 1,372,809 | 21,336 | 8,722 | 12,614 |
| (3) Foreign securities | 15,432,362 | 13,936,461 | 1,495,900 | 141,802 | 128,057 | 13,745 |
| a. Foreign bonds | 14,961,850 | 13,573,865 | 1,387,985 | 137,479 | 124,725 | 12,753 |
| b. Other foreign securities | 470,511 | 362,596 | 107,915 | 4,323 | 3,331 | 991 |
| (4) Other securities | 788,374 | 733,499 | 54,875 | 7,244 | 6,739 | 504 |
| Subtotal | 22,136,042 | 18,738,858 | 3,397,184 | 203,400 | 172,184 | 31,215 |
| Available-for-sale securities with unrea | lized losses: | | | | | |
| (1) Bonds | 540,029 | 546,342 | (6,313) | 4,962 | 5,020 | (58) |
| a. Government bonds | 7,340 | 7,484 | (144) | 67 | 68 | (1) |
| b. Local government bonds | - | _ | - | - | - | - |
| c. Corporate bonds | 532,689 | 538,858 | (6,169) | 4,894 | 4,951 | (56) |
| (2) Domestic stocks | 416,863 | 528,593 | (111,730) | 3,830 | 4,857 | (1,026) |
| (3) Foreign securities | 4,197,544 | 4,446,022 | (248,477) | 38,569 | 40,852 | (2,283) |
| a. Foreign bonds | 3,548,774 | 3,748,225 | (199,450) | 32,608 | 34,441 | (1,832) |
| b. Other foreign securities | 648,769 | 697,796 | (49,026) | 5,961 | 6,411 | (450) |
| (4) Other securities | 468,105 | 485,842 | (17,736) | 4,301 | 4,464 | (162) |
| Subtotal | 5,622,543 | 6,006,800 | (384,257) | 51,663 | 55,194 | (3,530) |
| Total | 27,758,585 | 24,745,658 | 3,012,926 | 255,063 | 227,379 | 27,684 |

6. Policy-reserve-matching Bonds Sold

Policy-reserve-matching bonds sold during the fiscal years ended March 31, 2019 and 2020 were as follows:

| | Year ended March 31, 2019 | | | | |
|-----------------------------|---------------------------|--------------------|--------------------|--|--|
| | Amounts sold | Realized gains | Realized losses | | |
| | (| Unit: million yen) | | | |
| (1) Bonds | 848,310 | 126,480 | 3,844 | | |
| a. Government bonds | 835,742 | 126,062 | 3,844 | | |
| b. Local government bonds | - | - | - | | |
| c. Corporate bonds | 12,568 | 417 | - | | |
| (2) Foreign securities | 51,127 | 292 | 1,349 | | |
| a. Foreign bonds | 51,127 | 292 | 1,349 | | |
| b. Other foreign securities | - | - | - | | |
| Total | 899,438 | 126,773 | 5,194 | | |

| | Amounts sold | Realized gains | Realized losses | Amounts sold | Realized gains | Realized losses |
|-----------------------------|-----------------|-----------------|--------------------|-----------------|-------------------|--------------------|
| | (L | Jnit: million y | en) | (Unit: | million US d | ollars) |
| (1) Bonds | 507,657 | 72,346 | 6 | 4,664 | 664 | 0 |
| a. Government bonds | 495,224 | 71,648 | _ | 4,550 | 658 | - |
| b. Local government bonds | 1,258 | 44 | 2 | 11 | 0 | 0 |
| c. Corporate bonds | 11,174 | 653 | 4 | 102 | 6 | 0 |
| (2) Foreign securities | 552,914 | 57,502 | 501 | 5,080 | 528 | 4 |
| a. Foreign bonds | 552,914 | 57,502 | 501 | 5,080 | 528 | 4 |
| b. Other foreign securities | - | - | _ | - | - | - |
| Total | 1,060,572 | 129,848 | 507 | 9,745 | 1,193 | 4 |

Note: Other securities include (1) certificates of deposit and (2) trust beneficiary rights, which were recorded as cash and deposits and monetary claims bought on the consolidated balance sheet, respectively. The aggregate acquisition cost and carrying amount of such certificates of deposit were ¥111,000 million (US\$1,019 million) and ¥110,994 million (US\$1,019 million), respectively, as of March 31, 2020. The aggregate acquisition cost and carrying amount of trust beneficiary rights were ¥212,889 million (US\$1,956 million) and ¥221,147 million (US\$2,032 million), respectively, as of March 31, 2020.

5. Held-to-maturity Bonds Sold

The Company and its consolidated subsidiaries sold no held-to-maturity bonds during the fiscal years ended March 31, 2019 and 2020.

Year ended March 31, 2020

7. Available-for-sale Securities Sold

Available-for-sale securities sold during the fiscal years ended March 31, 2019 and 2020 were as follows:

| | Year | ended March 31, | 2019 |
|-----------------------------|-----------------|--------------------|--------------------|
| | Amounts sold | Realized gains | Realized losses |
| | (| Unit: million yen) | |
| (1) Bonds | 255,444 | 4,067 | 4,817 |
| a. Government bonds | 44,927 | 2,378 | - |
| b. Local government bonds | 2,751 | 13 | _ |
| c. Corporate bonds | 207,765 | 1,675 | 4,817 |
| (2) Domestic stocks | 197,606 | 66,489 | 6,127 |
| (3) Foreign securities | 4,399,564 | 78,531 | 122,319 |
| a. Foreign bonds | 3,831,640 | 30,190 | 104,102 |
| b. Other foreign securities | 567,924 | 48,340 | 18,217 |
| (4) Other securities | 125,523 | 3,359 | 3,303 |
| Total | 4,978,139 | 152,447 | 136,567 |

| | | | Year ended M | /larch 31, 202 | 0 | |
|-----------------------------|-----------------|-----------------|--------------------|-----------------|----------------|--------------------|
| | Amounts sold | Realized gains | Realized losses | Amounts sold | Realized gains | Realized losses |
| | (L | Jnit: million y | en) | (Unit: | million US d | ollars) |
| (1) Bonds | 208,431 | 2,121 | 437 | 1,915 | 19 | 4 |
| a. Government bonds | 62,972 | 1,015 | _ | 578 | 9 | - |
| b. Local government bonds | 3,888 | 55 | 33 | 35 | 0 | 0 |
| c. Corporate bonds | 141,571 | 1,050 | 403 | 1,300 | 9 | 3 |
| (2) Domestic Stocks | 143,781 | 67,319 | 9,299 | 1,321 | 618 | 85 |
| (3) Foreign securities | 2,392,406 | 99,308 | 57,661 | 21,982 | 912 | 529 |
| a. Foreign bonds | 2,037,208 | 67,719 | 34,687 | 18,719 | 622 | 318 |
| b. Other foreign securities | 355,197 | 31,588 | 22,974 | 3,263 | 290 | 211 |
| (4) Other securities | 129,616 | 2,155 | 7,022 | 1,190 | 19 | 64 |
| Total | 2,874,236 | 170,904 | 74,421 | 26,410 | 1,570 | 683 |

8. Reclassification of Securities

Effective the fiscal year ended March 31, 2020, policy-reserve-matching bonds held in the sub-group of individual life insurance and annuities (Australian dollar-denominated) were reclassified into available-for-sale securities. (*) Please refer to the notes in III. NOTES TO THE CONSOLIDATED BALANCE SHEET 3. for details.

9. Securities Written Down

The Company and its consolidated subsidiaries write down the balance of certain available-for-sale securities with fair values (1) when the fair value of such securities declines by 50%, or more, of its purchase cost or (2) when the fair value of such securities without a certain level of creditworthiness declines by 30% or more, but less than 50%, of its purchase cost unless it is deemed that there is a possibility that the fair value of the security could recover to equal or exceed the purchase cost. The aggregate amounts written down from the balance of available-for-sale securities with fair value for the fiscal years ended March 31, 2019 and 2020 were ¥10,314 million and ¥60,427 million (US\$555 million), respectively.

XI. MONEY HELD IN TRUST

1. Money Held in Trust for Trading

| | | As of March 31, | |
|--|----------|-----------------|-------------------------------|
| | 2019 | 2020 | 2020 |
| | (Unit: m | illion yen) | (Unit: million US dollars) |
| Carrying amount on the consolidated balance sheet | 559,474 | 1,039,062 | 9,547 |
| Gains (losses) on valuation of money held in trust | (1,376) | (20,279) | (186) |

XII. DERIVATIVE TRANSACTIONS

1. Derivative Transactions (Hedge Accounting Not Applied)

(1) Currency-related transactions

| (1) Currency-related transaction | | As of March | 31, 2019 | |
|------------------------------------|---|--------------------------------------|------------------|-------------------|
| | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) |
| | | (Unit: milli | on yen) | |
| Exchange-traded transactions: | | | • • | |
| Currency futures: | | | | |
| Sold | 22,504 | _ | (240) | (240) |
| Euro / U.S. dollar | 10,771 | - | (52) | (52) |
| British pound / U.S. dollar | 6,982 | - | (27) | (27) |
| Yen / U.S. dollar | 4,751 | - | (160) | (160) |
| Over-the-counter transactions: | | | | |
| Foreign currency forward | | | | |
| contracts: | 4 005 040 | | (4 557) | (4 557) |
| Sold U.S. dollar | 1,925,843 | _ | (1,557) | (1,557) |
| Euro | 824,731 | - | (5,038) 2,817 | (5,038) |
| Australian dollar | 500,062 208,363 | - | 430 | 2,817 430 |
| British pound | 65,322 | _ | (63) | (63) |
| Canadian dollar | 31,166 | | 63 | 63 |
| Others | 296,197 | _ | 232 | 232 |
| Bought | 1,032,625 | _ | (1,146) | (1,146) |
| U.S. dollar | 522,771 | _ | 2,388 | 2,388 |
| Euro | 250,824 | _ | (3,400) | (3,400) |
| Australian dollar | 14,002 | _ | (62) | (62) |
| Canadian dollar | 3,697 | _ |) (1) |) (1) |
| British pound | 2,473 | _ | (42) | (42) |
| Others | 238,855 | _ | (28) | (28) |
| Currency swaps: | | | | |
| Receipts foreign currency, | | | | |
| payments yen | 311,926 | 311,926 | (1,658) | (1,658) |
| Australian dollar | 310,926 | 310,926 | (1,681) | (1,681) |
| U.S. dollar | 1,000 | 1,000 | 22 | 22 |
| Receipts foreign currency, | | | () | () |
| payments foreign currency | 43,665 | 43,665 | (855) | (855) |
| Australian dollar / U.S. | 29,567 | 29,567 | (851) | (851) |
| dollar Australian dollar / Fure | 14.007 | 14.007 | . , | . , |
| Australian dollar / Euro | 14,097 | 14,097 | (3) | (3) |
| Currency options: Sold: | | | | |
| Put | 100,900 | | | |
| 1 40 | [2,914] | _ | 276 | 2,638 |
| U.S. dollar | 100,900 | | 210 | 2,000 |
| | [2,914] | _ | 276 | 2,638 |
| Bought: | [2,011] | | 210 | 2,000 |
| Put | 821,224 | | | |
| | [16,676] | _ | 4,348 | (12,327) |
| U.S. dollar | 779,801 | | , | , ,-=-) |
| | [16,223] | _ | 3,968 | (12,255) |
| British pound | 41,422 | | | , , , , |
| · | [452] | _ | 379 | (72) |
| Total return swaps: | | | | , , |
| Foreign currency index | 171 200 | 171 200 | (11 201) | (11 201) |
| linked | 171,388 | 171,388 | (11,284) | (11,284) |
| Total | | _ | _ | (26,432) |

Note: 1. (1) Fair value of currency futures listed above is based on the closing exchange-traded prices and the prices quoted from counterparty financial institutions.
(2) Forward exchange rates at the end of the year are used for fair value calculation of foreign currency forward contracts.
(3) Fair value of currency swaps is calculated by discounting expected cash flows.
(4) An option pricing model is used for fair value calculation of currency options or the prices quoted from counterparty financial institutions.
(5) Fair value of total return swaps is based on fair value calculated by referred index of 31 March, 2019.
2. Figures in [] are amounts of option premiums which are included in the consolidated balance sheet.
3. Fair value for forward contracts and swaps, and differences between the option premiums paid/received and fair value of the option for option transactions, are shown in "Gains (Useses)"

in "Gains (losses)".

| As of Marc | h 31 2020 |
|--------------|--------------|
| AS UT IVIALC | 11 3 1, 2020 |

| | As of March 31, 2020 | | | | | | | |
|----------------------------------|---|--------------------------------------|---------------|-------------------|---|--------------------------------------|---------------|-------------------|
| | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) |
| | | (Unit: milli | on yen) | | (l | Jnit: million | US dollars) | |
| Exchange-traded transactions: | | | • / | | | | , | |
| Currency futures: | | | | | | | | |
| Sold | 29,022 | _ | (186) | (186) | 266 | _ | (1) | (|
| Euro / U.S. dollar | 12,828 | _ | (150) | (150) | 117 | _ | (1) | (|
| British pound / U.S. dollar | 8,240 | _ | (51) | (51) | 75 | _ | (0) | (|
| Yen / U.S. dollar | 7,953 | _ | 14 | 14 | 73 | - | 0 | |
| Over-the-counter transactions: | | | | | | | | |
| Foreign currency forward | | | | | | | | |
| contracts: | | | | | | | | |
| Sold | 3,017,409 | _ | 47,317 | 47,317 | 27,725 | _ | 434 | 4 |
| U.S. dollar | 1,276,055 | _ | 761 | 761 | 11,725 | _ | 6 | |
| Euro | 1,131,536 | _ | 3,248 | 3,248 | 10,397 | _ | 29 | : |
| Australian dollar | 251,215 | _ | 21,878 | 21,878 | 2,308 | _ | 201 | 2 |
| British pound | 119,241 | _ | 6,240 | 6,240 | 1,095 | _ | 57 | |
| Canadian dollar | 52,885 | _ | 3,263 | 3,263 | 485 | _ | 29 | |
| Others | 186,475 | _ | 11,925 | 11,925 | 1,713 | _ | 109 | 1 |
| Bought | 1,202,893 | _ | 3,885 | 3,885 | 11,052 | _ | 35 | : |
| U.S. dollar | 527,440 | _ | 8,873 | 8,873 | 4,846 | _ | 81 | |
| Euro | 493,521 | _ | 188 | 188 | 4,534 | _ | 1 | |
| British pound | 64,013 | _ | (2,524) | (2,524) | 588 | _ | (23) | (2 |
| Australian dollar | 49,030 | _ | (1,068) | (1,068) | 450 | _ | (9) | (|
| Canadian dollar | 24,060 | _ | (1,172) | (1,172) | 221 | _ | (10) | (1 |
| Others | 44,825 | _ | (410) | (410) | 411 | _ | (3) | (|
| Currency swaps: | , | | () | () | | | () | , |
| Receipts foreign currency, | | | | | | | | |
| payments yen | 544,077 | 544,077 | (31,308) | (31,308) | 4,999 | 4,999 | (287) | (28 |
| Australian dollar | 465,777 | 465,777 | (38,102) | (38,102) | 4,279 | 4,279 | (350) | (35 |
| U.S. dollar | 78,300 | 78,300 | 6,794 | 6,794 | 719 | 719 | 62 | (|
| Receipts foreign currency, | , | , | -, | -, | | | | |
| payments foreign currency | 36,697 | 36,697 | (3,567) | (3,567) | 337 | 337 | (32) | (3 |
| Australian dollar / U.S. | - | - | | () | | | | |
| dollar | 24,849 | 24,849 | (3,524) | (3,524) | 228 | 228 | (32) | (3 |
| Australian dollar / Euro | 11,848 | 11,848 | (42) | (42) | 108 | 108 | (0) | (|
| Currency options: | | | | | | | | |
| Sold: | | | | | | | | |
| Put | 41,021 | | | | 376 | | | |
| | [39] | - | 87 | (48) | [0] | - | 0 | (|
| British pound | 41,021 | | | | 376 | | | |
| | [39] | - | 87 | (48) | [0] | - | 0 | (|
| Bought: | | | | | | | | |
| Put | 648,053 | | | | 5,954 | | | |
| | [10,392] | - | 13,800 | 3,407 | [95] | - | 126 | ; |
| U.S. dollar | 607,032 | | | | 5,577 | | | |
| | [9,015] | - | 13,675 | 4,660 | [82] | - | 125 | |
| British pound | 41,021 | | | | 376 | | | |
| | [1,377] | - | 125 | (1,252) | [12] | - | 1 | (1 |
| Total return swaps: | | | | | | | | |
| Foreign currency index linked | 160,110 | 160,110 | (32,244) | (32,244) | 1,471 | 1,471 | (296) | (29 |
| Total | _ | _ | | (12,744) | | | | (11 |

Note: 1. (1) Fair value of currency futures listed above is based on the closing exchange-traded prices and the prices quoted from counterparty financial institutions.
(2) Forward exchange rates at the end of the year are used for fair value calculation of foreign currency forward contracts.
(3) Fair value of currency swaps is calculated by discounting expected cash flows.
(4) An option pricing model is used for fair value calculation of currency options or the prices quoted from counterparty financial institutions.
(5) Fair value of total return swaps is based on fair value calculated by referred index of 31 March, 2020.
2. Figures in [] are amounts of option premiums which are included in the consolidated balance sheet.
3. Fair value of forward contracts and swaps, and differences between the option premiums paid/received and fair value of the option for option transactions, are shown in "Gains (losses)".

| | | As of March | 31, 2019 | | | | | |
|--|---|--|--|---|---|---|--|--|
| | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) | | | | |
| | | (Unit: milli | on yen) | | | | | |
| Over-the-counter transactions: | | | • • | | | | | |
| Yen interest rate swaps: | | | | | | | | |
| Receipts fixed, payments | | | | | | | | |
| floating | 282,054 | 257,357 | 2,730 | 2,730 | | | | |
| Receipts floating, payments | | | | | | | | |
| fixed | 181,869 | 110,374 | (2,399) | (2,399) | | | | |
| Yen interest rate swaptions: | | | | | | | | |
| Bought: | | | | | | | | |
| Receipts floating, | | | | | | | | |
| payments fixed | 1,430,000 | 1,270,000 | | | | | | |
| | [7,285] | [6,064] | 761 | (6,524) | | | | |
| Total | - | - | - | (6,193) | | | | |
| quoted from counterparty financial (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences t | fair value calcula remiums which a | re included in th | e consolidated | balance sheet. | option for optior | n transactions, a | re shown in "G | ains (losse |
| (2) An option pricing model is used for2. Figures in [] are amounts of option pricing and pricin | fair value calcula remiums which a between the optic | re included in th | e consolidated | balance sheet. | h 31, 2020 | n transactions, a | re shown in "G | ains (losses |
| (2) An option pricing model is used for2. Figures in [] are amounts of option pricing and pricin | fair value calcula remiums which a | re included in th | e consolidated | l balance sheet. I fair value of the | | o transactions, a Over 1 year included in (A) | re shown in "G Fair value | Gains |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to | fair value calcula remiums which a between the option (A) Notional amount/ contract | re included in th on premiums paid Over 1 year included | e consolidated d/received and Fair value | As of Marcl Gains | n 31, 2020 (A) Notional amount/ contract value | Over 1 year included | Fair value | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to | fair value calcula remiums which a between the option (A) Notional amount/ contract | re included in th on premiums paid Over 1 year included in (A) | e consolidated d/received and Fair value | As of Marcl Gains | n 31, 2020 (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences b | fair value calcula remiums which a between the option (A) Notional amount/ contract | re included in th on premiums paid Over 1 year included in (A) | e consolidated d/received and Fair value | As of Marcl Gains | n 31, 2020 (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to | fair value calcula remiums which a between the optic (A) Notional amount/ contract value | Over 1 year included in (A) (Unit: milli | e consolidated d/received and Fair value on yen) | I balance sheet. I fair value of the As of Marcl Gains (losses) | h 31, 2020 (A) Notional amount/ contract value (I | Over 1 year included in (A) Unit: million | Fair value US dollars) | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to | fair value calcula remiums which a between the option (A) Notional amount/ contract | re included in th on premiums paid Over 1 year included in (A) | e consolidated d/received and Fair value | As of Marcl Gains | n 31, 2020 (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to Over-the-counter transactions: Yen interest rate swaps: Receipts fixed, payments floating Receipts floating, payments | fair value calcula remiums which a between the option (A) Notional amount/ contract value 256,082 | Previncuded in the operation of the oper | e consolidated d/received and Fair value on yen) 12,386 | As of Marcl Gains (losses) | h 31, 2020 (A) Notional amount/ contract value (I 2,353 | Over 1 year included in (A) Unit: million 2,353 | Fair value US dollars) 113 | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to Over-the-counter transactions: Yen interest rate swaps: Receipts fixed, payments floating Receipts floating, payments fixed | fair value calcula remiums which a between the optic (A) Notional amount/ contract value | Over 1 year included in (A) (Unit: milli | e consolidated d/received and Fair value on yen) | I balance sheet. I fair value of the As of Marcl Gains (losses) | h 31, 2020 (A) Notional amount/ contract value (I | Over 1 year included in (A) Unit: million | Fair value US dollars) | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to Over-the-counter transactions: Yen interest rate swaps: Receipts fixed, payments floating Receipts floating, payments fixed Yen interest rate swaptions: | fair value calcula remiums which a between the option (A) Notional amount/ contract value 256,082 | Previncuded in the operation of the oper | e consolidated d/received and Fair value on yen) 12,386 | As of Marcl Gains (losses) | h 31, 2020 (A) Notional amount/ contract value (I 2,353 | Over 1 year included in (A) Unit: million 2,353 | Fair value US dollars) 113 | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to Over-the-counter transactions: Yen interest rate swaps: Receipts fixed, payments floating Receipts floating, payments fixed Yen interest rate swaptions: Bought: | fair value calcula remiums which a between the option (A) Notional amount/ contract value 256,082 | Previncuded in the operation of the oper | e consolidated d/received and Fair value on yen) 12,386 | As of Marcl Gains (losses) | h 31, 2020 (A) Notional amount/ contract value (I 2,353 | Over 1 year included in (A) Unit: million 2,353 | Fair value US dollars) 113 | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to Over-the-counter transactions: Yen interest rate swaps: Receipts fixed, payments floating Receipts floating, payments fixed Yen interest rate swaptions: Bought: Receipts fixed, payments | fair value calcula remiums which a between the option (A) Notional amount/ contract value 256,082 45,728 | Vver 1 year included in (A) (Unit: milli 256,082 45,728 | e consolidated d/received and Fair value on yen) 12,386 | As of Marcl Gains (losses) | h 31, 2020 (A) Notional amount/ contract value (1 2,353 420 | Over 1 year included in (A) Unit: million 2,353 420 | Fair value US dollars) 113 | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to Over-the-counter transactions: Yen interest rate swaps: Receipts fixed, payments floating Receipts floating, payments fixed Yen interest rate swaptions: Bought: | fair value calcula remiums which a between the option (A) Notional amount/ contract value 256,082 45,728 830,000 | Vver 1 year included in (A) (Unit: milli 256,082 45,728 460,000 | Fair value on yen) 12,386 (1,035) | As of Marcl Gains (losses) 12,386 (1,035) | n 31, 2020 (A) Notional amount/ contract value (1 2,353 420 7,626 | Over 1 year included in (A) Jnit: million 2,353 420 4,226 | Fair value US dollars) 113 (9) | Gains (losses) 1 ⁻ (|
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to Over-the-counter transactions: Yen interest rate swaps: Receipts fixed, payments floating Receipts floating, payments fixed Yen interest rate swaptions: Bought: Receipts fixed, payments floating | fair value calcula remiums which a between the option (A) Notional amount/ contract value 256,082 45,728 | Vver 1 year included in (A) (Unit: milli 256,082 45,728 | e consolidated d/received and Fair value on yen) 12,386 | As of Marcl Gains (losses) | h 31, 2020 (A) Notional amount/ contract value (1 2,353 420 | Over 1 year included in (A) Unit: million 2,353 420 | Fair value US dollars) 113 | Gains (losses) 11 |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to Over-the-counter transactions: Yen interest rate swaps: Receipts fixed, payments floating Receipts floating, payments fixed Yen interest rate swaptions: Bought: Receipts fixed, payments floating | fair value calcula remiums which a between the optic (A) Notional amount/ contract value 256,082 45,728 830,000 [18,202] | re included in th on premiums pair Over 1 year included in (A) (Unit: milli 256,082 45,728 460,000 [11,993] | Fair value on yen) 12,386 (1,035) | As of Marcl Gains (losses) 12,386 (1,035) | n 31, 2020 (A) Notional amount/ contract value (1 2,353 420 7,626 [167] | Over 1 year included in (A) Jnit: million 2,353 420 4,226 [110] | Fair value US dollars) 113 (9) | Gains (losses) |
| (2) An option pricing model is used for 2. Figures in [] are amounts of option p 3. Fair value for swaps, and differences to Over-the-counter transactions: Yen interest rate swaps: Receipts fixed, payments floating Receipts floating, payments fixed Yen interest rate swaptions: Bought: Receipts fixed, payments floating | fair value calcula remiums which a between the option (A) Notional amount/ contract value 256,082 45,728 830,000 | re included in th on premiums pair Over 1 year included in (A) (Unit: milli 256,082 45,728 460,000 [11,993] | Fair value on yen) 12,386 (1,035) | As of Marcl Gains (losses) 12,386 (1,035) | n 31, 2020 (A) Notional amount/ contract value (1 2,353 420 7,626 | Over 1 year included in (A) Jnit: million 2,353 420 4,226 | Fair value US dollars) 113 (9) | Gains (losses) 11 |

| | | | | As of March | n 31, 2020 | | | |
|--------------------------------|---|--------------------------------------|---------------|-------------------|---|--------------------------------------|---------------|-------------------|
| | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) |
| | | (Unit: milli | on yen) | | (| Unit: million | JS dollars) | |
| Over-the-counter transactions: | | | | | | | | |
| Yen interest rate swaps: | | | | | | | | |
| Receipts fixed, payments | | | | | | | | |
| floating | 256,082 | 256,082 | 12,386 | 12,386 | 2,353 | 2,353 | 113 | 113 |
| Receipts floating, payments | | | | | | | | |
| fixed | 45,728 | 45,728 | (1,035) | (1,035) | 420 | 420 | (9) | (9) |
| Yen interest rate swaptions: | | | | | | | | |
| Bought: | | | | | | | | |
| Receipts fixed, payments | | | | | | | | |
| floating | 830,000 | 460,000 | | | 7,626 | 4,226 | | |
| | [18,202] | [11,993] | 27,507 | 9,305 | [167] | [110] | 252 | 85 |
| Receipts floating, | | | | | | | | |
| payments fixed | 1,560,000 | 1,110,000 | | | 14,334 | 10,199 | | |
| | [6,316] | [3,454] | 312 | (6,003) | [58] | [31] | 2 | (55) |
| Total | = | = | - | 14,653 | - | = | | 134 |

Note: 1. (1) Fair value of yen interest rate swaps listed above is present value of expected cash flows, discounted by the interest rates at the end of the year or the prices e. 1. (1) Pair value of yen interest rate swaps instea above is present value of expected cash nows, discounted by the interest rates at the end of the year of the prices quoted from counterparty financial institutions.
(2) An option pricing model is used for fair value calculation of yen interest rate swaptions.
2. Figures in [] are amounts of option premiums which are included in the consolidated balance sheet.
3. Fair value for swaps, and differences between the option premiums paid/received and fair value of the option for option transactions, are shown in "Gains (losses)".

(2) Stock related transactio

| (3) Stock-related transactions | | | | | | | | As | of March 31, | | | | |
|--|--|--|-----------------------------|-------------------|---|---|--------------------------------------|---------------|-------------------|---|--------------------------------------|---------------|----------|
| | (A) Notional amount/ contract | As of Marc Over 1 year included | h 31, 2019 Fair value | Gains (losses) | | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | C (Ic |
| | value | in (A) | | | | | (Unit: mi | illion yen) | | (1 | Jnit: million | US dollar | s) |
| | | (Unit: mi | llion yen) | | Exchange-traded transactions: | | , | | | · · · | | | , |
| Exchange-traded transactions: | | | | | Yen stock index futures: | | | | | | | | |
| Yen stock index futures: | | | | | Sold | 43,843 | _ | (3,418) | (3,418) | 402 | _ | (31) | |
| Sold | 22,595 | _ | 63 | 63 | Bought | 3,264 | _ | 46 | | 29 | _ | (0.1) | |
| Bought | 8,830 | _ | (218) | (218) | Foreign currency-denominated | -, | | | | | | - | |
| Foreign currency-denominated stock index futures: | -, | | () | () | stock index futures: Sold | 164,254 | _ | (12 167) | (12,167) | 1,509 | _ | (111) | |
| Sold | 28,894 | _ | (793) | (793) | Bought | 16,071 | _ | 560 | | 147 | _ | 5 | |
| Bought | 76,676 | _ | (3,390) | (3,390) | Yen stock index options: | 10,071 | | 500 | 500 | 147 | | 0 | |
| Yen stock index options: | 10,010 | | (0,000) | (0,000) | | | | | | | | | |
| Bought: | | | | | Bought: | 156 667 | 1 1 10 | | | 1 420 | 40 | | |
| Put | 154,009 | 394 | | | Put | 156,667 | 4,449 | | 10 000 | 1,439 | 40 | 000 | |
| Foreign currency-denominated | [6,840] | [60] | 2,072 | (4,768) | Foreign currency-denominated stock index options: | [4,917] | [562] | 24,221 | 19,303 | [45] | [5] | 222 | |
| stock index options: | | | | | Sold: | | | | | | | | |
| Sold: | | | | | Call | 314,676 | 1,018 | | | 2,891 | 9 | | |
| Call | 287,979 | | | | | [15,400] | [67] | 30,251 | (14,850) | [141] | [0] | 277 | |
| | [11,712] | _ | 2,322 | 9,390 | Put | 982 | | | | 9 | | | |
| Bought: | | | | | | [33] | - | 14 | 19 | [0] | _ | 0 | |
| Call | 279,994 | | | | Bought: | | | | | | | | |
| | [15,972] | _ | 3,654 | (12,318) | Call | 304,339 | 977 | | | 2,796 | 8 | | |
| Put | 117,129 | 22,493 | | | | [20,899] | [90] | 37,833 | 16,933 | [192] | [0] | 347 | |
| | [6,859] | [1,641] | 7,823 | 963 | Put | 80,363 | 25,548 | | | 738 | 234 | | |
| Others: | | . / . | , | | | [6,155] | [2,492] | 5,494 | (660) | [56] | [22] | 50 | |
| Bought: | | | | | Over-the-counter transactions: | [0,100] | [2,102] | 0,101 | (000) | [00] | [] | 00 | |
| Call | 17 | | | | Yen stock index options: | | | | | | | | |
| Call | [14] | _ | 15 | 1 | Bought: | | | | | | | | |
| Over-the-counter transactions: | ניין | | 10 | 1 | Put | 5,226 | 1,825 | | | 10 | 16 | | |
| Yen stock index options: | | | | | Fut | [1,392] | [600] | | (1.060) | 48 | 16 | 3 | |
| Bought: | | | | | Foreign currency-denominated | [1,392] | [000] | 331 | (1,060) | [12] | [5] | 3 | |
| Put | 8,463 | 5,295 | | <i></i> | stock index options: Sold: | | | | | | | | |
| Franking and the first fi | [2,086] | [1,410] | 1,011 | (1,075) | Call | 208,869 | | | | 1,919 | | | |
| Foreign currency-denominated stock index options: | | | | | Gail | [8,664] | | 16 716 | (0.051) | | | 153 | |
| Sold: | | | | | Du + | | - | 16,716 | (8,051) | [79] | _ | 100 | |
| | 179 400 | | | | Put | 4,396 | | ~7 | 00 | 40 | | ^ | |
| Call | 178,492 | | A A 7 4 | F FF7 | | [149] | - | 67 | 82 | [1] | _ | 0 | |
| Devictor | [7,029] | - | 1,471 | 5,557 | Bought: | | | | | | | | |
| Bought: | 100 | | | | Call | 218,868 | 8,285 | | | 2,011 | 76 | | |
| Call | 189,819 | 13,692 | | | | [13,561] | [401] | 22,860 | 9,299 | [124] | [3] | 210 | |
| | [10,990] | [623] | 2,648 | (8,342) | Put | 137,723 | | | | 1,265 | 867 | | |
| Put | 83,579 | 54,099 | | | | [15,375] | [11,449] | 9,101 | (6,274) | [141] | [105] | 83 | |
| | [11,125] | [7,482] | 9,022 | (2,102) | Total return swaps: | | | | | | | | |
| Total return swaps: | | | | | Foreign currency-denominated | 93,065 | 29,870 | (250) | (250) | 855 | 274 | (2) | |
| Foreign currency-denominated stock index linked | 100,593 | 38,199 | (2,118) | (2,118) | stock index linked Total | | 29,070 | (230) | (489) | | | (2) | |
| Total | _ | _ | _ | (19,152) | Note: 1. (1) Yen stock index futures, foreign current | | | | | | | | |

Note: 1. (1) Yen stock index futures, foreign currency-denominated stock index futures, yen stock index options, foreign currency-denominated stock index options and Others Fair value is based on the closing exchange-traded prices and the prices quoted from counterparty financial institutions.

(2) Total return swaps
Fair value is based on the prices quoted from counterparty financial institutions.
(2) For a number of the prices quoted from counterparty financial institutions.
2. Figures in [] are amounts of option premiums which are included in the consolidated balance sheet.
3. Fair value for forward contracts, and differences between the option premiums paid/received and fair value of the option for option transactions, are shown in "Gains and the prices of the option for option transactions, are shown in "Gains and the prices of the option for option transactions, are shown in "Gains and the prices of the option for option transactions, are shown in "Gains and the prices of the option for option transactions, are shown in "Gains and the prices option transactions of the option for option transactions, are shown in "Gains and the prices option transactions". (losses)".

(a) Yen stock index futures, foreign currency-denominated stock index futures, yen stock index options and foreign currency-denominated stock index options Fair value is based on the closing exchange-traded prices and the prices quoted from counterparty financial institutions.
(2) Total return swaps

Fair value is based on the prices quoted from counterparty financial institutions.

2. Figures in [] are amounts of option premiums which are included in the consolidated balance sheet.
3. Fair value for forward contracts, and differences between the option premiums paid/received and fair value of the option for option transactions, are shown in "Gains (losses)".

(4) Bond-related transactions

| | As of March 31, 2019 | | | | |
|--|---------------------------------------|-----------------|-------------------|--|--|
| | Notional amount/ contract value | Fair value | Gains (losses) | | |
| | (Ur | it: million yer | ı) | | |
| Exchange-traded transactions: | | | | | |
| Yen bond futures: | | | | | |
| Sold | 48,974 | (74) | (74) | | |
| Bought | 48,573 | 169 | 169 | | |
| Foreign currency-denominated bond futures: | | | | | |
| Sold | 392,526 | (6,308) | (6,308) | | |
| Bought | 665,185 | 14,147 | 14,147 | | |
| Over-the-counter transactions: Foreign currency-denominated bond forward contracts | | | | | |
| Sold | 5,814 | (51) | (51 | | |
| Bought | 26,979 | 209 | 209 | | |
| Yen bond OTC options: Sold: | | | | | |
| Call | 40,490 | | | | |
| | [34] | 58 | (24 | | |
| Put | 173,973 | | , | | |
| | [252] | 59 | 193 | | |
| Bought: | | | | | |
| Call | 173,973 | | | | |
| | [192] | 519 | 326 | | |
| Put | 40,490 | | | | |
| | [43] | 1 | (41 | | |
| Total | _ | _ | 8,545 | | |

Notional Fai amount/ val contract value (Unit: mil Exchange-traded transactions: Yen bond futures: Sold 928 67,814 Bought Foreign currency-denominated bond futures: Sold 551,634 (! Bought 1,061,366 Over-the-counter transactions: Foreign currency-denominated bond forward contracts Sold 88,387 (Bought 83,442 Yen bond OTC options: Sold: 37,350 Put [218] Bought: 37,350 Call [205] Total

Note: 1. (1) Fair value of yen bond futures is based on the closing exchange-traded prices. (2) Fair value of foreign currency-denominated bond futures is based on the closing exchange-traded prices or the price presented by counterparty financial institutions.

(3) Fair value of foreign currency-denominated bond forward contracts is based on the price quoted by information vendors.
(4) Fair value of yen bond OTC options is based on the price calculated by the option pricing model.
2. Figures in [] are amounts of option premiums which are included in the consolidated balance sheet.
3. Fair value for futures and forward contracts, and differences between the option premiums paid/received and fair value of the option, are shown in "Gains (losses)". 4. There were no transactions with maturity of more than one year in the table above.

Note: 1. (1) Fair value of yen bond futures is based on the closing exchange-traded prices.

(2) Fair value of foreign currency-denominated bond futures is based on the closing exchange-traded prices or the price presented by counterparty financial institutions.

(3) Fair value of foreign currency-denominated bond forward contracts is based on the price quoted by information vendors.

(4) Fair value of yen bond OTC options is based on the price calculated by the option pricing model.
2. Figures in [] are amounts of option premiums which are included in the consolidated balance sheet.
3. Fair value for futures and forward contracts, and differences between the option premiums paid/received and fair value of the option, are shown in "Gains (losses)".

4. There were no transactions with maturity of more than one year in the table above.

| | As of Marc | ch 31, 2020 | | |
|-------------|-------------------|---------------------------------------|----------------|-------------------|
| air alue | Gains (losses) | Notional amount/ contract value | Fair value | Gains (losses) |
| illion yen) | | (Unit: r | nillion US dol | lars) |
| | | | | |
| 13 | 13 | 8 | 0 | 0 |
| (988) | (988) | 623 | (9) | (9) |
| | | | | |
| 5,761) | (5,761) | 5,068 | (52) | (52) |
| 5,867 | 5,867 | 9,752 | 53 | 53 |
| | | | | |
| (1,146) | (1,146) | 812 | (10) | (10) |
| 1,466 | 1,466 | 766 | (10) | (10) 13 |
| 1,400 | 1,400 | 100 | 10 | 10 |
| | | 0.40 | | |
| 220 | (110) | 343 | 0 | (4) |
| 329 | (110) | [2] | 3 | (1) |
| | | 343 | | |
| 98 | (107) | [1] | 0 | (0) |
| _ | (767) | | _ | (7) |

a) Credit Default Swaps and Embedded Derivatives

| | As of March 31, 2019 | | | | | | |
|--------------------------------|---|--------------------------------------|---------------|-------------------|--|--|--|
| | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) | | | |
| | | (Unit: milli | on yen) | | | | |
| Over-the-counter transactions: | | | | | | | |
| Credit default swaps: | | | | | | | |
| Sold protection | 57,650 | 45,150 | 942 | 942 | | | |
| Bought protection | 5,800 | 5,800 | (130) | (130) | | | |
| Others: | | | | | | | |
| Embedded derivatives | 1,958,433 | 1,958,433 | (57,453) | (57,453) | | | |
| Total | - | - | - | (56,641) | | | |

Note: 1. Embedded derivatives are guaranteed minimum portion and others of variable annuity products, which are classified as embedded derivatives by certain overseas subsidiaries under local accounting standards. 2. Fair value listed above is based on the present value of estimated future cash flows.

3. Fair value is shown in "Gains (losses)".

| | | As of March 31, 2020 | | | | | | |
|--------------------------------|---|--------------------------------------|---------------|-------------------|---|--------------------------------------|---------------|-------------------|
| | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | Gains (losses) |
| | | (Unit: mill | ion yen) | | (| Unit: million l | US dollars) | |
| Over-the-counter transactions: | | | | | | | | |
| Credit default swaps: | | | | | | | | |
| Sold protection | 50,739 | 40,239 | 416 | 416 | 466 | 369 | 3 | 3 |
| Bought protection | 40,066 | 40,066 | 44 | 44 | 368 | 368 | 0 | 0 |
| Others: | | | | | | | | |
| Embedded derivatives | 1,839,326 | 1,839,326 | (126,599) | (126,599) | 16,900 | 16,900 | (1,163) | (1,163) |
| Total | - | - | - | (126,138) | - | - | - | (1,159) |

Note: 1. Embedded derivatives are guaranteed minimum portion and others of variable annuity products, which are classified as embedded derivatives by certain overseas subsidiaries under local accounting standards. 2. Fair value listed above is based on the present value of estimated future cash flows.

3. Fair value is shown in "Gains (losses)".

b) DFLI utilizes derivative transactions within its money held in trust for trading purposes and foreign securities (investment trust). Details of the derivative transactions are as follows:

i) Currency-related transactions

| | As of | March |
|-------------------------------------|----------------|-----------|
| | Notional | Fair |
| | amount/ | valu |
| | contract value | Valu |
| | (Un | it: milli |
| Exchange-traded transactions: | | |
| Currency futures: | | |
| Sold | 21,886 | |
| Euro / U.S. dollar | 15,656 | |
| British pound / U.S. dollar | 6,230 | |
| Bought | 47,993 | |
| Yen / U.S. dollar | 47,993 | |
| Over-the-counter transactions: | | |
| Foreign currency forward contracts: | | |
| Sold | 82,648 | |
| U.S. dollar | 53,995 | |
| Euro | 18,300 | |
| British pound | 4,366 | |
| Canadian dollar | 1,624 | |
| Australian dollar | 1,483 | |
| Others | 2,877 | |
| Total | | |
| | | |

Note: 1. (1) Fair value of currency futures listed above is based on the closing exchange-traded prices.
(2) Forward exchange rates at the end of the year are used for fair value calculation of foreign currency forward contracts.
2. Fair value is shown in "Gains (losses)".
3. There were no transactions with maturity of more than one year in the table above.

As of March 31, 2020

Not applicable

| h 31, 201 | 9 |
|------------|-------------------|
| air Iue | Gains (losses) |
| llion yen) | |
| | |
| 55 | 55 |
| 64 | 64 |
| (9) | (9) |
| 113 | 113 |
| 113 | 113 |
| | |
| 281 | 281 |
| 24 | 24 |
| 217 | 217 |
| 21 | 21 |
| 2 | 2 |
| (2) | (2) |
| 18 | 18 |
| _ | 449 |

ii) Stock-related transactions

| | As of March 31, 2019 | | | | |
|--|---------------------------------------|-----------------|-------------------|--|--|
| | Notional amount/ contract value | Fair value | Gains (losses) | | |
| | (Un | it: million yer | ו) | | |
| Exchange-traded transactions: | | | | | |
| Yen stock index futures: | | | | | |
| Sold | 47,251 | 446 | 446 | | |
| Foreign currency-denominated stock index futures: | | | | | |
| Sold | 46,291 | (889) | (889) | | |
| Total | _ | _ | (443) | | |

Note: 1. Fair value listed above is based on the closing exchange-traded prices. Fair value is shown in "Gains (losses)".
 Fair value is shown in "Gains (losses)".
 There were no transactions with maturity of more than one year in the table above.

As of March 31, 2020

Not applicable

iii) Bond-related transactions

| | As of | As of March 31, 2019 | | | | |
|-------------------------------|---------------------------------------|----------------------|-------------------|--|--|--|
| | Notional amount/ contract value | Fair value | Gains (losses) | | | |
| | (Un | it: million yen |) | | | |
| Exchange-traded transactions: | | | | | | |
| Yen bond futures: | | | | | | |
| Sold | 53,457 | (190) | (190) | | | |
| Foreign currency-denominated | | | | | | |
| bond futures: | | | | | | |
| Sold | 126,803 | (1,961) | (1,961) | | | |
| Total | _ | _ | (2,151) | | | |

Note: 1. Fair value listed above is based on the closing exchange-traded prices.2. Fair value is shown in "Gains (losses)".3. There were no transactions with maturity of more than one year in the table above.

As of March 31, 2020 Not applicable

2. Derivative Transactions (Hedge Accounting Applied)

(1) Currency-related transactions

| (1) Currency-related transactions | As of | March 31, 20 | 19 |
|--|-------------------|-------------------|------------|
| | (A) | Over | |
| | Notional | • • • • • | |
| | amount/ | 1 year | Fair |
| | | included | value |
| | contract | in (A) | |
| | value | III (A) | |
| | (Ur | nit: million yen) | |
| Deferral hedge: Foreign currency forward contracts to h | nedge foreign cu | rrency-denomi | nated |
| stocks (forecasted transactions): | | - | |
| Bought | 27,248 | - | 499 |
| U.S. dollar Currency swaps to hedge foreign curre | 27,248 | d bonds: | 499 |
| Receipts ven, payments foreign | incy-denominate | u bonus. | |
| | 050.040 | 040.005 | 7 704 |
| currency | 256,613 | 212,995 | 7,701 |
| U.S. dollar | 181,959 | | 5,178 |
| Euro | 62,543 | 51,786 | 1,720 |
| British pound | 12,110 | 12,110 | 803 |
| Currency swaps to hedge foreign curre | ency risks associ | ated with fundi | ng |
| agreement: | | | |
| Receipts foreign currency, payments | | | |
| foreign currency | 13,006 | 13,006 | (100) |
| Norway krone / U.S. dollar | 13,006 | 13,006 | (100 |
| Fair value hedge: | | | |
| Foreign currency forward contracts to h | nedge foreign cu | rrency-denomi | nated |
| bonds: | | | |
| Sold | 4,970,497 | _ | (12,710) |
| U.S. dollar | 2,408,422 | _ | (34,423 |
| Euro | 1,591,097 | _ | 26,561 |
| Australian dollar | 341,336 | _ | (1,842) |
| | 141,192 | | |
| British pound | | _ | (3,380 |
| Canadian dollar | 62,405 | - | (36) |
| Others | 426,043 | - | 409 |
| Bought | 16,165 | - | (59 |
| U.S. dollar | 15,458 | - | (53) |
| Euro | 341 | - | (5 |
| Australian dollar | 291 | _ | (0) |
| Others | 73 | - | (0) |
| Foreign currency forward contracts, etc., | allocated to and | or combined v | vith |
| corresponding hedged items: | | | |
| Foreign currency forward contracts to h | hedge foreign cu | rrency-denomi | nated term |
| deposits: | 0-0.01- | | /+ · · |
| Sold | 252,646 | - | (*1) |
| U.S. dollar | 103,525 | - | (*1) |
| Australian dollar | 79,522 | - | (*1) |
| Others | 69,597 | - | (*1) |
| Currency swaps to hedge foreign curre loans: | ency-denominate | d bonds payab | ole and |
| Receipts foreign currency, | | | |
| payments yen | 476,277 | 476,277 | (*2) |
| | 470,277 | 470,277 | (2) |
| Foreign currency-denominated | | | |
| bonds payable: | 470 077 | 470 07- | /+-> |
| U.S. dollar | 476,277 | 476,277 | (*2) |
| Receipts yen, payments foreign | | | |
| currency | 37,142 | 33,598 | (*2) |
| Foreign currency-denominated | -, — | - , | / |
| loans: | | | |
| | | | |
| U.S. dollar | 31,178 | 27,633 | (*2) |

5,964 (°2)
 Euro
 5,904
 5,904
 (2)

 Note: (1) Forward exchange rates at the end of the year are used for fair value calculation of foreign currency forward contracts. (*1) As foreign currency forward contracts which apply the currency allotment method are accounted for as combined with foreign currency-denominated term deposits as hedged items, their fair value is included in the fair value of such foreign currency-denominated term deposits. (2) Fair value of currency swaps is calculated by discounting expected cash flows or the price presented by counterparty financial institutions. (*2) As foreign currency swaps which apply the currency allotment method are accounted for as combined with foreign currency-denominated bonds payable and loans as hedged items, their fair value is included in the fair value of such foreign currency-denominated bonds payable and loans.

| | | | As of March | 31, 2020 | | |
|--|---|--------------------------------------|---------------|---|--------------------------------------|---------------|
| | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value |
| | (Ui | nit: million yen) | | (Unit: I | million US doll | ars) |
| Deferral hedge: | | | | | | |
| Currency swaps to hedge foreign curre | ency-denominate | d bonds: | | | | |
| Receipts yen, payments foreign | | | | | | |
| currency | 230,320 | 212,466 | 4,725 | 2,116 | 1,952 | 4 |
| U.S. dollar | 148,990 | 133,183 | 59 | 1,369 | 1,223 | |
| Euro | 69,227 | 67,181 | 3,376 | 636 | 617 | ; |
| British pound | 12,101 | 12,101 | 1,289 | 111 | 111 | |
| Currency swaps to hedge foreign curre | | ated with fundi | ng agreement | t | | |
| Receipts foreign currency, payments | | | | | | |
| foreign currency | 12,838 | 12,838 | (1,246) | 117 | 117 | (1 |
| Norway krone / U.S. dollar | 12,838 | 12,838 | (1,246) | 117 | 117 | (1 |
| Fair value hedge: | | | | | | |
| Foreign currency forward contracts to | hedge foreign cu | rrency-denomi | nated bonds: | | | |
| Sold | 5,430,501 | - | 31,536 | 49,898 | - | 2 |
| U.S. dollar | 2,599,200 | - | (63,756) | 23,883 | - | (58 |
| Euro | 1,559,276 | _ | (2,621) | 14,327 | - | (2 |
| Australian dollar | 374,676 | - | 36,802 | 3,442 | _ | 3 |
| British pound | 286,852 | _ | 15,306 | 2,635 | _ | 14 |
| Canadian dollar | 91,583 | _ | 6,221 | 841 | _ | Į |
| Others | 518,912 | _ | 39,582 | 4,768 | _ | 36 |
| Bought | 226,362 | _ | (9,507) | 2,079 | _ | (8 |
| British pound | 136,055 | _ | (5,176) | 1,250 | _ | (4 |
| U.S. dollar | 3,316 | _ | (0,110) | 30 | _ | (. |
| Euro | 718 | | 2 | 6 | _ | |
| Others | 86.272 | - | _ | 792 | - | (2 |
| | / | | (4,342) | | _ | (3 |
| Foreign currency forward contracts, etc., | | | | | ems: | |
| Foreign currency forward contracts to | | rrency-denomi | | | | /+ |
| Sold | 239,165 | - | (*1) | 2,197 | - | (* |
| U.S. dollar | 89,727 | - | (*1) | 824 | - | (* |
| Others | 149,437 | _ | (*1) | 1,373 | - | (* |
| Currency swaps to hedge foreign curre | ency-denominate | ed bonds payab | le and loans: | | | |
| Receipts foreign currency, | 470.077 | 470 077 | (*0) | 4 070 | 4 070 | (+ |
| payments yen | 476,277 | 476,277 | (*2) | 4,376 | 4,376 | (*) |
| Foreign currency-denominated bonds payable: | | | | | | |
| U.S. dollar | 476,277 | 476,277 | (*2) | 4,376 | 4,376 | (*: |
| Receipts yen, payments foreign | | | \ _ / | 1,010 | 1,010 | |
| currency | 32,605 | 32,605 | (*2) | 299 | 299 | (*: |
| Foreign currency-denominated | | | | | | |
| loans: | | | | | | |
| U.S. dollar | 26,641 | 26,641 | (*2) | 244 | 244 | (*) |
| Euro | 5,964 | 5,964 | (*2) | 54 | 54 | (*: |

Note: (1) Fair value of currency swaps is calculated by discounting expected cash flows or the price presented by counterparty financial institutions.
 (*2) As foreign currency swaps which apply the currency allotment method are accounted for as combined with foreign currency-denominated bonds payable and loans as hedged items, their fair value is included in the fair value of such foreign currency-denominated bonds payable and loans.
 (2) Forward exchange rates at the end of the year are used for fair value calculation of foreign currency forward contracts.
 (*1) As foreign currency forward contracts which apply the currency allotment method are accounted for as combined with foreign currency-denominated term deposits as hedged items, their fair value is included in the fair value of such foreign currency-denominated term deposits.

| | (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value | | | |
|--|---|--|--|---|---|-----------------------|
| | (U | nit: million yen) |) | | | |
| Deferral hedge: | | | | | | |
| Yen interest rate swaps to hedge loans a | and insurance | iabilities: | | | | |
| Receipts fixed, payments floating | 714,450 | 714,450 | 15,789 | | | |
| Yen interest rate swaps to hedge foreign agreement: | currency risks | associated wit | h funding | | | |
| Receipts floating, payments fixed Special hedge accounting: | 38,850 | 38,850 | - | | | |
| Yen interest rate swaps to hedge loans: | | | | | | |
| Receipts fixed, payments floating | 15,300 | 15,300 | 203 | | | |
| | | | | | | |
| Yen interest rate swaps to hedge loans | payable: | | | | | |
| Yen interest rate swaps to hedge loans Receipts floating, payments fixed ote: Fair value listed above is present values of expected financial institutions. | 283,000 cash flows, discoun | 283,000 ted by the interest r | (2,703) ates at the end of t As of March | n 31, 2020 (A) | e prices quoted from | n counterpa |
| Receipts floating, payments fixed | 283,000 cash flows, discoun | ted by the interest r | ates at the end of t | n 31, 2020 | | Fair value |
| Receipts floating, payments fixed | 283,000 cash flows, discoun (A) Notional amount/ contract value | Over 1 year included | As of March Fair value | A 31, 2020 (A) Notional amount/ contract value | Over 1 year included | Fair value |
| Receipts floating, payments fixed | 283,000 cash flows, discoun (A) Notional amount/ contract value | Over 1 year included in (A) | As of March Fair value | A 31, 2020 (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value |
| Receipts floating, payments fixed lote: Fair value listed above is present values of expected financial institutions. | 283,000 cash flows, discoun (A) Notional amount/ contract value (U | Over 1 year included in (A) | As of March Fair value | A 31, 2020 (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value |
| Receipts floating, payments fixed lote: Fair value listed above is present values of expected financial institutions. | 283,000 cash flows, discoun (A) Notional amount/ contract value (U | Over 1 year included in (A) | As of March Fair value | A 31, 2020 (A) Notional amount/ contract value | Over 1 year included in (A) | Fair value |
| Receipts floating, payments fixed lote: Fair value listed above is present values of expected financial institutions. Deferral hedge: Yen interest rate swaps to hedge loans a | 283,000 cash flows, discoun (A) Notional amount/ contract value (U and insurance 714,350 | Over 1 year included in (A) nit: million yen) iabilities: 714,350 | As of March Fair value 42,388 | (A) Notional amount/ contract value (Unit: | Over 1 year included in (A) million US doll | Fair value ars) |
| Receipts floating, payments fixed lote: Fair value listed above is present values of expected financial institutions. Deferral hedge: Yen interest rate swaps to hedge loans a Receipts fixed, payments floating Yen interest rate swaps to hedge foreign | 283,000 cash flows, discoun (A) Notional amount/ contract value (U and insurance 714,350 | Over 1 year included in (A) nit: million yen) iabilities: 714,350 | As of March Fair value 42,388 | (A) Notional amount/ contract value (Unit: | Over 1 year included in (A) million US doll | Fair value ars) |
| Receipts floating, payments fixed lote: Fair value listed above is present values of expected financial institutions. Deferral hedge: Yen interest rate swaps to hedge loans a Receipts fixed, payments floating Yen interest rate swaps to hedge foreign agreement: | 283,000 (A) Notional amount/ contract value (U and insurance 714,350 currency risks | Over 1 year included in (A) nit: million yen) iabilities: 714,350 | As of March Fair value 42,388 | A 31, 2020 (A) Notional amount/ contract value (Unit: 6,563 | Over 1 year included in (A) million US doll | Fair value ars) |
| Receipts floating, payments fixed lote: Fair value listed above is present values of expected financial institutions. Deferral hedge: Yen interest rate swaps to hedge loans a Receipts fixed, payments floating Yen interest rate swaps to hedge foreign agreement: Receipts floating, payments fixed | 283,000 (A) Notional amount/ contract value (U and insurance 714,350 currency risks | Over 1 year included in (A) nit: million yen) iabilities: 714,350 | As of March Fair value 42,388 | A 31, 2020 (A) Notional amount/ contract value (Unit: 6,563 | Over 1 year included in (A) million US doll | Fair value ars) |
| Receipts floating, payments fixed lote: Fair value listed above is present values of expected financial institutions. Deferral hedge: Yen interest rate swaps to hedge loans a Receipts fixed, payments floating Yen interest rate swaps to hedge foreign agreement: Receipts floating, payments fixed Special hedge accounting: | 283,000 (A) Notional amount/ contract value (U and insurance 714,350 currency risks | Over 1 year included in (A) nit: million yen) iabilities: 714,350 | As of March Fair value 42,388 | A 31, 2020 (A) Notional amount/ contract value (Unit: 6,563 | Over 1 year included in (A) million US doll | Fair value ars) |
| Receipts floating, payments fixed lote: Fair value listed above is present values of expected financial institutions. Deferral hedge: Yen interest rate swaps to hedge loans a Receipts fixed, payments floating Yen interest rate swaps to hedge foreign agreement: Receipts floating, payments fixed Special hedge accounting: Yen interest rate swaps to hedge loans: | 283,000 cash flows, discoun (A) Notional amount/ contract value (U and insurance 714,350 currency risks 38,346 15,300 | Over 1 year included in (A) nit: million yen iabilities: 714,350 associated wit | As of March Fair value 42,388 | n 31, 2020 (A) Notional amount/ contract value (Unit: 6,563 352 | Over 1 year included in (A) million US doll 6,563 – | Fair value ars) |

XIII. EMPLOYEES' RETIREMENT BENEFITS

1. Overview of Employees' Retirement Benefit Plan of the Group

As a defined benefit plan for its sales representatives, DL has established and maintained a benefit plan consisting of retirement lump sum grants and company administered pension. For its administrative personnel, DL has established and maintained a benefit plan consisting of defined benefit corporate pension and retirement lump sum grants as a defined benefit plan and defined contribution pension as a defined contribution plan.

Certain consolidated overseas subsidiaries have maintained their defined benefit plan and defined contribution plan.

2. Defined Benefit Plans

(1) Reconciliations of beginning and ending balances of projected benefit obligations

| | Y | Year ended March 31, | | | | |
|--|-----------|----------------------|-------------------------------|--|--|--|
| | 2019 | 2020 | 2020 | | | |
| | (Unit: mi | llion yen) | (Unit: million US dollars) | | | |
| Beginning balance of the projected benefit obligations | 733,207 | 728,569 | 6,694 | | | |
| Service cost | 29,785 | 28,709 | 263 | | | |
| Interest cost | 3,326 | 3,490 | 32 | | | |
| Accruals of actuarial (gains) and losses | 228 | 3,816 | 35 | | | |
| Payment of retirement benefits | (36,145) | (34,678) | (318) | | | |
| Accruals of past service cost | - | (958) | (8) | | | |
| Others | (1,832) | (1,556) | (14) | | | |
| Ending balance of the projected benefit obligation | 728,569 | 727,391 | 6,683 | | | |

Note: Retirement benefit expenses for consolidated subsidiaries adopting the simplified method are included in "Service cost".

(2) Reconciliations of beginning and ending balances of pension assets

| | Y | ear ended March | 31, |
|--|-----------|---------------------|-------|
| | 2019 | 2020 | 2020 |
| | (Unit: mi | (Unit: million yen) | |
| Beginning balance of pension assets | 320,017 | 306,222 | 2,813 |
| Estimated return on assets | 2,283 | 3,806 | 34 |
| Accruals of actuarial (gains) and losses | (2,078) | (19,009) | (174) |
| Contributions from the employer | 10,044 | 8,962 | 82 |
| Payment of retirement benefits | (23,522) | (13,098) | (120) |
| Others | (521) | (365) | (3) |
| Ending balance of pension assets | 306,222 | 286,517 | 2,632 |

(3) Reconciliations of year-end balance of projected benefit obligations and pension assets, and net defined benefit liabilities and assets that have been recorded in the consolidated balance sheet

| | Y | ear ended March | 31, |
|--|-----------|-------------------------------|---------|
| | 2019 | 2020 | 2020 |
| | (Unit: m | (Unit: million US dollars) | |
| Projected benefit obligation for funded pensions | 404,910 | 404,390 | 3,715 |
| Pension assets | (306,222) | (286,517) | (2,632) |
| - | 98,687 | 117,873 | 1,083 |
| Projected benefit obligation for unfunded pensions | 323,659 | 323,001 | 2,967 |
| Net of assets and liabilities recorded in the consolidated balance sheet | 422,346 | 440,874 | 4,051 |
| – Net defined benefit liabilities | 422,346 | 440,874 | 4,051 |
| Net defined benefit assets | _ | - | - |
| Net of assets and liabilities recorded in the consolidated balance | | | |
| sheet | 422,346 | 440,874 | 4,051 |

(4) Amount of the components of retirement benefit expenses

Service cost Interest cost Expected return on assets Expense of actuarial (gains) and losses Others Retirement benefit expenses for defined benefit plans

Note: Retirement benefit expenses for consolidated subsidiaries adopting the simplified method are included in "Service cost"

(5) Remeasurements of defined benefit plans

Breakdown of items recorded in remeasurements of defined benefit plans (before applicable tax effect) was as follows: Year ended March 31.

| Past service cost | | | | | | |
|-------------------------|--|--|--|--|--|--|
| ctuarial gains (losses) | | | | | | |

Total

(6) Accumulated remeasurements of defined benefit plans

as follows:

Unrecognized past service cost

Unrecognized actuarial gains (losses)

Total

(7) Pension assets

a) The main components of the pension assets Ratios of the major assets to the total pension assets were as follows:

| | Year ended | Year ended March 31, | |
|--|---|----------------------|--|
| | 2019 | 2020 | |
| Stocks | 59% | 54% | |
| Assets under joint management | 18% | 23% | |
| Bonds | 11% | 12% | |
| Life insurance general account | 5% | 4% | |
| Others | 7% | 7% | |
| Total | 100% | 100% | |
| Note: The proportion of retirement benefit trust to total pension assets the | at has been set for the unfunded retirement b | enefit plans as of | |

1 31, 2019 and 2020 were 48% and 45%, respectively.

b) The method of setting the expected long-term rate of return on pension assets To determine the expected long-term rate of return on pension assets, the consolidated subsidiaries have taken into account the allocation of pension assets at present and in future, and long-term rate of return on a variety of assets that make up the pension assets at present and in future.

(8) Calculation basis of actuarial gains and losses

Major assumptions of basis of actuarial calculation as of the fiscal year-end were as follows:

| Discount | rate |
|-----------|------|
| DISCOUTIL | late |

Expected long-term rate of return Defined benefit corporate pension Employee pension trust

3. Defined Contribution Plans

Required amounts of contribution to defined contribution plans of consolidated subsidiaries for the fiscal years ended March 31, 2019 and 2020 were ¥2,561 million and ¥2,552 million (US\$23 million), respectively.

| Year ended March 31, | | | |
|----------------------|---------|-------------------------------|--|
| 2019 | 2020 | 2020 | |
| (Unit: million yen) | | (Unit: million US dollars) | |
| 29,785 | 28,709 | 263 | |
| 3,326 | 3,490 | 32 | |
| (2,283) | (3,806) | (34) | |
| (1,400) | (797) | (7) | |
| 448 | 190 | 1 | |
| 29,876 | 27,787 | 255 | |

| | | -) |
|---------------------|----------|-------------------------------|
| 2019 | 2020 | 2020 |
| (Unit: million yen) | | (Unit: million US dollars) |
| - | 958 | 8 |
| (3,250) | (23,728) | (218) |
| (3,250) | (22,770) | (209) |

Breakdown of items recorded in accumulated remeasurements of defined benefit plans (before applicable tax effect) was

| Year ended March 31, | | |
|----------------------|--------|-------------------------------|
| 2019 | 2020 | 2020 |
| (Unit: million yen) | | (Unit: million US dollars) |
| - | (958) | (8) |
| 14,818 | 38,540 | 354 |
| 14,818 | 37,582 | 345 |

| Year ended March 31, | | |
|------------------------|--|--|
| 2020 | | |
| 0.30 to 3.12% | | |
| 1.40 to 7.00% 0.00% | | |
| | | |

1. Details of the Stock Options Granted

(1) Details of the stock options

|) Details of the st | ock options | | |
|--------------------------------|--|--|---|
| | The Dai-ichi Life Insurance | The Dai-ichi Life Insurance | The Dai-ichi Life Insurance |
| | Company, Limited | Company, Limited | Company, Limited |
| | 1st Series of | 2nd Series of | 3rd Series of |
| | Stock Acquisition Rights | Stock Acquisition Rights | Stock Acquisition Rights |
| Granted persons | 10 directors (except outside | 11 directors (except outside | 11 directors (except outside |
| | directors) and 16 executive | directors) and 16 executive | directors) and 17 executive |
| | officers of the Company | officers of the Company | officers of the Company |
| Class and total number (*1) | 169,800 shares of common stock | 318,700 shares of common stock | 183,700 shares of common stock |
| Grant date | August 16, 2011 | August 16, 2012 | August 16, 2013 |
| Vesting conditions | The acquisition rights are vested | The acquisition rights are vested | The acquisition rights are vested |
| | on the above grant date. | on the above grant date. | on the above grant date. |
| Service period covered | N/A | N/A | N/A |
| Exercise period (*2) | From August 17, 2011 to August 16, 2041 | From August 17, 2012 to August 16, 2042 | From August 17, 2013 to August 16, 2043 |
| | | | · |
| | The Dai-ichi Life Insurance Company, Limited | The Dai-ichi Life Insurance Company, Limited | Dai-ichi Life Holdings, Inc. 1st Series of |
| | 4th Series of Stock Acquisition Rights | 5th Series of Stock Acquisition Rights | Stock Acquisition Rights |
| Granted persons | 11 directors (except outside directors) and 17 executive officers of the Company | 11 directors (except outside directors) and 18 executive officers of the Company | 10 directors (except directors serving as Audit & Supervisory Committee members and outside directors) and 15 executive officers of the Company, and 38 directors, etc. of the Company's subsidiaries |
| Class and total number (*1) | 179,000 shares of common stock | 110,600 shares of common stock | 269,600 shares of common stock |
| Grant date | August 18, 2014 | August 17, 2015 | October 18, 2016 |
| Vesting conditions | The acquisition rights are vested on the above grant date. | The acquisition rights are vested on the above grant date. | The acquisition rights are vested on the above grant date. |
| Service period covered | N/A | N/A | N/A |
| Exercise period | From August 19, 2014 to August | From August 18, 2015 to August | From October 19, 2016 to |

17, 2045

October 18, 2046

| | Dai-ichi Life Holdings, Inc. |
|--------------------|-----------------------------------|
| | 2nd Series of |
| | Stock Acquisition Rights |
| Granted persons | 6 directors (except directors |
| | serving as Audit & Supervisory |
| | Committee members and outside |
| | directors) and 15 executive |
| | officers of the Company, and 37 |
| | directors, etc. of the Company's |
| | subsidiaries |
| Class and total | 215,800 shares of common stock |
| number (*1) | |
| Grant date | August 24, 2017 |
| Vesting conditions | The acquisition rights are vested |
| - | on the above grant date. |
| Service period | N/A |
| covered | |
| Exercise period | From August 25, 2017 to August |
| (*2) | 24, 2047 |

18, 2044

(*1) It has been described in terms of the number of shares. The Company conducted a 1:100 share split on October 1, 2013. It is translated into the number of shares that takes into account the share split.

(*2) A granted person can exercise stock acquisition rights only within 10 days from the day on which she/he loses status as any of a director (except director serving as Audit & Supervisory Committee member) or an executive officer of the Company, DL, DFLI and Neo First Life. For stock options granted before the shift to a holding company structure, the terms and conditions for the exercise period have been changed due to the shift to a holding company structure effective on October 1, 2016.

(2) Figures relating to the stock options

The following table covers stock options which existed during the fiscal year ended March 31, 2020 and the total number of stock options is translated to the number of shares of common stock.

a) Number of the stock options (shares)

| a) Number of the stock optio | | | |
|--|---|---|---|
| | | i-ichi Life Insurance Company, | |
| | 1st Series of Stock Acquisition Rights | 2nd Series of Stock Acquisition Rights | 3rd Series of Stock Acquisition Rights |
| Before vesting | | | |
| Outstanding at the end of prior fiscal year | _ | _ | _ |
| Granted | - | _ | _ |
| Forfeited | | _ | _ |
| Vested | | - | _ |
| Outstanding at the end of the fiscal year | _ | _ | _ |
| After vesting | | | |
| Outstanding at the end | | | |
| of prior fiscal year | 54,600 | 126,000 | 92,100 |
| Vested | - | - | - |
| Exercised | 4,800 | 8,800 | 10,400 |
| Forfeited | - | - | _ |
| Outstanding at the end of the fiscal year | 49,800 | 117,200 | 81,700 |
| | The Dai-ichi Life Insura | nce Company, Limited | Dai-ichi Life Holdings, Inc. |
| | 4th Series of | 5th Series of | 1st Series of |
| | Stock Acquisition Rights | Stock Acquisition Rights | Stock Acquisition Rights |
| Before vesting | | | |
| Outstanding at the end of prior fiscal year | _ | _ | _ |
| Granted | - | - | - |
| Forfeited | - | - | - |
| Vested | - | - | - |
| Outstanding at the end of the fiscal year | _ | _ | _ |
| After vesting | | | |
| Outstanding at the end of prior fiscal year | 99,200 | 77,100 | 207,100 |
| Vested | - | - | - |
| Exercised | 11,000 | 6,800 | 16,200 |
| Forfeited | - | - | - |
| Outstanding at the end | | | |
| of the fiscal year | 88,200 | 70,300 | 190,900 |
| Γ | Dai-ichi Life Holdings, Inc. | | |
| | 2nd Series of | | |
| | Stock Acquisition Rights | | |
| Before vesting | | | |
| Outstanding at the end | | | |
| of prior fiscal year | - | | |
| Granted | - | | |
| Forfeited | - | | |
| Vested | - | | |
| Outstanding at the end of the fiscal year | _ | | |
| After vesting | | | |
| Outstanding at the end | | | |
| of prior fiscal year | 194,800 | | |
| Vested | | | |
| Exercised | 14,100 | | |
| Forfeited | - | | |
| Outstanding at the end of the fiscal year | 180,700 | | |

Note: The Company conducted a 1:100 share split on October 1, 2013. It is translated into the number of shares that takes into account the share split.

(*2)

b) Price information

| | The Dai-ichi Life Insurance Company, Limited | | | | | | |
|---|---|-----------------------------|------------------------------|--|--|--|--|
| | 1st Series of | 1st Series of 2nd Series of | | | | | |
| | Stock Acquisition Rights | Stock Acquisition Rights | Stock Acquisition Rights | | | | |
| Exercise price | ¥1 per stock option | ¥1 per stock option | ¥1 per stock option | | | | |
| Average stock price at the time of exercise | ¥1,562 (US\$14) | ¥1,562 (US\$14) | ¥1,581 (US\$14) | | | | |
| Fair value at the grant date | ¥885 (US\$8) | ¥766(US\$7) | ¥1,300 (US\$11) | | | | |
| | The Dai-ichi Life Insura | nce Company, Limited | Dai-ichi Life Holdings, Inc. | | | | |
| | 4th Series of | 5th Series of | 1st Series of | | | | |
| | Stock Acquisition Rights Stock Acquisition Rights | | Stock Acquisition Rights | | | | |

| Exercise price | ¥1 per stock option | ¥1 per stock option | ¥1 per stock option |
|------------------------------|---------------------|---------------------|---------------------|
| Average stock price at the | | | |
| time of exercise | ¥1,579 (US\$14) | ¥1,581 (US\$14) | ¥1,578 (US\$14) |
| Fair value at the grant date | ¥1,366 (US\$12) | ¥2,318 (US\$21) | ¥1,344 (US\$12) |

| | Dai-ichi Life Holdings, Inc. |
|------------------------------|------------------------------|
| | 2nd Series of |
| | Stock Acquisition Rights |
| Exercise price | ¥1 per stock option |
| Average stock price at the | |
| time of exercise | ¥1,575 (US\$14) |
| Fair value at the grant date | ¥1,568 (US\$14) |

Note: The Company conducted a 1:100 share split on October 1, 2013. It is translated into the number of shares that takes into account the share split.

2. Method to Estimate the Number of Stock Options Vested

Only the actual number of forfeited stock options is considered, because it is difficult to rationally estimate the number of stock options to be forfeited in the future.

XV. DEFERRED TAX ACCOUNTING

1. Major Components of Deferred Tax Assets and Liabilities

| | As of March 31, | | | |
|---|-----------------|--------------|-------------------------------|--|
| | 2019 | 2020 | 2020 | |
| | (Unit: n | nillion yen) | (Unit: million US dollars) | |
| Deferred tax assets: | | | | |
| Policy reserves and others | 525,235 | 501,246 | 4,605 | |
| Net defined benefits liabilities | 150,063 | 155,080 | 1,424 | |
| Tax losses carried forward (*2) | 20,961 | 68,621 | 630 | |
| Reserve for price fluctuations | 60,953 | 67,250 | 617 | |
| Others | 104,979 | 84,305 | 774 | |
| Subtotal of deferred tax assets | 862,192 | 876,506 | 8,053 | |
| Valuation allowance on tax losses carried forward (*2) | (15,090) | (64,956) | (596) | |
| Valuation allowance on total deductible temporary differences | (58,149) | (40,103) | (368) | |
| Subtotal of valuation allowance (*1) | (73,239) | (105,060) | (965) | |
| Total | 788,953 | 771,445 | 7,088 | |
| Deferred tax liabilities: | | | | |
| Net unrealized gains (losses) on securities, net of tax | (863,200) | (857,714) | (7,881) | |
| Other intangible fixed assets | (61,043) | (71,488) | (656) | |
| Evaluation difference related to business combination | (75,772) | (54,115) | (497) | |
| Others | (82,841) | (72,410) | (665) | |
| Total | (1,082,857) | (1,055,729) | (9,700) | |
| Net deferred tax assets (liabilities) | (293,904) | (284,283) | (2,612) | |

Note: 1. Valuation allowance increased ¥31,820 million (US\$292 million) mainly due to the additional recognition of valuation allowance on tax losses carried forward in a subsidiary of the Company. 2. Tax loss carried forward and the deferred tax assets by carry forward period as follows:

As of March 31, 2019

| | | | | | | | (Unit: million yen) |
|---------------------------------|---------------|-------------|-------------|-------------|-------------|--------------------|---------------------|
| | Within 1 year | Over 1 to 2 | Over 2 to 3 | Over 3 to 4 | Over 4 to 5 | Over E veere | Total |
| | within i year | years | years | years | years | Over 5 years Total | |
| Tax losses carried forward (*1) | 18 | 309 | 22 | 381 | 27 | 20,201 | 20,961 |
| Valuation allowance | (0) | (294) | (4) | (3) | (4) | (14,782) | (15,090) |
| Deferred tax assets | 17 | 15 | 18 | 377 | 23 | 5,418 | 5,871 |

(*1) Tax loss carried forward is calculated by multiplying statutory effective tax rate.

As of March 31, 2020

| | Within 1 year | Over 1 to 2 | Over 2 to 3 | Over 3 to 4 | Over 4 to 5 | Over 5 years | Total |
|---------------------------------|---------------|-------------|-------------|-------------|-------------|--------------|------------|
| | within rycar | years | years | years | years | Over 5 years | Total |
| Tax losses carried forward (*1) | 303 | 21 | 20 | 24 | 798 | 67,453 | 68,621 |
| Valuation allowance | (294) | (4) | (3) | (3) | (791) | (63,859) | (64,956) |
| Deferred tax assets | 9 | 17 | 16 | 21 | 6 | 3,594 | (*2) 3,665 |

| | Within 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 4 years | Over 4 to 5 years | Over 5 years | Total |
|---------------------------------|---------------|----------------------|----------------------|----------------------|----------------------|--------------|---------|
| Tax losses carried forward (*1) | 2 | 0 | 0 | 0 | 7 | 619 | 630 |
| Valuation allowance | (2) | (0) | (0) | (0) | (7) | (586) | (596) |
| Deferred tax assets | 0 | 0 | 0 | 0 | 0 | 33 | (*2) 33 |

(*1) Tax loss carried forward is calculated by multiplying statutory effective tax rate. (*2) Deferred tax assets of ¥3,665 million (US\$33 million) are recorded for tax losses carried forward of ¥68,621 million (US\$630 million) (calculated using the statutory effective tax rate). They are deemed to be recoverable as it is expected that there will be taxable income in the future.

(Unit: million yen)

(Unit: million US dollars)

2. The Principal Reasons for the Difference between the Statutory Effective Tax Rate and Actual Effective Tax Rate after Considering Deferred Taxes

| | As of March 31, | |
|---|-----------------|---------|
| | 2019 | 2020 |
| Statutory effective tax rate | - | 30.62% |
| (Adjustments) | | |
| Increase (decrease) in valuation allowance | - | 31.92% |
| Equity in losses (income) of affiliates | - | 11.57% |
| Difference in tax rate of subsidiaries | - | (8.57%) |
| Elimination of dividend income from subsidiaries and affiliated companies | _ | 2.85% |
| Others | - | (0.43%) |
| Actual effective tax rate after considering deferred taxes | _ | 67.97% |

Note: The note of the fiscal year ended March 31, 2019 is omitted because the difference between the statutory effective tax rate and actual effective tax rate after considering deferred taxes was 5% or less than the statutory effective tax rate as of the end of the fiscal year

XVI. ASSET RETIREMENT OBLIGATIONS

1. Overview of Asset Retirement Obligations

The note is omitted because the balance of the asset retirement obligations as of the beginning and that as of the end of the current fiscal year were 1% or less than the total balance of the liabilities and the net assets as of the beginning and that as of the end of the current fiscal year, respectively.

XV

| /II. BUSINESS COMBINATION AS A RESULT OF ACQUISITION | | | | | | | |
|---|--------------|---|--|--|--|--|--|
| PLC, a consolidated subsidiary of the Company, acquired in-force blocks of individual insurance and annuities from Great- | | | | | | | |
| West Life & Annuity Insurance Company under a reinsurance agreeme | | | | | | | |
| PLC recognized this transaction as the acquisition of business in acc | cordance v | vith Business Combinations, an Accounting | | | | | |
| Standards Codification (ASC) Topic 805 issued by the Financial Account | unting Star | ndards Board. | | | | | |
| a) Overview of the business combination | | | | | | | |
| i) Name and business of the counterparty | | | | | | | |
| Company name: Great-West Life & Annuity Insurance Company | | | | | | | |
| Business: Individual insurance and annuities business | | | | | | | |
| ii) Purpose of the business combination | | | | | | | |
| Further enhancing the profitability of PLC, the Group aims for furt | her growth | n and profit enhancement within | | | | | |
| North America. | | | | | | | |
| b) Acquisition costs | | | | | | | |
| Consideration for the acquisition of in-force blocks | 815 | million US dollars | | | | | |
| Acquisition costs | 815 | million US dollars | | | | | |
| Note: Consideration for the acquisition includes conditional consideration | tion for the | acquisition of 49 million US dollars, which has | | | | | |
| not been finalized at this point in time. | | | | | | | |
| c) Major acquisition-related expenses | | | | | | | |
| Advisory fees, etc. | 12 | million US dollars | | | | | |
| d) Assets received and liabilities assumed on the date of the business | combinati | on | | | | | |
| Total assets | 21,912 | million US dollars | | | | | |
| [Reinsurance receivable | 11,103 | million US dollars] | | | | | |
| [Securities | 8,697 | million US dollars] | | | | | |
| Total liabilities | 21,099 | million US dollars | | | | | |
| [Policy reserves and others | 20,806 | million US dollars] | | | | | |
| a) Details of the contingent consideration for the acquisition included in | a tha huain | and combination agreement and policies for | | | | | |

e) Details of the contingent consideration for the acquisition included in the business combination agreement and policies for accounting treatment in and after the fiscal year ended March 31, 2020

The agreement provides for a payment of contingent consideration for the acquisition according to the business results, etc., after the date of business combination. The variable portion of the contingent consideration for the acquisition is recognized in accordance with US GAAP.

XVIII. REAL ESTATE FOR RENT

Certain domestic consolidated subsidiary owns a number of commercial buildings, including land, for rent in various locations including Tokyo. Net rental income from such real estate for rent for the fiscal year ended March 31, 2019 and 2020 were ¥34,259 million and ¥36,821 million (US\$338 million), respectively. The rental income was included in investment income and the rental expense was included in investment expenses. Impairment losses on rental real estate as extraordinary losses for the fiscal year ended March 31, 2019 and 2020 were ¥1,751 million and ¥2,481 million (US\$22 million), respectively. Losses on sale of rental real estate as extraordinary losses was ¥7,386 million (US\$67 million) for the fiscal year ended March 31, 2020. The carrying amount, net change during the year and the market value of such rental real estate were as follows:

| Carrying amount: | |
|------------------|--|
|------------------|--|

| Beginning balance |
|--|
| Net change during year |
| Ending balance |
| Market value |
| Note: 1. The carrying amount of rental real estate on the consolidated balance sheet |

- Note 2. Net change in carrying amount included cost of acquisition of the real estate of ¥43,151 million, sale of the real estate of ¥20,901 million, depreciation expense of ¥13,231 million, impairment loss of ¥1,751 million, during the fiscal year ended March 31, 2019. Net change in carrying amount included cost of acquisition of the real estate of ¥29,412 million (US\$270 million), sale of the real estate of ¥45,125 million (US\$414
 - 3. Certain domestic consolidated subsidiaries calculate the market value of the majority of the rental real estate based on real estate appraisal standards by an
 - independent appraiser, and others based on the internal but reasonable estimates

XIX. SEGMENT INFORMATION AND OTHERS

1. Segment Information

(1) Overview of reportable segments

The reportable segments of the Company are components of the Company about which separate financial information is available. The segments are subject to periodic review to enable the Company's Board of Directors to decide on allocation of business resources and evaluate business performance.

The Company is a holding company which manages life insurance companies in Japan and elsewhere as well as other subsidiaries and affiliated companies. These companies are subject to regulations of the Insurance Business Act. The Company's operations are therefore segmented based on the operations of its subsidiaries and affiliated companies and the Company's three reportable segments are the Domestic Life Insurance Business, the Overseas Insurance Business, and Other Business

The Domestic Life Insurance Business consists of subsidiaries that engage in the life insurance business in Japan. The Overseas Insurance Business consists of subsidiaries and affiliated companies that engage in the insurance business overseas. The company and affiliated companies that do not operate either the Domestic Life Insurance Business or the Overseas Insurance Business are segmented as Other Business and mainly consist of the asset management related business

(2) Method of calculating ordinary revenues, income or loss, assets and liabilities and others by reportable segment The method of accounting for the reportable segments is the same as that described in "Principles of Consolidation". Figures for reportable segment profit are based on ordinary profit. Intersegment revenue is based on market prices.

| Year ended March 31, | | | | | |
|----------------------|------------|-------------------------------|--|--|--|
| 2019 | 2020 | 2020 | | | |
| (Unit: mi | llion yen) | (Unit: million US dollars) | | | |
| 804,603 | 814,908 | 7,487 | | | |
| 10,305 | (26,707) | (245) | | | |
| 814,908 | 788,201 | 7,242 | | | |
| 1,015,543 | 1,040,527 | 9,561 | | | |

et was acquisition costs net of accumulated depreciation and impairments.

million), depreciation expense of ¥13,049 million (US\$119 million), impairment loss of ¥2,481 million (US\$22 million), during the fiscal year ended March 31, 2020.

(3) Information on ordinary revenues, income or loss, assets and liabilities, and others by reportable segment

For the fiscal year ended March 31, 2019:

| | Reportable Segment | | | | | Amount on |
|--|--|-----------------------------------|-------------------|------------|-------------------------|---|
| | Domestic Life Insurance Business | Overseas Insurance Business | Other Business | Total | Adjustments (Note 2) | consolidated financial statements (Note 3) |
| | | | (Unit: mi | llion yen) | - | |
| Ordinary revenues (Note 1) | 5,931,313 | 1,341,382 | 11,207 | 7,283,903 | (99,809) | 7,184,093 |
| Intersegment transfers | 1,963 | 482 | 148,877 | 151,323 | (151,323) | - |
| Total | 5,933,276 | 1,341,864 | 160,085 | 7,435,226 | (251,132) | 7,184,093 |
| Segment income (loss) | 375,758 | 52,770 | 144,525 | 573,054 | (140,109) | 432,945 |
| Segment assets | 44,863,905 | 10,872,663 | 1,793,066 | 57,529,636 | (1,588,375) | 55,941,261 |
| Segment liabilities | 41,770,825 | 10,056,099 | 453,451 | 52,280,376 | (52,707) | 52,227,668 |
| Other relevant information | | | | | | |
| Depreciation of real estate for rent and others | 13,240 | 14 | - | 13,254 | - | 13,254 |
| Depreciation | 30,640 | 20,231 | 42 | 50,914 | - | 50,914 |
| Amortization of goodwill | - | 4,390 | - | 4,390 | - | 4,390 |
| Interest and dividend income | 959,560 | 286,163 | 139,906 | 1,385,630 | (141,374) | 1,244,255 |
| Interest expenses | 12,858 | 29,877 | 1,719 | 44,455 | (1,148) | 43,306 |
| Equity in income (loss) of affiliates | - | 2,295 | 7,771 | 10,067 | - | 10,067 |
| Extraordinary gains | 2,472 | 39 | _ | 2,512 | - | 2,512 |
| Extraordinary losses | 28,516 | 90 | - | 28,607 | - | 28,607 |
| (Impairment losses) | (1,766) | (35) | (-) | (1,801) | (-) | (1,801) |
| Taxes | 79,382 | 12,312 | 2,619 | 94,313 | - | 94,313 |
| Investments in affiliated companies | _ | 49,524 | 141,599 | 191,123 | - | 191,123 |
| Increase in tangible fixed assets and intangible fixed assets | 82,337 | 10,562 | 60 | 92,961 | - | 92,961 |

Note: 1. Ordinary revenues, instead of sales, are presented here. 2. Adjusted amounts were as follows.

a) Adjustment for ordinary revenues of ¥(99,809) million was mainly related to ordinary revenues including other ordinary revenues of ¥73,367 million reconciled to provide or second provide and provision for reserves for outstanding claims in the Consolidated Statement of Earnings, respectively. b) Adjustment for segment income (loss) of ¥(140,109) million was mainly related to elimination of dividend income from subsidiaries and affiliated

a) Adjustment for segment assets of ¥(1,588,375) million was mainly related to elimination of stocks of subsidiaries and affiliated companies.
 c) Adjustment for segment liabilities of ¥(52,707) million was mainly related to elimination of intersegment receivables and payables.
 e) Adjustment for others was mainly related to elimination of intersegment transactions.
 3. Segment income is reconciled with Ordinary profit booked in the Consolidated Statement of Earnings

| | Domestic Life Insurance Business | Overseas Insurance Business | Other Business | Total | Adjustments (Note 2) | consolidate financial statements (Note 4) |
|--|--|-----------------------------------|-------------------|--------------|-------------------------|--|
| | | | (Unit: mi | llion yen) | | |
| Ordinary revenues (Note 1) | 5,866,619 | 1,853,592 | 12,579 | 7,732,791 | (618,692) | 7,114,099 |
| Intersegment transfers | 6,698 | 824 | 177,306 | 184,830 | (184,830) | _ |
| Total | 5,873,318 | 1,854,416 | 189,886 | 7,917,622 | (803,523) | 7,114,099 |
| Segment income (loss) | 179,927 | 82,222 | 123,448 | 385,598 | (167,217) | 218,380 |
| Segment assets | 45,699,222 | 14,073,268 | 1,814,524 | 61,587,015 | (1,575,016) | 60,011,999 |
| Segment liabilities | 42,912,187 | 12,932,048 | 451,377 | 56,295,613 | (60,532) | 56,235,081 |
| Other relevant information | | | | | | |
| Depreciation of real estate for rent and others | 13,059 | 15 | - | 13,074 | _ | 13,074 |
| Depreciation | 35,078 | 12,524 | 150 | 47,753 | _ | 47,753 |
| Amortization of goodwill | | 3,459 | - | 3,459 | _ | 3,459 |
| Interest and dividend income | 963,422 | 340,575 | 167,386 | 1,471,384 | (168,576) | 1,302,807 |
| Interest expenses | 12,536 | 30,402 | 2,653 | 45,592 | (1,257) | 44,335 |
| Equity in income (loss) of affiliates (Note 3) | - | 2,079 | (39,959) | (37,880) | (1,201) | (37,880 |
| Extraordinary gains | 4,906 | 34 | _ | 4,941 | _ | 4,941 |
| Extraordinary losses | 39,453 | 103 | _ | 39,557 | _ | 39,557 |
| (Impairment losses) | (3,556) | (-) | (-) | (3,556) | (-) | (3,556 |
| Taxes | 50,576 | 17,272 | 982 | 68,831 | - | 68,831 |
| Investments in affiliated companies | _ | 52,260 | 88,966 | 141,226 | _ | 141,226 |
| Increase in tangible fixed assets and intangible fixed assets | 81,042 | 5,172 | 25 | 86,241 | _ | 86,241 |
| | | | | | | |
| | | Reportable | e Segment | | | Amount on |
| | Domestic Life Insurance Business | Overseas Insurance Business | Other Business | Total | Adjustments (Note 2) | consolidate financial statements (Note 4) |
| | | | (Unit: millior | uS dollars) | | (|
| Ordinary revenues (Note 1) | 53,906 | 17,031 | 115 | 71,053 | (5,684) | 65,368 |
| Intersegment transfers | 61 | 7 | 1,629 | 1,698 | (1,698) | - |
| Total | 53,967 | 17,039 | 1,744 | 72,752 | (7,383) | 65,368 |
| Segment income (loss) | 1,653 | 755 | 1,134 | 3,543 | (1,536) | 2,006 |
| Segment assets | 419,913 | 129,314 | 16,673 | 565,901 | (14,472) | 551,428 |
| Segment liabilities | 394,304 | 118,827 | 4,147 | 517,280 | (556) | 516,724 |
| Other relevant information | | | | | | |
| Depreciation of real estate for rent | 119 | 0 | _ | 120 | _ | 120 |
| and others | | | | | | |
| Depreciation | 322 | 115 | 1 | 438 | - | 438 |
| Amortization of goodwill | - | 31 | - | 31 | - | 31 |
| Interest and dividend income | 8,852 | 3,129 | 1,538 | 13,520 | (1,548) | 11,971 |
| Interest expenses Equity in income (loss) of affiliates | 115 | 279 19 | 24 (367) | 418 (348) | (11) | 407 (348 |
| (Note 3) | 45 | | () | . , | | |
| Extraordinary gains | 45 | 0 | - | 45 | - | 45 |
| Extraordinary losses | 362 | 0 | _ | 363 | - | 363 |
| (Impairment losses) | (32) | (-) 159 | (-) | (32) | (-) | (32 |
| Taxes Investments in affiliated companies | 464 | 158 | 9 017 | 632 1 207 | - | 632 1 20 ⁻ |
| | _ | 480 | 817 | 1,297 | - | 1,297 |

_

a) Adjustment for ordinary revenues of ¥(618,692) million (US\$(5,684) million) was mainly related to ordinary revenues including other ordinary revenues of ¥541,163 million (US\$4,972 million) and derivative transaction gains of ¥51,944 million (US\$477 million) reconciled to provision for policy reserves and derivative transaction losses in the Consolidated Statement of Earnings. b) Adjustment for segment income (loss) of ¥(167,217) million (US\$(1,536) million) was mainly related to elimination of dividend income from subsidiaries and affiliated companies. c) Adjustment for segment assets of ¥(1,575,016) million (US\$(14,472) million) was mainly related to elimination of stocks of subsidiaries and affiliated

companies. d) Adjustment for segment liabilities of ¥(60,532) million (US\$ (556) million) was mainly related to elimination of intersegment receivables and payables.

e) Adjustment for others was mainly related to elimination of intersegment transactions. 3. Equity in income (loss) of affiliates included one-time amortization of goodwill of ¥(48,545) million (US\$(446) million) on affiliated company under the equity method. 4. Segment income is reconciled with Ordinary profit booked in the Consolidated Statement of Earnings.

2. Other Related Information

For the fiscal year ended March 31, 2019:

(1) Product (Service) Segment Information

| | • |
|----------------------------------|---------------------------|
| | Year ended March 31, 2019 |
| | (Unit: million yen) |
| Premium and other income | |
| Domestic Life Insurance Business | 4,372,090 |
| Overseas Insurance Business | 971,925 |
| Other Business | _ |
| Total | 5,344,016 |
| a) Ordinary Revenues | Very ended Merch 21, 2010 |
| | Year ended March 31, 2019 |
| | (Unit: million yen) |
| Ordinary revenues | |
| Japan | 5,682,437 |
| United States of America | 971,261 |
| Other Areas | 530,394 |
| Other Areas | |

(3) Major Customer Information

The major customer information has been omitted as no single customer accounts for 10% or more of the Group's ordinary revenues.

For the fiscal year ended March 31, 2020: (1) Product (Service) Segment Information

(Unit

Premium and other income

Domestic Life Insurance Business Overseas Insurance Business

Other Business

Total

(2) Geographic Segment Information

a) Ordinary Revenues

(Unit

Ordinary revenues

Japan

United States of America

Other Areas

Total

Note: 1. Ordinary revenues, instead of sales, are presented here. 2. Based on the location of customers,ordinary revenues are classified by country or region.

b) Tangible fixed assets

The geographic segment information has been omitted as more than 90% of the Group's tangible fixed assets derive from its business unit in Japan.

on locations of customers.

f the Group's tangible fixed assets derive

| Year ended March 31, 2020 | | | |
|---------------------------|----------------------------|--|--|
| it: million yen) | (Unit: million US dollars) | | |
| | | | |
| 3,844,945 | 35,329 | | |
| 1,040,461 | 9,560 | | |
| - | _ | | |
| 4,885,407 | 44,890 | | |
| | | | |

| it: million yen) (Unit: million US dollars) 5,096,081 46,826 1,399,839 12,862 618,178 5,680 | Year ended March 31, 2020 | | | |
|--|---|--------|--|--|
| 1,399,839 12,862 618,178 5,680 | it: million yen) (Unit: million US dollars) | | | |
| 1,399,839 12,862 618,178 5,680 | | | | |
| 618,178 5,680 | 5,096,081 | 46,826 | | |
| | 1,399,839 | 12,862 | | |
| | 618,178 | 5,680 | | |
| 7,114,099 65,368 | 7,114,099 | 65,368 | | |

(3) Major Customer Information

The major customer information has been omitted as no single customer accounts for 10% or more of the Group's ordinary revenues.

3. Impairment Losses on Fixed Assets by Reporting Segment

For the fiscal years ended March 31, 2019 and 2020 $\,$

The information on impairment losses on fixed assets by reporting segment has been omitted as it is explained in the segment information section.

4. Amortization of Goodwill and Unamortized Amount of Goodwill by Reporting Segment

For the fiscal year ended March 31, 2019:

| | Year ended March 31, 2019 | | |
|----------------------------------|---------------------------|--------------------------------------|--|
| | (Unit: million yen) | | |
| | Amortization of goodwill | Unamortized amount of goodwill | |
| Domestic Life Insurance Business | - | - | |
| Overseas Insurance Business | 4,390 | 48,926 | |
| Other Business | - | _ | |
| Total | 4,390 | 48,926 | |

For the fiscal year ended March 31, 2020:

| | Year ended March 31, 2020 | | | |
|----------------------------------|---------------------------|--------------------------------------|--------------------------|--------------------------------------|
| | (Unit: mil | lion yen) | (Unit: million | US dollars) |
| | Amortization of goodwill | Unamortized amount of goodwill | Amortization of goodwill | Unamortized amount of goodwill |
| Domestic Life Insurance Business | - | _ | - | _ |
| Overseas Insurance Business | 3,459 | 39,497 | 31 | 362 |
| Other Business | - | - | - | _ |
| Total | 3,459 | 39,497 | 31 | 362 |

5. Gain on Negative Goodwill by Reporting Segment

For the fiscal years ended March 31, 2019 and 2020 Not applicable

6. Related Party Transactions

For the fiscal years ended March 31, 2019 and 2020 There are no significant transactions to be disclosed.

XX. PER SHARE INFORMATION

Net assets per share Net income per share

Diluted net income per share

Note: 1. Underlying basis for the calculation of the net income per share and the diluted net income per share was as follows: Year ended March 31,

| Net income per share |
|--|
| Net income attributable to shareholders of parent company |
| Net income attributable to other than shareholders of common |
| stock |

Net income attributable to shareholders of common stock

Average number of common stock outstanding

Diluted net income per share

Adjustments to net income

Increase in the number of common stock

[Increase in the number of common stock attributable to subscription rights to shares]

Outline of the dilutive shares which are not counted in the basi of calculation of diluted net income per share because they d not have dilutive effect

Note: 2. Underlying basis for the calculation of the net assets per share was as follows:

Net assets

Adjustments

Subscription rights to shares

Net assets attributable to common stock

Number of outstanding common stock

Note: 3. As described in the "Changes in Accounting Policies", ASU No. 2017-08 - Premium Amortization on Purchased Callable Debt Securities was adopted from the fiscal year ended March 31, 2020 and this update applied on a modified retrospective basis. As a result, net assets per share was decreased ¥5.00 (US\$0.04) during the fiscal year ended March 31, 2020. There was no significant impact on the figures in net income per share and diluted net income per share during the fiscal year ended March 31, 2020.

income per share and diluted net income per share during the fiscal year ended March 31, 2020.
 For the calculation of net income per share, the treasury stock which includes shares held by "the Stock Granting Trust (J-ESOP)" was excluded from the average number of common shares outstanding. The average number of treasury stocks during the year ended March 31, 2019 and 2020 was 4,203 thousand shares and 4,097 thousand shares, respectively. For the calculation of net assets per share, the treasury stock so of March 31, 2019 and 2020 was 4,161 thousand shares and 4,068 thousand shares, respectively.

| As of / Year ended March 31, | | | | |
|------------------------------|----------|--------------------|-------|--|
| | 2019 | 2020 | 2020 | |
| | (Unit: y | (Unit: US dollars) | | |
| 3 | 3,240.72 | 3,344.23 | 30.72 | |
| | 194.43 | 28.53 | 0.26 | |
| | 194.29 | 28.51 | 0.26 | |

| | 2019 | 2020 | 2020 |
|-----------|---------------|---------------|-------------------------------|
| | (Unit: n | nillion yen) | (Unit: million US dollars) |
| | 225,035 | 32,433 | 298 |
| | _ | - | _ |
| | 225,035 | 32,433 | 298 |
| | 1,157,398 | 1,136,702 | 1,136,702 |
| | thousand | thousand | thousand |
| | shares | shares | shares |
| | | | |
| | - | - | - |
| | 850 thousand | 782 thousand | 782 thousand |
| | shares | shares | shares |
| | [850 thousand | [782 thousand | 782 thousand |
| | shares] | shares] | shares] |
| sis do | | | |
| | - | - | - |

| | As of March 31, | |
|-----------------------|-----------------------|-------------------------------|
| 2019 | 2020 | 2020 |
| (Unit: mi | llion yen) | (Unit: million US dollars) |
| 3,713,592 | 3,776,918 | 34,704 |
| (1,162) | (1,063) | (9) |
| (1,162) | (1,063) | (9) |
| 3,712,430 | 3,775,854 | 34,694 |
| 1,145,557 thousand | 1,129,064 thousand | 1,129,064 thousand |
| shares | shares | shares |

XXI. SUBSEQUENT EVENTS

The board of directors of the Company has resolved, at its meeting held on June 9, 2020, the establishment of an intermediate holding company and the transfer of some shares of overseas life insurance subsidiaries and affiliates (hereinafter "overseas life companies") owned by the Company to the intermediate holding company.

(1) Purpose of Establishing an Intermediate Holding Company

The overseas life insurance business is one of the Dai-ichi Life Group's growth strategy pillars, with presence in eight overseas countries.

The intermediate holding company in Japan would provide management support to overseas life companies in cooperation with overseas regional headquarters. By incorporating overseas management capabilities at intermediate holding company, the Company aims to accelerate growth of the overseas life insurance business and enhance further the global governance system.

The intermediate holding company was established as a subsidiary of the Company, and a portion of the overseas life companies' shares held by the Company will be transferred to the intermediate holding company(*1).

(*1) Transfer is subject to an approval by the supervisory authority of each country.

(2) Company Profile

a) Company name

Dai-ichi Life International Holdings LLC (hereinafter "DLIHD")

b) Business

Preparatory activities related with management of overseas life companies(*2) (*2) It is subject to an approval by the supervisory authority of each country.

c) Company size

Capital: ¥5 million (US\$0 million)

(3) Timing of the establishment

June 2020

(4) Schedule

From October 2020 (plan): Completion of transfer of shares of overseas life companies to DLIHD (*3) The schedule is subject to change depending on the timing of obtaining regulatory approval.

XXII. (Unaudited) QUARTERLY INFORMATION

| | Three months ended | Six months ended | Nine months ended | Year ended |
|---|--|---|---|-------------------------------------|
| | June 30, 2019 | September 30, 2019 | December 31, 2019 | March 31, 2020 |
| Ordinary revenues (million yen) | 1,830,202 | 3,656,188 | 5,366,611 | 7,114,099 |
| Income before income taxes (million yen) | 80,487 | 141,245 | 182,356 | 101,264 |
| Net income attributable to shareholders of | | | | |
| parent company(million yen) | 51,772 | 91,794 | 127,436 | 32,433 |
| Net income attributable to shareholders of | | | | |
| parent company per share (yen) | 45.26 | 80.39 | 111.87 | 28.53 |
| | | | | |
| | | Three months ended | | |
| | June 30, 2019 | September 30, 2019 | December 31, 2019 | March 31, 2020 |
| Net income attributable to shareholders of | | | | |
| parent company per share (yen) | 45.26 | 35.11 | 31.44 | (84.12) |
| | | | | |
| | Three months ended | Six months ended | Nine months ended | Year ended |
| | June 30, 2019 | September 30, 2019 | December 31, 2019 | March 31, 2020 |
| Ordinary revenues (million US dollars) | 16,817 | 33,595 | 49,311 | 65,368 |
| Income before income taxes (million US | | | | |
| dollars) | 739 | 1,297 | 1,675 | 930 |
| Net income attributable to shareholders of | | | | |
| parent company (million US dollars) | 475 | 843 | 1,170 | 298 |
| Ordinary revenues (million US dollars) Income before income taxes (million US dollars) Net income attributable to shareholders of | Three months ended June 30, 2019 16,817 739 | Six months ended September 30, 2019 33,595 1,297 | Nine months ended December 31, 2019 49,311 1,675 | Year ended March 31, 202 65,3 |

| | Three months ended | Six months ended | Nine months ended | Year ended |
|--|--------------------|--------------------|--------------------|--------------------|
| | June 30, 2019 | September 30, 2019 | December 31, 2019 | March 31, 2020 |
| Ordinary revenues (million yen) | 1,830,202 | 3,656,188 | 5,366,611 | 7,114,099 |
| Income before income taxes (million yen) | 80,487 | 141,245 | 182,356 | 101,264 |
| Net income attributable to shareholders of | | | | |
| parent company(million yen) | 51,772 | 91,794 | 127,436 | 32,433 |
| Net income attributable to shareholders of | | | | |
| parent company per share (yen) | 45.26 | 80.39 | 111.87 | 28.53 |
| | | | | |
| | Three months ended | Three months ended | Three months ended | Three months ended |
| | June 30, 2019 | September 30, 2019 | December 31, 2019 | March 31, 2020 |
| Net income attributable to shareholders of | | | | |
| parent company per share (yen) | 45.26 | 35.11 | 31.44 | (84.12) |
| | | | | |
| | Three months ended | Six months ended | Nine months ended | Year ended |
| | June 30, 2019 | September 30, 2019 | December 31, 2019 | March 31, 2020 |
| Ordinary revenues (million US dollars) | 16,817 | 33,595 | 49,311 | 65,368 |
| Income before income taxes (million US | | | | |
| dollars) | 739 | 1,297 | 1,675 | 930 |
| Net income attributable to shareholders of | | | | |
| parant company (million LIS dollars) | 175 | 0/2 | 1 170 | 200 |

| income before income taxes (million US | |
|--|------|
| dollars) | 739 |
| Net income attributable to shareholders of | |
| parent company (million US dollars) | 475 |
| Net income attributable to shareholders of | |
| parent company per share (US dollars) | 0.41 |

| | Three months ended | Three months ended | Three months ended | Three months ended |
|--|--------------------|--------------------|--------------------|--------------------|
| | June 30, 2019 | September 30, 2019 | December 31, 2019 | March 31, 2020 |
| Net income attributable to shareholders of | | | | |
| parent company per share (US dollars) | 0.41 | 0.32 | 0.28 | (0.77) |

0.73

1.02

0.26

Independent Auditor's Report

To the Board of Directors of Dai-ichi Life Holdings, Inc.:

Opinion

We have audited the accompanying consolidated financial statements of Dai-ichi Life Holdings, Inc. ("the Company") and its consolidated subsidiaries (collectively referred to as "the Group"), which comprise the consolidated balance sheet as at March 31, 2020, and the consolidated statement of earnings, the consolidated statement of comprehensive income, the consolidated statement of changes in net assets and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2020, and its consolidated financial performance and cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and the Audit & Supervisory Committee for the Consolidated **Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

The Audit & Supervisory Committee is responsible for overseeing the directors' performance of their duties including the design, implementation and maintenance of the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that

are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Group's internal control.

- and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit & Supervisory Committee regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit & Supervisory Committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Convenience Translation

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2020 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note I to the consolidated financial statements.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates

based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions

accordance with accounting standards generally accepted in Japan, the overall presentation, structure and

activities within the Group to express an opinion on the consolidated financial statements. We are

Interest required to be disclosed by the Certified Public Accountants Act of Japan

We do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Yutaka Terasawa Designated Engagement Partner Certified Public Accountant

Takanobu Miwa Designated Engagement Partner Certified Public Accountant

Kenji Seki Designated Engagement Partner Certified Public Accountant

KPMG AZSA LLC Tokyo Office, Japan August 7, 2020

Notes to the Reader of Independent Auditor's Report:

This is a copy of the Independent Auditor's Report and the original copies are kept separately by the Company and KPMG AZSA LLC.

(ASSETS) Cash and deposits Cash Bank deposits Call loans Monetary claims bought Money held in trust Securities Government bonds Local government bonds Corporate bonds Stocks Foreign securities Other securities Loans Policy loans Ordinary loans Tangible fixed assets Land Buildings Leased assets Construction in progress Other tangible fixed assets Intangible fixed assets Software Other intangible fixed assets Reinsurance receivable Other assets Accounts receivable Prepaid expenses Accrued revenue Deposits Margin money for futures trading Derivatives Suspense payment Other assets Customers' liabilities for acceptances and guarantees Reserve for possible loan losses Reserve for possible investment losses Total assets

| nsurance | Company, | Limited |
|----------|----------|---------|
|----------|----------|---------|

2020

(Unit: million US dollars) (Unit: million yen) As of March 31, 2020 543,121 4,990 160 542,960 4,989

1

| |)32 |
|------------------|-----|
| | |
| 04.074 | |
| 34,274 3 | 314 |
| 30,283,786 278,2 | 266 |
| 13,809,257 126,8 | 888 |
| 129,433 1,1 | 89 |
| 2,078,289 19,0 | 96 |
| 2,900,518 26,6 | 651 |
| 10,308,387 94,7 | 20 |
| 1,057,900 9,7 | 20 |
| 2,542,025 23,3 | 357 |
| 323,486 2,9 | 972 |
| 2,218,538 20,3 | 385 |
| 1,097,493 10,0 |)84 |
| 761,993 7,0 | 001 |
| 323,539 2,9 | 972 |
| 6,740 | 61 |
| 182 | 1 |
| 5,036 | 46 |
| 114,309 1,0 |)50 |
| 92,337 8 | 348 |
| 21,971 2 | 201 |
| 6,720 | 61 |
| 1,091,187 10,0 |)26 |
| 310,854 2,8 | 356 |
| 14,705 1 | 35 |
| 157,971 1,4 | 151 |
| 53,027 4 | 187 |
| 196,215 1,8 | 302 |
| 300,742 2,7 | 763 |
| 2,799 | 25 |
| 54,871 5 | 504 |
| 47,065 4 | 32 |
| (560) | (5) |
| (807) | (7) |
| 36,493,562 353,3 | 326 |

Balance Sheet of The Dai-ichi Life Insurance Company, Limited (Continued)

| | (Unit: million yen) | (Unit: million US dollars) |
|--|---------------------|-------------------------------|
| | As of March | , |
| | 2020 | 2020 |
| (LIABILITIES) | | |
| Policy reserves and others | 30,823,423 | 283,225 |
| Reserves for outstanding claims | 127,391 | 1,170 |
| Policy reserves | 30,296,289 | 278,381 |
| Reserve for policyholder dividends | 399,742 | 3,673 |
| Reinsurance payable | 135,490 | 1,244 |
| Subordinated bonds | 476,277 | 4,376 |
| Other liabilities | 1,693,171 | 15,557 |
| Payables under repurchase agreements | 841,166 | 7,729 |
| Long-term debt and other borrowings | 283,000 | 2,600 |
| Corporate income tax payable | 20,306 | 186 |
| Accounts payable | 128,590 | 1,181 |
| Accrued expenses | 45,970 | 422 |
| Unearned revenue | 271 | 2 |
| Deposits received | 58,573 | 538 |
| Guarantee deposits received | 53,059 | 487 |
| Differential account for futures trading | 18 | 0 |
| Derivatives | 139.464 | 1,281 |
| Collateral for financial instruments | 82.314 | 756 |
| Lease liabilities | 6,837 | 62 |
| Asset retirement obligations | 2,096 | 19 |
| Suspense receipt | 2,801 | 25 |
| Other liabilities | 28,701 | 263 |
| Reserve for employees' retirement benefits | 398,004 | 3,657 |
| Reserve for retirement benefits of directors, executive officers | 000,001 | |
| and corporate auditors | 1,188 | 10 |
| Reserve for possible reimbursement of prescribed claims | 800 | 7 |
| Reserve for price fluctuations | 215,453 | 1,979 |
| Deferred tax liabilities | 79,585 | 731 |
| Deferred tax liabilities for land revaluation | 73,195 | 672 |
| Acceptances and guarantees | 47,065 | 432 |
| Total liabilities | 33,943,654 | 311,896 |
| | | 011,000 |
| (NET ASSETS) | 00.000 | 554 |
| Capital stock | 60,000 | 551 |
| Capital surplus | 370,000 | 3,399 |
| Legal capital surplus | 60,000 | 551 |
| Other capital surplus | 310,000 | 2,848 |
| Retained earnings | 200,155 | 1,839 |
| Other retained earnings | 200,155 | 1,839 |
| Reserve for tax basis adjustments of real estate | 4,947 | 45 |
| Retained earnings brought forward | 195,207 | 1,793 |
| Fotal shareholders' equity | 630,155 | 5,790 |
| Net unrealized gains (losses) on securities, net of tax | 1,916,417 | 17,609 |
| Deferred hedge gains (losses) | 21,312 | 195 |
| Reserve for land revaluation | (17,978) | (165) |
| Total of valuation and translation adjustments | 1,919,752 | 17,639 |
| Total net assets | 2,549,907 | 23,430 |
| Total liabilities and net assets | 36,493,562 | 335,326 |

Statement of Earnings of The Dai-ichi Life Insurance Company, Limited

| Ordinary revenues | |
|--|--|
| Premium and other income | |
| Premium income | |
| Reinsurance income | |
| Investment income | |
| Interest and dividends | |
| Interest from bank deposits | |
| Interest and dividends from securities | |
| Interest from loans | |
| Rental income | |
| Other interest and dividends | |
| Gains on sale of securities | |
| Gains on redemption of securities | |
| Derivative transaction gains | |
| Reversal of reserve for possible loan losses | |
| Other investment income | |
| Other ordinary revenues | |
| Fund receipt for annuity rider of group insurance | |
| Fund receipt for claim deposit payment | |
| Reversal of reserves for outstanding claims | |
| Transfer from policy reserves | |
| Reversal of reserve for employees' retirement benefits | |
| Other ordinary revenues | |
| Ordinary expenses | |
| Benefits and claims | |
| Claims | |
| Annuities | |
| Benefits | |
| Surrender values | |
| Other refunds | |
| Ceding reinsurance commissions | |
| Provision for policy reserves and others | |
| Provision for interest on policyholder dividends | |
| Investment expenses | |
| Interest expenses | |
| Losses on money held in trust | |
| Losses on sale of securities | |
| Losses on valuation of securities | |
| Losses on redemption of securities | |
| Foreign exchange losses | |
| Provision for reserve for possible investment losses | |
| Write-down of loans | |
| Depreciation of real estate for rent and others | |
| Other investment expenses | |
| Losses on investments in separate accounts | |
| Operating expenses | |
| Other ordinary expenses | |
| Claim deposit payments | |
| National and local taxes | |
| Depreciation | |
| Other ordinary expenses | |
| Ordinary profit | |
| | |
| | |

| (Unit: million yen) | (Unit: million US dollars) |
|---------------------|-------------------------------|
| Year ended Ma | , |
| 2020 | 2020 |
| 3,680,689 | 33,820 |
| 2,350,198 | 21,595 |
| 2,345,183 | 21,549 |
| 5,015 | 46 |
| 1,074,327 | 9,871 |
| 786,512 | 7,226 |
| 4,979 | 45 |
| 656,639 | 6,033 |
| 40,893 | 375 |
| 75,373 | 692 |
| 8,626 | 79 |
| 223,240 | 2,051 |
| 11,609 | 106 |
| 51,944 | 477 |
| 4 | 0 |
| 1,015 | 9 |
| 256,163 | 2,353 |
| 487 | 4 |
| 156,231 | 1,435 |
| 3,258 | 29 |
| 57,487 | 528 |
| 2,818 | 25 |
| 35,879 | 329 |
| 3,389,993 | 31,149 |
| 2,397,490 | 22,029 |
| 623,690 | 5,730 |
| 519,868 | 4,776 |
| 407,707 | 3,746 |
| 485,414 | 4,460 |
| 88,335 | 811 |
| 272,474 | 2,503 |
| 8,245 | 75 |
| 8,245 | 75 |
| 309,488 | 2,843 |
| 12,530 | 115 |
| 2,216 | 20 |
| 72,761 | 668 |
| 57,153 | 525 |
| 5,372 | 49 |
| 93,869 | 862 |
| 504 | 4 |
| 40 | 0 |
| 13,059 | 119 |
| 40,641 | 373 |
| 11,339 | 104 |
| 398,500 | 3,661 |
| 276,268 | 2,538 |
| 197,776 | 1,817 |
| 29,349 | 269 |
| 32,543 | 299 |
| 16,599 | 152 |
| 290,696 | 2,671 |

Statement of Earnings of The Dai-ichi Life Insurance Company, Limited (Continued)

| | | (Unit: million | |
|--|----------------------|----------------|--|
| | (Unit: million yen) | US dollars) | |
| | Year ended March 31, | | |
| | 2020 | 2020 | |
| Extraordinary gains | 4,905 | 45 | |
| Gains on disposal of fixed assets | 4,905 | 45 | |
| Extraordinary losses | 33,888 | 311 | |
| Losses on disposal of fixed assets | 13,141 | 120 | |
| Impairment losses on fixed assets | 3,556 | 32 | |
| Provision for reserve for price fluctuations | 17,000 | 156 | |
| Other extraordinary losses | 190 | 1 | |
| Provision for reserve for policyholder dividends | 82,500 | 758 | |
| Income before income taxes | 179,213 | 1,646 | |
| Corporate income taxes-current | 67,696 | 622 | |
| Corporate income taxes-deferred | (17,152) | (157) | |
| Total of corporate income taxes | 50,544 | 464 | |
| Net income | 128,669 | 1,182 | |

Statement of Cash Flows of The Dai-ichi Life Insurance Company, Limited

| CASH FLOWS FROM OPERATING ACTIVITIES | |
|---|-------------------|
| Income before income taxes | |
| Depreciation of real estate for rent and others Depreciation | |
| Impairment losses on fixed assets | |
| Increase (decrease) in reserves for outstanding clai | ims |
| Increase (decrease) in policy reserves | |
| Provision for interest on policyholder dividends | |
| Provision for (reversal of) reserve for policyholder d | |
| Increase (decrease) in reserve for possible loan los | |
| Increase (decrease) in reserve for possible investm | ent losses |
| Write-down of loans | |
| Increase (decrease) in reserve for employees' retire | |
| Increase (decrease) in reserve for retirement benefit executive officers and corporate auditors | its of ullectors, |
| Increase (decrease) in reserve for possible reinburs | sement of |
| prescribed claims | Sement of |
| Increase (decrease) in reserve for price fluctuations | 6 |
| Interest and dividends | |
| Securities related losses (gains) | |
| Interest expenses | |
| Foreign exchange losses (gains) | |
| Losses (gains) on disposal of fixed assets | |
| Decrease (increase) in reinsurance receivable Decrease (increase) in other assets unrelated to inv | vocting and |
| financing activities | resulty and |
| Increase (decrease) in reinsurance payable | |
| Increase (decrease) in other liabilities unrelated to i | nvesting and |
| financing activities | - |
| Others, net | |
| Subtotal | |
| Interest and dividends received | |
| Interest paid | |
| Policyholder dividends paid | |
| Others, net | |
| Corporate income taxes paid Net cash flows provided by (used in) operating activ | vition |
| CASH FLOWS FROM INVESTING ACTIVITIES | 11105 |
| Purchases of monetary claims bought | |
| Proceeds from sale and redemption of monetary cla | aims bought |
| Purchases of money held in trust | anno bought |
| Proceeds from decrease in money held in trust | |
| Purchases of securities | |
| Proceeds from sale and redemption of securities | |
| Origination of loans | |
| Proceeds from collection of loans | |
| Total of net cash provided by (used in) investment t | |
| Total of net cash provided by (used in) operating ac | tivities and |
| investment transactions | |
| Acquisition of tangible fixed assets Proceeds from sale of tangible fixed assets | |
| Acquisition of intangible fixed assets | |
| Proceeds from sale of intangible fixed assets | |
| Net cash flows provided by (used in) investing activ | rities |
| ASH FLOWS FROM FINANCING ACTIVITIES | nico |
| Repayment of financial lease obligations | |
| Net increase (decrease) in short-term financing | |
| Cash dividends paid | |
| Others, net | |
| Net cash flows provided by (used in) financing activ | /ities |
| ffect of exchange rate changes on cash and cash equ | |
| Net increase (decrease) in cash and cash equivalents | |
| Cash and cash equivalents at the beginning of the yea | |
| Cash and cash equivalents at the end of the year | |
| | |

| | (Unit: million |
|------------------------|-------------------|
| (Unit: million yen) | US dollars) |
| Year ended Mar | , |
| 2020 | 2020 |
| 470.040 | 1.010 |
| 179,213 | 1,646 |
| 13,059 | 119 |
| 32,543 3,556 | 299 |
| (3,258) | 32 (29) |
| (57,487) | (528) |
| 8,245 | (520) |
| 82,500 | 758 |
| (28) | (0) |
| ¥17 | ` 3́ |
| 40 | 0 |
| (2,627) | (24) |
| (109) | (1) |
| (100) | (0) |
| 17,000 | 156 |
| (786,512) | (7,226) |
| (88,222) | (810) |
| 12,530 | 115 |
| 93,869 | 862 |
| 8,029 | 73 |
| (3,958) | (36) |
| (122,315) 5,978 | (1,123) 54 |
| | |
| 80,384 (9,867) | 738 (90) |
| (537,120) | (4,935) |
| 826,766 | 7,596 |
| (15,898) | (146) |
| (89,181) | (819) |
| 35,738 | 328 |
| (61,998) | (569) |
| 158,305 | 1,454 |
| (44,550) | (409) |
| 22,702 | 208 |
| (31,400) | (288) |
| 19,557 | 179 |
| (4,927,383) | (45,275) |
| 4,670,990 (867,281) | 42,920 (7,969) |
| 673,252 | 6,186 |
| (484,112) | (4,448) |
| (325,807) | (2,993) |
| (323,307) | (361) |
| 37,523 | 344 |
| (30,389) | (279) |
| 33 (516,285) | (4,743) |
| · · · | |
| (1,590) | (14) |
| 806,148 | 7,407 |
| (187,147) | (1,719) |
| (95) | (0) |
| 617,313 | 5,672 |
| 533 | 2 207 |
| 259,866 | 2,387 7,323 |
| <u> </u> | 9,711 |
| 1,000,921 | 9,711 |

Statement of Changes in Net Assets of The Dai-ichi Life Insurance Company, Limited

| Year ended March 31, 2020 | | | | (Unit: million yen) | |
|--|---|--------------------------------------|------------------------------|--|----------------------------|
| | | Sharehold | ers' equity | | |
| | Capital | | Capital surplus | | |
| | stock | Legal capital surplus | Other capital surplus | Total capital surplus | |
| Balance at the beginning of the year Changes for the year Dividends | 60,000 | 60,000 | 360,000 (49,999) | 420,000 (49,999) | |
| Net income Transfer to reserve for tax basis adjustments of real estate Transfer from reserve for tax basis adjustments of real estate Transfer from reserve for land revaluation Net changes of items other than shareholders' equity | | | | | |
| otal changes for the year | - | - | (49,999) | (49,999) | |
| Balance at the end of the year | 60,000 | 60,000 | 310,000 | 370,000 | |
| | | | | (Unit: million yen) | |
| | | Sharehold | ers' equity | | |
| | Other retain | Retained earnings | | | |
| | Reserve for tax basis adjustments of real estate | Retained earnings brought forward | Total retained earnings | Total shareholders' equity | |
| Balance at the beginning of the year Changes for the year | 2,228 | 201,915 | 204,144 | 684,144 | |
| Dividends Net income | | (137,148) 128,669 | (137,148) 128,669 | (187,147) 128,669 | |
| Transfer to reserve for tax basis adjustments of real estate | 2,741 | (2,741) | - | - | |
| Transfer from reserve for tax basis adjustments of real estate Transfer from reserve for land revaluation Net changes of items other than shareholders' equity | (22) | 22 4,489 | - 4,489 | - 4,489 | |
| Fotal changes for the year | 2,718 | (6,707) | (3,989) | (53,989) | |
| Balance at the end of the year | 4,947 | 195,207 | 200,155 | 630,155 | |
| | | | | | (Unit: million yer |
| | | Valuation and tran | slation adjustments | | |
| | Net unrealized gains (losses) on securities, net of tax | Deferred hedge gains (losses) | Reserve for land revaluation | Total of valuation and translation adjustments | Total net assets |
| Balance at the beginning of the year Changes for the year | 2,211,147 | 3,457 | (13,488) | 2,201,117 | 2,885,26 |
| Dividends Net income Transfer to reserve for tax basis adjustments of real estate Transfer from reserve for tax basis adjustments of real estate Transfer from reserve for land revaluation | | | | | (187,147 128,66 4,48 |
| Net changes of items other than shareholders' equity | (294,730) | 17,854 | (4,489) | (281,365) | 4,40 |
| otal changes for the year | (294,730) | 17,854 | (4,489) | (281,365) | (335,354 |
| | | | | | |

Statement of Changes in Net Assets of The Dai-ichi Life Insurance Company, Limited (Continued)

| Year ended March 31, 2020 | | | | (Unit: million US dollars) | |
|--|---|--------------------------------------|------------------------------|--|----------------|
| | | Sharehold | ers' equity | , | |
| | Capital | | Capital surplus | | |
| | stock | Legal capital surplus | Other capital surplus | Total capital surplus | |
| Balance at the beginning of the year | 551 | 551 | 3,307 | 3,859 | |
| Changes for the year Dividends Net income Transfer to reserve for tax basis adjustments of real estate | | | (459) | (459) | |
| Transfer from reserve for tax basis adjustments of real estate Transfer from reserve for land revaluation Net changes of items other than shareholders' equity | | | (150) | (150) | |
| Total changes for the year | - 551 | - 551 | (459) 2,848 | (459) 3,399 | |
| Balance at the end of the year | 551 | 551 | 2,040 | 3,399 | |
| | | | | (Unit: million US dollars) | |
| | | Sharehold | ers' equity | | |
| | | Retained earnings | | | |
| | Other retain | ed earnings | | Total shareholders' | |
| | Reserve for tax basis adjustments of real estate | Retained earnings brought forward | Total retained earnings | equity | |
| Balance at the beginning of the year | 20 | 1,855 | 1,875 | 6,286 | |
| Changes for the year Dividends | | (1,260) | (1,260) | (1,719) | |
| Net income | | 1,182 | 1,182 | 1,182 | |
| Transfer to reserve for tax basis adjustments of real estate | 25 | (25) | - | - | |
| Transfer from reserve for tax basis adjustments of real estate | (0) | 0 | - | - | |
| Transfer from reserve for land revaluation Net changes of items other than shareholders' equity | | 41 | 41 | 41 | |
| Total changes for the year | 24 | (61) | (36) | (496) | |
| Balance at the end of the year | 45 | 1,793 | 1,839 | 5,790 | |
| | | | | | (Unit: million |
| | | | | | US dollars) |
| | | Valuation and trans | slation adjustments | | |
| | Net unrealized gains (losses) on securities, net of tax | Deferred hedge gains (losses) | Reserve for land revaluation | Total of valuation and translation adjustments | Total net asse |
| Balance at the beginning of the year | 20,317 | 31 | (123) | 20,225 | 26,5 |
| Changes for the year Dividends | | | | | (1,7 |
| Net income | | | | | 1,1 |
| Transfer to reserve for tax basis adjustments of real estate | | | | | |
| Transfer from reserve for tax basis adjustments of real estate | | | | | |
| Transfer from reserve for land revaluation | | | | | |
| | (0.700) | 40.4 | | | |
| Net changes of items other than shareholders' equity Total changes for the year | (2,708) | 164 164 | (41) | (2,585) | (2,58 |

NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED MARCH 31, 2020

I. BASIS FOR PRESENTATION

The accompanying financial statements have been prepared from the accounts maintained by The Dai-ichi Life Insurance Company, Limited ("DL"). Certain items presented in the financial statements are reclassified for the convenience of readers outside Japan.

The amounts indicated in millions of yen are rounded down by truncating the figures below one million. Totals may not add up exactly because of such truncation. Amounts in U.S. dollars are included solely for the convenience of readers outside Japan. The rate of ¥108.83=US\$1.00, the foreign exchange rate on March 31, 2020, has been used for translation of the truncated figures in Japanese yen. The inclusion of such amounts is not intended to imply that Japanese yen has been or could be readily converted, realized or settled into U.S. dollars at that rate or any other rate.

II. NOTES TO THE BALANCE SHEET AS OF MARCH 31, 2020

1. Valuation Methods of Securities

Securities held by DL including cash and deposits and monetary claims bought which are equivalent to marketable securities, and marketable securities managed as trust assets in money held in trust, are carried as explained below: The amortization of premiums and accretion of discounts is calculated by the straight-line method.

(1) Trading Securities

Trading securities are carried at fair value with cost determined by the moving average method.

(2) Held-to-maturity Bonds

Held-to-maturity bonds are stated at amortized cost determined by the moving average method.

(3) Policy-reserve-matching Bonds (in accordance with the Industry Audit Committee Report No. 21"Temporary Treatment of Accounting and Auditing Concerning Policy-reserve-matching Bonds in the Insurance Industry"issued by the Japanese Institute of Certified Public Accountants (JICPA))

Policy-reserve-matching bonds are stated at amortized cost determined by the moving average method.

(4) Stocks of Subsidiaries and Affiliated Companies Stocks of subsidiaries and affiliated companies are stated at cost determined by the moving average method.

(5) Available-for-sale Securities

a) Available-for-sale Securities with Fair Value

Available-for-sale securities which have market value are valued at fair value at the end of the fiscal year (for domestic stocks, the average value during March), with cost determined by the moving average method.

b) Available-for-sale Securities Whose Fair Values are Extremely Difficult to Recognize

i) Government/Corporate Bonds (including foreign bonds), Whose Premium or Discount Represents the Interest Adjustment

Government/corporate bonds (including foreign bonds), whose premium or discount represents the interest adjustment are valued at the amortized cost determined by the moving average method.

ii) Others

All other securities are valued at cost determined by the moving average method.

Net unrealized gains or losses on these available-for-sale securities are presented as a separate component of net assets and not in the statement of earnings.

193 Dai-ichi Life Holdings, Inc.

2. Risk Management Policy of Policy-reserve-matching Bonds

DL categorizes its insurance products into sub-groups by the attributes of each product and, in order to manage risks properly, formulates its policy on investments and resource allocation based on the balance of the sub-groups. Moreover, it periodically checks that the duration gap between policy-reserve-matching bonds and policy reserves stays within a certain range.

The sub-groups of insurance products are:

a) individual life insurance and annuities, b) non-participating single premium whole life insurance (without duty of medical disclosure). c) financial insurance and annuities, and

d) group annuities

with the exception of certain types.

3. Valuation Method of Derivative Transactions

Derivative transactions are reported at fair value.

4. Revaluation of Land

Based on the "Act on Revaluation of Land" (Act No.34, March 31, 1998), land for business use was revalued. The difference between the fair value and book value resulting from the revaluation, net of related deferred taxes, is recorded as a reserve for land revaluation as a separate component of net assets and the related deferred tax liability is recorded as deferred tax liabilities for land revaluation.

(1) Date of revaluation: March 31, 2001

(2) Method stipulated in Article 3, Paragraph 3 of the Act on Revaluation of Land; The fair value was determined based on the appraisal value publicly announced for tax assessment purposes with certain reasonable adjustments in accordance with Articles 2-1 and 2-4 of the Order for Enforcement of the Act on Revaluation of Land (Publicly Issue Cabinet Order No.119, March 31, 1998).

5. Depreciation of Depreciable Assets

(1) Depreciation of Tangible Fixed Assets Excluding Leased Assets Depreciation of tangible fixed assets excluding leased assets is calculated by the declining balance method (the depreciation of buildings (other than facilities attached to buildings and structures that were acquired on or before March 31, 2016) is calculated by the straight-line method).

Estimated useful lives of major assets are as follows: Buildings two to sixty years two to twenty years Other tangible fixed assets

Tangible fixed assets other than land, buildings and leased assets that were acquired for ¥100.000 or more but less than ¥200,000 are depreciated at equal amounts over three years. With respect to tangible fixed assets that were acquired on or before March 31, 2007 and that were fully depreciated to their original depreciable limit, effective the fiscal year ended March 31, 2008, the remaining values are depreciated at equal amounts over five years from the following fiscal year of the year in which they reached the original depreciable limit.

(2) Amortization of Intangible Fixed Assets Excluding Leased Assets DL uses the straight-line method for amortization of intangible fixed assets excluding leased assets. Software for internal use is amortized by the straight-line method based on the estimated useful lives of five years.

(3) Depreciation of Leased Assets Depreciation for leased assets with regard to finance leases whose ownership does not transfer to the lessees is computed under the straight-line method assuming zero salvage value and using the lease period as the useful life.

(4) Accumulated Depreciation of Tangible Fixed Assets The amount of accumulated depreciation of tangible fixed assets as of March 31, 2020 was ¥612,565 million (US\$5,628 million).

6. Translation of Assets and Liabilities Denominated in Foreign Currencies into Yen

DL translates foreign currency-denominated assets and liabilities (excluding stocks of its subsidiaries and affiliated companies) into yen at the prevailing exchange rates at the end of the year. Stocks of subsidiaries and affiliated companies are translated into yen at the exchange rates on the dates of acquisition.

7. <u>Reserve for Possible Loan Losses</u>

The reserve for possible loan losses is calculated based on the internal rules for self-assessment, write-offs, and reserves on assets.

For loans to and claims on obligors that have already experienced bankruptcy, reorganization, or other formal legal failure (hereinafter, "bankrupt obligors") and loans to and claims on obligors that have suffered substantial business failure (hereinafter, "substantially bankrupt obligors"), the reserve is calculated by deducting the estimated recoverable amount of the collateral or guarantees from the book value of the loans and claims after the direct write-off described below.

For loans to and claims on obligors that have not yet suffered business failure but are considered highly likely to fail, the reserve is calculated taking into account a) the recoverable amount covered by the collateral or guarantees and b) an overall assessment of the obligor's ability to repay.

For other loans and claims, the reserve is calculated by multiplying the actual rate or other appropriate rate of losses from bad debts during a certain period in the past by the amount of the loans and claims.

For all loans and claims, the relevant department in DL performs an asset guality assessment based on the internal rules for self-assessment, and an independent audit department audits the result of the assessment. The above reserves are established based on the result of this assessment.

For loans and claims to bankrupt and substantially bankrupt obligors, the unrecoverable amount is calculated by deducting the amount deemed recoverable from collateral or guarantees from the amount of the loans and claims and is directly written off from the amount of the loans and claims. The amount written off during the fiscal year ended March 31, 2020 was ¥1 million (US\$ 0 million).

8. Reserve for Employees' Retirement Benefits

For the reserve for employees' retirement benefits, the amount is provided based on the projected benefit obligations and pension assets as of March 31, 2020.

Accounting treatment of retirement benefit obligations and retirement benefit expenses are as follows. (1) Allocation of Estimated Retirement Benefits

In calculating the projected benefit obligations, the benefit formula basis is adopted to allocate estimated retirement benefit for the fiscal year ended March 31, 2020.

(2) Amortization of Actuarial Differences

Past Service Cost is amortized under the straight-line method over a certain period (seven years) within the employees' average remaining service period.

Actuarial differences are amortized under the straight-line method over a certain period (seven years) within the employees' average remaining service period, starting from the following year.

9. Reserve for Possible Investment Losses

In order to provide for future investment losses, a reserve for possible investment losses of DL is established for securities whose fair values are extremely difficult to recognize. It is calculated based on the internal rules for self-assessment, write-offs, and reserves on assets

10. Reserve for Retirement Benefits of Directors, Executive Officers and Corporate Auditors

For the reserve for retirement benefits of directors, executive officers and corporate auditors, an estimated amount for future payment pursuant to the internal policies is provided.

11. Reserve for Possible Reimbursement of Prescribed Claims

To prepare for the reimbursement of claims for which prescription periods had expired, an estimated amount for reserve for possible reimbursement of prescribed claims based on past reimbursement experience is provided.

12. Reserve for Price Fluctuations

A reserve for price fluctuations is calculated based on the book value of stocks and other securities at the end of the year in accordance with the provisions of Article 115 of the Insurance Business Act.

13. Hedge Accounting

(1) Methods for Hedge Accounting

Hedging transactions are accounted for in accordance with the "Accounting Standards for Financial Instruments" (Accounting Standards Board of Japan (ASBJ) Statement No. 10). Primarily, i) special hedge accounting and the deferral hedge method for interest rate swaps are used for cash flow hedges of certain loans, government and corporate bonds, loans payable and bonds payable; ii) the currency allotment method and the deferral hedge method using foreign currency swaps and foreign currency forward contracts are used for cash flow hedges against exchange rate fluctuations in certain foreign currency-denominated bonds, loans, loans payable and bonds payable and certain foreign currencydenominated term deposits and stocks (forecasted transaction); iii) the fair value hedge method using currency options and foreign currency forward contracts is used for hedges against exchange rate fluctuations in the value of certain foreign currency-denominated bonds; iv) the deferral hedge method for bond over-the-counter options is used for hedges against interest rate fluctuations in certain foreign currency-denominated bonds; v) the deferral hedge method and fair value hedge method using equity options and equity forward contracts are used for hedges against price fluctuations in the value of certain domestic stocks and foreign currency-denominated stocks (forecasted transaction), and vi) the deferral hedge method using interest rate swaps is used for hedges against interest rate fluctuations in certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (Industry Audit Committee Report No. 26 issued by the JICPA).

(2) Hedging Instruments and Hedged Items Hodging instruments

| Interest rate swaps | Loans, government and o liabilities |
|------------------------------------|--|
| Foreign currency swaps | Foreign currency-denomin currency-denominated loa |
| Foreign currency forward contracts | Foreign currency-denomin foreign currency-denomin |
| Currency options | Foreign currency-denomir |
| Bond over-the-counter options | Foreign currency-denomir |
| Equity options | Domestic stocks, foreign of |
| Equity forward contracts | Domestic stocks |

(3) Hedging Policies

DL conducts hedging transactions with regard to certain market risk and foreign currency risk of underlying assets to be hedged, in accordance with the internal investment policy and procedure guidelines.

(4) Assessment of Hedge Effectiveness

Hedge effectiveness is assessed primarily by a comparison of fluctuations in cash flows or fair value of hedged items to those of the hedging instruments.

14. Calculation of National and Local Consumption Tax

DL accounts for national and local consumption tax by the tax-exclusion method. Deferred consumption tax included in nonrecoverable consumption tax on certain assets is capitalized as a prepaid expense and amortized equally over five years in accordance with the Order for Enforcement of the Corporation Tax Act, and such taxes other than deferred consumption tax are recognized as an expense when incurred.

15. Policy Reserve

Policy reserves of DL are established in accordance with Article 116 of the Insurance Business Act. Insurance premium reserves are calculated as stated in (1) and (2) below. Policy reserves include additional policy reserves for some whole life insurance policies in accordance with Article 69, Paragraph 5 of the Ordinance for Enforcement of the Insurance Business Act.

(1) Reserves for policies subject to the standard policy reserve rules are calculated based on the methods stipulated by the Commissioner of Financial Services Agency (Notification of the Minister of Finance No.48, 1996).

(2) Reserves for other policies are established based on the net level premium method.

16. Policy Acquisition Costs

The costs of acquiring and renewing policies, which include agent commissions and certain other costs directly related to the acqusition of policies, are expensed when incurred as the Insurance Business Act in Japan does not permit insurance companies to defer and amortize these costs.

Hedged items

corporate bonds, loans payable, bonds payable, insurance

nated bonds, foreign currency-denominated loans, foreign ans payable, foreign currency-denominated bonds payable inated bonds, foreign currency-denominated term deposits, nated stocks (forecasted transaction)

inated bonds

inated bonds

currency-denominated stocks (forecasted transaction)

17. Financial Instruments and Others

(1) Financial Instruments

a) Policies in Utilizing Financial Instruments

In an effort to manage investment assets in a manner appropriate to liabilities, which arise from the insurance policies underwritten, DL engages in asset liability management, or ALM, which considers the long-term balance between assets and liabilities to ensure stable returns. With this strategy, DL holds fixed income investments, including bonds and loans, as the core of its asset portfolio. While placing its financial soundness first, DL also holds stocks and foreign securities within its tolerable risk to enhance its profitability and facilitate diversification of investment risks.

DL uses derivatives primarily to hedge market risks associated with its existing asset portfolio and supplement its investment objectives, taking into account the exposure of underlying assets.

With respect to financing, DL has raised capital directly from the capital markets by issuing subordinated bonds as well as indirectly from banks in order to strengthen its capital base. To avoid impact from interest rate fluctuations, DL utilizes derivative transactions in hedging some of such financial liabilities and adopts hedge accounting.

b) Financial Instruments Used and Their Risks

Securities included in financial assets of DL, mainly stocks and bonds, are categorized by its investment objectives such as held-to-maturity securities, policy-reserve-matching securities and available-for-sale securities. Those securities are exposed to market fluctuation risk, credit risk and interest rate risk and some of the securities denominated in foreign currency are exposed to foreign currency risk. Also, loans are exposed to credit risk arising from the defaults of obligors.

DL might be exposed to liquidity risk in certain circumstances in which it cannot make timely payments of principal, interest or other amounts due to unpredictable cash outflows or is forced to raise capital with interest rates substantially higher than usual. Also, some of its loans payable and bonds payable which are floating interest rate based and denominated in foreign currency are exposed to interest rate risk and foreign currency risk.

DL utilizes i) interest rate swaps to hedge interest rate risk associated with certain of its loans receivable and payable. ii) equity forward contracts to hedge market fluctuation risks associated with domestic stocks, and iii) foreign currency forward contracts, currency options and foreign currency swaps to hedge foreign currency risks associated with certain foreign currency-denominated bonds, foreign currency-denominated short-term deposits and foreign currencydenominated debts, etc. and adopt hedge accounting.

In addition, DL utilizes iv)interest rate swaps to hedge interest rate risk associated with certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (JICPA Industry Audit Committee Report No. 26).

In applying the hedge accounting, in order to fulfill requirements stipulated in the"Accounting standards for financial instruments" (ASBJ Statement No. 10), DL has established investment policy and procedure guidelines and clarified the transactions to be hedged, the risk of underlying assets to be hedged and derivative instruments to be used, and conducted pre- and post-effectiveness tests of the transactions.

c) Risk Management

The risk management system of DL is as follows:

i) Market Risk Management

Under the internal investment policy and market risk management policy. DL manages market risk by conducting mid- to long-term asset allocation in a manner appropriate to its liabilities. Therefore, it categorizes its portfolio into sub-groups, based on their investment purpose, and manages them taking into account each of their risk characteristics.

(a) Interest rate risk

DL keeps track of interest rates and durations of its assets and liabilities, monitors its internal analyses on duration gap and interest rate sensitivity, and periodically reports its findings to the board of directors, etc.

(b) Currency risk

DL keeps track of currency composition of its financial assets and liabilities, conducts sensitivity analyses, and periodically reports its findings to the board of directors, etc.

(c) Fluctuation in market values

DL defines risk management policies and management procedures for each component of its overall portfolio, including securities and specific risk management procedures, based on the risk characteristics of the categories, and set and manages upper limits of each asset balance and asset allocation weight.

Such management conditions are periodically reported by its risk management sections to the board of directors, etc

(d) Derivative transactions

For derivative transactions, DL has established internal check system by segregating i) executing department, ii) the department which engages in assessment of hedge effectiveness, and iii) the back-office. Additionally, in order to limit speculative use of derivatives, DL has put restrictions on utilization purpose, such as hedging, and establishes position limits for each asset class.

ii) Credit Risk Management

In accordance with the internal investment policy and credit risk management procedure guidelines, DL has established a credit management system related to loans, such as preliminary reviews on individual transactions, credit limit setting, credit information management, internal credit rating, attachment of guarantees and collateral, and follow-ups on problem loans. For corporate bond investment, the credit section sets investment caps on individual issuers taking into account internal credit ratings and other factors. Excessive risk-taking is restricted since front offices make investment within those caps. Policies and framework for large-lot borrowers have been formulated in order to prevent credit concentration by monitoring compliance, etc. That credit management has been conducted by the credit and risk management sections, and has been periodically reported to the board of directors, etc. Additionally, the internal audit section has also checked credit management status. Credit risk of security issuers and counterparty risk with respect to derivative transactions are managed by the credit section, which sets upper limits for each counterparty and financial instrument and periodically monitors credit information, and by the risk management section, which periodically calculates current exposures.

d) Supplementary Explanation for Fair Value of Financial Instruments As well as the values based on market prices, fair value of financial instruments includes values which are reasonably calculated in case market prices do not exist. As the calculation of those values adopts certain assumptions, those values may vary in case different assumptions are applied.

(2) Fair Values of Financial Instruments

The carrying amount on the balance sheet, fair value and differences between carrying amount and fair value as of March 31, 2020 were as follows. The following tables do not include financial instruments whose fair value is extremely difficult to recognize. (Please refer to (Note 2))

| As of March 31, 2020 | Carrying amount | Fair value | Gains (Losses) | Carrying amount | Fair value | Gains (Losses) |
|---|--------------------|---------------------|-------------------|-----------------|-----------------------|-------------------|
| | | (Unit: million yen) | | (Ui | nit: million US dolla | ars) |
| (1) Cash and deposits | 543,121 | 543,121 | - | 4,990 | 4,990 | - |
| (2) Call loans | 513,800 | 513,800 | - | 4,721 | 4,721 | - |
| (3) Monetary claims bought | 221,147 | 221,147 | - | 2,032 | 2,032 | - |
| (4) Money held in trust | 34,274 | 34,274 | - | 314 | 314 | - |
| (5) Securities | | | | | | |
| a. Trading securities | 655,151 | 655,151 | - | 6,019 | 6,019 | - |
| b. Held-to-maturity bonds | 46,919 | 49,337 | 2,417 | 431 | 453 | 22 |
| c. Policy-reserve-matching bonds | 12,210,408 | 14,973,288 | 2,762,880 | 112,197 | 137,584 | 25,387 |
| d. Stocks of subsidiaries and affiliate companies | 343 | 241 | (101) | 3 | 2 | (0) |
| e. Available-for-sale securities | 17,138,986 | 17,138,986 | - | 157,484 | 157,484 | - |
| (6) Loans | 2,542,025 | | | 23,357 | | |
| Reserve for possible loan losses (*1) | (179) | | | (1) | | |
| | 2,541,846 | 2,596,424 | 54,578 | 23,356 | 23,857 | 501 |
| Total assets | 33,905,998 | 36,725,772 | 2,819,774 | 311,550 | 337,460 | 25,909 |
| (1) Bonds payable | 476,277 | 484,388 | 8,111 | 4,376 | 4,450 | 74 |
| (2) Payable under repurchase agreement | 841,166 | 841,166 | - | 7,729 | 7,729 | - |
| (3) Long-term borrowing | 283,000 | 275,824 | (7,175) | 2,600 | 2,534 | (65) |
| Total liabilities | 1,600,443 | 1,601,379 | 936 | 14,705 | 14,714 | 8 |
| Derivative transactions (* 2) | | | | | | |
| a. Hedge accounting not applied | 92,134 | 92,134 | - | 846 | 846 | - |
| b. Hedge accounting applied | 69,143 | 67,602 | (1,540) | 635 | 621 | (14) |

| Total derivative transactions | 161,277 | 159,737 |
|--|-----------------|---------------|
| (*1) Excluding general reserves for possible loa | an losses and s | pecific reser |

_

(*2) Credits/debts from derivative transactions are presented on a net basis. Figures in [] are net debts.

c reserves for possible loan losses related to loans

1 481

1 467

(1540)

(14)

(Note 1) Notes to Methods for Calculating Fair Value of Financial Instruments, Securities and Derivative Transactions

Assets

(a) Cash and deposits

Since deposits are close to maturity or have no maturity and their fair value is close to the carrying amounts, fair value is based on the carrying amount.

(b) Call loans

Since all call loans are close to the due date and their fair value is close to their carrying amounts, fair value of call loans is based on their carrying amount.

(c) Monetary claims bought

The fair value of monetary claims bought is based on the reasonably calculated price.

(d) Money held in trust

The fair value of stocks is based on the price on stock exchanges and that of bonds is based on the price on bond markets or price presented by counterparty financial institutions. The fair value of mutual funds is based on unit price.

(e) Securities

The fair value of stocks is based on the price on stock exchanges and that of bonds is based on the price on bond markets or price presented by counterparty financial institutions. The fair value of mutual funds is based on unit price. As for ownership stakes in partnerships, the amount equivalent to partnership interest in fair value of the partnership assets is recorded as fair value of the stake in the partnership.

(f) Loans

The fair value of loans is calculated by discounting future cash flows of the subject loan, using interest rates corresponding to the internal credit rating and remaining period which are assumed to be applied to new loans to the subject borrower

Additionally, for risk-monitored loans, reserve for possible loan losses is calculated based on the present value of estimated future cash flows or the amount deemed recoverable from collateral and guarantees and the fair value is close to the carrying amount on the balance sheet minus reserve for possible loan losses at the end of the fiscal year. Therefore, that amount (the carrying amount on the balance sheet minus reserve for possible loan losses) is recorded as fair value of risk-monitored loans.

Also, loans without a due date because of their characteristics that their exposure is limited to the amount of their collaterals are deemed to have fair value close to book value, taking into account estimated repayment period and interest rates. Therefore, their book value is recorded as the fair value.

Liabilities

(a) Bonds pavable

The fair value of bonds is based on the price on the bond market.

(b) Payables under repurchase agreement

Since payables under repurchase agreements are close to the due date and their fair value is close to their carrying amounts, fair value of payables under repurchase agreements is based on their carrying amount.

(c) Long-term borrowings

The fair value of long-term borrowings is calculated by discounting future cash flows, using interest rates corresponding to internal credit rating and remaining periods which are assumed to be applied to new borrowings.

Derivative Transactions

The breakdown of derivative transactions is a) currency-related transactions; b) interest-related transactions; c) stock-related transactions; and d) bond-related transactions, etc. The fair value of the instruments is based on the prices on derivatives markets and the prices quoted from financial institutions, etc.

(Note 2) Financial instruments whose fair value is extremely difficult to recognize were as follows and are not included in the fair value of e) Securities in (Note 1) As of March 31, 2020

- 1. Unlisted domestic stocks (*1)(*2)
- 2. Unlisted foreign stocks (*1)(*2)
- 3. Other foreign securities (*1)(*2)
- 4. Other securities (*1)(*2)

Total

(*1) These securities cannot be assigned a market value because of the unavailability of tradable markets, and they are excluded from the disclosure of fair value.

(*2) DL recorded impairment charges of ¥500 million (US\$4 million) for the fiscal year ended March 31, 2020.

18. Real Estate for Rent

DL owns a number of commercial buildings, including land, for rent in various locations, including Tokyo. Net rental income from such real estate for rent for the fiscal year ended March 31, 2020 was ¥36,821 million (US\$338 million). The rental income was included in investment income and the rental expense was included in investment expenses. DL recorded losses on sale of ¥7,386 million (US\$67 million) and impairment loss of ¥2,481 million (US\$22 million) on rental real estate as extraordinary losses for the fiscal year ended March 31, 2020.

The carrying amount, net change during the year and the fair value of such rental real estate were as follows:

Carrying amount

Beginning balance

Net change for the year

| Ending balance | | |
|----------------|--|--|
| Fair value | | |

(*1) The carrying amount of rental real estate on the balance sheet was acquisition costs net of accumulated depreciation and impairments

(*2) Net change in the carrying amount included cost of acquisition of the real estate of ¥29,412 million (US\$270 million), sale of the real estate of ¥45,125 million (US\$414 million), depreciation expense of ¥13,049 million (US\$119 million) and impairment loss of ¥2,481 million (US\$22 million).

(*3) DL calculates the fair value of the majority of the rental real estate based on real estate appraisal standards and assessment by an independent appraiser, and others based on internal but reasonable estimates.

19. Securities Lending

Securities lent under lending agreements are included in the balance sheet. The total balance of securities lent as of March 31, 2020 was ¥2,195,099 million (US\$20,169 million).

| Carryin | ig amount |
|---------------------|----------------------------|
| (Unit: million yen) | (Unit: million US dollars) |
| 48,917 | 449 |
| 26,202 | 240 |
| 23 | 0 |
| 156,834 | 1,441 |
| 231,977 | 2,131 |

(Unit: million US dollars)

| 814,908 | 7,487 |
|-----------|-------|
| (26,707) | (245) |
| 788,201 | 7,242 |
| 1,040,527 | 9,561 |

⁽Unit: million yen)

20. Problem Loans

As of March 31, 2020, the total amounts of credits to bankrupt borrowers, delinquent loans, loans past due for three months or more, and restructured loans were as follows:

| | (Unit: million yen) | (Unit: million US dollars) |
|--|---------------------|----------------------------|
| Credits to bankrupt borrowers (*1) | 79 | 0 |
| Delinquent loans (*2) | 2,936 | 26 |
| Loans past due for three months or more (*3) | - | - |
| Restructured loans (*4) | - | - |
| Total | 3,015 | 27 |

(*1) Credits to bankrupt borrowers represent non-accrual loans, excluding the balances already written off, which meet the conditions prescribed in Article 96, Paragraph 1, Item 3, (a) to (e) or Item 4 of the Order for Enforcement of the Corporation Tax Act (Cabinet Order 97, 1965). Interest accruals of such loans are suspended since the principal of or interest on such loans is unlikely to be collected.

- (*2) Delinquent loans are credits that are delinquent other than credits to bankrupt borrowers and loans for which interest payments have been suspended to assist and support the borrowers in the restructuring of their businesses.
- (*3) Loans past due for three months or more are loans for which interest or principal payments are delinquent for three months or more under the terms of the loans excluding those classified as credits to bankrupt borrowers or delinquent loans.
- (*4) Restructured loans are loans for which certain concessions favorable to borrowers, such as interest reductions or exemptions, postponement of principal or interest payments, release from repayment or other agreements have been negotiated for the purpose of assisting and supporting the borrowers in the restructuring of their businesses. This category excludes loans classified as credits to bankrupt borrowers, delinquent loans, and loans past due for three months or more.
 - As a result of the direct write-off of loans described in Note 7, the decreases in credits to bankrupt borrowers and delinquent loans were as follows:

| | (Unit: million yen) | (Unit: million US dollars) |
|-------------------------------|---------------------|----------------------------|
| Credits to bankrupt borrowers | 1 | 0 |
| Delinquent loans | - | - |

21. Assets and Liabilities Held in Separate Accounts

The total amount of assets held in separate accounts defined in Article 118, Paragraph 1 of the Insurance Business Act as of March 31, 2020, was ¥1,362,925million (US\$12,523 million). Separate account liabilities were the same amount as the separate account assets.

22. Receivables from and Payables to Subsidiaries and Affiliated Companies

The total amounts of receivables from and payables to subsidiaries and affiliated companies as of March 31, 2020, were ¥46,325 million (US\$425 million) and ¥4,840 million (US\$44 million), respectively.

23. Deferred Tax Accounting

(1) Major components of deferred tax assets and liabilities as of March 31, 2020

| | (Unit: million yen) | (Unit: million US dollars) |
|--|---------------------|----------------------------|
| Deferred tax assets: | | |
| Policy reserves and others | 467,643 | 4,297 |
| Reserve for employees' retirement benefits | 135,169 | 1,242 |
| Reserve for price fluctuations | 60,154 | 552 |
| Losses on valuation of securities | 16,240 | 149 |
| Impairment losses | 8,186 | 75 |
| Others | 17,721 | 162 |
| Subtotal | 705,115 | 6,479 |
| Valuation allowances | (12,513) | (114) |
| Total | 692,601 | 6,364 |
| Deferred tax liabilities: | | |
| Net unrealized gains on securities, net of tax | (735,495) | (6,758) |
| Reserve for tax basis adjustments of real estate | (10,425) | (95) |
| Accrued dividend receivables | (8,468) | (77) |
| Others | (17,797) | (163) |
| Total | (772,186) | (7,095) |
| Net deferred tax liabilities | (79,585) | (731) |

(2) The principal reasons for the difference between the statutory effective tax rate and actual effective tax rate after considering deferred taxes as of March 31, 2020 The difference between the statutoy effective tax rate and actual effective tax rate after considering deferred taxes was 5% or less than satatutory effective tax rate, therefore the principle reason of the diferrece is omitted.

24. Contingent Liabilities

Guarantee for debt obligations of a separate company wer

Dai-ichi Life Holdings, Inc.

25. Changes in Reserve for Policyholder Dividends

Changes in reserve for policyholder dividends were as follo

Balance at the beginning of the fiscal year Dividends paid during the fiscal year Interest accrual during the fiscal year Provision for reserve for policyholder dividends Balance at the end of the fiscal year

26. Stocks of Subsidiaries and Affiliated Companies

The amount of stocks of subsidiaries and affiliated companies of DL held as of March 31, 2020 was ¥105,081million (US\$965 million).

27. Organization Change Surplus

As of March 31, 2020, the amount of organizational change surplus stipulated in Article 91 of the Insurance Business Act was ¥117,776 million (US\$1,082 million).

| (Unit: million yen) | (Unit: million US dollars) | | |
|---------------------|----------------------------|--|--|
| 467,643 | 4,297 | | |
| 135,169 | 1,242 | | |
| 60,154 | 552 | | |
| 16,240 | 149 | | |
| 8,186 | 75 | | |
| 17,721 | 162 | | |
| 705,115 | 6,479 | | |
| (12,513) | (114) | | |
| 692,601 | 6,364 | | |
| | | | |
| | | | |

| re as follows: | |
|---------------------|----------------------------|
| (Unit: million yen) | (Unit: million US dollars) |
| 250,002 | 2,297 |
| | |
| 0.000 | |
| OWS: | |
| (Unit: million yen) | (Unit: million US dollars) |
| 398,178 | 3,658 |
| 89,181 | 819 |
| 8,245 | 75 |
| 82,500 | 758 |
| 399,742 | 3,673 |

28. Assets Pledged as Collateral / Secured Liabilities

The amounts of assets pledged as collateral were as follows:

| | (Unit: million yen) | (Unit: million US dollars) |
|------------------------------|---------------------|----------------------------|
| Securities | 889,370 | 8,172 |
| Cash and deposits | 86 | 0 |
| Aseets pledged as collateral | 889,457 | 8,172 |

| | (Unit: million yen) | (Unit: million US dollars) |
|--------------------------------------|---------------------|----------------------------|
| Payables under repurchase agreements | 841,166 | 7,729 |

"Securities" mentioned above included ¥779,688 million (US\$7,164 million) of Securities which were sold under repurchase agreements, as of March 31, 2020

29. Reinsurance

The amount of reserves for outstanding claims for reinsured parts defined in Article 71, Paragraph 1 of the Ordinance for Enforcement of the Insurance Business Act, which is referred to in Article 73, Paragraph 3 of the Ordinance (hereinafter "reserves for outstanding claims reinsured"), was ¥34 million (US\$0 million) The amount of policy reserves provided for reinsured parts defined in Article 71, Paragraph 1 of the Ordinance (hereinafter"policy reserves reinsured") was ¥296,731million (US\$2.726 million).

30. Net Assets per Share

The amount of net assets per share of DL as of March 31, 2020 was ¥424,984,643.02 (US\$3,905,032.10).

31. Employees' Retirement Benefits

(1) Overview of Employees' Retirement Benefit Plan

As a defined benefit plan for its sales representatives, DL has established and maintained a benefit plan consisting of retirement lump sum grants and company administered pension.

For its administrative personnel, DL has established and maintained a benefit plan consisting of defined benefit corporate pension and retirement lump sum grants as a defined benefit plan and defined contribution pension as a defined contribution plan.

(2) Defined Benefit Plans

a) Reconciliations of beginning and ending balances of projected benefit obligations

| | | (Unit: million yen) | (Unit: million US dollars) |
|----|---|---------------------|----------------------------|
| a. | Beginning balance of the projected benefit obligations | 691,309 | 6,352 |
| b. | Service cost | 27,128 | 249 |
| C. | Interest cost | 2,071 | 19 |
| d. | Accruals of actuarial (gains) and losses | (1,933) | (17) |
| e. | Payment of retirement benefits | (32,286) | (296) |
| f | Accruals of past service cost | (958) | (8) |
| g. | Others | (1,073) | (9) |
| h. | Ending balance of the projected benefit obligation (a + b + c + d + e + f + g) | 684,256 | 6,287 |

b) Reconciliations of beginning and ending balances of per

- a. Beginning balance of pension assets
- b. Estimated return on assets
- c. Accruals of actuarial (gains) and losses
- d. Contribution from the employer
- e. Payment of retirement benefits
- Ending balance of pension assets (a + b + c + d + e)

c) Reconciliations of year-end balance of projected benefit obligations and pension assets, and net defined benefit liabilities and assets that have been recorded in the balance sheet

a. Projected benefit obligation of funded pensions

- b. Pension assets
- C. Subtotal (a + b)
- d. Projected benefit obligation for unfunded pensions
- e. Unrecognized actuarial differences
- f. Unrecognized past service cost
- g. Net of assets and liabilities recorded in the balance sheet (c + d + e + f)

d) Amount of the components of retirement benefit expense

- a. Service cost
- b. Interest cost
- c. Expected return on assets
- d. Amortization of unrecognized actuarial differences
- e. Others
- f. Retirement benefit expenses for defined benefit plans (a + b + c + d + e)

e) Pension assets Ratios of the major assets to the total pension assets were as follows:

Stocks

Asset under joint management

Bonds

Life insurance general account

Others

Total

The proportion of retirement benefit trust to total pension assets that has been set for the retirement lump sum grants as of March 31, 2020 was 51%.

- f) The method of setting the expected long-term rate of return on pension assets assets at present and in future.
- g) Calculation basis of actuarial gains and losses Major assumptions of basis of actuarial calculation as of March 31, 2020 were as follows:

Discount rate

- Expected long-term rate of return
- Defined benefit corporate pension

Employee pension trust

(3) Defined Contribution Plans

| ension assets | |
|---------------------|----------------------------|
| (Unit: million yen) | (Unit: million US dollars) |
| 278,033 | 2,554 |
| 1,822 | 16 |
| (22,647) | (208) |
| 6,621 | 60 |
| (10,709) | (98) |
| 253,121 | 2,325 |

| (Unit: million yen) | (Unit: million US dollars) |
|---------------------|----------------------------|
| 366,827 | 3,370 |
| (253,121) | (2,325) |
| 113,705 | 1,044 |
| 317,429 | 2,916 |
| (34,089) | (313) |
| 958 | 8 |
| 398,004 | 3,657 |

| ISES | |
|---------------------|----------------------------|
| (Unit: million yen) | (Unit: million US dollars) |
| 27,128 | 249 |
| 2,071 | 19 |
| (1,822) | (16) |
| (857) | (7) |
| 190 | 1 |
| 26,709 | 245 |

| | 53% |
|---|-----|
| | 26% |
| | 9% |
| | 4% |
| | 8% |
| 1 | 00% |

To determine the expected long-term rate of return on pension assets, DL has taken into account the allocation of pension assets at present and in future, and long-term rate of return on a variety of assets that make up the pension

0.30%

1.40% 0.00%

Required amount of contribution to defined contribution plans for the fiscal year ended March 31, 2020 was ¥1,533

million (US\$14 million).

32. Securities Borrowing

Of securities borrowed under borrowing agreements, the market value of the securities which can be sold or pledged as collateral but were not sold nor pledged as of March 31, 2020 was ¥ 100,034 million (US\$919 million), among which none of the securities were pledged as collateral.

33. Commitment Line

As of March 31, 2020, there were unused commitment line agreements under which DL was the lender of ¥86,356 million (US\$793 million).

34. Subordinated Debt

As of March 31, 2020, other liabilities included subordinated debt of ¥283,000 million (US\$2,600 million), whose repayment is subordinated to other obligations.

35. Subordinated Bonds

As of March 31, 2020, bonds payable included foreign currency-denominated subordinated bonds of ¥476,277 million (US\$4,376 million), whose repayment is subordinated to other obligations.

36. Obligations to the Life Insurance Policyholders Protection Corporation of Japan

The estimated future obligations to the Life Insurance Policyholders Protection Corporation of Japan under Article 259 of the Insurance Business Act as of March 31, 2020 were ¥45,077 million (US\$414 million). These obligations will be recognized as operating expenses in the period in which they are paid.

II. NOTES TO THE STATEMENT OF EARNINGS FOR THE FISCAL YEAR ENDED MARCH 31, 2020

1. Revenues and Expenses from Transactions with Subsidiaries and Affiliated Companies The total amounts of revenues and expenses from transactions with subsidiaries and affiliated companies were ¥5,828 million (US\$53 million) and ¥19,035 million (US\$174 million), respectively.

2. Gains/Losses on Sale of Securities, Losses on Valuation of Securities

Gains on sale of securities included gains on sale of domestic bonds, domestic stocks, foreign securities and other securities of ¥72,896 million (US\$669 million), ¥68,198 million (US\$626 million), ¥80,868 million (US\$743 million) and ¥1,276 million (US\$11 million), respectively.

Losses on sale of securities included losses on sales of domestic bonds, domestic stocks, foreign securities and other securities of ¥419 million (US\$3 million), ¥13,969 million (US\$128 million), ¥56,018 million (US\$514 million) and ¥2,353 million (US\$21 million), respectively.

Losses on valuation of securities included losses on valuation of domestic stocks and foreign securities of ¥36,441 million (US\$334 million) and ¥20,712 million (US\$190 million), respectively.

3. Reinsurance

In calculating the reversal of reserves for outstanding claims, a provision for reserves for outstanding claims reinsured of ¥7 million (US\$ 0 million) was added. In calculating the reversal of policy reserves, a provision for reserves for policy reserves reinsured of ¥198,076 million (US\$1,820 million) was added.

4. Gains/Losses on Money Held in Trust

Losses on money held in trust included losses on valuation of securities of ¥2,355 million (US\$21 million).

5. Derivative Transaction Gains/Losses

Derivative transaction gains included gains on valuation of ¥68,837 million (US\$632 million).

6. Net Income per Share

Net income per share for the fiscal year ended March 31, 2020 was ¥21,444.849.60 (US\$197,049.06). Diluted net income per share for the same period is not presented because there were no existing diluted shares.

7. Impairment Losses on Fixed Assets

Details of impairment losses on fixed assets for the fiscal year ended March 31, 2020 were as follows: (1) Method of Grouping Assets

Real estate and other assets used for insurance business purposes are recognized as one asset group. Each property for rent and property not in use, which is not used for insurance business purposes, is deemed to be an independent asset group.

(2) Background for Recognition of Impairment Losses

As a result of significant declines in profitability or market value of some asset groups, DL wrote down the book value of these assets to the recoverable value, and reported such write-off as impairment losses in extraordinary losses.

(3) Breakdown of Impairment Losses

Impairment losses by asset group for the fiscal year ended March 31, 2020 were as follows:

| Asset Group | Place | Number - | | | Impairmer | nt Losses | | |
|------------------------|---|----------|-------|-----------------|-----------|-----------|---------------|---------|
| Asset Gloup | Flace | Number - | Land | Buildings | Total | Land | Buildings | Total |
| | | | (U | nit: million ye | n) | (Unit: | million US do | ollars) |
| Real estate for rent | Morioka city, Iwate Prefecture | 1 | 29 | 35 | 64 | 0 | 0 | 0 |
| Real Estate not in use | Nishinomiya city, Hyogo Prefecture and others | 22 | 2,238 | 1,253 | 3,491 | 20 | 11 | 32 |
| Total | | 23 | 2,267 | 1,288 | 3,556 | 20 | 11 | 32 |
| | , . | | , | , | -, - | | | |

(4) Calculation of Recoverable Value

Value in use or net sale value is used as the recoverable value of real estate for rent, and net sale value is used as the recoverable value of real estate not in use. A discount rate of 2.22% for the fiscal year ended March 31, 2020 was applied for discounting future cash flows in the calculation of value in use. Estimated disposal value, appraisal value based on real estate appraisal standards, or appraisal value based on publicly assessed land value for tax purposes is used as the net sale value.

1. Scope of Cash and Cash Equivalents

Cash and cash equivalents in the statement of cash flows consists of cash on hand, demand deposits and short-term investments with a maturity of three months or less from the date of acquisition, which are readily convertible into cash and have an insignificant risk of changes in value.

2. Reconciliation of Cash and Cash Equivalents to Balance Sheet Accounts

Details of reconciliation of cash and cash equivalents to balance sheet accounts were as follows:

| | As of March 31, | | |
|---------------------------|---------------------|-------------------------------|--|
| | 2020 | 2020 | |
| | (Unit: million yen) | (Unit: million US dollars) | |
| Cash and deposits | 543,121 | 4,990 | |
| Call loans | 513,800 | 4,721 | |
| Cash and cash equivalents | 1,056,921 | 9,711 | |

V. NOTES TO THE STATEMENT OF CHANGES IN NET ASSETS FOR THE FISCAL YEAR **ENDED MARCH 31, 2020**

1. Number of Shares Outstanding

| | At the beginning of the fiscal year | Increase during the fiscal year | Decrease during the fiscal year | At the end of the fiscal year |
|--------------|-------------------------------------|---------------------------------|------------------------------------|----------------------------------|
| Common Stock | 6,000 | - | - | 6,000 |

2. Dividends on Common Stock

(1) Dividends paid during the fiscal year ended March 31, 2020

| (1) | Dividends paid during the lise | a year ended March 31, 2020 |
|-----|--------------------------------------|---|
| | Date of resolution | June 18, 2019 (at the Annual General Meeting of Shareholders) |
| | Type of shares | Common stock |
| | Total dividends | ¥137,148 million (US\$1,260 million) |
| | Dividends per share | ¥22,858,000 (US\$210,033) |
| | Record date | March 31, 2019 |
| | Effective date | June 19, 2019 |
| | Dividend resource | Retained earnings |
| | Date of resolution | June 18, 2019 (at the Annual General Meeting of Shareholders) |
| | Type of shares | Common stock |
| | Total dividends | ¥49,999 million (US\$459 million) |
| | Dividends per share | ¥8,333,300 (US\$76,571) |
| | Record date | March 31, 2019 |
| | Effective date | June 19, 2019 |
| | Dividend resource | Capital surplus |
| (2) | Dividends in kind | |
| | Date of resolution | August 20, 2019 (at the Extraordinary Meeting of Shareholders)(*) |
| | Type of shares | Common stock |
| | Type of the distributed assets | Securities |
| | Book value of the distributed assets | ¥1 (US\$0) |
| | Record date | - |
| | Effective date | September 13, 2019 |
| | Dividend resource | Retained earnings |
| | | |

(*)At the Extraordinary Meeting of Shareholders on August 20, 2019, DL decided to transfer its securities to Dai-ichi life Holdings, Inc. as a qualified dividend in kind, and carried it out on September 13, 2019.

(3) Dividends, the record date of which was March 31, 2020, to be paid out in the year ending March 31, 2021

| Date of resolution | June 17, 2020 (at the Annual General Meeting of Shareholders) |
|---------------------|---|
| Type of shares | Common stock |
| Total dividends | ¥101,079 million (US\$928 million) |
| Dividends per share | ¥16,846,500 (US\$154,796) |
| Record date | March 31, 2020 |
| Effective date | June 18, 2020 |
| Dividend resource | Retained earnings |

To the Board of Directors of The Dai-ichi Life Insurance Company, Limited:

Opinion

("the Company"), which comprise the balance sheet as at March 31, 2020, and the statement of earnings, the statement of cash flows and the statement of changes in net assets for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at March 31, 2020, and its financial performance and cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Basis for Opinion

responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Audit and Supervisory Board Members and the Audit and **Supervisory Board for the Financial Statements**

with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

the directors' performance of their duties including the design, implementation and maintenance of the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the

- We have audited the accompanying financial statements of The Dai-ichi Life Insurance Company, Limited
- We conducted our audit in accordance with auditing standards generally accepted in Japan. Our
- Management is responsible for the preparation and fair presentation of the financial statements in accordance
- In preparing the financial statements, management is responsible for assessing the Company's ability to
- Audit and Supervisory Board Members and the Audit and Supervisory Board are responsible for overseeing
- Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free
- As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise

effectiveness of the Company's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the financial statements are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with Audit and Supervisory Board Members and the Audit and Supervisory Board regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Convenience Translation

The U.S. dollar amounts in the accompanying financial statements with respect to the year ended March 31, 2020 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note I to the financial statements.

Interest required to be disclosed by the Certified Public Accountants Act of Japan

We do not have any interest in the Company which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Yutaka Terasawa Designated Engagement Partner Certified Public Accountant

Takanobu Miwa **Designated Engagement Partner** Certified Public Accountant

Kenji Seki Designated Engagement Partner Certified Public Accountant

KPMG AZSA LLC Tokyo Office, Japan August 7, 2020

Notes to the Reader of Independent Auditor's Report:

Company and KPMG AZSA LLC.

This is a copy of the Independent Auditor's Report and the original copies are kept separately by the

Solvency Margin Ratio

(1) Dai-ichi Life Holdings, Inc.

Consolidated Solvency Margin Ratio

| | | | (Unit: million yen) |
|---|---------------------|----------------------|----------------------|
| | | As of March 31, 2019 | As of March 31, 2020 |
| otal solvency margin (A) | | 7,334,485 | 7,446,612 |
| Common stock, etc. (*1) | | 1,314,711 | 1,226,073 |
| Reserve for price fluctuations | | 218,259 | 240,796 |
| Contingency reserve | | 730,962 | 693,191 |
| Catastrophe loss reserve | | _ | _ |
| General reserve for possible loan lo | sses | 100 | 125 |
| (Net unrealized gains (losses) on se (before tax) and deferred hedge gai (losses) (before tax)) × 90% (*2) | | 2,639,363 | 2,826,140 |
| Net unrealized gains (losses) on rea × 85% (*2) | | 199,850 | 243,896 |
| Sum of unrecognized actuarial diffe and unrecognized past service cost | | (15,103) | (37,746) |
| Policy reserves in excess of surrence values | der | 2,334,583 | 2,270,703 |
| Qualifying subordinated debt | | 844,277 | 909,277 |
| Excluded portion of policy reserves excess of surrender values and qua subordinated debt | | (728,756) | (762,096) |
| Excluded items | | (265,089) | (241,174) |
| Others | | 61,326 | 77,427 |
| otal risk $\sqrt{(\sqrt{R_1^2+R_5^2}+R_8+R_9)^2+(R_2+R_3+R_7)^2}$ | +R4+R6(B) | 1,686,480 | 1,684,405 |
| Insurance risk | R ₁ | 123,221 | 132,429 |
| General insurance risk | R ₅ | 5,906 | 4,893 |
| Catastrophe risk | R ₆ | 1,592 | 1,463 |
| 3rd sector insurance risk | R ₈ | 194,479 | 192,382 |
| Small amount and short-term insurance risk | R ₉ | _ | _ |
| Assumed investment yield risk | R ₂ | 261,882 | 245,702 |
| Guaranteed minimum benefit risk | R ₇ (*3) | 72,822 | 70,664 |
| Investment risk | R ₃ | 1,280,399 | 1,295,296 |
| Business risk | R ₄ | 38,806 | 38,856 |
| Solvency margin ratio (A) (1⁄2)×(B) ×100 | | 869.7% | 884.1% |

*1: Expected disbursements of capital to outside the Company and accumulated other comprehensive income, etc. are excluded.

*2: Multiplied by 100% if losses.

*3: Calculated by standard method.

Note: The above figures are calculated based on Article 210-11-3 and 210-11-4 of the Enforcement Regulations of Insurance Business Act, and Notification of the Financial Services Agency No. 23, 2011.

(2) The Dai-ichi Life Insurance Company, Limited Solvency Margin Ratio

| | As of March 31, 2019 | As of March 31, 2020 |
|---|----------------------|----------------------|
| Total solvency margin (A) | 6,397,977 | 6,251,174 |
| Total risk (B) | 1,318,040 | 1,270,019 |
| Solvency margin ratio $\frac{(A)}{(1/2)\times(B)} \times 100$ | 970.8% | 984.4% |

Note: The figures are calculated based on Articles 86, 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No. 50, Ministry of Finance, 1996.

Consolidated Solvency Margin Ratio

| | As of March 31, 2019 | As of March 31, 2020 |
|--|----------------------|----------------------|
| Total solvency margin (A) | 6,318,688 | 6,121,744 |
| Total risk (B) | 1,296,925 | 1,238,988 |
| Solvency margin ratio $\frac{(A)}{(1/2)^{\times}(B)} \times 100$ | 974.4% | 988.1% |

Note: The figures are calculated based on Article 86-2 and 88 of the Enforcement Regulations of Insurance Business Act, and Notification of the Financial Services Agency No. 23, 2011.

(3) The Dai-ichi Frontier Life Insurance Co., Ltd.

Solvency Margin Ratio

| | | As of Moreh 21, 2020 |
|---|----------------------|----------------------|
| | As of March 31, 2019 | As of March 31, 2020 |
| Total solvency margin (A) | 520,279 | 476,465 |
| Total risk (B) | 205,244 | 197,263 |
| Solvency margin ratio $\frac{(A)}{(1/2)\times(B)} \times 100$ | 506.9% | 483.0% |

Note: The figures are calculated based on Articles 86, 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No. 50, Ministry of Finance, 1996.

(4) The Neo First Life Insurance Company, Limited Solvency Margin Ratio

| | As of March 31, 2019 | As of March 31, 2020 |
|---|----------------------|----------------------|
| Total solvency margin (A) | 29,541 | 9,388 |
| Total risk (B) | 1,884 | 3,013 |
| Solvency margin ratio $\frac{(A)}{(1/2)\times(B)} \times 100$ | 3,134.3% | 623.1% |

Note: The figures are calculated based on Articles 86, 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No. 50, Ministry of Finance, 1996.

(Unit: million yen)

(Unit: million yen)

(Unit: million yen)

(Unit: million yen)