February 13, 2014

## Financial Results for the Nine Months Ended December 31, 2013

The Dai-ichi Life Insurance Company, Limited (the "Company" or the "Parent Company"; President: Koichiro Watanabe) announces its financial results for the nine months ended December 31, 2013.

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Please note that this is an unofficial translation of the original disclosure in Japanese.

## **1. Business Highlights**

## (1) Sum Insured of Policies in Force and New Policies

#### Policies in Force

|                                    | As of Mar                                 | As of March 31, 2013<br>Number of Amount |             | As of December 31, 2013      |                   |                              |  |  |
|------------------------------------|---|--|-------------|------------------------------|-------------------|------------------------------|--|--|
|                                    | Number of                                 |  |             | Number of policies           |                   | ount                         |  |  |
|                                    | policies<br>(thousands) (billions of yen) |  | (thousands) | % of March 31, 2013<br>total | (billions of yen) | % of March 31, 2013<br>total |  |  |
| Individual insurance               | 11,442                                    | 133,344.7                                | 11,474      | 100.3                        | 129,872.0         | 97.4                         |  |  |
| Individual annuities               | 1,431                                     | 8,516.8                                  | 1,464       | 102.3                        | 8,725.3           | 102.4                        |  |  |
| Individual insurance and annuities | 12,874                                    | 141,861.5                                | 12,938      | 100.5                        | 138,597.3         | 97.7                         |  |  |
| Group insurance                    | -   | 48,766.6                                 | -           | -                            | 48,482.2          | 99.4                         |  |  |
| Group annuities                    | -   | 6,146.1                                  | -           | -                            | 6,338.2           | 103.1                        |  |  |

Note: 1. Policy amount in force of individual annuities is equal to (a) the funds to be held at the time annuity payments are to commence for an annuity for which payment has not yet commenced, and (b) the amount of policy reserve for an annuity for which payments have commenced.

2. Policy amount in force of group annuities is equal to the amount of outstanding corresponding policy reserve.

#### **New Policies**

|                                     | Number o    | Number of policies              |                   |              |                            |                                 |
|-------------------------------------|-------------|---------------------------------|-------------------|--------------|----------------------------|---------------------------------|
|                                     | (thousands) | % of December 31,<br>2012 total | (billions of yen) | New Business | Net increase by conversion | % of December 31,<br>2012 total |
| Nine months ended December 31, 2012 | 2           |                                 |                   |              |                            |                                 |
| Individual insurance                | 868         |                                 | 4,837.9           | 4,424.2      | 413.6                      |                                 |
| Individual annuities                | 82          |                                 | 563.4             | 570.7        | (7.2)                      |                                 |
| Individual insurance and annuities  | 951         |                                 | 5,401.3           | 4,994.9      | 406.3                      |                                 |
| Group insurance                     | -           |                                 | 218.6             | 218.6        | -                          |                                 |
| Group annuities                     | -           | $\langle$                       | 0.0               | 0.0          | -                          |                                 |
| Nine months ended December 31, 2013 | 3           |                                 |                   |              |                            |                                 |
| Individual insurance                | 809         | 93.2                            | 4,869.9           | 4,587.7      | 282.1                      | 100.7                           |
| Individual annuities                | 67          | 81.7                            | 456.9             | 462.4        | (5.5)                      | 81.1                            |
| Individual insurance and annuities  | 876         | 92.2                            | 5,326.8           | 5,050.2      | 276.5                      | 98.6                            |
| Group insurance                     | -           | -                               | 228.7             | 228.7        | -                          | 104.6                           |
| Group annuities                     | -           | -                               | 0.2               | 0.2          | -                          | 545.7                           |

Note: 1. Number of new policies is the sum of new business and policies after conversion.

Amount of new policies for individual annuities, both new business and net increase by conversion, is equal to the funds to be held at the time 2. annuity payments are to commence.

3. Amount of new policies for group annuities is equal to the initial premium payment.

#### (Reference) Surrenders and lapses in individual insurance and annuities

|                                 |                   | (billions of yen) |
|---------------------------------|-------------------|-------------------|
|                                 | Nine months ended | Nine months ended |
|                                 | December 31, 2012 | December 31, 2013 |
| Amount of surrenders and lapses | 4,983.4           | 4,635.7           |
| Surrender and lapse rate (%)    | 3.41              | 3.27              |

Note: 1. The amount of lapses is not offset by the amount of lapses which are reinstated.

2. The table above excludes cases where the sum insured is decreased or riders are surrendered for in-force contracts.

## (2) Annualized Net Premiums

Policies in Force

(billions of yen)

|                               | As of March 31, 2013 | As of December 31, 2013 | 0/ of Marsh 21, 2012 total |
|-------------------------------|----------------------|-------------------------|----------------------------|
|                               |                      |                         | % of March 31, 2013 total  |
| Individual insurance          | 1,663.1              | 1,647.7                 | 99.1                       |
| Individual annuities          | 362.7                | 371.4                   | 102.4                      |
| Total                         | 2,025.9              | 2,019.1                 | 99.7                       |
| Medical and survival benefits | 522.5                | 536.2                   | 102.6                      |

## New Policies

(billions of yen)

|                               | Nine months ended<br>December 31, 2012 | Nine months ended<br>December 31, 2013 | % of December 31, 2012 total |
|-------------------------------|--|--|------------------------------|
| Individual insurance          | 76.8                                   | 74.5                                   | 97.0                         |
| Individual annuities          | 19.2                                   | 15.2                                   | 79.4                         |
| Total                         | 96.1                                   | 89.8                                   | 93.5                         |
| Medical and survival benefits | 30.6                                   | 36.9                                   | 120.7                        |

Note: 1. Annualized net premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.

2. Annualized net premiums for medical and survival benefits include (a) premiums related to medical benefits such as hospitalization and surgery benefits, (b) premiums related to survival benefits such as specific illness and nursing benefits, and (c) premiums related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.

3. "New policies" include net increase by conversion.

## **2. Investment Results of General Account**

(1) Asset Composition (General Account)

| (1) Asset Composition (General Account)            |                 | -      | (mill             | ions of yen |
|--|-----------------|--------|-------------------|-------------|
|  | As of March 31, | , 2013 | As of December 31 | , 2013      |
|  | Carrying value  | %      | Carrying value    | %           |
| Cash, deposits, and call loans                     | 710,026         | 2.2    | 748,580           | 2.3         |
| Securities repurchased under resale agreements     | -               | -      | -                 | -           |
| Deposit paid for securities borrowing transactions | -               | -      | -                 | -           |
| Monetary claims bought                             | 283,103         | 0.9    | 277,645           | 0.8         |
| Trading account securities                         | -               | -      | -                 | -           |
| Money held in trust                                | 24,071          | 0.1    | 36,106            | 0.1         |
| Securities   | 26,079,870      | 81.7   | 26,986,492        | 82.2        |
| Domestic bonds                                     | 16,427,398      | 51.5   | 16,308,607        | 49.7        |
| Domestic stocks                                    | 2,557,413       | 8.0    | 2,980,842         | 9.1         |
| Foreign securities                                 | 6,816,213       | 21.4   | 7,337,753         | 22.3        |
| Foreign bonds                                      | 5,187,604       | 16.3   | 5,612,448         | 17.1        |
| Foreign stocks and other securities                | 1,628,609       | 5.1    | 1,725,304         | 5.3         |
| Other securities                                   | 278,845         | 0.9    | 359,289           | 1.1         |
| Loans  | 3,139,671       | 9.8    | 3,036,368         | 9.2         |
| Policy loans                                       | 480,229         | 1.5    | 461,295           | 1.4         |
| Ordinary loans                                     | 2,659,441       | 8.3    | 2,575,073         | 7.8         |
| Real estate  | 1,224,473       | 3.8    | 1,215,506         | 3.7         |
| Real estate for rent                               | 784,844         | 2.5    | 787,604           | 2.4         |
| Deferred tax assets                                | 65,570          | 0.2    | -                 | -           |
| Others   | 389,205         | 1.2    | 533,225           | 1.6         |
| Reserve for possible loan losses                   | (4,109)         | (0.0)  | (1,769)           | (0.0)       |
| Total  | 31,911,883      | 100.0  | 32,832,156        | 100.0       |
| Foreign currency-denominated assets                | 5,262,693       | 16.5   | 5,809,782         | 17.7        |

Note: 'Real estate' represents total amount of land, buildings and construction in progress.

## (2) Fair Value Information on Securities (General Account) (securities with fair value except for trading securities)

| (mil | lions | of | ven) |
|------|-------|----|------|
| (    | nons  | 01 | yon) |

|  | Book value         | Fair value | Gains (losses)   |                  | <u> </u> |
|--|--------------------|------------|------------------|------------------|----------|
|  |                    |            |                  | Gains            | Losses   |
| March 31, 2013                                       | ĮĮ_                |            |                  |                  |          |
| Held-to-maturity bonds                               | 142,267            | 147,965    | 5,698            | 5,698            |          |
| Domestic bonds                                       | 95,131             | 99,341     | 4,210            | 4,210            |          |
| Foreign bonds  | 47,135             | 48,623     | 1,487            | 1,487            |          |
| Policy-reserve-matching bonds                        | 10,499,119         | 11,705,797 | 1,206,678        | 1,206,821        |          |
| Domestic bonds                                       | 10,499,119         | 11,705,797 | 1,206,678        | 1,206,821        |          |
| Foreign bonds  | -                  | -          | -                | -                |          |
| Stocks of subsidiaries and affiliated companies      | 27,669             | 34,541     | 6,872            | 6,918            |          |
| Available-for-sale securities                        | 12,759,745         | 14,335,428 | 1,575,683        | 1,715,242        | 13       |
| Domestic bonds                                       | 5,416,478          | 5,833,147  | 416,669          | 420.548          |          |
| Domestic stocks                                      | 1,606,888          | 2,250,276  | 643,387          | 733,948          | 9        |
| Foreign securities                                   | 5,266,542          | 5,743,653  | 477,111          | 519,232          | 4        |
| Foreign bonds  | 4,725,795          | 5,140,468  | 414,672          | 440,625          | 2        |
| Foreign stocks and other securities                  | 540,746            | 603,185    | 62,438           | 78,607           | 1        |
| Other securities                                     | 168,842            | 190,247    | 21,404           | 24,394           |          |
| Monetary claims bought                               | 265,993            | 283,103    | 17,110           | 17,118           |          |
| Certificates of deposit                              | 35,000             | 34,999     | (0)              | 0                |          |
| Money held in trust                                  | 35,000             | 54,999     | (0)              | 0                |          |
| Others   | -                  | -          | -                | -                |          |
| · · · · ·  | -                  | -          | -                | -                | 10       |
| Total  | 23,428,801         | 26,223,733 | 2,794,931        | 2,934,681        | 13       |
| Domestic bonds                                       | 16,010,728         | 17,638,286 | 1,627,557        | 1,631,580        |          |
| Domestic stocks                                      | 1,606,888          | 2,250,276  | 643,387          | 733,948          | 9        |
| Foreign securities                                   | 5,339,695          | 5,825,213  | 485,517          | 527,639          | 4        |
| Foreign bonds  | 4,772,931          | 5,189,092  | 416,160          | 442,113          | 2        |
| Foreign stocks and other securities                  | 566,763            | 636,121    | 69,357           | 85,526           | 1        |
| Other securities                                     | 170,495            | 191,853    | 21,358           | 24,394           |          |
| Monetary claims bought                               | 265,993            | 283,103    | 17,110           | 17,118           |          |
| Certificates of deposit                              | 35,000             | 34,999     | (0)              | 0                |          |
| Money held in trust                                  | -                  | -          | -                | -                |          |
| Others   | -                  | -          | -                | -                |          |
| December 31, 2013                                    |                    |            |                  |                  |          |
| Held-to-maturity bonds                               | 97,745             | 101,185    | 3,439            | 3,439            |          |
| Domestic bonds                                       | 45,034             | 48,331     | 3,296            | 3,296            |          |
| Foreign bonds  | 52,711             | 52,854     | 142              | 142              |          |
| Policy-reserve-matching bonds                        | 11,695,653         | 12,644,396 | 948,742          | 949,381          |          |
| Domestic bonds                                       | 11,690,548         | 12,639,336 | 948,788          | 949,369          |          |
| Foreign bonds  | 5,104              | 5,059      | (45)             | 11               |          |
| Stocks of subsidiaries and affiliated companies      | 27,184             | 49,747     | 22,562           | 22,562           |          |
| Available-for-sale securities                        | 12,083,398         | 14,054,811 | 1,971,412        | 2,059,303        | 8        |
| Domestic bonds                                       | 4,286,716          | 4,573,024  | 286,308          | 290,448          |          |
| Domestic stocks                                      | 1,651,106          | 2,674,775  | 1,023,669        | 1,067,856        | 4        |
| Foreign securities                                   | 5,650,231          | 6,255,699  | 605,468          | 644,591          | 3        |
| Foreign bonds  | 5,098,403          | 5,554,631  | 456,228          | 490,770          | 3        |
| Foreign stocks and other securities                  | 551,827            | 701,068    | 149,240          | 153,820          |          |
| Other securities                                     | 228,484            | 271,074    | 42,590           | 42,785           |          |
| Monetary claims bought                               | 228,484            | 277,645    | ,                | 13,618           |          |
|  | 204,272            | 277,043    | 13,373           | 15,018           |          |
| Certificates of deposit                              | -                  | -          | -                | -                |          |
| Money held in trust                                  | 2,587              | 2,591      | 3                | 3                |          |
| Others   | -                  | -          | -                | -                |          |
| Total  | 23,903,982         | 26,850,141 | 2,946,158        | 3,034,687        | 8        |
| Domestic bonds                                       | 16,022,298         | 17,260,692 | 1,238,394        | 1,243,115        |          |
| Domestic stocks                                      | 1,651,106          | 2,674,775  | 1,023,669        | 1,067,856        | 4        |
| Foreign securities                                   | 5,734,065          | 6,362,181  | 628,116          | 667,296          | 3        |
| Foreign bonds  | 5,156,220          | 5,612,545  | 456,325          | 490,925          | 3        |
| 0  |                    | 749,635    | 171,791          | 176,371          |          |
| Foreign stocks and other securities                  | 577,844            | 1.5,050    |                  |                  |          |
| Foreign stocks and other securities Other securities | 577,844<br>229,652 | 272,254    | 42,602           | 42,797           |          |
| Foreign stocks and other securities                  |                    |            | 42,602<br>13,373 | 42,797<br>13,618 |          |
| Foreign stocks and other securities Other securities | 229,652            | 272,254    | <i>,</i>         | (                |          |

Note: The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Law.

\* Carrying values of securities whose fair value is deemed extremely difficult to recognize are as follows:

|   |                      | (millions of yen)       |
|---|----------------------|-------------------------|
|   | As of March 31, 2013 | As of December 31, 2013 |
| Held-to-maturity bonds                                    | -                    | -                       |
| Unlisted foreign bonds                                    | -                    | -                       |
| Others  | -                    | -                       |
| Policy-reserve-matching bonds                             | -                    | -                       |
| Stocks of subsidiaries and affiliated companies           | 340,397              | 390,463                 |
| Unlisted domestic stocks (except over-the-counter stocks) | 182,680              | 182,680                 |
| Unlisted foreign stocks (except over-the-counter stocks)  | 148,716              | 172,397                 |
| Others  | 9,000                | 35,385                  |
| Available-for-sale securities                             | 1,052,494            | 999,584                 |
| Unlisted domestic stocks (except over-the-counter stocks) | 124,456              | 123,386                 |
| Unlisted foreign stocks (except over-the-counter stocks)  | 833,550              | 808,052                 |
| Unlisted foreign bonds                                    | 0                    | 0                       |
| Others  | 94,487               | 68,145                  |
| Total   | 1,392,891            | 1,390,048               |

The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments Note 1. and Exchange Act.

2. The amounts of foreign exchange valuation gains (losses) on foreign securities whose fair value is deemed extremely difficult to recognize and which are listed in the table above are as follows: gain of 19,556 million yen as of March 31, 2013 and gain of 12,469 million yen as of December 31, 2013.

#### (3) Fair Value Information on Money Held in Trust (General Account)

|                         |                   |            |                 |       | (millions of yen) |
|-------------------------|-------------------|------------|-----------------|-------|-------------------|
|                         | Carrying value on | Fair value | Gains (losses)  |       |                   |
|                         | the balance sheet |            | Gailis (105565) | Gains | Losses            |
| As of March 31, 2013    | 24,071            | 24,071     | 6,783           | 9,666 | 2,883             |
| As of December 31, 2013 | 36,106            | 36,106     | 3,843           | 8,855 | 5,012             |

Note: Fair value in the table above is based on the valuation conducted by the fiduciary on a reasonable basis. "Gains (losses)" include gains (losses) from derivative transactions within the trusts.

#### \* Information on money held in trust for investment purpose is as follows:

|  | 1 1                                    |             |                                     | (millions of yen)   |  |
|--|--|-------------|-------------------------------------|---|--|
|  | As of Mare                             | ch 31, 2013 | As of December 31, 2013             |   |  |
|  | Carrying value on (losses) included in |             | Carrying value on the balance sheet | Valuation gains<br>(losses) included in<br>the statement of<br>earnings |  |
| Money held in trust for investment purpose | 24,071                                 | 6,783       | 33,514                              | 3,839   |  |

\* Information on money held in trust classified as available-for-sale is as follows:

(millions of yen)

|                         | Book Value | Fair value                     | Gains (losses) |       |        |
|-------------------------|------------|--------------------------------|----------------|-------|--------|
|                         | BOOK value | alue Fair value Gains (losses) |                | Gains | Losses |
| As of March 31, 2013    | -          | -                              | -              | -     | -      |
| As of December 31, 2013 | 2,587      | 2,591                          | 3              | 3     | -      |

\* Information on money held in trust classified as held-to-maturity and policy-reserve-matching:

The Company had no balance as of March 31, 2013 or December 31, 2013.

## 3. Unaudited Quarterly Non-Consolidated Balance Sheet

|   | 1                                    | (millions of ye          |
|---|--------------------------------------|--------------------------|
|   | As of March 31, 2013<br>(summarized) | As of<br>December 31, 20 |
| (ASSETS)  | (summarized)                         | December 51, 20          |
| Cash and deposits   | 363,601                              | 540,600                  |
| Call loans  | 365,800                              | 258,500                  |
|   | 283,103                              |                          |
| Monetary claims bought  |                                      | 277,64                   |
| Money held in trust   | 24,071                               | 36,10                    |
| Securities  | 27,161,984                           | 28,169,97                |
| [ Government bonds ]  | [ 14,323,032 ]                       | [ 14,306,062             |
| [Local government bonds]  | [ 290,628 ]                          | [ 254,47                 |
| [ Corporate bonds ]   | [ 2,137,606 ]                        | [ 2,081,493              |
| [ Stocks ]  | [ 2,842,790 ]                        | [ 3,299,62               |
| [Foreign securities]  | [7,165,487]                          | [7,761,40                |
| Loans   | 3,139,671                            | 3,036,36                 |
| Policy loans  | 480,229                              | 461,29                   |
| Ordinary loans  | 2,659,441                            | 2,575,07                 |
| Tangible fixed assets   | 1,236,034                            | 1,225,38                 |
| Intangible fixed assets   | 100,909                              |                          |
| Reinsurance receivable  |                                      | 92,00                    |
|   | 14,096                               | 10,97                    |
| Other assets  | 288,309                              | 344,86                   |
| Deferred tax assets   | 65,570                               |                          |
| Customers' liabilities for acceptances and guarantees                                   | 33,446                               | 88,25                    |
| Reserve for possible loan losses  | (4,109)                              | (1,76                    |
| Reserve for possible investment losses  | -                                    | (21                      |
| Total assets  | 33,072,490                           | 34,078,69                |
| LIABILITIES)  |                                      | <b>I</b>                 |
| Policy reserves and others  | 29,168,377                           | 29,641,23                |
| Reserves for outstanding claims   |                                      |                          |
|   | 138,570                              | 136,41                   |
| Policy reserves   | 28,637,045                           | 29,112,52                |
| Reserve for policyholder dividends  | 392,761                              | 392,29                   |
| Reinsurance payable   | 727                                  | 58                       |
| Subordinated bonds  | 154,584                              | 160,25                   |
| Other liabilities   | 1,413,825                            | 1,531,50                 |
| Corporate income tax payable  | 56,612                               | 40,18                    |
| Lease liabilities   | 7,545                                | 6,33                     |
| Asset retirement obligations  | 2,855                                | 2,82                     |
| Other liabilities   | 1,346,811                            | 1,482,15                 |
| Reserve for employees' retirement benefits  | 437,514                              | 413,92                   |
| Reserve for retirement benefits of directors, executive officers and corporate auditors |                                      |                          |
|   | 2,327                                | 2,17                     |
| Reserve for possible reimbursement of prescribed claims                                 | 700                                  | 47                       |
| Reserve for price fluctuations  | 88,453                               | 102,45                   |
| Deferred tax liabilities  | -                                    | 24,04                    |
| Deferred tax liabilities for land revaluation   | 94,842                               | 94,44                    |
| Acceptances and guarantees  | 33,446                               | 88,25                    |
| Total liabilities   | 31,394,799                           | 32,059,35                |
| NET ASSETS)   |                                      |                          |
| Capital stock   | 210,207                              | 210,22                   |
| Capital surplus   | 210,207                              | 210,22                   |
| Legal capital surplus   | 210,207                              | 210,22                   |
| Retained earnings   | 216,541                              | 281,37                   |
| Legal retained earnings   | 5,600                                | 5,60                     |
| Other retained earnings   | 210,941                              | 275,77                   |
| Fund for risk allowance   | 43,120                               | 43,12                    |
| Fund for price fluctuation allowance  | 65,000                               | 65,00                    |
| Reserve for tax basis adjustments of real estate  |                                      | 21,59                    |
|   | 20,838                               |                          |
| Retained earnings brought forward   | 81,982                               | 146,05                   |
| Treasury stock  | (13,431)                             | (11,98                   |
| Total shareholders' equity  | 623,524                              | 689,83                   |
| Net unrealized gains (losses) on securities, net of tax                                 | 1,092,583                            | 1,367,39                 |
| Deferred hedge gains (losses)   | (1,801)                              | (3,64                    |
| Reserve for land revaluation  | (36,995)                             | (34,83                   |
| Total of valuation and translation adjustments  | 1,053,786                            | 1,328,91                 |
| Subscription rights to shares   | 379                                  | 58                       |
| Total net assets  | 1,677,691                            | 2,019,33                 |
|   |                                      | - <u>-</u> .017.JJ       |

## 4. Unaudited Quarterly Non-Consolidated Statement of Earnings

| e months ended<br>ember 31, 2012<br>3,037,632<br>2,114,206 | Nine months ended<br>December 31, 2013                              |
|--|---|
| 3,037,632  | Docomber 21 2012  |
|  | December 51, 2013   |
| 2.114.206  | 3,268,457   |
| , ,  | 2,100,954   |
| [ 2,113,693 ]  | [ 2,100,293   |
| 738,118  | 929,552   |
| [ 501,854 ]  | [ 556,063   |
| [515]  | [ 7,470   |
| [ 168,052 ]  | [ 173,884   |
| [ 43,643 ]   | [ 175,904   |
| 185,307  | 237,950   |
| [-]  | [2,151  |
| 2,918,361  | 3,034,612   |
| 1,792,301  | 1,779,200   |
| [ 573,240 ]  | [ 531,391   |
| [ 382,477 ]  | [ 399,501   |
| [ 384,418 ]  | [ 341,523   |
| [ 369,674 ]  | [ 385,142   |
| [ 81,504 ]   | [ 120,688   |
| 341,226  | 482,239   |
| 1,781  | -   |
| 332,516  | 475,478   |
| 6,928  | 6,761   |
| 190,529  | 154,624   |
| [ 14,089 ]   | [ 14,532  |
| [ 50,067 ]   | [ 49,018  |
| [ 53,427 ]   | [ 806   |
| [ 22,321 ]   | [ 40,081  |
| 295,915  | 302,505   |
| 298,389  | 316,041   |
| 119,271  | 233,844   |
| 4,944  | 2,346   |
| 4,944  | 2,346   |
| 21,366   | 28,905  |
| 4,467  | 1,154   |
| 2,899  | 13,751  |
|  | 14,000  |
|  | 70,278  |
| ,  | 137,007   |
|  | 85,680  |
|  | (31,556   |
|  | 54,124  |
|  | 82,882  |
|  | 14,000<br>59,799<br>43,050<br>38,381<br>(29,661)<br>8,719<br>34,330 |

## NOTES TO UNAUDITED QUARTERLY NON-CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE NINE MONTHS ENDED DECEMBER 31, 2013

## I. NOTES TO UNAUDITED QUARTERLY NON-CONSOLIDATED BALANCE SHEET AND SHAREHOLDERS' EQUITY, ETC. AS OF DECEMBER 31, 2013

### 1. Securities Lending

Securities lent under lending agreements are included in the non-consolidated balance sheet. The total balance of securities lent as of December 31, 2013 was  $\pm$ 1,255,512 million.

### 2. Changes in Reserve for Policyholder Dividends

Changes in reserve for policyholder dividends were as follows:

|   | (Unit: million yen) |
|---|---------------------|
| Balance at the beginning of the fiscal year ending March 31, 2014 | 392,761             |
| Dividends paid  | (77,509)            |
| Interest accrual  | 6,761               |
| Provision for reserve for policyholder dividends                  | 70,278              |
| Balance as of December 31, 2013                                   | 392,291             |

# II. NOTES TO THE UNAUDITED NON-CONSOLIDATED STATEMENT OF EARNINGS FOR THE NINE MONTHS ENDED DECEMBER 31, 2013

#### 1. <u>Net Income per Share</u>

Net income per share for the nine months ended December 31, 2013 was ¥83.59. Diluted net income per share for the same period was ¥83.54.

The Company conducted a 1:100 share split on October 1, 2013. The above figures are calculated as if the Company conducted the split at the beginning of the nine months ended December 31, 2013.

## 5. Breakdown of Ordinary Profit (Fundamental Profit)

| (millions of year   |                   |                   |  |
|---|-------------------|-------------------|--|
|   | Nine months ended | Nine months ended |  |
|   | December 31, 2012 | December 31, 2013 |  |
| Fundamental revenues  | 2,867,582         | 3,085,675         |  |
| Premium and other income  | 2,114,206         | 2,100,954         |  |
| Investment income   | 568,067           | 746,770           |  |
| [Interest and dividends]  | 501,854           | 556,063           |  |
| Other ordinary revenues   | 185,307           | 237,950           |  |
| Fundamental expense   | 2,651,165         | 2,819,104         |  |
| Benefits and claims   | 1,792,301         | 1,779,200         |  |
| Provision for policy reserves and others                          | 211,464           | 367,585           |  |
| Investment expenses   | 53,095            | 53,771            |  |
| Operating expenses  | 295,915           | 302,505           |  |
| Other ordinary expenses   | 298,389           | 316,041           |  |
| Fundamental profit A  | 216,416           | 266,570           |  |
| Capital gains   | 168,568           | 181,354           |  |
| Gains on money held in trust                                      | 515               | 7,470             |  |
| Gains on investments in trading securities                        | -                 | -                 |  |
| Gains on sale of securities                                       | 168,052           | 173,884           |  |
| Derivative transaction gains                                      | -                 | -                 |  |
| Foreign exchange gains  | -                 | -                 |  |
| Others  | -                 | -                 |  |
| Capital losses  | 137,277           | 100,627           |  |
| Losses on money held in trust                                     | -                 | -                 |  |
| Losses on investments in trading securities                       | -                 | -                 |  |
| Losses on sale of securities                                      | 50,067            | 49,018            |  |
| Losses on valuation of securities                                 | 53,427            | 806               |  |
| Derivative transaction losses                                     | 22,321            | 40,081            |  |
| Foreign exchange losses   | 11,460            | 10,721            |  |
| Others  | -                 | -                 |  |
| Net capital gains (losses) <b>B</b>                               | 31,291            | 80,726            |  |
| Fundamental profit plus net capital gains (losses) $A + B$        | 247,707           | 347,297           |  |
| Other one-time gains  | 1,482             | 1,427             |  |
| Reinsurance income  | -                 | -                 |  |
| Reversal of contingency reserve                                   | -                 | -                 |  |
| Reversal of specific reserve for possible loan losses             | 1,482             | 1,427             |  |
| Others  | -                 | -                 |  |
| Other one-time losses   | 129,918           | 114,879           |  |
| Ceding reinsurance commissions                                    | -                 | -                 |  |
| Provision for contingency reserve                                 | 18,000            | 18,000            |  |
| Provision for specific reserve for possible loan losses           | -                 | -                 |  |
| Provision for specific reserve for loans to refinancing countries | -                 | -                 |  |
| Write-down of loans   | 8                 | 5                 |  |
| Others  | 111,909           | 96,874            |  |
| Other one-time profits C  | (128,436)         | (113,452)         |  |
| Ordinary profit $A + B + C$                                       | 119,271           | 233,844           |  |

Note:

1. For the nine months ended December 31, 2012, "Others" in "Other one-time losses" represents the sum of the amount of provision for reserve for possible investment losses (147 million yen) and the amount of the additional policy reserves provided (111,762 million yen) in accordance with Article 69, Paragraph 5 of the Enforcement Regulations of the Insurance Business Act.

2. For the nine months ended December 31, 2013, "Others" in "Other one-time losses" represents the sum of the amount of provision for reserve for possible investment losses (219 million yen) and the amount of the additional policy reserves provided (96,654 million yen) in accordance with Article 69, Paragraph 5 of the Enforcement Regulations of the Insurance Business Act.

## **<u>6. Solvency Margin Ratio</u>**

|  |                      | (millions of yen)       |
|--|----------------------|-------------------------|
|  | As of March 31, 2013 | As of December 31, 2013 |
| Total solvency margin (A)  | 4,178,263            | 4,810,784               |
| Common stock, etc. <sup>*1</sup>   | 607,904              | 696,200                 |
| Reserve for price fluctuations   | 88,453               | 102,453                 |
| Contingency reserve  | 495,093              | 513,093                 |
| General reserve for possible loan losses                                   | 1,751                | 839                     |
| Net unrealized gains on securities (before tax) $\times$ 90% <sup>*2</sup> | 1,418,695            | 1,775,417               |
| Net unrealized gains (losses) on real estate $\times$ 85% <sup>*2</sup>    | 18,245               | 16,491                  |
| Policy reserves in excess of surrender values                              | 1,609,462            | 1,704,074               |
| Qualifying subordinated debt   | 427,562              | 427,562                 |
| Excluded portion of policy reserves in excess of surrender values          |                      |                         |
| and qualifying subordinated debt   | (411,842)            | (386,388)               |
| Excluded items   | (169,507)            | (169,507                |
| Others   | 92,446               | 130,548                 |
| Total risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ (B)          | 1,168,327            | 1,309,453               |
| Insurance risk R <sub>1</sub>  | 90,521               | 83,359                  |
| 3rd sector insurance risk R <sub>8</sub>                                   | 160,847              | 165,873                 |
| Assumed investment yield risk R <sub>2</sub>                               | 269,273              | 259,875                 |
| Investment risk R <sub>3</sub>   | 838,472              | 990,432                 |
| Guaranteed minimum benefit risk R <sub>7</sub> <sup>*3</sup>               | 5,261                | 4,551                   |
| Business risk R <sub>4</sub>   | 27,287               | 30,081                  |
| Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$            | 715.2%               | 734.7%                  |

\*1: Expected disbursements from capital outside the Company and valuation and translation adjustments are excluded.

\*2: Multiplied by 100% if losses.

\*3: Calculated by standard method.

Note: The figures as of March 31, 2013 are calculated based on Articles 86, 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No. 50, Ministry of Finance, 1996.

The figures as of December 31, 2013 are calculated by using the method which is deemed appropriate taking the regulations and announcement above into account.

## 7. Status of Separate Account

(1) Separate Account Assets by Product

|                               |                | (millions of yen) |
|-------------------------------|----------------|-------------------|
|                               | As of          | As of             |
|                               | March 31, 2013 | December 31, 2013 |
| Individual variable insurance | 50,718         | 55,566            |
| Individual variable annuities | 143,755        | 128,981           |
| Group annuities               | 1,036,304      | 1,084,948         |
| Separate account total        | 1,230,778      | 1,269,495         |

(2) Sum Insured of Policies in Force of Individual Variable Insurance and Annuities (Separate Account)

A. Individual variable insurance

|  |                    |            | (millions of yen exc | ept number of policies) |
|--|--------------------|------------|----------------------|-------------------------|
|  | As of Marc         | h 31, 2013 | As of Decem          | ber 31, 2013            |
|  | Number of policies | Amount     | Number of policies   | Amount                  |
| Individual variable insurance (term life)  | 183                | 904        | 177                  | 877                     |
| Individual variable insurance (whole life) | 46,136             | 286,137    | 45,567               | 282,151                 |
| Total                                      | 46,319             | 287,041    | 45,744               | 283,029                 |

Note: Policies in force include term life riders.

## B. Individual variable annuities

|                               |                    |             | (millions of yen exc | cept number of policies) |
|-------------------------------|--------------------|-------------|----------------------|--------------------------|
|                               | As of Marc         | ch 31, 2013 | As of Decem          | ber 31, 2013             |
|                               | Number of policies | Amount      | Number of policies   | Amount                   |
| Individual variable annuities | 36,424             | 132,371     | 31,164               | 120,073                  |

Note: Sum insured of policies in force includes that of annuities for which payments have commenced.

## **8.** Consolidated Financial Summary

(1) Selected Financial Data and Other Information

| (1) Selected 1 manetal Data and Other mit | ination                                | (millions of yen)                   |
|---|--|-------------------------------------|
|   | Nine months ended<br>December 31, 2012 | Nine months ended December 31, 2013 |
| Ordinary revenues                         | 3,583,723                              | 4,477,081                           |
| Ordinary profit                           | 112,699                                | 227,766                             |
| Net income for the period                 | 24,676                                 | 73,889                              |
| Comprehensive income for the period       | 164,164                                | 335,722                             |
|   | As of March 31, 2013                   | As of December 31, 2013             |
| Total assets                              | 35,694,411                             | 37,444,635                          |
| Solvency margin ratio                     | 702.4%                                 | 721.4%                              |

(2) Scope of Consolidation and Application of Equity Method

|   | Nine months ended<br>December 31, 2013 |
|---|--|
| Number of consolidated subsidiaries   | 22                                     |
| Number of non-consolidated subsidiaries accounted for under the equity method | 0                                      |
| Number of affiliates accounted for under the equity method                    | 32                                     |

For information regarding changes in subsidiaries and affiliates, please refer to "Guidelines for Preparation of Unaudited Quarterly Consolidated Financial Statements" (P.16).

## (3) Unaudited Consolidated Balance Sheet

| (3) Unaudited Consolidated Balance Sheet  |                    | (millions of yen        |
|---|--------------------|-------------------------|
|   | As of              | As of                   |
|   | March 31, 2013     | December 31, 2013       |
|   | (summarized)       |                         |
| ASSETS  |                    |                         |
| Cash and deposits   | 457,517            | 659,102                 |
| Call loans  | 391,200            | 288,500                 |
| Monetary claims bought  | 285,082            | 283,687                 |
| Money held in trust   | 56,251             | 62,850                  |
| Securities  | 29,390,963         | 31,094,569              |
| Loans   | 3,140,990          | 3,037,788               |
| Tangible fixed assets   | 1,236,270          | 1,225,650               |
| Intangible fixed assets   | 215,457            | 199,400                 |
| Reinsurance receivable  | 32,861             | 34,294                  |
| Other assets  | 390,844            | 470,789                 |
| Deferred tax assets   | 67,636             | 1,738                   |
| Customers' liabilities for acceptances and guarantees                                   | 33,446             | 88,253                  |
| Reserve for possible loan losses  | (4,110)            | (1,770                  |
| Reserve for possible investment losses  | -                  | (219                    |
| Total assets  | 35,694,411         | 37,444,635              |
|   | 1                  |                         |
| LIABILITIES   | 21 702 959         | 22.016.284              |
| Policy reserves and others  | 31,703,858         | 32,916,284              |
| Reserves for outstanding claims   | 298,557            | 324,647                 |
| Policy reserves   | 31,012,539         | 32,199,345              |
| Reserve for policyholder dividends  | 392,761            | 392,291                 |
| Reinsurance payable   | 16,541             | 24,418                  |
| Subordinated bonds  | 154,584            | 160,256                 |
| Other liabilities   | 1,496,592          | 1,630,231               |
| Reserve for employees' retirement benefits  | 439,734            | 416,453                 |
| Reserve for retirement benefits of directors, executive officers and corporate auditors | 2,350              | 2,200                   |
| Reserve for possible reimbursement of prescribed claims                                 | 700                | 473                     |
| Reserve for price fluctuations  | 89,228             | 103,770                 |
| Deferred tax liabilities  | 13,511             | 37,103                  |
| Deferred tax liabilities for land revaluation   | 94,842             | 94,449                  |
| Acceptances and guarantees  | 33,446             | 88,253                  |
| Total liabilities<br>NET ASSETS   | 34,045,391         | 35,473,894              |
|   | 210,207            | 210,224                 |
| Capital stock   | 210,207<br>210,207 |                         |
| Capital surplus   |                    | 210,224                 |
| Retained earnings   | 156,357            | 212,384                 |
| Treasury stock  | (13,431)           |                         |
| Total shareholders' equity  | 563,340            | 620,851                 |
| Net unrealized gains (losses) on securities, net of tax                                 | 1,099,351          | 1,370,506               |
| Deferred hedge gains (losses)   | (1,801)            |                         |
| Reserve for land revaluation  | (36,995)           |                         |
| Foreign currency translation adjustments  | 18,229             | 12,424                  |
| Total accumulated other comprehensive income  | 1,078,784          | 1,344,446               |
| Subscription rights to shares   | 379                | 583                     |
| Minority interests  | 6,514              | 4,859                   |
| Total net assets  | 1,649,020          | 1,970,740<br>37,444,635 |
| Total liabilities and net assets  | 35,694,411         | 37,444,63               |

# (4) Unaudited Consolidated Statement of Earnings and Comprehensive Income [Unaudited Consolidated Statement of Earnings]

| (millions of yen                                  |                   |                   |
|---|-------------------|-------------------|
|   | Nine months ended | Nine months ended |
|   | December 31, 2012 | December 31, 2013 |
| ORDINARY REVENUES                                 | 3,583,723         | 4,477,081         |
| Premium and other income                          | 2,551,942         | 3,153,491         |
| Investment income                                 | 837,662           | 1,075,938         |
| [ Interest and dividends ]                        | [ 510,409 ]       | [ 569,032 ]       |
| [ Gains on investments in trading securities ]    | [ 10,930 ]        | [ 18,570 ]        |
| [ Gains on sale of securities ]                   | [ 171,054 ]       | [ 181,935 ]       |
| [ Gains on investments in separate accounts ]     | [ 118,019 ]       | [ 290,171 ]       |
| Other ordinary revenues                           | 194,119           | 247,650           |
| ORDINARY EXPENSES                                 | 3,471,024         | 4,249,315         |
| Benefits and claims                               | 1,968,222         | 2,128,592         |
| [ Claims ]  | [ 596,267 ]       | [ 572,425 ]       |
| [ Annuities ]                                     | [ 383,736 ]       | [ 400,728 ]       |
| [Benefits]  | [ 408,080 ]       | [ 373,062 ]       |
| [Surrender values]                                | [ 419,909 ]       | [ 520,735 ]       |
| Provision for policy reserves and others          | 647,067           | 1,231,174         |
| Provision for reserves for outstanding claims     | 33,932            | 29,496            |
| Provision for policy reserves                     | 606,206           | 1,194,916         |
| Provision for interest on policyholder dividends  | 6,928             | 6,761             |
| Investment expenses                               | 201,646           | 181,765           |
| [ Interest expenses ]                             | [ 14,946 ]        | [ 15,253 ]        |
| [Losses on money held in trust]                   | [ 13,018 ]        | [ 8,964 ]         |
| [Losses on sale of securities]                    | [ 50,074 ]        | [ 49,133 ]        |
| [Losses on valuation of securities]               | [ 53,427 ]        | [ 811 ]           |
| [Derivative transaction losses]                   | [ 30,209 ]        | [ 54,518 ]        |
| Operating expenses                                | 345,099           | 378,221           |
| Other ordinary expenses                           | 308,987           | 329,561           |
| Ordinary profit                                   | 112,699           | 227,766           |
| EXTRAORDINARY GAINS                               | 4,946             | 2,353             |
| Gains on disposal of fixed assets                 | 4,945             | 2,350             |
| Other extraordinary gains                         | 1                 | 2                 |
| EXTRAORDINARY LOSSES                              | 21,662            | 29,461            |
| Losses on disposal of fixed assets                | 4,478             | 1,168             |
| Impairment losses on fixed assets                 | 2,899             | 13,751            |
| Provision for reserve for price fluctuations      | 14,285            | 14,542            |
| Other extraordinary losses                        | 0                 | 0                 |
| Provision for reserve for policyholder dividends  | 59,799            | 70,278            |
| Income before income taxes and minority interests | 36,185            | 130,379           |
| Corporate income taxes-current                    | 41,575            | 88,372            |
| Corporate income taxes-deferred                   | (28,453)          | (30,588)          |
| Total of corporate income taxes                   | 13,122            | 57,783            |
| Income before minority interests                  | 23,062            | 72,596            |
| Minority interests in loss of subsidiaries        | 1,613             | 1,292             |
| Net income for the period                         | 24,676            | 73,889            |

## [Unaudited Consolidated Statement of Comprehensive Income]

|  |                   | (millions of yen) |
|--|-------------------|-------------------|
|  | Nine months ended | Nine months ended |
|  | December 31, 2012 | December 31, 2013 |
| Income before minority interests   | 23,062            | 72,596            |
| Other comprehensive income   | 141,101           | 263,125           |
| Net unrealized gains (losses) on securities, net of tax  | 134,192           | 271,384           |
| Deferred hedge gains (losses)  | (1,311)           | (1,843)           |
| Reserve for land revaluation   | (90)              | (32)              |
| Foreign currency translation adjustments   | 8,048             | (8,527)           |
| Share of other comprehensive income of subsidiaries and affiliates accounted for under the equity method | 263               | 2,145             |
| Comprehensive income for the period  | 164,164           | 335,722           |
| Attributable to shareholders of the parent company   | 165,115           | 337,362           |
| Attributable to minority interests   | (950)             | (1,640)           |

## NOTES TO THE UNAUDITED QUARTERLY CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE NINE MONTHS ENDED DECEMBER 31, 2013

# I. GUIDELINES FOR PREPARATION OF UNAUDITED QUARTERLY CONSOLIDATED FINANCIAL STATEMENTS

As PT Panin Internasional and PT Panin Dai-ichi Life each became an affiliated company of the Parent Company, both companies were newly included in the scope of the equity method accounting of the Parent Company. PT Panin Dai-ichi Life changed its name from PT Panin Life on November 22, 2013.

## II. NOTES TO UNAUDITED QUARTERLY CONSOLIDATED BALANCE SHEET AND SHAREHOLDERS' EQUITY, ETC. AS OF DECEMBER 31, 2013

## 1. Policy-Reserve-Matching Bonds

In order to conduct appropriate duration control that accounts for the debt situation, and thus promote more sophisticated ALM, a certain subsidiary of the Parent Company added individual life insurance and individual annuity (yen-denominated, long-term) as a new sub-group of life insurance products subject to the application of policy-reserve-matching bonds, effective the three months ended June 30, 2013. As a result, the sub-groups of the subsidiary are:

- individual life insurance and individual annuity (yen-denominated, short-term),
- individual life insurance and individual annuity (yen-denominated, long-term),
- individual life insurance and individual annuity (U.S. dollar-denominated), and
- individual life insurance and individual annuity (Australian dollar-denominated),

with the exception of certain types and contracts.

This addition did not have any impacts on profits and losses for the nine months ended December 31, 2013.

## 2. Securities Lending

Securities lent under lending agreements are included in the consolidated balance sheet. The total balance of securities lent as of December 31, 2013 was ¥1,265,879 million.

## 3. Changes in Reserve for Policyholder Dividends

Changes in reserve for policyholder dividends were as follows:

| (Unit: mil  | llion yen) |
|---|------------|
| Balance at the beginning of the fiscal year ending March 31, 2014 | 392,761    |
| Dividends paid  | (77,509)   |
| Interest accrual  | 6,761      |
| Provision for reserve for policyholder dividends                  | 70,278     |
| Balance as of December 31, 2013                                   | 392,291    |

#### 4. Dividends on Common Stock

| Date of resolution  | June 24, 2013 (at the Annual General Meeting of Shareholders) |
|---------------------|---|
| Type of shares      | Common stock  |
| Total dividends     | ¥15,855 million   |
| Dividends per share | ¥1,600  |
| Record date         | March 31, 2013  |
| Effective date      | June 25, 2013   |
| Dividend resource   | Retained earnings   |

Note: Total dividends don't include ¥145 million of dividends to the Stock Granting Trust and the Trust-type Employee Stockholding Incentive Plan, as the Parent Company recognized the shares held by those trusts as treasury shares.

## III. NOTES TO UNAUDITED QUARTERLY CONSOLIDATED STATEMENT OF EARNINGS FOR THE NINE MONTHS ENDED DECEMBER 31, 2013

#### 1. Calculation of Tax

Income taxes of certain consolidated subsidiaries of the Parent Company are calculated by applying a reasonably estimated effective tax rate for the full fiscal year to income before income taxes for the nine months ended December 31, 2013. The effective tax rate is determined by estimating the effective tax rate for the full fiscal year, which includes the nine months ended December 31, 2013, after taking into account the effect of deferred tax accounting.

#### 2. <u>Net Income per Share</u>

Net income per share for the nine months ended December 31, 2013 was \$74.52. Diluted net income per share for the same period was \$74.48.

The Parent Company conducted a 1:100 share split on October 1, 2013. The above figures reflect the split as if the Parent Company conducted the split at the beginning of the nine months ended December 31, 2013.

#### 3. Depreciation and Amortization

For the nine months ended December 31, 2013, (1) depreciation of real estate for rent and others totaled \$ 11,052 million, (2) depreciation (including the depreciation of intangible fixed assets other than goodwill) totaled \$ 28,918 million, and (3) amortization of goodwill was \$ 3,272 million.

|   |                      | (millions of yen)       |
|---|----------------------|-------------------------|
|   | As of March 31, 2013 | As of December 31, 2013 |
| Total solvency margin (A)   | 4,131,402            | 4,734,775               |
| Common stock, etc. *1   | 436,330              | 521,318                 |
| Reserve for price fluctuations  | 89,228               | 103,770                 |
| Contingency reserve   | 587,497              | 618,492                 |
| Catastrophe loss reserve  | -                    | -                       |
| General reserve for possible loan losses  | 1,752                | 840                     |
| Net unrealized gains on securities (before tax) $\times$ 90% $^{*2}$                                      | 1,428,115            | 1,780,372               |
| Net unrealized gains (losses) on real estate $\times$ 85% $^{*2}$   | 18,245               | 16,491                  |
| Policy reserves in excess of surrender values   | 1,669,231            | 1,769,849               |
| Qualifying subordinated debt  | 427,562              | 427,562                 |
| Excluded portion of policy reserves in excess of surrender values   | (550,006)            | (520,328)               |
| and qualifying subordinated debt  | (550,000)            | (520,528)               |
| Excluded items  | (68,999)             | (114,141)               |
| Others  | 92,446               | 130,548                 |
| Total risk $\sqrt{\left(\sqrt{R_1^2 + R_5^2} + R_8 + R_9\right)^2 + (R_2 + R_3 + R_7)^2} + R_4 + R_6$ (B) | 1,176,246            | 1,312,591               |
| Insurance risk R <sub>1</sub>   | 103,425              | 94,424                  |
| General insurance risk R <sub>5</sub>   | -                    | -                       |
| Catastrophe risk R <sub>6</sub>   | -                    | -                       |
| 3rd sector insurance risk R <sub>8</sub>  | 168,895              | 174,462                 |
| Small amount and short-term R <sub>9</sub>  | _                    | _                       |
| insurance risk  |                      |                         |
| Assumed investment yield risk R <sub>2</sub>  | 273,604              | 268,796                 |
| Guaranteed minimum benefit risk R <sub>7</sub> <sup>*3</sup>  | 28,747               | 30,221                  |
| Investment risk R <sub>3</sub>  | 813,382              | 954,611                 |
| Business risk R <sub>4</sub>  | 27,761               | 30,450                  |
| Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$   | 702.4%               | 721.4%                  |

\*1: Expected disbursements from capital outside the Company and accumulated other comprehensive income, etc. are excluded.

\*2: Multiplied by 100% if losses.

\*3: Calculated by standard method.

Note: The figures as of March 31, 2013 are calculated based on Article 86-2 and 88 of the Enforcement Regulations of Insurance Business Act, and Notification of the Financial Services Agency No. 23, 2011.

The figures as of December 31, 2013 are calculated by using the method which is deemed appropriate taking the regulations and announcement above into account.

## (6) Status of Insurance Claims Paying Ability of Insurance Subsidiaries (Solvency Margin Ratio)

| The Dai-ichi Frontier Life Insurance Company                      |                      | (millions of yen)       |
|---|----------------------|-------------------------|
|   | As of March 31, 2013 | As of December 31, 2013 |
| Total solvency margin (A)   | 219,637              | 221,605                 |
| Common stock, etc.  | 57,269               | 44,214                  |
| Reserve for price fluctuations                                    | 775                  | 1,317                   |
| Contingency reserve   | 92,403               | 105,399                 |
| General reserve for possible loan losses                          | 1                    | 1                       |
| Net unrealized gains on securities (before tax) $\times$ 90% *    | 9,420                | 4,898                   |
| Net unrealized gains (losses) on real estate × 85% *              | -                    | -                       |
| Policy reserves in excess of surrender values                     | 59,768               | 65,774                  |
| Qualifying subordinated debt                                      | -                    | -                       |
| Excluded portion of policy reserves in excess of surrender values |                      |                         |
| and qualifying subordinated debt                                  | -                    | -                       |
| Excluded items  | -                    | -                       |
| Others  | -                    | -                       |
| Fotal risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ (B) | 46,798               | 60,650                  |
| Insurance risk R <sub>1</sub>                                     | 5                    | 25                      |
| 3rd sector insurance risk R <sub>8</sub>                          | -                    | -                       |
| Assumed investment yield risk R <sub>2</sub>                      | 4,330                | 8,920                   |
| Investment risk R <sub>3</sub>                                    | 18,611               | 25,241                  |
| Guaranteed minimum benefit risk R <sub>7</sub>                    | 22,493               | 24,721                  |
| Business risk R <sub>4</sub>                                      | 1,363                | 1,767                   |
| Solvency margin ratio   |                      |                         |
| $\frac{(A)}{(1/2) \times (B)} \times 100$                         | 938.6%               | 730.7%                  |

\*: Multiplied by 100% if losses.

Note: 1. The figures as of March 31, 2013 are calculated based on Articles 86 and 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No. 50, Ministry of Finance, 1996. The figures as of December 31, 2013 are calculated by using the method which is deemed appropriate taking the regulations and announcement above into account.

2. Guaranteed minimum benefit risk is calculated by the standard method.

#### (7) Segment Information

The Company on a consolidated basis did not operate any businesses categorized in segments other than its own core life insurance business, and therefore segment information was omitted.