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Disclosure of European Embedded Value as of March 31, 2012

The Dai-ichi Life Insurance Company, Limited (hereinafter "Dai-ichi Life") hereby discloses the European Embedded Value ("EEV") of Dai-ichi Life, Dai-ichi Frontier Life Insurance Co., Ltd (hereinafter "Dai-ichi Frontier Life" or "DFL") and TAL Limited (hereinafter "TAL") (collectively, the "Group") as of March 31, 2012.

Contents

1. Outline

- 1-1 EEV Principles
- 1-2 EEV Methodology

2. EEV as of March 31, 2012

- 2-1 EEV Results of the Group
 - 2-1-1 Adjusted Net Worth
 - 2-1-2 Value of In-force Business
 - 2-1-3 Value of New Business
- 2-2 EEV by Company

3. Movement Analysis

- 3-1 Movement Analysis of Group EEV
- 3-2 Movement Analysis by Company

4. Sensitivity Analysis

- 4-1 Sensitivity Analysis of Group EEV
- 4-2 Sensitivity Analysis by Company

5. Note on Using EV

Appendix A: EEV Methodology

Appendix B: Principal EEV Assumptions

Appendix C: Actuarial Opinion

Appendix D: Glossary

1. Outline

1-1 EEV Principles

The EEV Principles and related guidance were published in May 2004 by the CFO Forum, an organization comprising the chief financial officers of Europe's leading life insurers, in order to improve consistency and transparency in EV reporting. In October 2005, further guidance on minimum required disclosures of sensitivities and other items was provided by the CFO Forum.

1-2 EEV Methodology

In the calculation of EEV, the Group has adopted a market-consistent approach – an approach which values cash flows from both assets and liabilities of a company consistently with comparable financial instruments traded in the market. A number of insurers, mainly in Europe, have implemented similar market-consistent approaches.

The Group has fully adopted the EEV Principles, while also taking into account a market-consistent approach, in calculating its EV.

2. EEV as of March 31, 2012

2-1 EEV Results of the Group

The EEV of the Group as of March 31, 2012 increased compared to the prior year, due to new business acquisition, an increase in unrealized gains thanks to the decline of domestic and foreign interest rates, and impact of the changes in the Japanese tax system. The EEV of the Group as of March 31, 2012 is as follows:

(billions of yen)

		March 31, 2011	March 31, 2012	Increase (Decrease)
EI	EV	2,440.3	2,661.5	221.2
	Adjusted net worth	1,454.2	1,867.0	412.7
	Value of in-force business	986.0	794.4	(191.5)

	Year ended	Year ended	Increase
	March 31, 2011	March 31, 2012	(Decrease)
Value of new business	158.1	187.7	29.6

- (Note 1) The Group EEV is calculated as follows: Dai-ichi Life's EEV plus DFL's EEV (and TAL's EEV for the calculation as of March 31, 2012) attributable to Dai-ichi Life's equity stake in DFL (and TAL for the calculation as of March 31, 2012) less Dai-ichi Life's carrying amount of equity of DFL (and TAL for the calculation as of March 31, 2012).
- (Note 2) Dai-ichi Life held 90.0% of the shares of DFL as of March 31, 2011 and as of March 31, 2012. Dai-ichi Life held 100.0% of the shares of TAL as of March 31, 2012.
- (Note 3) Dai-ichi Life's carrying amount of DFL's equity was ¥163.4 billion as of March 31, 2011 and as of March 31, 2012. Dai-ichi Life's carrying amount of TAL's equity was ¥136.5 billion as of March 31, 2012.
- (Note 4) As TAL's EEV has been calculated since the fiscal year ended March 31, 2012, for the calculation of Group EEV as of March 31, 2011 the fair value of TAL stocks was calculated without using EEV figures, and the unrealized gains of \(\frac{\pmathbf{\textit{40}}}{0.4}\) billion were included in the Group's adjusted net worth. Group EEV as of March 31, 2012 includes TAL's EEV. TAL's EEV as of March 31, 2011 can be found on page 13.
- (Note 5) Group's value of new business for the year ended March 31, 2011 does not include TAL's value of new business. Although TAL became a wholly owned subsidiary of Dai-ichi Life on May 11, 2011, Group's value of new business for the year ended March 31, 2012 includes value of new business of TAL for the period starting on April 1, 2011.

2-1-1 Adjusted Net Worth

Adjusted net worth represents the net assets attributed to shareholders and represents the market value of assets in excess of policyholder liabilities, represented by statutory reserves (excluding contingency reserve), and other liabilities (excluding reserve for price fluctuations).

In other words, adjusted net worth is calculated by adjusting the total net assets on the balance sheet for the retained earnings in liabilities, general reserve for possible loan losses, unrealized gains/losses in assets/liabilities not accounted for under the

mark-to-market methodology, unfunded retirement benefit obligations, and tax effect equivalent of the items above. The breakdown of the Group's adjusted net worth is as follows:

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	March 31,	March 31,	Increase
	2011	2012	(Decrease)
Adjusted net worth	1,454.2	1,867.0	412.7
Total net assets on the balance sheet (Note1)	664.7	750.4	85.6
Retained earnings in liabilities (Note2)	628.3	562.8	(65.4)
General reserve for possible loan losses	4.5	2.4	(2.0)
Unrealized gains (losses) on securities and miscellaneous items (Note3)	693.4	1,346.6	653.1
Unrealized gains (losses) on loans	196.0	202.7	6.6
Unrealized gains (losses) on real estate ^(Note4)	(2.7)	(60.7)	(58.0)
Unrealized gains (losses) on liabilities (Note5)	(28.6)	6.1	34.8
Unfunded retirement benefit obligation (Note6)	(37.6)	(21.6)	16.0
Tax effect equivalent of above items	(506.8)	(603.8)	(97.0)
Adjustment for the Trust Fund for Employee Stock Holding Partnership and Stock Granting Trust (Note7)	17.4	12.9	(4.5)
Consolidation adjustment regarding DFL ^(Note8)	(163.4)	(163.4)	0.0
Minority interest in DFL's adjusted net worth (Note9)	(10.9)	(11.3)	(0.3)
Adjustment for intangible assets in TAL	-	(19.5)	(19.5)
Consolidation adjustment regarding TAL ^(Note 10)	-	(136.5)	(136.5)

- (Note 1) The total amount of valuation and translation adjustments are excluded. An adjustment regarding the surplus relief reinsurance has been made for DFL's EEV calculation. The effects of the adjustment as of March 31, 2011 and March 31, 2012 were \(\frac{1}{2}(43.3)\) billion and \(\frac{1}{2}(35.2)\) billion, respectively.
- (Note 2) The sum of reserve for price fluctuations, contingency reserve, and the unallocated portion of reserve for policyholder dividends is reported.
- (Note 3) For purposes of EEV calculations, domestic listed stocks are recorded at their market value as of the end of the reporting period, whereas for accounting purposes under Japanese GAAP, they are recorded on the balance sheet at their average value during the last month of the reporting period. The difference (the value for purposes of EEV calculations less the value recorded on our balance sheet) (after tax) was $\pm (8.7)$ billion as of March 31, 2011, and ± 13.4 billion as of March 31, 2012. The increase in unrealized gains (losses) on securities and miscellaneous items is mainly attributed to the increase in unrealized gains on bonds.
- (Note 4) With respect to land, the difference between fair value and carrying value before revaluation is posted.

 (Note 5) The figure represents the unrealized gains (losses) in subordinated debt that Dai-ichi Life issued.

 Effective the fiscal year ended March 31, 2012, the valuation method of subordinated borrowings has been improved.
- (Note 6) The sum of unrecognized gains on plan amendments and unrecognized actuarial differences is reported.

 (Note 7) The fair value of the Trust Fund for the Employee Stock Holding Partnership and Stock Granting Trust

 (collectively, the "Trust") is reported (the fair value of the Trust Fund for the Employee Stock Holding

 Partnership does not exceed the loan amount of the trust fund). The adjustment is made because, although

- Dai-ichi Life stock which the Trust owns is expected to be sold and excluded from the amount of treasury stock in the future, the book value (± 20.4 billion as of March 31, 2011, and ± 16.7 billion as of March 31, 2012) of such stocks is deducted from "Total net assets on the balance sheet" as treasury stock.
- (Note 8) Dai-ichi Life's carrying amount of equity of DFL, which is reported in "Total net assets on the balance sheet", is deducted to offset.
- (Note 9) Minority interest in DFL's adjusted net worth is deducted. An adjustment regarding the surplus relief reinsurance of DFL has been included. The effects of the adjustment as of March 31, 2011 and March 31, 2012 are ¥4.3 billion and ¥3.5 billion, respectively.
- (Note 10) Dai-ichi Life's carrying amount of equity of TAL, which is reported in "Total net assets on the balance sheet", is deducted to offset.
- (Note 11) All the items from "Total net assets on the balance sheet" to "Tax effect equivalent of above items" display the sum of the figures for Dai-ichi Life, DFL and TAL.

Reconciliations between the Group's adjusted net worth and total net assets are as follows:

		March 31, 2011	March 31, 2012	Increase (Decrease)
То	otal Net Assets (Notel)	548.9	569.4	20.4
	PLUS Retained earnings in liabilities (Note2)	628.3	562.8	(65.4)
	PLUS General reserve for possible loan losses	4.5	2.4	(2.0)
	PLUS Unrealized gains/losses (Note3)	860.3	1,490.8	630.4
	PLUS Adjustment regarding the surplus relief reinsurance for DFL (Note4)	(43.3)	(35.2)	8.1
	PLUS Unfunded retirement benefit obligation (Note5)	(37.6)	(21.6)	16.0
	PLUS Tax effect equivalent of above items	(506.8)	(603.8)	(97.0)
	LESS Intangible assets of TDA (Note6)	-	97.7	97.7
	LESS Book value of businesses not covered	0.0	0.0	0.0
A	djusted net worth	1,454.2	1,867.0	412.7

- (Note 1) The total amount of accumulated other comprehensive income and minority interest are excluded.
- (Note 2) The sum of reserve for price fluctuations, contingency reserve, and the unallocated portion of reserve for policyholder dividends is reported.
- (Note 3) The sum of the unrealized gains/losses in securities and miscellaneous items, loans, real estate and liabilities is reported. Due to the consolidation adjustment with regard to consolidated subsidiaries and affiliated companies accounted for under the equity method, unrealized gains/losses on equity within this item is different from the sum of the unrealized gains/losses on equity in Dai-ichi Life and DFL. The fair value of the Trust is also reported in this item for adjustment (the fair value of the Trust Fund for the Employee Stock Holding Partnership does not exceed the loan amount of the trust fund), because the book value (¥20.4 billion as of March 31, 2011, and ¥16.7 billion as of March 31, 2012) of Dai-ichi Life stock which the Trust owns is deducted from "Total net assets on the balance sheet" as treasury stock.
- (Note 4) An adjustment regarding the surplus relief reinsurance has been made for DFL's EEV calculation.
- (Note 5) The sum of unrecognized gains on plan amendments and unrecognized actuarial differences is reported.
- (Note 6) The intangible assets of "TAL Dai-ichi Life Australia Pty Limited" (TDA), which holds TAL, has been deducted.

2-1-2 Value of In-force Business

The value of in-force business is the amount of (i) certainty equivalent present value of future profits, less (ii) time value of financial options and guarantees, less (iii) cost of holding required capital, less (iv) allowance for non-financial risks. The breakdown by item is as follows:

(billions of yen)

		March 31, 2011	March 31, 2012	Increase (Decrease)
Va	llue of in-force business	986.0	794.4	(191.5)
	Certainty equivalent present value of future profits (Note)	1,162.9	1,030.9	(132.0)
	Time value of financial options and guarantees	(108.4)	(125.7)	(17.3)
	Cost of holding required capital	(19.3)	(54.6)	(35.3)
	Allowance for non-financial risks	(49.1)	(56.0)	(6.9)

(Note) An adjustment regarding the surplus relief reinsurance has been made for DFL's EEV calculation. The adjustment increases the certainty equivalent present value of future profits as of March 31, 2011 and as of March 31, 2012 by \(\pm\)39.0 billion and \(\pm\)31.6 billion, respectively.

2-1-3 Value of New Business

The value of new business is the value at the time of sale, after all acquisition-related costs, of new policies (including net increase by conversion) obtained during the reporting period. The value of new business for the fiscal year ended March 31, 2012 is as follows:

(billions of yen)

		Year ended March 31, 2011	Year ended March 31, 2012	Increase (Decrease)
Va	ulue of new business	158.1	187.7	29.6
	Certainty equivalent present value of future profit	164.4	195.9	31.4
	Time value of financial options and guarantees	(1.6)	(0.9)	0.7
	Cost of holding required capital	(2.0)	(3.8)	(1.7)
	Allowance for non-financial risks	(2.5)	(3.3)	(0.7)

(Note) Group's value of new business for the year ended March 31, 2011 does not include TAL's value of new business. Although TAL became a wholly owned subsidiary of Dai-ichi Life on May 11, 2011, Group's value of new business for the year ended March 31, 2012 includes value of new business of TAL for the period starting on April 1, 2011.

The new business margins (the ratio of the value of new business to the present value of premium income) are as follows:

	Year ended March 31, 2011	Year ended March 31, 2012	Increase (Decrease)
Value of new business	158.1	187.7	29.6
Present Value of Premium Income ^(Note1)	2,916.4	3,188.8	272.4
New Business Margin	5.42%	5.89%	0.47point

⁽Note 1) Future premium income is discounted by the risk-free rate used for the value of new business calculation.

2-2 EEV by Company

(1) Dai-ichi Life

	March 31, 2011	March 31, 2012	Increase (Decrease)
EEV (Note1)	2,479.6	2,715.0	235.4
Adjusted net worth	1,518.7	1,996.2	477.5
Total net assets (Note2)	592.8	610.5	17.7
Retained earnings in liabilities (Note3)	591.7	505.3	(86.4)
General reserve for possible loan losses	4.4	2.4	(2.0)
Unrealized gains (losses) on securities and miscellaneous items (Note4)	691.2	1,340.5	649.3
Unrealized gains (losses) on loans	196.0	202.7	6.6
Unrealized gains (losses) on real estate (Notes)	(2.7)	(60.7)	(58.0)
Unrealized gains (losses) on liabilities (Note6)	(28.6)	6.1	34.8
Unfunded retirement benefit obligation (Note7)	(37.6)	(21.6)	16.0
Tax effect equivalent of above items	(506.0)	(602.0)	(95.9)
Adjustment for the Trust Fund for Employee Stock Holding Partnership and Stock Granting Trust (Note8)	17.4	12.9	(4.5)
Value of in-force business	960.9	718.7	(242.1)
Certainty equivalent present value of future profits	1,098.7	896.5	(202.2)
Time value of financial options and guarantees	(71.3)	(82.5)	(11.2)
Cost of holding required capital	(18.4)	(43.5)	(25.1)
Allowance for non-financial risks	(48.1)	(51.5)	(3.4)
Value of new business	158.5	168.1	9.5
Certainty equivalent present value of future profits (Note9)	164.6	173.3	8.6
Time value of financial options and guarantees	(1.6)	(0.9)	0.7
Cost of holding required capital	(2.0)	(1.6)	0.3
Allowance for non-financial risks	(2.4)	(2.6)	(0.1)

⁽Note 1) Dai-ichi Life's share of DFL (and TAL for the calculation as of March 31, 2012) is valued on a book value basis. The EEV of the Group is adjusted for consolidation.

⁽Note 2) Total of valuation and translation adjustments are excluded.

⁽Note 3) The sum of reserve for price fluctuations, contingency reserves, and the unallocated portion of reserve for policyholder dividends is reported.

⁽Note 4) For purposes of EEV calculations, domestic listed stocks are recorded at their market value as of the end of the reporting period, whereas for accounting purposes under Japanese GAAP, they are recorded on the balance sheet at their average value during the last month of the reporting period. The difference (the value for purposes of EEV calculations less the value recorded on our balance sheet) (after tax) is \pm (8.7) billion as of March 31, 2011, and \pm 13.4 billion as of March 31, 2012.

⁽Note 5) With respect to land, the difference between fair value and carrying value before revaluation is posted. (Note 6) The figure represents the unrealized gains (losses) in subordinated debt that Dai-ichi Life issued.

Effective the fiscal year ended March 31, 2012, the valuation method of subordinated borrowings has been improved.

 $(Note\ 7)\ The\ sum\ of\ unrecognized\ gains\ on\ plan\ amendments\ and\ unrecognized\ actuarial\ differences\ is\ reported.$

(Note 8) The fair value of the Trust is reported. The adjustment is made because, although Dai-ichi Life stock which the Trust owns is expected to be sold and excluded from the amount of treasury stocks in the future, the book value (¥20.4 billion as of March 31, 2011, and ¥16.7 billion as of March 31, 2012) of such stock is deducted from "Total net assets on the balance sheet" as treasury stock.

The new business margins (the ratio of the value of new business to the present value of premium income) are as follows:

(billions of yen)

	Year ended	Year ended	Increase
	March 31, 2011	March 31, 2012	(Decrease)
Value of new business	158.5	168.1	9.5
Present Value of Premium Income ^(Note1)	2,730.2	2,732.7	2.5
New Business Margin	5.81%	6.15%	0.34point

(Note 1) Future premium income is discounted by the risk-free rate used for the value of new business calculation.

(2) Dai-ichi Frontier Life

(billions of yen)

	March 31, 2011	March 31, 2012	Increase (Decrease)
EEV (Notel)	137.8	122.2	(15.6)
Adjusted net worth	109.9	113.2	3.3
Total net asset (Note2)(Note3)	71.9	51.5	(20.4)
Retained earnings in liabilities (Note4)	36.5	57.5	20.9
General reserve for possible loan losses	0.0	0.0	0.0
Unrealized gains (losses) on securities and miscellaneous items	2.1	6.0	3.8
Unrealized gains (losses) on loans	0.0	0.0	0.0
Unrealized gains (losses) on real estate	0.0	0.0	0.0
Unrealized gains (losses) on liabilities	0.0	0.0	0.0
Unfunded retirement benefit obligation	0.0	0.0	0.0
Tax effect equivalent of above items	(0.7)	(1.8)	(1.0)
Value of in-force business	27.9	8.9	(18.9)
Certainty equivalent present value of future profits (Note3)	71.3	57.8	(13.4)
Time value of financial options and guarantees	(41.2)	(46.8)	(5.5)
Cost of holding required capital	(1.0)	(0.8)	0.1
Allowance for non-financial risks	(1.1)	(1.1)	0.0
Value of new business	(0.4)	2.4	2.8
Certainty equivalent present value of future profits	(0.2)	2.7	3.0
Time value of financial options and guarantees (Note 5)	0.0	0.0	0.0
Cost of holding required capital	0.0	(0.1)	(0.1)
Allowance for non-financial risks	(0.1)	(0.2)	0.0

⁽Note 1) This table shows the full value of DFL as an independent entity. When used in the calculation of Group EEV, the value is in proportion to Dai-ichi Life's shareholding in DFL (90.0%).

(Note 4) The sum of the reserve for price fluctuations and contingency reserve is reported.

⁽Note 2) The total of valuation and translation adjustments is excluded.

⁽Note 3) An adjustment regarding the surplus relief reinsurance has been made for DFL's EEV calculation. The effects on "Total net asset" and "Certainty equivalent present value of future profits" as of March 31, 2011 are \(\frac{1}{2}(43.3)\) billion and \(\frac{1}{2}43.3\) billion, respectively. The effects on "Total net asset" and "Certainty equivalent present value of future profits" as of March 31, 2012 are \(\frac{1}{2}(35.2)\) billion and \(\frac{1}{2}35.2\) billion, respectively.

The new business margins (the ratio of the value of new business to the present value of premium income) are as follows:

	Year ended	Year ended	Increase
	March 31, 2011	March 31, 2012	(Decrease)
Value of new business	(0.4)	2.4	2.8
Present Value of Premium Income ^(Note1)	206.8	305.1	98.2
New Business Margin	(0.24%)	0.79%	1.02points

⁽Note 1) Future premium income is discounted by the risk-free rate used for the value of new business calculation.

(3) TAL

(billions of yen)

	March 31, 2011 (Note 1)	March 31, 2012	Increase (Decrease)
EEV	112.0	136.4	24.3
Adjusted net worth	49.6	68.7	19.1
Total net asset (Note2)	71.2	88.3	17.1
Adjustment for intangible assets (Note3)	(21.5)	(19.5)	1.9
Value of in-force business	62.4	67.6	5.2
Certainty equivalent present value of future profits (Note3)	74.0	82.3	8.3
Time value of financial options and guarantees	(0.6)	(1.0)	(0.3)
Cost of holding required capital	(8.1)	(10.3)	(2.1)
Allowance for non-financial risks	(2.8)	(3.4)	(0.5)
Value of new business (Note4)	13.9	17.4	3.5
Certainty equivalent present value of future profits	15.9	20.0	4.0
Time value of financial options and guarantees ^(Note5)	0.0	0.0	0.0
Cost of holding required capital	(1.6)	(2.0)	(0.3)
Allowance for non-financial risks	(0.4)	(0.5)	(0.1)

(Note 1) EEV as of March 31, 2011 is calculated retroactively based on EEV Principles and shown for reference, although TAL's EEV has only been included since the fiscal year ended March 31, 2012. TAL's value of new business for the fiscal year ended March 31, 2011 is also calculated in the same manner. For the calculation of Group EEV as of March 31, 2011 the fair value of TAL stocks was calculated without using EEV figures, and the unrealized gains of \(\frac{1}{2}\)0.4 billion were included in the Group's adjusted net worth. TAL's value of new business for the fiscal year ended March 31, 2011 is not included in Group's value of new business

(Note 2) TAL holds companies including a life insurance company and is held by "TAL Dai-ichi Life Australia Pty Limited" (TDA). The reconciliation between total net assets of TAL and TDA is as follows (total net asset of TDA as of March 31, 2011 is shown based on the assumption that the acquisition was completed just after the fiscal year ended March 31, 2011);

(billions of yen)

	March 31, 2011	March 31, 2012
Total net asset (TDA consolidated)	140.3	147.3
	(1,630 AUD million)	(1,724 AUD million)
LESS intangible assets	76.5	78.2
PLUS preferred securities	8.6	17.0
PLUS others	(1.1)	2.1
Total net asset (TAL)	71.2	88.3
	(827 AUD million)	(1,034 AUD million)

(Note 3) An adjustment is made for such cases where value of in-force business is reported as intangible assets in the net asset of a company held by TAL.

- (Note 4) Although TAL became a wholly owned subsidiary of Dai-ichi Life on May 11, 2011, Group's value of new business for the year ended March 31, 2012 includes TAL's value of new business for the period starting on April 1, 2011.
- (Note 5) TAL's EEV is converted into JPY at the rate of JPY 86.08 to AUD 1.00 as of March 31, 2011 and at the rate of JPY 85.45 to AUD 1.00 as of March 31, 2012.

The new business margins (the ratio of the value of new business to the present value of premium income) are as follows:

(billions of yen)

	Year ended March 31, 2011 ^(Note1)	Year ended March 31, 2012	Increase (Decrease)
Value of new business	13.9	17.4	3.5
Present Value of Premium Income ^(Note2)	157.3	181.4	24.1
New Business Margin	8.85%	9.63%	0.78point

⁽Note 1) Figures for the fiscal year ended March 31, 2011 are not considered in the calculation of Group amounts for the fiscal year ended March 31, 2011.

(Reference) TAL's EEV in Australian Dollar

(millions of AUD)

	March 31, 2011	March 31, 2012	Increase (Decrease)
EEV	1,302	1,596	294
Adjusted net worth	577	805	227
Total net asset	827	1,034	206
Adjustment for intangible assets	(249)	(229)	20
Value of in-force business	724	791	66
Certainty equivalent present value of future profits	860	964	103
Time value of financial options and guarantees	(7)	(11)	(4)
Cost of holding required capital	(94)	(120)	(26)
Allowance for non-financial risks	(33)	(40)	(6)
Value of new business	161	204	42
Certainty equivalent present value of future profits	185	234	48
Time value of financial options and guarantees	0	0	0
Cost of holding required capital	(19)	(23)	(4)
Allowance for non-financial risks	(5)	(6)	(1)

⁽Note 2) Future premium income is discounted by the risk-free rate used for the value of new business calculation.

(Reference) Dai-ichi Life Insurance Company of Vietnam

Dai-ichi Life Insurance Company of Vietnam, Limited (hereinafter "DLVN"), a consolidated life insurance subsidiary in Vietnam, is assumed to have a limited impact on the Group EEV. Accordingly in the EEV calculation process, the Group considers the EV of DLVN calculated using traditional embedded value ("TEV") methodology to be the fair value of Dai-ichi Life's ownership interest, which has been included in the Group's adjusted net worth. The TEV of DLVN as of December 31, 2011 is as follows:

(billions of yen)

		December 31, 2010	December 31, 2011	Increase (Decrease)
TI	EV	5.4	5.4	0.0
	Adjusted net worth	4.4	4.2	(0.1)
	Value of in-force business	0.9	1.1	0.1

⁽Note 1) The closing date of DLVN is 31 December. In calculating the Group EEV, the TEV of DLVN as of the most recent closing date is used.

(Note 2) The figures were converted into yen at the prevailing exchange rate on the final day in each period (IVND = 0.0042 yen as of December 31, 2010 and IVND = 0.0037 yen as of December 31, 2011).

3. Movement Analysis

3-1 Movement Analysis of Group EEV

(billions of yen)

	Adjusted	Value of	
	net	in-force	EEV
	worth	business	
Values as of March 31, 2011	1,454.2	986.0	2,440.3
(1) Adjustments to the values as of March 31, 2011	(95.1)	61.9	(33.1)
Shareholder dividend	(16.0)	0.0	(16.0)
TAL acquisition	(79.3)	62.4	(16.9)
Foreign exchange variance	0.2	(0.4)	(0.2)
Adjusted values as of March 31, 2011	1,359.1	1,047.9	2,407.1
(2) Value of new business	0.0	187.7	187.7
(3) Expected existing business contribution (risk-free rate)	(0.1)	12.4	12.3
(4) Expected existing business contribution (in excess of	3.3	298.0	301.4
risk-free rate)			
(5) Expected transfer from VIF to adjusted net worth	4.2	(4.2)	0.0
on in-force at beginning of year	147.9	(147.9)	0.0
on new business	(143.6)	143.6	0.0
(6) Non-economic experience variances	9.0	(5.4)	3.5
(7) Non-economic assumptions changes	(1.3)	32.6	31.3
(8) Economic variances	461.6	(804.7)	(343.0)
(9) Other variances	31.0	29.8	60.9
Values as of March 31, 2012	1,867.0	794.4	2,661.5

(Note 1) Although TAL became a wholly owned subsidiary of Dai-ichi Life on May 11, 2011, the table above is made based on the assumption that the acquisition was completed just after the fiscal year ended March 31, 2011.

(1) Adjustments to the values as of March 31, 2011

Adjusted net worth of Dai-ichi Life decreased by ¥16.0 billion, as it paid out shareholder dividends during the fiscal year ended March 31, 2012.

The value of TAL is adjusted, to take account of the purchase and the retroactive calculation of the EEV as of March 31, 2011.

This item also includes the foreign exchange variance, because TAL's EEV is converted into yen.

(2) Value of new business

The value of new business represents the value at the time of sale, after all acquisition-related costs, attributable to new business obtained during the fiscal year ended March 31, 2012. Changes in the Japanese corporate tax system effective from the fiscal year ended March 31, 2012 are reflected in this value.

(3) Expected existing business contribution (risk-free rate)

In calculating the value of in-force business, future expected profits are discounted back using risk-free rates. Thus, the discounted value is assumed to earn the risk-free rate over time. Moreover, this item includes the expected return on the assets backing adjusted net worth using risk-free rates, and the release for the fiscal year ended March 31, 2012 of time value of financial options and guarantees, cost of holding required capital and allowance for non-financial risks.

This item includes the expected profit/loss over time derived from derivative transactions, which Dai-ichi Frontier Life utilizes to reduce minimum guarantee risks of variable annuities.

(4) Expected existing business contribution (in excess of risk-free rate)

Rates of future expected returns are assumed to be risk-free rates in calculating EEV. However, the Group expects higher rates of returns on these assets than the risk-free rates. In calculating this item, the Group uses the expected rates of returns described in Appendix B.

This item includes the expected profit/loss from the higher rate of returns than the risk-free rates derived from derivative transactions for reducing minimum guarantee risks of variable annuities by Dai-ichi Frontier Life.

(5) Expected transfer from VIF (value of in-force business) to adjusted net worth

The total expected profit during fiscal year on a statutory accounting basis is transferred to the adjusted net worth. This item includes both the profit expected to emerge from business in force at the start of the reporting period, as well as the expected emergence in adjusted net worth during the fiscal year of statutory losses, including the impact of acquisition costs, and a corresponding increase in the value of in-force business, arising from the new business issued in the fiscal year.

Note that the transferred amounts do not affect the total amount of Group EEV.

(6) Non-economic experience variances

This item represents the difference between (i) the non-economic assumptions, which were used for calculating EEV as of March 31, 2011 and (ii) the actual experience during the fiscal year ended March 31, 2012 corresponding to such assumptions.

This item includes the effects of the reversal of reserves for outstanding claims due to the decrease in estimated payments of claims and benefits to be incurred in relation to the Great East Japan Earthquake ("Earthquake"), the amount of which is \forall 8.9 billion.

(7) Non-economic assumptions changes

This item quantifies the amount of change attributable to increase/decrease in future profits/losses after March 31, 2012 due to changes made to the assumptions.

The increase is mainly attributed to the improvement of Dai-ichi Life's maintenance expenses.

(8) Economic variances

This item represents the impact of differences between actual investment returns in the period and the expected investment returns and the impact on the value of in-force business from the change to the end of period economic assumptions.

The decrease in value of in-force business and the increase in adjusted net worth are mainly attributed to the decline of interest rates on Japanese Government Bond (JGB).

(9) Other variances

This item includes the impact of factors other than stated above. Model changes are included in this item. For the fiscal year ended March 31, 2012, EEV increased by ¥94.3 billion due to the impact of the changes in the Japanese corporate tax system. This figure excludes the impact of these tax system changes on new business written in the past year, which is already reflected in the Value of new business. This item also includes the negative impact of the changes in cost of holding required capital for Dai-ichi Life and Dai-ichi Frontier Life (¥29.2 billion). Methodology for calculating cost of holding required capital is described in Appendix A.

3-2 Movement Analysis by Company

(1) Dai-ichi Life

(billions of yen)

	Adjusted net worth	Value of in-force business	EEV
Values as of March 31, 2011	1,518.7	960.9	2,479.6
Adjustments to the values as of March 31, 2011	(16.4)	0.0	(16.4)
Shareholder dividend	(16.0)	0.0	(16.0)
TAL acquisition	(0.4)	0.0	(0.4)
Adjusted values as of March 31, 2011	1,502.2	960.9	2,463.1
Value of new business	0.0	168.1	168.1
Expected existing business contribution (risk-free rate)	1.4	2.1	3.5
Expected existing business contribution (in excess of	16.8	283.6	300.5
risk-free rate)			
Expected transfer from VIF to adjusted net worth	(2.3)	2.3	0.0
on in-force at beginning of year	139.8	(139.8)	0.0
on new business	(142.1)	142.1	0.0
Non-economic experience variances	8.5	(1.8)	6.7
Non-economic assumptions changes	0.0	38.2	38.2
Economic variances	438.6	(772.5)	(333.8)
Other variances (Note1)	30.7	37.7	68.5
Values as of March 31, 2012	1,996.2	718.7	2,715.0

(Note 1) For the fiscal year ended March 31, 2012, EEV increased by ¥97.5 billion due to the impact of the changes in Japanese corporate tax system. Moreover, it includes the negative impact of the changes in cost of holding required capital (¥29.0 billion).

(2) Dai-ichi Frontier Life

(billions of yen)

	Adjusted net worth	Value of in-force business	EEV
Values as of March 31, 2011	109.9	27.9	137.8
Adjustments to the values as of March 31, 2011	0.0	0.0	0.0
Adjusted values as of March 31, 2011	109.9	27.9	137.8
Value of new business	0.0	2.4	2.4
Expected existing business contribution (risk-free rate)	(4.5)	7.6	3.0
Expected existing business contribution (in excess of	(15.0)	16.0	0.9
risk-free rate)			
Expected transfer from VIF to adjusted net worth	0.2	(0.2)	0.0
on in-force at beginning of year	2.6	(2.6)	0.0
on new business	(2.4)	2.4	0.0
Non-economic experience variances	(1.8)	0.0	(1.9)
Non-economic assumptions changes	0.0	0.7	0.7
Economic variances	24.2	(41.3)	(17.0)
Other variances ^(Note1)	0.3	(4.1)	(3.8)
Values as of March 31, 2012	113.2	8.9	122.2

(Note 1) For the fiscal year ended March 31, 2012, EEV decreased by \(\frac{\pmathrm{4}}{3}\).6 billion due to the impact of the changes in Japanese corporate tax system. Moreover, it includes the negative impact of the changes in cost of holding required capital (\(\frac{\pmathrm{4}}{0}\).1 billion).

(3) TAL

	Adjusted net worth	Value of in-force business	EEV
Values as of March 31, 2011 (Note1)	49.6	62.4	112.0
Adjustments to the values as of March 31, 2011	8.1	(0.4)	7.7
Capital injection by Dai-ichi Life ^(Note2)	7.9	0.0	7.9
Foreign exchange variance	0.2	(0.4)	(0.2)
Adjusted values as of March 31, 2011	57.8	61.9	119.8
Value of new business (Note3)	0.0	17.4	17.4
Expected existing business contribution (risk-free rate)	2.5	3.5	6.0
Expected existing business contribution (in excess of	0.0	0.0	0.0
risk-free rate)			
Expected transfer from VIF to adjusted net worth	6.4	(6.4)	0.0
on in-force at beginning of year	5.7	(5.7)	0.0
on new business	0.6	(0.6)	0.0
Non-economic experience variances	2.1	(3.6)	(1.4)
Non-economic assumptions changes	(1.3)	(6.2)	(7.5)
Economic variances	1.0	5.1	6.1
Other variances	0.0	(4.2)	(4.2)
Values as of March 31, 2012	68.7	67.6	136.4

- (Note 1) EEV as of March 31, 2011 is calculated retroactively based on EEV Principles for reference. TAL's EEV has only been included since the fiscal year ended March 31, 2012. For the calculation of Group EEV as of March 31, 2011 the fair value of TAL stocks was calculated without using EEV figures, and the unrealized gains of \(\frac{4}{2}\)0.4 billion were included in the Group's adjusted net worth.
- (Note 2) During the second half of the fiscal year ended March 31, 2012, TAL received additional capital from Dai-ichi Life through TDA. The capital injection represents an intragroup transaction, thus has no impact on the Group's EEV.
- (Note 3) Although TAL became a wholly owned subsidiary of Dai-ichi Life on May 11, 2011, Group's value of new business includes TAL's value of new business for the period starting on April 1, 2011.
- (Note 4) TAL's EEV is converted into JPY at the rate of JPY 86.08 to AUD 1.00 as of March 31, 2011 and at the rate of JPY 85.45 to AUD 1.00 as of March 31, 2012.

4. Sensitivity Analysis

4-1 Sensitivity Analysis of Group EEV

The following table shows a sensitivity analysis of Group EEV to changes in assumptions. Although each figure in the table indicates the sensitivity in response to a change in one parameter, it should be noted that the sum of two or more figures in the table do not indicate the sensitivity to a change in two or more parameters corresponding to such figures.

The sensitivities are calculated based on the assumption that the Group's management actions would remain unaffected by changes in parameters.

Assumptions	EEV	Increase (decrease)
Values as of March 31, 2012	2,661.5	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	2,938.8	277.3
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	2,302.1	(359.4)
Sensitivity 3: 10% decline in equity and real estate values	2,400.3	(261.1)
Sensitivity 4: 10% decline in maintenance expenses	2,823.0	161.5
Sensitivity 5: 10% decline in surrender and lapse rate	2,825.7	164.1
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	2,816.5	155.0
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	2,651.8	(9.7)
Sensitivity 8: Setting required capital at statutory minimum level	2,694.5	33.0
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	2,635.0	(26.4)
Sensitivity 10: 25% increase in implied volatilities of swaptions	2,647.0	(14.4)

The following table shows the effect on the Group's adjusted net worth of sensitivities 1 through 7. In sensitivities 8 through 10, only the value of in-force business is affected.

(billions of yen)

	Increase (decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	(874.2)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	807.6
Sensitivity 3: 10% decline in equity and real estate values	(271.0)
Sensitivity 4: 10% decline in maintenance expenses	0.0
Sensitivity 5: 10% decline in surrender and lapse rate	0.0
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	0.7
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	(0.1)

Sensitivity analysis of the Group's value of new business

(billions of yen)

Assumptions	Value of new business	Increase (decrease)
Values as of March 31, 2012	187.7	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	227.5	39.8
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	143.8	(43.9)
Sensitivity 3: 10% decline in equity and real estate values	187.9	0.2
Sensitivity 4: 10% decline in maintenance expenses	202.7	14.9
Sensitivity 5: 10% decline in surrender and lapse rate	212.4	24.7
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	194.8	7.1
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	187.7	0.0
Sensitivity 8: Setting required capital at statutory minimum level	189.0	1.2
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	187.3	(0.4)
Sensitivity 10: 25% increase in implied volatilities of swaptions	187.8	0.1

Sensitivity 1

The item represents the effect on EEV of an upward parallel shift of 50bp in the yield curve of risk-free forward rates. As prices of bonds and loans change, the adjusted net worth changes. Also, as future expected investment yields change, the value of in-force business changes.

In accordance with the EEV principles, life insurers are required to disclose their EEV sensitivities to a 100bp shift in the yield curve. However, taking into consideration the low level of interest rates in Japan, we disclosed our sensitivities to a 50bp shift in the yield curve.

• Sensitivity 2

The item represents the effect on EEV of a downward parallel shift of 50bp in the yield curve of risk-free forward rates. The lower limit of the risk-free forward rates is assumed to be zero.

Sensitivity 3

This item shows the effect on EEV of a decline of 10% in equity and real estate values.

• Sensitivity 4

The item represents the effect on EEV of a decrease of 10% in estimated maintenance expenses associated with maintaining in-force business.

• Sensitivity 5

The item represents the effect on EEV of a decrease of 10% in surrender and lapse rates.

• Sensitivity 6

The item represents the effect on EEV of a decrease of 5% in mortality and morbidity rates for life and medical insurance products.

• Sensitivity 7

The item represents the effect on EEV of a decrease of 5% in mortality and morbidity rates for annuities.

Sensitivity 8

The item represents the effect on EEV in the event that required capital was changed to the statutory minimum level in Japan (Dai-ichi Life and DFL) and Australia (TAL). As items such as subordinated debt and policy reserves in excess of surrender values are, regarded as solvency margin within a certain limit under the Japanese solvency margin framework, the cost of holding required capital is not proportional to the level of capital, and the cost to satisfy the statutory minimum level can be nil.

• Sensitivity 9

The item represents the effect on EEV of an increase of 25% in the implied volatilities of equity and real estate values. This is because the value of in-force business should

[Unofficial translation]

change as the time value of financial options and guarantees changes.

• Sensitivity 10

The item represents the effect on EEV of an increase of 25% in the implied volatilities of swaptions. This is because the value of in-force business should change as the time value of financial options and guarantees changes.

4-2 Sensitivity Analysis by Company

(1) Dai-ichi Life

(billions of yen)

Assumptions	EEV	Increase (decrease)
Values as of March 31, 2012	2,715.0	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	2,992.8	277.8
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	2,356.4	(358.6)
Sensitivity 3: 10% decline in equity and real estate values	2,455.0	(260.0)
Sensitivity 4: 10% decline in maintenance expenses	2,870.5	155.4
Sensitivity 5: 10% decline in surrender and lapse rate	2,870.9	155.8
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	2,863.3	148.2
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	2,705.6	(9.4)
Sensitivity 8: Setting required capital at statutory minimum level	2,747.0	32.0
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	2,706.6	(8.3)
Sensitivity 10: 25% increase in implied volatilities of swaptions	2,699.4	(15.5)

The following table shows the effect on the adjusted net worth of sensitivities 1 through 3. In sensitivities 4 through 10, only the value of in-force business is affected.

	Increase (decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	(856.4)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	793.0
Sensitivity 3: 10% decline in equity and real estate values	(262.3)

Sensitivity analysis of Dai-ichi Life's value of new business

Assumptions	Value of new business	Increase (decrease)
Values as of March 31, 2012	168.1	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	208.9	40.7
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	123.1	(44.9)
Sensitivity 3: 10% decline in equity and real estate values	168.3	0.2
Sensitivity 4: 10% decline in maintenance expenses	181.7	13.6
Sensitivity 5: 10% decline in surrender and lapse rate	191.8	23.7
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	174.1	6.0
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	168.1	0.0
Sensitivity 8: Setting required capital at statutory minimum level	169.3	1.2
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	167.6	(0.4)
Sensitivity 10: 25% increase in implied volatilities of swaptions	168.2	0.1

(2) Dai-ichi Frontier Life

(billions of yen)

Assumptions	EEV	Increase (decrease)
Values as of March 31, 2012	122.2	1
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	126.5	4.2
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	116.1	(6.1)
Sensitivity 3: 10% decline in equity and real estate values	122.2	0.0
Sensitivity 4: 10% decline in maintenance expenses	123.3	1.1
Sensitivity 5: 10% decline in surrender and lapse rate	119.6	(2.6)
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	122.2	0.0
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	122.2	0.0
Sensitivity 8: Setting required capital at statutory minimum level	122.7	0.4
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	102.1	(20.1)
Sensitivity 10: 25% increase in implied volatilities of swaptions	123.4	1.2

The following table shows the effect on the adjusted net worth of sensitivities 1 through 3. In sensitivities 4 through 10, only the value of in-force business is affected.

'	. ,
	Increase
	(decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	(18.5)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	14.2
Sensitivity 3: 10% decline in equity and real estate values	(9.1)

Sensitivity analysis of Dai-ichi Frontier Life's value of new business

(billions of yen)

Assumptions	Value of new business	Increase (decrease)
Values as of March 31, 2012	2.4	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	2.2	(0.1)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	2.5	0.1
Sensitivity 3: 10% decline in equity and real estate values	2.3	0.0
Sensitivity 4: 10% decline in maintenance expenses	2.6	0.2
Sensitivity 5: 10% decline in surrender and lapse rate	2.3	0.0
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	2.4	0.0
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	2.4	0.0
Sensitivity 8: Setting required capital at statutory minimum level	2.4	0.0
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	2.4	0.0
Sensitivity 10: 25% increase in implied volatilities of swaptions	2.4	0.0

(Note 1) Starting from the analysis for the fiscal year ended March 31, 2012, for single premium fixed annuities, the effect on value of new business of changes in interest rate was set to be nil. The effect of changes in interest rate is minor because assumed rates of return for new contracts are set twice a month, and assets are invested in accordance with characteristics of the products.

(3) TAL

(billions of yen)

Assumptions	EEV	Increase (decrease)
Values as of March 31, 2012	136.4	1
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	132.0	(4.3)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	141.0	4.6
Sensitivity 3: 10% decline in equity and real estate values	135.3	(1.0)
Sensitivity 4: 10% decline in maintenance expenses	141.4	5.0
Sensitivity 5: 10% decline in surrender and lapse rate	147.0	10.6
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	143.1	6.7
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	136.1	(0.3)
Sensitivity 8: Setting required capital at statutory minimum level	137.0	0.6
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	136.4	0.0
Sensitivity 10: 25% increase in implied volatilities of swaptions	136.4	0.0

The following table shows the effect on the adjusted net worth of sensitivities 1 through 7. In sensitivity 8 through 10, only the value of in-force business is affected.

	Increase
	(decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	(1.1)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	1.7
Sensitivity 3: 10% decline in equity and real estate values	(0.4)
Sensitivity 4: 10% decline in maintenance expenses	0.0
Sensitivity 5: 10% decline in surrender and lapse rate	0.0
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance	0.7
products	0.7
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	(0.1)

Sensitivity analysis of TAL's value of new business

(billions of yen)

Assumptions	Value of new business	Increase (decrease)
Values as of March 31, 2012	17.4	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	16.6	(0.8)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	18.4	0.9
Sensitivity 3: 10% decline in equity and real estate values	17.4	0.0
Sensitivity 4: 10% decline in maintenance expenses	18.5	1.1
Sensitivity 5: 10% decline in surrender and lapse rate	18.5	1.0
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	18.5	1.0
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	17.4	0.0
Sensitivity 8: Setting required capital at statutory minimum level	17.4	0.0
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	17.4	0.0
Sensitivity 10: 25% increase in implied volatilities of swaptions	17.4	0.0

5. Note on Using EV

In calculating the embedded value of the Group, numerous assumptions (some of which are shown in Appendix B) are required concerning the Group's lines of business with respect to industry performance, business and economic conditions and other factors, many of which are outside the Group's control. Although the assumptions used represent estimates that the Group believe are appropriate for the purpose of embedded value reporting, future operating conditions may differ, perhaps significantly, from those assumed in the calculation of the embedded value. Consequently, the inclusion of embedded value herein should not be regarded as a statement by the Group, Towers Watson or any other entity, that the stream of future after-tax profits discounted to produce the embedded value will be achieved.

Appendix A: EEV Methodology

The methodology and assumptions adopted by the Group to calculate EEV are market-consistent and in accordance with the EEV Principles and related Guidance issued by the CFO Forum in May 2004 and further EEV Guidance on minimum required disclosures of sensitivities and other items issued by the CFO Forum in October 2005.

1. Covered Business

The covered business represents all of the life insurance business of the Group (all the businesses and subsidiaries are covered in the EEV calculations).

2. Adjusted Net Worth

Adjusted net worth is calculated by adjusting the total net assets on the company's balance sheet for the following:

- In order to mark to market, differences in market value and book value of assets have been reflected, specifically differences of bonds held to maturity, policy-reserve-matching bonds, loans, land, building, debt and borrowings etc., after adjusting for tax. For retirement benefits, the sum of unrecognized gains on plan amendments and unrecognized actuarial differences has been used after adjustment for tax.
- Consolidated subsidiaries/affiliated companies operating life insurance businesses are treated as follows:
 - Dai-ichi Frontier Life EEV of the company is calculated and included in the Group's EEV.
 - TAL

As TAL's EEV has been calculated since the fiscal year ended March 31, 2012, it is included in the Group EEV as of March 31, 2012. For Group EEV as of March 31, 2011, adjusted net worth of Group EEV included the unrealized gains/losses of TAL stocks which Dai-ichi Life held.

- Dai-ichi Life Insurance Company of Vietnam, Limited As the company has a limited impact on Group EEV, adjusted net worth of Group EEV includes the unrealized gains/losses of the stocks of the company, regarding its TEV as the fair value of Dai-ichi Life's ownership interest.
- Affiliated companies accounted for under the equity method EEV is not calculated, and differences in market value and book value of assets have been reflected as unrealized gains (losses) in adjusted net worth.
- Liabilities that are appropriate to be added to the adjusted net worth (contingency reserve, reserve for price fluctuations, unallocated portion of reserve for policyholder dividends, and general reserve for possible loan losses) have been

added on an after-tax basis.

- Adjusted net worth of DFL is shown after the adjustment regarding the surplus relief reinsurance.

(Note) Under current statutory accounting practices applicable to life insurance companies in Japan, the initial cost is recognized at the time of sale, and the profit is collected gradually over the contract period. Because the ability of an insurance company to recover the initial cost is subject to the future economic environment, DFL reduces the risk of failing to recover the cost by a surplus relief reinsurance. DFL receives commission to cover the initial cost at the time of sale, and the commission is amortized over the contract period. As a result, DFL can reduce the capital cost of new business. In past disclosures, the commission was reported in adjusted net worth (ANW) and the future cost for reinsurance was regarded as a part of value of in-force business (VIF). However, we have decided to reclassify the future cost for reinsurance from VIF to ANW in this and future disclosures, because we consider the reclassification more appropriately expresses VIF and ANW.

- The fair value of the Trust is reported (the fair value of the Trust Fund for Employee Stock Holding Partnership does not exceed the loan amount of the trust fund). The adjustment is made because, although Dai-ichi Life stock which the Trust owns is expected to be sold and excluded from the amount of treasury stock in the future, the book value of such stock is deducted from "Total net assets on the balance sheet" as treasury stock.

3. Value of in-force business

The value of in-force business is calculated as the certainty equivalent present value of projected after-tax profits, less deductions for the time value of financial options and guarantees, cost of holding required capital and allowance for non financial risks.

Future profits for each year are estimated based on the assumption that policy reserves are held on a statutory basis in each country. There are no projected residual assets at the end of the projection period.

With regard to reinsurance, both reinsured and reinsuring parts are reflected.

4. Certainty equivalent present value of future profits

The certainty equivalent present value of future profits is the present value of after-tax profits based on the projected cash flows, calculated on a deterministic basis. All cash flows are discounted at the risk-free rate, and are calculated assuming the investment yield of all assets is equivalent to the risk-free rate.

The certainty equivalent present value of future profits reflects the intrinsic value of options and guarantees.

5. Time value of financial options and guarantees

The time value of financial options and guarantees is calculated as the difference between (i) the certainty equivalent present value of future profits and (ii) the average of the present value of future after-tax profits calculated by stochastic methods where economic assumptions are consistent with current market prices for traded assets. For TAL, it is calculated assuming a simple normal distribution, taking the limited impact on the results into account.

Asset allocation is assumed to be the same as the one at the valuation date over the projection periods and any discretion of management in terms of investment strategy is not incorporated.

There are various options in the insurance contracts. The following principal options and guarantees are considered in calculating the time value of financial options and guarantees of the Group using stochastic methods.

- Participating policies options

When profits arise, policyholder dividends are paid out. On the other hand, when losses arise, the cost of guarantees is not attributed to policyholders. Such asymmetric nature emerges in the net surplus after distribution of policyholder dividends. The value of this option is calculated in the time value of financial options and guarantees by assuming future policyholder dividends along with future profits by stochastic scenarios.

- Minimum guarantees for variable life insurance

When investment performance is good, policyholders will be entitled to the full amount of the account. On the other hand, when investment performance is poor, an insurance company will bear the cost of guarantees attached to variable life insurance policies. The value of this option is calculated in the time value of financial options and guarantees of the Group

- Minimum interest-rate guarantee for interest rate-sensitive products

When interest rates rise, high interest rates are credited to interest rate-sensitive products. On the other hand, even when interest rates decline, the minimum interest rate is guaranteed in some cases. Such asymmetric nature emerges in future cash flows. The value of this option is calculated in the time value of financial options and guarantees of the Group

- Policyholder behavior

Policyholders have options depending on the movement of financial markets. The cost of selective lapses, such as the lapses based on the "moneyness" in variable annuities or the relation between assumed interest rate and interest rate in saving products, is reflected in the time value of financial options and guarantees of the Group.

6. Cost of holding required capital

This is referred to as "frictional cost" in market-consistent methodology.

In order to secure financial solidity, life insurance companies are required to hold

additional assets in excess of the statutory liability. The cost of holding required capital is the cost incurred through the payment of taxes on the investment income of the assets backing the required capital and the related investment expenses incurred for the management of the assets.

The EEV Principles define the minimum required capital to be equal to the statutory minimum capital requirement, and if the required capital calculated by an internal model exceeds the statutory requirement, an internal model may be used. Dai-ichi Life and DFL define required capital as the level required to maintain 400% level of solvency margin ratio. Due to revision of Japanese solvency margin standards, risk measurement rules were tightened from the fiscal year ended March 31, 2012. Prior to the revision, Dai-ichi Life and DFL defined required capital as the level required to maintain 600% level of solvency margin ratio. As risk amount corresponding to 400% solvency margin ratio after the revision is equivalent to 600% solvency margin ratio prior to the revision, required capital was defined as the level mentioned above. Calculation methodology of solvency margin was tightened at the same time; consequently, cost of holding required capital for the fiscal year ended March 31, 2012 was calculated in accordance with the revised standards.

TAL defines required capital as the level required by the regulations in Australia.

The values of required capital as of March 31, 2011 and March 31, 2012 are \(\frac{\pmathrm{2}}{752.4}\) billion and \(\frac{\pmathrm{4}}{691.0}\) billion, respectively (free surplus as of March 31, 2011 and March 31, 2012 are \(\frac{\pmathrm{2}}{701.8}\) billion and \(\frac{\pmathrm{2}}{1,176.0}\) billion, respectively; the adjusted net worth is represented by the sum of required capital and free surplus).

The European Insurance CFO Forum Market Consistent Embedded Value Principles©¹(the "MCEV Principles") define required capital as the amount of assets, which is calculated by an internal model and should be held in addition to the assets corresponding to the statutory liability. The Group will continue investigation in reviewing the definition of required capital, taking into account worldwide trends and discussions on economic value based solvency assessment.

7. Allowance for non-financial risks

EEV Principles define the EV to be the present value of distributable profits attributable to shareholders arising from assets allocated to the covered business, calculated taking into account all the risks of the covered business including non financial-risks.

The uncertainty around the return on most non-financial risks can be diversified away.

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Thus, provided the best estimate assumptions are set to provide the mean expected financial outcome to shareholders, no further allowance for non-financial risk such as mortality is required.

There are some non-financial risks where the existing best estimate experience assumptions do not reflect the mean expected financial outcome to shareholders. These are typically operational risks.

When profits arise, the company pays tax. On the other hand, when losses arise, tax can not be negative. In such cases, carrying losses on a tax accounting basis are collectable in most cases. However, there is a risk of uncollectibility within the deferrable period, which has also been included in this allowance for non-financial risks.

The Group quantified non-financial risks by a simplified model.

8. Value of new business

The value of new business for the fiscal year ended March 31, 2012 is the value of new policies issued during the twelve month period, and is calculated by the same method as the value of in-force business. The value of new business is the value at the time of sale of new policies. The profit during the fiscal year ended March 31, 2012 from new business is calculated based on the same assumptions used for the value of in-force business.

For Dai-ichi Life, the value of new business is generally calculated based on economic and non-economic assumptions as of the end of the fiscal year. For DFL, the value of new business is calculated separately for the new business acquired during the 1st and the 2nd half of the fiscal year, based on economic and non-economic assumptions as of the end of each period. However, the value of new business for the products of Dai-ichi Life and DFL for which the pricing interest rates for new contracts are reviewed monthly is calculated based on the economic assumptions as of the end of the month. Moreover, changes in the Japanese corporate tax system effective from the fiscal year ended March 31, 2012 are reflected.

In addition to the new policies, net increases in conversions and addition of riders have been included in the value of new business, while renewal of policies is not included.

With regard to the corporate insurance written by Dai-ichi Life, such as group insurance, corporate pension and workers compensation insurance, the increase of the proportion underwritten by an insurance company in a group scheme, the increase of members in a group scheme and the increase of the sum insured by members in a group scheme are included. This definition of the new business is consistent with statutory financial reporting except for the corporate insurance.

Appendix B: Principal EEV Assumptions

1. Economic assumptions

(1) Risk-free rate

In the certainty equivalent calculation, for Dai-ichi Life and DFL the Japanese Government Bond (JGB) is used, and for TAL Australian swap rate is used, as a proxy for risk-free rates, taking assets in each company's portfolio and the liquidity in the market into account.

Issues such as the proxy for risk-free rates, liquidity premium and extrapolation beyond the last liquid data point, are discussed broadly, for example, in the 5th Quantitative Impact Study (QIS5) of European Solvency II, CRO Forum and so on. For extrapolation under QIS5 technical specification purposes, term structures of interest rates for various currencies are set based on a method using the ultimate forward rate. For JGB risk-free rates (forward rates) in the 31st year and beyond, we take into account the shape of the Japanese swap rate yield curve due to the low liquidity of ultralong-term bonds in the market beyond a 30 year maturity, for which no standard model exists. For Australian swap, we assumed that forward rates in the 31st year and beyond were equal to those in the 30th year. The table below shows, for selected terms, the risk-free rates (spot rates) which are used in the calculations.

Term	JGB		Australian swap rate	
	March 31, 2011	March 31, 2012	March 31, 2011	March 31, 2012
1 Year	0.151%	0.104%	5.142%	4.170%
2 Year	0.198%	0.123%	5.349%	4.146%
3 Year	0.281%	0.173%	5.504%	4.214%
4 Year	0.408%	0.250%	5.644%	4.330%
5 Year	0.492%	0.332%	5.774%	4.442%
10 Year	1.268%	1.050%	6.175%	4.874%
15 Year	1.884%	1.600%	6.250%	5.122%
20 Year	2.198%	1.914%	6.009%	5.078%
25Year	2.278%	1.998%	5.739%	4.867%
30Year	2.335%	2.106%	5.449%	4.700%
35Year	2.384%	2.201%	5.223%	4.582%
40Year	2.427%	2.272%	5.054%	4.494%
45Year	2.468%	2.329%	4.922%	4.425%
50Year	2.536%	2.387%	4.817%	4.370%

(Source: Bloomberg, after interpolation/extrapolation)

(2) Principal dynamic assumption

In the EEV calculation for Dai-ichi Life and DFL dynamic assumptions are used, and for TAL dynamic assumptions are not used.

i. Interest rate model

As an interest rate model, the Group has adopted a single-factor Hull-White model, in which interest rates associated with Japanese yen, U.S. dollars and Euro are calculated. The model has been adjusted to be in line with a risk-neutral approach in which Japanese yen is set as a base currency, and correlations between the interest rates have been also taken into account. The interest rate model has been calibrated consistently with the market environment as of each reporting date, and parameters used are estimated from the yield curve and implied volatilities of interest rate swaptions with various maturities. 5,000 scenarios are used in calculating time value of financial options and guarantees through stochastic method. These scenarios have been generated by Towers Watson. Moreover, starting from the EEV calculation for the fiscal year ended March 31, 2012, Australian dollar was added to the model while British pounds was removed, in light of the Group's product range and efficiency of computation.

Summary of implied volatilities of interest rate swaptions used to calibrate the scenarios are as follows:

Interest rate swaptions

			March 31, 2011				March 3	1, 2012	
Option	Swap	JPY	USD	EUR	GBP	JPY	USD	EUR	AUD
Term	Term	JF I	USD	LUK	ODF	JF I	USD	LUK	AUD
5Year	5Year	32.5%	22.9%	19.2%	16.5%	34.8%	30.3%	27.5%	16.8%
5Year	7Year	30.1%	21.9%	18.7%	15.8%	31.7%	29.0%	26.5%	15.9%
5Year	10Year	28.2%	21.0%	18.6%	15.1%	29.4%	28.0%	25.8%	15.5%
7Year	5Year	26.7%	20.7%	17.5%	14.4%	30.1%	27.3%	24.4%	15.2%
7Year	7Year	25.7%	20.0%	17.2%	14.0%	29.5%	26.6%	24.1%	14.5%
7Year	10Year	25.3%	19.4%	17.5%	13.8%	27.1%	26.5%	24.4%	14.2%
10Year	5Year	23.6%	18.3%	15.9%	13.0%	26.8%	24.9%	22.5%	14.1%
10Year	7Year	23.6%	17.9%	16.0%	13.1%	26.3%	24.9%	23.1%	13.9%
10Year	10Year	24.0%	17.7%	16.5%	12.7%	26.2%	24.2%	24.2%	13.9%

(Source: Bloomberg)

ii. Implied volatilities of equities and currencies

Volatilities of traditional equity indices and currencies are calibrated based on implied volatilities of relevant options traded in the market. Implied volatilities used to calibrate the scenarios are as follows:

Stock Options

	Underlying	Option	Vola	tility
Currency	Asset	Term	March 31, 2011	March 31, 2012
JPY	Nikkei 225	3Year	21.4%	21.4%
		4Year	21.5%	21.9%
		5Year	21.7%	22.5%
USD	S&P 500	3Year	20.7%	22.5%
		4Year	21.5%	23.4%
		5Year	22.4%	24.2%
EUR	EuroStoxx 50	3Year	20.6%	24.7%
		4Year	20.7%	25.1%
		5Year	21.1%	25.3%
GBP	FTSE 100	3Year	18.8%	-
		4Year	19.4%	-
		5Year	20.1%	-

(Source: Investment Bank)

Currency Options

currency options					
C	Option Vol.		tility		
Currency	Term	March 31, 2011	March 31, 2012		
USD	10Year	20.2%	18.5%		
EUR	10Year	23.8%	21.6%		
GBP	10Year	17.8%	-		
AUD	5Year	-	20.4%		

(Source: Bloomberg)

iii. Volatilities of real estate and other asset classes

Market-consistent implied volatilities have not been observed with regard to real estate. Therefore, the volatility of real estate has been derived by multiplying the historical volatility ratio (110.3%) of Tokyo Stock Exchange REIT index to TOPIX (Tokyo Stock Exchange Stock Price Index) by the implied volatility of Japanese equity.

In addition, foreign real estate and emerging equity/bond markets are modeled as an asset class in stochastic calculation for variable type products. Volatilities of those asset classes have been derived in the same manner.

iv. Correlations

In addition to implied volatilities described above, Dai-ichi Life has calculated implied volatilities reflecting its asset portfolio and correlation factors. The share of each asset is assumed to be unchanged over the projection periods.

With regard to correlation factors, market-consistent data from exotic options with sufficient liquidity have not been observed in the market. Therefore, we estimated correlation factors based on historical market data. Specifically, the monthly data for 10 years to most recent have been used. The following table shows correlation factors between major variables.

	Short Rate /JPY	Short Rate /USD	Short Rate /EUR	Excha nge Rate /USD	Excha nge Rate /EUR	Stock Index /JPY	Stock Index /USD	Stock Index /EUR	REIT Index /TSE REIT Index
Short Rate /JPY	1.00	0.37	0.37	0.21	0.07	0.40	0.15	0.16	0.17
Short Rate /USD	0.37	1.00	0.72	0.48	0.18	0.38	0.38	0.46	0.22
Short Rate /EUR	0.37	0.72	1.00	0.36	0.37	0.39	0.49	0.54	0.29
Exchange Rate /USD	0.21	0.48	0.36	1.00	0.52	0.42	0.17	0.21	0.24
Exchange Rate /EUR	0.07	0.18	0.37	0.52	1.00	0.50	0.47	0.35	0.41
Stock Index /JPY	0.40	0.38	0.39	0.42	0.50	1.00	0.65	0.61	0.66
Stock Index /USD	0.15	0.38	0.49	0.17	0.47	0.65	1.00	0.88	0.59
Stock Index /EUR	0.16	0.46	0.54	0.21	0.35	0.61	0.88	1.00	0.53
REIT Index /TSE REIT Index	0.17	0.22	0.29	0.24	0.41	0.66	0.59	0.53	1.00

(Source: Bloomberg)

(3) Assumed investment yield on each asset used for the expected return calculation Assumed investment yield on each asset used for the calculation of "Expected existing business contribution (in excess of risk-free rate)" in "3. Movement Analysis" for Dai-ichi Life and DFL is as follows:

	Assumed investment yield
Cash and deposits, call loans	0.15%
Fixed income assets	1.65%
Domestic stocks	4.15%
Foreign bonds	2.65%
Other assets	2.65%
Total	1.91%

The assumed investment yield used for the calculation of "Expected existing business contribution (in excess of risk-free rate)" is calculated by multiplying the share of each asset as of March 31, 2011 by the assumed investment yield of each asset above.

TAL's exposure to risky assets is limited to a small holding of Australian equities. The assumed investment yield on these assets of 9.14% is used for the calculation of "Expected existing business contribution (in excess of risk-free rate)" in "3. Movement Analysis" and the expected returns are shown in "adjusted net worth" (however, the amount is less than ¥0.1 billion in this EEV disclosure as of March 31, 2012). Other assets do not produce higher rates of returns than the risk-free rates.

(4) Exchange rate

TAL's EEV is converted into JPY at the rate of JPY 86.08 to AUD 1.00 as of March 31, 2011 and at the rate of JPY 85.45 to AUD 1.00 as of March 31, 2012.

DLVN's TEV is converted into JPY at the rate of JPY 0.0042 to VND 1.00 as of December 31, 2010 and at the rate of JPY 0.0037 to VND 1.00 as of December 31, 2011.

2. Non-economic assumptions

All cash flows (premium, operating expense, benefits and claims, cash surrender value, tax, etc.) are projected applying the best estimate assumptions up to the termination of the policies, by product, referring to past, current and expected future experience.

Operating expenses (maintenance expenses)
 Operating expenses are set based on the experience of each company. The look-through basis is applied in terms of operating expenses of insurance business in the Group.

- For Dai-ichi Life, adjustment is made for one-time expenses which are considered to be non-recurrent in the future. The amount excluded from the expense assumption analysis is ¥4.0 billion (FY2011 figure) which corresponds to the one-time cost for workplace reorganization, recovery from the Earthquake and power saving measures.
- For Dai-ichi Frontier Life, operating expenses are assumed to decrease for a certain period of time, because it has operated for only a short period of time and the improvement of operating efficiency is expected in the future. Therefore, the assumption for operating expenses incorporates recent developments, and based on future new business and future operating expenses along with the mid-long term business plan, decrease of unit-cost (by 10% per annum on average) for 7 years is assumed.
- Future inflation rate is assumed zero for Dai-ichi Life and Dai-ichi Frontier Life and assumed 2.75%p.a. for TAL.

- Policyholder dividends

(1) Dai-ichi Life

Policyholder dividend rates are set based on the current dividend policy. It is consistent with the post-demutualization policyholder dividend policy, stated in the plan for demutualization.

(2) Dai-ichi Frontier Life

No assumption of policyholder dividend rate is set, as it sells only non-participating policies.

(3) TAL

Policyholder dividend rates are set based on the current dividend policy.

- Effective tax rate

Set based on the most recent effective tax rate (including local tax) for each company

Dai-ichi Life: 36.09% for the fiscal year ended March 31, 2012; 33.22% for the three years ending March 31, 2015, and 30.67% thereafter

Dai-ichi Frontier Life: 36.21% for the fiscal year ended March 31, 2012;33.32% for the three years ending March 31, 2015, and 30.77% thereafter

TAL: 30.00%

Appendix C: Actuarial Opinion

Dai-ichi Life requested Towers Watson, an independent actuarial firm, to review the calculation of the Group's EEV and obtained the following opinion.

Towers Watson has reviewed the methodology and assumptions used to determine the embedded value results as at March 31, 2012 for Dai-ichi Life Group. The review covered the embedded value as at March 31, 2012, the value of new business issued in fiscal year 2011, the analysis of movement in the embedded value during fiscal year 2011 and the sensitivities of the embedded value and new business value to changes in assumptions.

Towers Watson has concluded that the methodology and assumptions used comply with the EEV Principles. In particular:

- The methodology makes allowance for the aggregate risks in the covered business through Dai-ichi Life's bottom-up methodology as described in Appendix A of this document, which includes a stochastic allowance for financial options and guarantees, and deductions to allow for the frictional cost of required capital and the impact of non-financial risks;
- The operating assumptions have been set with appropriate regard to past, current and expected future experience;
- The economic assumptions used are internally consistent and consistent with observable market data; and
- For participating business, the assumed policyholders' dividend rates, and the allocation of profit between policyholders and shareholders, are consistent with the projection assumptions, established company practice and local market practice.

The methodology and assumptions also comply with the EEV Guidance, with the disclosed exception of showing the sensitivity of a 0.5% change in interest rates (rather than 1%).

Towers Watson has also reviewed the results of the calculations, without however undertaking detailed checks of all the models, processes and calculations involved. On the basis of our review, Towers Watson is satisfied that the disclosed results have been prepared, in all material respects, in accordance with the methodology and assumptions set out in this disclosure document.

In arriving at these conclusions, Towers Watson has relied on data and information provided by Dai-ichi Life, including estimates for the market value of assets for which no market prices exist. This opinion is made solely to Dai-ichi Life in accordance with the terms of Towers Watson's engagement letter. To the fullest extent permitted by applicable law, Towers Watson does not accept or assume any responsibility, duty of care or liability to anyone other than Dai-ichi Life for or in connection with its review work, the opinions it has formed, or for any statement set forth in this opinion.

Appendix D: Glossary

Allowance for	Explicit cost for asymmetric non-financial risks such as
Non-financial Risks	operational risks.
Best Estimate	An assumption that represents the mean expected
Assumption	financial outcome to shareholders from the range of
	possible outcomes for future experience of that
	assumption.
Certainty Equivalent	The present value of future statutory after-tax profits,
Present Value of Future	projected over the life time of the policies in a scenario
Profits	where all investments are assumed to earn the risk-free rate.
CFO Forum	The CFO Forum is a high-level discussion group formed
	and attended by the Chief Financial Officers of major
	European insurance companies. Its aim is to discuss
	issues relating to financial reporting developments for
	their businesses and how they can create greater
	transparency for investors. The CFO Forum was created
	in 2002.
Cost of Holding	The additional investment and taxation costs incurred by
Required Capital	shareholders through investing required capital in the
	company rather than directly.
EEV Principles	European Embedded Value (EEV) Principles were
1	published by the CFO Forum in May 2004, together with
	additional guidance on disclosures in October 2005,
	addressed the treatment of options and guarantees and
	provided the insurance industry with improved
	sensitivities and disclosures.
Implied Volatility	The implied volatility of an option contract is the
	volatility implied by the market price of the option.
Look-through Basis	A basis via which the impact of an action on the whole
	group, rather than on a particular part of the group, is
	measured.
Market-consistent	A measurement approach where economic assumptions
Approach	are such that projected asset cash flows are valued
	consistently with current market prices for traded assets.
	•

MCEV Principles The European Insurance CFO Forum Market Consistent Embedded Value Principles (Copyright© Stichting CFO Forum Foundation 2008) were published by CFO Forum in June 2008 to ensure the valuation to be on a market consistent basis and to improve comparability between companies. However, in October 2009, in light of severe market conditions, the principles were revised and it was decided to defer mandatory MCEV reporting for all members until year-end 2011, and in April 2011, the
Forum Foundation 2008) were published by CFO Forum in June 2008 to ensure the valuation to be on a market consistent basis and to improve comparability between companies. However, in October 2009, in light of severe market conditions, the principles were revised and it was decided to defer mandatory MCEV reporting for all
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decided to defer mandatory MCEV reporting for all
members until year-end 2011, and in April 2011, the
mandatory MCEV reporting from year-end 2011 was
withdrawn by the CFO Forum.
Required Capital The amount of assets, over and above the value placed on
liabilities in respect of covered business, whose
distribution to shareholders is restricted.
Risk-free Rate Prospective yields on securities to be considered to be
free of default or credit risk.
Solvency II QIS5 Solvency II is an economic capital based new regulatory
framework for insurance companies in Europe. It is
expected to be introduced in 2014. The 5 th quantitative
impact study (QIS5) started in August 2010, and the
result was disclosed in March 2011.
Stochastic Method Techniques that incorporate the potential future
variability in assumptions affecting their outcome.
Swaption A swaption is an option giving the holder the right to
enter into a certain interest rate swap at a certain time in
the future.
Time Value of Financial An option feature has two elements of value, the time
Options and Guarantees value and intrinsic value. Intrinsic value is that of the
most valuable benefit under the option under conditions
at the valuation date. Time value is the additional value
ascribable to the potential for benefits under the option to
increase in value prior to expiry.