(millions of ven except percentages)

# (Unofficial Translation) Summary of Financial Results for the Six Months Ended September 30, 2016

| 1. Sales Results   |             |  |                             | (millions of                         | f yen except percentages)                   |
|--|-------------|--|-----------------------------|--------------------------------------|---|
|  | Six month   | s ended / as of Septemb<br>Increase (decrease) as<br>% of March 31, 2016 | Increase (decrease) as % of | Year ended / as of<br>March 31, 2016 | Six months ended / as of September 30, 2015 |
| Annualized net premium of new policies (sum of group companies)      | 195,378     | -  | + 10.5%                     | 387,292                              | 176,834                                     |
| DL   | 77,767      | -  | + 22.9%                     | 140,645                              | 63,254                                      |
| Medical and survival benefits  | 23,418      | -  | (6.2%)                      | 51,249                               | 24,975                                      |
| Annualized net premium of policies in force (sum of group companies) | 3,372,291   | (0.7%)   | + 2.8%                      | 3,396,202                            | 3,280,309                                   |
| DL   | 2,085,732   | + 1.0%   | + 2.1%                      | 2,065,032                            | 2,043,450                                   |
| Medical and survival benefits  | 585,069     | + 1.5%   | + 3.4%                      | 576,556                              | 565,780                                     |
| Premium and other income (consolidated basis)                        | 2,270,663   | -  | (18.6%)                     | 5,586,000                            | 2,790,002                                   |
| DL   | 1,314,251   | -  | (6.6%)                      | 2,866,602                            | 1,407,132                                   |
| Individual insurance and annuities                                   | 934,190     | -  | + 3.0%                      | 1,923,189                            | 907,206                                     |
| Group insurance and annuities  | 363,863     | -  | (24.6%)                     | 908,513                              | 482,467                                     |
| Sum insured of policies in force (sum of DL, DFL and Neo First Life) | 128,883,629 | (2.0%)   | (3.5%)                      | 131,497,494                          | 133,599,583                                 |
| DL   | 122,076,933 | (2.1%)   | (4.3%)                      | 124,721,652                          | 127,554,110                                 |
| Amount of surrenders and lapses (sum of DL, DFL and Neo First Life)  | 2,383,135   | -  | (13.4%)                     | 5,288,048                            | 2,751,242                                   |
| DL   | 2,285,706   | -  | (12.4%)                     | 5,065,766                            | 2,608,448                                   |
| Surrender and lapse rate (sum of DL, DFL and Neo First Life)         | 1.81%       | -  | -                           | 3.87%                                | 2.02%                                       |
| DL   | 1.83%       | -  | -                           | 3.87%                                | 1.99%                                       |

Note: I. "group companies" represents The Dai-ichi Life Insurance Company, Limited ("DL"), The Dai-ichi Frontier Life Insurance Co., Ltd. ("DFL"), The Neo First Life Insurance Company, Limited ("Neo First Life"), Protective Life Corporation ("Protective Life"), TAL Dai-ichi Life Australia Pty Ltd ("TAL") and Dai-ichi Life Insurance Company of Vietnam, Limited ("Dai-ichi Life Vietnam").

2. The fiscal year of Protective Life and Dai-ichi Life Vietnam ends on December 31.

3. Figures of ANP of new policies and ANP of policies in force include Protective Life's non-life insurance premium and TAL's group insurance premium. The details are as follows: [Protective Life]

| Six months ended / as of September 30, 2015   | ANP of new policies : 16,107 million yen (including 4,302 million yen of non-life insurance premium).        |
|---|--|
|   | ANP of policies in force : 518,410 million yen (including 28,555 million yen of non-life insurance premium). |
| Year ended / as of March 31, 2016             | ANP of new policies : 35,685 million yen (including 8,931 million yen of non-life insurance premium).        |
|   | ANP of policies in force : 511,128 million yen (including 28,574 million yen of non-life insurance premium). |
| Six months ended / as of September 30, 2016   | ANP of new policies : 15,745 million yen (including 4,174 million yen of non-life insurance premium).        |
|   | ANP of policies in force : 446,292 million yen (including 24,245 million yen of non-life insurance premium). |
| [TAL]   |  |
| Six months ended / as of September 30, 2015   | ANP of new policies : 12,948 million yen (including 2,835 million yen of group insurance premium).           |
|   | ANP of policies in force : 195,800 million yen (including 113,911 million yen of group insurance premium).   |
| Year ended / as of March 31, 2016             | ANP of new policies : 49,484 million yen (including 29,484 million yen of group insurance premium).          |
|   | ANP of policies in force : 229,956 million yen (including 142,765 million yen of group insurance premium).   |
| Six months ended / as of September 30, 2016   | ANP of new policies : 8,183 million yen (including (1,415 million) yen of group insurance premium).          |
|   | ANP of policies in force : 200,130 million yen (including 118,676 million yen of group insurance premium).   |
| * TAL's ANP of new policies includes the impo | act of premium revision related to policies in force.  |
|   |  |

4. "Individual insurance and annuities" and "Group insurance and annuities" as a breakdown of "Premium and other income" do not include reinsurance premium.

5. Figures of "Sum insured of policies in force", "Amount of surrenders and lapses" and "Surrender and lapse rate" represent those for sums of individual insurance and annuities.

6. The amounts of surrenders and lapses are not offset by the amounts of lapses which are reinstated. The table above excludes cases where the sum insured is decreased or riders are surrendered for inforce policies.

#### 2. Assets

(JUL)

| (Consolidated Basis)  |                   |          |   |   |                         |                             |
|-----------------------|-------------------|----------|---|---|-------------------------|-----------------------------|
|                       |                   | A        | As of September 30, 201                       | 6   |                         |                             |
|                       |                   |          | Increase (decrease) as<br>% of March 31, 2016 | Increase (decrease) as % of<br>September 30, 2015 | As of<br>March 31, 2016 | As of<br>September 30, 2015 |
| Total assets          | (billions of yen) | 49,741.8 | (0.4%)  | (0.3%)  | 49,924.9                | 49,888.8                    |
| Adjusted net assets   | (billions of yen) | 10,396.1 | +1.6%   | +20.9%  | 10,227.9                | 8,597.6                     |
| Solvency margin ratio |                   | 852.7%   | +88.9 points                                  | +112.6 points                                     | 763.8%                  | 740.1%                      |

|  | As of September 30, 2016 |  | 6   | As of          | As of              |  |  |
|--|--------------------------|--|---|----------------|--------------------|--|--|
|  |                          | Increase (decrease) as % of March 31, 2016 | Increase (decrease) as % of<br>September 30, 2015 | March 31, 2016 | September 30, 2015 |  |  |
| Total assets (billions of year                   | ) 36,193.9               | +0.8%                                      | (0.5%)  | 35,894.9       | 36,370.1           |  |  |
| Adjusted net assets (billions of year            | 9,991.9                  | (0.8%)                                     | +18.5%  | 10,072.9       | 8,428.9            |  |  |
| (Adjusted net assets) / (general account assets) | 28.3%                    | -  | -   | 28.8%          | 23.9%              |  |  |
| Solvency margin ratio                            | 950.4%                   | +49.6 points                               | +88.6 points                                      | 900.8%         | 861.8%             |  |  |

#### 3. Fundamental Profit / Investment spread

|  | Six months ended September 30, 2016 |   |   | 37 1 1                       |  |
|--|-------------------------------------|---|---|------------------------------|--|
|  |                                     | Increase (decrease) compared<br>to September 30, 2015 | Increase (decrease) as % of<br>September 30, 2015 | Year ended<br>March 31, 2016 | Six months ended<br>September 30, 2015 |
| Fundamental profit (sum of group companies)            | 196,224                             | (71,184)  | (26.6%)   | 535,139                      | 267,408                                |
| Fundamental profit (sum of DL, DFL and Neo First Life) | 162,145                             | (74,531)  | (31.5%)   | 467,443                      | 236,676                                |
| Fundamental profit (DL)                                | 188,752                             | (42,604)  | (18.4%)   | 465,441                      | 231,357                                |
| Fundamental profit (DFL)                               | (23,812)                            | (32,861)  | -   | 9,138                        | 9,048                                  |
| Fundamental profit (Neo First Life)                    | (2,795)                             | + 934   | (25.0%)   | (7,136)                      | (3,729)                                |
| Fundamental profit (sum of overseas group companies)   | 34,079                              | + 3,347   | +10.9%  | 67,696                       | 30,731                                 |

Note: "sum of group companies" represents the figure of DL, DFL and Neo First Life's fundamental profit plus Protective Life's operating income plus TAL's underlying profit before tax plus Dai-ichi Life Vietnam's net income before tax (after partial elimination of intra-group transactions).

|   |                                       | (Unitions of year)        |
|---|---------------------------------------|---------------------------|
|   | Year ending March 31, 2017 (forecast) | Year ended March 31, 2016 |
| Investment spread (sum of DL, DFL and Neo First Life) | Expected to decrease                  | 106.4                     |

#### 4. Breakdown of Fundamental Profit

| (Sum of DL, DFL and Neo First Life) (millions of yen except percentages)                                |   |          |         |                              |  |
|---|---|----------|---------|------------------------------|--|
|   | Six months ended September 30, 2016 Increase (decrease) compared to September 30, 2015 Increase (decrease) as % of September 30, 2015 |          |         |                              |  |
|   |   |          |         | Year ended<br>March 31, 2016 | Six months ended<br>September 30, 2015 |
| Fundamental profit  | 162,145   | (74,531) | (31.5%) | 467,443                      | 236,676                                |
| Investment spread   | 35,336  | (16,419) | (31.7%) | 106,402                      | 51,755                                 |
| Provision for / reversal of policy reserve associated with guaranteed minimum<br>maturity benefits etc. | (37,599)  | (26,973) | +253.8% | (39,558)                     | (10,626)                               |
| Gains from core insurance activities  | 164,408   |          | ( )     |                              | 195,547                                |

Note: Policy reserve associated with guaranteed minimum maturity benefits etc. represents a policy reserve associated with guaranteed minimum maturity benefit risk of variable insurance and a policy reserve associated with market value adjustments of fixed life insurance products. An increase (decrease) in such reserve reduces (increases) fundamental profit.

| (DL)    | (DL) (millions of yen except percentages)   |         |   |   |                              |  |
|---------|---|---------|---|---|------------------------------|--|
|         |   | Six mo  | Six months ended September 30, 2016                   |   |                              |  |
|         |   |         | Increase (decrease) compared<br>to September 30, 2015 | Increase (decrease) as % of<br>September 30, 2015 | Year ended<br>March 31, 2016 | Six months ended<br>September 30, 2015 |
| Fundame | ental profit  | 188,752 | (42,604)  | (18.4%)   | 465,441                      | 231,357                                |
|         | Investment spread   | 27,437  | (21,122)  | (43.5%)   | 97,876                       | 48,560                                 |
|         | Provision for / reversal of policy reserve associated with guaranteed minimum<br>maturity benefits etc. | 122     | (48)  | (28.4%)   | 439                          | 171                                    |
|         | Gains from core insurance activities  | 161,192 | (21,433)  | (11.7%)   | 367,125                      | 182,625                                |
|         | Mortality and morbidity gains   | 163,866 | (3,556)   | (2.1%)  | 325,175                      | 167,422                                |

#### 5. Policy Reserves and Other Reserves

| 5. Policy Reserves and Other Reserves   |   |   |                         |                             | (millions of yen) |
|---|---|---|-------------------------|-----------------------------|-------------------|
|   | As of September 30, 2016  |   |                         |                             |                   |
|   | Increase (decrease) compared Increase (decrease) compa<br>to March 31, 2016 to September 30, 2015 | Increase (decrease) compared<br>to September 30, 2015 | As of<br>March 31, 2016 | As of<br>September 30, 2015 |                   |
| Policy reserve (excluding contingency reserve)                                      | 29,556,248  | +148,131  | +266,582                | 29,408,116                  | 29,289,666        |
| General account (excluding contingency reserve)                                     | 28,550,551  | +161,093  | +389,861                | 28,389,457                  | 28,160,689        |
| Separate account (excluding contingency reserve)                                    | 1,005,697   | (12,961)  | (123,278)               | 1,018,659                   | 1,128,976         |
| Reserve for price fluctuations  | 156,453   | +8,000  | +16,000                 | 148,453                     | 140,453           |
| Contingency reserve   | 585,093   | +9,000  | +18,000                 | 576,093                     | 567,093           |
| Contingency reserve 1   | 123,089   | (2,368)   | (5,427)                 | 125,457                     | 128,516           |
| Contingency reserve 2   | 282,544   | +10,394   | +20,937                 | 272,149                     | 261,607           |
| Contingency reserve 3   | 5,174   | (637)   | (1,499)                 | 5,811                       | 6,673             |
| Contingency reserve 4   | 174,285   | +1,610  | +3,989                  | 172,674                     | 170,296           |
| Fund for risk allowance   | 43,120  | -   | -                       | 43,120                      | 43,120            |
| Fund for price fluctuation allowance  | 65,000  | -   | -                       | 65,000                      | 65,000            |
| Note: 1. Fund for risk allowance and fund for price fluctuation allowance represent | those after the dispositions of   | f net surplus.  |                         |                             |                   |

2. Non-consolidated basis (DL)

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| 6. Unrealized Gains/Losses (millions of yen) |                         |  |                          |                         |                             |           |
|--|-------------------------|--|--------------------------|-------------------------|-----------------------------|-----------|
|  |                         |  | As of September 30, 2016 |                         |                             |           |
|  |                         | Increase (decrease) compared<br>to March 31, 2016 to September 30, 2015 Mi |                          | As of<br>March 31, 2016 | As of<br>September 30, 2015 |           |
| Securitie                                    | 25                      | 6,012,098  | (199,912)                | +1,290,459              | 6,212,010                   | 4,721,638 |
|  | Domestic stocks         | 1,230,874  | (81,932)                 | (283,966)               | 1,312,806                   | 1,514,841 |
|  | Domestic bonds          | 4,141,558  | +118,569                 | +1,924,737              | 4,022,989                   | 2,216,821 |
|  | Foreign securities      | 637,301  | (213,533)                | (321,104)               | 850,834                     | 958,405   |
| Real esta                                    | ate                     | 136,690  | +6,349                   | +51,921                 | 130,341                     | 84,769    |
| Total un                                     | realized gains (losses) | 6,171,350  | (163,296)                | +1,379,935              | 6,334,647                   | 4,791,415 |

Note: 1. Unrealized gains on real estate shown above represent pre-revaluation value of real estate, including land leasing rights, located in Japan.

2. Non-consolidated basis (DL)

| 7. Investment Results and Plans |  | (millions of yen)                                      |
|---------------------------------|--|--|
|                                 | Six months ended<br>September 30, 2016 | Six months ending March 31, 2017 (PLAN)                |
| Domestic stocks                 | (63,695                                | Basically flat, but also flexibly increase or decrease |
| Domestic bonds                  | (11,058                                | Decrease   |
| Foreign stocks                  | (333,997                               | Increase   |
| Foreign bonds                   | +639,229                               | Basically flat, but also flexibly increase or decrease |
| Real estate                     | (14,399                                | )) Flat  |

Note: Non-consolidated and carrying amount basis (DL)

#### 8. Level of Indices where Unrealized Gains/Losses on Assets are Break-even

|                    | As of September 30, 2016 |
|--------------------|--------------------------|
| Nikkei 225         | Approx. 9,600 yen        |
| TOPIX              | Approx. 760 pts          |
| Domestic bonds     | Approx. 1.3 %            |
| Foreign securities | Approx. 103 yen per USD  |

Note: 1. For domestic stocks, calculated based on valuation method of stocks, fully linked with Nikkei 225 and TOPIX.

2. For domestic bonds, rounded to one decimal place, calculated based on newly-issued 10-year government bond yields. 3. For foreign securities, calculated based on dollar-yen rate (assuming all are in dollars).

4. Non-consolidated basis (DL)

### 9. Forecasts for the Year Ending March 31, 2017

|  | Year ending / as of March 31, 2017 (FORECAST) |  |
|--|---|--|
| Premium and other income (consolidated basis)                        | Decrease                                      |  |
| Fundamental profit (sum of group companies)                          | Approx. 460 billion yen                       |  |
| Annualized net premium of policies in force (sum of group companies) | Increase                                      |  |
| Sum insured of policies in force (sum of DL, DFL and Neo First Life) | Decrease                                      |  |

#### 10. Contribution from/to Domestic Banks

| i) Contributions from Domestic Banks | (millions of year        |  |  |
|--------------------------------------|--------------------------|--|--|
|                                      | As of September 30, 2016 |  |  |
| Stocks                               | 112,503                  |  |  |
|                                      | 0                        |  |  |

Subordinated loans and bonds
0
Note: 1. The "Stocks" in the above table represents the market value of stocks as of September 30, 2016 issued by DL and held by Toshi Ginko (major commercial banks in Japan), regional banks, trust banks The stocks in the above table represents the market value of stocks (excluding the shares held by trust accounts) and credit unions.
 Syndicated loans are excluded from "Subordinated loans and bonds".

3. Non-consolidated basis (DL)

| ii) Contributions to Domestic Banks (millions                   |                          |  |  |
|---|--------------------------|--|--|
|   | As of September 30, 2016 |  |  |
| Stocks (market value basis)                                     | 354,125                  |  |  |
| Subordinated loans, subordinated bonds and preferred securities | 1,042,097                |  |  |

Note: 1. "Stocks" includes preferred stocks. (Investment in foreign subsidiaries are not included)

2. Non-consolidated basis (DL)

### 11. Number of Employees

|                          | As of September 30, 2016<br>Increase (decrease) as Increase (decrease) as % of<br>% of March 31, 2016 September 30, 2015 |       |       | As of<br>March 31, 2016 | As of<br>September 30, 2015 |
|--------------------------|--|-------|-------|-------------------------|-----------------------------|
| Sales Representatives    | 44,656   |       | +4.2% | 42,983                  | 42,837                      |
| Administrative personnel | 12,068   | +3.7% | +0.3% | 11,634                  | 12,027                      |

Note: 1. The number of sales representatives includes those who engage in ancillary work. 2. Non-consolidated basis (DL)

| 12. Over-the-counter Sales by Financial Institutions (Sum of DL and DFL) |   |   |   |   |  |  |  |
|--|---|---|---|---|--|--|--|
|  |   | Six months ended S  | September 30, 2016<br>Increase (decrease) as %<br>of September 30, 2015   | Year ended<br>March 31, 2016  | Six months ended<br>September 30, 2015   |  |  |
| Number of new policies   |   | 35,328  | (54.0%)   | 132,755   | 76,837   |  |  |
| Premium from new policies  | (millions of yen)   | 188,297   | (58.9%)   | 775,443   | 458,095  |  |  |
| Number of new policies   |   | 14,098  | 104.5%  | 12,912  | 6,895  |  |  |
| Premium from new policies  | (millions of yen)   | 91,573  | 183.9%  | 61,252  | 32,252   |  |  |
|  | Number of new policies<br>Premium from new policies<br>Number of new policies | Number of new policies           Premium from new policies         (millions of yen)           Number of new policies         (millions of yen) | Number of new policies         35,328           Premium from new policies         (millions of yen)           Number of new policies         14,098 | Six months ended September 30, 2016           Increase (decrease) as % of September 30, 2015           Number of new policies         35,328         (54.0%)           Premium from new policies         (millions of yen)         188,297         (58.9%)           Number of new policies         14,098         104.5% | Six months ended September 30, 2016         Year ended<br>March 31, 2016           Number of new policies         35,328         (54.0%)         132,755           Premium from new policies         (millions of yen)         188,297         (58.9%)         775,443           Number of new policies         14,098         104.5%         12,912 |  |  |

Note: Financial institutions include banks, securities companies, trust banks and credit unions.

|                                       |                           |                   | Six months ended S | eptember 30, 2016<br>Increase (decrease) as %<br>of September 30, 2015 | Year ended<br>March 31, 2016 | Six months ended<br>September 30, 2015 |
|---------------------------------------|---------------------------|-------------------|--------------------|--|------------------------------|--|
| Single premium<br>variable whole life | Number of new policies    |                   | 8,418              | (48.3%)  | 39,358                       | 16,288                                 |
|                                       | Premium from new policies | (millions of yen) | 63,400             | (45.3%)  | 284,624                      | 115,903                                |
| Single premium<br>fixed whole life    | Number of new policies    |                   | 16,224             | (56.8%)  | 74,755                       | 37,566                                 |
|                                       | Premium from new policies | (millions of yen) | 124,267            | (55.1%)  | 550,027                      | 277,023                                |

Note: Financial institutions include banks, securities companies, trust banks and credit unions.

# Other Topics

## Provision for / (Reversal of) Policy Reserve Associated with Minimum Guarantee for Individual Variable Annuities and Others (General Account)

|                   |                    |                | (billions of yen)  |
|-------------------|--------------------|----------------|--------------------|
|                   | Six months ended   | Year ended     | Six months ended   |
|                   | September 30, 2016 | March 31, 2016 | September 30, 2015 |
| DL                | 0.1                | 0.2            | 0.1                |
| DFL               | 29.3               | 31.5           | 28.1               |
| Sum of DL and DFL | 29.4               | 31.7           | 28.2               |

\* Negative value in the table represents an amount of reversal.