# Financial Results for the Three Months Ended June 30, 2014

The Dai-ichi Frontier Life Insurance Co., Ltd. (the "Company"; President: Satoru Tsutsumi) announces its financial results for the three months ended June 30, 2014.

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Please note that this is an unofficial translation of the original disclosure in Japanese.

## 1. Business Highlights

### (1) Policies in Force and New Policies

### Policies in Force

|                      | As of Marc           | As of March 31, 2014 As of June 30, 2014 |                    |                              |                   |                              |
|----------------------|----------------------|--|--------------------|------------------------------|-------------------|------------------------------|
|                      | Number of Amount     |  | Number of Policies |                              | Amount            |                              |
|                      | Policies (thousands) | (millions of yen)                        | (thousands)        | % of March 31,<br>2014 total | (millions of yen) | % of March 31,<br>2014 total |
| Individual insurance | 98                   | 768,813                                  | 119                | 121.5                        | 926,431           | 120.5                        |
| Individual annuities | 441                  | 2,545,193                                | 470                | 106.8                        | 2,760,015         | 108.4                        |
| Group insurance      | -                    | -  | -                  | -                            | -                 | -                            |
| Group annuities      | 1                    | -  | -                  | -                            | -                 | -                            |

Note: Policy amount in force for individual annuities is equal to the sum of (a) the amount required to fund annuity payments when they commence for annuities that have not yet commenced paying out and (b) policy reserves for annuities that have commenced paying out.

### **New Policies**

|                                  | Number o    | of Policies                    |                   | Amount                      |                 |                                     |  |
|----------------------------------|-------------|--------------------------------|-------------------|-----------------------------|-----------------|-------------------------------------|--|
|                                  | (thousands) | % of<br>June 30, 2013<br>total | (millions of yen) | % of June<br>30, 2013 total | New<br>Business | Net increase<br>from<br>conversions |  |
| Three months ended June 30, 2014 |             |                                |                   |                             |                 |                                     |  |
| Individual insurance             | 21          | 206.5                          | 162,064           | 202.6                       | 162,064         | -                                   |  |
| Individual annuities             | 37          | 115.3                          | 244,541           | 139.6                       | 244,541         | -                                   |  |
| Group insurance                  | -           | -                              | -                 | -                           | -               | -                                   |  |
| Group annuities                  | -           | -                              | -                 | -                           | -               | -                                   |  |
| Three months ended June 30, 2013 |             |                                |                   |                             |                 |                                     |  |
| Individual insurance             | 10          |                                | 79,978            |                             | 79,978          | -                                   |  |
| Individual annuities             | 32          |                                | 175,166           |                             | 175,166         | -                                   |  |
| Group insurance                  | -           |                                | -                 |                             | -               | -                                   |  |
| Group annuities                  | -           |                                | -                 |                             | -               | -                                   |  |

Note: Amount of new policies (new business) for individual annuities is equal to the amount required to fund annuity payments when they commence.

## (2) Annualized Net Premiums

### Policies in Force

(millions of yen except percentages)

|                               |                      |         | e 30, 2014     |  |
|-------------------------------|----------------------|---------|----------------|--|
|                               | As of March 31, 2014 |         | % of March 31, |  |
|                               |                      |         | 2014 total     |  |
| Individual insurance          | 57,984               | 70,610  | 121.8          |  |
| Individual annuities          | 270,574              | 286,248 | 105.8          |  |
| Total                         | 328,558              | 356,858 | 108.6          |  |
| Medical and survival benefits | -                    | 1       | -              |  |

#### **New Policies**

(millions of yen except percentages)

|                               | Three months ended<br>June 30, 2013 | Three months ended<br>June 30, 2014 | % of June 30,<br>2013 total |
|-------------------------------|-------------------------------------|-------------------------------------|-----------------------------|
| Individual insurance          | 5,982                               | 13,030                              | 217.8                       |
| Individual annuities          | 19,814                              | 22,044                              | 111.3                       |
| Total                         | 25,797                              | 35,074                              | 136.0                       |
| Medical and survival benefits | -                                   | -                                   | -                           |

Note: Annualized net premiums are calculated by multiplying the per-premium payments by a multiplier that depends on the premium payment terms. For single-premium contracts, the amount is calculated by dividing the premium by the duration of the policy.

## 2. Investment Results of General Account

## (1) Asset Composition

(millions of yen except percentages)

|  | As of March 3  | 31, 2014 | As of June 30, 2014 |       |
|--|----------------|----------|---------------------|-------|
|  | Carrying value | %        | Carrying value      | %     |
| Cash, deposits, and call loans                     | 69,010         | 4.4      | 65,572              | 3.5   |
| Securities repurchased under resale agreements     | -              | -        | -                   | -     |
| Deposit paid for securities borrowing transactions | -              | -        | -                   | -     |
| Monetary claims bought                             | 6,040          | 0.4      | 6,070               | 0.3   |
| Trading account securities                         | -              | -        | -                   | -     |
| Money held in trust                                | 31,701         | 2.0      | 32,487              | 1.7   |
| Securities   | 1,424,152      | 89.8     | 1,718,262           | 91.2  |
| Domestic bonds                                     | 618,016        | 39.0     | 682,322             | 36.2  |
| Domestic stocks                                    | -              | -        | -                   | -     |
| Foreign securities                                 | 747,728        | 47.2     | 927,779             | 49.2  |
| Foreign bonds                                      | 744,967        | 47.0     | 921,434             | 48.9  |
| Foreign stocks and other securities                | 2,761          | 0.2      | 6,345               | 0.3   |
| Other securities                                   | 58,407         | 3.7      | 108,161             | 5.7   |
| Loans  | -              | -        | -                   | -     |
| Real estate  | -              | -        | -                   | -     |
| Deferred tax assets                                | -              | -        | -                   | -     |
| Others   | 54,243         | 3.4      | 61,738              | 3.3   |
| Reserve for possible loan losses                   | (8)            | (0.0)    | (12)                | (0.0) |
| Total  | 1,585,139      | 100.0    | 1,884,118           | 100.0 |
| Foreign currency-denominated assets                | 717,407        | 45.3     | 910,148             | 48.3  |

(millions of yen)

|                                       |            |            | (      |         |        |
|---------------------------------------|------------|------------|--------|---------|--------|
|                                       | Book value | Fair value |        | Gains   | Losses |
| of June 30, 2014                      | '          |            |        |         |        |
| Bonds held to maturity                | -          | -          | -      | -       |        |
| Policy-reserve-matching bonds         | 971,358    | 999,636    | 28,277 | 28,554  | 2      |
| Stocks of subsidiaries and affiliates | -          | -          | -      | -       |        |
| Securities available for sale         | 722,593    | 746,628    | 24,035 | 24,241  | 2      |
| Domestic bonds                        | 311,426    | 320,910    | 9,483  | 9,552   |        |
| Domestic stocks                       | -          | -          | -      | -       |        |
| Foreign securities                    | 300,122    | 311,487    | 11,365 | 11,502  | 1      |
| Foreign bonds                         | 300,122    | 311,487    | 11,365 | 11,502  | 1      |
| Foreign stocks and other securities   | _          | -          | -      | -       |        |
| Other securities                      | 105,044    | 108,161    | 3,117  | 3,117   |        |
| Monetary claims bought                | 6,000      | 6,070      | 70     | 70      |        |
| Certificates of deposit               | _          | -          | -      | -       |        |
| Others                                | _          | -          | -      | -       |        |
| otal                                  | 1,693,951  | 1,746,265  | 52,313 | 52,796  | 4      |
| Domestic bonds                        | 672,838    | 688,623    | 15,784 | 15,881  |        |
| Domestic stocks                       | _          | -          | -      | -       |        |
| Foreign securities                    | 910,068    | 943,410    | 33,341 | 33,727  | 3      |
| Foreign bonds                         | 910,068    | 943,410    | 33,341 | 33,727  | 3      |
| Foreign stocks and other securities   | -          |            | -      | -       |        |
| Other securities                      | 105,044    | 108,161    | 3,117  | 3,117   |        |
| Monetary claims bought                | 6,000      | 6,070      | 70     | 70      |        |
| Certificates of deposit               | - 0,000    | -          | -      | -       |        |
| Others                                | _          | _          | _      | _       |        |
| of March 31, 2014                     |            |            |        |         |        |
| Bonds held to maturity                | _          | _          | _      | _       |        |
| Policy-reserve-matching bonds         | 734,108    | 740,080    | 5,972  | 7,723   | 1,7    |
| Stocks of subsidiaries and affiliates | -          | -          | -      |         |        |
| Securities available for sale         | 681,823    | 693,323    | 11,500 | 12,972  | 1,4    |
| Domestic bonds                        | 309,891    | 317,261    | 7,369  | 7,559   | 1,1    |
| Domestic stocks                       | 300,001    | 317,201    | 7,505  | - 1,557 |        |
| Foreign securities                    | 307,881    | 311,614    | 3,733  | 4,996   | 1,2    |
| Foreign bonds                         | 307,881    | 311,614    | 3,733  | 4,996   | 1,2    |
| Foreign stocks and other securities   | 307,881    | 311,014    | 3,733  | 4,770   | 1,2    |
| Other securities                      | 58,050     | 58,407     | 357    | 376     |        |
| Monetary claims bought                | 6,000      | 6,040      | 40     | 40      |        |
| Certificates of deposit               | 0,000      | 0,040      | 40     | 40      |        |
| Others                                | -          | -          | -      | -       |        |
|                                       | 1 415 021  | 1 422 404  | 17.472 | 20,606  | 2.0    |
| otal Damestic hands                   | 1,415,931  | 1,433,404  | 17,472 | 20,696  | 3,2    |
| Domestic bonds                        | 610,647    | 621,233    | 10,585 | 10,865  | 2      |
| Domestic stocks                       | 741 222    | 7.47.700   | - 400  | 0.414   | 2.0    |
| Foreign securities                    | 741,233    | 747,723    | 6,489  | 9,414   | 2,9    |
| Foreign bonds                         | 741,233    | 747,723    | 6,489  | 9,414   | 2,9    |
| Foreign stocks and other securities   | -          | -          | -      | -       |        |
| Other securities                      | 58,050     | 58,407     | 357    | 376     |        |
| Monetary claims bought                | 6,000      | 6,040      | 40     | 40      |        |
| Certificates of deposit               | 1          |            |        |         |        |

Note: The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Law.

\*Book values of securities for which it is not practicable to determine fair value are as follows:

Not applicable.

## (3) Fair Value Information on Money Held in Trust

(millions of yen)

|                      | Carrying value on the | Fair value |          | Gains (losses) |        |  |
|----------------------|-----------------------|------------|----------|----------------|--------|--|
|                      | balance sheet         | Tan value  |          | Gains          | Losses |  |
| As of June 30, 2014  | 32,487                | 32,487     | (1,113)  | 1              | 1,113  |  |
| As of March 31, 2014 | 31,701                | 31,701     | (19,178) |                | 19,178 |  |

Note: 1. Fair value equivalents appearing in this table are based on prices calculated using a reasonable method by trustees of money held in trust.

2. Gains (losses) are valuation gains (losses) that were included in the statement of earnings.

(millions of yen)

|   | As of Marc                          | ch 31, 2014   | As of June 30, 2014                 |   |  |
|---|-------------------------------------|---|-------------------------------------|---|--|
|   | Carrying value on the balance sheet | Valuation gains<br>(losses) included in the<br>statements of earnings | Carrying value on the balance sheet | Valuation gains<br>(losses) included in the<br>statements of earnings |  |
| Money held in trust for investment purposes | 31,701                              | (19,178)  | 32,487                              | (1,113)   |  |

<sup>\*</sup>Information on money held in trust classified as held-to-maturity, policy-reserve-matching, or other money held in trust are as follows:

Not applicable.

<sup>\*</sup>Information on money held in trust for investment purposes is as follows:

## 3. Non-Consolidated Balance Sheets

(millions of yen)

|                                  | As of March 31, 2014<br>(Summarized) | As of June 30, 2014 |
|----------------------------------|--------------------------------------|---------------------|
|                                  | Amount                               | Amount              |
| (ASSETS)                         |                                      |                     |
| Cash and deposits                | 49,790                               | 53,771              |
| Call loans                       | 28,300                               | 21,600              |
| Monetary claims bought           | 6,040                                | 6,070               |
| Money held in trust              | 31,701                               | 32,487              |
| Securities                       | 3,220,656                            | 3,578,119           |
| [Government bonds]               | [ 338,895                            | ] [ 382,934 ]       |
| [Local government bonds]         | [ 7,905                              | 7,902 ]             |
| [Corporate bonds]                | [ 271,216                            | [ 291,485 ]         |
| [Foreign securities]             | [ 752,284                            | ] [ 934,097 ]       |
| Tangible fixed assets            | 85                                   | 77                  |
| Intangible fixed assets          | 1                                    | 94                  |
| Reinsurance receivables          | 26,891                               | 32,521              |
| Other assets                     | 28,942                               | 30,981              |
| Reserve for possible loan losses | (8)                                  | (12)                |
| Total assets                     | 3,392,400                            | 3,755,711           |

(millions of yen)

|  | As of March 31, 2014<br>(Summarized) | As of June 30, 2014 |
|--|--------------------------------------|---------------------|
|  | Amount                               | Amount              |
| (LIABILITIES)                                  |                                      |                     |
| Policy reserves and others                     | 3,288,370                            | 3,633,793           |
| Reserves for outstanding claims                | 2,485                                | 3,132               |
| Policy reserves                                | 3,285,885                            | 3,630,660           |
| Reinsurance payable                            | 1,260                                | 1,521               |
| Other liabilities                              | 49,050                               | 55,572              |
| Corporate income tax payable                   | 17                                   | 10                  |
| Other liabilities                              | 49,032                               | 55,561              |
| Reserve for employees' retirement benefits     | 131                                  | 149                 |
| Reserve for retirement benefits of directors,  |                                      |                     |
| executive officers and corporate auditors      | 5                                    | 6                   |
| Reserve for price fluctuations                 | 1,714                                | 2,013               |
| Deferred tax liabilities                       | 3,538                                | 7,395               |
| Total liabilities                              | 3,344,071                            | 3,700,451           |
| (NET ASSETS)                                   |                                      |                     |
| Capital stock                                  | 117,500                              | 117,500             |
| Capital surplus                                | 67,500                               | 67,500              |
| Legal capital surplus                          | 67,500                               | 67,500              |
| Retained earnings                              | (144,632)                            | (146,380)           |
| Other retained earnings                        | (144,632)                            | (146,380)           |
| Retained earnings brought forward              | (144,632)                            | (146,380)           |
| Total shareholders' equity                     | 40,367                               | 38,619              |
| Net unrealized gains on securities, net of tax | 7,961                                | 16,639              |
| Total of valuation and translation adjustments | 7,961                                | 16,639              |
| Total net assets                               | 48,329                               | 55,259              |
| Total liabilities and net assets               | 3,392,400                            | 3,755,711           |

## 4. Non-Consolidated Statements of Earnings

(millions of yen)

|  | Т   | hree months ended<br>June 30, 2013 | Tl | hree months ended<br>June 30, 2014 |
|--|-----|------------------------------------|----|------------------------------------|
|  |     | Amount                             |    | Amount                             |
| ORDINARY REVENUES  |     | 305,088                            |    | 458,349                            |
| Premium and other income   |     | 284,036                            |    | 403,913                            |
| [Premium income]   | ] [ | 249,724 ]                          | [  | 367,071 ]                          |
| Investment income  |     | 21,051                             |    | 54,435                             |
| [Interest and dividends]   | [   | 3,818 ]                            | Г  | 9,784 ]                            |
| [Gains on investment in trading securities]                      |     | 1,876 ]                            | Γ  | - ]                                |
| [Gains on sale of securities]                                    |     | 6,141                              | [  | 324 ]                              |
| [Derivative transaction gains]                                   |     | - 1                                | [  | 1,498 ]                            |
| [Gains on investment in separate accounts]                       |     | 9,215 ]                            | [  | 42,311                             |
| Other ordinary revenues  |     | 0                                  |    | 0                                  |
| ORDINARY EXPENSES  |     | 321,375                            |    | 459,746                            |
| Benefits and claims  |     | 109,112                            |    | 88,721                             |
| [Claims]   |     | 159 ]                              | Γ  | 2,700 ]                            |
| [Annuities]  |     | 231 ]                              | [  | 10,631 ]                           |
| [Benefits]   |     | 4,263                              | Γ  | 6,387                              |
| [Surrender values]   |     | 69,359 ]                           | [  | 36,639 ]                           |
| [Other refunds]  |     | 600 ]                              | [  | 863 ]                              |
| Provision for policy reserves and others                         |     | 181,120                            |    | 345,422                            |
| Provision for reserves for outstanding claims                    |     | 42                                 |    | 647                                |
| Provision for policy reserve                                     |     | 181,077                            |    | 344,775                            |
| Investment expenses  |     | 20,202                             |    | 3,411                              |
| [Interest expenses]  |     | 0 ]                                | Γ  | - ]                                |
| [Losses on money held in trust]                                  |     | 1,037 ]                            | [  | 1,113 ]                            |
| [Losses on investment in trading securities]                     |     | - ]                                | [  | 527 ]                              |
| [Losses on sale of securities]                                   |     | 4 ]                                | [  | 82 ]                               |
| [Derivative transaction losses]                                  | ] [ | 3,186 ]                            | ]  | - ]                                |
| Operating expenses   |     | 10,036                             |    | 19,837                             |
| Other ordinary expenses  |     | 904                                |    | 2,352                              |
| ORDINARY LOSS  |     | 16,287                             |    | 1,396                              |
| EXTRAORDINARY LOSSES   |     | 104                                |    | 305                                |
| Provision for reserve for price fluctuations                     |     | 104                                |    | 299                                |
| Other extraordinary losses                                       |     | -                                  |    | 1.702                              |
| Loss before income taxes   |     | 16,391                             |    | 1,702                              |
| Corporate income taxes - current Total of corporate income taxes |     | (1)<br>(1)                         |    | 46<br>46                           |
| Net loss for the period  |     | 16,389                             |    | 1,748                              |

#### As of June 30, 2014

- 1. Securities lent under lending agreements are included in the balance sheets. The total balance of securities lent as of June 30, 2014 was 10,315 million yen.
- 2. Amounts of financial instruments recorded on the balance sheet, their fair values, and differences between the two are as follows:

(millions of yen)

|   | Carrying amount on balance sheet | Fair value | Difference |
|---|----------------------------------|------------|------------|
| (1) Cash and deposits                                 | 53,771                           | 53,771     | -          |
| (2) Call loans  | 21,600                           | 21,600     | -          |
| (3) Monetary claims bought                            | 6,070                            | 6,070      | -          |
| (4) Money held in trust                               | 32,487                           | 32,487     | -          |
| (5) Securities  | 3,578,119                        | 3,606,397  | 28,277     |
| (a) Trading securities                                | 1,866,202                        | 1,866,202  | -          |
| (b) Policy-reserve-matching bonds                     | 971,358                          | 999,636    | 28,277     |
| (c) Other securities                                  | 740,558                          | 740,558    | -          |
| Assets total  | 3,692,048                        | 3,720,326  | 28,277     |
| Derivative transactions                               |                                  |            |            |
| (a) Derivative transactions to which hedge accounting |                                  |            |            |
| is not applied  | 4,824                            | 4,824      | -          |
| Derivative transactions total                         | 4,824                            | 4,824      | _          |

Note: Derivative transactions include those attributable to money held in trust and foreign securities (investment trusts).

Net derivative assets and liabilities arising from derivative transactions are reported as a net value. A negative total indicates a net liability.

Fair values of financial instruments are calculated as follows:

- (a) Cash and deposits
  - Deposits are recorded at book value as all deposits have no maturities and their book values approximate their fair values.
- (b) Call loans
  - Since all call loans are close to due date and their fair value is close to carrying amounts, fair value of call loans is based on their carrying amount.
- (c) Monetary claims bought
  - Fair value of monetary claims bought is based on the reasonably calculated price.
- (d) Money held in trust
  - Information on the fair value of derivative transactions attributable to money held in trust appears below in "(f) Derivative transactions".
- (e) Securities
  - Fair value of bonds is based on the price on stock exchanges. Fair value of mutual funds is based on unit price.
- (f) Derivative transactions
  - For foreign exchange forward contracts, futures market prices on the book closing date are used as fair value. For currency swap contracts, amounts discounted to present value are used as fair value. For total return swap contracts, amounts calculated by using indices on the book closing date are used as fair value. For futures transactions and other market traded instruments, securities exchange market closing prices are used as fair value.

#### Notes to the Non-Consolidated Statements of Earnings

#### Three months ended June 30, 2014

- 1. Net loss per share for the three months ended June 30, 2014 was 945,043.18yen. Fully diluted net loss per share is not reported because the Company has no residual shares.
- 2. Depreciation for the three months ended June 30, 2014 was 11 million yen.

## 5. Breakdown of Ordinary Profit (Fundamental Profit)

(millions of yen)

|   |                                     | •                                   |
|---|-------------------------------------|-------------------------------------|
|   | Three months ended<br>June 30, 2013 | Three months ended<br>June 30, 2014 |
| Fundamental profit A  | (12,529)                            | 4,073                               |
| Capital gains   | 20,982                              | 1,823                               |
| Gains on money held in trust                                      | -                                   | -                                   |
| Gains on investment in trading securities                         | 1,876                               | -                                   |
| Gains on sale of securities                                       | 6,141                               | 324                                 |
| Derivative transaction gains                                      | -                                   | 1,498                               |
| Foreign exchange gains  | -                                   | -                                   |
| Others  | 12,964                              | -                                   |
| Capital losses  | 20,042                              | 3,523                               |
| Losses on money held in trust                                     | 1,037                               | 1,113                               |
| Losses on investment in trading securities                        | -                                   | 527                                 |
| Losses on sale of securities                                      | 4                                   | 82                                  |
| Losses on valuation of securities                                 | -                                   | -                                   |
| Derivative transaction losses                                     | 3,186                               | -                                   |
| Foreign exchange losses   | 15,814                              | 1,522                               |
| Others  | -                                   | 278                                 |
| Net capital gains (losses) B                                      | 939                                 | (1,700)                             |
| Fundamental profit plus net capital gains (losses) A + B          | (11,589)                            | 2,373                               |
| Other one-time gains  | -                                   | -                                   |
| Reinsurance income  | -                                   | -                                   |
| Reversal of contingency reserve                                   | -                                   | -                                   |
| Reversal of specific reserve for possible loan losses             | -                                   | -                                   |
| Others  | -                                   | -                                   |
| Other one-time losses   | 4,697                               | 3,769                               |
| Ceding reinsurance commissions                                    | -                                   | -                                   |
| Provision for contingency reserve                                 | 4,697                               | 3,769                               |
| Provision for specific reserve for possible loan losses           | -                                   | -                                   |
| Provision for specific reserve for loans to refinancing countries | -                                   | -                                   |
| Write-down of loans   | -                                   | -                                   |
| Others  | -                                   | -                                   |
| Other one-time profits (losses)                                   | (4,697)                             | (3,769)                             |
| Ordinary profit (loss) A + B + C                                  | (16,287)                            | (1,396)                             |

Note: 1. Fundamental profit includes the amount below.

|  | Three months ended<br>June 30, 2013 | Three months ended<br>June 30, 2014 |
|--|-------------------------------------|-------------------------------------|
| Adjustment of the portion valued in exchange rate fluctuations of foreign-currency denominated insurance's liability | (12,964)                            | 278                                 |

2. Other capital gains include the amount below.

| e differ suprime games include the amount solow.   |                    |                    |
|--|--------------------|--------------------|
|  | Three months ended | Three months ended |
|  | June 30, 2013      | June 30, 2014      |
| Adjustment of the portion valued in exchange rate fluctuations of foreign-currency denominated insurance's liability | 12,964             | -                  |

3. Other capital losses include the amount below.

|  | Three months ended<br>June 30, 2013 | Three months ended<br>June 30, 2014 |
|--|-------------------------------------|-------------------------------------|
| Adjustment of the portion valued in exchange rate fluctuations of foreign-currency denominated insurance's liability | -                                   | 278                                 |

<sup>4.</sup> Gains (losses) on money held in trust and gains (losses) on investment in trading securities are attributable to investments in derivative financial instruments (including investments in money held in trust, foreign securities (investment trusts)) for the purpose of mitigating the guaranteed minimum benefit risk on individual variable annuities.

## 6. Solvency Margin Ratio

(millions of yen)

|   |                      | (mimons of yen)     |
|---|----------------------|---------------------|
|   | As of March 31, 2014 | As of June 30, 2014 |
| Total solvency margin (A)   | 229,705              | 255,470             |
| Common stock, etc   | 40,367               | 38,619              |
| Reserve for price fluctuations                                    | 1,714                | 2,013               |
| Contingency reserve   | 107,274              | 111,044             |
| General reserve for possible loan losses                          | 8                    | 12                  |
| Net unrealized gains on securities (before tax) × 90%*            | 10,350               | 21,632              |
| Net unrealized gains (losses) on real estate × 85%*               | -                    | -                   |
| Policy reserves in excess of surrender values                     | 69,990               | 82,148              |
| Qualifying subordinated debt                                      | -                    | -                   |
| Excluded portion of policy reserves in excess of surrender values |                      |                     |
| and qualifying subordinated debt                                  | -                    | -                   |
| Excluded items  | -                    | -                   |
| Others  | -                    | -                   |
| Total Risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ (B) | 68,429               | 76,407              |
| Insurance risk R <sub>1</sub>                                     | 34                   | 38                  |
| 3rd sector insurance risk R <sub>8</sub>                          | -                    | -                   |
| Assumed investment yield risk R <sub>2</sub>                      | 12,939               | 17,037              |
| Guaranteed minimum benefit risk R <sub>7</sub>                    | 22,812               | 25,027              |
| Investment risk R <sub>3</sub>                                    | 30,683               | 32,116              |
| Business risk R <sub>4</sub>                                      | 1,994                | 2,226               |
| Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$   | 671.3%               | 668.7%              |

<sup>\*</sup> Multiplied by 100% if losses.

Note: 1. The figures as of March 31, 2013 are calculated based on Articles 86 and 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No.50, Ministry of Finance, 1996.

The figures as of June 30, 2014 are calculated by using the method which is deemed appropriate taking the regulations and announcement above into account.

2. Guaranteed minimum benefit risk is calculated by the standard method.

## 7. Separate Account Status

### (1) Separate Account Assets by Product

(millions of yen)

|                               | As of March 31, 2014 | As of June 30, 2014 |
|-------------------------------|----------------------|---------------------|
| Individual variable insurance | 2,935                | 2,904               |
| Individual variable annuities | 1,805,876            | 1,870,026           |
| Group annuities               | -                    | 1                   |
| Separate account total        | 1,808,811            | 1,872,931           |

### (2) Policies in Force

### A. Individual Variable Insurance

(millions of ven except number of policies)

|  | As of March 31, 2014           |        |                                | e 30, 2014 |
|--|--------------------------------|--------|--------------------------------|------------|
|  | Number of policies (thousands) | Amount | Number of policies (thousands) | Amount     |
| Variable insurance (defined term type) | -                              | -      | 1                              | 1          |
| Variable insurance (whole life type)   | 0                              | 2,898  | 0                              | 3,072      |
| Total                                  | 0                              | 2,898  | 0                              | 3,072      |

Notes: Policy amounts not placed into separate accounts as of the end of the fiscal period are included in policies in force.

#### B. Individual Variable Annuities

(millions of ven except number of policies)

|                               |                                |           | \                              |            |
|-------------------------------|--------------------------------|-----------|--------------------------------|------------|
|                               | As of March 31, 2014           |           | As of June                     | e 30, 2014 |
|                               | Number of policies (thousands) | Amount    | Number of policies (thousands) | Amount     |
| Individual variable annuities | 315                            | 1,886,390 | 344                            | 2,094,661  |

Notes: 1. Total policy amount in force for individual annuities is equal to the sum of (a) the amount required to fund annuity payments when they commence for annuities that have not yet commenced paying out and (b) policy reserves for annuities that have commenced paying out.

## **8. Consolidated Financial Summary**

Not applicable.

<sup>2.</sup> Policy amounts not placed into separate accounts as of the end of the fiscal period are included in policies in force.